# 2022 ANNUAL REPORT













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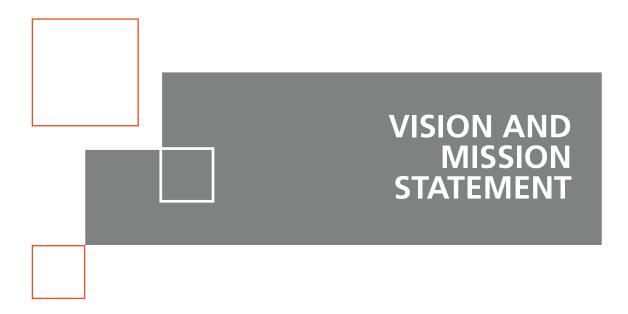
**Activities of Card Operations** 

Value Added Statements

View our Annual Report Online

www.gtcoplc.com







#### **VISION**

To be Africa's leading financial services institution.



#### **MISSION**

To make end-to-end financial services easily accessible to every African and businessess by leveraging technology and strategic partnerships.



## Directors, Officers and Professional Advisers

DIRE	DIRECTORS				
1	Mr. H. A Oyinlola	Chairman, Board of Directors			
2	Mr. J. K. Agbaje	Group Chief Executive Officer			
3	Mr. S. Barau	Independent Non-Executive Director			
4	Mrs. H. L. Bouygues	Independent Non-Executive Director			
5	Mrs. C. N. Echeozo	Non-Executive Director			
6	Mr. A. I. Adeniyi	Executive Director			

#### **Company Secretary**

Mr. E. E. Obebeduo FRC/2017/NBA/0000016024

#### **Registered Office**

Plot 635, Akin Adesola Street Victoria Island, Lagos State

#### **Auditors**

Ernst & Young 10th Floor, UBA House 57, Marina, Lagos State

#### **Registrar & Transfer Office**

Datamax Registrars Limited 2c, Gbagada Expressway Gbagada Phase 1, Lagos State. Tel: +234 1 7120008-11

Fax: +234 1 7120012

Email: datamax@datamaxregistrars.com



GROSS EARNINGS	PROFIT BEFORE TAX	PROFIT AFTER TAX
₦539.23billion	₦214.15billion	₦169.17billion

	Group Dec-22 <b>₩</b> ′million	Group Dec-21 <b>₩</b> ′million	Increase/ (Decrease) %	Company Dec-22 ₩'million	Company Dec-21 <b>∺</b> ′million	Increase/ (Decrease) %
Major Income Statement Items						
Gross earnings	539,235	447,811	20.4%	90,386	8,829	923.7%
Profit before income tax	214,154	221,498	(3.3%)	88,605	8,283	969.8%
Profit after income tax	169,173	174,839	(3.2%)	88,605	8,283	969.8%
Earnings per share (Kobo)	595	614	(3.1%)	301	28	975%
Major Statement of Financial Position Items						
Loans and advances to customers	1,885,799	1,802,587	4.6%	-	-	0%
Deposits from customers	4,485,114	4,012,306	11.8%	-	-	0%
Total assets	6,446,456	5,436,035	13.6%	26,044	6,076	328.6%
Total equity	931,149	883,227	5.4%	137,952	137,640	0.2%



## NOTICE OF AGM

NOTICE IS HEREBY GIVEN that the Second Annual General Meeting of **GUARANTY TRUST HOLDING COMPANY PLC** ("the Company") will hold virtually via https://www.gtcoplc.com/gtco-2nd-annual-general-meeting on May 11, 2023, at 10.00 a.m. to transact the following business:

#### **ORDINARY BUSINESS**

- 1. To receive the Audited Financial Statements for the year ended December 31, 2022, and the Reports of the Directors, Auditors and Statutory Audit Committee thereon;
- 2. To declare a dividend;
- 3. To authorise Directors to fix the remuneration of the Auditors:
- 4. To disclose the Remuneration of Managers of the Company;
- 5. To elect Members of the Statutory Audit Committee.

#### **SPECIAL BUSINESS**

6. To consider and approve as an Ordinary Resolution of the Company:

"That, in compliance with the Rules of the Nigerian Exchange Limited governing transactions with Related Parties or Interested Persons, the Company and its related entities ("The Group") be and are hereby granted a General Mandate in respect of all recurrent transactions entered into with a related party or interested person, provided such transactions are of a revenue or trading nature or are necessary for the Company's day to day operations. This Mandate shall commence on the date on which this resolution is passed and shall continue to operate until the date on which the

- next Annual General Meeting of the Company is held."
- "That Directors remuneration for the financial year ending December 31, 2023 and for succeeding years until reviewed by the Company in its Annual General Meeting, be and is hereby fixed at #50,000,000.00 (Fifty Million Naira only) annually for each Director."

#### **PROXY**

A Shareholder entitled to attend and vote at the Annual General Meeting is entitled to appoint a proxy to attend and vote in his/her/its stead. A proxy need not be a Shareholder of the Company. For the appointment to be valid, a completed proxy form must be deposited at the office of the Registrar, Datamax Registrars Limited, No. 2c, Gbagada Express Road, Gbagada Phase 1, Lagos State, not less than 48 hours before the time fixed for the meeting. A blank proxy form is attached to the Annual Report. The Company will bear the cost of stamping of all duly completed and signed proxy forms submitted within the stipulated time.

BY THE ORDER OF THE BOARD

#### **ERHI OBEBEDUO**

Group General Counsel/ Company Secretary FRC/2017/NBA/00000016024 Plot 635, Akin Adesola Street Victoria Island, Lagos April 18, 2023



#### **NOTES:**

#### 1. Virtual Meeting Link

Further to the provisions of the Business Facilitation (Miscellaneous Provisions) Act, section 240 (2) of the Companies and Allied Matters Act 2020 (CAMA) was amended to enable Public Companies conduct their General Meetings electronically. This Annual General Meeting will be held virtually. The virtual meeting link for the Annual General Meeting is https://www.gtcoplc.com/gtco-2nd-annual-general-meeting. The link would be sent to all Shareholders via email and be available on the company's website. www.gtcoplc.com.

#### 2. Dividend

If approved, dividend will be payable on Thursday, May 11, 2023, at the rate of #2.80 Kobo per every 50 Kobo ordinary share, to Shareholders whose names appear in the Register of Shareholders at the close of business on Monday, May 1, 2023 (bringing total Dividend paid for the 2022 financial year to #3.10 Kobo). Shareholders who have completed the e-Dividend Mandate Forms will receive a direct credit of the dividend into their bank accounts on the date of the Annual General Meeting. Note however, that holders of the Company's Global Depository Receipts listed on the London Stock Exchange will receive their dividend payments subsequently.

#### 3. E-Dividend Mandate

Shareholders are kindly requested to update their records and advise Datamax Registrars Limited of their updated records and relevant bank accounts for the payment of their dividends. Detachable forms in respect of mandate for E-dividend payment, Unclaimed/Stale Dividend payment and Shareholder data update are attached to the Annual Report for convenience. The aforementioned forms can also be downloaded from the Company's website at www.gtcoplc.com or from Datamax Registrars Limited's website at www.datamaxregistrars.com.

The duly completed forms should be returned to Datamax Registrars Limited, No. 2c, Gbagada Express Road, Gbagada Phase 1, Lagos State, or to the nearest GTBank branch.

#### 4. Voting by Interested Persons

In line with the provisions of Rule 20.8 (h), Rules governing Related Party transactions of the Nigerian Exchange Limited, Interested Persons have undertaken to ensure that their proxies, representatives or associates shall abstain from voting on resolution 6 above.

#### 5. Unclaimed Dividend

Shareholders are required to revalidate their unclaimed dividend which can be effected during the E-dividend

mandate process. An unclaimed dividend booklet containing the list of all unclaimed dividends will be circulated with the Annual Report and Financial Statements. All Shareholders with unclaimed dividend are advised to revalidate their unclaimed dividend either by visiting or writing to the Registrar, Datamax Registrars Limited, No. 2c, Gbagada Express Road, Gbagada Phase 1, Lagos State.

#### 6. E-Annual Report

The electronic version of the Annual report is available at www.gtcoplc.com. Shareholders who have provided their email addresses to the Registrars will receive the electronic version of the Annual Report via email. Furthermore, Shareholders who are interested in receiving the electronic version of the Annual Report are kindly required to request via email to annualreports@datamaxregistrars.com.

#### 7. Closure of Register

The Register of Shareholders will be closed on Tuesday, May 2, 2023, to enable the Registrar prepare for payment of dividend.

#### 8. Statutory Audit Committee

In accordance with section 404 (6) of CAMA, any Shareholder may nominate a Shareholder for appointment to the Statutory Audit Committee. Such nomination should be in writing and should reach the Group Company Secretary at least twenty-one (21) days before the Annual General Meeting.

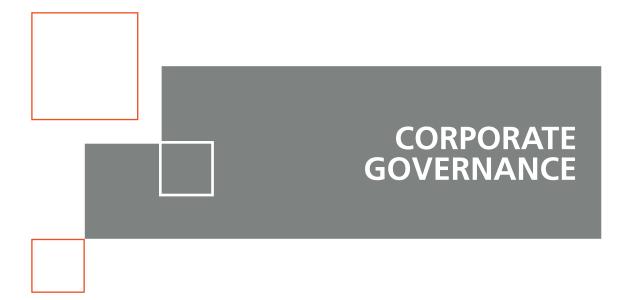
Kindly note that by virtue of the provisions of the Code of Corporate Governance issued by the Securities and Exchange Commission (SEC) and the Companies and Allied Matters Act, 2020, all members of the Statutory Audit Committee should be financially literate and at least one member must be a member of a professional accounting body in Nigeria established by an Act of the National Assembly and be knowledgeable in internal control processes.

In view of the foregoing, nominations to the Statutory Audit Committee should be supported by the Curricula Vitae of the nominees.

#### 9. Shareholders' Right to Ask Questions

Shareholders reserve the right to ask questions at the Annual General Meeting. Shareholders may also submit questions prior to the Meeting in writing to the Company, in line with Rule 19.12(c) of the Listing Rules of The Nigerian Exchange Limited. Such questions should be addressed to the Group Company Secretary and reach the Company at its Head Office or by electronic mail at holdcocommunication@gtcoplc.com, not later than seven (7) days to the date of the Meeting.







## CORPORATE GOVERNANCE

#### Introduction

2022 was a significant year for us as it marked the first anniversary of the corporate restructuring, which birthed a financial holding company, Guaranty Trust Holding Company Plc ("GTCO"/"the Company"/"the Group"). The Board of Directors, reflecting on the last one year believe that the Holding Company structure has strengthened the Guaranty Trust brand through long-term competitiveness, diversified earnings base, growth prospects and delivery of greater shareholder value which would enable the Group take advantage of new business opportunities in the emerging competitive landscape.

In the course of the year, GTCO completed the acquisition of 100% shares in Investment One Funds Management Limited now Guaranty Trust Fund Managers Limited ("GTFM") and Investment One Pension Managers Limited now Guaranty Trust Pension Managers Limited ("GTPM"). GTCO also received the final approval of the Central Bank of Nigeria ("the CBN") for its wholly owned Payment Subsidiary, HabariPay Limited, which also commenced operations during the year.

GTFM is the Company's foray into the wealth management space, as it provides us with the opportunity of becoming a one-stop shop for financial services and products that will empower our customers. We are focused on replicating our digital-first customer-centric retail strategy to create distribution channels for wealth solutions that GTFM will offer, to both institutional and retail clients.

GTPM is the Group's response to the pension and retirement challenges faced by Nigerians. Seeking to secure the future of individuals upon retirement, GTPM has adopted cutting-edge technology and financial analysis methodologies to improve post-retirement quality of life. Also, our bias for the good standard in corporate governance will ensure transparency in how

we manage the funds under management, which will ultimately make us the preferred Pension Fund Administrator in the Nigerian market.

HabariPay Limited is the Company's Subsidiary charged with empowering Africans with tools required to thrive in a digital economy through the provision of a secure payment gateway that allows businesses receive local and international online payments from customers

The new subsidiaries are in line with the evolution of the Guaranty Trust vision to becoming a fully-fledged financial services company, with the capabilities and drive to deliver end-to-end financial services to every African and African business.

The Group is governed under interrelated corporate governance frameworks that enables the Board of the Company to discharge its oversight functions, provide strategic direction to the Group, take decisions and ensure regulatory compliance. The Subsidiaries continue to comply with the statutory and regulatory requirements of their regulators.

GTCO remains committed to its founding values which endeared the brand to millions of people across Africa and beyond, and



which continues to drive financial success. As a Proudly African and Truly International brand, the Company will continue to live by these values of excellence, hard work and integrity, even as we create faster, cheaper, safer and more diverse products for people and businesses of varied types and sizes.

As a Company, we recognize that adherence to the best corporate governance standard ensures and contributes to the long-term success of the company. In the light of this recognition, we continuously ensure our operations create and deliver sustainable value to shareholders and achieve continuous corporate success. We believe good corporate governance practices enhance the confidence placed in the Company by our shareholders, customers, business partners, employees, the financial markets in which we operate and all stakeholders.

In view of globalization, digitalization and increased penetration of artificial intelligence in the World and specifically in the financial industry, the resolve to maintain good corporate governance principles is important to us. We, including our Subsidiaries, are committed to upholding the creed and principles of good Corporate Governance in all our operations and implementing initiatives that will improve corporate governance for the benefit of all stakeholders.

The Company is publicly quoted on The Nigerian Exchange Limited with Global Depositary Receipts (GDRs) listed on the London Stock Exchange and we remain dedicated to our duties and pledge to safeguard and increase investor value through transparent corporate governance practices. Our Code of Corporate Governance provides a robust framework for the governance of the Board and the Company. The Company ensures compliance with the Code of Corporate Governance for Public Companies issued by the Securities and Exchange Commission ("the SEC Code"), the revised Code of Corporate Governance for Banks and Discount Houses in Nigeria issued by the Central Bank of Nigeria ("the CBN Code") in May 2014, the Financial Reporting Council's National Code of Corporate Governance, 2018 ("the FRC Code"), as well as disclosure requirements under the Disclosure and Transparency Rules of the Financial Conduct Authority (FCA), United Kingdom, which are applicable to non-United Kingdom companies with Global Depositary Receipts (GDRs) listed on the London Stock Exchange.

The Company's Code of Corporate Governance aligns with legal and regulatory requirements and global best practices, in order to remain a pace-setter in the area of good corporate governance practices. In addition to the Code, the Company aggressively promotes its core values to its employees through its Code of Professional Conduct; its Ethics Policy as well as its Commu-

nications Policy, which regulate employee relations with internal and external parties. This is a strong indicator of the Company's determination to ensure that its employees remain professional at all times in their business practices. The Company also has a culture of openness in which healthy discourse is encouraged and employees are mandated to report improper activities.

The Company's Subsidiaries handle Banking, Payments, Pension Fund Administration and Asset Management. The Subsidiaries are guided by established governance principles in addition to meeting the relevant regulatory requirements in their areas of operation. The Subsidiaries have their own distinct boards and comply with the statutory and regulatory requirements of the businesses they operate. The Subsidiaries operate under a corporate governance structure that enables their boards to balance their roles in performing their oversight and strategic functions in ensuring compliance with the regulatory requirements that apply in their areas of operation.

The Company complies with the requirements of the Central Bank of Nigeria ("CBN") in respect of the internal review of its compliance status with defined corporate governance practices and submits reports on the Company's compliance status to the CBN. The Company also conducted an Annual Board and Directors' Evaluation and Appraisal covering all aspects of the Board's structure, composition, responsibilities, processes and relationships, in compliance with the requirement of the CBN and FRC Codes. To conduct the Annual Board Evaluation and Appraisal for the financial year ended December 31, 2022, the Board engaged the consultancy firm of Deloitte & Touche ("the Independent Consultant"). The Independent Consultants carried out a comprehensive review of the effectiveness of the Board by evaluating the performance of the Board, the Board Committees and Directors. The report of the Evaluation and Appraisal will be presented to Shareholders at this Annual General Meeting of the Company.

The Board Evaluation and Appraisal report for the financial year ended December 31, 2022, by the Independent Consultants to the Board revealed that the Company was in substantial compliance with the provisions of the FRC Code.



# GOVERNANCE STRUCTURE

#### The Board

The Board of Directors is responsible for the governance of the Company and is accountable to Shareholders for creating and delivering sustainable value through the management of the Company's business.

The Board is committed to the standards of business integrity, ethical values and governance; it recognises the responsibility of the Company to conduct its affairs with transparency, prudence, fairness, accountability and social responsibility, thereby safeguarding the interests of all stakeholders.

The Board ensures that an appropriate level of checks and balances is maintained, in order to ensure that decisions are taken with the best interest of the Company's stakeholders in mind. Directors of the Company possess the right balance of expertise, skills and experience, which translates to an effective Board and an executive management team capable of steering the affairs of the Company in an ever changing and challenging environment. The Board has put in place a robust appointment and effective succession planning framework to ensure that we continue to have the right people to drive the business of the Company in the desired direction.

The Board determines the overall strategy of the Company and follows up on its implementation and ensures adequate management, thus actively contributing to developing the Group as a focused, sustainable and global brand.

The synergy between the Board and Management fosters interactive dialogue in setting broad policy guidelines in the management and direction of the Group to enhance optimal performance and ensure that associated risks are properly managed. Furthermore, the Board plays a central role in conjunction with Management in ensuring that the Group is financially strong, well governed and risks are identified and well mitigated.

In addition to the Board's direct oversight, the Board exercises its oversight responsibilities through three (3) Standing Committees in addition to the Statutory Audit Committee of the Company, namely; Board Risk Management and Audit Committee, Board Governance, Nominations and Remuneration Committee and Board Information Technology Strategy Committee. In ad-

dition to the Board Committees, the Statutory Audit Committee of the Company also performs its statutory role as stipulated by the Companies and Allied Matters Act (2020).

Members of the Board of Directors are seasoned professionals, who have excelled in various sectors including banking, accounting, oil and gas and Corporate Strategy. They possess the requisite integrity, skill set and experience to bring to bear independent judgment on the deliberations of the Board and decisions of the Board (without prejudice to Directors' right to earn Directors' fees and hold interest in shares). They have a good understanding of the Group's businesses and affairs to enable them properly evaluate information and responses provided by Management, and to provide objective challenge to management.

Directors are prepared to challenge each other's assumptions, beliefs or viewpoints as necessary for the good of the Company and question intelligently, debate constructively and make decisions dispassionately.

Two (2) of the Non-Executive Directors are "Independent Directors", appointed based on the core values enshrined in the Company's Code of Corporate Governance and the criteria laid down by the CBN for the appointment of Independent Directors. In compliance with the provisions of the new requirements of the CAMA, the Company is in the process of appointing the third Independent Non-Executive Director and appropriate announcements will be made upon receipt of relevant regulatory approvals. The Independent Directors do not have any significant shareholding interest or any special business relationship with the Company.

The Board meets quarterly and additional meetings are convened as required. Material decisions may be taken between meetings by way of written resolutions, as provided for in the Articles of Association of the Company.

The Directors are provided with comprehensive information at each of the quarterly Board meetings and are also briefed on business developments between Board meetings.

The Board met four times during the year ended December 31, 2022

#### Responsibilities of the Board

The Board has ultimate responsibility for determining the strategic objectives and policies of the Company to deliver long-term value by providing overall strategic direction within a framework of rewards, incentives and controls.

The Board has delegated the responsibility for day-to-day operations of the Company to Management and ensures that Management strikes an appropriate balance between promoting long-term growth and delivering short-term objectives. In



fulfilling its primary responsibility, the Board acknowledges the relationship between good governance and risk management practices, in relation to the achievement of the Group's strategic objectives and good financial performance.

Notwithstanding the delegation of the operation of the Company to Management, the Board reserves certain powers which include the approval of quarterly, half-yearly and full year financial statements (whether audited or unaudited) and any significant change in accounting policies and/or practices; approval of major changes to the Company's corporate structure and changes relating to the Company's capital structure or its status as a public limited company; the determination and approval of the strategic objectives and policies of the Company to deliver longterm value; approval of the Company's strategy, medium and short term plan and its annual operating and capital expenditure budget; appointment or removal of the Group Company Secretary; recommendation to Shareholders on the appointment or removal of Auditors and the remuneration of Auditors; approval of resolutions and corresponding documentation for Shareholders in general meeting(s), Shareholders circulars, prospectus and principal regulatory filings with the Regulators.

Other powers reserved for the Board are the determination of the Board structure, size and composition, including appointment and removal of Directors, succession planning for the Board and Senior Management and Board Committee membership; approval of mergers and acquisitions, establishment of subsidiaries; approval of remuneration policy and packages of the Group Chief Executive Officer and other Board members; approval of the Board performance evaluation process, corporate governance framework; approval of policy documents on significant issues including Enterprise-wide Risk Management, Human Resources, Corporate governance, and approval of all matters of importance to the Company as a whole because of their strategic, financial, risk or reputational implications or consequences.

#### Roles of Chairman and Chief Executive

The roles of the Chairman and Group Chief Executive are separate and no one individual combines the two positions. The Chairman's main responsibility is to lead and manage the Board to ensure that it operates effectively and fully discharges its legal and regulatory responsibilities. The Chairman is responsible for ensuring that Directors receive accurate, timely and clear information to enable the Board take informed decisions and provide advice to promote the success of the Group. The Chairman also facilitates the contribution of Directors and promotes effective relationships and open communications between Executive and Non-Executive Directors, both inside and outside the Board-room.

The Board has delegated the responsibility for the day-to-day management of the Company to the Group Chief Executive Officer, who is supported by Executive Management. The Group Chief Executive Officer executes the powers delegated to him in accordance with guidelines approved by the Board of Directors.

Executive Management is accountable to the Board for the development and implementation of strategies and policies. The Board regularly reviews group performance, matters of strategic concern and any other matter it regards as material.

#### **Director Nomination Process**

The Board Governance, Nominations and Remuneration Committee is charged with the responsibility of leading the process for Board appointments and for identifying and nominating suitable candidates for the approval of the Board.

With respect to new appointments, the Board Governance, Nominations and Remuneration Committee identifies, reviews and recommends candidates for potential appointment as Directors. In identifying suitable candidates, the Committee considers candidates on merit against objective criteria and with due regard for the benefits of diversity on the Board, including gender as well as the balance and mix of appropriate skills and experience.

Shareholding in the Company is not considered a criterion for the nomination or appointment of a Director. The appointment of Directors is subject to the approval of the Shareholders and the Central Bank of Nigeria ("the CBN").

#### **Induction and Continuous Training**

Upon appointment to the Board and to Board Committees, all Directors receive an induction tailored to meet their individual requirements.

The induction, which is arranged by the Group Company Secretary, may include meetings with Senior Management staff and key external advisors, to assist Directors in acquiring a detailed understanding of the Company's operations, its strategic plan, its business environment, the key issues the Company faces, and to introduce Directors to their fiduciary duties and responsibilities.

The Company attaches great importance to training its Directors and for this purpose, continuously offers training and education from onshore and offshore institutions to its Directors, in order to enhance their performance on the Board and the various committees to which they belong. The Company's Non-Executive Directors attended foreign and/or local courses in the year ended December 31, 2022.

#### Changes on the Board

In the course of the financial year ended December 31, 2022, there was no change on the Board.

#### **Retirement by Rotation**

The provisions of Article 84(a) of the Company's Articles of Association provides that at the 1st Annual General Meeting all the Directors for the time being (other than Executive Directors) shall retire from office, but shall be eligible for re-election and Article 84(b) of the Articles of Association of the Company provides that one third of the Directors (excluding Executive Directors) or if their number is not a multiple of three, the number nearest to



but not greater than one third, should retire from office at each biennial Annual General Meeting. In view of the fact that all the Directors retired at the 1st Annual General Meeting, in compliance with Article 84(a), no Director would be retiring by rotation at the 2nd Annual General Meeting.

#### **Non-Executive Directors' Remuneration**

The Company's policy on remuneration of Non-Executive Directors is guided by the provisions of the CBN Code which stipulates that Non-Executive Directors' remuneration should be limited to sitting allowances, Directors' fees and reimbursable travel and incidental expenses.

Details of remuneration paid to Executive and Non-Executive Directors is contained in Note of this report.

#### **Board Committees**

The Board carries out its responsibilities through its Standing Committees, which have clearly defined terms of reference, setting out their roles, responsibilities, functions and scope of authority. The Board has three (3) Standing Committees in addition to the Statutory Audit Committee of the Company, namely; Board Risk Management and Audit Committee, Board Governance, Nominations and Remuneration Committee and Board Information Technology Strategy Committee.

Through these Committees, the Board will be able to effectively carry out its oversight responsibilities and take advantage of individual expertise to formulate strategies for the Company and its Subsidiaries. The Committees make recommendations to the Board, which retains the responsibility for final decision making.

All Committees in the exercise of their powers so delegated conform to the regulations laid down by the Board, with well-defined terms of reference contained in the Charter of each Committee. The Committees render reports to the Board at the Board's quarterly meetings.

A summary of the roles, responsibilities, composition and frequency of meetings of each of the Committees are as stated hereunder:

#### **Board Risk Management and Audit Committee**

This Committee is tasked with the responsibility of setting and reviewing the Company's risk policies and has oversight of audit functions, without prejudice to the Statutory Audit Committee established in compliance with CAMA, which is not considered a Board Committee.

The Terms of Reference of the Board Risk Management and Audit Committee includes to:

 Review and recommend for the approval of the Board, the Company's Risk Management Policies including the risk profile and limits;

- Determine the adequacy and effectiveness of the Company's risk detection and measurement systems and controls;
- Evaluate the Group's internal control and assurance framework annually, in order to satisfy itself on the design and completeness of the framework relative to the activities and risk profile of the Company and its Subsidiaries;
- Oversee Management's process for the identification of significant risks across the Company and the adequacy of risk mitigation, prevention, detection and reporting mechanisms;
- Review and recommend to the Board for approval, the contingency plan for specific risks;
- Review the Company's compliance level with applicable laws and regulatory requirements which may impact on Company's risk profile;
- Conduct periodic review of changes in the economic and business environment, including emerging trends and other factors relevant to the Company's risk profile;
- Keep the effectiveness of the Company's system of accounting, reporting and internal control under review and to ensure compliance with legal and agreed ethical requirements;
- Review the activities, findings, conclusions and recommendations of the External Auditors relating to the Company's annual audited financial statements;
- Review the Management Letter of the External Auditor and Management's response thereto;
- Review the appropriateness and completeness of the Company's statutory accounts and its other published financial statements;
- Oversee the independence of the External Auditors;
- Receive a summary of whistle blowing cases reported and the result of the investigation from the Head of Internal Audit;
- Handle any other issue referred to the Committee from time to time by the Board.

The Heads of Risk and Compliance and Internal Audit of the Company present regular briefings to the Committee at its meetings.

The Committee meets quarterly and additional meetings are convened as required. The Committee met four (4) times during the financial year ended December 31, 2022.

The Board Risk Management and Audit Committee comprised



the following members during the year under review:

S/No	Name	Status	Designation	Dates of Attendance
1.	Mrs. C. N. Echeozo	Non-Executive Director	Chairman	28-Jan-2022 25-Apr-2022 29-Jul-2022 24-Oct-2022
2.	Mr. J. K. O. Agbaje	Group Chief Executive Officer	Member	28-Jan-2022 25-Apr-2022 29-Jul-2022 24-Oct-2022
3.	Mrs. H. L. Bouygues	Non-Executive (Independent) Director	Member	28-Jan-2022 25-Apr-2022 29-Jul-2022 24-Oct-2022
4.	Mr. A. I. Adeniyi	Executive Director	Member	28-Jan-2022 25-Apr-2022 29-Jul-2022 24-Oct-2022

#### **Board Governance, Nominations and Remuneration Committee**

This Committee is responsible for the approval of human resource matters, identification and nomination of candidates for appointment to the Board and Board governance issues such as induction and continuous education, approval of promotion of Top Management staff, corporate governance, succession planning, conflict of interest situations and compliance with legal and regulatory provisions. The Committee is also responsible for setting the principles and parameters of Remuneration Policy across the Company, determining the policy of the Company on the remuneration of the Group Chief Executive Officer and other Executive Directors and the specific remuneration packages and to approve the policy relating to all remuneration schemes and long-term incentives for employees of the Company.

The Committee has oversight on strategic people issues, including employee retention, equality and diversity as well as other significant employee relations matters.

The Committee met once during the financial year ended December 31, 2022.

The membership of the Committee is as follows:

S/No	Name	Status	Designation	Dates of Attendance
1.	Mr. S. Barau	Non-Executive (Independent) Director	Chairman	28-Jan-2022
2.	Mrs. H. L. Bouygues	Non-Executive (Independent) Director	Member	28-Jan-2022
3.	Mrs. C. N. Echeozo	Non-Executive Director	Member	28-Jan-2022

#### **Board Information Technology Strategy Committee**

The Board Information Technology Strategy Committee is responsible for the provision of strategic guidance to Management on Information Technology issues and monitoring the effectiveness and efficiency of Information Technology within the Group and the adequacy of controls.

The Terms of Reference of the Board Information Technology Strategy Committee include to:

- provide advice on the strategic direction of Information Technology issues in the Group;
- inform and advise the Board on important Information Technology issues in the Group;
- monitor overall Information Technology performance and practices in the Group.



The Board Information Technology Strategy Committee comprised the following members during the year under review:

S/No	Name	Status	Designation	Dates of Attendance
1.	Mrs. H. L. Bouygues	Non-Executive (Independent) Director	Chairman	25-Apr-2022 24-Oct-2022
2.	Mr J. K. O. Agbaje	Group Chief Executive Officer	Member	25-Apr-2022 24-Oct-2022
3.	Mrs. C. N. Echeozo	Non-Executive Director	Member	25-Apr-2022 24-Oct-2022

The Committee meets bi-annually and additional meetings are convened as required. The Committee met twice during the financial year ended December 31, 2022.

#### **Statutory Audit Committee**

This Committee is responsible for ensuring that the Company complies with all the relevant policies and procedures both from the regulators and as laid-down by the Board of Directors. Its major functions include the approval of the annual audit plan of the Internal Auditors, review and approval of the audit scope and plan of the External Auditors, review of the audit report on internal weaknesses observed by both the Internal and External Auditors during their respective examinations and to ascertain whether the accounting and reporting policies of the Company are in accordance with legal requirements and agreed ethical practices.

The Committee also reviews the Company's annual and interim financial statements, particularly the effectiveness of the Company's disclosure controls and systems of internal control as well as areas of judgment involved in the compilation of the Company's results. The Committee is responsible for the review of the integrity of the Company's financial reporting and oversees the independence and objectivity of the External Auditors, review and ensure that adequate whistle blowing procedures are in place and that a summary of issues reported are highlighted to the Committee and review the independence of the External Auditors and ensure that where non-audit services are provided by the External Auditors and there is no conflict of interest. The Committee has access to External Auditors to seek explanations and additional information, while the internal and external auditors have unrestricted access to the Committee, which ensures that their independence is in no way impaired.

The Committee is made up of two (2) Non-Executive Directors and three (3) Shareholders of the Company appointed at the Annual General Meeting. The membership of the Committee at the Board level is based on relevant experience of the Board members, while one of the Shareholders serves as the Chairman of the Committee.

The Internal and External Auditors are invited from time to time to attend the Meetings of the Committee. The Chief Financial Officer and appropriate members of Management also attend the meetings upon invitation. The Committee is required to meet quarterly and additional meetings may be convened as the need arises.

The Statutory Audit Committee of the Company met four (4) times during the year. The following members served on the Committee during the year ended December 31, 2022:

S/No	Name	Status	Designation	Dates of Attendance
1.	Mrs. S. O. J. Mbagwu-Fagbemi	Shareholders' Representative	Chairman	28-Jan-2022 25-Apr-2022 29-Jul-2022 24-Oct-2022
2.	Alhaji M. A. Usman	Shareholders' Representative	Member	28-Jan-2022 25-Apr-2022 29-Jul-2022 24-Oct-2022
3.	Mrs. A. Kuye	Shareholders' Representative	Member	28-Jan-2022 25-Apr-2022 29-Jul-2022 24-Oct-2022



4.	Mrs. H. L. Bouygues	Non-Executive (Independent) Director	Member	28-Jan-2022 25-Apr-2022 29-Jul-2022 24-Oct-2022
5.	Mrs. C. N. Echeozo	Non-Executive Director	Member	28-Jan-2022 25-Apr-2022 29-Jul-2022 24-Oct-2022

#### **Attendance of Board and Board Committee Meetings**

The table below shows the frequency of meetings of the Board of Directors and Board Committees, as well as Members' attendance for the year ended December 31, 2022.

S/N	Directors	Board	Board Risk Management and Audit Committee	Board Governance, Nominations and Remuneration Committee	Board I.T. Strategy
	Date Of Meetings	29-Jan-2022 26-Apr-2022 30-Jul-2022 25-Oct-2022	28-Jan-2022 25-Apr-2022 29-Jul-2022 24-Oct-2022	28-Jan-2022	25-Apr-2022 24-Oct-2022
	NUMBER OF MEETINGS	4	4	1	2
1	Mr. H. A. Oyinlola <sup>1</sup>	4	N/A	N/A	N/A
2	Mr. J. K. O Agbaje	4	4	N/A	2
3	Mr. S. Barau	4	N/A	1	N/A
4	Mrs. H. L. Bouygues	4	4	1	2
5	Mrs. C. N. Echeozo	4	4	1	2
6	Mr. A. I. Adeniyi	4	4	N/A	N/A

<sup>&</sup>lt;sup>1</sup> The Chairman is not a member of any Committee in compliance with the CBN Code which prohibits the chairman of the Board from being a member of any Committee;

N/A -Not Applicable

#### **Tenure of Directors**

In order to ensure both continuity and injection of fresh ideas, the tenure for Non-Executive Directors is limited to a maximum of two (2) terms of three (3) years each, i.e. six (6) years, whilst the maximum tenure for Independent Non-Executive Directors is limited to a maximum of two (2) terms of three (3) years each, i.e. six (6) years. This is in compliance with the directives of the CBN and FRC Codes.

#### **Board Evaluation and Appraisal**

In the Company's customary manner of imbibing the best corporate governance practices, the Board engaged an Independent Consultant, Deloitte & Touche, to carry out the annual Board and Directors appraisal for the 2022 financial year. The annual appraisal covered all aspects of the Board's structure, composition, responsibilities, processes, relationships, individual members' competencies and respective roles in the Board performance, as well as the Company's compliance status with the provisions of the CBN, SEC and FRC Codes.

The Annual Board and Director Evaluation and Appraisal Report for the 2022 financial year will be presented to Shareholders at the 2nd Annual General Meeting of the Company.



#### **Shareholders**

The General Meeting of the Company is the highest decision-making body of the Company. The Company's General Meetings will be conducted in a transparent and fair manner. Shareholders have the opportunity to express their opinions on the Company's financial results and other issues affecting the Company. The Annual General Meeting will be attended by representatives of regulators such as the Central Bank of Nigeria, the Securities and Exchange Commission, the Nigerian Stock Exchange, the Corporate Affairs Commission as well as representatives of Shareholders' Associations.

The Company has an Investors Relations Unit, which deals directly with enquiries from Shareholders and ensures that Shareholders' views are escalated to Management and the Board. In addition, quarterly, half-yearly and annual financial results are published in widely read National newspapers.

The Company ensures that institutional investors and international holders of the Global Depositary Receipts get frequent updates on the Company's progress via interactive conference calls, local and international investor presentations and meetings. These conference calls and investor meetings provide our investors with direct access to Senior and Executive Management.

#### Protection of Shareholders' Rights

The Board ensures the protection of the statutory and general rights of Shareholders at all times, particularly their right to vote at general meetings. All Shareholders are treated equally, regardless of volume of shareholding or social status.

#### **Communication Policy**

The Board and Management of the Company ensure that communication and dissemination of information regarding the operations and management of the Company to shareholders, stakeholders and the public is timely, accurate and continuous, to give a balanced and fair view of the Company's financial and non-financial matters. Such information, which is in plain language, readable and understandable, is available on the Company's website, http://www.gtcoplc.com. The website is constantly updated with information as events occur.

The website also has an Investors Relations portal where the Company's financial Reports and other relevant information about the Company is published and made accessible to its shareholders, stakeholders and the public.

The main objective of the Company's Communication Policy is to support the Company in achieving the overall goals described in the Company's core values which strengthens the Company's culture of transparency in pursuit of best corporate governance practices.

In order to reach its overall goal on information dissemination, the Company is guided by the following principles:

- (i) Compliance with Rules and Regulations: The Company complies with the legislation and codes of corporate governance of the jurisdictions within which it operates. These include the Banks and other Financial Institutions Act (BO-FIA), the Companies and Allied Matters Act (CAMA) and the codes of Corporate Governance issued by the Central Bank of Nigeria, the Financial Reporting Council, the Securities and Exchange Commission, as well as the disclosure and transparency rules of the United Kingdom Listing Authority ("UKLA") (by virtue of the listing of Global Depositary Receipts by the Company on The London Stock Exchange in July 2007);
- (ii) Efficiency: The Company uses modern communication technologies in a timely manner to convey its messages to its target groups. Synergies are sought when it comes to using different communication channels. The Company replies without unnecessary delay to information requests by the media and the public;
- (iii) Transparency: As an international financial institution, the Company strives in its communication to be as transparent and open as possible while considering the concept of confidentiality between the Company and its subsidiaries. This contributes to maintaining a high level of accountability;
- (iv) Pro-activity: The Company proactively develops contacts with its target groups and identifies topics of possible mutual interest;
- (v) Clarity: The Company aims at clarity, i.e. to send uniform and clear messages on key issues;
- (vi) Cultural awareness: As an international financial institution, the Company operates in a multicultural environment and accordingly recognizes the need to be sensitive to the cultural peculiarities of its operating environment;
- (vii) Feedback: The Company actively and regularly seeks feedback on its image and communication activities both from the media as well as from its key target groups. This feedback is used to fine-tune communication activities.

#### Information Flow

It is the responsibility of Executive Management under the direction of the Board, to ensure that the Board receives adequate information on a timely basis, about the Company's businesses and operations at appropriate intervals and in an appropriate manner, to enable the Board to carry out its responsibilities.

#### The Group Company Secretary

The Group Company Secretary provides a point of reference and support for all Directors. The Group Company Secretary also consults regularly with Directors to ensure that they receive required information promptly. The Board may obtain information



from external sources, such as consultants and other advisers, if there is a need for outside expertise, via the Group Company Secretary or directly.

The Group Company Secretary is also responsible for assisting the Board and Management in the implementation of the Code of Corporate Governance of the Company, coordinating the orientation and training of new Directors and the continuous education of Non-Executive Directors; assisting the Chairman and Group Chief Executive Officer to formulate an annual Board Plan and the administration of other strategic issues at the Board level; organizing Board meetings and ensuring that the minutes of Board meetings clearly and properly capture Board discussions and decisions.

Independent professional advice is available, on request, to all Directors at the Company's expense when such advice is required to enable a Member of the Board effectively perform certain responsibilities.

The Company meets the costs of independent professional advice obtained jointly or severally by a Director or Directors where such advice is necessary to enable the obligations imposed on an individual, through membership of the Board, to be properly fulfilled.

#### Insider Trading and price sensitive information

The Company has in place a policy regarding trading in its shares by its Directors and employees within the Group on the terms and conditions similar to the standards set out by the Nigerian Exchange Limited. The policy is periodically circulated on the Company's internal communication network ("Intranet") to serve as a reminder to staff of their obligations thereunder.

Directors, Insiders and their related persons in possession of confidential price sensitive information ("Insider information") are prohibited from dealing with the securities of the Company where such would amount to Insider Trading. Directors, Insiders and related parties are prohibited from disposing, selling, buying or transferring their shares in the Company for a "lock up" period commencing from the date of receipt of such Insider information until such a period when the information is released to the public or any other period as defined by the Company from time to time.

In addition to the above, the Company makes necessary disclosure as required under Rule 111 of the Securities and Exchange Commission's ("SEC") Rules and Regulations which stipulates that Directors and top Management employees and other insiders of public companies shall notify the SEC of any sale or purchase of shares in the company, not later than forty-eight (48) hours after such activity.

The Directors of the Company comply strictly with the laid down procedure and policy regarding trading in the Company's shares.

#### **Management Committees**

These are Committees comprising Senior Management staff of the Company. The Committees are risk driven as they are basically set up to identify, analyze, synthesize and make recommendations on risks arising from day to day activities of the Company. They also ensure that risk limits as contained in the Board and Regulatory policies are complied with at all times. They provide inputs for the respective Board Committees and also ensure that recommendations of the Board Committees are effectively and efficiently implemented. They meet as frequently and as necessary to immediately take action and decisions within the confines of their powers.

The Standing Management Committees in the Company are:

- i. Data Steering;
- ii. Information Technology;
- iii. Risk and Compliance; and

#### **Data Steering Committee**

This Committee is responsible for ensuring that the Group leverages Data & Analytics to drive value and make business decisions through the development and implementation of use cases. They are also responsible for ensuring strong ownership and buy-in of Data and Analytics activities by Business units. Lastly, to capture economies of scale, they are responsible for centralizing talent (data scientists) and engineers and deploying them across the Group as needed.

#### Information Technology (IT) Steering Committee

This Committee is responsible for ensuring there is a standardized Information Technology management approach across the Group, consistent high IT performance across the Group such as application development and maintenance, service quality etc and delivering economics of scale through shared IT infrastructure and services. The Committee provides inputs for the Board Information Technology and Strategy Committee and ensures that the decisions and polices emanating from the Committee's meeting are implemented.

#### **Risk and Compliance Committee**

This Committee is responsible for safeguarding the Group against internal and external material surprises. They oversee risk, information security and compliance with regulatory requirements of the Group's activities. Each Subsidiary has a head of risk and a head of compliance who are responsible for the day-to-day management of risk and compliance. Both report to the Group Chief Risk and Compliance Officer. The Committee provides inputs for the Board Risk Management and Audit Committee and also ensures that the decisions and polices emanat-



ing from the Committee's meeting are implemented.

#### **Monitoring Compliance with Corporate Governance**

#### Head, Risk and Compliance

The Head, Risk and Compliance monitors compliance with money laundering requirements within the Group and the implementation of the Corporate Governance Code of the Company.

The Group Company Secretary and the Head, Risk and Compliance forward regular returns to the CBN on all whistle-blowing reports and corporate governance breaches.

#### Whistle Blowing procedures

In line with the Company's commitment to instill the best corporate governance practices, the Company has established a whistle blowing procedure that ensures anonymity for whistle-blowers. The Company has two (2) hotlines and a direct link in the Company's website provided for the purpose of whistle-blowing. The hotline numbers are 01-4480905 and 01- 4480906, and the Company's website is www.gtcoplc.com.

Internally, the Company has a direct link on its Intranet for dissemination of information, to enable members of staff report all identified breaches of the Company's Code of Corporate Governance.

#### **Code of Conduct**

The Company has an internal Code of Professional Conduct for Employees "the Company's Code" which all members of staff subscribe to upon assumption of duties. Staff are also required to reaffirm their commitment to the Company's Code annually.

All members of staff are expected to strive to maintain the highest standards of ethical conduct and integrity in all aspects of their professional life as contained in the Code of Professional Conduct which prescribes the common ethical standards, policies and procedures of the Company relating to employee values. The Company also has a Code of Conduct for Directors.

#### **Human Resources Policy**

The Human Resources policy of the Company is contained in the Directors' Report on page 66 of this Annual Report.

#### **Employee Share-ownership Scheme**

The Company has in place an employee share ownership scheme called the Staff Investment Trust (SIT) scheme ("The Scheme") for the Company and its Subsidiaries. The Scheme is authorised to hold up to a specified percentage of ordinary shares of the

Company for the benefit of eligible employees of the Company and its Nigerian Subsidiary companies.

The scheme was established as an incentive mechanism enabling eligible staff to invest in ordinary shares of the Company at a discount (the prevailing Net Assets Value (NAV), and buying-back their stock from the Company at the market price, subject to attaining a determined length of service at the point of disengagement and proper conduct at disengagement.

#### **Internal Management Structure**

The Company operates an internal management structure where all officers are accountable for duties and responsibilities attached to their respective offices and there are clearly defined and acceptable lines of authority and responsibility.







Subsidiary governance is an integral part of our Group's risk management framework that provides the structure through which the performance objectives of the subsidiaries are defined, measured and performance monitoring is conducted.

GTCO's governance strategy is implemented through the establishment of robust systems and processes - that ensure our subsidiaries reflect same values, ethics, processes and control as the parent company, while remaining independent in the conduct of their business and abiding within the confines of local extant regulations.

As at December 31, 2022, the Group had eight (8) International banking subsidiaries and two (2) sub-subsidiaries. The operations and management of these subsidiaries are monitored and controlled by GTBank Limited as described below:

#### **Oversight function**

The Group Finance Directorate is responsible for the coordination and implementation of the Group's international expansion strategy. It plays a pivotal role in driving and monitoring the performance of existing subsidiaries. In this respect, it performs an advisory role to the subsidiaries' senior management and serves as an interface between the parent and its subsidiaries, while ensuring synergies between them.

#### **Subsidiary Board Representation**

The Group has controlling representation on the Board of each subsidiary. The Board representatives are seasoned professionals with high level of integrity and proven track records in their respective fields. The Subsidiaries' Board of Directors are responsible for the governance of the Bank and accountable for creating and delivering sustainable value through the management of the Subsidiaries.

#### **Subsidiary Board Committees**

The Subsidiaries' Board also exercises its oversight responsibilities through four major committees as follows:

- Board Audit Committee (BAC) reviews accounting policies, practices, procedures and controls established by management for compliance with regulatory and financial reporting requirements.
- Board Risk Management Committee (BRC) oversees and advises the Board on risk-related matters and risk governance.
- Board Credit Committee (BCC) exercises its responsibility to maintain a healthy risk portfolio for the Bank, by performing the control actions of approving new credit facilities or extending existing credit facilities within a proposed aggregate exposure limit defined by the Board of

Directors.

Board Asset and Liability Committee (BALC) oversees
a variety of risks arising from the Subsidiaries' business
including market and liquidity risk management, loan to
deposit ratio analysis, cost of funds analysis, establishing guidelines for pricing on deposit and credit facilities,
exchange rate risks analysis, balance sheet structuring,
regulatory considerations and monitoring of the status of
implemented assets and liability strategies.

Furthermore, the Subsidiary Boards and their respective Committees are responsible for creating, evaluating and managing the subsidiaries throughout their lifecycles while promoting best practice corporate governance standards. They exercise responsibility in the nomination of best fits for both board and management positions, while adopting suitable renumeration packages to match their wealth of skills and experience.

Each of these Board Committees meet at least once per quarter to review the affairs of the Bank.

#### Representation on the Local Board and Board Committees

A minimum of two Non-executive directors representing GTCO sit on the board/board committees of the subsidiaries. The Board Committees are responsible for defining capital structure, approving appropriate risk management policies necessary for the effective management of subsidiaries, providing advisory and strategic guidance on the direction of the bank as well as suitable technology required to effectively dominate the local markets.

#### **Management of Subsidiaries**

The Group appoints one of its Management staff to run the subsidiary. This is achieved by appointing a staff from the parent company to act as the Managing Director of the subsidiary. In addition, another management staff is seconded to act as a backup to the Managing Director and Head of Support and Operations Divisions within the Group.

The objective is to ensure enculturation, adoption and continuity of GTCO values in the subsidiary. It is also to ensure that the tried and tested approach to corporate governance, systems and controls, innovation and technology, credit approval and management processes likewise customer service excellence is applied in a seamless manner.

#### **Existence of Group Finance Function**

The business activities and performance of GTCO's Subsidiaries are monitored through the Group Finance Function. The Unit is saddled with the responsibility of monitoring the subsidiaries, providing necessary support and addressing issues arising from their activities. The unit also prepares monthly reports on the

#### SUBSIDIARY GOVERNANCE



performance of the subsidiaries and bi-annual risk management reports to the Board of Directors of the Bank. The performance of the unit is assessed based on the extent to which the subsidiaries are effectively monitored and attended to.

**Monthly Management Reporting** 

Subsidiaries furnish Group Finance Directorate with reports on their business activities and operating environment monthly. The reports cover the subsidiaries' financial performance, risk assessment, regulatory activities among others.

