

GUARANTY TRUST BANK PLC

# CONTENTS

Foreword	
Directors, Officers & Professional Advisers	2
Notice of Annual General Meeting	3.
Results at a Glance	4
Chairman's Statement	5
Directors' Report	10
Report of the Audit Committee	14
Auditors' Report	15
Statement of Accounting Policies	16
Balance Sheets	18
Profit & Loss Accounts	- 19
Statement of Cash Flows	20
Notes to the Financial Statements	21
Statement of Value Added	38
Five-Year Financial Summary - Group	40
Five-Year Financial Summary - Bank	41
Board of Directors	42
Shareholders' Information	44
Proxy Form	45
Corporate Information	47
Corporate Directory	48



# "...We have remained faithful to our way of doing business: the way of ethics,

professionalism...
...We will not relent."

integrity and

# THE FUTURE IN FOCUS

Breaking new paths and creating landmarks seem to have become an integral aspect of how we do business in Guaranty Trust Bank. In 1996, we became the first bank in the country ( wholly owned and managed by Nigerians) to publish a Billion Naira profit before tax. In the year 2001 we've again raised the stakes by hitting the two billion Naira mark, ahead of our peers.

Over the past five years, while we continued to earn positive results, it may have appeared that we had reached a plateau in terms of profitability and performance. Rather than standing out sharply as the clear leader we seemed to be defending a position as "one of the best". This was our planting time... the time we took the silent but bold steps required to "bring to life" our next phase of growth. We remain grateful for the confidence you reposed in us during this period.

The outcome of this process is an institution that works better for you. One that has been infused with the desire and determination to win at all times. We have harnessed growth opportunities in the areas of: Market Expansion, Customer Acquisition, Customer Retention, and Continental Expansion (i.e. the Gambia). We have continued to develop our people into a crop of world-class professionals selected on the basis of intellect and integrity. We are progressing into our season of harvest.

Yet in growing we have remained faithful to our way of doing business: the way of ethics, integrity and professionalism. This has been a challenging path to follow, especially at times when the signals in our immediate environment may have suggested that it was easier to do business the other way.

As we look confidently into the future, we focus on nurturing a truly Nigerian Institution that measures positively against international benchmark. We will continue to fulfil our promise of delivering superior value service to you.

We will not relent.

Fola Adeola

Managing Director/Chief Executive

# DIRECTORS, OFFICERS & PROFESSIONAL ADVISERS

#### **DIRECTORS**

Professor Mosobalaje O. Oyawoye

Chairman

Mr. Tajudeen A. Adeola

Managing

Mr. Olutayo Aderinokun

Deputy Managing

Alhaji Mohammed K. Jada

Mr. Victor G. Osibodu

Mr. Adetokunbo B. Adesanya

Owelle Gilbert P. Chikelu

Executive

Mr. Olusegun J. K. Agbaje

Executive

Mr. Aigboje Aig-Imoukhuede

Mr. Herbert O. Wigwe

Executive

#### **COMPANY SECRETARY**

Mr. Kolapo B. Omidire

#### **REGISTERED OFFICE**

Plural House, Plot 1669, Oyin Jolayemi Street, Victoria Island, Lagos.

#### **AUDITORS**

Arthur Andersen 22a, Gerrard Road, Ikoyi, Lagos.

#### **REGISTRAR & TRANSFER OFFICE**

United Securities Limited Niger House (5th Floor), 3/5, Odunlami Street, Lagos.

## NOTICE OF ANNUAL GENERAL MEETING

**NOTICE IS HEREBY GIVEN** that the Eleventh Annual General Meeting of **GUARANTY TRUST BANK PLC** will hold at the Banquet Hall, Le Meridien Eko Hotel, Victoria Island, Lagos, on Wednesday, 16th May, 2001, at 11:00 a.m. to transact the following business:

#### **ORDINARY BUSINESS**

- 1. To receive the Audited Financial Statements for the year ended 28th February, 2001, and the reports of the Directors, Auditors, and Audit Committee thereon.
- 2. To declare a dividend.
- 3. To re-elect Directors.
- 4. To authorise the Directors to fix the remuneration of the Auditors.
- 5. To elect/re-elect Members of the Audit Committee.

#### **SPECIAL BUSINESS**

- A. To consider, and if thought fit, to pass the following resolutions as ordinary resolutions:
- 6. "That the Directors' fee for the year ending 28th February, 2001, be and is hereby fixed at N4,550,000."
- 7. "That the authorised share capital of the Bank be and is hereby increased from \$\mathbb{N}750,000,000\$ to \$\mathbb{N}1,000,000,000\$ by the creation of additional 500,000,000 Ordinary shares of fifty kobo each, ranking pari passu in all respect with the existing Ordinary shares of the Bank."
- 8. "That the Directors be and are hereby authorised pursuant to Article 41 of the Bank's Articles of Association to issue, at a date to be determined by the Directors, a maximum of 500,000,000 Ordinary shares of 50 kobo each, ranking pari passu with the existing shares of the Company, except that the shares shall not rank for the dividend declared at the annual general meeting held on 16th May, 2001, and the Directors are further authorised to determine the allocation of the said shares as between Public Issue or Rights Issue or both of them, subject to the approval of the appropriate authorities."
- B. To consider, and if thought fit, to pass the following resolution as special resolution:
- 9. "That the Memorandum and Articles of Association of the Company be and is hereby amended by deleting clause 6 of the Memorandum and article 5 of the Articles, and substituting for each of the said clause and article, the following: "The share capital of the Company is NI,000,000,000 divided into 2,000,000,000 Ordinary shares of fifty kobo each."

**PROXY** 

A member entitled to attend and vote at the Annual General Meeting is entitled to appoint a proxy to attend and vote instead of him. A proxy need not be a member of the Company. For the appointment to be valid, a completed and duly stamped proxy form must be deposited at the office of the Registrar, United Securities Limited, Niger House, 3-5, Odunlami Street, Lagos, not less than 48 hours before the time fixed for the meeting. A blank proxy form is attached to the Annual Report.

#### BY ORDER OF THE BOARD

KOLAPO OMIDIRE

Company Secretary Plot 1669, Oyin Jolayemi Street, Victoria Island, Lagos.

17 April, 2001

#### NOTES:

I. Dividend

If approved, a dividend will be payable on 16 May, 2001, to shareholders whose names are registered in the Register of Members at the close of business on 26 April, 2001. Dividend Warrants will be posted on 16 May, 2001.

Closure of Register
 The Register of Members will be closed on 27 April, 2001, to enable the Registrar prepare for the payment of dividend.

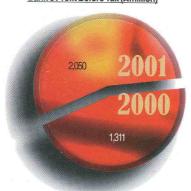
3. Audit Committee

In accordance with section 359(5) of the Companies and Allied Matters Act, 1990, any shareholder may nominate a shareholder for appointment to the Audit Committee. Such nomination should be in writing and should reach the Company Secretary at least 21 days before the Annual General Meeting.

# RESULTS AT A GLANCE

		GROU			BANK	
	200 l ► million	2000 M'million	Increased	2001 ► million	2000 M'million	Increase
			%			1
Major Profit and Loss						
Account Items						
Gross Earnings	7,110	5,519	29	6,841	5,312	2
Profit before tax	2,153	1,361	58	2,050	1,311	5
Profit after tax	1,605	1,053	52	1,504	1,018	4
Dividend paid and proposed	600	495	21	600	495	2
Major Balance Sheet Items						
Deposit Liabilities	24,139	15,446	56	24,140	15,462	5
Loans & Advances	12,073	8,087	49	12,073	8,087	4
Total Assets	45,472	35,597	28	40,820	32,079	
Shareholders' Funds	4,124	3,117	32	3,941	3,037	3
arnings per share	107k	69k	55	100k	68k	4
Dividends per share	40k	33k	21	40k	33k	2
Return on average equity (%)	44	37		43	37	4
Number of employees	347	334	4	316	310	
Net Earnings per employee (№'000)	12,603	9,094	28	12,988	9,132	4
Number of branches		-,,	20	21	12	٦

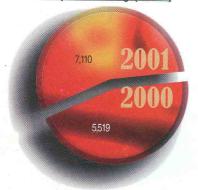
## Bank's Profit Before Tax (\million)



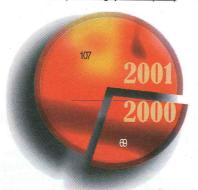
Bank's Total Assets (Mmillion)



Group's Gross Earnings (Amillion)

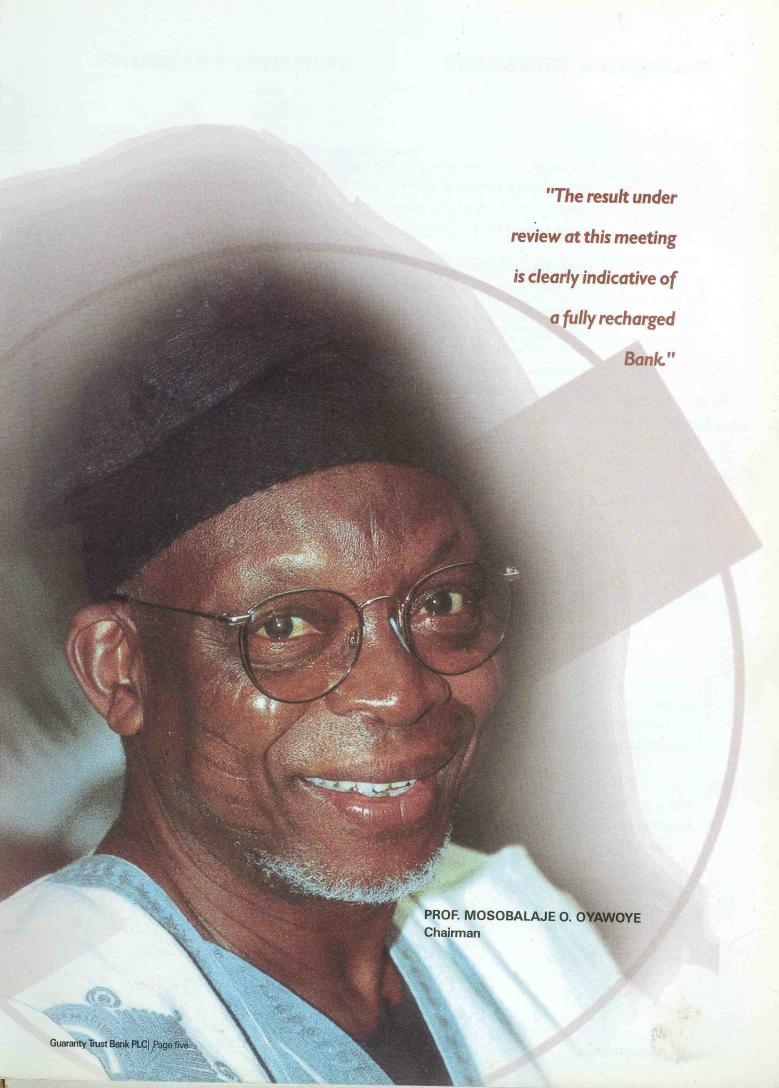


Group's Earnings per share (kobo)



Bank's Deposit Liabilities (Mmillion)





## CHAIRMAN'S STATEMENT

I am delighted to welcome you, distinguished ladies and gentlemen, to the eleventh Annual General Meeting of Guaranty Trust Bank PLC, and to present to you my statement, together with the directors' report and the audited financial statements for the group, for the year ended 28th February, 2001.

#### **OPERATING ENVIRONMENT**

Year 2000 was largely characterised by relative macro-economic stability. Oil revenue increased from N 739 billion in 1999 to N 908 billion. Inflation declined by 3%, while a marginal growth of 0.3% was recorded in GDP over the 2.7% reported in 1999. However, these positive developments were not reflected in the real sector of the economy. Non-oil revenue declined by 6%, relative to the 1999 figure. Capacity utilization was at best static, a clear result of the worsening state of infrastructural facilities, which over the years have remained in a deplorable condition.

