

## STATEMENT TO THE NIGERIAN STOCK EXCHANGE AND THE SHAREHOLDERS ON THE EXTRACT OF AUDITED RESULTS FOR THE YEAR ENDED DECEMBER 31, 2012

**Guaranty Trust Bank plc** 

| Statement of Financial   | Group       | Group       | Group       | Parent      | Parent      | Parent      |
|--|-------------|-------------|-------------|-------------|-------------|-------------|
| Position as at   | Dec 2012    | Dec 2011    | Jan 2011    | Dec 2012    | Dec 2011    | Jan 2011    |
| 31 December, 2012  | (N'million) | (N'million) | (N'million) | (N'million) | (N'million) | (N'million) |
| ASSETS   |             |             |             |             |             |             |
| Cash and cash equivalents  | 322,989     | 368,283     | 273,075     | 256,434     | 330,294     | 226,124     |
| Loans and advances to banks  | 4,865       | 159         | 186         | 178         | 159         | 186         |
| Loans and advances to customers  | 779,050     | 706,893     | 603,907     | 742,437     | 679,359     | 574,256     |
| Financial assets held for trading  | 271,074     | 173,298     | 148,872     | 267,417     | 151,819     | 131,189     |
| Investment securities:   |             |             |             |             |             |             |
| – Available for sale   | 15,766      | 3,745       | 10,629      | 10,139      | 3,745       | 6,920       |
| – Held to maturity   | 129,491     | 161,196     | 22,897      | 118,898     | 163,914     | 23,443      |
| Assets pledged as collateral   | 31,203      | 45,588      | 29,482      | 31,203      | 45,588      | 29,482      |
| Investment in subsidiaries   | -           | -           | _           | 22,925      | 16,234      | 30,116      |
| Investment properties  | _           | _           | 7,350       |             | -           |             |
| Property and equipment   | 60,887      | 57,511      | 47,093      | 55,497      | 52,494      | 42,539      |
| Intangible assets  | 1,772       | 1,006       | 1,956       | 1,540       | 763         | 1,374       |
| Deferred tax assets  | 992         | 97          | 588         |             | -           |             |
| Other assets   | 116,789     | 81,098      | 22,018      | 113,650     | 75,659      | 17,676      |
|  | 1,734,878   | 1,598,874   | 1,168,053   | 1,620,318   | 1,520,028   | 1,083,305   |
| Assets classified as held for sale                                       | 1,754,070   | 1,330,074   | 1,100,033   | 1,020,510   | 1,520,020   | 1,003,303   |
| and discontinued operations  | _           | 9,779       | _           | _           | 3,500       | _           |
| TOTAL ASSETS   | 1,734,878   | 1,608,653   | 1,168,053   | 1,620,318   | 1,523,528   | 1,083,305   |
|  | 1,754,070   | 1,000,033   | 1,100,033   | 1,020,510   | 1,525,520   | 1,003,303   |
| LIABILITIES  |             |             |             |             |             |             |
| Deposits from banks  | 23,860      | 37,229      | 26,027      | 7,170       | 21,636      | 5,362       |
| Deposits from customers  | 1,148,197   | 1,026,119   | 753,088     | 1,054,123   | 962,486     | 711,039     |
| Other liabilities  | 80,973      | 52,323      | 65,037      | 69,873      | 45,276      | 47,762      |
| Current income tax liabilities   | 15,631      | 14,063      | 9,530       | 15,340      | 13,760      | 8,686       |
| Deferred tax liabilities   | 3,288       | 3,408       | 4,884       | 3,225       | 3,309       | 4,708       |
| Liabilities on insurance contracts                                       | -           | -           | 2,926       | -           | -           | -           |
| Debt securities issued   | 86,926      | 145,768     | 66,887      | 13,238      | 13,233      | 68,371      |
| Other borrowed funds   | 92,562      | 93,230      | 23,034      | 169,195     | 229,647     | 20,931      |
|  | 1,451,437   | 1,372,140   | 951,413     | 1,332,164   | 1,289,347   | 866,859     |
| Liabilities classified as held for                                       |             |             |             |             |             |             |
| sale and discontinued operations   | -           | 6,120       | -           | -           | -           | -           |
| TOTAL LIABILITIES  | 1,451,437   | 1,378,260   | 951,413     | 1,332,164   | 1,289,347   | 866,859     |
| CAPITAL AND RESERVES   |             |             |             |             |             |             |
| Share capital  | 14,716      | 14,716      | 11,659      | 14,716      | 14,716      | 11,659      |
| Share premium  | 123,471     | 123,471     | 119,077     | 123,471     | 123,471     | 119,077     |
| Treasury shares  | (2,047)     | (2,047)     | (1,563)     | -           | -           | -           |
| Retained earnings  | 41,381      | 25,131      | 13,329      | 47,558      | 31,560      | 19,976      |
| Other components of equity   | 104,651     | 67,121      | 68,107      | 102,409     | 64,434      | 65,734      |
| Capital and reserves attributable to equity holders of the parent entity | 282,172     | 228,392     | 210,609     | 288,154     | 234,181     | 216,446     |
| Non-controlling interests in equity                                      | 1,269       | 2,001       | 6,031       | -           | -           | -           |
| TOTAL EQUITY   | 283,441     | 230,393     | 216,640     | 288,154     | 234,181     | 216,446     |
| TOTAL EQUITY<br>AND LIABILITIES  | 1,734,878   | 1,608,653   | 1,168,053   | 1,620,318   | 1,523,528   | 1,083,305   |