#### **Business Performance Review Session**

The Managing Directors of the respective GTBank Subsidiaries attend the quarterly Group Business Performance Review sessions during which their performance is analyzed and recommendations made towards achieving continuous stability and improved profitability. This session also serves as a platform for sharing and dissemination of best practices and information among the Subsidiaries' executives.

#### **Annual System and Control Audit**

An annual audit is carried out by the system and control group of GTCO to review all operational areas of the offshore banks. This exercise is distinct from the daily operations audit carried out by the respective Internal Audit units within the subsidiaries.

#### **Annual Risk Management Audit**

This audit is carried out by the Credit Administration unit in GTCO. The areas of concentration during this audit include asset quality, loan performance, review of security pledged, loan conformity with credit policy, documentation check and review of central liability report among others.

#### **Group Compliance Function**

To ensure an effective and consistent compliance culture across all entities, the Group Compliance team determines the scope of parental oversight required to manage compliance risk, promote awareness and implement industry best practices across our subsidiaries, thereby affirming the Group's commitment to a zero-tolerance for regulatory breach.

#### **Group Treasury Function**

The Group Treasury function is responsible for providing required guidance in optimizing the deployment of resources in the subsidiaries except GTBank UK. The key focus is efficiency of the Balance Sheet. Monthly Assets and Liabilities review meet-

ings are held with the Group treasury team to create synergies and facilitate transfer of knowledge, skills and competencies. The report is presented to the Board Assets and Liabilities or Risk Committee where applicable.

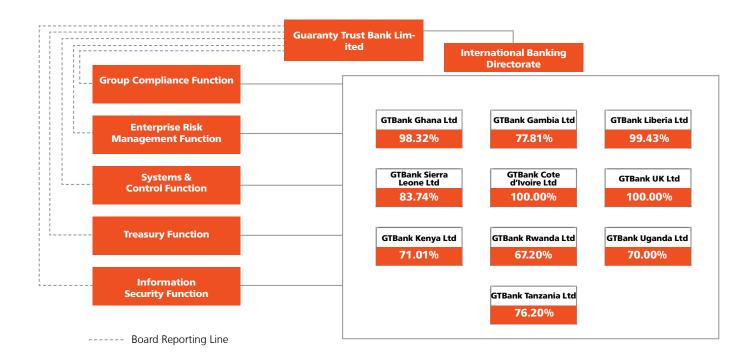
#### **Group Information Security Assurance**

The Group Information Security team is responsible for rendering requisite guidance to subsidiaries on the security of their information assets and infrastructure. They conduct regular offsite and on-site reviews of the adequacy of the existing information security infrastructures in all the Subsidiaries. They also guide the subsidiaries on all cybersecurity related issues.

#### **External Auditors' Report**

GTCO conducts a review of the management letters provided by the subsidiaries' auditors on completion of periodic audits. The objective is to ensure that all identified deficiencies are promptly corrected, and recommendations implemented in line with approved best practices and local regulatory guidelines.











#### Introduction

At GTCO, we are committed to creating long-term value for our esteemed stakeholders. Through our responsible banking approach, we continue to develop and implement initiatives to enrich the lives of our stakeholders (investors, shareholders, customers, employees, suppliers, regulators, and communities). As a leading financial service provider, we fully integrate sustainability in our strategy as we operate a model that not only assesses economic considerations but equally evaluates the impact of our business operations and activities on people and the environment. We ensure that our Environmental and Social Management System (ESMS) aligns with the requirements of IFC Performance Standards and CBN's Nigerian Sustainable Banking Principles (NSBP).

As an improvement-driven organization, we continue to develop innovative ways to enhance our environmental, social, and economic performance. Our banking practices gravitate towards resource efficiency, improving stakeholder relationship, effective risk management, and excellent service delivery. In our attempt at promoting sustainable banking practices and the UN SDGs, we have formed a partnership with several organizations as well as other global bodies. We are a member of the United Nations Environment Programme Finance Initiatives (UNEP-FI). We also remain development partners with International Finance Corporation (IFC) and the Central Bank of Nigeria. This Sustainability Report reviews our journey in the second half of the year 2022, highlighting various initiatives undertaken by the Bank to ensure that we are an economically viable and financially sustainable organisation.

The scope of our report covers the Marketplace, Community, Environment, Workplace as well as our scorecard in the implementation of the Central Bank of Nigeria's Sustainable Banking Principles and some of the UN SDGs

#### Marketplace

At GTCO, we are aware of the impact of sustainable financing in the advancement of economic growth and development. This drives our lending activities as we remain a top player in the active funding of the real sector of the economy such as Agriculture, Manufacturing, Real Estate, Infrastructure, Health, Education, Power, Oil and Gas, among others. We continue to support the economic diversification efforts of the Nigerian government by allocating capital to these essential sectors.

The Company's Environmental & Social Risk Management (ESRM) framework is integrated into our credit approval process to ensure that our lending activities do not have adverse environmental and social implications on the environment. Thus, in the reporting period, we screened all the 192 corporate credits approved by GTBank Limited for E&S risks. Our ESRM team categorizes project-related transactions into high, medium and low risks. We conducted enhanced due diligence for customers operating in the high-risk sectors; and moderate due diligence for customers in medium-risk sectors, as classified by the Cen-

tral Bank of Nigeria (CBN) to review their E&S practices against key national regulations and international best practices. We applied an exclusion checklist to all credits (High, medium & low). Through our due diligence assessment, we came up with Environmental and Social Action Plans (ESAP). We require our customers to implement the ESAP, and we monitor the progress of implementation over time.

As part of the Company's initiative to extend financial services to unbanked individuals, the Company currently has 20 agent banking locations across the country. Through these agent banking locations, we received deposits of about N18.793 billion in the second half of the year 2022. From our partnership with CBN SANEF initiative, we opened 328,754 accounts in the reporting period.

As a brand renowned for innovation, the Company continues to develop self-service options to serve our customers. During the year, we introduced a new payment solution "SQUAD", a platform that enables all types of businesses to make and receive payments from anywhere in the world. With SQUAD, users can:

- Accept and initiate payments online or via social media channels using our payment links, e-invoices and storefront features.
- Receive and confirm in-store transfers instantly using our virtual account service.
- Get unique USSD codes for their business to receive payments; and
- Use their mobile phones to accept card payments by downloading the squad app

Throughout the year, we continued to deploy the card printing machines to some of our branches. With this fully digitalized initiative, customers can now print their instant ATM cards by themselves without having to fill any form or queue at our locations. We continue to add to the bouquet of services available on our e-channels- Internet-banking, GTWorld, USSD, among others. Through our Habari platform, our customers can shop for diverse products online, pay bills, watch videos, listen to music, among others. We continue to improve the platform to meet and support the lifestyles of everyone.

The Company continues to lead across all key parameters in the banking sector and was recognized with multiple awards in the reporting period. Some of these awards include:

## Independent Best Commercial Bank in Digital Technology, and Support for SMEs, 2022

For its pioneering commitment towards digital transformation, the Company was awarded the Independent Best Commercial Bank in Digital Technology, and Support for SMEs in Nigeria, 2022 at the maiden edition of the Independent Finance Award.



## Governance, Risk, Compliance and Financial Crime Prevention Awards (GRC & FinCrime Prevention Awards, 2022

At the 2nd edition of the Governance, Risk, Compliance and Financial Crime Prevention Awards (GRC & FinCrime Prevention Awards), the Company was awarded for four (4 major categories including:

- Fraud Prevention Champion, 2022
- Practice Leader Award, 2022
- Chief Risk Officer of the year, 2022

#### Community

At GTCO, we remain committed to creating sustainable impact through Corporate Social Responsibility. Our CSR strategy is designed to enrich lives through four pillars: community development, education, environment, and arts. These four pillars are essential for the development and growth of communities. In line with the UN SDGs to create shared prosperity and protect the environment, we implemented multiple initiatives guided by the four pillars to contribute in no small measure to the overall development of our host communities.

For community development, the Company contributed to the

Swiss Red Cross, one of the foremost humanitarian organization in Switzerland and the world. The Company's 2022 contribution to the cause was used to support Primary Health Care, water and sanitation provision, to protect the health and well-being of families in crisis in Lebanon. About 4,000 families were directly impacted by the bank's contribution.

As part of its activities for the annual World Savings Day, a CBN initiative aimed at encouraging financial literacy especially amongst children, our staff visited different schools in selected states of Nigeria between October and November to teach the students about the importance and benefits of saving. The states that participated are Osun, Plateau and Kwara. About 341 participants were reached during this process. Also, a financial inclusion conference organised by all banks was held with about 1,500 participants involved.

To promote the reading culture in Nigeria, the Company organised a book reading event which had the author of the best-selling book 'Nearly All the Men in Lagos Are Mad: Damilare kuku. There was a large turnout as the author signed her books and had an interactive session with the attendees. To facilitate easy access to more books, a bookstore was set up at the venue with literary works by other authors on display About 200 people were in attendance for this event.

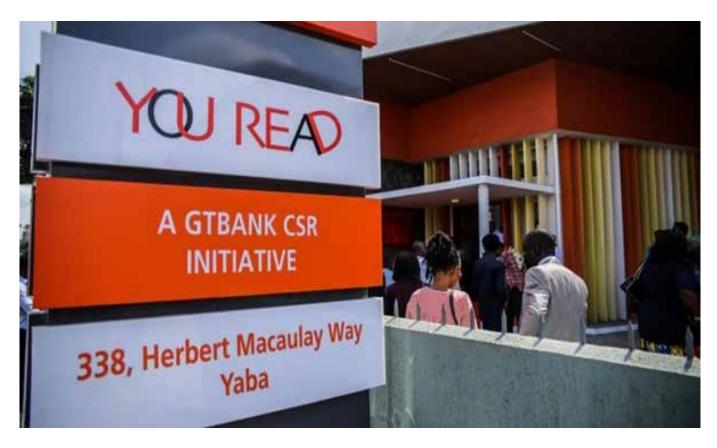
A summary of CSR projects facilitated by the Company in Year 2022 are listed below:

Area of Focus	Project Description	Beneficiaries
Community Development	Swiss Red Cross  The Swiss Red Cross (SRC) is the largest and most important humanitarian organization in Switzerland and the world. Our 2022 contribution to the cause was used to support primary health care, water and sanitation provision, to protect the health and well-being of families in crisis in Lebanon.	4,000 Families
	Supporting Massey Children's Hospital  This targets the Sustainable Development Goal 3 (Good Health and Wellbeing), which focuses on improving maternal and child healthcare. Through our support for the Massey Street Children's Hospital, staff volunteer to spend Christmas day annually with both in and outpatients as well as parents in the hospital. This is an intentional part of the programs to support the hospital, sharing the joy of the festive season and putting smiles on the faces of the children.	250 Participants
Sports	Over the years, we have been at the forefront of supporting Polo; widely revered as the Sport of Kings, and promoting the Lagos International Polo Tournament, which has hosted reputable personalities such as His Royal Highness the Prince of Wales. Played on the grounds of the Lagos Polo Club, Ikoyi, the premier polo club in the country, the tournament has featured polo greats like Alphonso Pieres, Gonzalo Pieres and Alan Kent.  We are a leading advocate of Sports, as a major way of promoting the values of excellence and fair play. Our sponsorship of the Polo Tournament aims to encourage the participation of young and indigenous talented players while featuring top class action from some of the most experienced and acclaimed polo players in and out of the country.	10,000 participants



	Nigeria University Games 2022	
	We sponsored the 26th edition of the Nigerian University Games (NUGA) held at the University of Lagos from March 16th to 27th, 2022. Over 5,000 athletes from 75 accredited universities competed in 16 sporting events including athletics, badminton, basketball, chess, cricket, football, handball, hockey, judo, scrabble, squash, swimming, table tennis, taekwondo, tennis, and volleyball. The event also featured exhibition sports like weightlifting, water sports, and rowing.	500,000 participants
	NUGA aims to foster unity amongst youths in Nigerian universities and encourage participation in sports in the spirit of friendship, solidarity, and fair play. Over the years, the Nigerian University Games has produced notable athletes who went on to represent Nigeria on the global stage in competitions like the Commonwealth Games and the Olympics.	
	Promoting financial literacy across Nigeria	
Education	Our financial literacy initiative across selected schools was aimed at teaching young students the importance of developing a prudent saving culture. We paid visits to schools in Osun, Plateau, and Kwara states and successfully reached 413 students in total.	413 participants
	We chose to focus on these regions as we identified a need for financial education in these areas. The students had the opportunity to learn practical tips for managing their financ- es and received branded gift items to reinforce the message.	
	The YOURead Initiative	
	We launched the YOURead Initiative to encourage the reading habit of Nigerians and show support for young African authors. Our YOURead program brings book lovers together to connect, learn and share, and we were honored to host Damilare Kuku, author of the best-selling book "Nearly All The Men in Lagos Are Mad" at our October 2022 event.	200 participants
	We also partnered with a popular bookstore to set up book stands featuring other talented authors.	
	Encouraging Young People to Save	
	The World Savings Day is held in October every year. We continued our efforts to encourage young students to begin to save for the future while still in school and coordinated finance education classes, in line with this year's theme, "Savings Prepare You for a Better Future". We organized training of students in Osun, Plateau and Kwara States about the importance and benefits of savings.	341 participants
	Financial Inclusion Conference	
	The bank partnered with all banks on the financial inclusion conference aimed at educating the public about financial inclusion.	1500 participants
	Providing support to those in need	
Others	The Bank provided support to the Lebanese Ladies Society's annual cause to distribute food and other essentials to disabled and less privileged individuals in the community.	2200 participants
	RT200 Non-Oil Export Summit	
	The Central Bank of Nigeria (CBN), in collaboration with the Bankers' Committee, introduced the Race to US\$200 Billion in Foreign Exchange (FX) Repatriation (RT200) as a set of plans, policies, and programmes designed to increase the nation's earnings exclusively from non-oil exports to US\$200 billion in FX repatriation, over the next five (5) years.	600 participants





#### **Environment**

As a first-class financial service provider, we remain committed to environmental protection. As such, we implement a hands-on approach in minimizing our Greenhouse Gas (GHG) emissions which include but not limited to the timely shutdown of our branches, replacement of physical meetings with virtual meetings, cut down of business travels, implementation of duplex printing, among others. We track the performance of our GHG minimization strategies by monitoring our electricity, fuel, water, solid waste, CO2 footprint, and paper usage. The full resumption of staff to work post-COVID has resulted in an increase in our carbon footprints in the aspect of paper, energy and water increased in the year 2022. However, we have launched several energy efficient initiatives to ensure the reduction of our carbon footprints while optimally utilizing resources.

The Company presently has 35 main branches/business locations, 1 e-branch and 27 offsite locations powered by a hybrid of solar and conventional energy supply (Grid and Diesel Generators). These branches have ATMs and communication devices powered by solar panels. We currently have 67 ATMs powered by alternative sources of energy (solar energy an increase from the 28 recorded in the first half of 2022. There were no significant negative environmental and social impacts issues reported on any of our branches or projects financed.

#### Workplace

Our workforce remains our most valued asset at GTCO as we continue to channel resources towards human capital develop-

ment and maintaining a safe workplace. During the reporting period, our staff benefitted from several trainings and webinars on key subjects including Workplace Safety and First Aid Management, Maintaining a Mentally Healthy Workplace, as well as Fire Safety Awareness.

In line with our commitment to support employees, the Company has an Employee Assistance Programme accessible to all employees to provide psychological and emotional support at all times. The Human Resources Group releases weekly educational slides on the intranet tagged Wellness Wednesday, which encourages employees to adopt a healthy lifestyle, and Finance Fridays which provides savings and investment-related tips. Periodic seminars and webinars are also organised for employees on wellness, security and health to improve their awareness and well-being.

In line with our drive for capacity building, we trained 3,173 employees on subject matters ranging from Information Security Phishing, Refresher Compliance Training for all CIS and CISOP Officers, Introduction to Environmental and Social Due Diligence, Conducting ESDD using IFC Performance Standards, Risk Management and the Regulatory Requirements in Banks, Contemporary Cybersecurity Threats: Detection & Mitigation, Emotional Intelligence (EI) For Internal Auditors, among others.

GTCO remains committed to promoting gender equality and women empowerment. The ratio of women in the employment of the Bank and in senior management positions is currently 47% and 38%, respectively. The percentage of women on our Board of Directors is currently at 50%. The bank celebrated the International Men's Day (IMD 2022) lighting the positive value



men bring to the world, their families, and communities. Featured activities included, world cup banter, karaoke, games, food and drinks, etc.

Progress on CBN's Nigerian Sustainable Banking Principles (NSBP)

GTCO as a signatory to the CBN's Nigerian Sustainable Banking

Principles (NSBP) aligns with relevant international standards. Our business activities and operations are in line with the provisions of the nine (9) principles of NSBP. The table below highlights some of our key achievements in the implementation of CBN's NSBP in the second half of the year:

NSBP PRINCIPLES	DEFINITION	PROGRESS UPDATE
Principle 1	Our Business Activities: Environmental & Social Risk Management: Integration of environmental and social consideration into our lending activities.	<ul> <li>All our transactions (192) were screened for E&amp;S risks in the period under review.</li> </ul>
		<ul> <li>To date, we have visited/conducted desktop Due Diligence Assessments for 147 customers. Based on the review of relevant documents and information provided by the client, we came up with action plans to be closed out by the customers.</li> </ul>
Principle 2	Our Business Operations: Environmental & Social Footprint: Avoidance of the negative impact of our Business Operations.	<ul> <li>We presently have 35 branches powered by alternative power source (ATMs and communi- cation equipment). We currently have 67 ATMs powered by alternative sources of energy (solar energy).</li> </ul>
Principle 3	<b>Human Rights:</b> Respect for the rights of all in Business Operations.	<ul> <li>All 192 transactions booked were assessed for human rights risks such as child labour and forced labour. Assessment comprises of initial screening with the Exclusion Checklist for all customers and Further Due Diligence Assess- ment for High-Risk customers.</li> </ul>
Principle 4	Women's Economic Empowerment: Promote economic empowerment through a gender inclusive workplace culture and provide products and services for women.	• There was a slight increase (51) in the number of female employees in the work force.
		• The number of women on our board remained the same from the last reporting period (4). Although, the percentage of women on the board decreased by 7% (from 57% in 50%, due to an additional male member of the board).
		• The number of women in management positions decreased from 16 to 15. The percentage of women in management decreased from 41% to 38%.
Principle 5	<b>Financial Inclusion:</b> Promotion of financial inclusion and provision of financial services to individuals and communities that have limited or no access to the formal financial sector.	<ul> <li>Through our agent banking locations, we received deposits of N18.793 Billion.</li> </ul>
		<ul> <li>From our partnership with CBN SANEF initiative, we opened 328,754 accounts in the reporting period</li> </ul>
		<ul> <li>During the review period, the Company taught financial literacy skills to Secondary School Students across Nigeria.</li> </ul>



Principle 6	<b>E&amp;S Governance:</b> Implementation of a transparent E&S governance practices within the institution and assessing the E&S governance of our clients.	Our internal audit team (SYSCON) conducts monthly visit to track and monitor our progress on E&S using our annual plan.
		We provide biannual reports to CBN to give update on our Sustainability journey.
		• We provide quarterly reports on our E&S journey to the Company's Management and Board.
Principle 7	<b>Capacity Building:</b> Development of capacity to identify, assess and manage E&S risks and opportunities associated with the Company's business activities and operations.	<ul> <li>Over 800 employees were trained on various Sustainable Banking subject matters within the reporting period.</li> </ul>
		<ul> <li>We published E&amp;S learning case studies on critical E&amp;S issues on the intranet.</li> </ul>
Principle 8	<b>Collaborative Partnerships:</b> Collaboration across the sector and leveraging international partnerships to develop the financial services sector and ensure consistency with international standards.	• The Company remains a member of the network of Sustainability Champions in Nigeria.
		• IFC and PROPARCO conduct annual review of the Company's sustainability performance as part of the partnership with the Company.
Principle 9	<b>Reporting:</b> Regular review and implementation progress report.	• The Company rendered the Bi-Annual Sustain- ability Report to the regulator (CBN) and dedi- cated a chapter on the Company's sustainability journey in the financials.
		<ul> <li>We also provide periodic updates to our investors such as IFC on the integration of ESRM in the Company's framework.</li> </ul>
		<ul> <li>Report on our sustainability journey and Social Key Performance Indicators (KPI) also shared with the Board of Directors on a quarterly basis.</li> </ul>



#### The United Nations Sustainable Development Goals (SDGs)

At GTCO, our business strategy is geared towards making impactful contributions towards the Sustainable Development Goals (SDGs). The 17 SDGs represent an ambitious agenda to achieve a sustainable future by 2030. As a leading African Bank, our business operations positively contribute to achieving all the 17 interrelated goals, however, we directly impact the 8 goals below:





#### SDG 1- End poverty in all its forms everywhere

GTCO continues to finance poverty alleviation initiatives through payment of taxes to the government and introduction of collateral free credits for low-income earners such as Quick Credit, Fashion Industry Credit, Food Industry Credit, among others. Since inception, our commitment has always been to give back to the society through various CSR initiatives such as provision of scholarship to indigent students, renovation of schools, among others



### SDG 2- End hunger, achieve food security, improved nutrition and promote sustainable agriculture.

Through our financing activities, we continue to eradicate hunger by a strategic allocation of capital and lending to customers in the agribusiness such as AFEX commodities, PRESCO, GY Farmers Limited, Olam Hatcheries, Great Northern, CHI Farms, Life Care Ventures, among several others. Using various initiatives such as food credit for SMEs in the food industry, we provided access to cheap and affordable food, thereby reducing hunger.





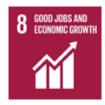
#### SDG 3 - Ensure healthy lives and promote well-being for all at all ages

GTCO continues to prioritise health and safety of its employees by investing in health and safety practices, including the mandatory bank wide annual medical check-up for all employees. The Bank also has an Employee Assistance Programme accessible to all employees to provide psychological and emotional support at all times. In addition to these, the bank holds an annual Autism conference which serves as a key advocacy platform for people living with autism and other developmental orders.



## SDG 4- Ensure inclusive and equitable quality education and promote lifelong learning opportunities for all

Education remains a critical part of our CSR initiatives, as we recognise that education has multiplier effects on the economic growth and development of a nation. We continue to finance educational facilities and lending to schools. We also continually implement several initiatives to promote education such as provision of support for school activities in secondary schools and universities, renovation of school hostels, financial literacy training and World Savings Day initiatives for secondary schools, hosting of the Masters Cup, amongst others.



## SDG 8- Promote sustained, inclusive and sustainable economic growth, full and productive employment and decent work for all

At GTCO, we operate an inclusive system that provides equal employment opportunities for all. Through our strategic credit model, we lend to businesses across development-oriented sectors to promote sustainable economic growth and decent work for all. Through this model, we are able to indirectly provide more job opportunities for people. This is in addition to the direct job that we create through recruitment of staff to meet the needs of our customers. We continue to offer competitive salary and benefits to promote decent living for all our employees.



## SDG 9- Build resilient infrastructure, promote inclusive and sustainable industrialization and foster innovation

We remain committed to using our value-adding banking products and services to improve the condition of Nigeria's social infrastructure. We ensure that our investments in infrastructure is environmentally friendly and respond to the needs of low-income users, women and other marginalized groups (including persons with disabilities, indigenous persons, racial and ethnic minorities and older persons).



#### SDG 13- Take urgent action to combat climate change and its impacts

At GTCO, we are aware of the impact of climate change on our business activities and operations. As such, we integrate environmental considerations in our lending process by conducting enhanced due diligence for customers operating in high risk sectors and moderate due diligence for customers in medium risk sectors. This is with a view to minimizing the effects of climate change in the operations of our customers.

As an organization, we measure our carbon footprint in the use of utilities such as water, fuel, paper, and electricity usage and develop several initiatives to reduce carbon emissions. We report our tracking of carbon emissions to the Central Bank of Nigeria through our Nigerian Sustainable Banking Principles (NSBP) Report. Additionally, the bank is currently finalising its Climate Change Policy.



## SDG 17 - Strengthen the means of implementation and revitalize the global partnership for sustainable development

We are aware of the vital role partner organisations play in realizing the UN SDGs. As such, we have formed partnership with several organizations as well as other global bodies. Some of these organizations are United Nations Environment Programme Finance Initiative (UNEP-FI), Nigerian Sustainable Banking Principles Champions, Central Bank of Nigeria (CBN), International Finance Corporation (IFC), amongst others.



#### **Summary of our ESG Materiality**

At GTCO, we continue to thrive towards becoming a single, integrated platform. Thus, we are dedicated to the development of innovative initiatives to meet the needs of all our stakeholders. We continue to conduct stakeholders' analysis and develop strategies to meet the expectations of our stakeholders. Our material ESG issues are summarized below:

- Access and affordability: At GTCO, we continue to improve access to our services and create affordable services. In the year 2022, we further deployed the card printing machine to some of our locations for customers to print their instant ATM cards by themselves. We also continue to enhance the features of our Alternative Delivery Channels such as GTWorld, \*737#, internet banking among others to improve access to the bank's financial service-swe deployed the card printing machine to some of our locations for customers to print their instant ATM cards by themselves.
- **Labour practices:** We continue to train and provide a competitive welfare package to all our employees. This is based on our awareness of the importance of our workforce in achieving our strategic business objectives.
- **Data security and customer privacy:** Considering the importance of data security, we have put in place sophis-

ticated tools to prevent cyber-attacks and promote data security. We also ensure customer privacy by aligning with best international practice. We continue to create awareness to all our staff, customers, and vendors to prevent fraud.

- **Lifecycle impacts of products and services:** We have fully integrated environmental and social considerations into all our business activities and operations. This is to ensure that our lending activities do not have adverse environmental and social implications on the environment.
- **Business ethics:** As our brand signifies, we maintain strong business ethics and professionalism. We promote our core values to employees through our Code of Professional Conduct; our Ethics Policy as well as Communications Policy, which helps to regulate employee relations with internal and external parties.
- **Systemic risk management:** The Company's Enterprise Risk Management (ERM) division works with relevant units in the Company in managing risks in our business operations and activities. There are several risk management units in charge of managing different risks such as environmental and social, credit, operational, reputational, market, legal, cyber risks, among others.







### Introduction

At GTCO, our vision is to deliver the utmost in customer service. We understand the importance of our customers' satisfaction to the achievement of our set goals. Hence, we have incorporated the 'treating customers fairly' principles into our business strategy to enable us deliver on our promises to our stakeholders.

We recognize that customer feedback is an important tool in monitoring and responding to customer expectations hence we continued to embed good conduct practice across our business, with a range of initiatives to further improve the service and experience we offer to customers.

In a bid to improve our products and services, we analyze data and feedback received to identify recurring issues. The information gathered is used for detailed analysis which is reviewed by the relevant stakeholders for learning purposes and to prevent a reoccurrence of identified issues.

### The Feedback Channels/ Customer Touchpoints

We value the feedback provided by our customers, as such the following channels/touch points are available to encourage our customers' interaction with the Company:

- The Complaints received via the complaint portal on the Company's website and letters;
- GT Connect (our 24 hours self-service interactive call center);
- Social Media feedback platform;
- The Customer Information Service desk at any of our branches;
- The Whistle Blowing portal on the Company's website.

### Customers' opinion on products, services and processes

The Company constantly evaluates valuable insights provided by customers and other stakeholders on our products, services and policies in order to improve the business, products and overall customer experience.

The review and evaluation are conducted using various methods including:

- Customer feedback survey on the Company's website, inbranch and on Internet banking applications;
- One-on-one focus/ business review meetings with customers;
- Business review sessions/ Interviews with randomly picked customers.
- Our 'Call the MD' sessions

### **Complaints Handling and Resolution Structure**

GTCO is committed to effective complaint handling and values feedback through complaints when they arise. The complaints and feedback structure ensure the prompt resolution of customers' complaints. The Complaints Unit of the Company is charged with the responsibility for oversight of the resolution of customers' complaints. It also serves as the liaison between the Company and its customers as well as regulatory authorities.

Complaints received are given a unique identifier number for tracking purposes, acknowledged and addressed promptly. Where a resolution can be provided immediately, the customer is provided with feedback, if not, the issue raised is referred to the appropriate team in the Company for prompt resolution. The customer is kept informed throughout the process until final feedback is provided and resolution attained. The complaint is then marked as closed.

The complaints handling process is reviewed periodically and complaints received are categorized and reviewed properly with the aim of enhancing the Company's delivery of efficient and effective services.

The Company ensures that complaints are dealt with in an equitable, objective and unbiased manner. We also endeavor to align our procedures with regulatory requirements and international best practice in a bid to ensure that the complaint handling process is fair and reasonable.



### **REPORTS TO THE CBN**

In line with the Central Bank of Nigeria (CBN) guidelines on resolution of customers' complaints, the Company provides periodic reports to the CBN.

Below is a breakdown of Complaints received and resolved by the Company between January and December 2022 pursuant to CBN Consumer Protection Regulation dated December 20, 2019.

	Description	Numl	per	Amount (₩′0		Amount Ro (₩′00	
		2022	2021	2022	2021	2022	2021
1	Pending Complaints brought forward from prior period	1,605	-	30	-		-
2	Received Complaints	1,006,380	673,772	2,158,660	3,097,835		-
3	Resolved Complaints	998,737	672,167	2,139,514	3,097,805	414,170	363,588
4	Unresolved Complaints escalated to CBN for intervention		-		-		-
5	Unresolved Complaints pending with the Bank carried forward **	9,248	1,605	19,176	30		-

<sup>\*\*</sup> Some of the outstanding complaints include complaints on dispense errors on other Bank terminal, failed bill payment, excess charges, etc.

The table below show Complaints received and resolved by the Company in other currencies for the year 2022 and 2021 respectively.

### **RECEIVED COMPLAINTS (Per Currency)**

	Currency	Am	Amount Claimed		
		2022	2021		
1	United States Dollars	\$112,115	\$41,229,927		
2	Great Britain Pounds	£42,520	£9,052		
3	Euros	€13,763	€0		

### **RESOLVED COMPLAINTS (Per Currency)**

	Currency	Amount	Claimed	Amount Claimed		
		2022	2021	2022	2021	
1	United States Dollars	\$112,110	\$41,229,901	\$20,424	\$6,555	
2	Great Britain Pounds	£2,520	£9,052	£0	£0	
3	Euros	€13,763	€0	€0	€0	

### **UNRESOLVED COMPLAINTS (Per Currency)**

	Currency	Amount Claimed	
		2022	2021
1	United States Dollars	\$14	\$26
2	Great Britain Pounds	£O	£0
3	Euros	€0	€0



### REPORTS TO THE CBN ON FRAUD AND FORGERIES

In line with Section 5.1.2 (L) of the CBN Code of Corporate governance, the breakdown of fraud and forgeries for the financial year is provided below:

Fraud and Forgeries	Dec-2022	Dec-2021
Number of Fraud Incidents	27,725	15,024
Amount Involved (₩'000)	6,421,229.80	1,211,892.59
Amount Involved (USD\$'000)	119.47	101.02
Actual/Expected Loss (₩'000)	2,569,566.80	511,962.54
Actual/Expected Loss (USD\$'000)	0.00	0.00







### Anti-Money Laundering and Combating the Financing of Terrorism (AML/CFT) framework

GTCO, is committed to the fight against all forms of financial crime, which includes, money laundering, terrorism financing, Proliferation financing and bribery and corruption. To show this commitment, the Company has continually implemented a framework for Anti-Money Laundering ("AML"), Combating the Financing of Terrorism ("CFT") and Combating Proliferation financing (CPF). Strict adherence to this framework is mandatory for all employees.

The Group's framework ensures compliance with AML/CFT/CPF legislation and regulations in Nigeria and has incorporated leading best practices including, but not limited to:

- The Financial Action Task Force (FATF) 40 Recommendations.
- Money Laundering (Prevention and Prohibition) Act, 2022.
- Terrorism (Prevention and Prohibition) Act, 2022.
- CBN AML/CFT/CPF Regulations, 2022.
- Terrorism Prevention Regulations, 2013.
- Corrupt Practices and Other Related Offences Act, Cap.
   C31, Laws of the Federation of Nigeria, 2004 ("the Act").
- UK Bribery Act 2010.
- USA Foreign Corrupt Practices Act.
- Proceeds of Crimes (Recovery and Management) Act, 2022.
- Central Bank of Nigeria (CBN) Circulars.

### Structure of the Framework

The Company has developed policies and procedural guidelines and these documents are regularly reviewed/revised to ensure that they remain relevant and current and are in line with the evolving regulatory requirements and best practices. The policies and procedures clearly articulate the Bank's AML/CFT/CPF stance in the global fight against financial crime and are available on the Company's intranet site for access to all employees at any point in time.

Annually, the Company's Compliance Policies are reviewed and approved by the Board of Directors and where it is necessary to update the policies between cycles, an addendum is issued for implementation and incorporated in the relevant Policy at the next annual review.

The Group has moved away from a "rule based, tick box" approach for combating financial crime and proliferation financing risk to a risk-based approach. Consequently, the Group identifies and assesses the risks from a proactive stance and allocates the requisite resources which center around systems and controls to manage these risks.

### Scope of the Framework

Across the Group, the scope of the AML/CFT/CPF framework includes the following:

### (i) Board and Management Responsibilities:

In accordance with AML/CFT/CPF global best practice, the "tone is set from the top". The Board of Directors of the Group have oversight responsibilities for the AML/CFT/CPF framework of the Group. The Board ensures that the Groups' Management and all employees adhere strictly to all regulatory and internal procedures relating to AML/CFT/CPF and that the Group maintains a zero-tolerance threshold to regulatory infraction. The Group's Chief Compliance Officer is appointed by the Board of Directors and approved by the Central Bank of Nigeria (CBN).

### (ii) Reports to Senior Management and the Board:

On a monthly and quarterly basis, AML/CFT/CPF reports are submitted to the Group's Senior Management and the Board members respectively. These reports provide the Board and Senior Management with information to enable them to assess the Group's compliance with its regulatory obligations. The reports also ensure that Directors and Senior Management are kept abreast of current trends and developments in the financial industry, particularly in the area of AML/CFT/CPF risk management

### (iii) Know Your Customer (KYC) Procedures:

In order to ensure that only customers that align with the Group's risk appetite are on-boarded, duly completed account opening forms, identification document and other relevant information and documents are provided. This is the foundation/ bedrock for on boarding a customer by banking subsidiaries in the Group.

Customer Due Diligence (CDD) is conducted by the subsidiaries prior to entering any banking relationship with a customer. This includes at a minimum, identity and address verification as well as ascertaining the source of income and wealth of the customer.

Customers that are identified as high risk are subjected to an Enhanced Due Diligence (EDD). EDD is conducted on such customers including Politically Exposed Persons (PEPs) to assess and manage the risks that the customers may pose. The approval of Senior Management and the Compliance team is required prior to the commencement of a banking relationship with such high-risk customers

In compliance with regulatory requirements and perceived AML/ CFT/CPF risk threats, Designated Non-Financial Businesses and Professionals (DNFBPs) and other similar businesses are required to undertake requisite and regulatory measures prior to account opening.



As part of the Group's KYC and CDD procedures, identification documents are requested and obtained to confirm the ultimate beneficial owners of a business and the organization's control and structure.

The Group has procedures in place to ensure subsidiaries conduct sanction screening prior to entering into a relationship as well as prior to effecting a transaction, so that we do not enter into a relationship with a sanctioned person/entity.

The Group is also in compliance with the Foreign Account Tax Compliance Act (FATCA) and Common Reporting Standards criteria, and thus, have put measures in place to identify the defined persons in the Group's database. All identified US persons are required to complete the requisite tax forms i.e., W8 BEN, W8 BEN-E and W9

### (iv) Transaction Monitoring:

Transaction monitoring is done using manual and automated methods across the Group. The former is performed by employees, who regularly identify red flags in transactions/activities and the latter resides within the Compliance team with the aid of transaction monitoring solutions.

Employees are aware that suspicious activities/ transactions should immediately be referred to the Compliance team.

Suspicious Transactions are brought to the attention of the Compliance team on a manual or automated basis; the former by way of employees filing internal suspicious transaction reports to the Compliance team and the latter by way of transaction monitoring tools reviewed by Compliance Officers. If deemed appropriate, reports are filed to the respective Financial Intelligence Units (FIU).

To properly monitor transactions passing through the subsidiaries in the Group, the SAS AML tool, has been deployed and it provides an advancement in the means by which transactions are monitored and investigated.

### (v) Transaction Reporting:

Regulatory and statutory requirements stipulate that certain reports and returns are made to regulatory bodies. The Group ensures that all regulatory and statutory returns are submitted as and when due to the relevant authorities.

### (vi) Relationship with Regulators and Law Enforcement Agencies:

The Group maintains a cordial and supportive relationship with all regulatory and law enforcement agencies. The Group promptly complies with and responds to all requests made, pursuant to the law, and provides information to regulators including the NFIU, the CBN and other relevant agencies.

We are also at the forefront of cooperating with regulators to give feedback on new regulations and means to mitigate the risks that are being encountered in the financial industry brought on by new innovations and developing trends.

### (vii) Sanctions Compliance Management:

As a policy, the Group does not enter any relationship with sanctioned individuals/entities. All subsidiaries are required to screen names of individuals and organizations who have or plan to enter a business relationship or carry out a transaction with/ through the any subsidiary against the Group's internal watch list.

The internal watch list contains amongst others, the names of individuals and entities, who have been blacklisted by various regulatory bodies worldwide: Office of Foreign Asset Control (OFAC); European Union (EU); Her Majesty's Treasury (HMT); The Ministry of Economy, Finance and Industry in France (MINEFI); The United Nations (UN) and The Local List as provided by local regulatory and enforcement bodies.

Employees are required, as part of the Group's policy, to refrain from any relationship and/or transaction which yield a true or positive match and follow the escalation procedure. Sanctions screening is done at account opening and on a real time basis for all SWIFT transactions.

### (viii) Politically Exposed Persons (PEPs)

PEPs are individuals who are or have been entrusted with prominent public functions and the classification includes people or entities associated with them. Enhanced due diligence measures are applied to PEPs, as with other high-risk customers to mitigate the AML/CFT/CPF risk they pose. This is to ensure that the Group is not unknowingly supporting activities such as money laundering and/or the financing of terrorism.

In line with Financial Action Task Forces recommendation, the Group employs the use of an automated monitoring tool in identifying and monitoring PEP transactions. This is achieved through the thorough review of information provided by customers and their transaction trends. Continuous monitoring is also carried out on these accounts.

On-boarding of new PEP accounts, as well as continuity of such accounts (for those already existing in the system) is subject to the approval of Senior Management or an Executive Director and the Compliance Team.

### (ix) AML/CFT/CPF principles for Correspondent Banking:

The Group only on-boards and maintains correspondent banking relationships with financial institutions that have implemented adequate AML/CFT/CPF policies and procedures. The Group



does not enter any form of relationships with shell banks nor maintain any payable through accounts. The Group ensures that due diligence, including adverse media searches, are performed annually on our correspondent relationships to mitigate potential AML/CFT/CPF risks.

### (x) Prohibited Business Relationships

In line with international best practice, the Group does not open accounts or conduct transactions for customers using pseudonyms or numbers instead of actual names or maintain relationships with individuals or entities that have been sanctioned.

### (xi) Risk Assessment

The Group ensures Risk Assessment is conducted on its customers, products and services. This is to ensure that AML/CFT/CPF risks are identified, assessed and mitigated.

### (xii) Anti-Bribery and Corruption (ABC) and Anti-Fraud)

The Group upholds the highest standards of ethical conducts in all its activities and interactions. The Group has zero tolerance for any form of bribery, corruption, fraud and unethical practices. The Group also expects the same standards to be applied by third parties acting on behalf of the Group. The Group's Board Approved Ethics policy provides the requisite standards and principles on ethical conducts and practices expected and required across the Group and our related stakeholders.

### (xiii) AML/CFT/CPF Training:

The Company places a great importance on the training of its employees. Training is conducted to ensure employees are well informed and up to date on the AML/CFT/CPF laws, KYC principles and the red flags of money laundering or terrorism financing which may occur in their job functions.

Annual Compliance training is mandatory for the Board members and all levels of staff, including Senior Management. Trainings are conducted via e-learning, face to face or on an ad hoc basis by email or via intranet slides to the appropriate personnel in relation to topical national and international findings. Tests are also conducted annually after the trainings to ensure that all employees have understood the training contents.

### (xiv) AML/CFT/CPF Audits:

To ensure compliance with laws and regulations and to ensure an ever-evolving fit for use of the Compliance function, the internal audit of the AML/CFT/CPF function is conducted on a quarterly basis. The purpose of the audit is to test the adequacy of the AML/CFT/CPF functions and ensure that the AML/CFT

measures put in place by the Group are up to date and effective.

The reports and findings of the audit are circulated to Senior Management. A follow-up to the audits takes place to ensure that the relevant issues are closed out and that the highlighted recommendations have been implemented. The Compliance function also undergoes a periodic independent audit by an external consultant in accordance with regulatory requirements.

### (xv) Record Retention:

In accordance with regulations, customer identification documents are retained throughout the life of the account and for five (5) years after the cessation of the banking relationship. Transaction instruments are retained for five (5) years after the transaction date. In litigation and/or regulatory investigations, the records will be kept for as long as they are required.

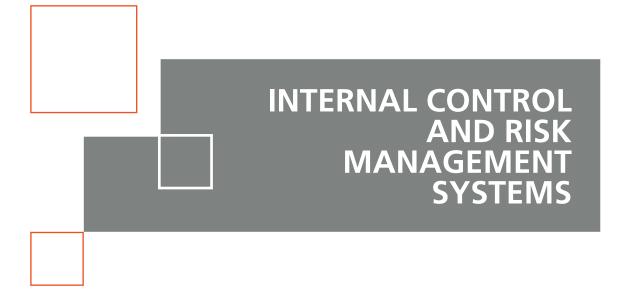
#### (xvi) Data Protection:

The Group's Data Protection Policy is revised on an ad-hoc basis to reflect the legal, regulatory and operating environment. The Group adheres strictly to both local and international data protection policies such as the National Data Protection Regulations in countries where we operate and the European Union General Data Protection Regulation (EU-GDPR.)

### (xvii) Subsidiaries:

In compliance with international best practice, the Group ensures that its subsidiaries AML/CFT/CPF provisions are consistent with its framework. These measures are applied to the extent that the respective subsidiary's local laws and regulations permit; however, where there is a variance the stricter regulation will always apply. Greater collaboration has been fostered and control measures taken based on the current international best practices. This is to ensure that all our subsidiaries maintain the highest standards for AML/CFT/CPF controls.







### Internal control and Risk Management Systems in relation to the financial reporting

Guaranty Trust Holding Company's internal control and risk Management systems ensure that material errors or inconsistencies in the financial statements are identified and corrected. The Company's internal control framework is patterned after the Committee of Sponsoring Organizations of the Treadway Commission's (COSO) Framework.

COSO defines internal control as "a process effected by an entity's Board of Directors, Management and other personnel, to provide reasonable assurance regarding the achievement of objectives" in three categories--effectiveness and efficiency of operations; reliability of financial reporting; and compliance with applicable laws and regulations. The scope of internal control therefore extends to policies, plans, procedures, processes, systems, activities, functions, projects, initiatives, and endeavors of all types at all levels of the Company.

The internal control and risk Management systems comprise the following areas:

- Control Environment
- Risk Assessment
- Control Activities
- Information and Communication
- Monitoring

### **Control Environment**

The Company has the Board Risk and Audit Committee that have oversight function on the Company's Risk Management Processes. The Committee is responsible for setting risk Management policies that ensure material risks inherent in the Company's business are identified and mitigated or controlled. The Company's Audit Committee which is made up of three shareholders' representatives and three Non-Executive Directors; one of the shareholders' representatives is the Chairman. The Audit Committee is therefore independent. Its oversight functions include among others, ensuring that quality accounting policies, internal controls, independent and objective statutory auditors are in place to prevent and detect fraud and material errors in financial reporting.

The Company's Management committees are responsible for implementing risk Management policies set out by the Board. They are also responsible for setting internal control policies and monitoring the effectiveness of the internal control systems. They ensure proper books of accounts are kept and accounting policies are in conformity with: International Financial Reporting Standards; Prudential Guidelines for licensed Banks; Circulars issued by the Central Bank of Nigeria; The requirements of the Banks and Other Financial Institutions Act; and The requirements of the Companies and Allied Matters Act.

#### **Risk Assessment**

The Board and Senior Management regularly assess the risks the Company is exposed to, including risks relating to financial reporting. Management Committees meets on a regular basis to assess all risks facing the company. Senior Management also regularly considers whether the existing internal controls are effective in relation to the risks identified in the financial reporting process.

The Board also assesses the effectiveness of the Company's internal control over financial reporting on an ongoing basis and specifically at mid-year and year end. The Management letter issued by the external auditors which contains the auditors' observations on the control environment in the Company is discussed at the Audit Committee meetings.

### Periodic Independent Assessment of the Internal Audit Function

In line with the Nigerian Code of Corporate Governance, companies are to undergo an independent Quality Assurance Review (QAR) of their Internal Audit function. The objective of this review is to assess the Internal Audit function's conformance to regulatory standards and requirements, as well as to identify improvement opportunities. This review will be conducted periodically as mandated by the Code.

### **Control Activities**

Control activities are an integral part of the Company's day to day operations. Senior Management has set up control structure to ensure control activities are defined at every business area.

Examples of the Group's control activities include the following;

Top Management Reviews

- Internal Audit Reports eliciting control weaknesses are presented periodically to Management and Board Audit Committee.
- Preparation of financial statements on a daily basis for Management review.
- Monthly and quarterly profitability review, where the Company's financial performance is reviewed and compared with set budgets. Quarterly reports of the Chief Risk Officer to the Board, eliciting the existing and potential risks facing the Company and the mitigants deployed.

### Whistle Blowing

The Company has instituted a strong whistle blowing culture among staff and also created awareness among its stakeholders. The whistle blowing platform is accessible to all and the aim is primarily to ensure that all cases of irregularities are made known and addressed by the Company.

### INTERNAL CONTROL AND RISK MANAGEMENT SYSTEMS



### Information and Communication/ Monitoring

The Company's Management understands the need for a timely, reliable and accurate information flow within the Company, for effective decision making and enhanced financial reporting. Every activity of the Company is codified in the Company's standard operating procedure (SOP), which outlines the process flow and specifies the duties and responsibilities of every officer in relation to the activity. The SOP further highlights requirement for reporting, the frequency of reporting as well as those within the organization to whom the report would be directed to.

The following are some of the generic internal reports used by Management for decision making and monitoring purposes:

- FINSTAT- Financial Statements Report
- BPR- Business Performance Review Report

- MPR- Monthly Profitability Report
- Liquidity Ratio Report
- OPR Operations Performance Report
- APR- Account Profitability Report
- ECR- Expense Control Report
- CAC- Criticized Asset Committee Report
- CLR- Criticized Loans Report
- ALCO- Asset and Liability Committee Report
- Overdraft Efficiency Report









# EMERGING MORE RESILIENT AND AGILE

Distinguished Shareholders, Members of the Board of Directors, Ladies and Gentlemen, welcome to the 2nd Annual General Meeting of our company, Guaranty Trust Holding Company Plc.

As I reflect on 2022, I recall the challenges we faced at every turn and the prospects that became significant milestones in our journey towards creating a robust yet agile institution. As we look across our burgeoning GTCO Universe, we take pride in the concrete outcomes of our diligent efforts and unyielding dedication towards expanding our influence and strengthening our position as a leading provider of financial services in Africa. In 2022, our ambition was crystal clear, and we set out to achieve it with unwavering focus. We completed the setup of our holding company and acquired full ownership of Investment One Pension Managers and Investment One Fund Managers, now named Guaranty Trust Pension Managers and Guaranty Trust Fund Managers, respectively. Our payment subsidiary, HabariPay Ltd, also launched in 2022 and almost immediately introduced its flagship product Squad to the market with outstanding reviews. The highlight for me is that these newly created businesses - in payments, fund managers, and pensions - ran successfully and were PBT positive by the end of the year. This is indeed remarkable! Certainly, our achievements were only made possible by the support that we continue to enjoy from you, our esteemed stakeholders, as well as the hard work and commitment of all our employees guided by the inspiring leadership of our Executive Management Team.