"Gross earnings rose by 29% from \$\mathbb{M}5.3 billion last year, to \$\mathbb{M}6.8 billion. Profit before taxation at \$\mathbb{M}2.05 billion was 56% higher."

For the financial services sector, the market was highly volatile. Year 2000 started with inter-bank call rates averaging 17% in March, due to illiquidity. But with the release of statutory allocations in June, inter-bank rates fell as low as 2.5%. Treasury bill rate slumped from an average 16% to 9%, only for the inter-bank rate to rise again as high as 19% in August and September, when excess liquidity was mopped up through primary treasury bills and open market operations auctions. As the Naira witnessed persistent pressure, IFEM demand grew from USD 342 million in April to USD 697 million in July, but fell as low as USD 469 million in August. Naira value consistently declined against increasing demand for foreign exchange.

Through a circular of the Central Bank of Nigeria released in December 2000, universal banking was formally inaugurated and all banks were, in due course, requested to submit their licences for newly issued banking licences. The new licence permits them to provide services in the money and capital markets, clearing house activities and insurance, as well as any other service which may be permitted by the Governor.

The foregoing created a new wave of competition in the sector which was further heightened by the fact that old banks, which were hitherto moribund, received new life through recapitalisation by new investors. Moreover, government commenced issuance of licences to new banks.

# CHAIRMAN'S STATEMENT, CONT'D.

#### **OPERATING RESULTS AND DIVIDEND**

Notwithstanding the volatility which characterised the industry in the period under review, I am pleased to report that our Bank attained another significant milestone in its history. Gross earnings rose by 29% from \ 5.3 billion last year, to \ 6.8 billion at the end of this financial year. Profit before taxation at \ 2.05 billion was 56% higher than the figure of \ 1.3 billion reported for last year. Although operating expenses exceeded the figure reported last year by 35%, this is attributable to the increased volume of business undertaken this year. More importantly, the deplorable state of infrastructure in the country continued to impose additional cost on the business because the Bank had no option than to provide alternatives or supplement existing services, in order to serve its customers effectively.

Furthermore, it is important to mention that staff-related expenses constituted a significant part of the cost, with staff-training expenses alone accounting for 8% of total operating expenses. This is an imperative, given our Bank's commitment towards ensuring that its employees acquire the highest level of knowledge and skills necessary for their duties, wherever and whenever such could be obtained. Balance sheet at № 40.8 billion was 27% higher than the figure of № 32 billion recorded for the corresponding period last year.

The result under review at this meeting is clearly indicative of a fully recharged Bank and on behalf of the Board and Management, I assure you that efforts will be redoubled in the pursuit of our commitment to add value to all stakeholders in our Bank's operations and business.

In the course of last year, your Directors had authorised the payment of an interim dividend of \$\mathbb{N}\$180 million at the rate of 12 kobo per 50 kobo Ordinary share. The interim dividend was paid in November, 2000. At this meeting, the Directors are recommending for your approval an additional \$\mathbb{N}\$420 million, to be applied in paying final dividend at the rate of 28 kobo per share, bringing total dividend to \$\mathbb{N}\$600 million gross or 40 kobo per 50k ordinary share.

Finally, in compliance with the directive of the Federal Government, the sum of  $\aleph$  205 million, being 10% of profit before taxation, is being appropriated from the profits of the year into a reserve for funding small and medium scale enterprises in Nigeria.

## CHAIRMAN'S STATEMENT, CONT'D.

#### **INCREASE IN THE BANK'S CAPITAL BASE**

In order to enhance our Bank's capacity to effectively serve our chosen clientele, it is imperative to enhance our capital base and, by so doing, increase the shareholders' funds. With the advent of universal banking, there are emerging opportunities to expand operations into hitherto unexplored areas of the financial services industry. Unless the capital base is expanded, our Bank's ability to exploit these opportunities might be limited. Above all, a fresh injection of funds into the Bank's business will enable the Bank acquire the necessary infrastructure to strengthen its leadership position in the application of technology solutions to business, and also to facilitate the progress of the expansion programme commenced in the last financial year.

Consequent upon the foregoing, I urge you to support and approve the resolution being proposed at this meeting, to increase the share capital of our Bank by way of a public or rights issue, or a combination of both and, in due course, to participate in the exercise, which will further boost the capacity of our Bank to partake in the expanded activities of the financial services industry.

#### **BOARD OF DIRECTORS**

Permit me to once again acknowledge the support of my colleagues on the Board, both executive and non-executive. Their selfless dedication and commitment to the goals and objectives of our Bank cannot be overemphasized. On your behalf, I thank them for their efforts towards the growth and development of the Bank. I also pray that God will continue to increase their strength.

#### STAFF

On behalf of the Board and shareholders, I congratulate the employees of the Bank for the impressive results. I also thank them for the enthusiasm with which they perform their duties. The result of their unflinching commitment to the ideals of our organisation continue to reflect in the excellent results which we report on an annual basis. On your behalf, I assure the employees that our Bank remains committed to adding value to all of them as stakeholders in our common endeavour.

#### **FUTURE PROSPECTS**

In his presentation of the 2001 Budget to the National Assembly, President Olusegun Obasanjo explained that focus would be directed towards the promotion of investment in human capital development through a re-direction of expenditure on social development and poverty reduction, as well as the provision of incentives to the private sector, to act as a catalyst for growth.

# CHAIRMAN'S STATEMENT, CONT'D.

It is hoped that the government will, in the current year, act in good faith and address seriously the decay which has become characteristic of the country's infrastructure. If this is done, the cost of doing business would be significantly reduced and productivity would, once again, record significant improvement.

For our Bank in the current year, the Board of Directors is strongly committed to working towards the creation of a stable and timeless institution, able to face challenges introduced by the global macro-economic environment.

To this end, I am pleased to report that with the approval of the Central Bank of Nigeria, we have in the last three months established nine branches in the major economic centres of Nigeria where, hitherto, we have had no presence. Branches of your Bank are now in operation in Benin, Enugu, Jos, Asaba, Uyo, Akure, Yenagoa, Ilorin and Maiduguri. We also have an approval for a branch to be located in Abeokuta, which is currently being developed, and would commence operations soon.

Furthermore, it is with joy that I report that we have just received the approval of the Central Banks of Nigeria and The Gambia to establish the first offshore subsidiary of our Bank in the Gambia. The Board and Management of your Bank will work assiduously to ensure that the subsidiary commences operations within the shortest time.

I assure you that your Board will continue the implementation of the Bank's growth strategy, which is constantly being fine-tuned to address the complexities of the everchanging business environment. With God on our side, our Bank will, in due course, become a great institution with presence in major business centres in the world.

Thank you.

Prof. Mosobalaje O. Oyawoye

## DIRECTORS' REPORT

For the Year Ended 28 February, 2001.

The Directors have pleasure in presenting their annual report together with the audited financial statements of the Bank and Group for the year ended 28 February, 2001.

#### LEGAL FORM AND PRINCIPAL ACTIVITY.

The Bank was incorporated as a private limited liability company on 20 July, 1990. It obtained a licence to operate as a commercial bank on 1 August, 1990, and commenced business on 11 February, 1991. It became a public limited company on 2 April, 1996, and its shares were listed on the Nigerian Stock Exchange on 9 September, 1996. The Bank was issued a universal banking licence by the Central Bank of Nigeria on 5 February, 2001.

The Bank's principal activity continues to be the provision of commercial banking services to its customers. Such services include retail banking, granting of loans and advances, equipment leasing, corporate finance, money market activities and allied services, as well as foreign exchange operations. The Bank's only subsidiary, Asset and Resource Management Co. Limited, is engaged in funds and portfolio management services.

#### **OPERATING RESULTS**

Highlights of the Group's operating results for the year under review are as follows:

	2001 M'000	2000 №'000
Profit attributable to group shareholders	1,603,983	1,041,020
Transfer to statutory reserve	451,108	509,033
Dividend (paid and proposed)	600,000	495,000
Transfer to small scale industries reserve	205,032	-
Shareholders' funds	4,123,792	3,117,328
Earnings per share	107k	69k
Dividend per share	40k	33k

#### **DIVIDENDS**

The Board authorised the payment of \$180,000,000 (12 kobo per share) as interim dividend in the course of the year, and now recommends for the approval of the shareholders the payment of a final dividend of \$420,000,000 (28 kobo per share), together totalling \$600,000,000 (40 kobo per share). The dividends are subject to deduction of withholding tax.

# DIRECTORS' REPORT, CONTD.

#### **THE BOARD**

The Directors who served during the year under review are listed on page 2 of this annual report.

The Directors to retire by rotation at this meeting in accordance with the Bank's Articles of Association are Alhaji M. K. Jada and Mr. A. B. Adesanya, and, being eligible, offer themselves for re-election.

#### **DIRECTORS AND THEIR INTERESTS**

The Directors who held office during the year, together with their direct and indirect interests in the shares of the Bank, were as follows:

	8	Number of	Number of
		Ordinary	Ordinary
		Shares of	Shares of
		50 kobo	50 kobo
		held as at	held as at
		28/2/01*	29/2/00
Professor M.O. Oyawoye	- Chairman	32,431,822	32,431,822
Mr. T.A. Adeola	- Managing Director	75,766,405	75,766,405
Mr. O.A. Aderinokun	- Deputy Managing Director	74,812,500	74,812,500
Mr. A.B. Adesanya		47,512,500	47,512,500
Owelle G.P. Chikelu		3,750,000	3,750,000
Alhaji M.K. Jada		22,985,348	22,985,348
Mr. V.G. Osibodu		47,250,000	47,250,000
Mr. Aig Aig-Imoukhuede	- Executive Director	-	-
Mr. J.K.O. Agbaje	- Executive Director	-	3,750
Mr. H.O. Wigwe	- Executive Director	1,790,411	746,411

<sup>\*</sup>There has been no change in the Directors' interests as at the date of Notice of Annual General Meeting.

#### **ANALYSIS OF SHAREHOLDING**

The analysis of the distribution of the shares of the Bank as at 17 April, 2001, is as follows:

RANGE	RANGE NUMBER OF HOLDERS				TOTAL HOLDINGS			
	ABSO	UJTE	CUMULA	ATIVE	ABSO	LUTE	CUMUL	ATIVE
	NO.	%	NO.	%	NO.	%	NO.	%
1 - 1,00	0 1,360	20	1,360	20	894,735	0	894,735	0
1,001 - 25,00	0 3,997	58	5,357	78	28,960,241	2	29,854,976	2
25,001 - 50,00	0 461	7	5,818	6 5	17,483,218	1	47,338,194	3
50,001 - 100,00	0 328	5	6,146	90	25,661,008	2	72,999,202	5
100,001 - 500,00	0 508	8	6,654	98	130,726,406	9	203,725,608	14
500,001 - 1,000,00	0 99	1	6,753	9 9	74,865,337	5	278,590,945	19
1,000,001 and above	107	1	6,860	100	1,221,409,055	8 1	1,500,000,000	100

# DIRECTORS' REPORT, CONTD.

#### **FIXED ASSETS**

Information relating to changes in fixed assets is given in Note 8 to the financial statements.

#### **DONATIONS AND CHARITABLE GIFTS**

In order to identify with the aspirations of the community and the environment within which the Group operates, a total sum of \$4,471,000 (2000: \$2,646,000) was given out as donations and charitable contributions during the financial year. These comprise contributions to charitable organisations amounting to \$178,000 (2000: \$244,000) and donations amounting to \$4,293,000 (2000: \$2,402,000) to other non-political organisations.

Details of such donations and charitable contributions are as follows:	M
Massey Street Children's Hospital	3,943,000
International Chamber of Commerce	250,000
University of Ilorin Teaching Hospital – Endowment Fund	100,000
Sickle Cell Club of Lagos	78,000
Nigerian Heart Foundation	25,000
Handicapped Award Association of Nigeria	25,000
Spinal Cord Injuries Association of Nigeria	25,000
Nigerian Red Cross Society	25,000
	4,471,000
	======

#### **EMPLOYMENT OF DISABLED PERSONS**

The Group operates a non-discriminatory policy in the consideration of applications for employment, including those received from disabled persons. The Group's policy is that the most qualified and experienced persons are recruited for appropriate job levels irrespective of an applicant's state of origin, ethnicity, religion or physical condition.