| SIGNED ON BEHALF OF THE BOARD OF DIRECTORS BY: | SIGNED ON | BEHALF | OF TH | E BOARD | OF DII | RECTORS | BY: |
|--|-----------|--------|-------|---------|--------|---------|-----|
|--|-----------|--------|-------|---------|--------|---------|-----|

Approved by the Board of Directors on 23 January, 2013

## REPORT OF THE INDEPENDENT AUDITOR TO THE MEMBERS OF GUARANTY TRUST BANK PLC

**Report on the financial statements:** We have audited the accompanying separate and consolidated financial statements of Guaranty Trust Bank Pic ("the bank") and its subsidiaries (together "the group"). These financial statements comprise the statements of financial position as at 31 December 2012 and the income statements, statements of comprehensive income, consolidated statements of changes in equity and statements of cash flows for the year then ended and a summary of significant accounting policies and other explanatory notes.

Directors' responsibility for the financial statements: The directors are responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards and with the requirements of the Companies and Allied Matters Act and the Banks and Other Financial Institutions Act and for such internal control, as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatements, whether due to fraud or error.

Auditor's responsibility: Our responsibility is to express an opinion on the financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform our audit to obtain reasonable assurance should be the statements of the form of the protection for the statements. about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of

expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial statements

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Opinion: In our opinion the accompanying financial statements give a true and fair view of the state of the financial affairs of the bank and the group as at 31 December 2012 and of their financial performance and cash flows for year then ended in accordance with International Financial Reporting Standards and the requirements of the Companies and Allied Matters Act, the Banks and Other Financial Institutions Act and the Financial Reporting Council Act.

**Report on other legal requirements:**The Companies and Allied Matters Act and the Banks and Other Financial Institutions Act require that in carrying out our audit we consider and report to you on the following matters. We confirm that:

i, we have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit;

ii. the bank has kept proper books of account, so far as appears from our examination of those books and returns adequate for our audit have been received from branches not visited by us;

iii. the bank's statement of financial position, income statement and statement of comprehensive income are in agreement with the books of account;

financial statements in accordance with the Central Bank of Nigeria Circular

v. except for the contraventions disclosed in Note 48 to the financial statements, the bank has complied with the requirements of the relevant circulars issued by the Central Bank of Nigeria.