Our culture of excellence permeates all areas of our operations, ensuring that we stay true to our commitment to social responsibility through initiatives that enrich lives and benefit the communities where we operate. Thousands of individuals and businesses have continued to leverage our free business platforms - GTCO Food and Drink Festival and GTCO Fashion Weekend - to thrive and scale. Also, our Orange Ribbon Initiative through the Annual Autism Conference has continued to provide assistance to individuals with developmental disabilities, especially those with autism spectrum disorders. To assist global humanitarian efforts, we have continued to sponsor the Geneva Ball organised by the Swiss Red Cross to support charity initiatives including aid for migrants and those impacted by conflict in Ukraine, improving access to primary and emergency care in Lebanon, and promoting family health and well-being in Bangladesh and Sudan.

Also worthy of note are the accolades we garnered during the year, which are indelible proof of the great impact we continue to make in the industry. In 2022, we were named Leading Digital Bank - Nigeria and Most Socially Responsible Bank - Nigeria by World Business Outlook. Our banking subsidiary emerged in four major categories of the 2022 rankings of the Top 100 Most Admired Brands in Africa. Our bank retained its position on number #1 pedestal as Most Admired Financial Services Brand in Africa, Most Admired Financial Services Brand in West Africa, Most Admired Financial Services Brand in Nigeria, and the Most Admired Nigerian Financial Services Brand. We also ranked amongst Market Leaders - SME Banking, Corporate Banking, CSR, Digital Banking, ESG in the 2022 Euromoney Market Leaders ranking. The CBN awarded us the Star Deposit Money Bank award. Our payments platform, Squad, was recognised by Mastercard for "Accelerating Digital Acceptance in Africa". These awards underscore our dogged pursuit of excellence and the lengths we go to provide exceptional value to our customers and positively impact the communities we operate in.

## Despite what we accomplished in 2022, the broader economic landscape experienced a transformative period that would ultimately redefine the very meaning of progress.

In 2022, the global economy faced a trifecta of challenges: a battle against inflation on a global scale, Russia's invasion of Ukraine, and the resurgence of COVID-19 in parts of China. Generally, rising food and fuel prices, tightening financial conditions, and debt distress combined to create a cost-of-living crisis in the US, parts of Europe, and Africa. In China, the second largest economy in the world, a resurgence of COVID-19 and a slump in the property market led to higher than expected economic slow-down with knock-on effects across the globe. The appreciation of the US dollar against other currencies added significantly to domestic price pressures and to the cost-of-living crisis for many emerging market and developing economies already burdened by poor fiscal conditions and weak capital flows.

At the start of the year, the IMF projections indicated that the global economy would extend the strong post-pandemic recovery of 6.1 per cent in 2021 with a baseline growth rate of 3.6 per cent in 2022. However, this bullish outlook was reviewed downwards significantly on the back of negative spillovers of



adverse global economic conditions. Although inflation is likely to gradually moderate, high core inflation in many countries has been unexpectedly persistent. 2022 also brought on more severe effects of climate change on a global scale, further illuminating the need for concerted action to address environmental concerns. Overall, the global economy seems to be recovering albeit rather slowly, with the possibility of a recession affecting some economies still weighing down on the outlook.

Africa's economic recovery was disrupted by a range of internal and external shocks—including adverse weather conditions, rapidly rising rates of inflation, higher borrowing costs and softer demand in major export markets. Disruptions to global trade and supply chains—primarily in agricultural, fertiliser, and energy sectors—did much to tilt the balance of risks to Africa's hitherto bright economic prospects to the downside. Crucially, regional heavyweights will remain stuck in slow-growth mode, amid more challenging domestic and external economic conditions. Most African currencies lost substantial value against the US dollar during 2022 and exchange-rate weaknesses are expected to continue into 2023, albeit to a lesser degree. We reckon that the debt-servicing burden of affected African countries will become heavier due to higher interest rates, weaker currencies against the US dollar, and softer capital inflows, while rolling over existing debt or accruing new debt will become much more of a challenge. Already, many African states have found it difficult to issue new Eurobonds in 2022 and yields in secondary markets which indicate where future refinancing costs are headed—have risen sharply. Banks operating in Ghana are expected to face pressures on their respective capital position in 2023 as the authorities push to restructure the Nation's debt.

A widespread external debt crisis across the continent seems unlikely, but some highly leveraged states will face acute financing difficulties and a very uncertain period. Growth is expected to remain subdued next year at around 3.7 percent, but the region is expected to hold steady rather than suffer a major downturn in economic growth. Heightened geopolitical tensions, the lingering effects of the covid-19 pandemic, ongoing supply-chain disruptions, business and consumer price pressures, the rising cost of international and domestic finance, disruptive national elections, social grievances and adverse weather events are all present and create an unsettled backdrop for the African continent.

For Nigeria, existing structural challenges, policy mismatch, and negative externalities continue to weigh heavily on economic growth in 2022. Nigeria's GDP grew by 3.52% (year-on-year) in real terms in the fourth quarter of 2022, following a growth of 2.25% in the third quarter of 2022 and 3.98% in the fourth quarter of 2021. The Services sector was the main driver of Nigeria's GDP growth in the fourth quarter of 2022, recording an impressive growth of 5.69% and contributing 56.27% to the aggregate GDP. The Agriculture sector grew by 2.05%, but its performance was hampered by severe incidences of flood experienced across the country. As a result, it accounted for lesser growth relative to the fourth quarter of 2021, which was 3.58%. The Industry sector was also challenged, recording a

negative growth rate of -0.94%. The non-oil sector, which has been the key engine of growth since late 2020, expanded at a softer pace of 4.27% in Q3 (vs 4.77% in Q2). Meanwhile, the oil sector shrank by 22.67%, after an 11.77% slump in the previous quarter, reflecting lower oil output as the average daily crude oil production stood at 1.20 million barrels per day, down from 1.43 million barrels in Q2 and 1.57 million barrels a year ago.

A pickup in core inflation with headline inflation reaching a 17-year high of 21.47 percent in November 2022, before tapering slightly to 21.34 percent in December, suggests that the factors for price pressures in Nigeria are farther-reaching than global energy and food price increases. The effects of recent flooding and high fertiliser prices could become more entrenched, negatively impacting both agricultural production and food prices in 2023. The Central Bank of Nigeria (CBN) took steps to tighten liquidity and curb inflationary pressures through increasing the monetary policy rate (MPR) on a cumulative basis starting July 2022 by 500 basis points to 16.5 percent by November 2022. We anticipate a further upward adjustment in the benchmark rate in early 2023 to rein in inflation in light of the likely impact of elevated election spend.

The Central Bank of Nigeria continued to drive its mandates of financial system stability and financial inclusion. The RT200 Programme was introduced in February 2022 to reduce the country's exposure to volatile sources of foreign exchange and to earn more stable and sustainable FX inflows by accelerating the non-oil export value chain. With the target to raise \$200 billion in foreign exchange earnings from non-oil proceeds over the next 3-5 years, a major anchor of the initiative is the repatriation rebate scheme that encourages exporters in Non-Oil export sector to repatriate forex and sale export proceeds in the official forex market. As at November 2022, a total of \$4.98 billion has so far been repatriated into the country by non-oil exporters, about 56 percent up from \$3.19 billion repatriated in 2021 with the CBN paying out about N81 billion in rebates to qualifying exporters.

The eNaira was launched in October 2021 as a Central Bank Digital Currency (CBDC) to broaden the payment possibilities of Nigerians, foster digital financial inclusion, with potential for fast-tracking intergovernmental and social transfers, capital flow and remittances. Since its launch, a total of N8 billion, consisting of over 700,000 transactions, has passed through the eNaira platform. It is noteworthy that a few other countries are now experimenting with their own versions of digital money, including the Central African Republic, China, Jamaica, The Bahamas, and various islands in the Eastern Caribbean. As a leading financial services company, we will sustain our support towards these key government initiatives.

Following the move by the Central Bank of Nigeria to redesign three of the existing eight denominations of the Naira (200, 500, and 1,000 Naira), the new notes are now in circulation. The old series of N200, N500 and N1000 notes would continue to be accepted as legal tender alongside the new notes till De-



cember 31, 2023.

### Turning the corner. What lies ahead?

With an overhang of risk from prior years, the global economy is projected to grow by 1.7% in 2023 and 2.7% in 2024. The sharp downturn in growth is expected to be widespread, with forecasts in 2023 revised down for 95% of advanced economies and nearly 70% of emerging market and developing economies, reflecting significantly weaker external demand compounded by high inflation, currency depreciation, tighter financing conditions, and other domestic headwinds.

The shock to labour markets has intensified global competition for talent as new pathways to attract highly-skilled migrants, remote workers, and investors emerged. Labour markets in the United States, United Kingdom, and the euro area, will remain tight, with historically low unemployment rates and possible layoffs in certain sectors. Over the past two decades, slowdowns of this scale have foreshadowed a global recession.

For the domestic economy, continued FX shortages, multiplicity in exchange rates, rising inflation, limited debt servicing capacity, and administrative restrictions on current transactions have fueled Naira devaluation speculations. Real GDP growth in Nigeria is expected to slow from 3.6% in 2021 to 3.3% in 2022 as economic growth in the country continues to suffer from an underperforming oil sector.

While the rising inflation is expected to temper and begin a downward trend, the major challenge for economic managers will be financing the country's 2023 budget, especially considering growing concerns over the rapid rise in public debt stock in recent years. Fiscal outlook in the near-term remains optimistic.

However, the lingering insecurity, flood disaster, and elevated public debt poses some downside risks. Overall, there are upside risks from a stronger rebound in oil production, investment in the gas sector, and private refineries coming on-stream.

The Nigerian economy could fall short of the 3.5% growth rate assumed in the budget parameters, which would subsequently result in lower revenues and additional borrowings. The first and second quarters of 2023 will be dominated by the General Elections and political transitions. This may have the effect of disrupting economic activities and fuelling uncertainties, especially among domestic and foreign investors.

### We will focus on value creation to sustain our superior performance

The momentum we have built-up in recent years means that we are now in a position to leverage every opportunity to grow and sustain our superior financial performance. Our diversified business model and agile systems will enable us to adapt quickly to changing market conditions and turn economic tides in our favour. Our customer-centricity and focus on innovation and long-term value-creation, and will continue to be key drivers of our success in the years ahead.

Truly, I see tremendous potential for growth and success within our financial ecosystem and industry verticals, and remain confident in our ability to deliver lasting value to our stakeholders.

Looking forward to a more rewarding financial year in 2023.

### H. A. Oyinlola









## UNITED BY PURPOSE

Dear Shareholders,

I am pleased to present to you our full-year report, which highlights our performance in our first full year of operation as a Financial Services Group.

Looking back on the past decade starting from my time as CEO of Guaranty Trust Bank - one trait in our organisation that has stood the test of time is our unwavering commitment to enriching the lives of our customers and communities throughout Africa and, invariably, the world. It is steadfastness to this principle that anchors us in times of unprecedented crisis or seismic shifts.

2022 was a historic year marked by challenges to the global economy. The global financial system was tested as Central Banks simultaneously increased interest rates in response to elevated levels of inflation in an environment of slow economic growth. Sub-Saharan Africa experienced slow economic growth, falling from 4.1% in 2021 to 3.6% in 2022. Projections indicate that the region's economic activity would further decline in 2023 due to the persistent sluggishness of the global economy and elevated inflation rates compounded by high levels of fiscal debt. The pace of economic expansion in West Africa decelerated to 3.6 percent in 2022 compared to 4.4 percent in 2021. The largest economy in the region, Nigeria, experienced a reduction in growth to 3.0 percent in 2022, down from 3.6 percent in 2021. Ghana experienced a growth decline due to macroeconomic imbalances such as high inflation, currency depreciation, and a public debt estimated at 91% of GDP. Growth in East Africa is anticipated to show resilience and reach 5.0 percent in 2023 and further accelerate to 5.4 percent in 2024. Although countries in the region are largely dependent on the import of commodities, which exposes them to the impact of high international prices and recurrent climate shocks, such as drought affecting the region.

Domestically, we experienced rising inflation, high interest rates, and foreign exchange pressures compounded by high levels of fiscal debt. However, the resiliency of our purpose never waned, as we put the final pieces to the holding company structure,

with the acquisition of a 100% equity stake in Investment One Pension Managers and Investment One Fund Managers (now Guaranty Trust Pension Managers and Guaranty Trust Fund Managers, respectively). This progress is a product of continuous investments in our people, processes and effective utilisation of our strategic, core and foundational capabilities.

In spite of the varying challenges and headwinds that weighed on growth in 2022, the Group delivered a decent performance posting a PBT of ₩214.2bn representing a dip of 3.0% from ₩221.5bn posted in FY-2022. PBT contribution from West Africa decreased from 21.0% in December 2021 to 12.3% in December 2022 due to the significant impairment sum of ₩35.6bn recognised on the Ghanaian sovereign securities. During the same period, the size of the Nigerian Banking Subsidiary increased to 84.3% from 79.5% while East Africa's contribution to the Group grew marginally to 3.4% from 3.0%. The Group also benefited from a 0.9% contribution from the Non-Banking Subsidiaries which compensated for the negative 0.8% contribution from the United Kingdom in FY-2022. Gross earnings increased by 20.4% to \\$539.2bn in FY-2022 from \\$447.8bn in FY-2021 underpinned by the growth in the funded and non-funded income lines. Interest earnings grew by 21.9% from the dual impact of growth in earning assets volume by ₩444.0bn driven by improved funding and yield (8.53% in FY-2022 from 8.05% in FY-2021). The 21.9% growth in Interest Income (₩325.4bn vs ₩266.9bn) was further complemented by the 18.2% growth posted on non-funded income (\dagger213.8bn vs \dagger180.9bn). Non-funded income comprising fees and commission income (42.4% growth), other income (38.8% growth), and trading income (18.8% growth).

The Group maintained a well-structured and diversified balance sheet across all its Banking and Non-Banking Entities (Nigeria, Other West Africa, East Africa, United Kingdom, Payments, Pension and Asset Management) as we closed FY-2022 with total asset of \(\mathbb{H}6.5\text{tn}\) representing a growth of 18.6% over \(\mathbb{H}5.44\text{tn}\) posted in FY 2021. We grew across all asset lines, benefiting from increased inflows from deposit liabilities on the back of improved funding base from the synergy created through the



Holding Company structure and a 6.1% y-o-y exchange rate movement in Nigeria (from FY-2021 closing of \\$435/\$1 to FY-2022 closing of ₩461.5/\$1). The 12% increase in deposit liabilities was deployed to fund an increase in earning assets including money market placements, investment securities and loans, and to fund increased CRR debits. Earning assets constitute 58% of total assets and grew by 9.6% to ₦3.77tn in FY-2022 from ₦3.44tn in FY 2021. Heightened credit risk across all our jurisdictions as macroeconomic conditions worsened from the impact of sustained pressure on exchange rates, rise in debt levels, and elevated inflation necessitating the Group's cautious approach to loan growth to avoid NPLs. Consequently, net loans grew marginally by 5%, closing at \ 1.86tn in FY-2022 from \ 1.803tn in FY-2021. This growth is essentially from our Nigerian operations. However, the loan book remains well distributed with the LCY:F-CY mix improving to 53%:47% from 51%:49%, positioning the Group well against possible further depreciation. Our funding base remains very strong, increasing by 15.8% to N6.019trn in FY-2022, comprising customer deposits (77%) equity (15%), customer escrow balances (6%) and other borrowed funds (2% from 3% in FY-2021). Customer deposit liabilities grew by 11.8% (₩472.8bn) from ₩4.012tn in FY 2021 to ₩4.49tn in FY-2022 as low-cost funds grew by 14.5% (\\$503bn) from \\$3.438tn in FY 2021 to ₦3.941tn in FY-2022, resulting in low-cost deposit mix of 87.9% from 85.7% in FY 2021.

Overall, the Group continues to post one of the best metrics in the Nigerian financial services industry in terms of key financial ratios recording Pre-Tax Return on Equity (ROAE) of 23.6%, Pre-Tax Return on Assets (ROAA) of 3.6%, Full Impact Capital Adequacy Ratio (CAR) of 24.1%, and Cost to Income ratio of 48.0%.

The world has changed, and so have we. Over the years, we have remained profitable as a business and compelling as a brand by constantly innovating and adapting to customer trends and changing business landscapes. Beyond Banking, we are now playing in the intersection between technology, culture and financial services and building enduring businesses, which are agile, nimble, and are complementary to what we already are. This structure helps us diversify our income, tap into new markets, grow our customer base, and create new growth opportunities, which is bound to have desirable effects for all our stakeholders.

As part of our continued efforts to make financial services more accessible to everyone and every business, we launched HabariPay, our very own payments business. With HabariPay, we are breaking down the barriers that have long limited or excluded small businesses from the digital payments' ecosystem. Our flagship product, SquadPOS, allows businesses to accept card payments using just their mobile phones. We designed this product to cater to the needs of small and micro businesses that have long been dependent on physical POS terminals to accept card payments. With SquadPOS, these businesses no longer have to worry about the high costs of acquiring a physical POS terminal, instead, they can simply use their mobile phones to process card payments, making the payment process more streamlined and convenient for them and their customers. It gladdens me to find that our innovative solution opens new doors and opportunities for every entrepreneur, regardless of their business size or financial standing, and contributes to the growth of their communities. Our investment in the digital capabilities of our Squad Payments platform has allowed us to deliver end-to-end payment solutions that transcend mere payments that are more personalised, intelligent, and accessible from anywhere and anytime, creating strong connections for businesses and solving real life problems for every type and size of businesss.

In more recent years, the Pension industry has also become more structured, transparent, and efficient. Departing from the traditional way of doing things, Pension Fund Administrators are now competing on the basis of investment returns, seamless customer service, and technology solutions; all thanks to the rise of digital platforms which have made it easier for customers to access their pension accounts, contribute voluntarily to their balances, and track their investments. Guaranty Trust Pension Managers is set to dominate the pension industry by repositioning pension as an investment opportunity and creating an indigenous brand that appeals to young people and takes into consideration the cultural nuance of how we see pension as Nigerians.

As the Funds Management sector grows from the influx of fintech start-ups and international players, the level of sophistication and expectations of investors has also increased. There is a growing demand for investment products and services among young, tech-savvy customers who are looking for investment firms with better service, higher yield, better compliance practices and stronger risk management. Leveraging our strong retail base and digital-first approach to financial services, Guaranty Trust Fund Managers will empower our corporate and retail customers to put their money on a pedestal by subscribing to easily accessible investment solutions.

Whilst spreading our tentacles as an organisation, we remain connected to our core - creating value through hard work, excellence and integrity. That is why we have also continued to strengthen our capabilities in our banking franchise. Our progress so far has been steady, and our income streams are becoming more diverse, making us better equipped to serve our customers and create long-term value for our shareholders and all the regions where we operate.

Throughout the challenges of recent years, we continued to strive to serve our customers and our communities in the way that they expect us to serve them, earning us awards and recognitions from prestigious institutions and industry watchers for our efforts. I am proud of our achievements and what thousands of our employees across all our subsidiary businesses have achieved collectively and individually.

Some of the awards we received in 2022 include: Leading Digital Bank - Nigeria and Most Socially Responsible Bank - Nigeria from World Business Outlook. Our banking subsidiary also emerged in four major categories of the 2022 rankings of the Top 100 Most Admired Brands in Africa. Our bank retained the number #1 spot as Most Admired Financial Services Brand in Africa, Most Admired Financial Services Brand in West Africa, Most Admired Financial Services Brand in Nigeria, and the Most Admired Nigerian Financial Services Brand. We received accolades from Euromoney as Euromoney Market Leaders - SME Banking, Corporate Banking,

### GROUP CHIEF EXECUTIVE OFFICER'S STATEMENT



CSR, Digital Banking, ESG from Euromoney. The CBN awarded us the Star Deposit Money Bank award. Our payments platform, Squad, was awarded by Mastercard for "Accelerating Digital Acceptance in Africa." Essentially, we have been recognised for our commitment to product leadership and service excellence, and these awards are a testament to our relentless pursuit of excellence.

When we had to put our consumer-focused fairs on hold in 2020 as a result of the pandemic, we promised the entrepreneurs who rely on these events that we would return stronger than ever. I am pleased that we have kept that promise. In 2022, we hosted the 5th edition of GTCO Food and Drink Festival in Lagos. Over three days, we welcomed hundreds of thousands of guests who witnessed the extraordinary creativity, business acumen, and cultural vibrancy that underpin the retail aspect of Africa's food sector. In Côte d'Ivoire, we introduced the GTCO Chef Masters Competition, a new opportunity for rising culinary prodigies to demonstrate their expertise on a worldwide stage and form connections with industry leaders and peers across the globe. Our commitment to cultivating small businesses was exemplified by both events, as was our brand's ability to create great experiences and enrich lives.

The 5th edition of the GTCO Fashion Weekend which held in November delivered a range of runway shows by local, African and international designers, masterclasses by fashion couturiers and, retail experiences by small businesses in the fashion industry. Our vision remains the same: to showcase the talent and creativity of African designers, and to provide a sustained platform for promoting their enterprise to a wider audience. I am proud to say that we achieved this goal and more. The Fair generated a significant amount of interest and buzz among fashion enthusiasts, leading to increased sales and visibility for the participating small businesses

We believe that we can only sustain and grow the value of our businesses and make our institution a better global corporate citizen by what we give back to the diverse communities we serve, thus social investing remains a key component of our strategy and business activities. This year, we continued to throw our weight behind the Orange Ribbon campaign, an initiative that gives a voice to children and adults living with developmental disabilities. We have been at the forefront of providing care and support to individuals with developmental disabilities, with a special focus on those diagnosed with autism spectrum disorders. We have never been content to sit back and watch from the side lines - that's why we have been hosting our annual Autism Conference for over a dozen years, bringing together specialists and care givers who share our passion for improving the lives of those who are often marginalised due to their differences. And let me tell you, this conference has been a game-changer. This year we delivered a comprehensive and week-long in-person consultations covering speech and behavioural therapy, psychology, psychiatry, and occupational development for children and adults with autism. We also expanded our reach beyond the borders of Nigeria, hosting a post-conference consultation in Accra, Ghana, because at the end of the day, our goal isn't just to make a difference - it's to create a brighter, more inclusive

future for all individuals, regardless of their differences.

As a leading institution in the financial industry, we recognise that knowledge is the key to unlocking potential. Our YouRead initiative has been a driving force behind igniting a passion for reading and personal development among young people. The Herbert Macaulay Library, which we have transformed into a dynamic and engaging space, is a testament to our commitment to promoting lifelong learning. It is a hub where individuals can cultivate their knowledge, exchange ideas, and connect with their community. Through our strategic programming, including book readings, art activations, and other initiatives, we are creating a platform for individuals to expand their horizons, explore new ideas, and grow as individuals.

There's no denying the incredible potential that partnerships hold when two organisations come together with a shared vision. This thinking drives our partnerships and has led to a decade-strong partnership with the Lagos International Polo Club Tournament. Through this collaboration, we've been able to create experiences that our customers will cherish for a lifetime. It's all about harnessing the power of partnerships to drive innovation and create value, and we believe that this partnership is a prime example of what can be accomplished when we work together.

2022 was a year that tested our resilience and our determination. As we face the future, we do so with the confidence that we will maximize all opportunities and deal with challenges as they come. I strongly believe that the new holding structure of our organisation will prove to be a propeller in our journey towards sustained growth and success. What we have as Guaranty Trust Holding Company is not a conglomerate but a structure of complementary businesses which helps us remain agile, innovative, and adaptable to changing market dynamics, whilst ensuring that we continue to deliver superior returns to our shareholders.

We will also continue to dominate the financial services sector, not just because we will continue to pursue technological advancements and digital capabilities that keep us ahead of the curve, but because we will always stay true to the values of hard work, transparency, integrity and putting our customers at the heart of everything that we do. These values, which have propelled us to becoming a Proudly African and Truly International financial institution, will also accelerate our evolution into a Financial Services Group that enables economic growth, serves society and creates value for our customers, our people, the communities we serve and for you, our shareholders.

Thank you for your continued trust.

Segun Agbaje Group CEO









## POSITIVE STRIDES FORWARD

Distinguished Shareholders,

Guaranty Trust Bank continued to thrive despite the unsettling business landscape of these past few years. In many respects, we delivered notable results for our customers, our shareholders, and communities with our distinctive approach to banking. We also made positive strides to improve our operational efficiencies to always deliver a positive customer experience whilst strengthening our workforce through initiatives that enhance our work culture.

In view of the uncertainties in our business environment, it was important that we stayed nimble as an organisation and executed our strategies flawlessly. Our effective collaboration with the newly established businesses within the Group to end the year profitably gives irrefutable credence to the Group's vision for creating a thriving financial services ecosystem and offering more value TOGETHER; our current positioning within a larger, more dynamic institution ensures that all our customers' financial and lifestyle needs can be met in one place under the GTCO brand, even as the Group's businesses, both banking and non-banking, rely on and benefit from each other.

Our customer base has continued to grow as we keep finding more innovative ways to meet the banking needs of every individual and businesses. We reached a milestone of 30 million customers with over 4.4 million new acquisitions added during the year. We have also made good progress on several strategic fronts that will help guarantee our continued success and ensure that we not only survive a difficult landscape but continue to thrive in it. Our customer segmentation framework, realigned to afford more focus on viable business segments with potential for growth, ensures that robust, meaningful engagements can be had with our customers at all touchpoints. Specifically, we created Business Banking out of the existing Commercial and SME Banking customer segments to bring the Bank closer to these customers and allow the respective teams to offer targeted solutions to mid-sized businesses. As these customers' businesses change over time and as we continue to drive opportunities through each stage of their growth, we believe that they will naturally see Guaranty Trust Bank as a banking partner of choice, able to provide everything they require to run their businesses successfully, from start-up to global player. Coupled

with our strong corporate and wholesale banking capabilities, this framework ensures that we can continue diversifying our customer base and innovating rapidly to grow our retail and SME segments, ultimately enhancing the value of banking with Guaranty Trust.

In powering a more personalised experience for our customers through digital, we have had to scale existing technology to make our banking processes more agile and responsive. This has enabled us to improve the customer experience across all our touchpoints; from expanding the range of functionalities we offer on our internet, mobile, and USSD banking platforms, to ensuring better experiences in our banking halls and providing more self-service options through Automated Teller Machines (ATM) and web services like GTAssistant; all of which afford customers more control over how they chose to bank. Our digital-first approach has led to more customers choosing to bank with us whilst contributing to cost optimisation efforts across all our operations. As we continue to track how well these integrated capabilities impact our overall customer service experience, driving adoption of our digital channels, sustaining uptime, and offering exceptional user experience remain ongoing priorities for us

We also recognise that the success of our digital strategies places a responsibility on us in ensuring exceptional customer experience as well as on how we access and use our customers' data. Indeed, the rise in digital adoption creates a charge on us to provide reliability and safety for our customers' transactions. Data analytics and cyber security, therefore, represent new frontiers for us in improving the service experience across all our channels and maintaining stakeholders' trust. We will continue to ensure customer privacy by aligning with best international practices even as we will not relent in creating awareness of fraud controls for all our staff, customers, and vendors.

Esteemed Shareholders, as a leading financial institution, we understand the key role we play in advancing progress in society by providing support for business expansion and creating economic opportunities. This purpose comes with enormous responsibility and requires us to continue our pioneering ways of discovering new solutions. Guaranty Trust Bank continues to play a leading role in extending financial services to the unbanked and finan-

### LINE OF BUSINESS MANAGING DIRECTOR'S STATEMENT



cially excluded in Nigeria. In 2022 alone, a total of 1,046,004 new account acquisitions were recorded under the CBN SANEF initiative. We also contributed to the Apex Bank's financial literacy initiatives by teaching financial literacy to over 400 Secondary School Students in 3 States in Nigeria. Now in its second year post-implementation, the end aloption, and our efforts towards supporting this initiative earned Guaranty Trust Bank recognition as Star Deposit Money Bank as the CBN marked the end in the company to the compan

We have continued to lead across all key parameters in the banking sector and were recognized with multiple awards in the reporting period, including Best Commercial Bank in Digital Technology and Support for SMEs 2022 at the maiden edition of the Independent Finance Award. The strength of the Guaranty Trust brand was evident as we emerged winner in four major categories in the 2022 Brand Africa's ranking of the Top 100 Most Admired Brands in Africa: Most Admired Financial Services Brand in Africa, Most Admired Financial Services Brand in West Africa, Most Admired Financial Services Brand in Nigeria, and Most Admired Nigerian Financial Services Brand. The Bank and its officers also scored highly in terms of corporate governance, risk management, and compliance in winning awards in three major categories - GRC & Financial Crime Prevention Practice Leader Award, Fraud Prevention Champion, and Chief Risk Officer of the Year.

The basis of our continuing success is our people. Having a great team of people with the right talent, strong work ethic, and enormous capabilities to navigate personally challenging circumstances while maintaining the highest standards of professional excellence is what ensures our prosperity as an organisation, now and in the future. Putting our people first is, and will continue to be, very important for our culture as an organisation. In view of this, our training school facility and programmes are constantly being optimised towards revitalising the workforce and filling critical roles across the business. Alongside fostering a culture of learning and excellence for capacity building and personal development, we recognise the ever-present need for emotional wellness for our people. The Employee Assistance Programme (EAP) has continued to evolve to better cater for the emotional and physiological needs of staff members and is accessible at all times.

Throughout the year, a number of staff-focused initiatives were introduced and executed including training and awareness on health and fitness as well as curated sessions for bonding and sharing. Participating in the International Women's Day celebrations provides an avenue to reflect on the challenges faced by women across the world and brings to focus the impact women can make given the right opportunities and support. For International Women's Day (IWD) 2022, we promoted several engaging activities across our branches centred around inclusivity and support for women. We will continue to channel adequate resources towards human capital development and maintain a vibrant, thriving workplace culture to attract and retain the best talent.

We take the obligation of giving back to society very seriously. Our focus remains on helping our customers wherever and however they prefer to bank and creating better outcomes for people and the communities where we operate. One such initiative is YouRead, which provides a platform for nurturing talent and rewarding creativity whilst fostering social engagement especially amongst youths. The different YouRead sessions held throughout the year were well attended with remarkable reviews.

For as much as Guaranty Trust Bank has continued to flourish, our operating environment is bound to reflect global challenges which generally weigh against growth, placing further strain on a still fragile economic recovery. Knowing this fuels our drive to stay ahead of the curve by taking advantage of every opportunity to grow the business. Consequently, we have set our sights on bold yet achievable targets in the coming year including deepening our interactions with HoldCo verticals, and would work assiduously to deliver on these goals.

We take deep pride in our positioning as the flagship franchise of Guaranty Trust Holding Company Plc and will continue to do our utmost to deliver on the mandate given to us.

Thank you for your continuing trust and support.

Miriam Olusanya Managing Director, Guaranty Trust Bank Ltd



### **GTCO BOARD OF DIRECTORS**



Mr. H. A. Oyinlola Chairman, Board of Directors



Mr. J.K.O. Agbaje Group Chief Executive Officer



Mr. S. Barau Independent Non-Executive Director



Mrs. H. L. Bouygues



Mrs. C. N. Echeozo



Mr. A. I. Adeniyi

Executive Director



Mr. E. E. Obebeduo Group Company Secretary



### **BANKING SUBSIDIARY BOARD OF DIRECTORS**



Mr. I. Hassan Chairman, Board of Directors



Mrs. M. C. Olusanya Managing Director



Ms. I. L. Akpofure Independent Non-Executive Director



Mrs. V. O. Adefala Independent Non-Executive Director



Mrs. A. O. Martins Independent Non-Executive Director



Mr. K. B. Omidire



Mr. B. G. Okuntola

Deputy Managing Director



Mr. H. Musa Executive Director



### PENSION MANAGERS BOARD OF DIRECTORS



Mrs. C. Echeozo Chairman, Board of Directors



Mrs. A. Dosunmu
Managing Director



Mrs. M. Dosunmu Independent Non-Executive Director



Mr. G. Uwakwe Non-Executive Director



Mr.. S. Idris
Independent Non-Executive Director



### **FUND MANAGERS BOARD OF DIRECTORS**



Mrs. S. A. Giwa-Osagie Chairman, Board of Directors



Mr. K. Biiranee
Managing Director



Mrs. J. Essien
Executive Director



Ms.L. Ogunlaja Non-Executive Director



Mr. D. Shuaib Non-Executive Director







### **Directors' Report**

For the financial year ended December 31, 2022

The Directors of Guaranty Trust Holding Company Plc ("the Company") are pleased to present their report on the affairs of the Company and its Subsidiaries ("the Group"), together with the Group audited financial statements and the auditor's report for the financial year ended December 31, 2022.

### Legal form and principal activity

Guaranty Trust Holding Company Plc was incorporated as a public limited company on July 24, 2020. The Company was licensed as a non-operating financial holding company on April 14, 2021, with the listing of its shares on The Nigerian Exchange Limited on June 24, 2021. The Company commenced operations on August 1, 2021.

The Company is a non-operating financial holding company and its subsidiaries handle Banking, Payments, Pension Fund Administration and Asset Management.

The financial results of all the subsidiaries have been consolidated in these financial statements.

### Operating results

The Group's Gross earnings increased by 20.42%. Highlights of the Group's operating results for the financial year ended December 31, 2022, are as follows:

	Group Dec-22 ⊭′000	Group Dec-21 ⊭′000	Company Dec-22 ⊭′000	Company Dec-21 ⊭′000
Gross Earnings	539,234,897	447,810,585	90,385,870	8,829,354
Profit before income tax	214,154,094	221,497,676	88,605,108	8,282,599
Income tax expense	(44,980,657)	(46,458,189)	-	-
Profit for the year	169,173,437	174,839,487	88,605,108	8,282,599
Profit attributable to:				
Equity holders of the parent entity	166,736,803	172,107,185	88,605,108	8,282,599
Non-controlling interests	2,436,634	2,732,302	-	-
Earnings Per Share (Kobo) - Basic	5.95	6.14	3.01	0.28
Earnings Per Share (Kobo) – Diluted	5.95	6.14	3.01	0.28

### **Dividends**

During the 2022 financial year, Directors declared and paid an interim dividend of 30 Kobo per ordinary share on the share capital of 29,431,179,224 Ordinary Shares of 50 Kobo each, for the half-year period ended June 30, 2022.

### Withholding tax was deducted at the time of payment.

There was no income tax consequence on the Company as a result of the dividend pay-out, as the Company is only required to deduct this tax at source on behalf of Tax authorities in Nigeria. The tax so withheld represents advance payment of income tax by the recipient shareholders.

The Directors recommend the payment of a final dividend of #2.80k (Two naira and Eighty Kobo only) per ordinary share of 50 Kobo (bringing the total dividend for the financial year ended December 31, 2022 to #3.10k. Withholding tax would be deducted at the point of payment.



### Directors and their interest

The Directors who held office during the year, together with their direct and indirect interests in the issued share capital (including the Global Depositary Receipts (GDRs)) of the Company as recorded in the register of Directors' Shareholding and/or as notified by the Directors for the purposes of sections 301 and 302 of the Companies and Allied Matters Act (CAMA) and the listing requirements of The Nigerian Exchange Limited is noted below:

	Names	Direct Holding December 2022	*Indirect Holding December 2022	Direct Holding December 2021	*Indirect Holding December 2021
		Shares of 5	50k each		
1	Mr. H. A. Oyinlola	-	552,900	-	352,900
2	Mr. Olusegun Agbaje	32,146,651	9,481,3501	32,146,651	9,481,3501
3	Mrs. C. N. Echeozo	2,108,118	2,940,300	2,108,118	2,940,300
4	Mr. S. Barau	-	-	-	-
5	Mrs. H. L. Bouygues	-	-	-	-
6	Mr. A. I. Adeniyi	263,312	74,400	263,312	74,400

<sup>1</sup>Indirect shareholding includes underlying shares of GDRs (Global Depository Receipts)

#### **Directors' Remuneration**

The Company ensures that remuneration paid to its Directors complies with the provisions of the codes of corporate governance issued by its regulators.

In compliance with Section 34(5) of the Code of Corporate Governance for Public Companies as issued by the Securities and Exchange Commission (SEC), the Company makes disclosure of the remuneration paid to its directors as follows:

Type of package Fixed	Description	Timing
Basic Salary	<ul> <li>Part of gross salary package for Executive Directors only .</li> <li>Reflects the financial industry competitive salary package and the extent to which the Company's objectives have been met for the financial year</li> </ul>	Paid monthly during the financial year
13th month salary	<ul> <li>Part of gross salary package for Executive Directors only.</li> <li>Reflects the financial industry competitive salary package and the extent to which the Company's objectives have been met for the financial year</li> </ul>	Paid last month of the financial year
Director Fees	Paid annually on the day of the Annual General Meeting ('AGM') to Non-Executive Directors only	Paid annually on the day of the AGM
Sitting Allowances	Allowances paid to Non-Executive Directors only for attending Board and Board Committee Meetings.	Paid after each Meeting

### **Changes on the Board**

In the course of the financial year ended December 31, 2022, there was no change on the Board.

### **Retirement by Rotation**

The provisions of Article 84(a) provides that at the 1st Annual General Meeting to be held, all the Directors for the time being (other than Executive Directors) shall retire from office, but shall be eligible for re-election and Article 84(b) of the Articles of Association of the Company provides that one third of the Directors (excluding Executive Directors) or if their number is not a multiple of three, the number nearest to but not greater than one third, should retire from office at each biennial Annual General Meeting. In view of the fact that all the Directors retired at the 1st Annual General Meeting, in compliance with Article 84(a), no Director would be retiring by rotation at the 2nd Annual General Meeting.



### Shareholding analysis

The analysis of the distribution of the shares of the Company as at December 31, 2022, is as follows:

			Number of Shareholders	% of Shareholding	Number of Holdings	% Shareholding
1	-	10,000	254,087	76.4105	752,287,790	2.5561
10,001	-	50,000	57,455	17.2782	1,248,740,467	4.2429
50,001	-	100,000	9,444	2.8401	669,523,779	2.2749
100,001	-	500,000	8,715	2.6208	1,815,604,888	6.1690
500,001	-	1,000,000	1,248	0.3753	879,884,823	2.9896
1,000,001	-	5,000,000	1,206	0.3627	2,406,565,512	8.1769
5,000,001	-	10,000,000	161	0.0484	1,086,924,707	3.6931
10,000,001	-	50,000,000	147	0.0442	3,130,238,172	10.6358
50,000,001	-	100,000,000	29	0.0087	2,133,749,411	7.2500
100,000,001	-	500,000,000	29	0.0087	5,916,559,856	20.1030
500,000,001	-	1,000,000,000	3	0.0009	2,344,047,349	7.9645
1,000,000,001	-	2,000,000,000	4	0.0012	5,688,728,933	19.3288
SUB TOTAL			332,528	99.9997	28,072,855,687	95.3847
GTCO GDR UNDER	RLYIN	G SHARES	1	0.0003	1,358,323,537	4.6153
TOTAL			332,529	100.00	29,431,179,224	100.00

According to the Register of Members as at December 31, 2022, no individual Shareholder held more than 5% of the issued share capital of the Company except for the following:

SHAREHOLDER	PERCENTAGE OF SHAREHOLDING	NO OF SHARES HELD
Stanbic Nominees Nigeria Limited	18.98	5,587,006,871
Zenith PFC	5.25	1,546,439,539

Stanbic Nominees Nigeria Limited ("Stanbic") and Zenith Pension Fund Custodian (Zenith PFC) held 18.98% and 5.25% respectively of the Company's shares largely in trading accounts on behalf of various investors. Stanbic and Zenith PFC do not exercise personal voting rights on the said shares.

### Donations and charitable gifts

In order to identify with the aspirations of various sections of the society, the Group donated a total sum of #488,172,863 (December 31 2021: #2,710,852,466) as donations and charitable contributions during the year. It comprises contributions to Educational organizations, Art and Cultural organizations, and Professional organizations amongst others.

A listing of the beneficiary organizations and the amounts donated to them is shown in the table:

SECTOR	BENEFICIARY/PROJECT	AMOUNT (₩)
Community Development	Contribution for United Nations	14,663,260
	Provision of Basic Healthcare for underpriviledged children in partnership with SRC	45,221,296
	Support for Community Health Initiatives	300,000
	Support for people living with Autism	87,791,845
	Support for Women achievement globally (IWD)	693,750



	Support for cause against malaria	350,000
	Support for cause against tuberculosis, malaria and HIV mother to child transmission for Pregnant Women	2,977,000
	• Support for Healthcare, water and sanitation provision for families in Lebanon	77,768,526
	• Support for LLS food distribution to disabled and less privileged	2,768,195
	Massey Street Hospital Yuletide Visit for Children	900,000
Education	Financial Literacy Training for Schools	48,231,000
	Sponsorship of School Sports (NUGA Games)	93,905,717
	• Support for Children's Day Initiative	1,000,000
	Support for School Agriculture Project	2,000,000
	• Support for School Extra-curricular Activities	2,555,000
	Support for educational advancement of the girl child	1,979,600
	Support for CIC Educational Foundation	500,000
	Support for Nigeria Teachers Association	50,000
	• Support for Risk Conference for Bankers on risk awareness and prevention	3,000,000
	Support for YouRead Library initiative	1,985,250
	• Support for Risk awareness and prevention conference	12,300,000
Others	Support towards UNEP Financial Initiative	15,055,325
	Support for Africa's largest Musical Concert	70,000,000
	Others	2,177,100
Grand Total		488,172,863

### Post balance sheet events

There were no post balance sheet events which could have a material effect on the financial position of the Group as at December 31, 2022 and profit attributable to equity holders on the date other than as disclosed in Note 47 of the financial statements.

### Research and development

The Company - on a continuous basis - carries out research into new financial products and services.

### **Gender Analysis**

The average number and percentage of males and females employed during the year ended December 31, 2022 by the Holding Company vis-a-vis total workforce is as follows:

### **Holding Company**

	Male	Female	Total	Male	Female
	Number			%	
Employees	34	27	61	56%	44%



Holding Company: Gender analysis in terms of Board and Top Management as at December 31, 2022 is as follows:

	Male	Female	Total	Male	Female
	Number			%	
Board	2	0	2	100%	0%
Top Management	2	3	5	40%	60%
Total	4	3	7	57%	43%

Holding Company: Detailed Gender analysis in terms of Board and Top Management as at December 31, 2022 is as follows:

	Male	Female	Total	Male	Female
	Number			%	
Assistant General Manager	0	1	1	0%	100%
Deputy General Manager	1	1	2	50%	50%
General Manager	1	1	2	50%	50%
Executive Director	1	0	1	100%	0%
Group Chief Executive Officer	1	0	1	100%	0%
Total	4	3	7	57%	43%

The average number and percentage of males and females employed during the year ended December 31, 2022 by Guaranty Trust Bank Ltd (the Holding Company's Largest Subsidiary) vis-a-vis total workforce is as follows:

### **Guaranty Trust Bank Ltd**

	Male	Female	Total	Male	Female
	Number			%	
Employees	1,693	1,476	3,169	53%	47%

Guaranty Trust Bank Ltd: Gender analysis in average terms of Board and Top Management as at December 31, 2022 is as follows:

	Male	Female	Total	Male	Female
	Number			%	
Board	4	4	8	50%	50%
Top Management (AGM - GM)	22	14	36	61%	39%
Total	26	18	44	59%	41%

Guaranty Trust Bank Ltd: Detailed Gender analysis in average terms of Board and Top Management as at December 31, 2022 is as follows:

	Male	Female	Total	Male	Female
	Number			%	
Assistant General Manager	8	9	17	47%	53%
Deputy General Manager	7	4	11	64%	36%
General Manager	7	1	8	88%	12%
Executive Director	1	0	1	100%	0%
Deputy Managing Director	1	0	1	100%	0%
Managing Director	0	1	1	0%	100%
Non-Executive Directors	2	3	5	40%	60%
Total	26	18	44	59%	41%



## HUMAN RESOURCES POLICY

### (1) Recruitment

The Company conforms with all regulatory requirements in the employment of staff, whilst also ensuring that only fit and proper persons are approved for appointment to board or top management positions. All prescribed pre-employment screening for prospective employees and other requirements for regulatory confirmation of top management appointments are duly implemented.

### (2) Diversity and Inclusion

The Company treats all employees, prospective employees and customers fairly and equally, regardless of their gender, sexual orientation, family status, race, colour, nationality, ethnic or national origin, religious belief, age, physical or mental disability, or any such factor.

The Company seeks to achieve a minimum of 30% and 40% female representation at Board and Top Management levels respectively, subject to identification of candidates with appropriate skills. For the purpose of this statement, "Board" refers to Managing Director/CEO, Executive Directors and Non-Executive Directors while "Top Management" refers to General Manager, Deputy General Manager and Assistant General Manager grades.

### (3) Employment of Physically Challenged Persons

The Company operates a non-discriminatory policy in the consideration of applications for employment, including those received from physically challenged persons.

In the event of any employee becoming physically challenged in the course of employment, where possible, the Company is in a position to arrange training to ensure the continuous employment of such a person without subjecting him/her to any disadvantage in his/her career development. In the period under review, the Company had three persons on its staff list with physical challenges.

### (4) Employee Involvement and Training

The Company encourages participation of employees in arriving at decisions in respect of matters affecting their well-being through various forums including town hall meetings. Towards this end, the Company provides opportunities where employees deliberate on issues affecting the Company and employee interests, with a view to making inputs to decisions thereon.

The Company places a high premium on the development of its workforce. Consequently, the Company sponsored its employees for various training courses, both locally and overseas, in the year under review. The Company has also gone into partnership with top-notch executive business schools in Europe and North America to deliver world-class technical and leadership training to employees in Nigeria.

### (5) Health, Safety and Welfare of Employees

The Company maintains business premises designed with a view to guaranteeing the safety and healthy living conditions of its employees and customers alike. Employees are adequately insured against occupational and other hazards. In addition, the Company provides medical facilities to its employees and their immediate families at its expense. In line with the status of the Company as a family-friendly organization, we operate a creche facility at our Head Office and have plans to expand to other locations in due course. There is a state-of-the-art gymnasium for staff at our Head Office. This is in addition to the registration of staff members at fitness centres (within their vicinity) and social clubs towards achieving employee wellness.

The Company has in place a number of training programmes, workshops and enlightenment programmes/publications designed to equip staff members with basic health management tips, First Aid, fire prevention and other occupational safety skills.

Fire prevention and fire-fighting equipment are installed in strategic locations within the Company's premises.

The Company operates a Group Life and Group Personal Accident (formerly known as Workmen's Compensation) Insurance covers and Employee Compensation Act contributions for the benefits of its employees. It also operates a contributory pension plan in line with the Pension Reform Act 2004 (amended in 2014) as well as a terminal gratuity scheme for its employees.

### BY ORDER OF THE BOARD

Quemhj

Erhi Obebeduo

Group Company Secretary FRC/2017/NBA/00000016024 Plot 635, Akin Adesola Street, Victoria Island, Lagos February 15, 2023

### STATEMENT OF DIRECTORS' RESPONSIBILITIES



# Statement of Directors' Responsibilities in Relation to the Financial Statements for the financial year ended December 31, 2022

The Directors accept responsibility for the preparation of the financial statements set out from pages 83 – 298 that give a true and fair view in accordance with the requirements of the International Financial Reporting Standards.

The Directors further accept responsibility for maintaining adequate accounting records as required by the Companies and Allied Matters Act of Nigeria and for such internal control as the Directors determine is necessary to enable the preparation of financial statements that are free from material misstatement whether due to fraud or error.

The Directors have made assessment of the Company's ability to continue as a going concern and have no reason to believe that the Bank will not remain a going concern in the years ahead.

Resulting from the above, the Directors have a reasonable expectation that the Company has adequate resources to continue operations for the foreseeable future. Thus, Directors continued the adoption of the going concern basis of accounting in preparing the financial statements.