In the event of any employee becoming disabled in the course of employment, the Group is in a position to arrange appropriate training to ensure the continuous employment of such a person without subjecting him/her to any disadvantage in his/her career development. Currently, the Group has one person on its staff list with a physical disability.

# DIRECTORS' REPORT, CONT'D.

## HEALTH, SAFETY AND WELFARE OF EMPLOYEES

The Group maintains business premises designed with a view to guaranteeing the safety and healthy living conditions of its employees and customers alike. Employees are adequately insured against occupational and other hazards. In addition, the Group provides medical facilities to its employees and their immediate families at its expense.

#### **EMPLOYEE INVOLVEMENT AND TRAINING**

The Group encourages participation of employees in arriving at decisions in respect of matters affecting their well-being. Towards this end, the Group provides opportunities where employees deliberate on issues affecting the Group and employee interests, with a view to making inputs to decisions thereon.

The Group places a high premium on the development of its manpower. Consequently, the Group sponsored its employees for various training courses both locally and abroad in the year under review.

#### **AUDITORS**

The auditors, Messrs. Arthur Andersen, have indicated their willingness to continue in office in accordance with Section 357 (2) of the Companies and Allied Matters Act, 1990. A resolution will be proposed authorising the Directors to determine their remuneration.

BY ORDER OF THE BOARD

Kolapo Omidire

Company Secretary

Plot 1669, Oyin Jolayemi Street,

Victoria Island, Lagos.

15 March, 2001

## REPORT OF THE AUDIT COMMITTEE

For the Year Ended 28 February, 2001

## To the members of Guaranty Trust Bank PLC

In accordance with the provisions of Section 359 (6) of the Companies and Allied Matters Act 1990, the members of the Audit Committee of Guaranty Trust Bank PLC hereby report as follows:

- We have exercised our statutory functions under Section 359 (6) of the Companies and Allied Matters Act, 1990 and acknowledge the co-operation of management and staff in the conduct of these responsibilities.
- We are of the opinion that the accounting and reporting policies of the Bank and Group are in accordance with legal requirements and agreed ethical practices and that the scope and planning of both the external and internal audits for the year ended 28 February, 2001, were satisfactory and reinforce the Group's internal control systems.
  - We have deliberated with the external auditors, who have confirmed that necessary co-operation was received from management in the course of their statutory audit.

Mr. Y.A. Oyeleke

Chairman, Audit Committee

14 March, 2001

Members of the Audit Committee are:

I. Mr. Y.A. Oyeleke

- Chairman

- 2. Mr. A.B. Adesanya
- 3. Owelle G.P.O. Chikelu
- 4. Alhaji M. A. Usman
- 5. Mr. M.F. Lawal
- 6. Alhaji M.K. Jada

In attendance:

Mrs. Cathy Echeozo

Secretary

## AUDITORS' REPORT



22a, Gerrard Road P. O. Box 51204, Ikoyi, Lagos.

#### To the Members of Guaranty Trust Bank PLC:

We have audited the balance sheets of Guaranty Trust Bank PLC ("the Bank") and its subsidiary company ("the Group") as at 28 February, 2001 and the related profit and loss accounts and statements of cash flows for the year then ended, prepared under the historical cost convention and on the basis of the accounting policies set out in the financial statements.

#### Respective Responsibilities of Directors and Auditors

The Bank's Directors are responsible for the preparation of the financial statements. It is our responsibility to form an independent opinion, based on our audit, on those financial statements and to report our opinion to you.

#### **Basis of Opinion**

We conducted our audit in accordance with international standards on auditing. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures made in the financial statements. It also includes an assessment of the significant estimates and judgements made by the Directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the Group's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary, including adequate returns from branches not visited by us, in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion, we also evaluated the overall adequacy of the presentation of information in the financial statements, and assessed whether the Group's books of account had been properly kept.

# Banks and Other Financial Institutions Act, 1991

Based on our audit and representations received, to the best of our knowledge and belief, the Bank did not contravene any section of the Bank and Other Financial Institutions Act, 1991 during the year ended 28 February, 2001.

#### **Opinion**

In our opinion,

- i. the Group's books of account have been properly kept;
- ii. the financial statements referred to above, which are in agreement with the books of account, give a true and fair view of the state of affairs of the Bank and Group as at 28 February, 2001 and of their profit and statements of cash flows for the year then ended, and comply with the Banks and Other Financial Institutions Act, 1991, relevant Central Bank of Nigeria circulars, relevant Statements of Accounting Standards and the Companies and Allied Matters Act, 1990.

15 March, 2001



## STATEMENT OF ACCOUNTING POLICIES

For the Year Ended 28 February, 2001

A summary of the principal accounting policies, applied consistently throughout the current and preceding years, (except for the accounting policy on deferred taxation, see note (i) below), is set out below:

#### (a) Basis of Accounting

The financial statements are prepared under the historical cost convention.

#### (b) Basis of Consolidation

The Group financial statements consolidate the financial statements of Guaranty Trust Bank PLC, and its subsidiary, Asset and Resource Management Company Limited. In the Bank's books, investment in the subsidiary company is stated at cost. Provision is made for any permanent diminution in the value of the investment.

#### (c) Investments

Short-term investments are stated at face value. Unearned income is deferred and amortised as earned.

Long-term investments are stated at cost. Provisions are made for permanent diminution in the value of such investments.

#### (d) Investment in Associated Company

The Group's investment in the associated company is stated at cost and adjusted thereafter for changes in the Group's share of the net assets of the associate using the equity method.

## (e) Loans and Advances

Loans and advances are stated net of provisions for bad and doubtful loans. Provisions are determined in accordance with the Central Bank of Nigeria's Prudential Guidelines from a specific assessment of each customer's account. A general provision of 1% is made on all loans and advances not specifically provided for.

Bad loans are written-off when the extent of the loss has been determined. Recoveries are written back to profit and loss account on a cash basis.

#### (f) Advances under Finance Leases

Advances to customers under finance leases are stated net of unearned income. Lease finance income is recognised in a manner which provides a constant yield on the outstanding net investment over the lease period.

#### (g) Equipment on Lease

Equipment on lease to customers is stated at cost less accumulated depreciation. Depreciation is provided on an appropriate basis to write-off the related asset cost over the period of the lease, and is included in operating expenses. Rental income from equipment on lease to customers is credited to lease income on a consistent basis over the lease term.

#### (h) Fixed Assets

Fixed assets are shown at cost less accumulated depreciation. Depreciation is provided on a straight-line basis to write-off the cost of assets over their expected useful lives annually, as follows:

## STATEMENT OF ACCOUNTING POLICIES, CONTD.

Leasehold Improvement, Land and Buildings - Over the lease period

Machinery and Equipment - 20%

Computer Hardware - 33 ½ (2000: 20%)

Computer Software - 20%
Furniture and Fittings - 20%
Motor Vehicles - 25%

Gains or losses on disposal of fixed assets are included in the profit and loss account.

#### (i) Taxation

Income tax payable is provided on taxable profits at the current rate.

Deferred taxation, which arises from timing differences in the recognition of items for accounting and tax purposes, is calculated using the liability method. Deferred taxation is provided on a partial basis on timing differences, which are expected to reverse at the rate of tax likely to be in force at the time of reversal. In prior years, deferred taxation was not provided in the financial statements.

#### (j) Income Recognition

Credits to the profit and loss account are recognised as follows:

- · Interest recognised on an accrual basis except for interest on non-performing credit facilities, which is recognised on a cash basis.
- Non-credit-related fees recognised when the successful outcome of the assignment can be determined and the assignment is considered substantially completed.
- Credit-related fees spread systematically over the tenor of the credit facility where they
  constitute at least 10% of the projected average annual yield of the facility, otherwise
  credited to the profit and loss account at the time of occurrence.
- Commissions and fees charged to customers for services rendered recognised at the time the service or transaction is effected.
- Investment income recognised on an accrual basis and credited to the profit and loss account.

#### (k) Foreign Currency Items

Transactions in foreign currencies are translated into Naira at the rates of exchange ruling at the date of the transaction (or, where appropriate, the rate of exchange in related forward exchange contracts). Monetary assets and liabilities denominated in foreign currencies are reported at the rates of exchange prevailing at the balance sheet date. Any gain or loss arising from a change in exchange rates subsequent to the date of the transaction is included in the profit and loss account.

#### (I) Pension Costs

The Group operates a defined contributory pension scheme, which is managed by external trustees. Employees are entitled to join the scheme on confirmation of their employment. Employee and Group contributions are 5% and 20% of the employee's annual basic salary, respectively.

# BALANCE SHEETS As at 28 February, 2001

N	otes	GROUP	GROUP	BANK	BANK
		2001	2000	2001	2000
		<b>⋈</b> '000	₩,000	<b>⋈</b> '000	₽'000
ASSETS					
Cash and short-term funds	, I .	16,683,322	8,401,508	16,683,277	8,401,260
Investments	2	10,206,476	8,966,800	5,706,059	5,489,557
Loans and advances	3	12,073,119	8,087,278	12,073,119	8,087,278
Other facilities	4	2,844,084	2,508,413	2,844,084	2,508,413
Advances under finance leases	5		22,531	-	22,531
Other assets	6	2,155,102	6,365,563	2,061,769	6,376,758
Equipment on lease	7	110,729	256,979	110,729	256,979
Fixed assets	8	1,398,733	988,047	1,340,601	936,235
TOTAL ASSETS		45,471,565	35,597,119	40,819,638	32,079,011
LIABILITIES					
Deposits and other accounts	9	24,138,561	15,446,099	24,139,710	15,461,727
Other liabilities	10	13,120,121	13,670,376	8,683,152	10,264,701
Other facilities	11	2,872,812	2,533,750	2,872,812	2,533,750
Taxation payable	12	772,623	455,182	762,916	436,479
Dividend payable	13	420,000	345,000	420,000	345,000
TOTAL LIABILITIES		41,324,117	32,450,407	36,878,590	29,041,657
NET ASSETS		4,147,448	3,146,712	3,941,048	3,037,354
		186			
CAPITAL AND RESERVES		750 000	750,000	750.000	750,000
Share capital	14	750,000	750,000	750,000	2,287,354
Other reserves	15	3,373,792	2,367,328	3,191,048	2,207,334
SHAREHOLDERS' FUNDS:		4,123,792	3,117,328	3,941,048	3,037,354
Minority interest		23,656	29,384	-	-
		4,147,448	3,146,712	3,941,048	3,037,354
			=======		
Acceptances, guarantees and other					
obligations for the account of customers (and the customers'					
liability thereon)	16	6,775,885	3,939,342	6,775,885	3,939,342
nability thereon,		=======	======	======	=======

SIGNED ON BEHALF OF THE BOARD OF DIRECTORS BY:

FOLA ADEOLA ) Directors delen-fu TAYO ADERINOKUN

Approved by the Board of Directors on 15 March, 2001.