**Chartered Accountants** Lagos, Nigeria FRC/2013/ICAN/0000000946 11 March 2013

- Basic

- Diluted

| ·   |                         |                        |                       |                        |
|---|-------------------------|------------------------|-----------------------|------------------------|
| Income Statement  | Group<br>Dec 2012       | Group<br>Dec 2011      | Parent<br>Dec 2012    | Parent<br>Dec 2011     |
| for the year ended<br>31 December, 2012   | (N'million)             | (N'million)            | (N'million)           | (N'million)            |
|   |                         | (IV IIIIIIIOII)        | (N IIIIIIOII)         |                        |
| Interest income   | 170,295                 | 126,472                | 160,125               | 119,017                |
| Interest expense  | (39,609)                | (27,980)               | (37,026)              | (25,489)               |
| Net interest income Loan impairment charges   | <b>130,686</b> (739)    | <b>98,492</b> (19,503) | <b>123,099</b><br>668 | <b>93,528</b> (18,662) |
| Net interest income after loan  | (739)                   | (19,505)               | 000                   | (10,002)               |
| impairment charges  | 129,947                 | 78,989                 | 123,767               | 74,866                 |
| Fee and commission income   | 44,321                  | 43,519                 | 39,214                | 38,766                 |
| Fee and commission expense  | (1,591)                 | (1,838)                | (1,508)               | (1,822)                |
| Net fee and commission income   | 42,730                  | 41,681                 | 37,706                | 36,944                 |
| Net gains/(losses) on financial instruments   |                         |                        |                       |                        |
| classified as held for trading  | 3,940                   | 6,843                  | 2,339                 | 4,878                  |
| Other income  | 3,384                   | 5,575                  | 2,646                 | 9,940                  |
| Net impairment loss on financial assets   | (97)                    | (1,181)                | (97)                  | (1,181)                |
| Personnel expenses  | (25,966)                | (22,375)               | (20,774)              | (17,853)               |
| General and administrative expenses   | (22,406)                | (21,622)               | (20,286)              | (19,779)               |
| Operating lease expenses  | (791)                   | (678)                  | (622)                 | (487)                  |
| Depreciation and amortisation   | (8,892)                 | (7,608)                | (8,053)               | (6,830)                |
| Other operating expenses  | (18,821)                | (17,544)               | (16,484)              | (15,753)               |
| Profit before income tax  | <b>103,028</b> (16,341) | <b>62,080</b> (14,277) | 100,142               | <b>64,745</b>          |
| Income tax expense  Profit for the year from continuing   | (10,341)                | (14,277)               | (14,878)              | (13,092)               |
| operations  | 86,687                  | 47,803                 | 85,264                | 51,653                 |
| Profit for the year from  | 00,007                  | 47,003                 | 03,204                | 51,055                 |
| discontinued operations   | 609                     | 3,939                  | _                     | _                      |
| Profit for the year   | 87,296                  | 51,742                 | 85,264                | 51,653                 |
| •   |                         |                        |                       |                        |
| Profit attributable to:   |                         |                        |                       |                        |
| Equity holders of the parent entity (to   | tal) 86,958             | 51,204                 | 85,264                | 51,653                 |
| - Profit for the year from continuing operations  | 86,398                  | 47,517                 | 85,264                | 51,653                 |
| – Profit for the year from discontinued operation   | s 560                   | 3,687                  | -                     | -                      |
| Non-controlling interests (total)   | 338                     | 538                    | -                     | -                      |
| <ul><li>Profit for the year from continuing operations</li><li>Profit for the year from discontinued operation</li></ul>  | 289                     | 287                    | -                     | -                      |
|   | 49                      | 251                    | -                     | -                      |
|   | 87,296                  | 51,742                 | 85,264                | 51,653                 |
| Statement of Comprehensive<br>Income for the year ended<br>31 December, 2012  |                         |                        |                       |                        |
| Profit for the year Other comprehensive income:   | 87,296                  | 51,742                 | 85,264                | 51,653                 |
| - Foreign currency translation differences for  | (2.707)                 | 200                    |                       |                        |
| foreign operations  - Net change in fair value of available for sale  | (2,707)                 | 200                    | -                     | - (0.450)              |
| financial assets - Income tax relating to foreign currency  | 1,463                   | (3,452)                | 1,463                 | (3,452)                |
| translation differences for foreign operations - Income tax relating to Net change in fair  | 812                     | (60)                   | -                     | -                      |
| value of available for sale financial assets  Other comprehensive income for  | (439)                   | 791                    | (379)                 | 731                    |
| the year, net of tax  | (871)                   | (2,521)                | 1,084                 | (2,721)<br>48,932      |
| Total comprehensive income for the year   | 86,425                  | 49,221                 | 86,348                | 40,332                 |
| Profit attributable to:<br>Equity holders of the parent entity (total)  | 86,193                  | 48,683                 | 86,348                | 48,932                 |
| <ul> <li>Total comprehensive income for the year<br/>from continuing operations</li> </ul>  | 85,633                  | 44,996                 | 86,348                | 48,932                 |
| – Total comprehensive income for the year   |                         |                        |                       |                        |
| from discontinued operations  Non-controlling interests (total)   | 560<br><b>232</b>       | 3,687<br><b>538</b>    | -                     | -                      |
| Total comprehensive income for the year   | 232                     | 336                    | -                     | -                      |
| from continuing operations  | 183                     | 287                    | _                     | -                      |
| – Total comprehensive income for the year   |                         |                        |                       |                        |
| from discontinued operations  | 49                      | 251                    | -                     | -                      |
| Total comprehensive income for the year   | 86,425                  | 49,221                 | 86,348                | 48,932                 |
| Earnings per share for the profit from continuing operations attributable to the equity holders of the parent entity during the year (expressed in naira per share):  - Basic     | 3.06                    | 1.69                   | 2.90                  | 1.77                   |
| - Diluted  Earnings per share for the profit from discontinued operations attributable to the equity holders of the parent entity during the year (expressed in naira per share): | 3.06                    | 1.69                   | 2.90                  | 1.77                   |
| 5 :   | 0.00                    |                        |                       |                        |

0.02

0.02

0.13

0.13