SIGNED ON BEHALF OF THE DIRECTORS BY:

**BANJI ADENIYI** 

CHIEF FINANCIAL OFFICER FRC/2013/ICAN/00000004318 27 January 2023 T-K-A16250

**SEGUN AGBAJE** 

GROUP MANAGING DIRECTOR FRC/2013/CIBN/00000001782 27 January 2023



### **Report of the Audit Committee**

For the year ended December 31, 2022

To the members of Guaranty Trust Holding Company Plc

In accordance with the provisions of Section 404(7) of the Companies and Allied Matters Act 2020 (CAMA), the members of the Audit Committee of Guaranty Trust Holding Company Plc hereby report as follows:

- We have exercised our statutory functions under Section 404(7) of the CAMA and acknowledge the co-operation of management and staff in the conduct of these responsibilities.
- We are of the opinion that the accounting and reporting policies of the Company and Group are in accordance with legal requirements and agreed ethical practices and that the scope and planning of both the external and internal audits for the year ended December 31, 2022, were satisfactory and reinforce the Group's internal control systems.
- We are satisfied that the Company has complied with the provisions of the Central Bank of Nigeria circular BSD/1/2004 dated 18 February, 2004 on "Disclosure of Directors' related credits in the financial statements of Companys", and hereby confirm that an aggregate amount of \(\pm\)76,549,000 (31 December, 2022: \(\pm\)6,859,721,453) was outstanding as at 31 December, 2022. The status of performance of insider related credits is as disclosed in Note 47d.
- We have deliberated with the External Auditors, who have confirmed that necessary cooperation was received from Management in the course of their statutory audit and we are satisfied with Management's responses to the External Auditor's recommendations on accounting and internal control matters and the effectiveness of the Company's system of accounting and internal control.

### Mrs. Sandra Mbagwu-Fagbemi

Chairman, Audit Committee January 27, 2023 FRC/2020/002/00000020305

### Members of the Audit Committee are:

1. Mrs. Sandra Mbagwu-Fagbemi

2. Alhaji M.A. Usman

3. Mrs. A. Kuye

4. Mrs. C. N. Echeozo

5. Mrs. H. L. Bouygues

Chairman

Shareholder's Representatives

### CORPORATE RESPONSIBILITY FOR FINANCIAL STATEMENTS



### CORPORATE RESPONSIBILITY FOR FINANCIAL STATEMENTS AS AT DECEMBER 31, 2022

The Group Chief Executive Officer and the Group Chief Financial Officer of Guaranty Trust Holding Company Plc. have reviewed the audited financial statements and accept responsibility for the financial and other information within the annual report. The following certifications and disclosures regarding the true and fair view of the financial statements as well as the effectiveness of the internal controls established within the Group are hereby provided below:

### **Financial Information**

- I. The audited financial statements do not contain any untrue statement of material fact or omit to state a material fact, which would make the statements misleading.
- II. The audited financial statements and all other financial information included in the statements fairly present, in all material respects, the financial condition and results of operation of the Group as of and for the period ended December 31, 2022.

### **Effective Internal Controls.**

- I. Effective internal controls have been designed to ensure that material information relating to the Company and its Subsidiaries is made known by the relevant staff, particularly during the period in which the audited financial statement is being prepared.
- II. The effectiveness of the Group's internal controls have been evaluated within 90 days prior to December 31, 2022
- III. The Group's internal controls are effective as at December 31, 2022.

### **Disclosures**

- I. There were no significant deficiencies in the design or operation of internal controls which could adversely affect the Group's ability to record, process, summarize and report financial data. Furthermore, there were no identified material weaknesses in the Group's Internal Control systems.
- II. There were no fraud events involving Senior Management or other employees who have a significant role in the company's Internal control.
- III. There were no significant changes in internal controls or in other factors that could significantly affect internal controls.

SIGNED BY:

**BANJI ADENIYI** 

CHIEF FINANCIAL OFFICER FRC/2013/ICAN/00000004318 27 January, 2023 SEGUN AGBAJE

J-K-APS 9 To

GROUP MANAGING DIRECTOR FRC/2013/CIBN/00000001782 27 January, 2023



# Deloitte.

# Report of the Independent Consultants on the Review of the Corporate Governance Framework and Performance of the Board of Directors of Guaranty Trust Holding Company PLC

Deloitte & Touche has performed the annual review of the corporate governance framework and evaluation of the performance of the Board of Directors of Guaranty Trust Holding Company PLC ("GTCO") for the year ended 31 December 2022. The scope of the review included an assessment of the structure, mandate and performance of the Board, Board Committees and Management as it relates to the overall strategic direction of the company, stakeholder engagement, disclosures, and transparency.

The review was performed in compliance with Principle 14, and Principle 15 of the Nigerian Code of Corporate Governance ("NCCG"), Section 2.8.3 of the Code of Corporate Governance for Banks and Discount Houses ("CBN Code") issued by the Central Bank of Nigeria ("CBN"). We also evaluated the board's corporate governance framework and performance to align with regulatory requirements under the Securities and Exchange Commission's Corporate Governance Guideline ("SEC Guideline"). The scope of the review included an assessment of key areas of Guaranty Trust Holding Company PLC's corporate governance framework, including the framework of the Board structure and composition, Board operations and effectiveness, assurance functions, corporate disclosures, and relationship with stakeholders. The report of our evaluation was premised on desk review of relevant governance documents, policies, and procedures, interview sessions with Directors and select members of executive management and survey responses received from the Directors.

The result of our evaluation has shown that the Board and Corporate Governance framework and practices in GTCO substantially comply with the provisions of the extant Codes of Corporate Governance. We also ascertained that the key Board functionaries (Board and Board Committee Chairpersons) and the Board Committees met their responsibilities under the Codes and governance charters in GTCO. The report further highlights details of our review activities, observations and some recommendations for the Board and Executive Management's action for sustained improvement to the performance of the Board, Corporate Governance and Secretarial functions of GTCO.

It should be noted that the matters raised in this report are only those that came to our attention during the course of our review. The evaluation is limited in nature and does not necessarily disclose all significant matters about the company or reveal any irregularities. As such, we do not express any opinion on the activities reported. The report should be read in conjunction with the Corporate Governance Section of the Annual Report.

Yours faithfully,

For: Deloitte and Touche

Shukun Beecroff

Ibukun Beecroft

FRC/2020/ICAN/00000020765

Partner





Local EY Firm Name Address Line 1 Address Line 2 Address Line 3 Tel: +00 123 4567 8901 Fax: +00 123 4567 8901 ev.com

### Independent Auditor's Report

To the shareholders of Guaranty Trust Holding Company Plc

Report on the Audit of the Consolidated and Separate Financial Statements

### Opinion

We have audited the consolidated and separate financial statements of Guaranty Trust Holding Company Plc ("the Company") and its subsidiaries (together "the Group"), which comprise the consolidated and separate statements of financial position as at 31 December 2022, and the consolidated and separate income statements, the consolidated and separate statements of other comprehensive income, the consolidated and separate statements of changes in equity and the consolidated and separate statements of cash flows for the year then ended, and notes to the consolidated and separate financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying consolidated and separate financial statements give a true and fair view of the consolidated and separate financial position of the Group and the Company as at 31 December 2022, and their consolidated and separate financial performance and consolidated and separate cash flows for the year then ended in accordance with International Financial Reporting Standards, the provisions of the Companies and Allied Matters Act, 2020, the Banks and Other Financial Institutions Act (BOFIA) 2020, and relevant circulars issued by the Central Bank of Nigeria (CBN) and in compliance with the Financial Reporting Council of Nigeria Act No. 6, 2011.

### Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Consolidated and Separate Financial Statements* section of our report. We are independent of the Group and the Company in accordance with the International Code of Ethics for Professional Accountants (including International Independence Standards) (IESBA Code) together with the ethical requirements that are relevant to our audit of the consolidated and separate financial statements in Nigeria, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### **Key Audit Matters**

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the consolidated and separate financial statements of the current period. These matters were addressed in the context of our audit of the consolidated and separate financial statements as a whole, and in forming our opinion thereon, we do not provide a separate opinion on these matters. For each matter below, our description of how our audit addressed the matter is provided in that context.





To the shareholders of Guaranty Trust Holding Company Plc - continued

Key Audit Matters - continued

We have fulfilled the responsibilities described in the *Auditors' Responsibilities for the Audit of the Consolidated and Separate Financial Statements* section of our report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the consolidated and separate financial statements. The results of our audit procedures, including the procedures performed to address the matters below, provide the basis for our audit opinion on the accompanying consolidated and separate financial statements.

The Key Audit Matter applies to the audit of the consolidated financial statements.

### **Key Audit Matter**

Impairment of loans and advances to customers and investment securities

The determination of the adequacy of the allowance for expected credit losses (ECL) for loans and advances and investment securities is highly subjective and judgmental. On investment securities issued by the Government of Ghana, the Government of Ghana announced the suspension of payment on selected external debts due to its current financial crisis and launched a domestic debt exchange programme to address the economic challenges in Ghana. This event increased the level of credit risk that is associated to the securities issued by the Ghanian Government.

As at 31 December 2022, the Group reported total gross loans and advances to customers of N1,972.3 billion, total credit risk exposure relating to investment securities held at fair value through other comprehensive income (FVOCI) of N357.7 billion and at amortised cost of N899.1 billion.

Given the subjective nature of the calculation of ECL, there is a heightened risk that the extent of allowances could be misstated.

The ECL model involves the application of considerable level of judgement and estimation in determining inputs for ECL calculation such as:

- determining criteria for significant increase in credit risk (SICR) for the purpose of stage assessment.
- assessing the relationship between default and macro-economic variables.
- incorporating forward looking information in the expected credit loss and establishing multiple scenarios with related probability weights.
- validating the completeness and accuracy of historical data used to recalibrate the models
- validating the completeness and accuracy of data used to run the models; and
- factors incorporated in determining the Probability of Default (PD), the Loss Given Default (LGD), the Recovery Rate and the Exposure at Default (EAD).
- factors considered in cash flow estimation including

### How the matter was addressed in the audit

Our audit approach was a combination of control reliance and substantive procedures.

We reviewed IT General and Application controls governing the IT systems used to calculate expected credit losses such as the process for data migration and upload, access controls over inputs into the system, change management controls and staging configuration within the system.

We reviewed management's criteria for default and significant increase in credit risk (SICR) by reviewing customer files and account statements for selected obligors to identify quantitative and qualitative indicators of SICR and default.

In addition, for stage 3 exposures, we assessed all the assumptions considered in the estimation of recovery cash flows, the discount factor, collateral valuation, and timing of realization.

Due to the increased credit risk associated with the investment securities held that were issued by the Government of Ghana, we re-assessed our scoping and instructed the relevant component teams to perform specific procedures to address the risk in response to the increased credit risk on those securities. We undertook cross reviews of the work performed by the component teams to gain comfort on the adequacy and reasonability of the ECL related procedures performed. Working with our credit risk modelling specialists, we gained an understanding of how the PD, LGD and EAD were derived by reviewing the ECL model documentation and performing walkthroughs.

Our specialists evaluated and performed the following in respect of the ECL parameters:

Probability of default (PD)

- Assessed the Group's rating scale based on their homogenous categories.
- Re-computed the through-the-cycle PDs, by observing yearly migration of balances from a performing state to a non-performing state rating over a four-year period.
  - Re-calculated the conversion of through-the-cycle PDs to conditional PDs.





### timing and amount.

• factors considered in collateral valuation.

The determination of ECL on loans and advances to customers and investment securities at FVOCI and amortised cost is considered a key audit matter given the significant balances of the accounts, related ECL allowances and impairment charges, and the level of complexity and judgement involved in the process.

See Note 3(V) for the related accounting policies and Notes 25 and 28 of the Consolidated and Separate Financial Statements for the details of the balances.

Loss given default (LGD)

- Reviewed the assumptions used in determining LGD.
- Tested historical data for recoveries on unsecured exposures and re-computed unsecured LGD in order to assess the reasonableness of the Group's LGD computations.
- Reviewed and challenged the reasonableness of collateral parameters.

### Exposure at default (EAD)

We re-computed the Lifetime exposures at default using the EAD parameters contained in the loan book. Disclosures

We evaluated the adequacy of disclosures in the financial statements including the appropriateness of assumptions and sensitivities disclosed. We tested the data and calculations supporting the disclosures.

### Other Information

The Directors are responsible for the other information. The other information comprises the information included in the document titled "Guaranty Trust Holding Company Plc Financial Statements together with Directors' and Auditor's Reports for the year ended 31 December 2022", which includes the Corporate Governance, Subsidiaries Governance, Sustainability Report, Complaints and Feedback, Anti-Money Laundering and Combating Terrorist Financing Framework, Internal Control and Risk Management Systems, Directors' Report, Statement of Directors' Responsibilities in Respect of the Preparation of the Financial Statements, Report of the Audit Committee, Corporate Responsibility for Financial Statements, and Other National Disclosures as required by the Companies and Allied Matters Act 2020, and the Financial Reporting Council Act, No. 6, 2011, which we obtained prior to the date of this report. The other information does not include the consolidated and separate financial statements and our auditor's report thereon.

Our opinion on the consolidated and separate financial statements does not cover the other information and we do not express an audit opinion or any form of assurance conclusion thereon. In connection with our audit of the consolidated and separate financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated and separate financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.





To the shareholders of Guaranty Trust Holding Company Plc - continued

Responsibilities of the Directors for the Consolidated and Separate Financial Statements

The Directors are responsible for the preparation and fair presentation of the consolidated and separate financial statements in accordance with International Financial Reporting Standards, the provisions of the Companies and Allied Matters Act, 2020, the Banks and Other Financial Institutions Act (BOFIA) 2020, and relevant circulars issued by the Central Bank of Nigeria (CBN) and in compliance with the Financial Reporting Council of Nigeria Act No. 6, 2011, and for such internal control as the Directors determine is necessary to enable the preparation of consolidated and separate financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated and separate financial statements, the Directors are responsible for assessing the Group's and the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Directors either intend to liquidate the Group and/or the Company or to cease operations, or have no realistic alternative but to do so.

Auditor's Responsibilities for the Audit of the Consolidated and Separate Financial Statements Our objectives are to obtain reasonable assurance about whether the consolidated and separate financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated and separate financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated and separate financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit
  procedures that are appropriate in the circumstances, but not for the purpose of expressing an
  opinion on the effectiveness of the Group's and the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Directors.
- Conclude on the appropriateness of the Directors' use of the going concern basis of accounting and
  based on the audit evidence obtained, whether a material uncertainty exists related to events or
  conditions that may cast significant doubt on the Group's and the Company's ability to continue as
  a going concern. If we conclude that a material uncertainty exists, we are required to draw
  attention in our auditor's report to the related disclosures in the consolidated and separate
  financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions

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To the shareholders of Guaranty Trust Holding Company Plc - continued

Auditor's Responsibilities for the Audit of the Consolidated and Separate Financial Statements – continued

are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group and/or the Company to cease to continue as a going concern.

- Evaluate the overall presentation, structure and content of the consolidated and separate financial statements, including the disclosures, and whether the consolidated and separate financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements.
   We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with the Directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit. We also provide the Directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, actions taken to eliminate threats or safeguards applied.

From the matters communicated with the Directors, we determine those matters that were of most significance in the audit of the consolidated and separate financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

### Report on Other Legal and Regulatory Requirements

In accordance with the requirement of the Fifth Schedule of the Companies and Allied Matters Act, 2020, we confirm that:

- We have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purpose of our audit;
- In our opinion, proper books of account have been kept by the Group and Company, in so far as it appears from our examination of those books;
- The consolidated and separate statements of financial position and the consolidated and separate income statements and consolidated and separate statement of other comprehensive income are in agreement with the books of account; and





To the shareholders of Guaranty Trust Holding Company Plc - continued

Report on Other Legal and Regulatory Requirements

• In our opinion, the consolidated and separate financial statements have been prepared in accordance with the provisions of the Companies and Allied Matters Act, 2020 so as to give a true and fair view of the state of affairs and financial performance of the Company and its subsidiaries.

In compliance with the Banks and Other Financial Institutions Act 2020, and circulars issued by Central Bank of Nigeria, we confirm that:

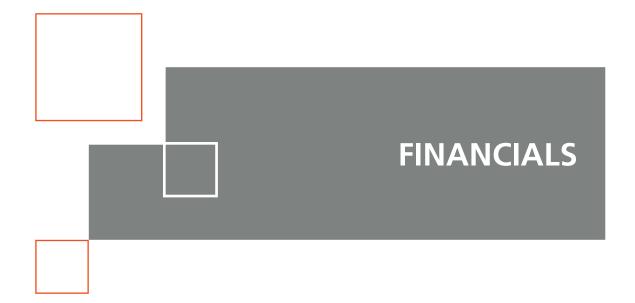
- i) Related party transactions and balances are disclosed in Note 45 to the consolidated and separate financial statements in compliance with Central Bank of Nigeria circular BSD/1/2004.
- ii) Returns on customers' complaints are disclosed in Other Information Complaints and Feedback in compliance with Central Bank of Nigeria circular PDR/DIR/CIR/01/20.
- iii) As stated in Note 46 to the consolidated and separate financial statements, Guaranty Trust Bank Limited (formerly Guaranty Trust Bank Plc) paid penalties in respect of contraventions of certain sections of the Banks and Other Financial Institutions Act 2020 and certain circulars issued by Central Bank of Nigeria during the year ended 31 December 2022.

Anthony Oputa

Anthony Oputa FRC/2013/ICAN/00000000980

For Ernst & Young Lagos, Nigeria 14 April 2023







## Consolidated and separate statements of financial position

As at 31 December 2022

		Group	Group	Company	Company
In thousands of Nigerian Naira	Notes	Dec-2022	Dec-2021	Dec-2022	Dec-2021
Assets					
Cash and bank balances	22	1,621,101,169	933,591,069	-	-
Financial assets at fair value through profit or loss	23	128,782,374	104,397,651	-	-
Derivative financial assets	24	33,913,351	24,913,435	-	-
Investment securities:	-				
– Fair value through profit or loss	25	3,904,458	3,904,458	-	-
– Fair value through other compre- hensive income	25	357,704,355	276,041,190	-	-
– Held at amortised cost	25	863,421,525	846,923,215	-	-
Assets pledged as collateral	26	80,909,062	79,273,911	-	-
Loans and advances to banks	27	54,765	115,014	-	-
Loans and advances to customers	28	1,885,798,639	1,802,587,381	-	-
Restricted deposits and other assets	33	1,232,611,251	1,137,554,208	144,538	1,407,460
Investment in subsidiaries	29	-	-	162,956,560	141,811,575
Property and equipment, and Right of use assets	30	197,860,484	203,971,924	893,924	496,969
Intangible assets	31	29,411,898	19,573,604	-	-
Deferred tax assets	32	10,983,098	3,187,937	-	-
Total assets		6,446,456,429	5,436,034,997	163,995,022	143,716,004
Liabilities					
Deposits from banks	34	125,229,187	118,027,576	-	-
Deposits from customers	35	4,485,113,979	4,012,305,554	-	-
Financial liabilities at fair value through profit or loss	36	1,830,228	-	-	-
Derivative financial liabilities	24	4,367,494	1,580,971	-	-
Other liabilities	37	724,902,202	231,519,271	26,043,503	6,076,055
Current income tax liabilities	20	35,307,860	22,676,168	-	-
Other borrowed funds	39	126,528,105	153,897,499	-	-
Deferred tax liabilities	32	12,028,172	12,800,866	-	-
Total liabilities		5,515,307,227	4,552,807,905	26,043,503	6,076,055



### Consolidated and separate statements of financial position (Continued)

As at 31 December 2022

		Group	Group	Company	Company
In thousands of Nigerian Naira	Notes	Dec-2022	Dec-2021	Dec-2022	Dec-2021
Capital and reserves	40				
Share capital		14,715,590	14,715,590	14,715,590	14,715,590
Share premium		123,471,114	123,471,114	123,471,114	123,471,114
Treasury shares		(8,125,998)	(8,125,998)	-	-
Retained earnings/(loss)		214,858,054	198,358,025	(9,110,185)	(546,755)
Other components of equity		567,085,367	535,938,145	8,875,000	-
Capital and reserves attribut- able to equity holders of the parent entity		912,004,127	864,356,876	137,951,519	137,639,949
Non-controlling interests in equity		19,145,075	18,870,216	-	-
Total equity		931,149,202	883,227,092	137,951,519	137,639,949
Total liabilities and equity		6,446,456,429	5,436,034,997	163,995,022	143,716,004

Approved by the Board of Directors on 27 January 2023:

Group Chief Financial Officer

Banji Adeniyi FRC/2013/ICAN/00000004318 Non Executive Director **Cathy Echeozo** 

Crecherently

FRC/2013/ICAN/0000001319

Group Chief Executive Officer

T-K-A162TW

Segun Agbaje FRC/2013/CIBN/00000001782



### Consolidated and separate income statements

For the year ended 31 December 2022

		Group	Group	Company	Company
In thousands of Nigerian Naira	Notes	Dec-2022	Dec-2021	Dec-2022	Dec-2021
Interest income calculated using the effective interest method	9	295,122,190	251,466,260	-	-
Interest income on financial assets at fair value through profit or loss	9	30,277,472	15,427,483	-	-
Interest expense	10	(66,096,535)	(46,281,121)	-	-
Net interest income		259,303,127	220,612,622	-	-
Loan impairment charges	11	(11,986,545)	(8,531,155)	-	-
Net interest income after loan impairment charges		247,316,582	212,081,467	-	-
Fee and commission income	12	90,612,848	74,123,774	2,092,332	-
Fee and commission expense	13	(13,155,560)	(8,472,981)	-	-
Net fee and commission income		77,457,288	65,650,793	2,092,332	-
Net trading gains on financial instruments held at fair value through profit or loss	14	40,282,341	29,646,010	-	-
Other income	15	82,940,046	77,147,058	88,293,538	8,829,354
Net impairment charge on other financial assets	16	(35,944,565)	(760,795)	-	-
Personnel expenses	17	(36,076,627)	(33,430,007)	(1,283,312)	(353,877)
Depreciation and amortisation	18	(35,467,168)	(35,300,097)	(88,025)	(35,886)
Other operating expenses	19	(126,353,803)	(93,536,753)	(409,425)	(156,992)
Profit before income tax		214,154,094	221,497,676	88,605,108	8,282,599
Income tax expense	20	(44,980,657)	(46,658,189)	-	-
Profit for the year		169,173,437	174,839,487	88,605,108	8,282,599
Profit attributable to:					
Equity holders of the parent entity		166,736,803	172,107,185	88,605,108	8,282,599
Non-controlling interests		2,436,634	2,732,302	-	-
		169,173,437	174,839,487	88,605,108	8,282,599

Earnings per share attributable to the equity holders of the parent entity during 'the year (expressed in naira per share):

– Basic	21	5.95	6.14	3.01	0.28
– Diluted	21	5.95	6.14	3.01	0.28



### Consolidated and separate statements of other comprehensive income

For the year ended 31 December 2021

		Group	Group	Company	Company
In thousands of Nigerian Naira	Notes	Dec-2022	Dec-2021	Dec-2022	Dec-2021
Profit for the year		169,173,437	174,839,487	88,605,108	8,282,599
Other comprehensive income not to be reclassified to pr subsequent years:	ofit or loss	s in			
Remeasurement gain/(loss) on post-employment benefit obligations	38(b)	(1,402,221)	256,166	-	-
Income tax relating to remeasurements of post-employment benefit obligations	21(a)	420,666	(76,850)	-	-
		(981,555)	179,316	-	-
Other comprehensive income to be reclassified to profit subsequent Periods:  Foreign currency translation differences for foreign operation. Income tax relating to foreign currency translation.		(33,218,126)	(4,281,799)	-	-
differences for foreign operations	20	9,965,438	1,284,540	-	-
Net change in fair value of other financial assets FVOCI		(11,092,699)	(19,063,060)	-	-
Income tax relating to change in fair value of other financial assets FVOCI	20	3,327,810	5,718,918	-	-
		(31,017,577)	(16,341,401)	-	-
Other comprehensive loss for the year, net of tax		(31,999,132)	(16,162,085)		
other comprehensive loss for the year, her or tax				00 605 400	-
Total comprehensive income for the year		137,174,305	158,677,402	88,605,108	- 8,282,599
Total comprehensive income for the year		137,174,305	158,677,402	88,605,108	- 8,282,599
Total comprehensive income for the year  Total Comprehensive Income attributable to:		137,174,305	158,677,402	88,605,108	- 8,282,599
Total comprehensive income for the year		137,174,305	158,677,402	88,605,108	8,282,599 8,282,599
Total comprehensive income for the year  Total Comprehensive Income attributable to:					



# Consolidated Statement of Changes in Equity

For the year ended 31 Decemeber 2022 Group

4 to the state of	Share	Share	Equity Reserve	Regulato- ry risk	Other	Treasury	Fair value	Foreign currency translation	Retained	Total equity attribut-	Non- controlling	Total
In thousands of Nigerian Naira	capital	premium		reserve	reserves	shares	reserve	reserve	earnings	able to Company	interest	equity
Balance at 1 January 2022	14,715,590	123,471,114		87,614,884	424,084,348	(8,125,998)	6,604,907	17,634,006	198,358,025	864,356,876	18,870,216	883,227,092
Total comprehensive income for the year:												
Profit for the year												
	ı	1	,	1	1	1	ı	•	166,736,803	166,736,803	2,436,634	169,173,437
Other comprehensive income, net of tax												
Foreign currency translation difference	ı	ľ	ı	ı	1	ı	ı	(21,637,771)	ı	(21,637,771)	(1,614,917)	(23,252,688)
Fair value adjustment	1	ı	1	1	1	1	(7,548,507)	1	1	(7,548,507)	(216,382)	(7,764,889)
Total other comprehensive loss	ı	г	1	1	1		(7,548,507)	(21,637,771)	(981,555)	(30,167,833)	(1,831,299)	(31,999,132)
Total comprehensive income/(loss)	•	ı	•	•	•	•	(7,548,507)	(21,637,771)	165,755,248	136,568,970	605,335	137,174,305
Transactions with equity holders, recorded directly in equity:												
Transfers for the year <sup>2</sup>	•	ı	8,875,000	5,417,608	33,275,301		12,663,867	1	(60,231,776)	1	1	ı
Dividend to equity holders <sup>1</sup>	1	•	'	1	1		1	'	(89,019,813)	(89,019,813)	(330,476)	(89,350,289)
Increase/ decrease from Subsidiaries acquisition	ı	ī	1	ı	101,724	ı	ı	ī	(3,630)	98,094	1	98,094
	1	•	8,875,000	5,417,608	33,377,025	•	12,663,867	•	(149,255,219)	(88,921,719)	(330,476)	(89,252,195)
Balance at 31 December 2022	14,715,590	123,471,114	8,875,000	93,032,492	457,461,373	(8,125,998)	11,720,267	(4,003,765)	214,858,054	912,004,127	19,145,075	931,149,202

<sup>&</sup>lt;sup>1</sup> Please refer to Note 41

<sup>&</sup>lt;sup>2</sup> This includes recycling of fair value reserves

<sup>&</sup>lt;sup>3</sup> This represent reserve set aside for compliance with Central Bank of Nigeria Holdco Regulation 2014 which requires the company

The accompanying notes to the financial statements form an integral part of these financial statements.



18,870,216 883,227,092

198,358,025 864,356,876

6,604,907 17,634,006

87,614,884 424,084,348 (8,125,998)

14,715,590 123,471,114

# Consolidated Statement of Changes in Equity

31 December 2021 Group

In thousands of Nigerian Naira	Share capital	Share	Regulatory risk reserve	Other regulatory reserves	Treasury	Fair value reserve	Foreign currency translation reserve	Retained earnings	Total equity attributable to Compa- ny	Non- controlling interest	Total eq- uity
Balance at 1 January 2021	14,715,590	123,471,114	62,428,155	386,056,504	(6,928,103)	4,016,558	20,933,240	193,921,810	798,614,868	15,780,809	814,395,677
Total comprehensive income for the per year:											
Profit for the year	•	•	•	•	•	•	•	172,107,186	172,107,186 172,107,186	2,732,302	174,839,488
Other comprehensive income, net of tax											
Foreign currency translation difference	•	ı	•	1	•	•	(3,299,234)	1	(3,299,234)	301,975	(2,997,259)
Fair value adjustment	1	1	1	1	1	(13,753,827)	1	ı	(13,753,827)	409,685	(13,344,142)
Total other comprehensive income/(loss)	ı	1	ı	•	,	(13,753,827)	(3,299,234)	179,316	(16,873,745)	711,660	(16,162,085)
Total comprehensive income/ (loss)			•			(13,753,827)	(3,299,234)	172,286,502	155,233,441	3,443,962	158,677,403
Transactions with equity holders, recorded directly in equity:											
Transfers for the year	1	1	25,186,729	38,027,844	1	16,342,176	1	(79,556,749)	ı	1	ı
(Acquisition)/disposal of own shares <sup>1</sup>	1	I	1	ı	(1,197,895)	1	1	ı	(1,197,895)	1	(1,197,895)
Dividend to equity holders <sup>2</sup>	1	•	1	•	1	•	•	(88, 293, 538)	(88,293,538)	(354,555)	(88,648,093)
	•		25,186,729	38,027,844	(1,197,895)	16,342,176		(167,850,287)	(89,491,433)	(354,555)	(89,845,988)

<sup>&</sup>lt;sup>1</sup> Please refer to Note 40

Balance at 31 December 2021

<sup>&</sup>lt;sup>2</sup> Please refer to Note 41

The accompanying notes to the financial statements form an integral part of these financial statements.



# Statement of Changes in Equity

For the year ended 31 December 2022

Company

In thousands of Nigerian Naira	Share capital	Share	Equity reserve	Regulatory risk reserve	Other regulatory reserves	Fair value reserve	Retained earnings/ (loss)	Total equity
Balance at 1 January 2022	14,715,590	123,471,114	•		1	•	(546,755)	137,639,949
Total comprehensive income for the year:								
Profit for the year		1	ı	ı	1	1	88,605,108	88,605,108
Other comprehensive income, net of tax								
Total other comprehensive income								
Total comprehensive income							88,605,108	88,605,108
	•	•	8,875,000	1	1	•	(8,875,000)	1
Transactions with equity holders, recorded directly in equity:								
Transfers for the year	1	1	8,875,000	1	1	1	(8,875,000)	1
Share transfer to Holding Company by virtue of change in structure 1					•	1	1	1
Dividend to equity holders <sup>1</sup>	1	1	ı	ı	1	1	(88,293,538)	(88,293,538)
	-	-	8,875,000	-	•	-	(97,168,538)	(88,293,538)
Balance at 31 December 2022	14,715,590	123,471,114	8,875,000	•	1	•	(9,110,185)	137,951,519

<sup>&</sup>lt;sup>1</sup> Please refer to Note 41

<sup>&</sup>lt;sup>2</sup> This represents reserve set aside for compliance with Central Bank of Nigeria Holdco Regulation 2014 which requires the company to have minimum capital that exceeds the sum of the minimum capital of all the subsidiaries.



# Statement of Changes in Equity

For the year ended 31 December 2021 Company

In thousands of Nigerian Naira	Share capital	Share	Regulatory risk reserve	Other regulatory reserves	Fair value reserve	Retained earnings/(loss)	Total equity
Balance at 1 January 2021		ı			1	•	1
Total comprehensive income for the Year:							
Profit for the year	1	1	1	1	1	8,282,599	8,282,599
Total comprehensive income	-	ı	1	-	1	8,282,599	8,282,599
Transactions with equity holders, recorded directly in equity:							
Transfers for the year	1	ı	1	1	1	1	1
Acquisition/disposal of own shares	14,715,590	123,471,114	1	1	1	1	138,186,704
Dividend to equity holders <sup>1</sup>	1	ı	1	1	1	(8,829,354)	(8,829,354)
	14,715,590	123,471,114	-	-	•	(8,829,354)	129,357,350
Balance at 31 December 2021	14,715,590	123,471,114	1	•	1	(546,755)	137,639,949

<sup>1</sup> Please refer to Note 41



### Consolidated and separate statements of cash flows

For the year ended 31 December 2022

		Group	Group	Company	Company
In thousands of Nigerian Naira	Notes	Dec-2022	Dec-2021	Dec-2022	Dec-2021
Cash flows from operating activities					
Profit for the year		169,173,437	174,839,487	88,605,108	8,282,599
Adjustments for:					
Depreciation of property and equipment	18	29,366,368	30,576,441	88,025	35,886
Amortisation of Intangible assets	18	6,100,800	4,723,656	-	-
Gain/(loss) on disposal of property and equipment	15	(82,694)	15,001	-	-
Impairment on financial assets	39c(xii)	47,931,110	9,291,950	-	-
Restoration cost of lease liabilities	37(g)	95,470	-	-	-
Net interest income		(259,303,127)	(220,612,622)	-	-
Foreign exchange gains	15	(64,150,372)	(45,017,296)	-	-
Fair value changes for assets at FVTPL	15	1,762,792	(6,422,058)	-	-
Dividend income	15	(293,390)	(297,361)	(88,293,538)	(8,829,354)
Income tax expense	20	44,980,657	46,658,189	-	-
		(24,418,949)	(6,244,613)	399,595	(510,869)
Net changes in:					
Financial assets at fair value through profit or loss	39c(i)	(42,018,111)	(29,910,572)	-	-
Assets pledged as collateral	39c(ii)	(4,326,759)	(17,068,555)	-	-
Loans and advances to banks and placements with banks	39c(iii)	2,942,910	6,269,061	-	-
Loans and advances to customers	39c(iv)	(84,964,809)	(80,446,342)	-	-
Restricted deposits and other assets	39c(v)	(92,049,411)	80,323,740	1,302,814	(1,407,460)
Deposits from banks	39c(vi)	16,266,582	8,977,851	-	-
Deposits from customers	39c(vii)	518,381,812	453,722,548	-	-
Financial liabilities at fair value through profit or loss	39c(viii)	1,830,228	-	-	-
Other liabilities	39c(ix)	508,153,699	(123,590,075)	19,967,448	6,076,055
		824,216,141	298,277,656	21,270,262	4,668,595
Interest received	39c(x)	323,341,587	247,998,100	-	-
Interest paid	39c(xi)	(54,502,065)	(43,657,757)	-	-
		268,839,522	204,340,343	-	-
		1,068,636,714	496,373,386	21,669,857	4,157,726
Income tax paid	20(b)	(26,934,352)	(32,071,389)	-	-
Net cash flow provided by operating activities		1,041,702,362	464,301,997	21,669,857	4,157,726



### Consolidated and separate statements of cash flows

For the year ended 31 December 2022

		Group	Group	Company	Company
In thousands of Nigerian Naira	Notes	Dec-2022	Dec-2021	Dec-2022	Dec-2021
Cash flows from investing activities					
Redemption of investment securities	39c(xiii)	2,776,379,502	2,795,127,294	-	-
Purchase of investment securities	39c(xiv)	(2,956,849,807)	(2,955,871,677)	-	-
Dividends received	15	293,390	297,361	88,293,538	8,829,354
Purchase of property and equipment and Right of use assets	30	(25,870,729)	(59,431,226)	-	(532,855)
Proceeds from the sale of property and equipment		219,195	423,967	-	-
Net Cash Investment in Subsidiaries		(7,259,270)	-	(11,669,857)	(3,624,871)
Purchase of intangible assets	31	(16,110,047)	(4,399,142)	-	-
Net cash flow (used in)/ from investing activities		(229,197,766)	(223,853,423)	76,623,681	4,671,628
Cash flows from financing activities					
Repayment of long term borrowings	39(b)	(110,254,797)	(48,211,998)	-	-
Proceeds from long term borrowings	39(b)	80,936,133	85,593,303	-	-
Additional investment in subsidiary	29	-	-	(10,000,000)	-
Purchase of treasury shares	40	-	(1,197,895)	-	-
Lease liabilities	37(f)	(2,353,299)	(1,828,130)	-	-
Dividends paid to owners	41	(89,019,813)	(88,293,538)	(88,293,538)	(8,829,354)
Dividends paid to non-controlling interests	41	(330,476)	(354,555)	-	-
Net cash flow used in financing activities		(121,022,252)	(54,292,813)	(98,293,538)	(8,829,354)
Net increase in cash and cash equivalents		691,482,344	186,155,761	-	-
Cash and cash equivalents at beginning of the year		905,657,236	711,429,419	-	-
Effect of exchange rate fluctuations on cash held		(1,060,941)	8,072,056	-	-
Cash and cash equivalents at end of the year	22(b)	1,596,078,639	905,657,236	-	-







### 1. REPORTING ENTITY

Guaranty Trust Holding Company PLC ("the Parent" or the "the Company") is a company incorporated in Nigeria. The address of the Company's registered office is Plot 635, Akin Adesola Street, Victoria Island, Lagos. These separate and consolidated financial statements, for the period ended 31 December 2022, are prepared for the Company and the Group (Holding Company and its subsidiaries, separately referred to as "Group entities") respectively. The Group is primarily involved in the provision of banking and other financial services to corporate and individual customers.

Guaranty Trust Holding Company PLC (GTCO PLC) commenced operations on August 1, 2021, after the transitioning of Guaranty Trust Bank PLC into a Financial Holding Company in accordance with the Central Bank of Nigeria (CBN)'s Guidelines for Licensing and Regulation of Financial Holding Companies in Nigeria on July 1, 2021.

The transition was sequel to receipt of shareholders' approval in November 2020 by way of a scheme of arrangement which allows the Group to hold equity investments in non-core banking businesses under a subsidiary arrangement.

It is therefore expected that the restructuring would afford the Group greater strategic agility to harness opportunities across the financial services landscape while strengthening the Group's resilience in the face of regulatory/consumer behaviour changes.

Under the terms of the approved scheme of arrangement, the Bank's shareholders agreed to exchange their shares on a one-for-one basis for shares in Guaranty Trust Holding Company Plc (the Holding Company), and holders of Global Depositary Receipts (GDRs) representing shares issued by the Bank (the Bank GDRs) have agreed to exchange their GDRs on a one-for-one basis for GDRs representing shares issued by the Holding Company.

The Holding Company's shares were admitted on the Official List of the Nigerian Exchange (NGX) on June 24, 2021 and the GDRs were admitted to trading on the main market of the London Stock Exchange on July 1, 2021. Pursuant to the listings, the Bank was registered as a Limited Liability Company with the Corporate Affairs Commission (Nigeria) under the name Guaranty Trust Bank Limited.

### 2. BASIS OF PREPARATION

The consolidated and separate annual financial statements for the period ended 31 December 2022 have been prepared in accordance with the International Financial Reporting Standards as issued by the International Accounting Standards Board (IASB). The financial statements comply with the Companies and Allied Matters Act, the Banks and Other Financial Institutions Act, the Financial Reporting Council of Nigeria Act and other relevant Cental Bank of Nigeria circulars.

IFRS does not explicitly specify the accounting treatment for a

group restructuring / re-organisation but provides guidance on the choices available in accounting for such transactions. In accounting for this restructuring, the Group applied the pooling of interests method of accounting after taking the following into consideration:

- The assets and liabilities of the company and subsidiaries are reflected at their carrying amounts as no adjustments have been made to reflect fair values, or recognise any new assets or liabilities, at the date of the combination. The accounting policies of the company and subsidiaries are well aligned upon the reorganization.
- No 'new' goodwill is recognised as a result of the reorganization
- The consolidated income statements reflect the results of the company and its subsidiaries.

Although Guaranty Trust Holdings PLC commenced operations on August 1, 2021, the accounting information has been prepared as if the Group had always been in existence in its current form and prior period comparatives presented accordingly.

The Financial Statements were authorized for issue by the directors on 27 January 2023.

### 3A. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies set out below have been applied consistently to all periods presented in these financial statements. All entities within the Group apply the same accounting policies.

### • Functional and presentation currency

These Consolidated and Separate financial statements are presented in Nigerian Naira, which is the Company's functional currency. Except where indicated, financial information presented in Naira has been rounded to the nearest thousand.

### Basis of measurement

These financial statements have been prepared on the historical cost basis except for the following:

- » Derivative financial instruments which are measured at fair value.
- » Assets and liabilities at fair value through profit or loss are measured at fair value.
- » Assets and Liabilities held to maturity are measured at amortised cost.
- Fair value through other comprehensive income (FVO-CI) financial assets are measured at fair value.
- » Liabilities for cash-settled share-based payment arrangements are measured at fair value.
- The Employee benefit asset is recognized as the present



value of the defined benefit obligation less the fair value of the plan assets.

» The plan assets for defined benefit obligations are measured at fair value.

### • Use of Estimates and Judgements

The preparation of the financial statements in conformity with IFRS requires the directors to make judgements, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making the judgements about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised and in any future periods affected.

### Changes to accounting policies

The accounting policies adopted are consistent with those of the previous financial period.

# Standards and interpretations effective during the reporting period

Amendments to the following standard(s) became effective in the annual period starting from 1 January, 2022. The new reporting requirements as a result of the amendments and/or clarifications have been evaluated and their impact or otherwise are noted below:

# Amendments to IAS 16 – Property, Plant and Equipment: proceeds before intended use

The IASB issued amendment to IAS 16 – Property, Plant and Equipment which is effective for annual reporting periods beginning on or after 1 January 2022. The amendment prohibits the deduction from the cost to an item of property, plant and equipment proceeds of the sale of items produced while bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended by Management. Instead, an entity should recognize the sale proceeds and related production cost of those items in Profit or loss.

The amendment must be applied retrospectively only to items of PP&E made available for use on or after the beginning of the earliest period presented when the entity first applies the amendments.

The amendment did not have an impact on the Group's financial statements.

### Amendments to IAS 37 – Onerous Contract- Cost of fulfilling a Contract

The IASB published amendment to IAS 37 – Provisions, Contingent liabilities and Contingent assets in May 2020. The amendment which is effective for annual reporting periods beginning on or after 1 January 2022 specifies the costs an entity needs to include when assessing whether a contract is onerous.

The amendment clarifies that the costs that relate to a contract comprise both incremental costs of fulfilling the contract and an allocation of other direct costs related to the contract activities. The amendment is not expected to have any material impact on the Group.

# Amendment to IAS 41 – Taxation in fair value measurements

The amendments removes the requirement that entities exclude cashflows for taxation when measuring the fair value of assets within the scope of IAS 41

An entity applies the amendment to fair value measurements on or after the beginning of the first annual reporting period beginning on or after 1 January 2022.

The amendment did not have an impact on the Group's financial statements.

# Amendment to IFRS 1 – Subsidiary as a first-time adopter

The amendment permits a subsidiary that elects to apply paragragh D16(a) of IFRS 1 to measure cumulative translation differences using the amounts reported in the parent's consolidated financial statements, based on the parent's date of transition to IFRS, if no adjustments were made for consolidation procedures and for the effects of the business combination in which the parent acquired the subsidiary.

The amendment did not have an impact on the Group's financial statements.

### Amendment to IFRS 3 – Reference to the Conceptual Framework

The amendments add an exception to the recognition principle of IFRS 3 to avoid the issue of potential 'day 2' gains or losses arising for liabilities and contingent liabilities that would be within the scope of IAS 37 Provisions, Contingent Liabilities and Contingent Assets or IFRIC 21 Levies, if incurred separately. The

### **ACCOUNTING POLICIES**



exception requires entities to apply the criteria in IAS 37 or IFRIC 21, respectively, instead of the Conceptual Framework, to determine whether a present obligation exists at the acquisition date.

The amendment did not have an impact on the Group's financial statements.

### IFRS 9 Financial Instruments: Fees in the '10 per cent' test for derecognition of financial liabilities

The amendment clarifies the fees that an entity includes when assessing whether the terms of a new or modified financial liability are substantially different from the terms of the original financial liability. These fees include only those paid or received between the borrower and the lender, including fees paid or received by either the borrower or lender on the other's behalf. There is no similar amendment proposed for IAS 39.

An entity applies the amendment to financial liabilities that are modified or exchanged on or after the beginning of the annual reporting period in which the entity first applies the amendment.

An entity applies the amendment for annual reporting periods beginning on or after 1 January 2022.

The amendment did not have an impact on the Group's financial statements.

### Standards and interpretations issued/amended but not yet effective

The following standards have been issued or amended by the IASB but are yet to become effective for annual periods beginning on 1 January 2022:

Standard	Content	Effective Date
IFRS 17	Insurance Contracts	01-Jan-23
IAS 1	Amendment to IAS 1 - Classification of Liabilities as Current or Non-current	01-Jan-24
IAS 8	Amendments to IAS 8 - Definition of Accounting Estimates	01-Jan-23
IAS 12	Amendments to IAS 12 - Deferred Tax related to Assets and Liabilities arising from a single Transaction	01-Jan-23
IAS 1	Disclosure of Accounting Policies - Amendments to IAS 1 and IFRS Practice Statement 2	01-Jan-23
IFRS 16	Lease Liability in a Sale and Leaseback – Amendments to IFRS 16	01-Jan-24

The Group did not apply the following new or amended standards in preparing these consolidated and separate financial statements as it plans to adopt these standards at their respective effective dates. Commentaries on these new standards/amendments are provided below.

### • IFRS 17 – Insurance Contracts

The IASB issued IFRS 17 in May 2017 and it applies to annual reporting periods beginning on or after 1 January 2023. The new IFRS 17 standard establishes the principles for the recognition, measurement, presentation and disclosure of Insurance contracts within the scope of the Standard.

The objective of IFRS 17 is to ensure an entity provides relevant information that faithfully represents those contracts. This information gives a basis for users of financial statements to assess the effect that insurance contracts have on the entity's financial position, financial performance and cash flows. This standard does not impact the Group in anyway as the Bank and its subsidiary companies do not engage in insurance business.

### • Amendment to IAS 1 – Classification of Liabilities as Current or Non-current

In January 2020, the IASB issued amendment to IAS 1 to specify the requirements for classifying liabilities as current or non-current. The amendments are effective for annual reporting periods beginning on or after 1 January 2024 and must be applied retrospectively. The amendment clarifies:

» What is meant by a right to defer settlement



- » That a right to defer must exist at the end of the reporting period.
- » That classification is unaffected by the likelihood that an entity will exercise its deferral right.
- » That only if an embedded derivative in a convertible liability is itself an equity instrument would the terms of a liability not impact its classification.

The Board also added two new paragraphs (Paragraph 76A and 76B) to IAS1 to clarify what is meant by "settlement" of a liability. The Board concluded that it was important to link the settlement of the liability with the outflow of resources of the entity.

The amendment does not have any material impact on the Group.

## Amendments to IFRS 8 – Definition of Accounting Estimates

The amended standard clarifies that the effects on an accounting estimate of a change in an input or a change in a measurement technique are changes in accounting estimates if they do not result from the correction of prior period errors. The previous definition of a change in accounting estimate specified that changes in accounting estimates may result from new information or new developments. Therefore, such changes are not corrections of errors. This aspect of the definition was retained by the Board.

The amendment does not have any material impact on the Group.

### IAS 12 – Deferred Tax related to Assets and Liabilities arising from a Single Transaction

The amendments carify that where payments that settle a liability are deductible for tax purposes, it is a matter of judgement (having considered the applicable tax law) whether such deductions are attributable for tax purposes to the liability recognised in the financial statements (and interest expense) or to the related asset component. This judgement is important in determining whether any temporary differences exist on initial recognition of the asset and liability.

Under the amendments, the initial recognition exception does not apply to transactions that, on initial recognition, give rise to equal taxable and deductible temporary differences. It only applies if the recognition of a leased asset and leased liability (or decommissioning liability and decommissioning asset component) give rise to taxable and deductible temporary differences that are not equal.

Nevertheless, it is possible that the resulting deferred tax assets and liabilities are not equal (e.g., if the entity is unable to benefit

from the tax deductions or if different tax rates apply to the taxable and deductible temporary differences). In such cases, which the Board expects to occur infrequently, an entity would need to account for the difference between the deferred tax asset and liability in profit or loss.

The amendment do not have any material impact on the Group.

### Disclosure of Accounting Policies - Amendments to IAS 1 and IFRS Practice Statement 2

In February 2021, the Board issued amendments to IAS 1 and IFRS Practice Statement 2 Making Materiality Judgements (the PS), in which it provides guidance and examples to help entities apply materiality judgements to accounting policy disclosures.

The amendments aim to help entities provide accounting policy disclosures that are more useful by:

- » Replacing the requirement for entities to disclose their 'significant' accounting policies with a requirement to disclose their 'material' accounting policies.
- » adding guidance on how entities apply the concept of materiality in making decisions about accounting policy disclosure.

The amendment is not expected to have any material impact on the Group.