The accompanying notes form an integral part of these balance sheets

# PROFIT AND LOSS ACCOUNTS For the Year Ended 28 February, 2001

	Notes	GROUP 2001 ► 1000	GROUP 2000 №1'000	BANK 2001 H'000	BANK 2000 19'000
GROSS EARNINGS		7,109,676	5,519,051	6,840,527	5,312,400
INTEREST AND DISCOUNT INCOME	17	5,284,394	3,877,959	5,284,394	3,877,919
Lease finance income Interest expense	18	2,977 (2,440,713)	9,503 (2,028,396)	2,977 (2,440,713)	9,503 (2,028,396)
INTEREST MARGIN		2,846,658	1,859,026	2,846,658	1,859,026
Loan loss expense (net)	20	(295,719)	(452,962)	(295,719)	(452,962)
NET INTEREST MARGIN		2,550,939	1,406,064	2,550,939	1,406,064
Other banking income	19	1,822,305	1,631,629	1,553,156	1,424,978
		4,373,244	3,037,693	4,104,095	2,831,042
Operating expenses		(2,220,030)	(1,676,766)	(2,053,772)	(1,519,879)
PROFIT ON ORDINARY ACTIVITIES					
BEFORE TAXATION Taxation	20 12	2,153,214 (548,239)	(308,334)	2,050,323	1,311,163
Taxadon	12	(340,237)	(308,334)	(546,629)	(292,834)
PROFIT ON ORDINARY ACTIVITIES  AFTER TAXATION		1 (04 075	1 050 500		
Minority interest		1,604,975 (992)	1,052,593 (11,573)	1,503,694	1,018,329
		(**-)	(,5/5)		
PROFIT ATTRIBUTABLE TO GROUP SHAREHOLDERS		1 402 002	1.041.020	1 502 404	1.010.220
Transfer to statutory reserves	15	1,603,983 (451,108)	1,041,020 (509,033)	1,503,694 (451,108)	1,018,329 (509,033)
Transfer to small scale industries reserve		(205,032)	(507,055)	(205,032)	(307,033)
		947,843	531,987	847,554	509,296
DIVIDEND - Paid	13	(180,000)	(150,000)	(180,000)	(150,000)
- Proposed	13	(420,000)	(345,000)	(420,000)	(345,000)
Retained profit for the year		347,843	36,987	247,554	14,296
RETAINED PROFIT, beginning of year		499,367	462,380	434,998	420,702
RETAINED PROFIT, end of year	15	847,210	499,367	682,552	434,998
Earnings per share	21	 I 07k	======= 69k	======   100k	====== 68k
		=======	=======	=======	=======
Dividend per share	21	40k	33k =====	40k	33k

The accompanying notes form an integral part of these profit and loss accounts.

# **STATEMENTS OF CASH FLOWS**For the Year Ended 28 February, 2001.

	Notes	GROUP 2001 N'000	GROUP 2000 №1000	BANK 2001 N'000	BANK 2000 ⋈'000
Net cash flow from operating activities before changes in					
operating assets	22	2,863,329	2,161,566	2,750,795	2,086,389
Changes in operating assets	23	6,873,170	2,717,087	7,060,668	2,684,787
Income tax paid		(230,798)	(197,503)	(220,192)	(194,183)
Net cash flows from operating activities		9,505,701	4,681,150	9,591,271	4,576,993
Investing activities:					
Proceeds from disposal of fixed assets		15,111	20,009	8,374	10,886
Sale of investments		108,049			
Purchase of fixed assets		(700,662)	(285,465)	(671,243)	
Purchase of investment		(121,385)	(133,713)	(121,385)	(35,076)
Purchase of equipment on lease			(250,000)		(250,000)
Net cash flows from investing activities		(698,887)	(649,169)	(784,254)	(541,440)
Financing activities:					
Dividend paid		(525,000)	(375,000)	(525,000)	(375,000)
Net increase in cash and					
short-term funds		0.201.014	2 (5 ( 00 )	0.202.017	3 ((0 553
snort-term funds		8,281,814	3,656,981	8,282,017	3,660,553
Cash and short-term funds, beginning of year	ear	8,401,508	4,744,527	8,401,260	4,740,707
Cash and short-term funds, end of year		16,683,322	8,401,508 ======	16,683,277	8,401,260 ======

The accompanying notes form an integral part of these statements of cash flows.

# NOTES TO THE FINANCIAL STATEMENTS

For the Year Ended 28 February, 2001.

#### I. Cash and Short-term Funds

(a) Cash and short-term funds comprise:

	GROUP 2001 №'000	GROUP 2000 ► 1000	BANK 2001 N'000	BANK 2000 №1'000
Bank and cash balances in Nigeria				
- Cash	387,770	426,916	387,725	426,668
- Balances held with the Central Bank of Nigeria				
- Current account	2,822,745	2,785,426	2,822,745	2,785,426
- Cash reserve	1,381,992	884,381	1,381,992	884,381
- Balances held with other				
local banks (see (b) below)	2,691,089	174,744	2,691,089	174,744
Balances held with banks outside				
Nigeria (see (c) below)	9,399,726	4,130,041	9,399,726	4,130,041
	16,683,322	8,401,508	16,683,277	8,401,260
			[	

- (b) Included in balances held with other local banks is an amount of №268,689,000 (2000: №138,235,000), being cash cover for managers' cheques issued on other banks (see Note 10).
- (c) Included in bank and cash balances outside Nigeria is the Naira value of foreign currencies held on behalf of customers in various foreign accounts amounting to N4,615,407,000 (2000: N1,961,430,000). The corresponding liability for this amount is included in other liabilities (see Note 10).

#### 2. Investments

(a) Investments comprise:				
	GROUP	GROUP	BANK	BANK
	2001	2000	2001	2000
	₩'000	₩'000	<b>⋈</b> '000	₩'000
Short-term investments (see				
(b) below) Long-term investments (see	9,510,953	8,359,910	5,225,440	5,130,323
(c) below)	695,523	606,890	480,619	359,234
	10,206,476	8,966,800	5,706,059	5,489,557
(b) Short-term investments com	prise:			
	GROUP	GROUP	BANK	BANK
	2001	2000	2001	2000
	<b>⋈</b> '000	₽'000	<b>⋈</b> '000	Þ'000
Treasury bills	5,175,440	4,642,870	5,175,440	4,642,870
DCP treasury bills		487,453	•	487,453
Trading securities	4,285,513	3,229,587	_	
CBN certificate	50,000	-	50,000	
	9,510,953	8,359,910	5,225,440	5,130,323
				=======

#### (c) Long-term investments:

(i) Long-term investments comprise:

	GROUP	GROUP	BANK	BANK
	2001	2000	2001	2000
	<b>⋈</b> '000	₩'000	<b>⋈</b> '000	₽'000
Subsidiary:				
Investment in Asset and Resource				
Management Company Limited (ARM)		沙西南南	28,000	28,000
Associated company:				
Investment in Magnum Trust Bank PLC	411,915	336,618	259,087	259,087
Other investments:				
- Kakawa Discount House Limited	34,100	34,100	34,100	34,100
- ValuCard Nigeria PLC (see (ii) below)	41,432	36,692	41,432	36,692
- Crusader Insurance PLC	s tobarder.	25,565		$= -i \int_{\mathbb{R}^{n}} dx^{n-1} dx^{n-1} dx^{n-1}$
- Nigeria Automated Clearing System	18,000	-	18,000	
- Proprietary investments (see (iii) below) Debentures:	90,076	172,560		
- ValuCard Nigeria PLC		1,355	20.7	1,355
- Delta State Govt. Bond	100,000	-	100,000	-
	695,523	606,890	480,619	359,234

<sup>(</sup>ii) The Bank increased its investment in ValuCard Nigeria PLC (formerly Smartcard Nigeria PLC) during the year through the acquisition of additional ordinary shares of the Company.

<sup>(</sup>iii) Proprietary Investment represents ARM's trading investment in quoted equities in Nigeria and abroad.

<sup>(</sup>iv) The directors are of the opinion that the market value of long-term investments is not lower than cost.

#### 3. Loans and Advances

(a) Loans and advances comprise, by security:

	GROUP 2001	GROUP 2000	BANK 2001	BANK 2000
	₩'000	Þ1'000	₩'000	N'000
Secured against real estate	5,201,509	2,815,140	5,201,509	2,815,140
Otherwise secured	6,194,616	4,697,148	6,194,616	4,697,148
Unsecured	1,271,008	989,076	1,271,008	989,076
	12,667,133	8,501,364	12,667,133	8,501,364
Less: Provisions for bad and doubtful loans				
- Specific (see (b) bel	ow) (279,772)	(241,902)	(279,772)	(241,902)
- General (see (b) be	low) (225,537)	(123,587)	(225,537)	(123,587)
Interest in suspense	(88,705)	(48,597)	(88,705)	(48,597)
	12,073,119	8,087,278	12,073,119	8,087,278

(b) The movements on specific and general provisions for bad and doubtful loans during the year were as follows:

	GROUP 2001 N'000	GROUP 2000 N'000	BANK 2001 N'000	BANK 2000 <del>N</del> '000
C:C				11,000
Specific provision:				
Balance, beginning of year	241,902	110,698	241,902	110,698
Provisions made during the year	187,266	367,877	187,266	367,877
Provisions written off during the year	(149,396)	(236,673)	(149,396)	(236,673)
	279,772	241,902	279,772	241,902

		GROUP 2001 ► 1000	GROUP 2000 ► 1'000	BANK 2001 M'000	BANK 2000 ₩'000
Can					
	eral provision: nce, beginning of year	102 507			
	isions made during the year	123,587	79,617	123,587	79,617
1100	isions made during the year	101,950	43,970	101,950	43,970
Balar	nce, end of year	225,537	123,587	225,537	123,587
		========	======	======	=======
(c)	The gross value of loans and advance	s by maturity is:			
		GROUP	GROUP	BANK	BANK
		2001	2000	2001	2000
		M'000	N'000	₩'000	N'000
					14000
	Under I month	9,210,003	5,998,074	9,210,003	5,998,074
	I – 3 months	889,119	514,770	889,119	514,770
	3 – 6 months	51,237	67,608	51,237	67,608
	6 – 12 months	702,003	553,785	702,003	553,785
	Over 12 months	1,814,771	1,367,127	1,814,771	1,367,127
		12,667,133	8,501,364 ======	12,667,133	8,501,364
		GROUP 2001 ► 1000	GROUP 2000 ► '000	BANK 2001 <b>M</b> '000	BANK 2000 ► '000
	Performing	12,220,197	9 107 466	12 220 107	0.107.4//
	Non-performing - principal	358,231	8,107,466 345,301	12,220,197 358,231	8,107,466
	- interest	88,705	48,597	88,705	345,301 48,597
		12,667,133	8,501,364	12,667,133	8,501,364
		=======	======	=======	======
<b>4</b> . (a)	Other Facilities The Bank acts as an intermediary for	Afrexim loans (se	e note II). Th	e classification c	of such loans
	outstanding at year end is as follows:				
		GROUP	GROUP	BANK	BANK
		2001	2000	2001	2000
		№'000	14,000	<b>⋈</b> '000	₽'000
	Unsecured	2,872,812	2 522 750	2 072 012	2 522 752
	Less: 1% statutory general provision	(28,728)	2,533,750 (25,337)	2,872,812 (28,728)	2,533,750 (25,337)
		(20,720)	(23,337)	(20,720)	(23,337)
		2,844,084	2,508,413 ======	2,844,084	2,508,413
					======

(b) The movement on provision for other facilities during the year was as follows:

	GROUP	GROUP	BANK	BANK
	2001	2000	2001	2000
	H'000	№'000	M'000	► '000
Balance, beginning of year	25,337	-	25,337	-
Provisions during the year	3,391	25,337	3,391	25,337
Balance, end of year	28,728	25,337	28,728	25,337

(c) The maturity profile of other facilities is as follows:

	GROUP 2001 <b>H</b> '000	GROUP 2000 ► 1000	BANK 2001 N'000	BANK 2000 ⋈'000
3 – 6 months 6 – 12 months	2,872,812	1,520,250 1,013,500	2,872,812	1,520,250 1,013,500
	2,872,812 ======	2,533,750 ======	2,872,812	2,533,750 ======

<sup>(</sup>d) All other facilities were performing as at year end.