### Amendments to IFRS 16 – Lease Liability in a Sale and Leaseback

In September 2022, the Board issued Lease Liability in a Sale and Leaseback. The amendment to IFRS 16 specifies the requirements that a seller-lessee uses in measuring the lease liability arising in a Sale and Leaseback transaction, to ensure the sell-er-lessee does not recognise any amount of the gain or loss that relates to the right of use it retains.

However, the requirements do not prevent the seller-lessee from recognizing any gain or loss arising from the partial or full terminaton of a lease.

The amendment is not expected to have any significant impact on the Group at the time it will take effect, as there is non-existent of such transaction as Sale and Leaseback within the Group or with external parties.

### 3B. OTHER ACCOUNTING POLICIES



Other accounting policies that have been applied are:

### (a) Consolidation

The financial statements of the subsidiaries used to prepare the consolidated financial statements were prepared as at the Holding Company's reporting date. The consolidation principles are unchanged as against the comparative period.

### (i) Subsidiaries

Subsidiaries are entities controlled by the Company. Control exists when the Company has:

- » power over the investee;
- » exposure, or rights, to variable returns from its involvement with the investee; and
- » the ability to use its power over the investee to affect the amount of the investor's returns.

### **Acquisition of subsidiaries**

Business combinations are accounted for using the acquisition method as at the acquisition date, which is the date on which control is transferred to the Company. The Group measures goodwill as the fair value of the consideration transferred including the recognised amount of any non-controlling interest in the acquiree, less the net recognised amount (generally fair value) of the identifiable assets acquired and liabilities assumed, all measured as of the acquisition date. When the excess is negative, a bargain purchase gain is recognised immediately in profit or loss.

The Group elects on a transaction-by-transaction basis whether to measure at the acquisition date components of non-controlling interests in the acquiree at its fair value, or at its proportionate share of the acquiree's identifiable net assets. All other components of non-controlling interests are measured at their acquisition-date fair values, unless another measurement basis is required by IFRS. Transaction costs, other than those associated with the issue of debt or equity securities, that the Group incurs in connection with a business combination are expensed as incurred.

### (ii) Structured entity

A structured entity is an entity that has been designed so that voting or similar rights are not the dominant factor in deciding who controls the entity, such as when any voting rights relate to administrative tasks only and the relevant activities are directed by means of contractual arrangements. A structured entity is consolidated if the Group is exposed, or has rights to variable returns from its involvement with the Structured Entity and has the ability to affect those returns through its power over the Structured Entity. Power is the current ability to direct the activities that significantly

influence returns.

### (iii) Accounting method of consolidation

Subsidiaries are fully consolidated from the date on which control is transferred to the Group. The results of the subsidiaries acquired or disposed of during the year are included in the consolidated financial statements from the effective acquisition date and or up to the effective date on which control ceases, as appropriate. The integration of the subsidiaries into the consolidated financial statements is based on consistent accounting and valuation methods for similar transactions and other occurrences under similar circumstances.

### (iv) Transactions eliminated on consolidation

Intra-group balances, income and expenses (except for foreign currency translation gains or losses) arising from intra-group transactions, are eliminated in preparing the consolidated financial statements. Unrealised gains arising from transactions with subsidiaries are eliminated to the extent of the Group's interest in the entity. Unrealised losses are eliminated in the same way as unrealised gains, but only to the extent that there is no evidence of impairment. Profits and losses resulting from intra-group transactions are also eliminated.

### (v) Non-controlling interest

The Group applies IFRS 10 Consolidated Financial Statements (2011) in accounting for acquisitions of non-controlling interests. Under this accounting policy, acquisitions of non-controlling interests are accounted for as transactions with equity holders in their capacity as owners and therefore no goodwill is recognised as a result of such transactions. The adjustments to non-controlling interests are based on the proportionate amount of the net assets of the subsidiary.

### (b) Foreign currency translation

### (i) Functional and presentation currency

Items included in the financial statements of each of the Group entities are measured using the currency of the primary economic environment in which the entity operates ('the functional currency').

### (ii) Transactions and balances

Foreign currency transactions, that is transactions denominated, or that require settlement in a foreign currency, are



translated into the functional currency using the exchange rates prevailing at the dates of the transactions.

Monetary items denominated in foreign currency are translated using the closing rate as at the reporting date. Non-monetary items measured at historical cost denominated in a foreign currency are translated with the exchange rate as at the date of initial recognition; non monetary items in a foreign currency that are measured at fair value are translated using the exchange rates at the date when the fair value was determined.

Foreign exchange gains and losses resulting from the settlement of foreign currency transactions and from the year end translation of monetary assets and liabilities denominated in foreign currencies are recognised in the Income statement, except when deferred in equity as gains or losses from qualifying cash flow hedging instruments or qualifying net investment hedging instruments.

All foreign exchange gains and losses recognised in the Income statement are presented net in the Income statement within the corresponding item. Foreign exchange gains and losses on other comprehensive income items are presented in other comprehensive income within the corresponding item.

In the case of changes in the fair value of monetary assets denominated in foreign currency classified as fair value through other comprehensive income, a distinction is made between translation differences resulting from changes in amortised cost of the security and other changes in the carrying amount of the security. Translation differences related to changes in the amortised cost are recognised in profit or loss, and other changes in the carrying amount, except impairment, are recognised in equity.

### (iii) Group Entities

The results and financial position of all the Group entities (none of which has the currency of a hyperinflationary economy) that have a functional currency different from the presentation currency are translated into the presentation currency as follows:

- » Assets and liabilities for each statement of financial position presented are translated at the closing rate at the date of that statement of financial position;
- » Income and expenses for each Income statement are translated at average exchange rates (unless this average is not a reasonable approximation of the cumulative effect of the rates prevailing on the transaction dates, in which case income and expenses are translated at the dates of the transactions);
- » All resulting exchange differences are recognised in other comprehensive income.

Exchange differences arising from the above process are reported in shareholders' equity as 'Foreign currency translation reserve'.

On consolidation, exchange differences arising from the translation of the net investment in foreign entities, and of borrowings and other currency instruments designated as hedges of such investments, are taken to 'Other comprehensive income'. When a foreign operation is disposed of, or partially disposed of, such exchange differences are recognised in the consolidated income statement as part of the gain or loss on sale.

Goodwill and fair value adjustments arising on the acquisition of a foreign entity are treated as assets and liabilities of the foreign entity and translated at the closing rate.

### (c) Interest

Interest income and expense for all interest-earning and interest-bearing financial instruments are recognised in the income statement within "interest income" and "interest expense" using the Effective Interest Method.

The effective interest rate is the rate that exactly discounts the estimated future cash payments and receipts through the expected life of the financial asset or liability (or, where appropriate, the next re-pricing date) to the carrying amount of the financial asset or liability. When calculating the effective interest rate, the Group estimates future cash flows considering all contractual terms of the financial instruments but not future credit losses.

The calculation of the effective interest rate includes contractual fees paid or received, transaction costs, and discounts or premiums that are an integral part of the effective interest rate.

Transaction costs are incremental costs that are directly attributable to the acquisition, issue or disposal of a financial asset or liability.

Interest income and expense presented in the Income statement include:

- » Interest on financial assets and liabilities measured at amortised cost calculated on an effective interest rate basis.
- » Interest on financial assets measured at fair value through OCI calculated on an effective interest rate basis.

Whilst interest revenue is always required to be presented as a separate line item, it is calculated differently according to the status of the asset with regard to credit impairment.

For a financial asset that has not become credit impaired since initial recognition, interest revenue is calculated using a 'gross

### **ACCOUNTING POLICIES**



method' of applying the effective interest rate method to the gross carrying amount of the asset (i.e. its carrying amount excluding the loss allowance).

For a financial asset that subsequently has become credit-impaired, from the beginning of the next reporting period, interest revenue is calculated using a 'net method' of applying the effective interest rate to the net amortised cost balance (i.e. including the loss allowance).

### (d) Fees and commission

Fees and Commission that are integral to the effective interest rate on a financial asset are included in the measurement of the effective interest rate. These fees are management fees on non revolving credit facilities.

Other fees and commissions which relates mainly to transaction and service fees, including commitment fees which are charged on undisbursed portion of credit facilities, investment management and other fiduciary activity fees, sales commission, placement line fees, syndication fees and guarantee issuance fees are recognised at a point in time, or over time as the related services are provided / performed.

# (e) Net gains on financial instruments held at fair value through profit or loss.

Net trading income comprises gains less losses related to trading assets and liabilities, and it includes all fair value changes, dividends and foreign exchange differences.

# (f) Net income from other financial instruments at fair value through profit or loss

Net income from other financial instruments at fair value through profit or loss relates to derivatives held for risk management purposes that do not form part of qualifying hedge relationships. Fair value changes on other derivatives held for risk management purposes, and other financial assets and liabilities carried at fair value through profit or loss, are presented in Other Income – Mark to market gain/(loss) on trading investments in the Income statement.

### (g) Dividend income

Dividend income is recognised when the right to receive income is established. Dividends on trading equities are reflected as a component of Net gains on financial instruments held at fair value through profit or loss. Dividend income on long term equity investments is recognised as a component of other income.

### (h) Leases

Leases (right-of-use asset) are accounted for in accordance with IFRS 16 and are accounted for in line with the following based on whether the Group is the Lessor or the Lessee:

### (i) The Group is the lessee

At the commencement date, the Group recognises a rightof-use asset at cost and a lease liability, where applicable, at the present value of the lease payments that are not paid at that date.

The cost of the right-of-use asset comprises the amount of the initial measurement of the lease liability, any lease payments made at or before the commencement date less any lease incentives received, any initial direct costs incurred by the lessee and an estimate of costs to be incurred by the lessee in dismantling and removing the underlying asset, restoring the site on which it is located or restoring the underlying asset to the condition required by the terms and conditions of the lease.

After the commencement date, the Group measures the right-of-use asset at cost less any accumulated depreciation and any accumulated impairment losses and adjusted for any remeasurement of the lease liability, the right-of-use asset is included in Restricted deposit and other assets. The Group subsequently measures the lease liability by increasing the carrying amount to reflect interest on the lease liability, reducing the carrying amount to reflect the lease payments made and remeasuring the carrying amount to reflect any reassessment or lease modifications.

The corresponding lease liabilities, where applicable, are included in other liabilities. The interest element of the lease liabilities is charged to the Income statement over the lease period so as to produce a constant periodic rate of interest on the remaining balance of the liability for each period.

### (ii) The Group is the lessor

When assets are leased to a third party under finance lease terms, the present value of the lease income is recognised as a receivable. The difference between the gross receivable and the present value of the receivable is recognised as unearned finance income. Lease income is recognised over the term of the lease using the net investment method (before tax), which reflects a constant periodic rate of return.

### (I) Income Tax

### (i) Current income tax

Income tax payable is calculated on the basis of the applicable tax law in the respective jurisdiction and it consists of Company Income Tax, Education tax, NITDEF tax and Nigeria Police Trust Fund levy. Company Income tax is assessed at a



statutory rate of 30% of total profit or Dividend Declared, whichever is higher. Education tax is computed as 2.5% of assessable profit, NITDEF tax is a 1% levy on Profit before tax of the Bank, Financial Sector Clean-up Levy is a 5% on Profit before tax of GTBank Ghana, National fiscal Stabilization Levy is a 5% on profit before tax of GTBank Ghana and Nigeria Police Trust Fund Levy is 0.005% of Net profit.

Current income tax is recognised as an expense for the period except to the extent that current tax is related to items that are charged or credited in other comprehensive income or directly to equity. In these circumstances, deferred tax is charged or credit to other comprehensive income or to equity (for example, current tax on FVOCI).

Where the Group has tax losses that can be relieved only by carrying it forward against taxable profits of future periods, a deductible temporary difference arises. Those losses carried forward are set off against deferred tax liabilities carried in the consolidated statement of financial position.

The Group evaluates positions stated in tax returns; ensuring information disclosed are in agreement with the underlying tax liability, which has been adequately provided for in the financial statements. The Group had determined that interest and penalties relating to income taxes, including uncertain tax treatments, do not meet the definition of income taxes, and therefore are accounted for under IAS 37 Provisions, Contingent Liabilities and Contingent Assets

### (ii) Deferred income tax

Deferred income tax is provided in full, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements. Deferred income tax is determined using tax rates (and laws) that have been enacted or substantively enacted by the end of the reporting period and are expected to apply when the related deferred income tax asset is realised or the deferred income tax liability is settled.

However, the deferred income tax is not recognised for:

- temporary differences on the initial recognition of assets or liabilities in a transaction that is not a business combination and that affects neither accounting nor taxable profit or loss;
- temporary differences related to investments in subsidiaries where the timing of the reversal of the temporary difference is controlled by the Group and it is probable that they will not reverse in the foreseeable future; and
- temporary differences arising on the initial recognition of goodwill.

Deferred tax assets are recognised when it is probable that future taxable profit will be available against which these temporary differences can be utilised. The tax effects of carry-forwards of unused losses or unused tax credits are recognised as an asset when it is probable that future taxable profits will be available against which these losses can be utilised. Deferred tax related to fair value re-measurement of FVOCI investments and cash flow hedges, which are recognised in other comprehensive income, is also recognised in the other comprehensive income and subsequently in the income statement together with the deferred gain or loss.

Deferred tax assets and liabilities are offset if there is a legally enforceable right to offset current tax liabilities against current tax assets, and they relate to taxes levied by the same tax authority on the same taxable entity, or on different tax entities, but they intend to settle current tax liabilities and assets on a net basis or their tax assets and liabilities will be realised simultaneously.

### (j) Financial assets and liabilities

### i. Recognition

The Group on the date of origination or purchase recognizes loans, debt and equity securities, deposits and subordinated debentures at the fair value of consideration paid. For non-revolving facilities, origination date is the date the facility is disbursed, origination date for revolving facilities is the date the line is availed, while origination date for credit card is the date the credit limit is availed on the card. Regular-way purchases and sales of financial assets are recognized on the settlement date. All other financial assets and liabilities, including derivatives, are initially recognized on the trade date at which the Bank becomes a party to the contractual provisions of the instrument.

### ii. Classification and Measurement

Initial measurement of a financial asset or liability is at fair value plus transaction costs that are directly attributable to its purchase or issuance. For instruments measured at fair value through profit or loss, transaction costs are recognized immediately in profit or loss. Financial assets include both debt and equity instruments.

Financial assets are classified into one of the following measurement categories:

- Amortised cost
- Fair Value through Other Comprehensive Income (FVO-CI)
- Fair Value through Profit or Loss (FVTPL) for trading related assets

The Group classifies all of its financial assets based on the



business model for managing the assets and the asset's contractual cash flow characteristics.

### **Business Model Assessment**

Business model assessment involves determining whether financial assets are managed in order to generate cash flows from collection of contractual cash flows, selling financial assets or both. The Bank assesses business model at a portfolio level reflective of how groups of assets are managed together to achieve a particular business objective. For the assessment of business model the Bank takes into consideration the following factors:

- the stated policies and objectives for the portfolio and the operation of those policies in practice. In particular, whether management's strategy focuses on earning contractual interest revenue, maintaining a particular interest rate profile, matching the duration of the financial assets to the duration of the liabilities that are funding those assets or realizing cash flows through the sale of the assets
- how the performance of assets in a portfolio is evaluated and reported to Group heads and other key decision makers within the Bank's business lines;
- the risks that affect the performance of assets held within a business model and how those risks are managed;
- how compensation is determined for the Bank's business lines' management that manages the assets; and
- the frequency and volume of sales in prior periods and expectations about future sales activity.

Management determines the classification of the financial instruments at initial recognition. The business model assessment falls under three categories:

- Business Model 1(BM1): Financial assets held with the sole objective to collect contractual cash flows;
- Business Model 2 (BM2): Financial assets held with the objective of both collecting contractual cash flows and selling; and
- Business Model 3 (BM3): Financial assets held with neither of the objectives mentioned in BM1 or BM2 above.
   These are basically financial assets held with the sole objective to trade and to realize fair value changes.

The Group may decide to sell financial instruments held under the BM1 category with the objective to collect contractual cash flows without necessarily changing its business model if one or more of the following conditions are met:

- When the Group sells financial assets to reduce credit risk or losses because of an increase in the assets' credit risk. The Group considers sale of financial assets that may occur in BM1 to be infrequent if the sales is one-off during the Financial Year and/or occurs at most once during the quarter or at most three (3) times within the financial year.
- Where these sales are infrequent even if significant in value. A Sale of financial assets is considered infrequent if the sale is one-off during the Financial Year and/or occurs at most once during the quarter or at most three
   (3) times within the Financial Year.
- Where these sales are insignificant in value both individually and in aggregate, even if frequent. A sale is considered insignificant if the portion of the financial assets sold is equal to or less than five (5) per cent of the carrying amount (book value) of the total assets within the business model.
- When these sales are made close to the maturity of the financial assets and the proceeds from the sales approximates the collection of the remaining contractual cash flows. A sale is considered to be close to maturity if the financial assets has a tenor to maturity of not more than one (1) year and/or the difference between the remaining contractual cash flows expected from the financial asset does not exceed the cash flows from the sales by ten (10) per cent.
- Other reasons: The following reasons outlined below may constitute 'Other Reasons' that may necessitate selling financial assets from the BM1 category that will not constitute a change in business model:
  - » Selling the financial asset to realize cash to deal with unforeseen need for liquidity (infrequent).
  - » Selling the financial asset to manage credit concentration risk (infrequent).
  - » Selling the financial assets as a result of changes in tax laws (infrequent).
  - » Other situations also depends upon the facts and circumstances which need to be judged by the management.

### Cash flow characteristics assessment

The contractual cash flow characteristics assessment involves assessing the contractual features of an instrument to determine if they give rise to cash flows that are consistent with a basic lending arrangement. Contractual cash flows are consistent with a basic lending arrangement if they represent cash flows that are solely payments of principal and interest on the principal amount outstanding (SPPI).



Principal is defined as the fair value of the instrument at initial recognition. Principal may change over the life of the instruments due to repayments. Interest is defined as consideration for the time value of money and the credit risk associated with the principal amount outstanding and for other basic lending risks and costs (liquidity risk and administrative costs), as well as a profit margin.

In assessing whether the contractual cash flows are solely payments of principal and interest, the Group considers the contractual terms of the instrument. This includes assessing whether the financial asset contains a contractual term that could change the timing or amount of contractual cash flows such that it would not meet this condition. In making the assessment, the Group considers:

- contingent events that would change the amount and timing of cash flows;
- leverage features;
- prepayment and extension terms;
- terms that limit the Group's claim to cash flows from specified assets (e.g. non-recourse asset arrangements);
   and
- Features that modify consideration of the time value of money.

### (a) Financial assets measured at amortised cost

Financial assets are measured at amortised cost if they are held within a business model whose objective is to hold for collection of contractual cash flows where those cash flows represent solely payments of principal and interest. After initial measurement, debt instruments in this category are carried at amortised cost using the effective interest rate method. Amortised cost is calculated taking into account any discount or premium on acquisition, transaction costs and fees that are an integral part of the effective interest rate. Amortisation is included in Interest income in the Consolidated and Separate Income Statement. Impairment on financial assets measured at amortised cost is calculated using the expected credit loss approach.

Loans and debt securities measured at amortised cost are presented net of the allowance for credit losses (ACL) in the statement of financial position.

### Cash and cash equivalents

Cash and cash equivalents include notes and coins on hand, unrestricted balances held with central banks, balances held with other banks, Money market placements and highly liquid financial assets with original maturities of less than three months, which are subject to insignificant risk of changes in their fair value, and are used by the Group in

the management of its short-term commitments. Cash and cash equivalents are carried at amortised cost in the Statements of financial position.

### (b) Financial assets measured at FVOCI

Financial assets are measured at FVOCI if they are held within a business model whose objective is to hold for collection of contractual cash flows and for selling financial assets, where the assets' cash flows represent payments that are solely payments of principal and interest. Subsequent to initial recognition, unrealized gains and losses on debt instruments measured at FVOCI are recorded in other comprehensive Income (OCI), unless the instrument is designated in a fair value hedge relationship. Upon derecognition, realized gains and losses are reclassified from OCI and recorded in Other Income in the Consolidated and Separate Income Statement. Foreign exchange gains and losses that relate to the amortised cost of the debt instrument are recognized in the Consolidated and Separate Income Statement. Premiums, discounts and related transaction costs are amortised over the expected life of the instrument to Interest income in the Consolidated and Separate of Income Statement using the effective interest rate method. Impairment on financial assets measured at FVOCI is calculated using the expected credit loss approach.

### (c) Financial assets measured at FVTPL

Debt instruments measured at FVTPL include assets held for trading purposes, assets held as part of a portfolio managed on a fair value basis and assets whose cash flows do not represent payments that are solely payments of principal and interest. Financial assets may also be designated at FVTPL if by so doing eliminates or significantly reduces an accounting mismatch which would otherwise arise. These instruments are measured at fair value in the Consolidated and Separate Statement of Financial Position, with transaction costs recognized immediately in the Consolidated and Separate Income Statements as part of Other Income. Realized and unrealized gains and losses are recognized as part of Other Income in the Consolidated and Separate Income Statements.

### (d) Equity Instruments

Equity instruments are instruments that meet the definition of equity from the issuer's perspective; that is, any contract that evidences a residual interest in the issuer's net assets.

Equity instruments are measured at FVTPL, unless an election is made to designate them at FVOCI upon purchase. For equity instruments measured at FVTPL, changes in fair value are recognized as part of Other Income in the Consolidated and Separate Income Statement. The Bank can elect to



classify non-trading equity instruments at FVOCI. This election will be used for certain equity investments for strategic or longer term investment purposes. The FVOCI election is made upon initial recognition, on an instrument-by-instrument basis and once made is irrevocable. Gains and losses on these instruments including when derecognized/sold are recorded in OCI and are not subsequently reclassified to the Consolidated and Separate Income Statement. Dividends received are recorded in other income in the Consolidated and Separate Income Statement. Any transaction costs incurred upon purchase of the security are added to the cost basis of the security and are not reclassified to the Consolidated and Separate Income Statement on sale of the security. Transaction cost on disposal of equity instruments is recognised as an expense in the income statement.

Financial liabilities are classified into one of the following measurement categories:

- Amortised cost
- Fair Value through Profit or Loss (FVTPL)

### (e) Financial Liabilities at fair value through profit or loss

Financial liabilities at fair value through profit or loss are financial liabilities held for trading. A financial liability is classified as held for trading if it is incurred principally for the purpose of repurchasing it in the near term or if it is part of a portfolio of identified financial instruments that are managed together and for which there is evidence of a recent actual pattern of short-term profit-taking. Derivatives are also categorized as held for trading unless they are designated and effective as hedging instruments. Financial liabilities held for trading also include obligations to deliver financial assets borrowed by a short seller.

Gains and losses arising from changes in fair value of financial liabilities classified as held for trading are included in the income statement and are reported as 'Net gains/(losses) on financial instruments held at fair value through profit or loss'. Interest expenses on financial liabilities held for trading are included in 'Net interest income'.

Financial Liabilities are designated at FVTPL when either the designation eliminates or significantly reduces an accounting mismatch which would otherwise arise or the financial liability contains one or more embedded derivatives which significantly modify the cash flows otherwise required. For liabilities designated at fair value through profit or loss, all changes in fair value are recognized in Other Income in the Consolidated and Separate Statement of Income, except for changes in fair value arising from changes in the Bank's own credit risk which are recognized in OCI. Changes in fair value of liabilities due to changes in the Bank's own credit risk, which are recognized in OCI, are not subsequently reclassified to the Consolidated and Separate Income Statement upon derecognition/extinguishment of the liabilities.

### (f) Financial Liabilities at amortised cost

Financial liabilities that are not classified at fair value through profit or loss fall into this category and are measured at amortised cost using the Effective Interest Rate method. Financial liabilities measured at amortised cost are deposits from banks or customers, other borrowed funds, debt securities in issue for which the fair value option is not applied, convertible bonds and subordinated debts.

### iii. Reclassifications

Financial assets are not reclassified subsequent to their initial recognition, except in the period after the Group changes its business model for managing financial assets. A change in the Group's business model will occur only when the Group either begins or ceases to perform an activity that is significant to its operations such as:

- Significant internal restructuring or business combinations; for example an acquisition of a private asset management company that might necessitate transfer and sale of loans to willing buyers, this action will constitute changes in business model and subsequent reclassification of the Loan held from BM1 to BM2 Category
- Disposal of a business line i.e. disposal of a business segment
- Any other reason that might warrant a change in the Group's business model as determined by management based on facts and circumstances.

The following are not considered to be changes in the business model:

- A change in intention related to particular financial assets (even in circumstances of significant changes in market conditions)
- A temporary disappearance of a particular market for financial assets.
- A transfer of financial assets between parts of the Group with different business models.

When reclassification occurs, the Group reclassifies all affected financial assets in accordance with the new business model. Reclassification is applied prospectively from the 'reclassification date'. Reclassification date is 'the first day of the first reporting period following the change in business model. For example, if the Group decides to shut down the retail business segment on 31 January 2018, the reclassification date will be 1 April, 2019 (i.e. the first day of the entity's next reporting period), the Group shall not engage



in activities consistent with its former business model after 31 January, 2018. Gains, losses or interest previously recognised are not restated when reclassification occurs.

### iv. Modification of financial assets and liabilities

### (a) Financial assets

The Group sometimes modifies the contractual cashflows of loans to customers. Where the terms of a financial asset are modified via amendments to the loan agreements, the Group evaluates whether the cash flows of the modified asset are substantially different from the original cashflows. If the cash flows are substantially different, then the contractual rights to cash flows from the original financial asset are deemed to have expired. In this case, the original financial asset is derecognised and a new financial asset is recognised at fair value. Any difference between the amortised cost of the original financial asset and the present value of the estimated future cashflows of the new asset is debited or credited to the customer's account.

Scenarios where modifications will lead to derecognition of existing loan and recognition of a new loan include but not limited to:

- » The exchange of a loan for another financial asset with substantially different contractual terms and conditions such as the restructuring of a loan to a bond; conversion of a loan to an equity instrument of the borrower.
- » Roll up of interest into a single bullet payment of interest and principal at the end of the loan term.
- » Conversion of a loan from one currency to another currency.
- » Extension of maturity dates will lead to modification and derecognition of existing loan and recognition of a new loan.

When the contractual cash flows of a financial asset are renegotiated or otherwise modified and the renegotiation or modification does not result in the derecognition of that financial asset in accordance with IFRS 9, the Group shall recalculate the gross carrying amount of the financial asset and shall recognize a modification gain or loss in profit or loss. For example, contractual cashflows of loan to customers may also be modified due to blanket payment holidays imposed by law and regulations and effective automatically without amendments being made to the loan agreements. In this scenario, the bank revises the expected gross carrying amount by discounting the rescheduled payments at original effective interest rate and the resulting loss is recognised immediately in Other income in Profit or loss as a cumulative catch-up adjustment.

Fees that are considered in determining the fair value of modified financial asset and fees that represent reimbursement of eligible transaction costs are included in the initial measurement of the asset and form part of the effective interest on the modified financial asset while other fees are included in profit or loss as part of the gain or loss on derecognition.

Impairment assessment is performed on modified financial assets before modification.

### (b) Financial Liabilities

A financial liability is derecognised when the obligation under the liability is discharged, cancelled or expired. The Group derecognises a financial liability when its terms are modified and the cash flows of the modified liability are substantially different. In this case, a new financial liability based on the modified terms is recognised at fair value. The difference between the carrying amount of the financial liability extinguished and the new financial liability with modified terms is recognised in profit or loss.

### De-recognition of financial instruments

The Group derecognizes a financial asset only when the contractual rights to the cash flows from the asset expire or it transfers the financial asset and substantially all the risks and rewards of ownership of the asset to another entity. If the Group neither transfers nor retains substantially all the risks and rewards of ownership and continues to control the transferred asset, the Group recognises its retained interest in the asset and an associated liability for amounts it may have to pay. If the Group retains substantially all the risks and rewards of ownership of a transferred financial asset, the Group continues to recognise the financial asset and also recognises a collateralised borrowing for the proceeds received.

Financial assets that are transferred to a third party but do not qualify for derecognition are presented in the statement of financial position as 'Assets pledged as collateral', if the transferee has the right to sell or repledge them.

On derecognition of a financial asset, the difference between the carrying amount of the asset (or the carrying amount allocated to the portion of the asset transferred), and the sum of (i) the consideration received (including any new asset obtained less any new liability assumed) and (ii) any cumulative gain or loss that had been recognized in other comprehensive income is recognized in profit or loss.

### (v) Impairment of Financial Assets

In line with IFRS 9, the Group assesses the under listed financial instruments for impairment using Expected Credit Loss (ECL) approach:

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- Amortised cost financial assets;
- Debt securities classified as at FVOCI;
- Off-balance sheet loan commitments; and
- Financial guarantee contracts.

Equity instruments and financial assets measured at FVPL are not subjected to impairment under the standard.

### **Expected Credit Loss Impairment Model**

The Group's allowance for credit loss calculations are outputs of models with a number of underlying assumptions regarding the choice of variable inputs and their interdependencies. The expected credit loss impairment model reflects the present value of all cash shortfalls related to default events either over the following twelve months or over the expected life of a financial instrument depending on credit deterioration from inception. The allowance for credit losses reflects an unbiased, probability-weighted outcome which considers multiple scenarios based on reasonable and supportable forecasts.

The Group adopts a three-stage approach for impairment assessment based on changes in credit quality since initial recognition.

- Stage 1 Where there has not been a significant increase in credit risk (SICR) since initial recognition of a financial instrument, an amount equal to 12 months expected credit loss is recorded. The expected credit loss is computed using a probability of default occurring over the next 12 months. For those instruments with a remaining maturity of less than 12 months, a probability of default corresponding to remaining term to maturity is used.
- Stage 2 When a financial instrument experiences a SICR subsequent to origination but is not considered to be in default, it is included in Stage 2. This requires the computation of expected credit loss based on the probability of default over the remaining estimated life of the financial instrument.
- Stage 3 Financial instruments that are considered to be in default are included in this stage. Similar to Stage 2, the allowance for credit losses captures the lifetime expected credit losses.

The guiding principle for ECL model is to reflect the general pattern of deterioration or improvement in the credit quality of financial instruments since initial recognition. The ECL allowance is based on credit losses expected to arise over the life of the asset (life time expected credit loss), unless

there has been no significant increase in credit risk since origination.

### **Measurement of Expected Credit Losses**

The probability of default (PD), exposure at default (EAD), and loss given default (LGD) inputs used to estimate expected credit losses are modelled based on macroeconomic variables that are most closely related with credit losses in the relevant portfolio. Details of these statistical parameters/inputs are as follows:

- PD The probability of default is an estimate of the likelihood of default over a given time horizon. A default may only happen at a certain time over the remaining estimated life, if the facility has not been previously derecognized and is still in the portfolio.
  - » 12-month PDs This is the estimated probability of default occurring within the next 12 months (or over the remaining life of the financial instrument if that is less than 12 months). This is used to calculate 12-month ECLs. The Bank obtains the constant and relevant coefficients for the various independent variables and computes the outcome by incorporating forward looking macroeconomic variables and computing the forward probability of default.
  - » Lifetime PDs This is the estimated probability of default occurring over the remaining life of the financial instrument. This is used to calculate lifetime ECLs for 'stage 2' and 'stage 3' exposures. PDs are limited to the maximum period of exposure required by IFRS 9. The Bank obtains 3 years forecast for the relevant macroeconomic variables and adopts exponentiation method to compute cumulative PD for future time periods for each obligor.
- EAD The exposure at default is an estimate of the exposure at a future default date, taking into account expected changes in the exposure after the reporting date, including repayments of principal and interest, whether scheduled by contract or otherwise, expected drawdowns on committed facilities, and accrued interest from missed payments.
- LGD The loss given default is an estimate of the loss arising in the case where a default occurs at a given time. It is based on the difference between the contractual cash flows due and those that the lender would expect to receive, including from the realization of any collateral. It is usually expressed as a percentage of the EAD.

To estimate expected credit loss for off balance sheet expo-



sures, credit conversion factor (CCF) is usually computed. CCF is a modelled assumption which represents the proportion of any undrawn exposure that is expected to be drawn prior to a default event occurring. It is a factor that converts an off balance sheet exposure to its credit exposure equivalent. In modelling CCF, the Bank considers its account monitoring and payment processing policies including its ability to prevent further drawings during periods of increased credit risk. CCF is applied on the off balance sheet exposures to determine the EAD and the ECL impairment model for financial assets is applied on the EAD to determine the ECL on the off balance sheet exposures.

### Forward-looking information

The measurement of expected credit losses for each stage and the assessment of significant increases in credit risk considers information about past events and current conditions as well as reasonable and supportable forecasts of future events and economic conditions. The estimation and application of forward-looking information requires significant judgement.

The measurement of expected credit losses for each stage and the assessment of significant increases in credit risk considers information about past events and current conditions as well as reasonable and supportable forecasts of future events and economic conditions. The estimation and application of forward-looking information requires that:

- The Group uses internal subject matter experts from Risk, Treasury and Business Divisions to consider a range of relevant forward looking data, including macro-economic forecasts and assumptions, for the determination of unbiased general economic adjustments in order to support the calculation of ECLs.
- Macro-economic variables taken into consideration include, but are not limited to, unemployment, interest rates, gross domestic product, inflation, crude-oil prices and exchange rate, and requires an evaluation of both the current and forecast direction of the macro-economic cycle.
- Macro-economic variables considered have strong statistical relationships with the risk parameters (LGD, EAD, CCF and PD) used in the estimation of the ECLs, and are capable of predicting future conditions that are not captured within the base ECL calculations.
- Forward looking adjustments for both general macro-economic adjustments and more targeted at portfolio / industry levels. The methodologies and assumptions, including any forecasts of future economic conditions, are reviewed regularly.

### **Macroeconomic factors**

The Group relies on a broad range of forward looking information as economic inputs, such as: GDP growth, unemployment rates, central bank base rates, crude oil prices, inflation rates and foreign exchange rates. The inputs and models used for calculating expected credit losses may not always capture all characteristics of the market at the date of the financial statements. To reflect this, qualitative adjustments or overlays may be made as temporary adjustments using expert credit judgement.

The macroeconomic variables and economic forecasts as well as other key inputs are reviewed and approved by management before incorporated in the ECL model. Any subsequent changes to the forward looking information are also approved before such are inputted in the ECL model.

The macro economic variables are obtained for 3 years in the future and are reassessed every 6 months to ensure that they reflect prevalent circumstances and are up to date.

Where there is a non-linear relationships, one forward-looking scenario is never sufficient as it may result in the estimation of a worst-case scenario or a best-case scenario. The Bank's ECL methodology considers weighted average of multiple economic scenarios for the risk parameters (basically the forecast macroeconomic variables) in arriving at impairment figure for a particular reporting period. The model is structured in a manner that the final outcome, which is a probability cannot be negative.

SICR is assessed once there is an objective indicator of a deterioration in credit risk of customer. In addition, the Bank as part of its routine credit processes perform an assessment on a quarterly basis to identify instances of SICR.

### Multiple forward-looking scenarios

The Group determines allowance for credit losses using three probability-weighted forward-looking scenarios. The Group considers both internal and external sources of information in order to achieve an unbiased measure of the scenarios used. The Group prepares the scenarios using forecasts generated by credible sources such as Business Monitor International (BMI), International Monetary Fund (IMF), Nigeria Bureau of Statistics (NBS), World Bank, Central Bank of Nigeria (CBN), Financial Markets Dealers Quotation (FMDQ), and Trading Economics.

The Group estimates three scenarios for each risk parameter (LGD, EAD, CCF and PD) – Normal, Upturn and Downturn, which in turn is used in the estimation of the multiple scenario ECLs.

The 'normal case' represents the most likely outcome and is aligned with information used by the Bank for other purposes such as strategic planning and budgeting. The other scenarios represent more optimistic and more pessimistic



outcomes. The Bank has identified and documented key drivers of credit risk and credit losses for each portfolio of financial instruments and, using an analysis of historical data, has estimated relationships between macro-economic variables, credit risk and credit losses.

### Assessment of significant increase in credit risk (SICR)

At each reporting date, the Bank assesses whether there has been a significant increase in credit risk for exposures since initial recognition by comparing the risk of default occurring over the remaining expected life from the reporting date and the date of initial recognition. The assessment considers borrower-specific quantitative and qualitative information without consideration of collateral, and the impact of forward-looking macroeconomic factors. The common assessments for SICR on retail and non-retail portfolios include macroeconomic outlook, management judgement, and delinquency and monitoring. Forward looking macroeconomic factors are a key component of the macroeconomic outlook. The importance and relevance of each specific macroeconomic factor depends on the type of product, characteristics of the financial instruments and the borrower and the geographical region.

The Group adopts a multi factor approach in assessing changes in credit risk. This approach considers: Quantitative (primary), Qualitative (secondary) and Back stop indicators which are critical in allocating financial assets into stages.

The quantitative models considers deterioration in the credit rating of obligor/counterparty based on the Bank's internal rating system or External Credit Assessment Institutions (ECAI) while qualitative factors considers information such as expected forbearance, restructuring, exposure classification by licensed credit bureau, etc.

A backstop is typically used to ensure that in the (unlikely) event that the primary (quantitative) indicators do not change and there is no trigger from the secondary (qualitative) indicators, an account that has breached the 30 days past due criteria for SICR and 90 days past due criteria for default is transferred to stage 2 or stage 3 as the case may be except there is a reasonable and supportable evidence available without undue cost to rebut the presumption.

## Definition of Default and Credit Impaired Financial Assets

At each reporting date, the Group assesses whether financial assets carried at amortised cost and debt financial assets carried at FVOCI are credit-impaired. A financial asset is 'credit-impaired' when one or more events that have a detrimental impact on the estimated future cash flows of the financial asset have occurred.

Evidence that a financial asset is credit-impaired includes

the following observable data:

- Significant financial difficulty of the borrower or issuer;
- A breach of contract such as a default or past due event;
- The lender(s) of the borrower, for economic or contractual reasons relating to the borrower's financial difficulty, having granted to the borrower a concession(s) that the lender(s) would not otherwise consider;
- It is becoming probable that the borrower will enter bankruptcy or other financial reorganisation; or
- The disappearance of an active market for a security because of financial difficulties.
- The purchase or origination of a financial asset at a deep discount that reflects the incurred credit losses.
- Others include death, insolvency, breach of covenants, etc

A loan that has been renegotiated due to a deterioration in the borrower's condition is usually considered to be credit-impaired. In addition, loans that are more than 90 days past due are considered impaired.

In making an assessment of whether an investment in sovereign debt is credit-impaired, the Group considers the following factors.

- The market's assessment of creditworthiness as reflected in the bond yields.
- The rating agencies' assessments of creditworthiness.
- The country's ability to access the capital markets for new debt issuance.
- The probability of debt being restructured, resulting in holders suffering losses through voluntary or mandatory debt forgiveness.
- The international support mechanisms in place to provide the necessary support as 'lender of last resort' to that country, as well as the intention, reflected in public statements, of governments and agencies to use those mechanisms. This includes an assessment of the depth of those mechanisms and, irrespective of the political intent, whether there is the capacity to fulfil the required criteria.

Presentation of allowance for ECL in the statement of financial position

Loan allowances for ECL are presented in the statement of financial position as follows:



- Debt instruments measured at FVOCI: no loss allowance is recognised in the statement of financial position because the carrying amount of these assets is their fair value. However, the loss allowance is disclosed and is recognised in the fair value reserve.
- Financial assets measured at amortised cost: as a deduction from the gross carrying amount of the assets;
- Loan commitments and financial guarantee contracts: generally, as a provision;
- Where a financial instrument includes both a drawn and an undrawn component, and the Group cannot identify the ECL on the loan commitment component separately from those on the drawn component: the Group presents a combined loss allowance for both components. The combined amount is presented as a deduction from the gross carrying amount of the drawn component. Any excess of the loss allowance over the gross amount of the drawn component is presented as a provision.

### (vi) Write-off

The Group writes off an impaired financial asset (and the related impairment allowance), either partially or in full, where there is no reasonable expectation of recovery as set out in IFRS 9, paragraph 5.4.4. After a full evaluation of a non-performing exposure, in the event that either one or all of the following conditions apply, such exposure shall be recommended for write-off (either partially or in full):

- continued contact with the customer is impossible;
- recovery cost is expected to be higher than the outstanding debt;
- The bank's recovery method is foreclosing collateral and the value of the collateral is such that there is reasonable expectation of recovering the balance in full.

All credit facility write-offs shall require endorsement at the appropriate level, as defined by the Bank. Credit write-off approval shall be documented in writing and properly initialed by the approving authority.

A write-off constitute a derecognition event. However, financial assets that are written off could still be subject to enforcement activities in order to comply with the Group's procedures for recovery of amount due. Whenever amounts are recovered on previously written-off credit exposures, such amount recovered is recognised as income on a cash basis only.

### (vii) Embedded derivatives

An embedded derivative is a component of a hybrid con-

tract that also includes a non-derivative host—with the effect that some of the cash flows of the combined instrument vary in a way similar to a stand-alone derivative. An embedded derivative causes some or all of the cash flows that otherwise would be required by the contract to be modified according to a specified interest rate, financial instrument price, commodity price, foreign exchange rate, index of prices or rates, credit rating or credit index, or other variable, provided in the case of a non-financial variable that the variable is not specific to a party to the contract. A derivative that is attached to a financial instrument but is contractually transferable independently of that instrument, or has a different counterparty, is not an embedded derivative, but a separate financial instrument. Where a hybrid contains a host that is a financial asset in the scope of IFRS 9, the entire hybrid contract, including the embedded features, is measured at FVTPL.

### (viii) Offsetting financial instruments

Master agreements provide that, if an event of default occurs, all outstanding transactions with the counterparty will fall due and all amounts outstanding will be settled on a net basis.

Financial assets and liabilities are offset and the net amount reported in the statement of financial position when there is a currently legally enforceable right to offset the recognised amounts and there is an intention to settle on a net basis or realise the asset and settle the liability simultaneously. The legally enforceable right must not be contingent on future events and must be enforceable in the normal course of business and in event of default, insolvency or bankruptcy of the company or the counterparty.

Income and expenses are presented on a net basis only when permitted under IFRSs, or for gains and losses arising from a group of similar transactions such as in the Group's trading activity.

### (k) Investment securities

Investment securities are initially measured at fair value plus, in case of investment securities not at fair value through profit or loss, incremental direct transaction costs and subsequently accounted for depending on their classification as amortised cost, fair value through profit or loss or fair value through other comprehensive income. See description in accounting policy Note J (ii) above.

### (I) Derivatives held for risk management purposes

Derivatives are classified as assets when their fair value is positive or as liabilities when their fair value is negative. Derivative assets and liabilities arising from different transac-



tions are only offset where there is a legal right of offset of the recognised amounts and the parties intend to settle the cash flows on a net basis, or realise the asset and settle the liability simultaneously.

Derivatives held for risk management purposes include all derivative assets and liabilities that are not classified as trading assets or liabilities. Derivatives are recognised initially at fair value; attributable transaction costs are recognised in profit or loss when incurred. Subsequent to initial recognition, derivatives are measured at fair value with changes in fair value recognised in profit or loss.

### (m) Repossessed Collateral

In certain circumstances, property is repossessed following the foreclosure on loans that are in default. Repossessed properties are measured at the lower of carrying amount and fair value less costs to sell and reported within 'Other assets'.

### (n) Investment in subsidiaries

Investments in subsidiaries are reported at cost less any impairment (if any) in the separate financial statement of the Bank.

A subsidiary is not consolidated but classified as 'held for sale' if it is available for immediate sale in its present condition and its sale is highly probable. A sale is 'highly probable' where: there is evidence of management commitment; there is an active programme to locate a buyer and complete the plan; the asset is actively marketed for sale at a reasonable price compared to its fair value; the sale is expected to be completed within 12 months of the date of classification; and actions required to complete the plan indicate that it is unlikely that there will be significant changes to the plan or that it will be withdrawn.

### (o) Property and equipment

### (i) Recognition and measurement

The Group recognises items of property and equipment as assets when it is probable that the future economic benefits associated with the asset will flow to the Group and the cost can be measured reliably, items of property and equipment is recognised at the time the cost is incurred. These costs include costs incurred initially to acquire or construct an item of property and equipment as well as the costs of its dismantlement, removal or restoration, the obligation for

which an entity incurs as a consequence of using the item during a particular period.

Items of property and equipment are measured at cost less accumulated depreciation and impairment losses. Cost includes expenditures that are directly attributable to the acquisition of the asset. When parts of an item of property or equipment have different useful lives, they are accounted for as separate items (major components) of property and equipment.

The assets' carrying values and useful lives are reviewed, and written down if appropriate, at each reporting date. Assets are impaired whenever events or changes in circumstances indicate that the carrying amount is less than the recoverable amount; see note (q) on impairment of non-financial assets.

### (ii) Subsequent costs

The cost of replacing part of an item of property or equipment is recognised in the carrying amount of the item if it is probable that the future economic benefits embodied within the part will flow to the Group and its cost can be measured reliably. The carrying amount of the replaced part is derecognised. The costs of the day-to- day servicing of property and equipment are recognised in the income statement as incurred.

### (iii) Depreciation

Depreciation is recognised in the income statement on a straight-line basis to write down the cost of each asset, to their residual values over the estimated useful lives of each part of an item of property and equipment. Leased assets under finance lease are depreciated over the shorter of the lease term and their useful lives.

Depreciation begins when an asset is available for use and ceases at the earlier of the date that the asset is derecognised or classified as held for sale in accordance with IFRS 5. A non-current asset or disposal group is not depreciated while it is classified as held for sale.

The estimated useful lives for the current and comparative periods are as follows:



Item of Property and Equipment	Estimated Useful Life
Leasehold improvements and buildings:	
Leasehold improvements	Over the shorter of the useful life of the item or lease term
Buildings	50 years
Leasehold Land	Over the remaining life of the lease
Furniture and equipment:	
Furniture and fittings	5years
Machine and equipment	5years
Computer hardware	3years
Motor vehicles	4years
Aircraft	6years

Capital work in progress is not depreciated. Upon completion it is transferred to the relevant asset category. Depreciation methods, useful lives and residual values are reassessed at each reporting date.

Cost of leasehold land is amortised over the remaining life of the lease as stated in the certificate of occupancy issued by Government.

### (iv) De-recognition

An item of property and equipment is derecognised on disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on de-recognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in the income statement in the year the asset is derecognised.

### (p) Intangible assets

### (i) Goodwill

Goodwill represents the excess of the cost of the acquisition over the Group's interest in the net fair value of the identifiable assets, liabilities and contingent liabilities of the acquired subsidiaries at the date of acquisition. When the excess is negative, it is recognised immediately in profit or loss; Goodwill on acquisition of subsidiaries is included in intangible assets.

### Subsequent measurement

Goodwill is allocated to cash-generating units or groups of cash-generating units for the purpose of impairment testing. The allocation is made to those cash-generating units or groups of cash-generating units that are expected to benefit from the business combination in which the good-will arose identified in accordance with IFRS 8. Goodwill is tested annually as well as whenever a trigger event has been observed for impairment by comparing the present value of the expected future cash flows from a cash generating unit with the carrying value of its net assets, including attributable goodwill and carried at cost less accumulated impairment losses. Impairment losses on goodwill are not reversed. Gains and losses on the disposal of an entity include the carrying amount of goodwill relating to the entity sold.

### (ii) Software

Software acquired by the Group is stated at cost less accumulated amortisation and accumulated impairment losses.

Expenditure on internally developed software is recognised as an asset when the Group is able to demonstrate its intention and ability to complete the development and use the software in a manner that will generate future economic benefits, and can reliably measure the costs to complete the development. Development costs previously expensed cannot be capitalised. The capitalised costs of internally developed software include all costs directly attributable to developing the software and capitalised borrowing costs, and are amortised over its useful life. Internally developed software is stated at capitalised cost less accumulated amortisation and impairment.

Subsequent expenditure on software assets is capitalised only when it increases the future economic benefits embodied in the specific asset to which it relates. All other expenditure is expensed as incurred.

Amortisation is recognised in profit or loss on a straight-line basis over the estimated useful life of the software, from the date that it is available for use since this most closely reflects the expected pattern of consumption of the future economic benefits embodied in the asset. The maximum useful life of software is five years.