#### 5. Advances under Finance Leases

(a) Advances under finance leases comprise:

riprisc.			
GROUP	GROUP	BANK	BANK
2001	2000	2001	2000
M'000	₩'000	M'000	M'000
	26,903		26,903
	(4,144)		(4,144)
	22,759		22,759
	(228)		(228)
	22,531		22,531
	GROUP 2001 N'000	GROUP 2001 2000 N'000 - 26,903 - (4,144) 22,759 - (228)	GROUP GROUP BANK 2001 2000 2001  N'000 N'000 N'000  - 26,903 - (4,144) 22,759 - (228)

(b) The movement on the general provision for advances under finance leases during the year was as follows:

	GROUP 2001 ► 1000	GROUP 2000 №1'000	BANK 2001 ► 1000	BANK 2000 ► '000
Balance, beginning of year	228	411	228	411
Provisions released during the year	(228)	(183)	(228)	(183)
P.J.				
Balance, end of year		228		228
				======

(c) The net investment in finance leases by maturity is:

	GROUP	GROUP	BANK	BANK
	2001	2000	2001	2000
	<b>⋈</b> '000	₩'000	<b>⋈</b> '000	Ħ'000
3 – 6 months		300		300
6 – 12 months	A GO TO STATE OF	5,082		5,082
Over 12 months	a familiar day	17,377		17,377
		22,759		22,759
	====	=====	=====	======
6. Other Assets				
(a) Other Assets comprise:				
	GROUP	GROUP	BANK	BANK
	2001	2000	2001	2000
	<b>⋈</b> '000	Ħ'000	<b>⋈</b> '000	₩'000
OBB treasury bills (see (b) below) Prepayments:	1,344,000	5,809,500	1,344,000	5,809,500
- Short-term (within one year)	147,571	199,992	129,160	191,165
- Long-term (over one year)	459,589	124,696	459,589	124,696
Discount paid in advance	100,001	89,084	100,001	89,084
Other accounts receivable	103,941	142,291	29,019	162,313
	2,155,102	6,365,563	2,061,769	6,376,758
	======	=======		======

- (b) OBB treasury bills represent treasury bills pledged as security against open buy back interbank takings (see note 10).
- (c) There has been no diminution in the value of other assets, hence no provision is required at the balance sheet date (2000: Nil).

#### 7. Equipment on Lease

The movement on this account during the year was as follows:

	Machinery and Equipment
COST:	
Beginning of year	535,000
Additions	_
End of year	535,000
	# =======
ACCUMULATED DEPRECIATION:	
Beginning of year	278,021
Charge for the year	146,250
End of year	424,271
	======
NET BOOK VALUE:	
End of year	110,729
	======
Beginning of year	256,979
	(t) ======

#### 8. Fixed assets:

(a) Group:

The movements on these accounts during the year were as follows:

	Leasehold Improvement, Land and Buildings NO00	Machinery & Equipment	Computers & Accessories	Furniture & Fittings	Motor Vehicles N'000	Capital Work in Progress	Total
COST:							
Beginning of year	537,499	286,850	436,102	138,410	341,663	3,774	1 744 200
Additions	186,696	87,768	144,794	23,019	228,717	29,668	1,744,298
Disposals		(3,260)	(741)		(34,124)	- 27,008	700,662 (38,125)
End of year	724,195	371,358	580,155	161,429	536,256	33,442	2,406,835
ACCUMULATED DEPRECIATION:							
Beginning of year	123,120	167,034	225,741	88,384	151,972		754.051
Charge for the year	28,085	46,587	88,056	18,341	100,372		756,251
Disposals		(3,231)	(134)		(26,225)		281,441 (29,590)
End of year	151,205	210,390	313,663	106,725	226,119		1,008,102
NETBOOKVALU							
End of year	572,990	160,968	266,492	54,704	310,137	33,442	1,398,733
Beginning of year	414,379	119,816	210,361	50,026	189,691	3,774	988.047
-8807.00		===	====	50,026	189,691	3,774	988,047

i. No leased assets were included in the above fixed assets.

ii. The Group had capital commitments of №23,431,000 (2000: Nil) as at the balance sheet date.

#### 8. Fixed Assets

(i) The movements on these accounts during the year were as follows:

nt, Machinery & Equipment #7000 #7000 45 284,540 45 87,768	Computers & Accessories	Furniture & Fittings	Motor Vehicles	Capital Work in Progress	Total
000 <b>N</b> 7000 45 284,540	<b>№</b> 000		all terminations		<b>№</b> 000
45 284,540		M*000	<b>№</b> 000	M'000	<b>№</b> 000
	400 040				
	400 040				
45 97740	700,770	120,939	317,274	3,774	1,664,220
07,700	135,430	22,641	209,291	29,668	671,243
- (3,260)	(741)		(21,792)		(25,793)
90 369,048	543,637	143,580	504,773	33,442	2,309,670
45 166,160	217,563	82,640	143.377		727,985
54 46,098	83,364	14,822	94,785	The second second	264,323
- (3,230)	(134)		(19,875)		(23,239)
99 209,028	300,793	97,462	218,287	-	969,069
91 160,020	242,844	46,118	286,486	33,442	1,340,601
00 118,380	191,385	38,299	173,897	3,774	936,235
	90 369,048 =	90 369,048 543,637 45 166,160 217,563 54 46,098 83,364 - (3,230) (134) 	90 369,048 543,637 143,580 45 166,160 217,563 82,640 54 46,098 83,364 14,822 - (3,230) (134) - 99 209,028 300,793 97,462 91 160,020 242,844 46,118	90 369,048 543,637 143,580 504,773  45 166,160 217,563 82,640 143,377 54 46,098 83,364 14,822 94,785 - (3,230) (134) - (19,875)  99 209,028 300,793 97,462 218,287	90 369,048 543,637 143,580 504,773 33,442 45 166,160 217,563 82,640 143,377 - 54 46,098 83,364 14,822 94,785 - (3,230) (134) - (19,875) - 99 209,028 300,793 97,462 218,287 - 99 1 160,020 242,844 46,118 286,486 33,442 100 118,380 191,385 38,299 173,897 3,774

i. No leased assets are included in the above fixed assets accounts.

<sup>(</sup>b) Bank:

ii. The Bank had capital commitments of №23,431,000 (2000: Nil) as at the balance sheet date.

# 9. Deposits and Other Accounts

(a) Deposits and other accounts comprise:

	GROUP	GROUP	BANK	BANK
	2001	2000	2001	2000
	<b>⋈</b> '000	<b>⋈</b> '000	M'000	Ħ'000
Demand	14,837,165	7,977,115	14,838,314	7,992,743
Time	6,157,950	5,148,883	6,157,950	5,148,883
Savings	518,446	255,101	518,446	255,101
	21,513,561	13,381,099	21,514,710	13,396,727
Due to local banks	2,625,000	2,065,000	2,625,000	2,065,000
	24,138,561	15,446,099	24,139,710	15,461,727
(b) The maturity profile of deposits li	abilities is as follo	ws:		
	GROUP	GROUP	BANK	BANK
	2001	2000	2001	2000
	<b>⋈</b> '000	<b>⋈</b> '000	₩'000	₩'000
Under I month	22,416,525	13,753,952	22,417,674	13,769,580
I – 3 months	1,677,442	1,608,859	1,677,442	1,608,859
3 – 6 months	40,899	80,698	40,899	80,698
6 – 12 months	3,695	2,590	3,695	2,590
	24,138,561	15,446,099	24,139,710	15,461,727
		<b>=====</b>		
Other liabilities				
Other liabilities comprise:	GROUP	GROUP	BANK	BANK
	2001	2000	2001	2000
Foreign currency denominated	₩'000	₩'000	<b>⋈</b> '000	Ħ'000
liabilities (see Note I (c))	4,615,407	1,961,430	4,615,407	1,961,430
Certified cheques	1,546,214	634,779	1,546,214	634,779
Due to other local banks (see Note I (b))	268,689	138,235	268,689	138,235
OBB Takings (see Note 6 (b))	1,344,000	5,809,500	1,344,000	5,809,500
Customers' FEM deposits	608,897	1,350,153	608,897	1,350,153
Unearned interest and discounts	149,810	258,225	149,810	258,225
Interest payable	65,353	56,102	65,353	56,102
Other current liabilities	4,521,751	3,461,952	84,782	56,277
	13,120,121	13,670,376	8,683,152	10,264,701

10.

#### 11. Other Facilities

The maturity profile of amounts received from Afrexim for on - lending (see note 4) is as follows:

	GROUP	GROUP	BANK	BANK
	2001	2000	2001	2000
	M'000	№'000	M'000	₩'000
3 – 6 months	2,872,812	1,520,250	2,872,812	1,520,250
6 – 12 months		1,013,500		1,013,500
			1 1	
	2,872,812	2,533,750	2,872,812	2,533,750

### 12. Taxation Payable

(a) The movement on tax payable account during the year was as follows:

	GROUP	GROUP	BANK	BANK
	2001	2000	2001	2000
	₩'000	₽'000	<b>⋈</b> '000	₩'000
Balance, beginning of year	455,182	344,351	436,479	337,828
Charge for the year (see (b) below)	548,239	308,334	546,629	292,834
Payments during the year	(230,798)	(197,503)	(220,192)	(194,183)
Balance, end of year	772,623	455,182	762,916	436,479
(b) The tax charge for the year con	nprises:			
	CDOUD	Challin		

	GROUP	GROUP	BANK	BANK
	2001	2000	2001	2000
	M'000	<b>⋈</b> '000	M'000	Ħ'000
Current tax charge	499,691	308,334	498,081	292,834
Deferred tax charge	48,548		48,548	
	548,239	308,334	546,629	292,834

The current tax charge has been computed at the current company income tax rate of 30% (2000: 30%) on the profit for the year after adjusting for certain items of income and expenditure, which are not deductible or chargeable for tax purposes, plus 2% (2000: 2%) Education Levy for the year.

The Bank's exposure to deferred tax (which relates primarily to timing differences in the recognition of depreciation and capital allowances on fixed assets) has been partially provided for in the financial statements as the directors are of the opinion that these timing differences are likely to reverse in the foreseeable future. The balance of deferred tax which amounts to N57,891,000 (2000: N151,645,000) has not been provided for in these financial statements.

#### 13. Dividend Payable

(a) The movement on this account during the year was as follows:

		GROUP	GROUP	BANK	BANK
		2001	2000	2001	2000
		<b>⋈</b> .000	₩'000	<b>⋈</b> '000	<b>⋈</b> '000
Balance, beginning	g of year	345,000	225,000	345,000	225,000
Dividends declare	ed during the year				
- interim		180,000	150,000	180,000	150,000
- final		420,000	345,000	420,000	345,000
Payment during the	ne year	(525,000)	(375,000)	(525,000)	(375,000)
Balance, end of ye	ar	420,000	345,000	420,000	345,000
14. Share Capital					
		GROUP	GROUP	BANK	BANK
		2001	2000	2001	2000
		M.000	<b>⋈</b> '000	M'000	₩'000
Authorised - 1,50	00,000,000				
ordinary s	shares of 50k				
each (200	0: 1,500,000,000				
ordinary s	hares of 50k each)	750,000	750,000 =====	750,000	750,000
Issued and fully pa	id -				
1,500,000	,000				
ordinary s	hares of 50k each				
(2000: 1,5	00,000,000				
ordinary s	hares of 50k each)	750,000	750,000	750,000	750,000
15. Reserves					
(a) Reserves	comprise:				
		GROUP	GROUP	BANK	BANK
		2001	2000	2001	2000
		<b>⋈</b> '000	<b>⋈</b> '000	<b>⋈</b> '000	<b>⋈</b> '000
Statutory reserve	e (see (b) below)	2,303,464	1,852,356	2,303,464	1,852,356
Retained profit		847,210	499,367	682,552	434,998
Capital reserve		9,326	9,196		
Small Scale Indust	tries (SSI) reserve	205,032		205,032	
Other reserves		8,760	6,409		
		3,373,792	2,367,328	3,191,048	2,287,354

In accordance with the Central Bank of Nigeria Monetary, Credit, Foreign Trade & Exchange Policy Guidelines for 2001 fiscal year, 10% of profit before taxation for the year ended 28 February, 2001, has been transferred to Small Scale Industries reserve.

(b) The movement on the statutory reserve account during the year was as follows:

	GROUP	GROUP	BANK	BANK
	2001	2000	2001	2000
	M.000	₩'000	M'000	<b>⋈</b> '000
Balance, beginning of year	1,852,356	1,343,323	1,852,356	1,343,323
Transfer from profit and loss account	451,108	509,033	451,108	509,033
Balance, end of year	2,303,464	1,852,356	2,303,464	1,852,356
	**			

In accordance with existing legislation, the Bank transferred 30% (2000: 50%) of its profit after taxation to statutory reserve.