Amortisation methods, useful lives and residual values are reviewed at each financial year-end and adjusted if appropriate.

### (q) Impairment of Non financial assets

The carrying amounts of the Group's non-financial assets, inclusive of deferred tax assets are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists then the asset's recoverable amount is estimated. For goodwill and intangible assets that have indefinite useful lives or that are available for use, the recoverable amount is estimated each year.

An impairment loss is recognised in the income statement



if the carrying amount of an asset or its cash-generating unit exceeds its recoverable amount. A cash-generating unit is the smallest identifiable asset group that generates cash flows that largely are independent from other assets and groups. Impairment losses recognised in respect of cash-generating units are allocated first to reduce the carrying amount of any goodwill allocated to the units and then to reduce the carrying amount of the other assets in the unit (group of units) on a pro rata basis.

The recoverable amount of an asset or cash-generating unit is the greater of its value in use and its fair value less costs to sell. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset.

An impairment loss in respect of goodwill is not reversed. In respect of other assets, impairment losses recognised in prior periods are assessed at each reporting date for any indications that the loss has decreased or no longer exists. An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

### (r) Deposits, debt securities issued

Deposits and debt securities issued are the Group's sources of debt funding. When the Group sells a financial asset and simultaneously enters into a "repo" or "stock lending" agreement to repurchase the asset (or a similar asset) at a fixed price on a future date, the arrangement is accounted for as a deposit, and the underlying asset continues to be recognised in the Group's financial statements.

The Group classifies capital instruments as financial liabilities or equity instruments in accordance with the substance of the contractual terms of the instruments.

Deposits and debt securities issued are initially measured at fair value plus transaction costs, and subsequently measured at their amortised cost using the effective interest method, except where the Group chooses to carry the liabilities at fair value through profit or loss.

### (s) Provisions

A provision is recognized if, as a result of a past event, the Group has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where

appropriate, the risks specific to the liability.

A provision for restructuring is recognised when the Group has approved a detailed and formal restructuring plan, and the restructuring either has commenced or has been announced publicly. The Group recognizes no provision for future operating losses.

A provision for onerous contracts is recognised when the expected benefits to be derived by the Group from a contract are lower than the unavoidable cost of meeting its obligations under the contract. The provision is measured at the present value of the lower of the expected cost of terminating the contract and the expected net cost of continuing with the contract. Before a provision is established, the Group recognises any impairment loss on the assets associated with that contract.

### (t) Financial guarantees and loan commitments

Financial guarantees are contracts that require the Group to make specified payments to reimburse the holder for a loss it incurs because a specified debtor fails to make payment when due in accordance with the terms of a debt instrument. Financial guarantee liabilities are initially recognised at their fair value, and the initial fair value is amortised over the life of the financial guarantee. After initial recognition, guarantee contracts are subsequently measured at the higher of:

- a) The amount of the loss allowance, and
- b) The amount initially recognised less, when appropriate, the cumulative amount of income recognised in accordance with the principles of IFRS 15.

Financial guarantees, principally consisting of letters of credit are included within other liabilities.

Loan commitments are firm commitments to provide credit under pre-specified terms and conditions. The Group recognises a provision in accordance with IAS 37 if the contract was considered to be onerous.

### (u) Employee benefits

### (i) Defined contribution plans

A defined contribution plan is a pension plan under which the Group pays fixed contributions to a separate entity. The rate of contribution by the Bank and its employee is 10% and 8% respectively of basic salary, housing and transport allowance. The Group has no legal or constructive obligations to pay further contributions if the fund does not hold sufficient assets to pay all employees the benefits relating to employee service in the current and prior periods.

For defined contribution plans, the Group pays contribu-



tions to publicly or privately administered Pension Fund Administrators (PFA) on a mandatory, contractual or voluntary basis. The Group has no further payment obligations once the contributions have been paid. The contributions are recognised as employee benefit expense in the Statements of Comprehensive Income when they are due. Prepaid contributions are recognised as an asset to the extent that a cash refund or a reduction in the future payments is available.

### (ii) Defined benefit plans

A defined benefit plan is a pension plan that defines an amount of pension benefit that an employee will receive on retirement, usually dependent on one or more factors, such as age, years of service and compensation.

The liability recognised in the Statements of financial position in respect of defined benefit pension plans is the present value of the defined benefit obligation at the date of the Statements of financial position less the fair value of plan assets. The defined benefit obligation is calculated annually by independent actuaries using the projected unit credit method. In determining the appropriate discount rate, the Group considers the market yields on Government Bonds of medium duration as compiled by the Debt Management Organisation.

Remeasurements arising from experience adjustments and changes in actuarial assumptions in excess of the plan assets or of the defined benefit obligation are charged or credited to Other Comprehensive Income in the financial year in which they arise. Past-service costs are recognised immediately in the Income statement.

### (iii) Termination Benefits

Termination benefits are recognised as an expense when the Group is demonstrably committed, without realistic possibility of withdrawal, to a formal detailed plan to terminate employment before the normal retirement date. Termination benefits for voluntary redundancies are recognised if the Group has made an offer encouraging voluntary redundancy, it is probable that the offer will be accepted, and the number of acceptances can be estimated reliably.

### (iv) Short-term employee benefits

Short-term employee benefit obligations are measured on an undiscounted basis and are expensed as the related service is provided.

A liability is recognised for the amount expected to be paid under short-term cash bonus or profit-sharing plans if the Group has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee and the obligation can be estimated reliably.

### (v) Share-based payment transactions

Guaranty Trust Bank operates a cash settled share based compensation scheme managed by a Special Purpose Vehicle (SPV) - Guaranty Trust Bank Staff Investment Trust. The scheme was introduced as a compensation plan for the bank's management personnel to enhance employee retention, by offering the shares acquired by the SPV by way of Share Appreciation Rights (SARs) and Stock Options (hybrid plan) to qualifying members of staff at prevailing net book value.

Acquisition of the bank's shares by the SPV was by means of an overdraft facility extended to the scheme. The hybrid nature (i.e. mix of SARs and Stock Options) entitles the scheme to cash dividend which it uses to defray its obligations on the facility, make dividend payments to members that furnished consideration and extinguish its liability to exiting members. Employees exiting the scheme are granted the right to redeem their holdings for cash at the prevailing market price on fulfilment of specified vesting conditions.

At each reporting period, the fair value of the amount payable to employees in respect of share appreciation rights, which are settled in cash, is recognized as an expense, with a corresponding increase in liabilities, over the period in which the employees become unconditionally entitled to payment. Any change in the fair value of the liability is recognized as personnel expense in the bank's income statement.

### (v) Share capital and reseves

### (i) Share issue costs

Incremental costs directly attributable to the issue of an equity instrument are deducted from the initial measurement of the equity instrument.

### (ii) Dividend on the Bank's ordinary shares

Dividends on the Bank's ordinary shares are recognised in equity when approved by the Bank's shareholders.

### (iii) Treasury shares

Where the Bank or any member of the Group purchases the Bank's shares, the consideration paid is deducted from shareholders' equity as treasury shares until they are cancelled. Where such shares are subsequently sold or reissued, any consideration received is included in shareholders' equity.



### (w) Earnings per share

The Group presents Basic Earnings Per Share (EPS) for its ordinary shares. Basic EPS is calculated by dividing the profit or loss attributable to ordinary shareholders of the Bank by the weighted average number of ordinary shares outstanding during the period.

Diluted EPS is determined by adjusting the profit or loss that is attributable to ordinary shareholders and the weighted-average number of ordinary shares outstanding for effects of all dilutive potential ordinary shares.

### (x) Segment reporting

An operating segment is a component of the Group that engages in business activities from which it can earn revenues and incur expenses, including revenues and expenses that relate to transactions with any of the Group's other components, whose operating results are reviewed regularly by the Executive Management Committee to make decisions about resources allocated to each segment and assess its performance, and for which discrete financial information is available. All costs directly traceable to the operating segments are allocated to the segment concerned, while indirect cost are allocated based on the benefits derived from such costs.

### (y) Levies

A levy is an outflow of resources embodying economic benefits that is imposed by governments on entities in accordance with legislation (i.e. laws and/or regulations), other than:

- Those outflows of resources that are within the scope of other Standards (such as income taxes that are within in the scope of IAS 12 Income Taxes); and
- Fines or other penalties that are imposed for breaches of the legislation

The Group recognises a levy when the obligating event that gives rise to a liability as identified by the legislation, occurs. This triggers the obligation to pay the levy and recognise the expense for the period.

### (z) Stocks

Stocks include consumables and cards held for resale or subsequent issuance to customers. They are measured at lower of cost and net realizable value. Cost comprises of purchase and other costs incurred in bringing the items of stock to their present location and condition. Net realizable value is the estimated issuance price. When items of stocks are issued to customers, their carrying amount is recognized as an expense in the period in which the relevant revenue is recognized.







### (a) Introduction and overview

Guaranty Trust Holding Company Plc has a robust risk culture and embrace the best practice Enterprisewide Risk Management. The risk management framework is designed to align people, strategy, policies, processes, technology and business intelligence in order to evaluate, manage and optimize the opportunities and threats it may face in maximising sustainable stakeholders' value within its defined risk appetite.

To continually sustain this strong risk culture, the Group adopted the COSO definition of Enterprise Risk Management which depicts ERM as a process driven by an entity's Board of Directors, Management and other personnel, applied in strategy setting and across the enterprise, to identify potential events that may affect the entity, and manage risk to be within its risk appetite, to provide reasonable assurance regarding the achievement of the entity's objectives.

This involves the application of risk management principles and processes in every business activity to determine potential threats, and adopt appropriate control measures, to curtail risks in achieving the desired objectives.

The Group has recognised its major risk areas to include Credit, Operational, Information Technology, Cyber Security, Market and Liquidity Risks. Risk identification in these areas is carried out by the relevant risk owners, in collaboration with the Enterprise Risk Management

### (b) Risk Management Philosophy

The Group's risk management philosophy describes its attitude to risk taking. It is the driving force behind all the decisions made in the conduct of business activities and operations from a risk perspective. This is fittingly summarized in the following statement:

"To enhance shareholders' value by creating and maintaining a culture of intelligent risk-taking"

This philosophy is further cascaded into working statements through the following risk principles:

- » The Group's decisions will be based on careful analysis of its operating environment as well as the implications of the identified risks to the achievement of its strategic goals.
- » The Group will not take any action that will compromise its integrity
- » Risk control will serve to enhance the achievement of strategic objectives.
- » The Group will always comply with all government regulations and continually espouse global best practice.
- » Risk management will form a key part of the Group's

strategy setting process

- » The Group will only assume risks that fall within its risk appetite with appropriate returns.
- The Group shall adhere to the risk management cycle of identifying, measuring, controlling and reporting risks.
- » The Group shall continually review its activities to determine the level of inherent risks and deploy appropriate risk responses at all time.

### **Risk Appetite**

The Group recognises that there are inherent risks associated with the pursuit of growth opportunities in achieving its strategic objectives. While the risk philosophy articulates how inherent risks are considered when making decisions, the Board and Management of the Company determine the risks that are acceptable based on its capabilities in terms of people, capital and technology.

### **Risk Appetite Statement**

"Guaranty Trust Bank Holding Company will maintain a moderate risk appetite in pursuit of its core strategies to dominate its priority sectors, expand its franchise on Africa continent, contain its operating cost whilst leveraging on technology and remain the most profitable, without taking unnecessary risks."

The Group's risk appetite statement expresses the attitude and position of the Board and Management on the approach to risk adopted across all the businesses in relation to the set strategic objectives. This statement is interpreted in quantitative and qualitative risk factors that measure the risk profile. The identified risk factors include:

- » Capital Adequacy
- » Earnings Growth (Profit Before Tax)
- » Earnings Quality (Net Interest Margin)
- » Return on Asset
- » Issuer Debt Rating
- » Return on Equity
- » Cost-to-Income
- » Asset quality (Non-Performing Loan) and Coverage,
- » Cost of Risk
- » Liquidity and Coverage Ratio
- » Risk Asset Funding



- » Obligor and Sector Concentration
- » Staff Attrition
- » Stop Loss Limit
- » Operational Risk Loss

### **Risk Tolerance**

To achieve the desired impact of the risk appetite statement across all business divisions, the Group defined the risk tolerances applicable to the risk factors for measurement and monitoring purposes to enhance decision making. The tolerances are measured via a three-leg limit system which measures an extreme upper region signifying high risk or unacceptable risk level, a middle range region known as trigger point and a lower region signifying a low risk or acceptable risk level. These classifications establish the acceptable levels of variation relative to the Group's desired objective.

The set risk tolerances levels are subject to the approval of the Board of Directors and can be changed when there are compelling regulatory and operating factors.

The risk tolerance limits are monitored periodically using a dashboard which estimates the status of each risk factor. The result of the dashboard is made available to the Management and Board of Directors for informed decision(s).

### (c) Risk Management Framework

The Group's Risk Management Framework is built on a well-defined organisational structure and established policies to guide in the function of identifying, analysing, managing and monitoring the various risks inherent in the business as well as setting appropriate risk limits and controls to

align the risks with the strategic objectives.

The risk management policies are subject to review at least once a year. However more frequent reviews may be conducted at the instance of the Board, when changes in laws, regulations, market conditions or the Group's activities are material enough to impact on the continued adoption of the existing policies. The Group, through its trainings and management standards and procedures, aims to develop a disciplined, engaging and controlled environment, in which all employees understand their roles and obligations.

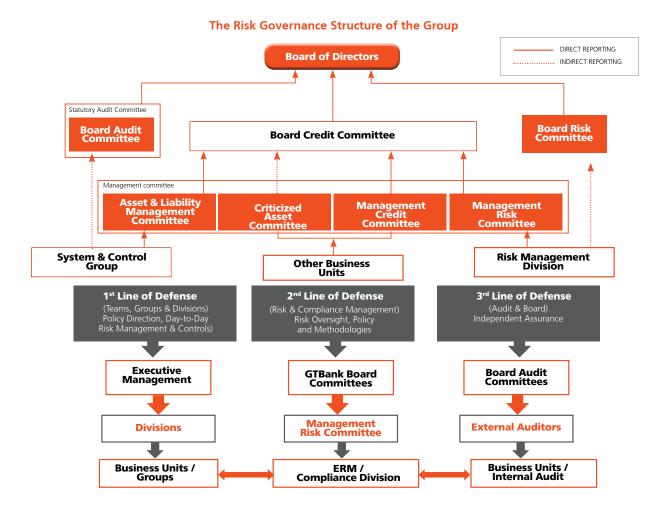
The Board of Directors has overall responsibility for the establishment of the Group's Risk Management framework and exercises its oversight function over all the Group's prevalent risks via its various committees; Board Risk Committee, Board Credit Committee, and Board Audit Committee. These committees are responsible for developing and monitoring risk policies in their specific areas and report regularly to the Board of Directors. All Board committees have both executive and non-executive members.

The Board Committees are assisted by the various Management Committees in identifying and assessing risks arising from day to day activities of the Group. These committees include:

- The Management Credit Committee
- Criticized Assets Committee
- Asset and Liability Management Committee (ALMAC)
- Management Risk Committee
- Information Technology (IT) Steering Committee
- Information Technology (IT) Risk Management Committee
- Other Ad-hoc Committees

These committees meet on a regular basis while others are set up on an ad-hoc basis as dictated by situations.





The three lines of defense model differentiated amongst the three groups involved in effective risk management include:

- Functions that own and manage risks.
- Functions that oversee risks.
- Functions that provide independent assurance.

FIRST LINE OF DEFENSE: Owns and manage the risks. They are responsible for implementing corrective actions to address process and control deficiencies; maintaining effective internal controls and executing risk and control procedures on a day-to-day basis. They also identify, assess, control and mitigate risks to ensure the achievement of set goals and objectives.

SECOND LINE OF DEFENSE: Established to perform a policy-setting and monitoring role. It is a risk management function (and/or committee) that facilitates and monitors the implementation of effective risk management practices and a compliance function that monitors various specific risks such as non-compliance with applicable laws and regulations. Other functions include identifying known and emerging issues, providing risk management framework, assisting management in developing processes and controls to manage risks, monitoring the adequacy and effectiveness of internal control, accuracy and completeness of reporting and timely remediation of deficiencies.

THIRD LINE OF DEFENSE: Provides objective assurance on the effectiveness of governance, risk management and internal controls. The scope of the assurance, which is reported to Senior Management and Board, covers a broad range of objectives, including efficiency and effectiveness of operations, safeguarding of assets, reliability and integrity of reporting processes, and compliance with laws, regulations, policies, procedures and contracts. It also includes all elements of the risk management and internal control framework.

The Board Risk Committee is responsible for reviewing and recommending risk management policies, procedures and profiles including risk management philosophy, risk appetite and risk tolerance of the Company. Its oversight functions cut across all risk areas including credit risk, market and interest rate risk, liquidity risk, operational risk, reputation risk, technology risk and other major risks that may arise from time to time. The committee monitors the Group's plans and progress in meeting regulatory and risk-based supervision requirements including Basel II compliance as well as the overall regulatory and economic capital adequacy. It also reviews and approves the contingency plan for specific risks.

The Company's Board Audit Committee is responsible for monitoring compliance with the risk management policies and procedures, and for reviewing the adequacy of the risk management



framework in relation to risks faced by the Group. The Audit Committee is assisted by the Internal Audit Group, in carrying out these functions. Internal Audit undertakes both regular and ad-hoc reviews of risk management controls and procedures, the results of which are reported to the Audit Committee.

The Company's Board of Directors has delegated responsibility for the management of credit risk to the Board Credit Committee. The Board Credit Committee considers and approves all lending exposures, including treasury investment exposures, as well as insider-related credits in excess of limits assigned to the Management Credit Committee by the Board. The committee also ensures that the Group's internal control procedures in the area of risk assets remain fool-proof to safeguard the quality of the Group's risk assets.

Management Risk Committee examines risk in its entirety by reviewing and analysing environmental issues and policies impacting the Group, either directly or remotely, and makes recommendations to the Board Risk Committee.

Management Credit Committee formulates credit policies in consultation with business units, covering credit assessment, risk grading and reporting, collateral, regulatory and statutory requirements. The committee also assesses and approves all credit exposures in excess of the Managing Director's limit set by the Board.

The Asset & Liability Management Committee establishes the Group's standards and policies covering the various components of Market Risk Management. These include Interest Rate Risk, Liquidity Risk, Investment Risk and Trading Risk. It ensures that the authority delegated by the Board and Management Risk Committees with regard to Market Risk is exercised, and that Market Risk exposures are monitored, reported and managed. Furthermore, the Committee limits and monitors the potential impact of specific pre-defined market movements on the comprehensive income of the Group through stress tests and simulations.

Criticised Assets Committee is responsible for the assessment of the Group's credit risk asset portfolio. It highlights the status of the risk assets in line with the internal and external regulatory framework and ensures that triggers are sent in respect of delinquent credit risk assets. It also ensures adequate provisions are taken in line with the regulatory and internal guidelines.

The Credit Risk Management Group through Credit Risk Control is responsible for identifying, controlling, monitoring and reporting credit risk related issues while Credit Administration serves as the secretariat for the Management Credit Committee meetings and managing the credit exposures related to lending and investment activities as well as other unfunded credit exposures that have default probabilities; such as contingent liabilities.

Credit risk is the most critical risk for the Group as credit exposures, arising from lending activities account for the major portion of the Group's assets and source of its revenue. Thus, the Group ensures that credit risk related exposures are properly monitored, managed and controlled.

### (d) Risk Management Methodology

The Group recognizes that it is in the business of managing inherent risks to derive optimal value for all the stakeholders. It has therefore, over the years detailed its approach to risk management through various policies and procedures, which include the following:

- ERM Policy
- Credit Policy Guide
- Human Resources Policy Manual
- Quality Manual
- Standard Operating Procedures
- IT Policy

To ensure adherence to the policies and procedures, several exception reports on activities are generated by the various audit/control function units for management decision making. These include:

- Monthly Performance Review (MPR) for the marketing teams
- Monthly Operations Performance Reports (OPR) for the support teams
- Quarterly Business Performance Review
- Annual Bank-wide performance appraisal systems
- Monthly Expense Control Monitoring Report
- Criticized Asset Committee Report

### (e) Risk Management Overview

The Enterprise-wide Risk Management Division is responsible for optimising the risks and returns inherent in the business through the effective collaboration with the business facing units. The risk management infrastructure encompasses a comprehensive approach to identifying, managing, monitoring and reporting risks with focus on the following:

- Inherent Risk Groups Credit, Market, Operational, Liquidity and Information Security.
- (ii) Other Risk Areas Reputational and Strategic Risk

In line with best global practices and to align with Basel II Capital requirements, the Group incorporated a strategic framework for the efficient measurement and management of risks and capital. The Group has implemented the Basel II recommended capital measurement approaches for the estimate of economic capital required to cope with unexpected losses using Oracle Financial Services Analytical Applica-

### FINANCIAL RISK MANAGEMENT



tions. The Group has also put in place other qualitative and quantitative measures that will assist with enhancing risk management processes and creating a platform for more risk-adjusted decision-making.

(f) Credit risk

Lending and other financial activities form the core business of the Group and in recognition of this, great emphasis is placed on effective management of its exposure to credit risk. The Group defines credit risk as the risk of failure by a counterparty to meet the terms of any lending contracts with the Group or otherwise to perform as agreed. Credit risk arises anytime funds are extended, committed, invested or otherwise exposed through actual or implied contractual agreements.

The specific credit risk objectives, as contained in the Credit Risk Management Framework, are:

- Maintenance of an efficient loan portfolio
- Institutionalization of sound credit culture
- Adoption of international best practices in credit risk management
- Development of Credit Risk Management professionals.

Each business unit is required to implement the credit policies and procedures in line with the the credit policy guide as approved by the Board. Each business unit is responsible for the quality and performance of its credit portfolio and for monitoring and controlling all credit risks in its portfolio, including those subject to Management Credit Committee's approval. The Internal Audit and Credit Administration respectively undertake regular reviews of business units and credit quality reviews.

The Group continues to focus attention on intrinsic and concentration risks inherent in its businesses in order to effectively manage the portfolio risk. The credit portfolio concentration limits that are set and measured under concentration limits per obligor, business lines, sector, rating grade, geography and collateral.

The Group drives the credit risk management processes using appropriate scalable technology to achieve global best practices. To comply with the CBN requirements on implementation of Basel II, especially with the computation of capital adequacy ratio and market disclosure, the Group invested in two major softwares namely: Lead to Loan Credit Solution and OFSAA Basel II solution. These softwares are customised to suit the internal processes and seamlessly interact with the bank's core banking application.

To meet the Basel II (Pillar 2) requirements, the Group developed a comprehensive Internal Capital Adequacy Assessment Process (ICAAP) document, which detailed approaches and procedures on how the Group measures and compute its various risks and

capital requirements. The document also contain details of the capital planning process and it is updated annually.

Lead to Loan is an integrated credit solution software which manages credit customers' profiles, rating scores, documents and collateral management, credit workflow processes, disbursement, recoveries and collection.

OFSAA Basel II solution is an Oracle Financial Services Analytical Application which is capable of handling the complete range of calculations covered in the Basel II Accord.

For capital adequacy computation under Basel II Pillar I, the Group has implemented the Standardized Approach for the three risk areas – Credit, Market & Operational risk and the Advanced Internal Rating Based (AIRB) Approah using the OF-SAA Basel II solution software. The advanced measurement approach for credit risk uses PD, LGD and EAD as the input parameters.

### (i) Management of Credit Risk

The Board of Directors has delegated responsibility for the management of credit risk to its Board Credit Committee. The Management Credit Committee reporting to the Board Credit Committee is responsible for oversight of the Group's credit risk, including:

- Formulating credit policies in consultation with business units, covering collateral requirements, credit assessment, risk grading and reporting, documentation and legal procedures, and compliance with regulatory and statutory requirements.
- Establishing the authorisation structure for the approval and renewal of credit facilities. Authorisation limits are allocated to business unit heads. Larger facilities require approval by the Deputy Managing Director, Managing Director, Management Credit Committee, and the Board Credit Committee/Board of Directors as appropriate.
- Reviewing and assessing credit risk. Management Credit Committee assesses all credit exposures in excess of designated limits, prior to facilities being committed to customers by the business unit concerned. Renewals and reviews of facilities are subject to the same review process.
- Developing and maintaining the Group's risk rating in order to categorise exposures according to the degree of risk of financial loss faced and to attention management on the attendant risks. The current risk rating framework consists of ten grades reflecting varying degrees of risk of default with rating "1" as the best and "10" as lost. The risk ratings are subject to regular reviews by Credit Risk Management Group.
- Reviewing compliance of business units with agreed exposure limits. Regular review and reports are provided



by the Risk Management Group on the credit quality and appropriate corrective actions are taken.

 Providing advice, guidance and specialist skills to business units to promote best practice throughout the Group in the management of credit risk.

Business units are required to implement the Group's credit policies and procedures, with credit approval authorised by the Board Credit Committee.

### (ii) Credit Risk Measurement

In line with IFRS 9, the Group has adopted Expected Credit Loss (ECL) approach effective January 1, 2018. IFRS 9 adopts dual measurement approach to determining expected credit loss. The 12 month ECL is applicable to credit exposure in Stage 1 where there is no significant deterioration in credit quality. It is computed as loss allowance. The lifetime ECL is the loss allowance computed for credit exposures in Stage 2 and 3. As part of the envolving risk culture, the company developed internal rating models along the Group's business segments (Corporate, Commercial, Retail and Small and Medium Enterprises) consistent with international rating agencies with historical data of over five years. This has enabled the Group to successfully implement

the Internal Rating Based Approach as well as the implementation of Expected Credit Loss measurement.

IFRS 9 Expected Credit Loss measurement approach is a proactive way of determining the extent of future loss(es) associated with risk exposures in the Group's portfolio. Key aspect of ECL approach is the incorporation of the macroeconomic indicators (forecast) into the computation of the future credit loss. The credit impairment under IFRS 9 is determined using a forward looking method of impairment evaluation by assuming that every risk exposures have inherent credit loss.

The Group undertakes lending activities after careful analysis of the borrowers' character, capacity to repay, cash flow, credit history, industry conditions and other factors. In the analysis, the applied parameters are determined by each business segment because of the differences in the inherent risks.

The Group's rating grades reflect the range of parameters internally developed to predict the default probabilities of each rating class in line with international best practices and in compliance with BASEL II requirements. The grades reflect granularities and are handled by Account Officers and Relationship Managers with validation by Credit Risk Management Group.

Rating Grade	Description	Characteristics
1 (AAA)	Exceptional Credit	<ul> <li>Exceptional credit quality</li> <li>Obligors with overwhelming capacity to meet obligation</li> <li>Top multinationals / corporations</li> <li>Good track record</li> <li>Strong brand name</li> <li>Strong equity and assets</li> <li>Strong cash flows</li> <li>Full cash coverage</li> </ul>
2 (AA)	Superior Credit	<ul> <li>Very high credit quality</li> <li>Exceptionally high cash flow coverage (historical and projected)</li> <li>Very strong balance sheets with high liquid assets</li> <li>Excellent asset quality</li> <li>Access to global capital markets</li> <li>Typically large national corporate in stable industries and with significant market share</li> </ul>
3 (A)	Minimal Risk	<ul> <li>High quality borrowers</li> <li>Good asset quality and liquidity position</li> <li>Strong debt repayment capacity and coverage</li> <li>Very good management</li> <li>Though credit fundamentals are strong, it may suffer some temporary setback if any of them are adversely affected</li> <li>Typically in stable industries</li> </ul>
4 (BBB)	Above Average	<ul> <li>Good asset quality and liquidity</li> <li>Very good debt capacity but smaller margins of debt service coverage</li> <li>Good management in key areas</li> <li>Temporary difficulties can be overcome to meet debt obligations</li> <li>Good management but depth may be an issue</li> <li>Good character of owner</li> <li>Typically good companies in cyclical industries</li> </ul>



5 (BB)	Average	<ul> <li>Satisfactory asset quality and liquidity</li> <li>Good debt capacity but smaller margins of debt service coverage</li> <li>Reasonable management in key areas</li> <li>Temporary difficulties can be overcome to meet debt obligations</li> <li>Good management but depth may be an issue</li> <li>Satisfactory character of owner</li> <li>Typically good companies in cyclical industries</li> </ul>
6 (B)	Acceptable Risk	<ul> <li>Limited debt capacity and modest debt service coverage</li> <li>Could be currently performing but susceptible to poor industry conditions and operational difficulties</li> <li>Declining collateral quality</li> <li>Management and owners are good or passable</li> <li>Typically borrowers in declining markets or with small market share and operating in cyclical industries</li> </ul>
7 (CCC)	Watch-list	<ul> <li>Eliciting signs of deterioration as a result of well defined weaknesses that may impair repayment</li> <li>Typically start- ups / declining markets/deteriorating industries with high industry risk</li> <li>Financial fundamentals below average</li> <li>Weak management</li> <li>Poor information disclosure</li> </ul>
8 (CC)	Substandard Risk	<ul> <li>Well-defined weaknesses though significant loss unlikely; orderly liquidation of debt under threat</li> <li>Continued strength is on collateral or residual repayment capacity of obligor</li> <li>Partial losses of principal and interest possible if weaknesses are not promptly rectified</li> <li>Questionable management skills</li> </ul>
9 (C)	Doubtful Risk	<ul> <li>High probability of partial loss</li> <li>Very weak credit fundamentals which make full debt repayment in serious doubt</li> <li>Factors exist that may mitigate the potential loss but awaiting appropriate time to determine final status</li> <li>Demonstrable management weaknesses, poor repayment weaknesses and poor repayment profile</li> </ul>
10 (D)	Lost	<ul> <li>A definite loss of principal and interest</li> <li>Lack of capacity to repay unsecured debt</li> <li>Bleak economic prospects</li> <li>Though it is still possible to recover sometime in the future, it is imprudent to defer write - offs</li> </ul>

Risk ratings models form the building blocks for the determination of default risk of counterparties. The models are backtested to ascertain the predicitive capabilities relative to actual performance and make necessary amendments as necessary to enhance their effectiveness.

Because significant increase in credit risk is the main factor that determines movement of a financial asset from Stage 1 to Stage 2, all obligors with downward movement of credit rating of more than 3 notches or any movement into rating 7 are migrated to Stage 2. An obligor is moved into Stage 3 when there is rating migration to rating grade 8 to 10.

A facility in Stage 3 can subsequently be deemed "cured". A facility is deemed to be "cured" when there is a significant reduction in the credit risk of the financial instrument. "Cured" facilities within Stage 2 are monitored for a probationary period of 90 days to confirm if the credit risk has decreased sufficiently before they can be migrated from Stage 2 to Stage 1 while

"Cured" facilities within Stage 3 are monitored for a probationary period of 180 days before migration from Stage 3 to Stage 1. The decrease in risk of default is reflected in the obligor's Risk Rating which is a critical input for Staging.

In computing the Expected Credit Loss (ECL), the Group considers four components listed below:

1. **Probability of Default (PD)** – This is an estimate of the likelihood of default over a given time horizon (e.g. 12 months or lifetime). The Group assesses the probability of default of individual counterparties using internal rating tools tailored to the various categories of counterparty. The tools have been developed internally using rigorous statistical analysis and the professional judgement of credit analysts.

The rating tool combines both qualitative and quantitative factors comparable to internationally available standards. The rating methods are subject to backtest to ensure that they reflect the latest projection in the light of all actually



observed defaults.

The Group uses a statistical approach in estimating the PD considering macroeconomic indicators and obligor specific data. The statistical model specifies the relationship between the inputs and the outcome - PD. The parameters determined depend on the data used to develop the model.

For the purpose of estimating an IFRS 9 complaint PD, the Group adopts Logistic Regression method, one of the highly recommended statistical techniques. This is a statistical method for analysing a dataset in which there are one or more independent variables (macro-economic/obligor specific data) that determine an outcome (probability of default).

The default status of an obligor (a function of customer rating) is used as dependent variable while macro-economic variables (such as interest rate, GDP growth rate, unemployment rate etc.) and customer specific information (e.g. changes in obligor's rating and interest rate) are used as independent variables. The default status reflects the credit ratings assigned to customers. These ratings are generated based on due consideration of obligor specific quantitative (financial) and qualitative (non-financial) information such as age, loan type, industry, management structure, business risk etc.

The core input used to determine PDs are the internal ratings generated by the Group's Credit Analysis sub-system (Lead to Loan). These ratings are assigned to customers after careful review of quantitative and qualitative factors specific to the obligor, macro indicators and industry information. The Group's rating model currently considers past and current economic information, however, the accounting standard requires that forward looking information is incorporated into the PD determination.

To achieve an IFRS 9 compliant PD, the Group adopted Logistic Regression model which incorporates the macroeconomic forecasts into the PD determination process. The Normal scenario macroeconomic variables used for the purpose of the forecast is obtained from credible sources while the Upturn and Downturn scenarios are derived based on historical trend analysis and management's unbiased estimates of forward looking macroeconomic indicators.

The Group uses Simplified approach in determining PDs for other financial instruments below:

- 1. Investments in securities issued by Sovereign
- 2. Investments in securities issued by State Government
- 3. Interbank Placements
- **2. Exposure at Default (EAD)** This is an estimate of the exposure at a future default date, taking into account expected changes in the exposure after the reporting date, in-

cluding repayments of principal and interest , and expected drawdown on committed facilities.

EAD measures the utilised exposure at default. For on-balance sheet exposures, the gross value of the exposure is taken into account, and off-balance sheet exposures a credit conversion factor (CCF) is used to estimate future utilisation. The off balance sheet exposures are considered when performing staging and ECL calculations.

The modelling approach for EAD reflects expected changes in the balance outstanding over the lifetime of the loan exposure that are permitted by the current contractual terms. This expected changes includes:

- Contractual repayments/amortization schedule
- Prepayments (i.e. early repayment)
- Changes in utilization of an undrawn commitment within agreed credit limits in advance of default.

This cash-flow model further reflects movements in the EAD in the months before default. Interest payments receivable on the account as at the reporting date is included in the EAD to reflect an expectation that these interest payments could be missed in the eventuality/occurrence of a default.

The inputs into the EAD model are reviewed to assess their suitability for IFRS 9 and adjusted, where required, to ensure an unbiased, probability-weighted ECL calculation reflecting current expectations and forward-looking information.

3. Loss Given Default (LGD) – This is an estimate of the loss arising on default. It is based on the difference between the contractual cash flows due and those that the lender would expect to receive, including from any collateral. It is usually expressed as a percentage of the EAD. It typically varies by type of counterparty, type of exposure and seniority of claim and availability of collateral or other credit support.

The Group uses the Workout and Recovery Approach in determining its LGD. This approach models LGD based on the actual cash flows that can be recovered from a firm by the workout process, once default has occurred. The methodology involves prediction of the future cash flows that can be recovered from an obligor, after it has defaulted on its payments. It takes into account all cash flows from the distressed asset linked to the recovery.

The forecasted cash flows are discounted using the EIR. These discounted cash flows are summed up to provide the expected recovery amount. The total exposure of the firm at the time of default minus the expected recovery amount gives the loss given default in absolute terms. The ratio of loss given default in absolute value to exposure at default gives the LGD in percentage terms.

The Group incorporates FLI into the LGD model through adjustments to the collateral values to reflect their fair value



and the EAD to reflect prepayment rates and foreign currency adjustments (on foreign currency denominated facilities).

**4. Discount Rate** – This is used to discount an expected loss to a present value at the reporting date using the effective interest rate (EIR) (or where applicable, other rate permitted by IFRS 9) determined at initial recognition.

### (iii) Risk Limit Control and Mitigation Policies

The Group applies limits to control credit risk concentration and diversification of its risk assets portfolio. Limits are maintained for individual borrowers and groups of related borrowers, business lines, sectors, rating grade, collateral type and geographical area.

The obligor limit as set by the regulators and it is currently at 20% of the Bank's shareholders' funds is adopted and it covers exposures to counterparties and related parties.

In addition to the regulatory limit, other parameters are applied internally to determine the suitable limits that an individual borrower should have. These include: obligor rating, position in the industry and perceived requirements of key players (e.g. import finance limit may be determined by the customer's import cycle and volume during each cycle), financial analysis, etc.

Economic sector limits are imposed to guide against concentration risk as a result of exposures to set of counterparties operating in a particular industry. The industry limits are arrived at after rigorous analysis of the risks inherent in the industries/economic sectors.

These limits are usually recommended by Credit Risk Management Group and approved by the Board. The limits set for each industry or economic sector depend on the historical performance of the sector as well as the intelligence report on the outlook of the sector.

During a review period, limits can be realigned (by way of outright removal, reduction or increase) to meet the exigencies of the prevailing macroeconomic events.

Approval decisions are guided by strategic focus as well as the stated risk appetite and other limits established by the Board of Directors or Regulatory authorities such as Aggregate Large Exposure Limits, Single Obligor Limits, Geographical Limits, Industry/ Economic sector limits etc. Internal credit approval limits are set for various levels of officers in the credit approval process to enhance turnaround time.

The lending authority in the Group flows through the management hierarchy with the final authority residing with the Board of Directors as indicated below:

Designation	Limit
Board of Directors	Up to the single obligor limit as advised by the regulatory authorities from time to time but currently put at 20% of share- holders' funds (total equity)
Management Credit Committee	Up to ₦2 Billion
Managing Director	Up to ₩500 Million
Deputy Managing Director	Up to ₦300 Million
Other Approving Officers	as delegated by the Managing Director

The above limits are subject to the following overriding approvals:

- The deposit required for all cash collateralized facilities (with the exception of bonds, guarantees and indemnities) must be 125% of the facility amount to provide a cushion for interest and other charges.
- All new facilities, up till the Deputy Managing Director approval limit, require one-up approval i.e. approval at a level higher than that of the person that would ordinarily approve it.

### **Master Netting Arrangements**

Master netting arrangements are entered into to manage its exposure to credit losses, where applicable, with counterparties with which it undertakes a significant volume of transactions. The right to set off is triggered at default. By so doing, the credit risk associated with favourable contracts is reduced by a master netting arrangement to the extent that if a default occurs, all amounts with the counterparty are terminated and settled on a net basis.

The overall exposure to credit risk on derivative instruments subject to master netting arrangements can change substantially within a short period, as it is affected by each transaction subject to the arrangement.

### Off-balance sheet engagements

These instruments are contingent in nature and carry the same credit risk as loans and advances. As a policy, all off-balance sheet exposures are subjected to the same rigorous credit analysis, like that of the on-balance sheet exposures, before availment. The major off-balance sheet items in the books are Bonds and Guarantees, which will only issue where it has full cash collateral or a counter guarantee from a first class bank, or any other acceptable security.

### **Contingencies**

Contingent assets/liabilities which include transaction related to bonds and guarantees, letters of credit and short term foreign



currency related transactions, are not recognized in the annual financial statements but are disclosed.

### **Placements**

Placement lines cover the settlement risks inherent in the activities with these counterparties. The approved limits are arrived at after conducting fundamental analysis of the counterparties, presentation of findings to, and approval by the Management Credit Committee. The lines are monitored by the Enterprise-wide Risk Management Division. As a rule, placements with local banks are backed by treasury bills.

IFRS 7 requires the Group to disclose the amounts that best represents its maximum exposure to credit risk at the end of the reporting period without taking account of any collateral held or other credit enhancements (eg netting agreements that do not qualify for offset in accordance with IAS 32). This disclosure is presented below for the Company and Group as at 31 December 2022 and 31 Dec 2021.

### Credit risk exposure relating to On-Balance Sheet

	Maximum	exposure	Maximun	n exposure
In thousands of Nigerian Naira	Gro	up	Com	pany
Classification	Dec-2022	Dec-2021	Dec-2022	Dec-2021
Cash and bank balances:				
- Unrestricted balances with central banks	469,078,932	156,998,908	-	-
- Balances held with other banks	465,134,092	318,218,071	-	-
- Money market placements	578,890,658	328,926,030	-	-
Loans and advances to banks	54,765	115,014	-	-
Loans and advances to customers <sup>1</sup> :				
- Loans to individuals	249,672,943	233,099,810	-	-
- Loans to non-individuals	1,636,125,696	1,569,487,571	-	-
Financial assets at fair value through profit or loss:				
- Debt securities	128,782,374	104,397,651	-	-
- Derivative financial instruments	33,913,351	24,913,435	-	-
Investment securities:				
- Debt securities	1,219,105,931	1,121,298,587	-	-
Assets pledged as collateral:				
- Debt securities	80,909,062	79,273,911	-	-
Restricted deposits and other assets <sup>2</sup>	1,195,096,810	1,106,445,803	-	18,183
Total	6,056,764,614	5,043,174,791	-	18,183
Loans exposure to total exposure	31%	36%	0%	0%
Debt securities exposure to total exposure	24%	26%	0%	0%
Other exposures to total exposure	45%	38%	0%	0%

As shown above, 31% (Company: 0%) of the total maximum exposures is derived from loans and advances to banks and customers (2021: 36%; Company: 0%); while 24% (Company: 0%) represents exposure to investments in debt securities (2021: 26%; Company: 0%%). The Directors are confident in their ability to continue to control exposure to credit risk within a specified risk appetite which can result from both its Loans and Advances portfolio and Debt securities.



<sup>1</sup>Further classification of Loans to Customers along product lines are provided on the next page.

<sup>2</sup>Balances included in Restricted deposits and other assets above are those subject to credit risks. Items not subject to credit risk, which include Recognised assets for defined benefit obligations, Prepayment and Stock have been excluded.

### Credit risk exposure relating to Off-Balance Sheet

	Maximum exposure Group		Maximum exposure Company	
In thousands of Nigerian Naira				
	Dec-2022	Dec-2021	Dec-2022	Dec-2021
Financial guarantees	334,000,498	361,977,858	-	-
Other contingents	60,551,047	70,841,704	-	-
Total	394,551,545	432,819,562	-	-

Contingencies are disclosed on Note 42

### Classification of Maximum Exposure on Loans to Customers by Product

Loans and advances have been classified into Overdraft, Loans and Others throughout the Financials Statements.

- Overdraft are lines of credit which allow customers to write cheques for more than the actual balance on their accounts usually to finance working capital.
- Loans include non-revolving facilities given to finance specific transactions, capital projects or a customer's expansion Programme.
- Others include Usances and Usance Settlement.

Maximum exposure on Loans and advances to customers is analysed below:

In thousands of Nigerian Naira	Gro	Group		pany
	Dec-2022	Dec-2021	Dec-2022	Dec-2021
Loans to individuals:				
Overdraft	22,482,682	17,695,430	-	-
Loans	227,070,425	215,316,091	-	-
Others	119,836	88,289	-	-
	249,672,943	233,099,810	-	-
Loans to non-individuals:				
Overdraft	171,426,260	165,998,815	-	-
Loans	1,417,185,102	1,379,749,552	-	-
Others	47,514,334	23,739,204	-	-
	1,636,125,696	1,569,487,571	-	-

### **Credit quality of Financial Assets**

IFRS 7 requires information about the credit quality of financial assets. This information is provided below for balances held with counterparty, money market placements, Financial assets at fair value through profit or loss and investment securities.

Unrestricted balances with central banks, Balances held with other banks, Money Market placements, financial assets at fair value through profit or loss and Investment Securities

### Unrestricted balances with central banks

The credit quality of Unrestricted balances with central banks are assessed by reference to external credit ratings information about counterparty default rates.



	Credit qu	Credit quality		lity
	Grou	Group		у
In thousands of Nigerian naira	Dec-2022	Dec-2021	Dec-2022	Dec-2021
Sovereign Ratings				
Nigeria (B-) S&P	353,998,010	89,799,456	-	-
Nigeria (BB-)	-	2,880,839	-	-
Fitch:				
BB-	9,130,944	-	-	-
B-	-	28,438,893	-	-
В	16,853,931	17,381,198	-	-
SD	72,573,278	-	-	-
unrated	16,522,770	18,498,522	-	-
	469,078,932	156,998,908	-	-

Restricted and Unrestricted balances with Central Bank of Nigeria are assigned Sovereign rating of B- from S&P.

A significant portion of the Group's unrated financial assets relates to cash balances held with central banks as well as sovereign debt securities for which no external ratings are available. For such assets, the Group considers the credit quality of the counterparty, taking into account its financial position, past experience and other factors.

Exposure limits are set and compliance is monitored by management.

### Balances held with other banks

The credit quality of Balances held with other banks are assessed by reference to external credit ratings information about counterparty default rates.

	Credit quality		Credit qua	lity
	Gro	up	Compan	y
In thousands of Nigerian naira	Dec-2022	Dec-2021	Dec-2022	Dec-2021
Counterparties with external credit rating (S&P)				
AA	751,607	44,300	-	-
AA-	-	26,077,470	-	-
A+	263,437,900	139,934,336	-	-
A	17,095,485	104,838,270	-	-
A-1	39,900,534	-	-	-
A-1+	13,013,056	-	-	-
A-2	14,161,717	-	-	-
A-3	13,103,395	-	-	-
A-	3,466,935	18,026,062	-	-
BBB+	(9,085,982)	-	-	-
BBB	-	11,548,467	-	-
ВВ	-	32,892	-	-
BB-	788	1,320,414	-	-
В-	1,486,415	2,349,000	-	-
В	2,765	1,020,135	-	-
Unrated	107,799,479	13,026,726	-	-
	465,134,092	318,218,071	-	-



### Money Market placements

The credit quality of Money Market placements are assessed by reference to external credit ratings information about counterparty default rates.

	Credit quality		Credit qual	ity
	Group		Company	
In thousands of Nigerian naira	Dec-2022	Dec-2021	Dec-2022	Dec-2021
Counterparties with external credit rating (S&P)				
A-1+	23,226,590	-	-	-
A-1	366,394,814	145,673,165	-	-
A-2	29,880,524	151,366,705	-	-
A-3	-	1,088,805	-	-
В-	82,131,001	-	-	-
В	55,752,997	13,142,868	-	-
Unrated	-	351,858	-	-
	557,385,927	311,623,401	-	-
Sovereign Ratings				
Nigeria (B-) S&P	-	1,000,122	-	-
	-	1,000,122	-	-
Counterparties without external credit rating				
Unrated	21,504,731	16,302,507	-	-
	21,504,731	16,302,507	-	-
	578,890,658	328,926,030	-	-

### Financial Assets at Fair value through profit or loss

The credit quality of Financial Assets at fair value through profit or loss are assessed by reference to external credit ratings information about counterparty default rates.

	Gro	Group		ny
In thousands of Nigerian naira	Dec-2022	Dec-2021	Dec-2022	Dec-2021
Soverign Ratings				
Nigeria (B) S&P	121,100,236	104,397,651	-	-
Other Sovereign (B) S&P	7,682,139	-	-	-
	128,782,374	104,397,651	-	-



### **Investment Securities**

The credit quality of investment securities are assessed by reference to external credit ratings information about counterparty default rates.

	Credit quality		Credit qu	Credit quality	
	Grou	ıp qı	Compa	ny	
In thousands of Nigerian naira	Dec-2022	Dec-2021	Dec-2022	Dec-2021	
Sovereign Ratings:					
AA	-	45,969,920	-	-	
BB-	-	44,615,162	-	-	
Nigeria (B-) S&P	789,220,835	805,655,214	-	-	
Other Sovereign Rating (SD-) S&P	120,046,985	-	-	-	
Ghana (B-) S&P	-	2,871,621	-	-	
Other Sovereign Rating (AA) S&P	59,935,442	-	-	-	
Other Sovereign Rating (BB-) S&P	73,975,626	-	-	-	
Other Sovereign Rating (B) S&P	69,446,905	135,445,841	-	-	
Counterparties with external credit rating (S&P):					
В-	7,096,912	-	-	-	
Counterparties without external credit rating:					
Unrated	99,383,225	86,740,830	-	-	
	1,219,105,931	1,121,298,587	_	_	

Of the Group's Investment Securities of N1,219,105,931,000 (Dec 2021: N1,121,298,587,000) the sum of N789,220,835,000 (2021: N805,655,214,000) relates to investment in treasury bills and bond issued by the Federal Government of Nigeria and bears the sovereign risk of the Federal Government of Nigeria. The Federal Republic of Nigeria currently has a foreign long term issuer credit rating of B- (S&P).

### Assets pledged as collateral

The credit quality of Assets pledged as collateral are assessed by reference to external credit ratings information about counterparty default rates.