# **16.** Acceptances, Guarantees, and Other Obligations for the Account of Customers These comprise:

GROUP	GROUP	BANK	BANK
2001	2000	2001	2000
<b>⋈</b> '000	<b>⋈</b> '000	<b>⋈</b> '000	Ħ'000
tees 1,702,054	998,036	1,702,054	998,036
5,073,831	2,941,306	5,073,831	2,941,306
6,775,885	3,939,342	6,775,885	3,939,342
ived as follows:			
GROUP	GROUP	BANK	BANK
2001	2000	2001	2000
M'000	₩'000	M'000	Ħ'000
	2001 M'000 tees 1,702,054 5,073,831 	2001 2000 M'000 N'000  tees 1,702,054 998,036  5,073,831 2,941,306	2001 2000 2001 M'0000 M'000 M'0000 M'0000 M'000 M'000 M'000 M'0000 M'000 M'000 M'0000 M'0000 M'000 M'000 M'000 M'000 M'000 M'000

	GROUP	GROUP	BANK	BANK
	2001	2000	2001	2000
	<b>⋈</b> '000	₩'000	M'000	<b>⋈</b> '000
Lending to financial institutions	294,636	201,620	294,636	201,620
Lending to non-bank customers	4,140,811	3,165,343	4,140,811	3,165,343
Interest income on securities trading	848,947	510,956	848,947	510,956
	5,284,394	3,877,919	5,284,394	3,877,919
Geographical location:				
Earned in Nigeria	4,857,445	3,667,508	4,857,445	3,667,508
Earned outside Nigeria	426,949	210,411	426,949	210,411

5,284,394

3,877,919 **5,284,394** ======

3,877,919

18.	Interes	t Expen	se
	Interest	expense	comprises:

Source					
	-				
		$\alpha$	1114	-	$\sim$

GROUP	GROUP	BANK	BANK
2001	2000	2001	2000
₩'000	⋈,000	₩'000	<b>⋈</b> '000
147,374	549,797	147,374	356,790
1,583,052	998,233	1,583,052	1,191,240
710,287	480,366	710,287	480,366
2,440,713	2,028,396	2,440,713	2,028,396
GROUP	GROUP	BANK	BANK
2001	2000	2001	2000
₩'000	⋈ <sub>000</sub>	₩'000	<b>⋈</b> '000
2,086,370	1,895,953	2,086,370	1,895,973
354,343	132,423	354,343	132,423
			2,028,396
GROUP	GROUP	BANK	BANK
2001	2000	2001	2000
₩'000	⋈'000	N'000	⋈'000
1,391,147	1,250,912	1,203,138	1,035,494
147,520	163,496	141,677	153,288
203,023	162,023	203,023	162,023
ts <b>5,318</b>	7,673	5,318	74,173
75,297	47,525		
1,822,305	1,631,629	1.553.156	1,424,978
	2001 N*1000  147,374 1,583,052 710,287 2,440,713 =======  GROUP 2001 N*1000  2,086,370 354,343	2001 2000 N*'000 N*'000  147,374 549,797 1,583,052 998,233 710,287 480,366	2001 2000 2001 N*000 N*000  147,374 549,797 147,374 1,583,052 998,233 1,583,052 710,287 480,366 710,287

## 20. Supplementary Profit and Loss Information

(a) General

The profit before taxation for the year is stated after charging/(crediting) the following:

	GROUP	GROUP	BANK	BANK
	2001	2000	2001	2000
	₩'000	⊭,000	₩'000	Ħ'000
Specific provisions on risk assets	187,266	367,877	187,266	367,877
General provision on loans, other fac	ilities			
and finance leases	105,114	69,123	105,114	69,123
Loan amounts written off	3,339	15,962	3,339	15,962
	295,719	452,962	295,719	452,962
			``======	

	GROUP	GROUP	BANK	BANK
	2001	2000	2001	2000
	N-1000	№'000	N-'000	№'000
Depreciation:  * Fixed assets  * Equipment on lease Auditors' remuneration	281,441	228,999	264,323	213,377
	146,250	113,611	146,250	113,611
	10,200	9,000	8,000	7,000
Gain on disposal of fixed assets	(6,575)	(4,876)	(5,820)	(4,724)
	=====	=====	=====	=====

The auditors' remuneration is for two audits; half-year audit and full year audit for the Bank.

(b) Staff and Executive Directors' Costs

i. Employee costs, including executive directors, during the year amounted to:

	GROUP 2001 N*'000	GROUP 2000 ⋈'000	BANK 2001 №'000	BANK 2000 N='000
Wages and salaries Other pension costs	603,648 32,167	458,615 16,850	564,762 22,846	433,997 15,096
	635,815	475,465 ======	587,608 ======	449,093

ii. The average number of persons in employment during the year was:

	GROUP	GROUP	BANK	BANK
	2001	2000	2001	2000
	Number	Number	Number	Number
Institutional Banking Group Commercial Banking Group	32	36	32	32
	50	54	50	54
Investment Banking Group	16	19	16	16
	10	7	10	7
Payments Group Settlement Group	26	23	26	23
Public Sector Group Transaction Services Group Financial Controls & Risk Mgt. Group Systems & Control Group Gen. Internal Services & Ext. Affairs Group Management and Corporate Services Group	20	15	20	15
	113	91	101	91
	17.7	19	12	13
	16	15	12	H
	23	31	17	24
		24	20	24
	347	334	316	310
				=====

# NOTES TO THE FINANCIAL STATEMENTS, CONT'D.

iii. Employees other than directors, earning more than \$\mathbb{R}60,000\$ per annum, whose duties were wholly or mainly discharged in Nigeria, received emoluments (excluding pension contributions and certain benefits) in the following ranges:

		GROUP	GROUP	BANK	BANK
		2001	2000	2001	2000
		Number	Number	Number	Number
	N 70,001 - N80,000		3		
	₩ 80,001 - ₩ 90,000		3		
	N 90,001 - N100,000	2			-
	₩130,001 - ₩140,000				
	₩160,001 - ₩170,000				
	N170,001 - N180,000				
	₩180,001 - ₩190,000		18		17
	N190,001 - N200,000				
	₩210,001 - ₩250,000	- I 2		12	
	₩250,001 - ₩260,000		6		4
	₩260,001 - ₩270,000				
	₩270,001 - ₩280,000	8		8	
	₩290,001 - ₩300,000	3			
	₩320,001 - ₩330,000	2			
	₩330,001 - ₩340,000	5		2	
	₩350,001 - ₩360,000		2		
	₩360,001 - ₩370,000				
	₩370,001 - ₩380,000	2			
	₩390,001 - ₩400,000				
	N400,001 - N410,000		2		
	N420,001 - N430,000		3		
	№430,001 - №440,000		2		
	₩450,001 - ₩460,000		5		5
	₩460,001 - ₩470,000				
	№480,001 - №490,000				
	Above №500,001	304	284	293	281
		347	334	316	310
(c)	Directors' remuneration:				
	Directors' remuneration was provi	ided as follows:			
				2001	2000
				M'000	₩'000
	Fees as Directors			3,250	2,445
	Other emoluments			34,599	24,196
				37,849	26,641
					=====
	The Directors' remuneration show	n above (excluding pe	ension contribution	s and certain bene	fits)
	includes:	•			
				2001	2000
				M'000	M'000
	Chairman			2,534	1,941
	Highest-paid Director			9,386	6,645

# NOTES TO THE FINANCIAL STATEMENTS, CONT'D.

The emoluments of	ll other directors fell within the following ra	inges:	
		2001	2000
		Number	Number
NI,890,001 - №	1,900,000		2
№2,430,001 - N	2,440,000		
N2,480,001 - N	2,490,000		1
	2,060,000		4
	2,690,000	2	
Above N4,000,000		4	2
		8	8
			====

## 21. Earnings and Dividend per Share

Earnings and dividend per share have been computed based on profit after tax and the number of ordinary shares in issue during the year and on dividend and the appropriate number of shares qualifying for the dividend.

# 22. Net Cash Flow from Operating Activities before Changes in Operating Assets This comprises:

		GROUP 2001 N'000	GROUP 2000 №1000	BANK 2001 N1'000	BANK 2000 №1000
	Profit before taxation Minority interest	2,153,214 (992)	1,360,927 (11,573)	2,050,323	1,311,163
		2,152,222	1,349,354	2,050,323	1,311,163
	Adjustments to reconcile profit before taxation to net cash flow from operating activ depreciation:				
	* fixed assets	281,441	228,999	264,323	213,377
	* equipment on lease	146,250	113,611	146,250	113,611
	- gain on disposal of fixed assets	(6,575)	(4,876)	(5,820)	(4,724)
	- provision for bad and doubtful loans	295,719	452,962	295,719	452,962
	- minority interest	(5,728)	16,791	-	
	- write-off of other investment	-	4,725 		
	Net cash flow from operating activities	2,863,329	2,161,566 ======	2,750,795	2,086,389
23.	Changes in Operating Assets				
	This comprises:	GROUP	GROUP	BANK	BANK
		2001	2000	2001	2000
		₩,000	₩,000	₩'000	⋈'000
	(Increase)/decrease in operating assets:	(1.151.042)	(2.252.000)	(05 117)	(2,466,400)
	Short-term investments	(1,151,043)	(3,353,898)	(95,117) (4,278,397)	(547,791)
	Loans and advances	(4,278,397)	(558,203) 18,395	22,759	18,395
	Advances under finance lease	22,759 (339,062)	(2,533,750)	(339,062)	(2,533,750)
	Other facilities	4,210,460	(4,985,523)	4,314,989	(5,044,737)
	Other assets  Net income from Associated Company	(75,297)	(47,525)		
	Increase/(decrease) in operating liabilities:	(13,211)	(,===)		
	Deposits and other accounts	8,692,462	5,077,194	8,677,983	5,092,822
	Other liabilities	(550,255)	6,558,252	(1,581,549)	5,632,498
	Other facilities	339,062	2,533,750	339,062	2,533,750
	Capital and other reserves	2,481	8,395	-	1.40 N. 1.40
		6,873,170	2,717,087	7,060,668	2,684,787
		=======	=======	=======	=======

# NOTES TO THE FINANCIAL STATEMENTS, CONT'D.

#### 24. Related Party Transactions

During the year, the Bank granted various credit facilities to companies whose Directors are also Directors of Guaranty Trust Bank PLC at rates and terms comparable to other facilities in the Bank's portfolio. An aggregate of N86,716,000 (2000: N49,670,000) were outstanding on these various facilities at the end of the year, all of which were performing. In addition, Asset and Resource Management Company Limited, a subsidiary of the Bank, manages the Bank's Staff Share Investment Trust, Gratuity and Pension Fund Schemes.

#### 25. Subsequent Event

Subsequent to the year end, the Bank obtained the approvals of the regulatory authorities in Nigeria and The Gambia to establish a commercial bank in The Gambia. The Bank plans to own 70% of the shareholding whilst local investors own 30% of the shareholding.

#### 26. Prior Year Comparatives

Certain prior year balances have been reclassified to conform with current year presentation format.

# STATEMENT OF VALUE ADDED

For the Year Ended 28 February, 2001.

## GROUP:

	2001 N'000	%	2000 ⋈'000	%
Gross earnings Interest expense	7,109,676 (2,440,713)		5,519,051 (2,028,396)	
	4,668,963		3,490,950	
Loan loss expense	(295,719)		(452,962)	
	4,373,244		3,037,988	
Bought-in materials and services	(1,156,524)		(858,986)	
	3,216,720		2,179,002	
Value added	3,216,720 ======	100	2,179,002 ======	100
Applied to pay:				
Employees as wages and salaries	635,815	20	475,465	22
Shareholders as dividends	600,000	19	495,000	23
Government as taxes	548,239	17	308,334	14
Retained in the business:				
Depreciation Profit for the year (including minority interest,	427,691	13	342,610	16
statutory and bonus shares and reserves).	1,004,975	31	557,593	25
	3,216,720	100	2,179,002	100

# **STATEMENT OF VALUE ADDED**For the Year Ended 28 February, 2001.

### **BANK:**

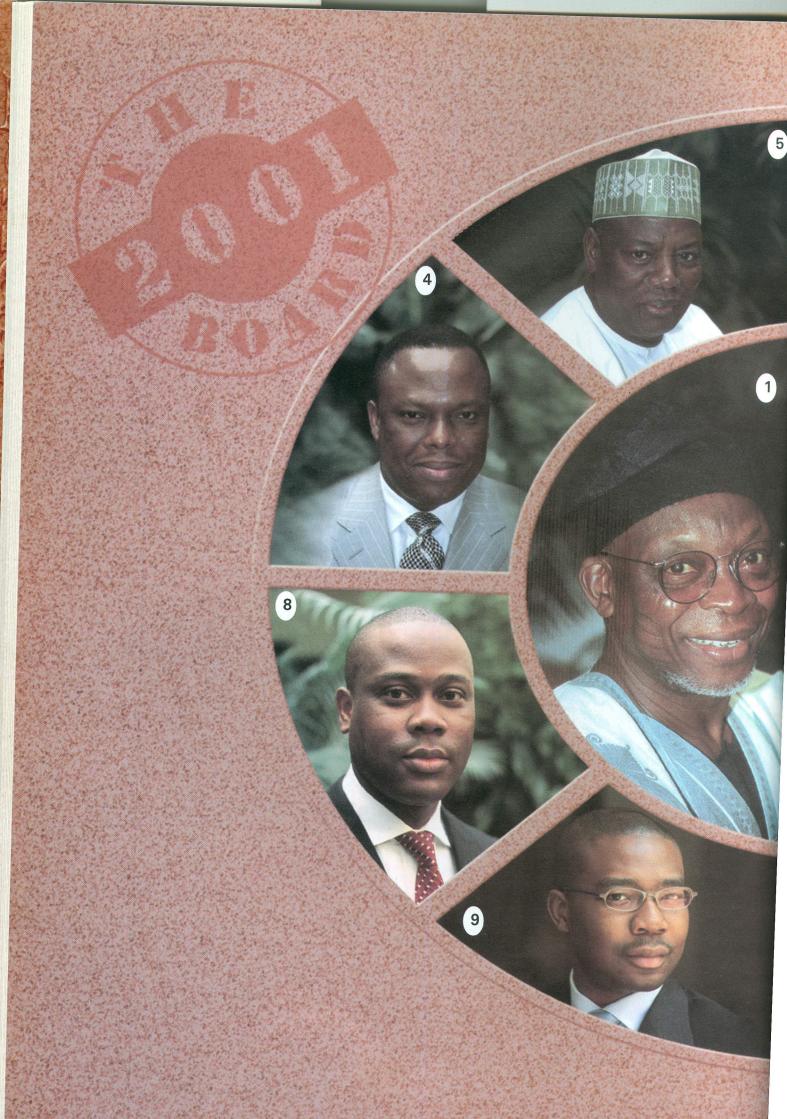
2001 №'000	%	2000 ⋈'000	%
6,840,527	***	5,312,400	
(295,719)		(452,962)	
4,104,095		2,831,042	
(1,055,591)		(743,798)	
3,048,504		2,087,244	
3,048,504	100	2,087,244	100
587,608	19	449,093	22
600,000	20	495,000	24
546,629	18	292,834	14
410,573	13	326,988	15
903,694	30	523,329	25
3,048,504	100	2,087,244	100
	\$\\\^{\\000}\$  6,840,527 (2,440,713)  4,399,814 (295,719)  4,104,095  (1,055,591)  3,048,504  3,048,504  587,608 600,000 546,629  410,573  903,694	6,840,527         (2,440,713)	N°000       N°000         6,840,527       5,312,400         (2,440,713)       (2,028,396)

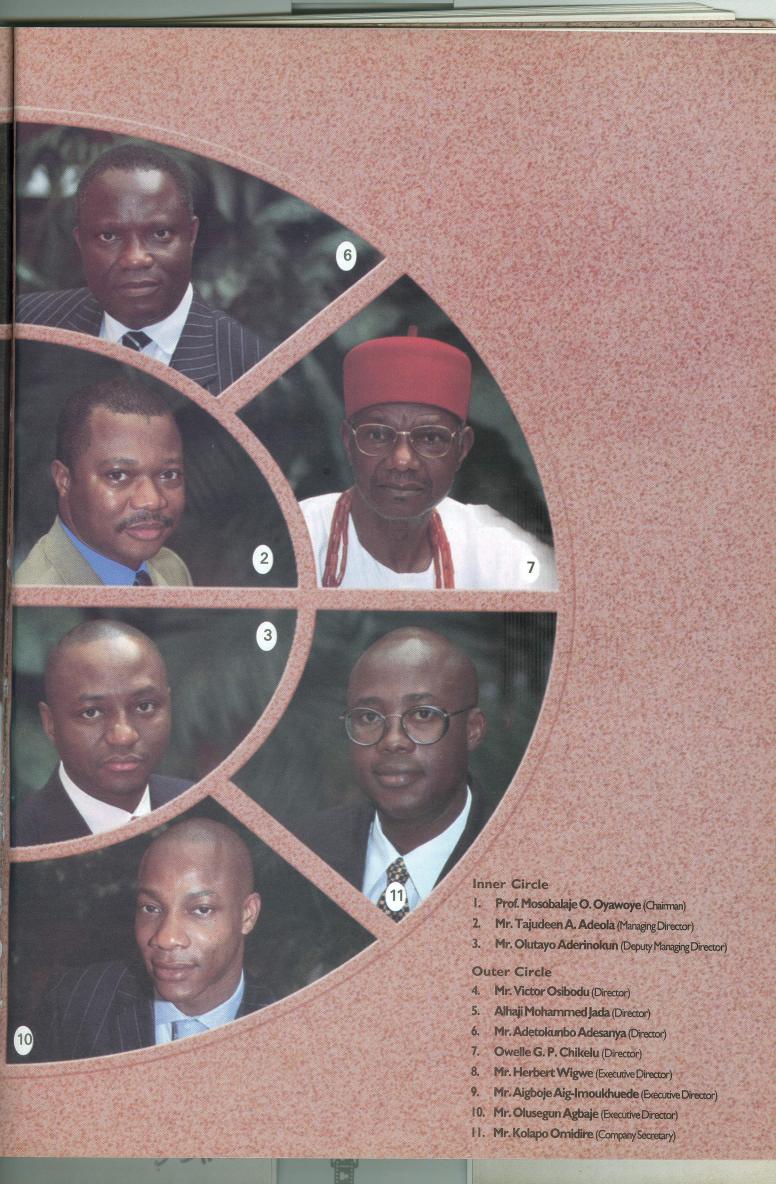
# FIVE-YEAR FINANCIAL SUMMARY - GROUP

	2001	2000	1999	1998	1997 Name
	₩'000	₩'000	Þ/000	⊭,000	⊭,000
Gross earnings	7,109,676	5,960,346	3,610,659	2,863,698	2,786,047
S. Carlotte and the second sec					
Profit on ordinary activities before taxation	2,153,214	1,360,927	933,064	872,528	1,040,933
Taxation	(548,239)	(308,334)	(222,207)	(219,186)	(239,104)
Profit on ordinary activities after taxation	1,604,975	1,052,593	710,857	653,342	801,829
Extra-ordinary income			209,108		
Profit after taxation and extraordinary income	1,604,975	1,052,593	919,965	653,342	801,829
Minority interest	(992)	(11,573)	(5,003)	(2,766)	(3,754)
	1 (02 002	1.041,020	914,962	650,576	798,075
Profit attributable to Group shareholders	1,603,983	1,041,020	914,962 ======	======	======
Earnings per share (adjusted)	107k	69k	47k	43k	53k
	40k	33k	22k	l3k	20k
Dividend per share (adjusted)	HUK				
ASSETS					4 7 42 250
Cash and short-term funds	16,683,322	8,401,508	4,744,527	6,511,871	4,543,258
Investments	10,206,476	8,966,800	5,436,389	3,068,694	4,648,153
Loans and advances	12,073,119	8,087,278	7,956,883	7,005,765	5,753,868
Other facilities	2,844,084	2,508,413	40.743	42.006	10.710
Advances under finance leases		22,531	40,743	43,006	10,710 285,826
Other assets	2,155,102	6,365,563	1,380,040	1,383,627	200,000
Equipment on lease	110,729	256,979	120,590	208,507 890,592	689,780
Fixed assets	1,398,733	988,047	946,714	20,664	38,376
Goodwill	-			20,004	
	45,471,565	35,597,119	20,625,886	19,132,726	16,169,971
LIABILITIES			10.740.005	10 007 570	0.752.044
Deposits and other accounts	24,138,561	15,446,099	10,368,905	10,807,578	9,752,944
Other facilities	2,872,812	2,533,750			
Other liabilities, including tax and dividend payable	14,312,744	14,470,558	7,681,475	6,331,562	4,870,128
	41.224.117	22.450.407	18,050,380	17,139,140	14,623,072
	41,324,117	32,450,407	18,050,380	17,137,170	
NET ASSETS	4,147,448	3,146,712	2,575,506	1,993,586	1,546,899
				======	
CAPITAL AND RESERVES					
Share capital	750,000	750,000	750,000	500,000	200,000
Bonus shares reserve		-		250,000	300,000
Other reserves	3,373,792	2,367,328	1,812,913	1,234,467	1,038,550
SHAREHOLDERS' FUNDS	4,123,792	3,117,328	2,562,913	1,984,467	1,538,550
Minority interest	23,656	29,384	12,593	9,119	8,349
	4 1 47 440	2 146 712	2 575 506	1,993,586	1,546,899
	4,147,448	3,146,712	2,575,506 ======	======	=======

# FIVE-YEAR FINANCIAL SUMMARY - BANK

	200 I ⋈'000	2000 №'000	1999 №'000	1998 ⋈'000	1997 ⋈'000
Gross earnings	6,840,527	5,312,400	3,257,011	2,639,205	2,654,386
Profit on ordinary activities before taxation Taxation	2,050,323 (546,629)	1,311,163 (292,834)	852,206 (217,767)	835,004 (208,792)	1,030,895 (236,860)
Profit on ordinary activities after taxation Extra-ordinary income	1,503,694	1,018,329	634,439 240,337	626,212	794,035 - 
Profit after taxation and extra-ordinary item	1,503,694	1,018,329	874,776 ======	626,212 ======	794,035 ======
Earnings per share (adjusted) Dividend per share (adjusted)	100k 40k	68k 33k	42k 22k	42k 13k	53k 20k
ASSETS Cash and short-term funds Investments Loans and advances Other facilities Advances under finance leases Other assets Equipment on lease Fixed assets  LIABILITIES Deposits and other accounts Other facilities Other liabilities, including tax and dividend payable	16,683,277 5,706,059 12,073,119 2,844,084 	8,401,260 5,489,557 8,087,278 2,508,413 22,531 6,376,758 256,979 936,235 	4,740,707 2,988,081 7,967,295 40,743 1,332,021 120,590 888,524 	5,694,583 1,580,067 7,082,942 43,006 1,264,785 208,507 770,111 	4,222,871 3,699,263 5,798,609 10,710 220,736 200,000 594,632 
	36,878,590	29,041,657	15,563,936	14,680,752	13,209,784
NET ASSETS	3,941,048	3,037,354	2,514,025 ======	1,963,249	1,537,037
SHAREHOLDERS' FUNDS Share capital Statutory reserve Bonus shares reserve Small scale industry reserve Retained profit	750,000 2,303,464 - 205,032 682,552	750,000 1,852,356 - - 434,998	750,000 1,343,323 - - 420,702	500,000 1,212,107 250,000 - 1,142	200,000 962,107 300,000 - 74,930
	3,941,048	3,037,354	2,514,025 ======	1,963,249 ======	1,537,037 ======





## SHAREHOLDERS' INFORMATION

The Bank was registered as a private company on 20 July, 1990. It became a public limited liability company on 2 April, 1996, and its shares were listed on the Nigerian Stock Exchange on 9 September 1996. Since the listing, the Bank has paid dividends and issued bonus shares as indicated hereunder

#### DIVIDEND

Financial Year Ended	Dividend No.	Final or Interim	Gross Unclaimed Amount	Amount Paid Per 50 kobo share
28/02/97	10	Interim	NIL	25 kobo
28/02/97	11 - , ,	Final	N1,855,288.91	50 kobo
28/02/98	12	Interim	N47,805,879.22	10 kobo
28/02/98	13	Final	NIL	10 kobo
28/02/99	14	Interim	N481,187.75	7 kobo
28/02/99	15	Final	№6,813,629.04	12 kobo
29/02/00	16	Interim	N47,320,004.86	10 kobo
29/02/00	17	Final	N9,745,265.02	23 kobo
28/02/01	18	Interim	№12,384,643.00	12 kobo

## **SCRIP ISSUE**

Financial Year Ended	To Shareholders as at	Amount Capitalised	Ratio
28/02/97	30/06/97	¥300,000,000	3 for 2
28/02/98	06/07/98	¥250,000,000	1 for 2

#### **UNCLAIMED DIVIDENDS/CERTIFICATES**

Our records indicate that some dividend warrants and bonus share certificates have been returned unclaimed for various reasons. A list of unclaimed dividends for dividend payment number 17 is produced in the enclosed Shareholders' Bulletin. Please contact the Registrar (United Securities Limited, Nige House, 3-5, Odunlami Street, Lagos) for a reissue of any unclaimed dividend warrant, or unclaimed certificate.