In thousands of Nigerian Naira	Group	)	Compan	y
	Dec-2022	Dec-2021	Dec-2022	Dec-2021
Soverign Ratings				
Nigeria (B-) S&P	71,657,322	68,430,170	-	-
Other Sovereign Rating (B+) S&P	9,251,740	10,843,741	-	-
	80,909,062	79,273,911	-	-

### Restricted deposits and other assets

The credit quality of Restricted deposits and other assets are assessed by reference to external credit ratings information about counterparty default rates.



In thousands of Nigerian Naira	Gro	up	Comp	any
	Dec-2022	Dec-2021	Dec-2022	Dec-2021
Soverign Ratings				
Other Sovereign Rating (B+) S&P	-	-	-	-
Nigeria (B-) S&P	1,063,404,926	992,731,135	-	-
Counterparties with external credit rating (S&P)				
A-1	11,189,289	31,665,232	-	-
A-1+	8,378,230	21,188,818	-	-
A-2	17,847,266	5,898,363	-	-
В-	2,092,370	-	-	18,183
Other Sovereign Rating (B-) S&P	31,936,136	29,575,420	-	-
Unrated	60,248,592	25,386,835	-	-
	1,195,096,810	1,106,445,803	-	18,183

### Rating Legend:

### External credit rating (S&P)

AA+: Very Strong Capacity to Repay

AA: Very Strong Capacity to Repay

AA-: Very Strong Capacity to Repay

A+: Strong Capacity to Repay

A: Strong Capacity to Repay

A-: Strong Capacity to Repay

A-1+: Prime Rating

A-1: Upper Medium Credit Rating

A-2: Upper Medium Credit Rating

A-3 : Lower Medium Credit Rating

BBB+:Adequate Capacity to Repay

BBB:Adequate Capacity to Repay

BBB-: Adequate Capacity to Repay

### External credit rating (S&P)

BB+: Moderate Capacity to Repay

BB: Speculative credit rating

B+: Highly Speculative Credit Rating

B: Highly Speculative Credit Rating

B-: Highly Speculative Credit Rating

C: Speculative Credit Rating

### External credit rating (Moody's)

P-3: Moderate Capacity to Repay

F1+:Strong capacity to repay

F1:Strong capacity to repay

### External credit rating (Agusto):

Aa-: Very strong capacity to repay

A: Strong capacity to repay

### External credit rating (Agusto):

A-: Strong capacity to meet obligations

B: Weak Financial condition but obligations are still being met as and when they fall due

### **External credit rating (Fitch)**

AA-: High grade

A: High grade

A-: Upper medium grade

BBB+: Lower medium grade

BBB-: Lower medium grade

BB: Non investment grade speculative

BB-: Non investment grade speculative

B: Speculative credit rating

B+: Speculative credit rating

### **Credit Concentration**

IFRS 7 requires disclosures on credit risk concentration. Concentration of risk arise from financial instruments that have similar characteristics and are affected similarly by changes in economic or other conditions. This information has been provided along geographical areas and economic sectors.

(i) Geographical Sector

### Concentration of risks of financial assets with credit risk exposure

The following table breaks down the Group's credit exposure (without taking into account any collateral held or other credit support), as categorised by geographical region as at the reporting date. For this table, the Group has allocated exposures to regions based on the country of domicile of its counterparties.



# Credit risk exposure relating to On-Balance Sheet Group

### Dec-2022

In thousands of Nigerian naira				
Classification	Nigeria	<b>Rest of Africa</b>	<b>Outside Africa</b>	Total
Cash and bank balances:				
- Unrestricted balances with central banks	356,117,039	112,961,893	-	469,078,932
- Balances held with other banks	5,267,340	32,911,748	426,955,004	465,134,092
- Money market placements	137,347,735	23,937,617	417,605,306	578,890,658
Loans and advances to banks	54,765	-	-	54,765
Loans and advances to customers1:				
- Loans to individuals	173,192,940	41,966,391	34,513,612	249,672,943
- Loans to non-individuals	1,403,998,752	232,126,944	-	1,636,125,696
Financial assets at fair value through profit or loss:				
- Debt securities	121,100,236	7,682,138	-	128,782,374
- Derivative financial instruments	33,913,351	-	-	33,913,351
Investment securities:				
- Debt securities	790,742,583	368,427,814	59,935,534	1,219,105,931
Assets pledged as collateral:				
- Debt securities	71,657,322	9,251,740	-	80,909,062
Restricted deposits and other assets <sup>2</sup>	1,064,669,527	53,471,131	76,956,152	1,195,096,810
	4,158,061,590	882,737,416	1,015,965,608	6,056,764,614

Of the Group's Credit risk exposure outside Africa relating to On-balance sheet, 24% relates to exposures in United States of America, 75% relates to exposures in United Kingdom and 1% relates to exposures in other countries.

### Credit risk exposure relating to Off-Balance Sheet

Credit Risk Exposure relating to off-balance sheet items are as follows:

### Group Dec-2022

In thousands of Nigerian naira				
Classification	Nigeria	Rest of Africa	Outside Africa	Total
Financial guarantees	238,687,534	28,324,552	66,988,412	334,000,498
Other contingents	14,627,891	32,913,110	13,010,046	60,551,047
	253,315,425	61,237,662	79,998,458	394,551,545

Contingencies are disclosed on Note 42

<sup>&</sup>lt;sup>1</sup> Further classification of Loans & Advances to Customers along product lines is provided on the next page.

<sup>&</sup>lt;sup>2</sup> Balances included in Restricted deposits and other assets above are those subject to credit risks. Items not subject to credit risk, which include Recognised assets for defined benefit obligations, Prepayment and Stock have been excluded.



### Classification of Credit Concentration on Loans to Customers by Product

The maximum credit exposure of Loans & advances across geographical region and product lines is shown below:

## Dec-2022

	1,403,998,752	232,126,944	-	1,636,125,696
Others#	47,514,334	-	-	47,514,334
Loans	1,229,680,643	187,504,459	-	1,417,185,102
Overdraft	126,803,775	44,622,485	-	171,426,260
Loans to non-individuals:				
	173,192,940	41,966,391	34,513,612	249,672,943
Others	49,755	-	70,081	119,836
Loans	153,819,879	38,828,442	34,422,104	227,070,425
Overdraft	19,323,306	3,137,949	21,427	22,482,682
Loans to individuals:				
Classification	Nigeria	<b>Rest of Africa</b>	Outside Africa	Total
In thousands of Nigerian naira				

<sup>#</sup> Others include Usances and Usance Settlement.

### Credit risk exposure relating to On-Balance Sheet

### Group Dec-2021

In thousands of Nigerian naira				
Classification	Nigeria	Rest of Africa	Outside Africa	Total
Cash and bank balances:				
- Unrestricted balances with central banks	89,799,456	67,199,452	-	156,998,908
- Balances held with other banks	3,104,475	42,440,715	272,672,881	318,218,071
- Money market placements	916,980	33,645,422	294,363,628	328,926,030
Loans and advances to banks	115,014	-	-	115,014
Loans and advances to customers1:				
- Loans to individuals	168,688,042	30,598,853	33,812,915	233,099,810
- Loans to non-individuals	1,306,986,118	262,501,453	-	1,569,487,571
Financial assets at fair value through profit or loss:				
- Debt securities	42,643,770	61,753,881	-	104,397,651
- Derivative financial instruments	24,913,435	-	-	24,913,435
Investment securities:				
- Debt securities	809,698,346	263,335,070	48,265,171	1,121,298,587
Assets pledged as collateral:				
- Debt securities	68,430,170	10,843,741	-	79,273,911
Restricted deposits and other assets <sup>2</sup>	1,004,063,425	73,203,104	29,179,274	1,106,445,803
	3,519,359,231	845,521,691	678,293,869	5,043,174,791



Of the Group's Credit risk exposure outside Africa relating to On-balance sheet, 18% relates to exposures in United States of America, 81% relates to exposures in United Kingdom and 1% relates to exposures in other countries.

### Credit risk exposure relating to Off-Balance Sheet

Credit Risk Exposure relating to off-balance sheet items are as follows:

### Group Dec-2021

In thousands of Nigerian naira				
Classification	Nigeria	<b>Rest of Africa</b>	<b>Outside Africa</b>	Total
Financial guarantees	277,674,438	35,961,646	48,341,774	361,977,858
Other contingents	22,927,960	41,478,607	6,435,137	70,841,704
	300,602,398	77,440,253	54,776,911	432,819,562

Contingencies are disclosed on Note 42

### Classification of Credit Concentration on Loans to Customers by Product

The maximum credit exposure of loans and advances across geographical regions and product lines is shown below

### Group Dec-2021

In thousands of Nigerian naira				
Classification	Nigeria	Rest of Africa	<b>Outside Africa</b>	Total
Loans to individuals:				
Overdraft	16,201,817	1,470,999	22,614	17,695,430
Loans	152,486,225	29,113,794	33,716,072	215,316,091
Others	-	14,060	74,229	88,289
	168,688,042	30,598,853	33,812,915	233,099,810
Loans to non-individuals:				
Overdraft	103,196,694	62,802,121	-	165,998,815
Loans	1,181,225,598	198,523,954	-	1,379,749,552
Others <sup>1</sup>	22,563,826	1,175,378	-	23,739,204
	1,306,986,118	262,501,453	-	1,569,487,571

<sup>&</sup>lt;sup>1</sup> Others include Usances and Usance Settlement.

### Credit risk exposure relating to On-Balance Sheet

Classification	Nigeria	Rest of Africa	Outside Africa	Total
Restricted deposits and other assets <sup>2</sup>	18,183	-	=	18,183
	18,183	-	-	18,183

<sup>&</sup>lt;sup>1</sup>Further classification of Loans & Advances to Customers along product lines is provided on the next page.

<sup>&</sup>lt;sup>2</sup>Balances included in Restricted deposits and other assets above are those subject to credit risks. Items not subject to credit risk, which include Recognised assets for defined benefit obligations have been excluded.



The following table breaks down the Group's credit exposure at gross amounts (without taking into account any collateral held or other credit support), as categorised by the industry sectors of the Group's counterparties.

# Credit Risk Exposure to on-balance sheet items

# Dec-2022 Group

In thousands of Nigerian naira

Classification	Agriculture	Capital market & Financial institution	Construc- tion/ Real estate	Educa- tion	General	Government	Manufac- turing	Oil & gas	Info.Tele- coms & Transport. <sup>2</sup>	Individual	Others 1	Total
Cash and bank balances:												
- Unrestricted balances with central banks	1		,	1	,1	469,078,932	,					469,078,932
- Balances held with other banks	ı	465,134,092	•		٠						,	465,134,092
- Money market placements	1	578,890,658	•	1								578,890,658
Loans and advances to banks	1	54,765	•	•						•	•	54,765
Loans and advances to customers <sup>3</sup> :												
- Loans to individuals	ı	•	•	1						249,672,943	,	249,672,943
- Loans to non-individuals	144,660,476	49,563,399	31,334,986	2,569,707	98,912,087	62,776,749	273,935,355	697,891,623	131,817,340	739,635	138,924,339	1,636,125,696
Financial assets at fair value through profit or loss:												
- Debt securities	ı			,		128,782,374						128,782,374
- Derivative financial instruments	305	32,641,739	75		312,952	٠	156,579	1,213	698'899	•	131,022	33,913,351
Investment securities:												
- Debt securities	ı	2,508,636	•	•	•	1,216,119,994	•			•	477,301	1,219,105,931
Assets pledged as collateral:												
- Debt securities	i	•	•	1	•	80,909,062	•	•	•	•	•	80,909,062
Restricted deposits and other assets <sup>4</sup>	1	,	'	'	'	1,063,482,289	'		'	'	131,614,521	1,195,096,810
	144,661,378	1,128,793,289	31,335,061	5,569,707	99,225,039	3,021,149,400	274,091,934	697,892,836	132,486,209	250,412,578	271,147,183	6,056,764,614

Includes Engineering Services, Hospitality, Clubs, Cooperative Societies etc.

<sup>&</sup>lt;sup>2</sup> Includes Telecoms, Logistics, Maritime and Haulage.

<sup>&</sup>lt;sup>3</sup> Further classification of Loans to Customers along product lines are provided on the next page.
<sup>4</sup> Balances included in Restricted deposits and other assets above are those subject to credit risks. Items not subject to credit risk, which include Recognised assets for defined benefit obigations, prepayment and stock have been excluded.



Credit Risk Exposure to off-balance sheet items

Group
Dec-2022
In thousands of Nigerian naira

Classification	Agriculture	Capital market & Financial institution	Construc- tion/ Real estate	Educa- tion	General	Government	Manufac- turing	Oil & gas	Info.Tele- coms & Transport²	Individual	Others 1	Total
Financial guarantees	1,104,604	68,290,862 161,960,371	161,960,371	282	12,439,132	1,543	17,035,300	53,718,584	3,853,680	16,670	15,579,470	334,000,498
Other contingents	67,517	16,517,654	571,152	1	8,177,747	3,970,356	20,645,073	3,822,337	1,276,535	1,966,568	3,536,108	60,551,047
Total	1,172,121	84,808,516 162,531,523	162,531,523	282	20,616,879	3,971,899	37,680,373	57,540,921	5,130,215	1,983,238	19,115,578	394,551,545

<sup>&</sup>lt;sup>1</sup> Includes Engineering Services, Hospitality, Clubs, Cooperative Societies etc. <sup>2</sup> Includes Telecoms, Logistics, Maritime and Haulage.

# Classification of Sectorial Credit Concentration on Loans to Customers by Product

Group Dec-2022

Classification	Agriculture	Capital market & Financial institution	Construc- tion/ Real estate	Educa- tion	General	Government	Manufac- turing	Oil & gas	Info.Tele- coms & Transport²	Individual	Others 1	Total
Loans to individuals:												
Overdraft	1	ı	•	1	•	1	,	1	1	22,482,682	•	22,482,682
Loans	•	ı		1	٠	1	•	1	1	227,070,425	1	227,070,425
Others	1	•	•	1	,	1	,	r	ľ	119,836	•	119,836
				•	•		•			249,672,943	•	249,672,943
Loans to non-individuals:												
Overdraft	3,291,997	2,189,792	3,620,191	066'889	638,990 24,008,573	1,792,947	34,976,032	54,079,734	8,970,795	392,677	37,464,532	171,426,260
Loans	138,308,377	47,373,607	27,685,844	4,930,717	71,348,715	60,983,802	219,252,074	622,900,257	122,771,362	346,958	101,283,389	1,417,185,102
Others	3,060,102	1	28,951	1	3,554,799	1	19,707,249	20,911,632	75,183		176,418	47,514,334
	144,660,476	49,563,399	31,334,986	5,569,707	5,569,707 98,912,087	62,776,749	62,776,749 273,935,355	697,891,623	131,817,340	739,635	739,635 138,924,339 1,636,125,696	1,636,125,696

<sup>&</sup>lt;sup>1</sup> Includes Engineering Services, Hospitality, Clubs, Cooperative Societies etc. <sup>2</sup> Includes Telecoms, Logistics, Maritime and Haulage.



Credit Risk Exposure to on-balance sheet items

Dec-2021 Group

In thousands of Nigerian naira

in mousands of Nigerian naira												
Classification	Agriculture	Capital market & Financial institution	Construc- tion/ Real estate	Education	General	Government	Manufac- turing	Oil & gas	Info.Telecoms & Transport²	Individual	Others 1	Total
Cash and bank balances:												
- Unrestricted balances with central banks	•	ı	•	٠	•	156,998,908	,		•	•	•	156,998,908
- Balances held with other banks		318,218,071										318,218,071
- Money market placements	•	327,925,907				1,000,123	,	•	•	1	•	328,926,030
Loans and advances to banks	•	115,014	,	•	•		•	•	•	•	•	115,014
Loans and advances to customers <sup>3</sup> :												
- Loans to individuals	1	1	1	1	1		•	•	•	233,099,810	•	233,099,810
- Loans to non-individuals	116,576,862	56,904,283	54,594,488	8,172,529	80,726,128	57,797,529	246,127,145	658,654,311	148,144,607		141,789,689	1,569,487,571
Financial assets at fair value through profit or loss:												
- Debt securities	1	1	1	1	1	104,397,651		•	•	1	•	104,397,651
- Derivative financial instruments	1,998	23,981,829	7,859		13,047		286,368	6,143	316,191			24,913,435
Investment securities:												
- Debt securities		1,171,511	,	,	,	1,118,173,845					1,953,231	1,121,298,587
Assets pledged as collateral:												
- Debt securities	•	1	•	•	•	79,273,911	•	•	•	•	•	79,273,911
Restricted deposits and other assets <sup>4</sup>	•	-	•	•		993,597,023				•	112,848,780	1,106,445,803
	116,578,860	728,316,615	54,602,347	8,172,529	80,739,175	2,511,238,990	246,713,513	658,660,454	148,460,798	233,099,810	256,591,700	5,043,174,791

Includes Engineering Services, Hospitality, Clubs, Cooperative Societies etc.

<sup>&</sup>lt;sup>2</sup> Includes Telecoms, Logistics, Maritime and Haulage.

<sup>&</sup>lt;sup>3</sup> Further classification of Loans to Customers along product lines are provided on the next page.
<sup>4</sup> Balances included in Restricted deposits and other assets above are those subject to credit risks. Items not subject to credit risk, which include Recognised assets for defined benefit obligations, prepayment and stock have been excluded.



# Credit Risk Exposure to off-balance sheet items

Group Dec-2021

In thousands of Nigerian naira

Classification	Agriculture	Agriculture Capital market & Financial institution	Construc- tion/ Real estate	Education	General Commerce	Government	Manufac- turing	Oil & gas	Info.Telecoms & Transport²	Individual	Others 1	Total
Financial guarantees	446	23,560,098	53,560,098 207,682,169	1,288	16,088,455	1,234	30,326,812	38,034,069	4,634,129	98,248	11,550,910	361,977,858
Other contingents	762,572		13,627,164 4,770,315	-	8,313,440	29,518	19,023,070	4,876,146	5,122,979	2,204,827	12,111,673	70,841,704
Total	763,018	67,187,262	67,187,262 212,452,484	1,288	24,401,895	30,752	49,349,882	42,910,215	9,757,108	2,303,075	23,662,583	432,819,562

<sup>&</sup>lt;sup>1</sup> Includes Engineering Services, Hospitality, Clubs, Cooperative Societies etc.

# Classification of Sectorial Credit Concentration on Loans to Customers by Product

Group Dec-2021

In thousands of Nigerian naira												
Classification	Agriculture	Capital market & Financial institution	Construc- tion/ Real estate	Education	General	Government	Manufac- turing	Oil & gas	Info.Telecoms & Transport <sup>2</sup>	Individual	Others 1	Total
Loans to individuals:												
Overdraft	ı	•	٠	1	1				•	17,695,430	•	17,695,430
Loans	ı	1				•	•		,	215,316,091	•	215,316,091
Others	ı	•	•	•		•	1	1		88,289		88,289
									,	233,099,810	•	233,099,810
Loans to non-individuals:												
Overdraft	8,633,575	2,541,323	9,707,629	551,795	551,795 25,885,207	2,004,761	29,091,145	60,221,673	9,399,215	•	17,962,492	165,998,815
Loans	107,327,081	54,362,960	44,379,343	7,620,734	52,372,645	55,792,768	207,560,216	596,724,363	131,456,292	•	122,153,150	1,379,749,552
Others	616,206	1	507,516		2,468,276		9,475,784	1,708,275	7,289,100	'	1,674,047	23,739,204
	116,576,862	56,904,283	54,594,488 8,172,529 80,726,128	8,172,529	80,726,128	57,797,529	57,797,529 246,127,145	658,654,311	148,144,607	•	141,789,689	1,569,487,571

<sup>&</sup>lt;sup>1</sup> Includes Engineering Services, Hospitality, Clubs, Cooperative Societies etc. <sup>2</sup> Includes Telecoms, Logistics, Maritime and Haulage.

<sup>&</sup>lt;sup>2</sup> Includes Telecoms, Logistics, Maritime and Haulage.

### FINANCIAL RISK MANAGEMENT



The following tables show the analysis of the credit risk exposure of financial instruments for which an ECL allowance is recognised. The gross carrying amount of financial assets below also represents the Group's maximum exposure to credit risk on these assets:

### Maximum exposure to credit risk - Loans and advances

### Group Dec-2022

In thousands of Nigerian Naira				
Rating	Stage 1	Stage 2	Stage 3	<b>Grand Total</b>
Exceptional Capacity	112,663,308	-	-	112,663,308
Very Strong Capacity	647,867,820	-	-	647,867,820
Strong Repayment Capacity	587,683,337	-	-	587,683,337
Acceptable risk	222,518,514	-	-	222,518,514
Significant increase in credit risk	-	299,344,190	-	299,344,190
Default	=	-	102,365,028	102,365,028
Total	1,570,732,979	299,344,190	102,365,028	1,972,442,197

### Group Dec-2021

In thousands of Nigerian Naira				
Rating	Stage 1	Stage 2	Stage 3	<b>Grand Total</b>
Exceptional Capacity	189,125,207	-	-	189,125,207
Very Strong Capacity	619,423,553	-	-	619,423,553
Strong Repayment Capacity	504,466,293	-	-	504,466,293
Acceptable risk	189,107,988	-	-	189,107,988
Significant increase in credit risk	-	270,366,922	-	270,366,922
Default	-	-	113,919,483	113,919,483
Total	1,502,123,041	270,366,922	113,919,483	1,886,409,446

### Maximum exposure to credit risk - Money Market Placements

### Group Dec-2022

In thousands of Nigerian Naira				
Rating	Stage 1	Stage 2	Stage 3	Grand Total
Exceptional Capacity	578,984,805	-	-	578,984,805

### Group Dec-2021

In thousands of Nigerian Naira				
Rating	Stage 1	Stage 2	Stage 3	Grand Total
Exceptional Capacity	329,063,731	-	-	329,063,731



### Maximum exposure to credit risk - Investment securities

### Group Dec-2022

In thousands of Nigerian Naira				
Rating	Stage 1	Stage 2	Stage 3	Grand Total
Exceptional Capacity	1,256,805,560	-	-	1,256,805,560

### Group Dec-2021

In thousands of Nigerian Naira				
Rating	Stage 1	Stage 2	Stage 3	Grand Total
Exceptional Capacity	1,122,737,706	-	-	1,122,737,706

### Maximum exposure to credit risk - Restricted deposits and other assets

### Group Dec-2022

In thousands of Nigerian Naira				
Rating	Stage 1	Stage 2	Stage 3	Grand Total
Exceptional Capacity	1,195,365,479	-	-	1,195,365,479

### Group Dec-2021

In thousands of Nigerian Naira				
Rating	Stage 1	Stage 2	Stage 3	<b>Grand Total</b>
Exceptional Capacity	1,106,715,604	-	-	1,106,715,604

### Company Dec-2022

In thousands of Nigerian Naira				
Rating	Stage 1	Stage 2	Stage 3	<b>Grand Total</b>
Exceptional Capacity	-	-	-	-

### Company Dec-2021

In thousands of Nigerian Naira				
Rating	Stage 1	Stage 2	Stage 3	Grand Total
Exceptional Capacity	18,183	-	-	18,183

### FINANCIAL RISK MANAGEMENT



### Maximum exposure to credit risk - off balance sheet

### Group Dec-2022

In thousands of Nigerian Naira				
Rating	Stage 1	Stage 2	Stage 3	Grand Total
Exceptional Capacity	394,551,545	-	-	394,551,545

### Group Dec-2021

In thousands of Nigerian Naira				
Rating	Stage 1	Stage 2	Stage 3	Grand Total
Exceptional Capacity	432,819,562	-	-	432,819,562

# Company Dec-2022

In thousands of Nigerian Naira				
Rating	Stage 1	Stage 2	Stage 3	<b>Grand Total</b>
Exceptional Capacity	-	-	-	-

# Company Dec-2021

In thousands of Nigerian Naira				
Rating	Stage 1	Stage 2	Stage 3	Grand Total
Exceptional Capacity	-	-	-	-



### Disclosures of various factors that impact the ECL Model as at 31 December 2022.

These Factors revolves around:

- 1) Discounting of the expected future casflows from individual obligors with their respective Effective interest rate (EIR) on the set future dates to present value.
- 2) Application of varying haircut to underlying collateral and further discounting with their respective EIR
- 3) Application of varying forward looking information in relation to underlying macroeconomic assumptions and the degree of responsivenes of the obligors to the assumptions at different degree of normal, downturn and upturn scenarios. The weightings applied to the multiple economic scenarios are upturn 40%; normal 27%; and downturn 33%. 0%; and downturn 31%.

The following macro-economic forecasts under the different scenarios were adopted for individual customers:

### Macro-Economic variable assumptions:

	Scenario	2023	2024	2025
Exchange rate (Ħ/USD)	Upturn	426.41	445.88	451.53
	Normal	487.00	509.00	516.00
	Downturn	547.59	572.12	580.47
Inflation rate (%)	Upturn	19.24	18.37	17.40
	Normal	21.00	20.50	19.50
	Downturn	22.76	22.63	21.60
Unemployment (%)	Upturn	38.74	36.41	36.25
	Normal	45.00	43.00	43.00
	Downturn	51.26	49.59	49.75
GDP growth rate (%)	Upturn	4.72	4.92	4.83
	Normal	3.20	3.50	3.50
	Downturn	1.68	2.08	2.17

The following macro-economic forecasts under the different scenarios were adopted for corporate customers:

### Macro-Economic variable assumptions:

	Scenario	2023	2024	2025
Exchange rate (₩/USD)	Upturn	426.41	445.88	451.53
	Normal	487.00	509.00	516.00
	Downturn	547.59	572.12	580.47
Inflation rate (%)	Upturn	19.24	18.37	17.40
	Normal	21.00	20.50	19.50
	Downturn	22.76	22.63	21.60
Crude oil prices (USD/barrel)	Upturn	104.95	118.67	139.09
	Normal	92.00	106.10	126.16
	Downturn	79.05	93.53	113.23

### FINANCIAL RISK MANAGEMENT



Crude oil Production (barrel)	Upturn	1,416,313	1,612,353	1,612,353
	Normal	1,200,000	1,400,000	1,400,000
	Downturn	483,247	1,187,647	1,187,647
GDP growth rate (%)	Upturn	4.72	4.92	4.83
	Normal	3.20	3.50	3.50
	Downturn	1.68	2.08	2.17



Disclosures of various factors that impact the Subsidiaries ECL Model as at 31 December 2022.

The following macro-economic forecasts under the different scenarios were adopted in the stated jurisdictions:

Macro-Economic variable assumptions for individual customers:

Scenario	Macroeconomic Variable	United Kingdom	Ghana	Kenya	Serria-Le- one	Rwanda	Gambia
Normal	Exchange rate (Per US\$)	1.210	92.0	130.00	21,000.00	1,150.00	53.77
	inflation rate	10.70%	54.10%	%09'9	10.00%	8.00%	11.20%
	unemployment rate	3.70%	4.50%	7.00%	2.90%	18.00%	11.21%
	Residential Property Prices	12.6%	n/a	n/a	n/a	n/a	n/a
	GDP	0.10%	5.12%	2.20%	4.00%	%69.6	6.20%
Upturn	Exchange rate (Per US\$)	1.250	0.67	115.58	18,500.00	1,161.50	52.00
	inflation rate	5.40%	25.00%	5.87%	8.00%	10.21%	8.30%
	unemployment rate	1.80%	4.00%	6.22%	4.10%	19.29%	10.50%
	Residential Property Prices	17.35%	n/a	n/a	n/a	n/a	n/a
	GDP	0.50%	6.70%	5.78%	2.00%	13.12%	%05'9
Downturn	Exchange rate (Per US\$)	1.113	1.08	156.48	24,500.00	1,173.12	54.75
	inflation rate	11.50%	%00.07	7.94%	40.00%	12.55%	12.60%
	unemployment rate	2.50%	4.70%	8.43%	%05'9	21.86%	12.50%
	Residential Property Prices	10.00%	n/a	n/a	n/a	n/a	n/a
	GDP	-0.30%	3.50%	4.14%	3.50%	8.34%	2.60%



Macro-Economic variable assumptions for corporate customers:

				-			
Scenario	Macroeconomic Variable U	Jnited Kingdom	Ghana	Kenya	Serria-Leone	Rwanda	Gambia
Normal	Exchange rate (Per US\$)	1.21	0.76	130.00	21,000.00	1,150.00	53.77
	inflation rate	10.70%	54.10%	%09.9	10.00%	8.00%	11.20%
	GDP	0.10%	5.12%	5.20%	4.00%	%69.6	6.20%
	Crude(\$/pbl)	n/a	92.00	n/a	n/a	n/a	n/a
Upturn	Exchange rate (Per US\$)	1.25	0.67	115.58	18,500.00	1,161.50	52.00
	inflation rate	5.40%	25.00%	2.87%	8.00%	10.21%	9.30%
	GDP	0.50%	%02'9	5.78%	2.00%	13.12%	6.50%
	Crude(\$/pbl)	n/a	120.00	n/a	n/a	n/a	n/a
Downturn	Exchange rate (Per US\$)	1.11	1.08	156.48	24,500.00	1,173.12	54.75
	inflation	11.50%	70.00%	7.94%	40.00%	12.55%	12.60%
	GDP	-0.30%	3.50%	4.14%	3.50%	8.34%	2.60%
	Crude(\$/pbl)	n/a	85.00	n/a	n/a	n/a	n/a



### (vii) Impairment and provisioning policies

The following policies guide the Group's provisioning and impairment:

### (1) Loan Categorization

All loans and advances are categorized as follows during the current year:

### • Stage 1 Loans and Advances:

These are loans and advances that have not deteriorated significantly in credit quality since initial recognition or that have low credit risk (where the optional simplification is applied) at the reporting date. The credit quality of the Stage 1 loans and advances are assessed by reference to the internal rating system adopted by the Group (see Note 4(f)(ii) Credit Risk Measurement). These are assigned ratings 1-6.

In addition to the above, Stage 1 loans and advances are loans that have experienced movement of credit rating of less than 3 notches migration from origination and are not in default

### • Stage 2 Loans and Advances:

These are loans and advances that have deteriorated significantly in credit quality since initial recognition but do not have objective evidence of a credit loss event. The credit quality of the Stage 2 loans and advances are assessed by reference to the internal rating system adopted by the Group (see Note 4(f)(ii) Credit Risk Measurement). These are assigned rating 7.

In addition to the above, Stage 2 loans and advances are loans that have experienced movement of credit rating of more than 3 notches migration from origination and are not in default.

### Stage 3 Loans and Advances:

These are loans and advances that have objective evidence of a credit loss event. Stage 3 allocation is driven by either the identification of credit impairment or an exposure being classified as defaulted. The credit quality of the Stage 3 loans and advances are assessed by reference to the internal rating system adopted by the Group (see Note 4(f)(ii) Credit Risk Measurement). These are assigned ratings 8-10.

### (2) Allowances for impairment

The Group establishes an allowance for impairment losses that represents its estimate of expected credit losses in its loan portfolio. In accordance with IFRS 9 which requires the recognition of 12 month expected credit losses (the portion of lifetime expected credit losses from default events that are expected within 12 months of the reporting date)

if credit risk has not significantly increased since initial recognition (stage 1), and lifetime expected credit losses for financial instruments for which the credit risk has increased significantly since initial recognition (stage 2) or which are credit impaired (stage 3).

**Stage 1** – This is where credit risk has not increased significantly since initial recognition. For loans in stage 1, the Group recognises 12-month ECL and interest income is recognised on a gross basis – this means that interest will be calculated on the gross carrying amount of the loan before adjusting for ECL.

**Stage 2** - This is where credit risk has increased significantly since initial recognition (stage 1). When a loan is transferred to stage 2, the Group recognises lifetime ECL but interest income will continue to be recognised on a gross basis.

**Stage 3** – At stage 3, the loan is credit impaired. This is effectively the point at which there has been an incurred loss event. For loans in stage 3, the Group continues to recognise lifetime ECL but interest income is recognised on a net basis. This means that interest income will be calculated based on the gross carrying amount of the loan less ECL.

Realizable collaterals are important component of cash flows.

### (3) Loans with renegotiated terms

Loans with renegotiated terms are loans that have been restructured due to deterioration in the borrower's financial position and where the Group has made concessions that it would not otherwise consider. Once the loan is restructured, it remains in this category independent of satisfactory performance after restructuring.

### (4) Governance structure around the ECL model:

The governance around the ECL model centres on the monitoring of performance of obligors in accordance with the term and conditions of the underlying facilities and ensure that the ratings assigned to each counterparty reflects the outcome of the internal rating model of the Group, tailored to the various categories and sectors of the counterparties. For this purpose, the Group has set up 3 level of structure with oversights on the review of credit performance and assign credit ratings. The three levels of governance structure are:

i) Chief Risk Officer: The Chief Risk Officer (CRO) works with the divisional heads and relationship managers to monitor and provide feedback on the performance of the facilities less than or equal to \(\mathbb{H}\)100million. This gives him insight into what the appropriate rating migration for each facility in this band should be.



- ii) An Executive Director (ED) who is a member of the Board Risk Management Committee (BRMC): An ED who is a member of the BRMC has been assigned responsibility for the facilities above #100 million but less than 500 million. The ED works with the CRO, divisional heads and the relationship managers to monitor the facilities in this category. He ensures that adequate information as to the level of performance of these facilities is promptly retrieved and the counterparties are correctly rated.
- iii) The Managing Director (MD): The Managing Director presides over the review of facilities over ₩500 million. The Managing Director may also decide to retain the oversight on the performance of all facilities irrespective of the amount.

Every decision made with respect to the performance of these facilities must be approved by the MD.

All the above approving authorities in respect of credit ratings consider number of days past due as one of the quantitative variables in the determination of the credit ratings to be assigned to credit facilities. Facilities that are 30 days past due are assigned a credit rating of 7 except appropriate rebuttals are in place to justify a better credit rating while Facilities that are 90 days past due are assigned a rating of 8 except appropriate rebuttals are in place to justify a better credit rating.

### (5) Policy around rebuttal:

When backstop is used and an account that has breached the 30 days past due criteria for SICR and 90 days past due criteria for default is transferred to stage 2 or stage 3 respectively, the presumption can be rebutted only on the basis of the following:

- i) The relationship manager and divisional head must provide reasonable and supportable evidence for the rebuttal. In doing this, the evidence must be provided to the CRO and credit risk management team within 10 working days failure of which the transfer will be made.
- ii) For accounts that are moved to stage 2, the CRO and credit risk management team will review the evidence provided by the relationship manager and provide feedback to the relationship manager as regards the acceptability of the evidence.
- iii) For accounts that are moved to stage 3, the CRO and credit risk management team will review the evidence provided by the relationship manager. The account is then scheduled to be presented to the Criticised Asset Committee (CAC).
- iv) CAC takes decision with respect to the acceptability of the evidence presented to it.
- v) Where the evidence is deemed acceptable as stated in (ii) and (iv) above, the account is immediately transferred back to the previous stage. Where the evidence is not acceptable, the account is left in the new stage except the relationship manager is able to provide fresh evidence which will follow the same step above.



## Credit quality of Stage 1 Loans and advances

The credit quality of the portfolio of Stage 1 loans and advances can be assessed by reference to the internal rating system adopted by the Group.

Group
Dec-2022
In thousands of Nigerian Naira

		Loans		and advances to customers			Loans and advances to banks	es to banks	
		Individuals			Non-individuals				
Rating	Overdraft	Loans	Others	Overdraft	Loans	Others	Overdraft	Loans	Total
Exceptional capacity	21,427	34,831,882	70,335	48,043,578	19,208,214	10,487,872	1	1	112,663,308
Very strong capacity	1,890,812	12,516,839	ı	7,571,159	613,591,640	12,297,370	ı	1	647,867,820
Strong repayment capacity	15,897,281	157,855,280	49,755	39,739,502	350,548,299	23,593,220	ı	ı	587,683,337
Acceptable risk	2,002,613	12,482,337	ı	15,409,427	190,315,013	2,309,124	ı	1	222,518,514
Total	19,812,133	217,686,338	120,090	110,763,666	1,173,663,166	48,687,586	•	•	1,570,732,979

**Group Dec-2021**In thousands of Nigerian Naira

		Loa	Loans and advances to customers	s to customers			Loans and advances to banks	s to banks	
		Individuals		_	Non-individuals				
Rating	Overdraft	Loans	Others	Overdraft	Loans	Others	Overdraft	Loans	Total
Exceptional capacity	24,526	31,078,140	74,229	53,542,703	95,531,829	8,873,780	ı		189,125,207
Very strong capacity	1,486,568	8,855,544	1	13,706,428	587,067,316	8,307,697	1		619,423,553
Strong repayment capacity	13,323,801	161,144,488	ı	50,188,907	274,910,183	4,883,548	15,366	1	504,466,293
Acceptable risk	1,024,704	4,925,589	14,060	18,798,666	162,682,377	1,582,477	64,901	15,214	189,107,988
Total	15,859,599	206,003,761	88,289	136,236,704	1,120,191,705	23,647,502	80,267	15,214	1,502,123,041



### (ii) **Stage 2 Loans and Advances to Customers**

### Group Dec-2022

In thousands of Nigerian Naira

	Loans to Individual	Loans to Non-individual	Loans to Banks	Total
Gross Loans:				
Loans	2,105,873	232,902,155	-	235,008,028
Overdraft	1,962,987	62,373,175	-	64,336,162
Others	-	-	-	-
	4,068,860	295,275,330	-	299,344,190
Impairment:				
Loans	71,925	18,430,610	_	18,502,535
Overdraft	93,364	4,021,154	-	4,114,518
Others	-	- · · · -	-	-
	165,289	22,451,764	-	22,617,053
N.A.				
Net Amount:				
Loans	2,033,948	214,471,545	-	216,505,493
Overdraft	1,869,623	58,352,021	-	60,221,644
Others	-	-	-	
	3,903,571	272,823,566	-	276,727,137
FV of collateral <sup>1</sup> :				
Loans	45,880,734	6,242,840,205	-	6,288,720,939
Overdraft	42,767,672	190,089,799	-	232,857,471
Others	-	244,696	-	244,696
	88,648,406	6,433,174,700	-	6,521,823,106
Amount of undercollateralisation:				
Others	-	-	-	-
	-	-	-	-
Net Loans	3,903,571	272,823,566	-	276,727,137
Amount of undercollateralisation on net loans	-	-	-	-

<sup>&</sup>lt;sup>1</sup> The nature of fair value of collateral are set out in the summary of collaterals pledged against loans and advances.



Group Dec-2021

In thousands of Nigerian Naira

	Loans to Individual	Loans to Non-individual	Loans to Banks	Total
Gross Loans:				
Loans	1,999,068	244,744,045	-	246,743,113
Overdraft	1,888,882	21,570,400	-	23,459,282
Others		164,527	-	164,527
	3,887,950	266,478,972	-	270,366,922
Impairment:				
Loans	14,645	17,327,334	-	17,341,979
Overdraft	216,199	853,508	-	1,069,707
Others		104	-	104
	230,844	18,180,946	-	18,411,790
Net Amount:				
Loans	1,984,423	227,416,711	-	229,401,134
Overdraft	1,672,683	20,716,892	-	22,389,575
Others		164,423	-	164,423
	3,657,106	248,298,026	-	251,955,132
FV of collateral <sup>1</sup> :				
Loans	47,855,555	6,292,769,910	<u>-</u>	6,340,625,465
Overdraft	45,217,820	86,180,061	_	131,397,881
Others	-5,217,626	272,325	_	272,325
Others	93,073,375	6,379,222,296	-	6,472,295,671
Amount of undercollateralisation:				
Overdraft	-	-	-	-
	-	-	-	-
Net Loans	3,657,106	248,298,026	-	251,955,132
Amount of undercollateralisation on net loans	-	-	-	-

<sup>&</sup>lt;sup>1</sup> The nature of fair value of collateral are set out in the summary of collaterals pledged against loans and advances.



### (iii) Stage 3 Loans and Advances to Customers

The breakdown of gross amount of Stage 3 Loans, along with the fair value of related collateral held by the Group as security, are as follows:

Group
Dec-2022
In thousands of Nigoria

In thousands of Nigerian Naira

	Loans to Individual	Loans to Non-individual	Loans to Banks	Total
Gross loans:				
Loans	21,597,385	57,455,486	24,042	79,076,913
Overdraft	11,384,657	11,796,603	105,395	23,286,655
Others	-	1,460		1,460
	32,982,042	69,253,549	129,437	102,365,028
Impairment:				
Loans	13,071,548	24,439,836	1,605	37,512,989
Overdraft	10,330,965	6,961,881	73,067	17,365,913
Others	-	1,267	-	1,267
	23,402,513	31,402,984	74,672	54,880,169
Net Amount:				
Loans	8,525,837	33,015,650	22,437	41,563,924
Overdraft	1,053,692	4,834,722	32,328	5,920,742
Others	-	193	-	193
	9,579,529	37,850,565	54,765	47,484,859
FV of collateral <sup>1</sup> :				
Loans	15,655,387	97,064,369	45,295	112,765,051
Overdraft	3,345,844	24,289,849	63,081	27,698,774
Others	-	335,317	-	335,317
FV of collateral	19,001,231	121,689,535	108,376	140,799,142
Amount of undercollateralisation:				
Loans	5,941,998	-	-	-
Overdraft	8,038,813	-	42,314	-
Others	-	-	-	-
	13,980,811	-	21,061	-
Net Loans	9,579,529	37,850,565	54,765	47,484,859
Amount of undercollateralisation on net loans	-	-	-	-

<sup>&</sup>lt;sup>1</sup> The nature of fair value of collateral are set out in the summary of collaterals pledged against loans and advances.



### (iii) Stage 3 Loans and Advances to Customers

The breakdown of gross amount of Stage 3 Loans, along with the fair value of related collateral held by the Group as security, are as follows:

Group Dec-2021

In thousands of Nigerian Naira

	Loans to Individual	Loans to Non-individual	Loans to Banks	Total
Gross loans:				
Loans	13,610,800	70,905,056	21,336	84,537,192
Overdraft	9,653,307	19,718,008	673	29,371,988
Others	-	10,303	-	10,303
	23,264,107	90,633,367	22,009	113,919,483
Impairment:				
Loans	5,541,566	35,008,540	1,522	40,551,628
Overdraft	9,023,896	7,917,498	673	16,942,067
Others	-	-	-	-
	14,565,462	42,926,038	2,195	57,493,695
Net Amount:				
Loans	8,069,234	35,896,516	19,814	43,985,564
Overdraft	629,411	11,800,510	-	12,429,921
Others	-	10,303	-	10,303
	8,698,645	47,707,329	19,814	56,425,788
FV of collateral <sup>1</sup> :				
Loans	11,116,780	96,090,993	44,924	107,252,697
Overdraft	7,884,451	20,461,284	-	28,345,735
Others	-	1,963,876	-	1,963,876
FV of collateral	19,001,231	118,516,153	44,924	137,562,308
Amount of undercollateralisation:				
Loans	2,494,020	-	-	-
Overdraft	1,768,856	-	673	1,026,253
Others	-	-	-	-
	4,262,876	-	-	-
Net Loans	8,698,645	47,707,329	19,814	56,425,788
Amount of undercollateralisation on net loans		-	-	-

<sup>&</sup>lt;sup>1</sup> The nature of fair value of collateral are set out in the summary of collaterals pledged against loans and advances.

Upon initial recognition of loans and advances, the fair value of collateral is based on valuation techniques commonly used for the corresponding assets. In subsequent periods, the fair value is assessed by reference to market price or indexes of similar assets.



### Categorization of Loans and advances

The table below analyses the Group's Loans and advances based on the categorization by Performance of the Loans and the allowances taken on them.

		Group Dec-2022			Company Dec-2022	oany :022		
In thousands of Nigerian Naira	Loans to Individual	Loans to non- Individual	Loans to Banks	Total	Loans to Individual	Loans to non- Individual	Loans to Banks	Total
Stage 1 - 12 months ECL	237,618,561	1,333,114,418	ı	1,570,732,979	1			1
Stage 2 - Life Time ECL Not Credit Impaired	4,068,860	295,275,330	1	299,344,190	1			ı
Stage 3 - Non Performing Loans	32,982,042	69,253,549	129,437	102,365,028	1	1	1	1
Gross Loans and Advances	274,669,463	1,697,643,297	129,437	1,972,442,197				•
Less allowances for impairment:								
Stage 1 - 12 months ECL	1,428,718	7,662,853	1	9,091,571	•	1	1	1
Stage 2 - Life Time ECL Not Credit Impaired	165,289	22,451,764	ı	22,617,053	1	1	1	1
Stage 3 - Non Performing Loans	23,402,513	31,402,984	74,672	54,880,169	1	1	•	1
Total allowance	24,996,520	61,517,601	74,672	86,588,793		•		•
Net Loans and Advances	249,672,943	1,636,125,696	54,765	1,885,853,404				•



		Group Dec-2021			Company Dec-20121	ony 0121		
In thousands of Nigerian Naira	Loans to Individual	Loans to non- Individual	Loans to Banks	Total	Loans to Individual	Loans to non- Individual	Loans to Banks	Total
Stage 1 - 12 months ECL	221,951,649	1,280,075,911	95,481	1,502,123,041	ı	1	ı	•
Stage 2 - Life Time ECL Not Credit Impaired	3,887,950	266,478,972	1	270,366,922	ı		ı	1
Stage 3 - Non Performing Loans	23,264,107	90,633,367	22,009	113,919,483	ı	1	ı	1
Gross Loans and Advances	249,103,706	1,637,188,250	117,490	1,886,409,446	ı		ı	1
Less allowances for impairment:								
Stage 1 - 12 months ECL	1,207,590	6,593,695	281	7,801,566	1			1
Stage 2 - Life Time ECL Not Credit Impaired	230,844	18,180,946	1	18,411,790	ı	1	I	1
Stage 3 - Non Performing Loans	14,565,462	42,926,038	2,195	57,493,695	ı	1	ı	1
Total allowance	16,003,896	67,700,679	2,476	83,707,051	•	•		•
Net Loans and Advances	233,099,810	1,569,487,571	115,014	1,802,702,395				•



Each category of the gross loans is further analysed into Product lines as follows:

		Group Dec-2022			Company Dec-2022	any .022		
In thousands of Nigerian Naira	Loans to Individual	Loans to non- Individual	Loans to Banks	Total	Loans to Individual	Loans to non- Individual	Loans to Banks	Total
Loans	217,686,303	1,173,663,045	I	1,391,349,348	ı		ı	1
Overdrafts	19,812,422	110,763,631	1	130,576,053	1	•	ı	1
Others	119,836	48,687,742	ı	48,807,578	I	1	ı	1
Stage 1 - 12 Months ECL	237,618,561	1,333,114,418	-	1,570,732,979	-	-	-	•
Loans	2,105,873	232,902,155	ı	235,008,028	ı	ı	1	ı
Overdrafts	1,962,987	62,373,175	1	64,336,162	1	1	ı	1
Others	1	1	ı	ı	ı	1	ı	1
Stage 2 - Life Time ECL Not Credit Impaired	4,068,860	295,275,330	•	299,344,190	•	•	-	•
Loans	21,597,385	57,455,486	24,042	79,076,913	ı	1	1	1
Overdrafts	11,384,657	11,796,603	105,395	23,286,655	ı	1	ı	1
Others	1	1,460	ı	1,460	ı	-	1	1
Stage 3 - Non Performing Loans	32,982,042	69,253,549	129,437	102,365,028	•	-	-	•
Total Loans and Advances	274,669,463	1,697,643,297	129,437	1,972,442,197	•	•	1	•



The impairment allowance on loans is further analysed as follows:

		41102			imo			
		Dec-2022			Dec-2022	.022		
In thousands of Nigerian Naira	Loans to Individual	Loans to non- Individual	Loans to Banks	Total	Loans to Individual	Loans to non- Individual	Loans to Banks	Total
Stage 1: 12 Months ECL								
Loans	1,175,663	3,965,138	-	5,140,801	.1		1	1
Overdrafts	253,055	2,524,114	1	2,777,169	ı	ı	1	1
Others	1	1,173,601	1	1,173,601	1	1	1	1
	1,428,718	7,662,853		9,091,571	1			•
Stage 2: Life Time ECL Not Credit Impaired								
Loans	71,925	18,430,610	1	18,502,535	1	ı	ı	1
Overdrafts	93,364	4,021,154	1	4,114,518	ı	1	ı	1
Others	1	1	1	1	1	ı	ı	1
	165,289	22,451,764	1	22,617,053	-	•	-	•
Stage 3: Non Performing Loans								
Loans	13,071,548	24,439,836	1,605	37,512,989	1		1	1
Overdrafts	10,330,965	6,961,881	73,067	17,365,913	ı	ı	ı	1
Others	-	1,267	1	1,267	1	1	-	1
	23,402,513	31,402,984	74,672	54,880,169	•	•		•
Total allowance	24,996,520	61,517,601	74,672	86,588,793	1	1		•



Each category of the gross loans is further analysed into Product lines as follows:

		Group Dec-2021			Company Dec-2021	any 021		
In thousands of Nigerian Naira	Loans to Individual	Loans to non- Individual	Loans to Banks	Total	Loans to Individual	Loans to non- Individual	Loans to Banks	Total
Loans	206,003,761	1,120,191,705	15,214	1,326,210,680	I	ı	ı	1
Overdrafts	15,859,599	136,236,704	80,267	152,176,570	ı	1	1	1
Others	88,289	23,647,502	ı	23,735,791	ı	1	1	1
Stage 1 - 12 Months ECL	221,951,649	1,280,075,911	95,481	1,502,123,041	-	-	-	-
Loans	1,999,068	244,744,045	1	246,743,113	ı	ı	1	1
Overdrafts	1,888,882	21,570,400	1	23,459,282	1	1	1	1
Others	1	164,527	ı	164,527	ı	1	1	1
Stage 2 - Life Time ECL Not Credit Impaired	3,887,950	266,478,972	-	270,366,922	-	-	-	-
Loans	13,610,800	70,905,056	21,336	84,537,192	1	ı	1	ı
Overdrafts	9,653,307	19,718,008	673	29,371,988	ı	1	1	1
Others	1	10,303	1	10,303	1	-	1	1
Stage 3 - Non Performing Loans	23,264,107	90,633,367	22,009	113,919,483	•		•	•
Total Loans and Advances	249,103,706	1,637,188,250	117,490	1,886,409,446	1	•	•	•



The impairment allowance on loans is further analysed as follows:

		Group Dec-2021			Company Dec-2021	oany 2021		
In thousands of Nigerian Naira	Loans to Individual	Loans to non- Individual	Loans to Banks	Total	Loans to Individual	Loans to non- Individual	Loans to Banks	Total
Stage 1: 12 Months ECL								
Loans	741,327	3,755,380	1	4,496,707	1	1	ı	1
Overdrafts	466,263	2,755,291	281	3,221,835	1	1	ı	1
Others	1	83,024	1	83,024	1	ı	ı	1
	1,207,590	6,593,695	281	7,801,566	1	1	•	•
Stage 2: Life Time ECL Not Credit Impaired								
Loans	14,645	17,327,334	1	17,341,979	1	ı	ı	1
Overdrafts	216,199	853,508	ı	1,069,707	1	1	ı	1
Others	1	104	1	104	1	1	ı	1
	230,844	18,180,946	-	18,411,790	-	-	-	•
Stage 3: Non Performing Loans								
Loans	5,541,566	35,008,540	1,522	40,551,628	1	1	ı	1
Overdrafts	9,023,896	7,917,498	673	16,942,067	I	ı	ı	1
Others	-	-	-	-	1	-	-	1
	14,565,462	42,926,038	2,195	57,493,695	1	•	1	•
Total allowance	16,003,896	67,700,679	2,476	83,707,051	•		•	1



### (v) Credit collateral

The Group ensures that each credit is reviewed and granted based on the strength of the borrowers' cash flow. However, the Group also ensures its credit facilities are well secured as a second way out. The policies that guide collateral for facilities are embedded within the Group's credit policy guide. These include the following policy statements amongst others:

Loans to individuals and non-individuals are to be secured by tangible, marketable collateral that has a market value that is supported by a valuation report from a registered estate valuer who is acceptable to the Group. The collateral must also be easy to check and easy to dispose of. This collateral must be in the possession of, or pledged to, the Group. Client's account balances must be within the scope of cover provided by its collateral.