# GUARANTY TRUST

#### **GUARANTY TRUST BANK PLC** RC 152321

IITH ANNUAL GENERAL MEETING to be held at the Banquet Hall, Le Meridien Eko Hotel, Victoria Island, Lagos, on 16 May, 2001, at 11:00 a.m.

I/We being a member/ members of Guaranty Trust Bank PLC
hereby appoint*
Dated thisday of2001
Signature of shareholder
Name of shareholder

NUMBER OF SHARES:		19
RESOLUTIONS	FOR	AGAINST
To declare a dividend		
To re-elect Directors		
To authorise the Directors to fix the Auditors' remuneration		e a
To elect/re-elect Audit Committee members	2.8	
To fix Directors' remuneration	7	
To increase share capital		
To authorise offer/rights	18	
To alter articles		
Please indicate with an "X" in the app	ropriate b	ox how you

wish your votes to be cast on the resolutions set above. Unless otherwise instructed, the proxy will vote or abstain from voting at his discretion.

#### ADMISSION CARD

Annual General Meeting to be held on 16 May, 2001, at the Banquet Hall, Le Meridien Eko Hotel, Victoria Island, Lagos, at 11:00

Name of shareholder (in BLOCK CAPITALS)	
Number of Shares	

#### IMPORTANT:

- Before posting the above form of proxy, please tear off this part and retain it. A person attending the Annual General Meeting of the Bank or his proxy should produce this card to secure admission to the meeting.
- A member of the Bank is entitled to attend and vote at the Annual General Meeting of the Bank. He is also entitled to appoint a proxy to attend and vote instead of him, and, in this case, the above card may be used to appoint a proxy.
- In line with the current practice, the names of two of the Directors of the Bank have been entered on the form of proxy to ensure that someone will be at the meeting to act as your proxy, but if you wish, you may insert in the blank space on the form (marked\*) the name of any person, whether a member of the Bank or not, who will attend the meeting and vote on your behalf instead of one or other of the directors named.
- The above form of proxy, when completed, must be deposited at the office of the Registrar, United Securities Limited, Niger House, 3-5 Odunlami Street, Lagos, not less than 48 hours before the time fixed for the meeting.
- It is a requirement of the law under the Stamp Duties Act, Cap. 411, Laws of the Federation of Nigeria, 1990, that any instrument of proxy to be used for the purpose of voting by any person entitled to vote at any meeting of shareholders must bear a stamp duty of three (3) kobo.
- If the form of proxy is executed by a Company, it should be sealed under its Common Seal or under the hand and Seal of its attorney.

Signature of the person attending
-----------------------------------



The Registrar,
United Securities Limited,
Niger House,
3-5, Odunlami Street,
Lagos

AFFIX POSTAGE STAMP HERE

# **CORPORATE INFORMATION**

EXECUTIVE OFFICE			PAYMENT SYSTEMS O	ROUP	
Adeola Fola		MD	Agbaje Segun		ED
Aderinokun Tayo	_	DMD	Kuye Aderonke		MGR
ljeh Ben	_	DM	George-Taylor Akinola	-	MGR
			Osinuga Simi	-	DM
COMMERCIAL BANKING	GRO	UP	SETTLEMENTS GROU	P	
Ogundare Jide	-	DGM			CM
Habib Abba	-	AGM	Olusoga Mosun	-	GM
Wuke Okey	-	SMGR	Babalola Bose	-	DM
Odedina_Lola	-	MGR	Aderoju Muyiwa	-	DM
Agbede Bolaji	_	MGR	Kola-Daisi Dele	-	DM
Ogbonnewo Segun	Ξ.	MGR			
Yusuf Jamiu		MGR	SYSTEMS & CONTROL	L GROUF	
Kabir Usman	-	MGR	Echanza Cathy		DGM
enrola Tunde	-	MGR	Echeozo Cathy	-	MGR
Lawal Jubril	-	MGR	Uwakwe George	-	
Ezeobi Stanis	-	MGR	Arasi Kunle	-	MGR
Ezechukwu Ikenna	Ξ.	MGR	TD A NIC A CTION CERV	CEC CD	NI ID
Ogundipe Kehinde	-	MGR	TRANSACTION SERVI	CE2 GK(	JUP
Alabi Adewuyi	-	MGR	Bello Sadiq	_	AGM
Sadipe Tolu	-	DM	Okeke Ifeatu	_	MGR
Alonge Arese	-	DM	Orogun Dan	_	MGR
Olabisi Bayo	-	DM	Odunnowo Bunmi	_	DM
Okeke Arinze	_	DM	Ayodele Bolaji	-	DM
Aroh Santhus	-	DM	Owolabi Lanre	-	DM
Asibor Robert	-	DM	Owolabi Laffre	ļ <del>-</del>	חום
Owelle Bolude	_	DM	GENERAL INTERNAL	CEDVICE	Co
Shuaib Dan	_	DM	EXTERNAL AFFAIRS		3 oc
Bankole-Odusina Deji	-	DM	EXTERNAL AFFAIRS	JKOUP	
NVESTMENT BANKING	GROI	JP	Omidire Kolapo	-	DGM
	0.10		Giwa Joke	-	MGR
Olufowoshe Ebenezer	-	GM	Ajayi Femi	-	MGR
Runsewe Tosin		SMGR	Nyamali Nicholas	-	DM
Oyeleke Morayo	-	DM	Ogunbiyi Sola	-	DM
Okonkwo Azubuike		DM	Akinmolayan Funsho	-	DM
PUBLIC SECTOR GROU	P		FIN. CONTROL & RISH	K MGT G	ROUP
Aig-Imoukhuede Aigboje	-	ED	Osuntoki Titi	-	AGM
Bello Farouk	-	SMGR	Asupoto Tayo	-	MGR
Njoku Ifeanyi	-	DM	Olagbaju Tunde	-	DM
TECHNOLOGY UNIT			HUMAN RESOURCES & TRAINING UN		
Bammeke Ronke	-	DGM	Araoye Khafilat	_	AGM
Mosugu Aaron	-	MGR	, -		
Ogunbekun Dayo	-	MGR			
Ogunleye Taye	-	DM			
Fabunmi Yomi	-	DM			
NSTITUTIONAL BANKI	NG GF	ROUP			
Wigwe Herbert	<u>~</u>	ED			
Ogunmekan Dolapo	-	AGM			
Harris-Eze Nkiru	-	AGM			
Oyedeji Adebowale	-	MGR			
Odulate Segun	_	MGR			
Inaingo Douglas	_	DM			
Obiekwe Obidi	-	DM			
Salisu Lawal		DM			

# CORPORATE DIRECTORY

## **OVERSEAS CORRESPONDENT BANKS**

ANZ Bank, London Citibank (London & New York) Standard Chartered Bank (London & New York)

### CORPORATE ADDRESSES

**HEAD OFFICE:** PLURAL HOUSE

Plot 1669, Oyin Jolayemi Street

P. O. Box 75455 Victoria Island, Lagos Tel: 01-2622650-69 Fax: 2622698, 2622699 Telex: 23380 GT Bank NG

Internet Address: www.gtbplc.com SWIFT Address:

GTBINGLA XXX

E-mail:

corpaff@gtbplc.com

#### **BRANCHES**

#### ABA

28. Aba-Owerri Road, Aba, Abia State. Tel: 082-220560, 224033, 225726.

#### **ABEOKUTA**

IBB Boulevard. Abeokuta, Ogun State.

#### ABUJA

Plot 1072, J.S. Tarka Street, Garki, Area 3, Abuja. Tel: 09-2346250-4, 2346301, 2346302, 2346048-9.

#### **AKURE**

16 Oba-lle Owo Road, P. O. Box 3518. Akure, Ondo State. Tel: 034-244794-6.

#### APAPA

Doyin House 4, Commercial Avenue Apapa, Lagos. Tel: 01-5451050-7. Fax: 01-5451059.

#### **ASABA**

300 Nnebisi Road P. M. B 95082, Asaba, Delta State. Tel: 056-282687, 282688.

#### **BROAD STREET**

82/86, Broad Street Lagos. Tel: 01-2640257-8, 2666232, 2667941, 2665053. Fax: 01-2641100.

#### BENIN

35B Sapele Road, P. O. Box 122862, Benin Edo State. Tel: 052-450204, 257339.

#### **ENUGU**

I Ogui Road, P. M. B. 1572, Enugu, Enugu State. Tel: 042-253016, 254085, 254072, 254073.

#### IBADAN

IIB, Alhaji Jimoh Odutola Road, Dugbe, Ibadan, Oyo State. Tel: 02-2413904, 2413903, 2413795, 2413779, 2413739, 2413607, 2413780, 2413889, 2413576, 2413677.

#### IKEJA

80/82, Allen Avenue Ikeja, Lagos. Tel: 01-900020, 4900025-9. Fax: 01-4936444

#### ILORIN

I Wahab Folawiyo Road (Formally Unity Road) P. M. B. 1392, Ilorin, Kwara State Tel: 031-222913, 222900, 222869, 222859, 222840, 222924.

#### IOS

Plot 69, Liberty Dam Liberty Boulevard, Jos Plateau State. Tel: 073-463629-32, 463635.

#### KADUNA

Plot 7-10, Murtala Muhammed Square, Kaduna. Tel: 062-240103-7. Fax: 062-240109.

#### KANO

145, Murtala Muhammed Way, Kano. Tel: 064-638851-3, 642148. Fax: 064-643220.

#### MAIDUGURI

11 Baga Road, P.M.B. 1087, Baga Road Post Office, Maiduguri, Borno State. Tel: 076-233711, 342511.

#### ONITSHA

2, Old Cemetery Road, Onitsha, Anambra State. Tel: 046-219114, 219014, 214445, 219344, 218256, 090-500496.

#### PORT HARCOURT

Plot 47. Trans Amadi Layout, Port Harcourt, Rivers State. Tel: 084-231424. 090-54013. Fax: 084-237513.

#### UYO

26 Aka Road, Uyo, Akwa Ibom State. Tel: 085-203361, 203394.

#### VICTORIA ISLAND

The Plaza. 6, Adeyemo Alakija Street, Victoria Island, Lagos. Tel: 01-2601760-9. Fax: 2616963.

#### **EFFURUN - WARRI**

Plot 85, Effurun G.R.A. Effunrun - Warri Road, Warri, Delta State Tel: 053-256406. Fax: 053-256407.

#### YENAGOA

Baracuda Square Ekeki - Epie Area P. M. B. 78 Yenagoa, Bayelsa State.