All collateral offered must have the following attributes:

- There must be good legal title
- The title must be easy to transfer
- It should be easy and relatively cheap to value
- The value should be appreciating or at least stable
- The security must be easy to sell.

All collateral must be protected by insurance. Exceptions include cash collateral, securities in safe keeping, indemnity or guarantees, or where our interest is general (for instance in a negative pledge). The insurance policy has to be issued

by an insurer acceptable to the Group. All cash collateralized facilities shall have a 20% margin to provide cushion for interest and other charges i.e. only 80% of the deposit or cash collateral may be availed to an obligor.

The main collateral types acceptable to the Group for loans and advances include:

- Mortgages over residential properties.
- Charges over business premises, fixed and floating assets as well as inventory.
- Charges over financial instruments such as equities, treasury bills etc.

The fair values of collaterals are based upon last annual valuation undertaken by independent valuers on behalf of the Group. The valuation techniques adopted for properties are based upon fair values of similar properties in the neighbourhood taking into cognizance the advantages and disadvantages of the comparatives over the subject property and any other factor which can have effect on the valuation e.g. subsequent movements in house prices, after making allowance for dilapidations. The fair values of non-property collaterals (such as equities, bond, treasury bills, etc.) are determined with reference to market quoted prices or market values of similar instrument.

The same Fair value approach is used in determining the collaterals value in the course of sale or realisation. The Group uses external agents to realize the value as soon as practicable, generally at auction, to settle indebtedness. Any surplus funds are returned to the borrower.

### Summary of collaterals pledged by customers against loans and advances

An estimate of the fair value of any collateral and other security enhancements held against loans and advances to customers and banks is shown below:

Group Dec-2022				
	Loans and to cust	l advances comers	Loans and a	
In thousands of Nigerian Naira	Gross Loans	Collateral	Gross Loans	Collateral
Against Stage 1 Loans and Advances	1,570,732,979	27,602,283,628	-	-
Against Stage 2 Loans and Advances	299,344,190	6,521,823,106	-	-
Against Stage 3 Loans and Advances	102,235,591	140,690,766	129,437	108,376
Total	1,972,312,760	34,264,797,500	129,437	108,376



Group Dec-2021				
	Loans and to cust	l advances comers	Loans and to Bai	
In thousands of Nigerian Naira	Gross Loans	Collateral	Gross Loans	Collateral
Against Stage 1 Loans and Advances	1,502,027,560	19,850,087,258	95,481	119,081
Against Stage 2 Loans and Advances	270,366,922	6,472,295,671	-	-
Against Stage 3 Loans and Advances	113,897,474	137,517,384	22,009	44,924
Total	1,886,291,956	26,459,900,313	117,490	164,005

The type of Collaterals and Other Security enhancement held against the various loan classifications are disclosed in the table below:

Group		
In thousands of Nigerian Naira	Loans and advances to customers Dec-2022	Loans and advances to banks Dec-2022
Against Stage 1 Loans and Advances:		
Property	15,603,631,125	-
Equities	115,665	-
Treasury bills	3,522,947	-
Cash	160,014,871	-
Guarantees	16,833,448	-
Negative pledge	3,119,403	-
Others #	11,815,046,169	-
Total	27,602,283,628	-

Against Stage 2 Loans and Advances:		
Property	131,391,864	-
Cash	20,389,728	-
Guarantees	2,448,386	-
Others #	6,367,593,128	-
Total	6,521,823,106	-

Grand total	34,264,797,500	108,376
Total	140,690,766	108,376
Others #	25,590,244	3,295
ATC*, stock hypothecation and ISPO*	429,491	-
Guarantees	1,011,031	-
Cash	618,971	-
Treasury bills	35,715	-
Equities	28,422	
Property	112,976,892	105,081
Against Stage 3 Loans and Advances:		

 $<sup>^*</sup>$ ISPO: Irrevocable standing payment order

 $<sup>^*</sup>$ ATC: Authority to collect

<sup>\*</sup>Others include Domiciliation, Counter Indemnity, Asset Debenture, etc



The type of Collaterals and Other Security enhancement held against the various loan classifications are disclosed in the table below:

Group		
In thousands of Nigerian Naira	Loans and advances to customers Dec-2021	Loans and advances to banks Dec-2021
Against Stage 1 Loans and Advances:		
Property	1,766,899,458	56,000
Equities	64,316,977	-
Treasury bills	7,142,506	63,081
Cash	120,799,293	-
Guarantees	30,384,813	-
Negative pledge	2,905,370	-
ATC*, stock hypothecation and ISPO*	56,823,057	-
Others #	17,800,815,784	-
Total	19,850,087,258	119,081

Against Stage 2 Loans and Advances:		
Property	79,316,781	-
Equities	10,727,529	-
Cash	141,719	-
Treasury bills	620,037	-
Guarantees	2,934,962	-
Others #	6,378,554,643	-
Total	6,472,295,671	-

Grand total	26,459,900,313	164,005
Total	137,517,384	44,924
Others #	34,779,761	2,924
ATC*, stock hypothecation and ISPO*	693,272	-
Guarantees	3,071,730	-
Cash	7,875,332	-
Treasury bills	3,307,034	-
Equities	41,404	-
Property	87,748,851	42,000
Against Stage 3 Loans and Advances:		

<sup>\*</sup>ISPO: Irrevocable standing payment order

<sup>\*</sup>ATC: Authority to collect

<sup>\*</sup>Others include Domiciliation, Counter Indemnity, Asset Debenture, etc



Summary of collaterals pledged by customers against loans and advances

Analysis of credit collateral is further shown below:

Group Dec-2021								
	Loans and	Loans and advances to customers	omers		Loans	Loans and advances to banks	\$3	
	Term Loans	Overdrafts	Others	Total	Term Loans	Overdrafts	Others	Total
Against Stage 1 Loans and Advances:								
Property	14,513,937,444	257,425,928	832,267,753	15,603,631,125	1	1	1	1
Equities	44,182	71,483	1	115,665	1	ı	ı	1
Cash	139,743,420	5,870,702	14,400,749	160,014,871	1	1	1	1
Guarantees	3,939,317	8,781,615	4,112,516	16,833,448	ı	ı	ı	•
Negative Pledge	1,526,752	790,405	802,246	3,119,403	ı	ı	ı	1
Treasury Bills	1	3,522,947	1	3,522,947	1	1	ı	1
ATC*, stock hypothecation and ISPO*	1	1	1	1	ı	ı	ı	1
Others #	10,699,157,024	21,131,378	1,094,757,767	11,815,046,169	ı	ı	ı	1
Total	25,358,348,139	297,594,458	1,946,341,031	27,602,283,628	•	-	-	-
Against Stage 2 Loans and Advances:								
Property	52,154,829	78,996,594	240,441	131,391,864	ı	ı	ı	1
Equities	1	ı	1	1	ı	ı	ı	1
Cash	1,084,414	19,301,707	3,607	20,389,728	ı	ı	ı	1
Treasury bills	1	1	1	1	ı	1	1	1
Guarantees	401,570	2,046,816	1	2,448,386	1	1	1	1
Others #	6,235,080,126	132,512,354	648	6,367,593,128	1	-	-	1
Total	6,288,720,939	232,857,471	244,696	6,521,823,106	•			•



Group Dec-2021								
	Loans and	Loans and advances to customers	omers		Loans	Loans and advances to banks	Į,	
	Term Loans	Overdrafts	Others	Total	Term Loans	Overdrafts	Others	Total
Against Stage 3 Loans and Advances:								
Property	92,253,424	20,388,152	335,316	112,976,892	42,000	63,081	ı	105,081
Equities	1	28,422	1	28,422	1	1	1	1
Treasury bills	35,715	1	1	35,715	ı	1	ı	•
Cash	618,971	ı	ı	618,971	ı	ı	ı	1
Guarantees	965,757	45,273		1,011,031	1	1	1	1
ATC*, stock hypothecation and ISPO*	429,491	1	ı	429,491	ı	ı	ı	1
Others #	18,416,398	7,173,846	-	25,590,244	3,295	1	1	3,295
Total	112,719,756	27,635,693	335,317	140,690,766	45,295	63,081	1	108,376
Grand total	31,759,788,834	558,087,622	1,946,921,044	34,264,797,500	45,295	63,081	1	108,376

\*ISPO: Irrevocable standing payment order \*ATC: Authority to collect #Others include Domiciliation, Counter Indemnity, Asset Debenture, etc



Total

Summary of collaterals pledged by customers against loans and advances

Analysis of credit collateral is further shown below:

Group Dec-2021							
	Loans and	Loans and advances to customers	stomers		Loans a	Loans and advances to banks	ıks
In thousands of Nigerian Naira	Term Loans	Overdrafts	Others	Total	Term Loans	Overdrafts	Others
Against Stage 1 Loans and Advances:							
Property	14,513,937,444	257,425,928	832,267,753	15,603,631,125	1	ı	ı
Equities	44,182	71,483	ı	115,665	1	ı	ı
Cash	139,743,420	5,870,702	14,400,749	160,014,871	1	ı	ı
Guarantees	3,939,317	8,781,615	4,112,516	16,833,448	1	1	ı
Negative Pledge	1,526,752	790,405	802,246	3,119,403	1	1	1
Treasury Bills	1	3,522,947	ı	3,522,947	1	1	ı
ATC*, stock hypothecation and ISPO*	,	•	•	1	1		
Others #	10,699,157,024	21,131,378	1,094,757,767	11,815,046,169	1	1	ı
Total	25,358,348,139	297,594,458	1,946,341,031	27,602,283,628	1	•	•
Against Stage 2 Loans and Advances:							
Property	52,154,829	78,996,594	240,441	131,391,864	ı	ı	ı
Equities	1	ı	I	ı	1	1	ı
Cash	1,084,414	19,301,707	3,607	20,389,728	1	I	ı
Treasury bills	ı	ı	ı	ı	ı	ı	ı
Guarantees	401,570	2,046,816	1	2,448,386	1	1	1
Negative pledge	-	ı	1	1	-	1	ı
Others #	6,235,080,126	132,512,354	648	6,367,593,128	•	•	1
Total	6,288,720,939	232,857,471	244,696	6,521,823,106	•		



Group Dec-2021								
	Loans and	Loans and advances to customers	tomers		Loans a	Loans and advances to banks	ınks	
In thousands of Nigerian Naira	Term Loans	Overdrafts	Others	Total	Term Loans	Overdrafts	Others	Total
Against Stage 3 Loans and Advances:								
Property	92,253,424	20,388,152	335,316	112,976,892	42,000	63,081	1	105,081
Equities	ı	28,422	ı	28,422	ı	1	1	ı
Treasury bills	35,715	ı	ı	35,715	ı	1	1	ı
Cash	618,971	1	ı	618,971	ı	1	1	ı
Guarantees	752,757	45,273	_	1,011,031	ı	1	1	1
ATC*, stock hypothecation and ISPO*	429,491	1	1	429,491	ı	ı	1	1
Others #	18,416,398	7,173,846	1	25,590,244	3,295	1	1	3,295
Total	112,719,756	27,635,693	335,317	140,690,766	45,295	63,081		108,376
Grand total	31.759.788.834	558.087.622	1.946.921.044	1.946.921.044 34.264.797.500	45.295	63.081		108.376
	· and and and a							

<sup>\*</sup>ISPO: Irrevocable standing payment order

<sup>\*</sup>ATC: Authority to collect

<sup>#</sup>Others include Domiciliation, Counter Indemnity, Asset Debenture, etc



### (b) Credit risk (continued)

### **Debt securities**

The table below shows analysis of debt securities into the different classifications:

Group Dec-2022				
In thousands of Nigerian Naira	Financial assets at fair value through profit or loss	Investment securities	Assets pledged as collateral	Total
Federal government bonds	17,080,629	209,922,359	8,536,228	235,539,216
Treasury bills	108,489,239	411,481,113	72,372,834	592,343,186
Special Bills	-	560,653,505	-	560,653,505
Corporate bonds	-	1,448,117	-	1,448,117
Euro bond	3,212,506	31,614,254	-	34,826,760
Promissory Notes	-	1,906,881	-	1,906,881
	128,782,374	1,219,105,931	80,909,062	1,428,797,367

The Group's investment in risk-free Government securities constitutes 99.1% of debt instruments portfolio (December 2021: 99.9%). Investment in Corporate and State Government bonds accounts for the outstanding 0.9% (December 2021: 0.1%).

Group Dec-2021				
In thousands of Nigerian Naira	Financial assets at fair value through profit or loss	Investment securities	Assets pledged as collateral	Total
Federal government bonds	53,005,868	125,898,799	6,953,359	185,858,026
State government bonds	-	-	-	-
Corporate bonds	-	1,953,231	-	1,953,231
Promissory Notes	-	7,628,456	-	7,628,456
FVPL Notes	-	-	-	-
Euro Bond	2,041,118	10,178,024	-	12,219,142
Treasury bills	49,350,665	414,833,941	72,320,552	536,505,158
Special Bills	-	560,806,136	-	560,806,136
	104,397,651	1,121,298,587	79,273,911	1,304,970,149

### (g) Liquidity Risk

Liquidity risk is the risk that the Group, though having a solvent balance sheet, might not be able to generate sufficient cash resources to meet its obligations as they fall due, or is only able to do so at an excessive cost. The risk typically arises from mismatches in the timing of cash inflows and cash outflows.

The objective of the Group's liquidity risk management system is to ensure that all foreseeable funding commitments can be met when due, and that access to wholesale markets is controlled and cost effective. To this end the Group maintains a diversified funding base comprising of retail, small business, commercial and institutional customer deposits. The Group continues to develop and improve its liquidity risk management system with the aim of effectively identifying, measuring, monitoring and

controlling liquidity risk across its network. Seeking at all times to balance safety, liquidity, profitability and regulatory requirements.

A brief overview of the Group's liquidity management processes during the year includes the following:

- Control of liquidity risk by the setting of dynamic limits on metrics such as liquidity ratio, reserve ratio, asset and liability gap measures, amongst others. Internal limits are typically more stringent than regulatory limits across all jurisdictions of the Group's operation.
- 2. The limits are monitored regularly with exceptions reported to the Management Risk Committee (MRC) and the Board.

### FINANCIAL RISK MANAGEMENT



- 3. Based on its judgement of financial market trends, the Group actively adjusts its business strategies to manage liquidity risk.
- 4. Periodic cash flow projections considering its impact on internal and regulatory limits.
- 5. Control of non-earning assets proportion to manage its impact on the Group's overall financial position.
- 6. Conduct regular liquidity stress tests including testing of contingency plans.
- 7. Monitor diversification of funding sources in order to control concentration risk and ensure a satisfactorily funding mix.
- 8. Monitoring the level of undrawn commitments.
- Maintain an updated liquidity and contingency funding plan. These plans will identify stress indicators and prescribe actions to be taken in event of firm specific or market-based crises.
- 10. Regular conduct of the Asset and Liability Management Committee (ALMAC) meetings.

The Group's Asset and Liability Management Committee (AL-MAC) is charged with the following responsibilities.

- Establishing policies and tolerance levels, from both risk and return perspectives, for liquidity, interest rate and balance sheet valuation management.
- 2. Manage the intra-day liquidity position to ensure that payment and settlement obligations are met on a timely basis.
- 3. Strategic financial position planning from both risk and return perspective.
- 4. Strategically coordinate the management of the Bank's financial position in consideration of changing economic conditions.

### (i) Funding approach

The Group's overall approach to funding is as follows:

- Consistently grow customer deposits from diverse sources particularly along geographical and sectorial categories. The objective is to eliminate depositor concentration or undue reliance on individual depositors.
- Generate funding at the most appropriate pricing in light of market realities.
- Maintain an appropriate funding structure that enables the Group to operate under a variety of adverse circumstance, including potential firm-specific and/or market liquidity

events.

 Maintain appropriate capital to support the Group's risk level and strategic intent.

The Group was able to meet all its financial commitments and obligations without any liquidity risk exposure during the year under review.

### (ii) Exposure to Liquidity Risk

One of the key measures used by the Group for managing liquidity risk is the ratio of liquid assets to short term liabilities. For this purpose, liquid assets include but is not limited to cash and its equivalents and investment grade debt securities for which there is an active and liquid market. Short term liabilities include local currency deposits from banks and customers. A similar calculation is used to measure the Group's compliance with the liquidity limit established by the Bank's lead regulator (The Central Bank of Nigeria).

	Dec-2022	Dec-2021
At end of year	49.93%	38.26%
Average for the year	39.91%	40.76%
Maximum for the year	49.93%	44.99%
Minimum for the year	34.93%	35.65%
Regulatory requirement	30.00%	30.00%

Liquidity ratio which is a measure of liquidity risk is calculated as a ratio of local currency liquid assets expressed as a percentage of its local currency customer deposits.



### Financial risk management (continued)

The following tables show the undiscounted cash flows on the Group's financial assets and liabilities and on the basis of their earliest possible contractual maturity. The Gross nominal inflow / (outflow) disclosed in the table is the contractual, undiscounted cash flow on the financial assets and liabilities.

# (iii) Gross nominal (undiscounted) maturities of financial assets and liabilities

Group Dec-2022								
In thousands of Nigerian Naira	Note	Carrying amount	Gross nominal inflow/outflow	Less than 3 months¹	3 to 6 months	6 to 12 months	1 to 5 years	More than 5 years
Financial assets								
Cash and bank balances	22	1,621,101,169	1,622,870,408	1,596,954,415	5,535,302	20,380,691	1	1
Financial assets at fair value through profit or loss	23	128,782,374	151,584,014	31,313,348	143,705	87,322,001	1	32,804,960
Derivative financial assets	24	33,913,351	35,262,544	13,466,017	861,365	20,935,162	1	1
Investment securities:	٠							
– Fair Value through other comprehensive Income²	25	357,350,211	390,915,240	106,549,473	32,851,376	199,361,060	24,855,174	27,298,157
– Held at amortised cost	25	863,421,525	866,156,762	385,053,642	252,175,598	65,259,732	127,555,863	36,111,927
Assets pledged as collateral	56	80,909,062	81,545,740	72,009,512	1	9,536,228	1	I
Loans and advances to banks	27	54,765	54,765	54,765	1	ı	1	1
Loans and advances to customers	28	1,885,798,639	2,352,633,520	782,139,018	217,689,896	254,446,533	837,963,741	260,394,332
Restricted deposits and other assets <sup>3</sup>	33	1,211,806,618	1,211,806,625	1,180,816,712	962'906'6	4,373,509	16,709,808	ı
		6,183,137,714	6,712,829,618	4,168,356,902	519,163,838	661,614,916	1,007,084,586	356,609,376
Financial liabilities								
Deposits from banks	34	125,229,187	125,229,187	121,311,872	2,427,812	1,489,503	1	I
Deposits from customers	35	4,485,113,979	4,487,373,441	4,244,640,693	51,949,293	100,394,700	71,191,240	19,197,515
Financial liabilities at fair value through profit or loss	36	1,830,228	1,869,531	1	1,811,248	58,283	1	1
Derivative financial liabilities	24	4,367,494	4,400,144	3,642,195	757,949	ı	1	ı
Other liabilities <sup>4</sup>	37	721,189,275	775,397,718	309,564,796	397,166,225	32,697,263	10,526,920	25,442,514
Other borrowed funds	39	126,528,105	133,980,078	15,262,322	77,649,590	5,159,706	24,093,315	11,815,145
		5,464,258,268	5,528,250,099	4,694,421,878	531,762,117	139,799,455	105,811,475	56,455,174
Gap (asset - liabilities)				(526,064,976)	(12,598,279)	521,815,461	901,273,111	300,154,202
Cumulative liquidity gap				(526,064,976)	(538,663,255)	(16,847,795)	884,425,316	1,184,579,519

<sup>&</sup>lt;sup>1</sup> Includes balances with no specific contractual maturities

<sup>&</sup>lt;sup>2</sup> Equity securities have been excluded under Gross Nominal consideration.

<sup>&</sup>lt;sup>3</sup> Excludes Prepayments and Stock

<sup>&</sup>lt;sup>4</sup> Excludes deferred Income, impairment on contingents, provision for restoration and provision for litigations



Management of this liquidity gap is as disclosed in Note 4(g) Restricted deposits have been bucketed within "less than 3 months" to match the underlying deposit liabilities

In thousands of Nigerian Naira Note	Carrying amount	Gross nominal inflow/outflow	Less than 3 months <sup>1</sup>	3 to 6 months	6 to 12 months	1 to 5 years	More than 5 years
Lease Liabilities	3,947,539	3,977,146	8,267	80,842	163,467	259,383	3,465,187
Non-Lease Liabilities	717,241,736	771,420,572	309,556,529	397,085,383	32,533,796	10,267,537	21,977,327
	721,189,275	775,397,718	309,564,796	397,166,225	32,697,263	10,526,920	25,442,514



# Gross nominal (undiscounted) maturities of financial assets and liabilities

Group Dec-2021								
In thousands of Nigerian Naira	Note	Carrying amount	Gross nominal inflow/out- flow	Less than 3 months¹	3 to 6 months	6 to 12 months	1 to 5 years	More than 5 years
Financial assets								
Cash and bank balances	22	933,591,069	932,878,481	904,941,761	22,348,781	5,587,939	1	1
Financial assets at fair value through profit or loss	23	104,397,651	116,059,042	15,881,110	6,886,674	36,647,652	15,179,672	41,463,934
Derivative financial assets	24	24,913,435	25,350,216	15,698,638	59,903	9,591,675	1	ı
Investment securities:	1							
– Fair Value through other comprehensive Income <sup>2</sup>	25	274,375,372	295,608,649	167,157,371	38,383,784	50,488,722	10,930,144	28,648,628
– Held at amortised cost	25	846,923,215	858,518,592	261,172,733	372,159,397	155,955,912	50,673,014	18,557,536
Assets pledged as collateral	26	79,273,911	81,837,740	10,436,053		71,401,687		ı
Loans and advances to banks	27	115,014	116,666	104,274	4,329	8,063	•	ı
Loans and advances to customers	28	1,802,587,381	2,055,543,361	542,353,180	160,474,524	282,312,960	880,739,100	189,663,597
Restricted deposits and other assets <sup>3</sup>	33	1,121,888,414	1,122,633,060	1,100,647,068	5,008,342	1,526,218	15,451,432	1
		5,188,065,462	5,488,545,807	3,018,392,188	605,325,734	613,520,828	972,973,362	278,333,695
Financial liabilities								
Deposits from banks	34	118,027,576	118,040,512	100,192,525	730,801	17,117,186	1	ı
Deposits from customers	35	4,012,305,554	4,014,761,182	3,930,940,324	37,553,704	28,729,581	15,574,321	1,963,252
Derivative financial liabilities	24	1,580,971	1,584,438	1,526,224	58,214	1	1	1
Other liabilities <sup>4</sup>	37	227,388,392	228,515,345	172,449,043	29,869,810	10,853,176	8,204,803	7,138,513
Other borrowed funds	39	153,897,499	154,327,213	56,620,438	9,232,433	37,448,403	37,293,964	13,731,975
		4,513,199,992	4,517,228,690	4,261,728,554	77,444,962	94,148,346	61,073,088	22,833,740
Gap (asset - liabilities)				(1,243,336,366)	527,880,772	519,372,482	911,900,274	255,499,955
Cumulative liquidity gap				(1,243,336,366)	(715,455,594)	(196,083,112)	715,817,162	971,317,117

<sup>&</sup>lt;sup>1</sup> Includes balances with no specific contractual maturities
<sup>2</sup> Equity securities have been excluded under Gross Nominal consideration.
<sup>3</sup> Excludes Prepayments and stock
<sup>4</sup> 4 Excludes deferred income, impairment on contingents, provison for restoration cost and provision for litigations



The Gross nominal maturity of other liabilities is further analysed into:

In thousands of Nigerian Naira	Carrying amount	Gross nominal inflow/outflow	Less than 3 months¹	3 to 6 months	6 to 12 months	1 to 5 years	More than 5 years
Lease Liabilities	6,130,212	6,176,188	118,494	115,174	379,542	874,720	4,688,258
Non-Lease Liabilities	221,258,180	222,339,157	172,330,549	29,754,636	10,473,634	7,330,083	2,450,255
	227,388,392	228,515,345	172,449,043	29,869,810	10,853,176	8,204,803	7,138,513

# Gross nominal (undiscounted) maturities of financial assets and liabilities

Company Dec-2022								
In thousands of Nigerian Naira	Note	Carrying amount	Gross nominal inflow/out-flow	Less than 3 months <sup>1</sup>	3 to 6 months	6 to 12 months	1 to 5 years	More than 5 years
Financial assets								
Restricted deposits and other assets <sup>3</sup>	33	1	1	1	1	1	ı	1
		ı	ı	1	1	1		1
Financial liabilities								
Other liabilities <sup>4</sup>	37	26,043,503	26,043,503	1	•	26,043,503	ı	1
Other borrowed funds	39	1	1	1	1	1	1	1
		26,043,503	26,043,503	•	•	26,043,503	-	•
Gap (asset - liabilities)				1	1	(26,043,503)	1	1
Cumulative liquidity gap				-	•	(26,043,503)	(26,043,503)	(26,043,503)

<sup>&</sup>lt;sup>1</sup> Includes balances with no specific contractual maturities <sup>2</sup> Equity securities have been excluded under Gross Nominal consideration.

Excludes Prepayments and Stock Excludes deferred income, impairment on contingents and provision for litigations



# Gross nominal (undiscounted) maturities of financial assets and liabilities

Company Dec-20221								
In thousands of Nigerian Naira	Note	Carrying amount	Gross nominal inflow/out-flow	Less than 3 months <sup>1</sup>	3 to 6 months	6 to 12 months	1 to 5 years	More than 5 years
Financial assets								
Loans and advances to customers	29	ı	1	1	1	1	1	1
Restricted deposits and other assets <sup>3</sup>	34	18,183	18,183	1	18,183	1	1	1
		18,183	18,183	,	18,183	,	,	1
Financial liabilities								
Derivative financial liabilities	25	ı	1	1	1	1	1	ı
Other liabilities <sup>4</sup>	38	6,076,055	6,076,055	1	1	6,076,055	1	1
Other borrowed funds	40	Ī	-	1	1	•	1	1
		6,076,055	6,076,055	•	•	6,076,055	•	•
Gap (asset - liabilities)				1	18,183	(6,076,055)	1	1
Cumulative liquidity gap					18,183	(6,057,872)	(6,057,872)	(6,057,872)

<sup>&</sup>lt;sup>1</sup> Includes balances with no specific contractual maturities
<sup>2</sup> Equity securities have been excluded under Gross Nominal consideration.
<sup>3</sup> Excludes Prepayments and Stock
<sup>4</sup> Excludes deferred income, impairment on contingents and provision for litigations



### Financial risk management (continued)

# i) Residual contractual maturities of financial assets and liabilities

represents actual and in some cases assumed obligation expected for the assets or liability to be recovered or settled. These figures do not include elements of future incomes or costs. Details of contractual maturities for assets and liabilities form an important source of information for the management of liquidity risk which is managed through a series of measures, tests and reports that are largely based on contractual maturity. The following table shows the contractual maturities at year end of the Group's financial assets and liabilities and

Group Dec-2022							
In thousands of Nigerian Naira	Note	Carrying amount	Less than 3 months <sup>1</sup>	3 to 6 months	6 to 12 months	1 to 5 years	More than 5 years
Financial assets							
Cash and bank balances	22	1,621,101,169	1,596,078,639	5,535,302	19,487,228	1	1
Financial assets at fair value through profit or loss	23	128,782,374	31,125,582	140,608	83,525,764	1	13,990,420
Derivative financial assets	24	33,913,351	13,369,099	845,743	19,698,509	ı	ı
Investment securities:							
– Fair Value through other comprehensive Income²	25	355,684,406	106,363,847	32,479,299	186,163,039	19,668,530	11,009,691
– Held at amortised cost	25	863,421,525	384,617,638	251,741,222	65,200,208	127,555,680	34,306,777
Assets pledged as collateral	26	80,909,062	71,439,160	ı	9,469,902	1	1
Loans and advances to banks	27	54,765	54,765	1		1	1
Loans and advances to customers	28	1,885,798,639	770,414,727	196,351,931	197,198,618	598,501,575	123,331,788
Restricted deposits and other assets <sup>3</sup>	33	1,211,806,618	1,180,816,706	6,906,595	4,373,509	16,709,808	1
		6,181,471,909	4,154,280,163	497,000,700	585,116,777	762,435,593	182,638,676
Financial liabilities							
Deposits from banks	34	125,229,187	121,311,872	2,427,812	1,489,503	1	1
Deposits from customers	35	4,485,113,979	4,242,672,728	51,761,414	100,292,309	71,190,986	19,196,542
Financial liabilities at fair value through profit or loss	36	1,830,228	ı	1,775,538	54,690	1	ı
Derivative financial liabilities	24	4,367,494	3,623,522	743,972		1	1
Other liabilities <sup>4</sup>	37	721,189,275	300,722,942	368,387,121	33,935,108	6,579,325	11,564,779
Other borrowed funds	39	126,528,105	14,213,925	77,353,118	4,592,311	19,584,232	10,784,519
		5,464,258,268	4,682,544,989	502,448,975	140,363,921	97,354,543	41,545,840
Gap (asset - liabilities)			(528,264,826)	(5,448,275)	444,752,856	665,081,050	141,092,836
Cumulative liquidity gap			(528,264,826)	(533,713,101)	(88,960,245)	576,120,805	717,213,641

Includes balances with no specific contractual maturities

<sup>&</sup>lt;sup>2</sup> Equity securities have been excluded under liquidity consideration.

<sup>3</sup> Excludes prepayments and Stock

<sup>&</sup>lt;sup>4</sup> Excludes deferred income, provision for litigations ,provision for restoration cost, impairment on contingents



Management of this liquidity gap is as disclosed in Note 4(g) Restricted deposits have been bucketed within "less than 3 months" to match the underlying deposit liabilities

The residual maturity of other liabilities is further analysed into:

In thousands of Nigerian Naira	Carrying amount	Less than 3 months <sup>1</sup>	3 to 6 months	6 to 12 months	1 to 5 years	More than 5 years
Lease Liabilities	3,947,539	8,205	80,240	162,250	257,452	3,439,392
Non-Lease Liabilities	717,241,736	300,714,737	368,306,881	33,772,858	6,321,873	8,125,387
	721,189,275	300,722,942	368,387,121	33,935,108	6,579,325	11,564,779

## Residual contractual maturities of contingencies

The table below shows the contractual expiry by maturity of the Group's contingent liabilities and commitments. The maximum amount of the contingencies is allocated to the earliest period in which the contingencies could be called.

Group Dec-2022							
In thousands of Nigerian Naira	Note	Carrying amount	Less than 3 months <sup>1</sup>	3 to 6 months	6 to 12 months	1 to 5 years	More than 5 years
Transaction related bonds and guarantees	42	334,000,498	103,148,669	26,729,863	33,574,950	47,077,953	123,469,063
Clean line facilities and letters of credit	42	50,669,259	31,041,684	088'665'9	12,114,195	914,000	ı
Other commitments	42	9,881,788	9,881,788	ı	ı	ı	ı
		394,551,545	144,072,141	33,329,243	45,689,145	47,991,953	123,469,063

<sup>1</sup> Includes balances with no specific contractual maturities



## Residual contractual maturities of financial assets and liabilities

Group Dec-2021							
In thousands of Nigerian Naira	Note	Carrying amount	Less than 3 months <sup>1</sup>	3 to 6 months	6 to 12 months	1 to 5 years	More than 5 years
Financial assets							
Cash and bank balances	22	933,591,069	905,657,236	22,345,894	5,587,939	1	1
Financial assets at fair value through profit or loss	23	104,397,651	15,870,535	6,877,431	35,318,133	15,179,672	31,151,880
Derivative financial assets	24	24,913,435	15,605,968	59,340	9,248,127	1	1
Investment securities:	1						
- Fair Value through other comprehensive Income <sup>2</sup>	25	274,375,372	166,354,843	37,543,483	49,769,362	9,465,116	11,242,568
– Held at amortised cost	25	846,923,215	261,083,274	371,540,850	145,194,985	50,546,570	18,557,536
Assets pledged as collateral	26	79,273,911	10,436,054	ı	68,837,857	1	I
Loans and advances to banks	27	115,014	103,764	3,750	7,500	1	1
Loans and advances to customers	28	1,802,587,381	707,524,888	139,158,448	230,885,809	644,016,862	81,001,374
Restricted deposits and other assets <sup>3</sup>	33	1,121,888,414	1,099,902,423	5,008,341	1,526,218	15,451,432	ı
		5,188,065,462	3,182,538,985	582,537,537	546,375,930	734,659,652	141,953,358
Financial liabilities							
Deposits from banks	34	118,027,576	100,179,589	730,801	17,117,186	1	1
Deposits from customers	35	4,012,305,554	3,928,960,983	37,387,520	28,419,927	15,573,872	1,963,252
Derivative financial liabilities	24	1,580,971	1,523,305	999'25	I	1	1
Other liabilities <sup>4</sup>	37	227,388,392	171,695,110	29,638,846	11,067,492	8,162,224	6,824,720
Other borrowed funds	39	153,897,499	56,201,737	9,244,323	37,425,500	37,293,964	13,731,975
		4,513,199,992	4,258,560,724	77,059,156	94,030,105	61,030,060	22,519,947
Gap (asset - liabilities)			(1,076,021,739)	505,478,381	452,345,825	673,629,592	119,433,411
Cumulative liquidity gap			(1,076,021,739)	(570,543,358)	(118,197,533)	555,432,059	674,865,470

<sup>&</sup>lt;sup>1</sup> Includes balances with no specific contractual maturities <sup>2</sup> Equity securities have been excluded under liquidity consideration. <sup>3</sup> Excludes prepayments and Stock <sup>4</sup> Excludes deferred income and provision for litigations



The residual maturity of other liabilities is further analysed into:

In thousands of Nigerian Naira	Carrying amount	Less than 3 months¹	3 to 6 months	6 to 12 months	1 to 5 years	More than 5 years
Lease Liabilities	6,130,212	117,612	114,317	376,717	868,208	4,653,358
Non-Lease Liabilities	221,258,180	171,577,498	29,524,529	10,690,775	7,294,016	2,171,362
	227,388,392	171,695,110	29,638,846	11,067,492	8,162,224	6,824,720

### Residual contractual maturities of contingencies

The table below shows the contractual expiry by maturity of the Group's contingent liabilities and commitments. The maximum amount of the contingencies is allocated to the earliest period in which the contingencies could be called.

Group Dec-2021							
In thousands of Nigerian Naira	Note	Carrying amount	Less than 3 months¹	3 to 6 months	6 to 12 months	1 to 5 years	More than 5 years
Transaction related bonds and guarantees	42	361,977,858	79,056,259	18,252,744	34,616,437	59,030,955	171,021,463
Clean line facilities and letters of credit	42	65,055,611	48,410,009	8,700,869	5,849,349	1,896,568	198,816
Other commitments	42	5,786,093	5,786,093	1	1	1	ı
		432,819,562	133,252,361	26,953,613	40,465,786	60,927,523	171,220,279

<sup>1</sup> Includes balances with no specific contractual maturities



# Residual contractual maturities of financial assets and liabilities

Details of contractual maturities for assets and liabilities form an important source of information for the management of liquidity risk which is managed through a series of measures, represents actual and in some cases assumed obligation expected for the assets or liability to be recovered or settled. These figures do not include elements of future incomes or costs. tests and reports that are largely based on contractual maturity. The following table shows the contractual maturities at period end of the Group's financial assets and liabilities and

Company Dec-2022							
In thousands of Nigerian Naira	Note	Carrying amount	Less than 3 months¹	3 to 6 months	6 to 12 months	1 to 5 years	More than 5 years
Financial Assets							
Restricted deposits and other assets <sup>3</sup>	33	ı	ı	ı	1	ı	ı
		ı	I	1	1	I	I
Financial liabilities							
Other liabilities <sup>4</sup>	37	26,043,503	ı	1	26,043,503	ı	I
Other borrowed funds	39	1	I	1	1	1	ı
		26,043,503	-	-	26,043,503	-	-
Gap (asset - liabilities)			1	1	(26,043,503)	ı	1
Cumulative liquidity gap			1	1	(26,043,503)	1	

Includes balances with no specific contractual maturities

Restricted deposits have been bucketed within "less than 3 months" to match the underlying deposit liabilities Management of this liquidity gap is as disclosed in Note 4(g)

<sup>&</sup>lt;sup>2</sup> Equity securities have been excluded under liquidity consideration.

<sup>&</sup>lt;sup>3</sup> Excludes prepayments and stock

<sup>&</sup>lt;sup>4</sup> Excludes deferred income, provision for litigations & impairment on contingents



## Residual contractual maturities of financial assets and liabilities

Company Dec-2022							
In thousands of Nigerian Naira	Note	Carrying amount	Less than 3 months¹	3 to 6 months	6 to 12 months	1 to 5 years	More than 5 years
Restricted deposits and other assets <sup>3</sup>	34	18,183	1	18,183	1	ı	1
		18,183	ı	18,183	ı	ı	1
Financial liabilities							
Other liabilities <sup>4</sup>	38	6,076,055	ı	ı	6,076,055	I	ı
Other borrowed funds	40	-	1	-	-	1	1
		6,076,055	•	•	6,076,055	•	1
Gap (asset - liabilities)			1	18,183	(6,076,055)	-	1
Cumulative liquidity gap			1	18,183	(6,057,872)	1	ı

<sup>&</sup>lt;sup>1</sup> Includes balances with no specific contractual maturities

<sup>&</sup>lt;sup>2</sup> Equity securities have been excluded under liquidity consideration.

<sup>&</sup>lt;sup>3</sup> Excludes prepayments and stock

<sup>&</sup>lt;sup>4</sup> Excludes deferred income and provision for litigations



## Repricing period of financial assets and liabilities

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The table below indicates the earliest time the Group can vary the terms of the underlying financial asset or liabilities and analyses the Group's interest rate risk exposure on assets and Repricing maturities take into account the fact that the terms of the underlying financial assets or liabilities of the Group can be varied, which in turn affects its liquidity risk exposure. liabilities included at carrying amount and categorised by the earlier of contractual re-pricing or maturity dates.

Group Dec-2022							
In thousands of Nigerian Naira	Note	Carrying amount	Less than 3 months <sup>1</sup>	3 to 6 months	6 to 12 months	1 to 5 years	More than 5 years
Financial assets							
Cash and bank balances	22	1,621,101,169	1,596,078,640	5,535,301	19,487,228	•	1
Financial assets at fair value through profit or loss	23	128,782,374	31,125,582	140,608	83,525,764	1	13,990,420
Derivative financial assets	24	33,913,351	13,369,099	845,743	19,698,509	1	ı
Investment securities:	ı						
- Fair Value through other comprehensive Income <sup>1</sup>	25	355,684,406	106,363,847	32,479,299	186,163,039	19,668,530	11,009,691
– Held at amortised cost	25	863,421,525	384,617,637	251,741,223	65,200,208	127,555,680	34,306,777
Assets pledged as collateral	26	80,909,062	71,439,160	1	9,469,902	1	1
Loans and advances to banks	27	54,765	54,765	1	1	1	ı
Loans and advances to customers	28	1,885,798,639	1,354,092,397	246,502,333	74,252,934	152,337,719	58,613,256
Restricted deposits and other assets <sup>2</sup>	33	1,211,806,618	1,180,816,706	9,906,595	4,373,509	16,709,808	Γ
		6,181,471,909	4,737,957,833	547,151,102	462,171,093	316,271,737	117,920,144
Financial liabilities							
Deposits from banks	34	125,229,187	121,311,872	2,427,812	1,489,503	ı	1
Deposits from customers	35	4,485,113,979	4,242,672,728	51,761,414	100,292,309	71,190,986	19,196,542
Financial liabilities at fair value through profit or loss	36	1,830,228	1	1,775,538	54,690	1	ı
Derivative financial liabilities	24	4,367,494	3,623,522	743,972	1	1	I
Other liabilities <sup>3</sup>	37	721,189,275	300,722,942	368,387,121	33,935,108	6,579,325	11,564,779
Other borrowed funds	39	126,528,105	14,213,925	77,353,118	4,592,311	19,584,232	10,784,519
		5,464,258,268	4,682,544,989	502,448,975	140,363,921	97,354,543	41,545,840
		717,213,641	55,412,844	44,702,127	321,807,172	218,917,194	76,374,304

<sup>1</sup> Excludes equity securities.

<sup>&</sup>lt;sup>2</sup> Excludes prepayments and Stocks

<sup>&</sup>lt;sup>3</sup> Excludes deferred income, provison for restoration cost, provision for litigations & impairment on contingents



The repricing maturity of other liabilities is further analysed into:

In thousands of Nigerian Naira	Carrying amount	Less than 3 months¹	3 to 6 months	6 to 12 months	1 to 5 years	More than 5 years
Lease Liabilities	3,947,539	8,205	80,240	162,250	257,452	3,439,392
Non-Lease Liabilities	717,241,736	300,714,737	368,306,881	33,772,858	6,321,873	8,125,387
	721,189,275	300,722,942	368,387,121	33,935,108	6,579,325	11,564,779



# Repricing period of financial assets and liabilities

The table below indicates the earliest time the Group can vary the terms of the underlying financial asset or liabilities and analyses the Group's interest rate risk exposure on assets and Repricing maturities take into account the fact that the terms of the underlying financial assets or liabilities of the Group can be varied, which in turn affects its liquidity risk exposure. liabilities included at carrying amount and categorised by the earlier of contractual re-pricing or maturity dates.

Group Dec-2021							
In thousands of Nigerian Naira	Note	Carrying amount	Less than 3 months <sup>1</sup>	3 to 6 months	6 to 12 months	1 to 5 years	More than 5 years
Financial assets							
Cash and bank balances	22	933,591,069	905,657,236	22,345,894	5,587,939	1	1
Financial assets at fair value through profit or loss	23	104,397,651	15,870,535	6,877,431	35,318,133	15,179,672	31,151,880
Derivative financial assets	24	24,913,435	15,605,968	59,340	9,248,127	1	1
Investment securities:	ı						
- Fair Value through other comprehensive Income <sup>1</sup>	25	274,375,372	166,354,843	37,543,483	49,769,362	9,465,116	11,242,568
– Held at amortised cost	25	846,923,215	261,083,274	371,540,850	145,194,985	50,546,570	18,557,536
Assets pledged as collateral	26	79,273,911	10,436,054	1	68,837,857	1	1
Loans and advances to banks	27	115,014	115,014	1	ı	ı	ı
Loans and advances to customers	28	1,802,587,381	1,438,370,264	51,859,522	99,465,126	180,031,808	32,860,661
Restricted deposits and other assets <sup>2</sup>	33	1,121,888,414	1,099,902,423	5,008,341	1,526,218	15,451,432	ı
		5,188,065,462	3,913,395,611	495,234,861	414,947,747	270,674,598	93,812,645
Financial liabilities							
Deposits from banks	34	118,027,576	100,179,589	730,801	17,117,186		•
Deposits from customers	35	4,012,305,554	3,928,960,983	37,387,520	28,419,927	15,573,872	1,963,252
Derivative financial liabilities	24	1,580,971	1,523,305	22,666	ı	ı	ı
Other liabilities <sup>3</sup>	37	227,388,392	171,695,110	29,638,846	11,067,492	8,162,224	6,824,720
Other borrowed funds	39	153,897,499	56,201,737	9,244,323	37,425,500	37,293,964	13,731,975
		4,513,199,992	4,258,560,724	77,059,156	94,030,105	61,030,060	22,519,947
		674,865,470	(345,165,113)	418,175,705	320,917,642	209,644,538	71,292,698

Excludes equity securities.

The repricing maturity of other liabilities is further analysed into:

<sup>&</sup>lt;sup>2</sup> Excludes prepayments, and Stocks <sup>3</sup> Excludes deferred income, Provison for restoration cost and provision for litigations



In thousands of Nigerian Naira	Carrying amount	Less than 3 months¹	3 to 6 months	6 to 12 months	1 to 5 years	More than 5 years
Lease Liabilities	6,130,212	117,612	114,317	376,717	868,208	4,653,358
Non-Lease Liabilities	221,258,180	171,577,498	29,524,529	10,690,775	7,294,016	2,171,362
	227,388,392	171,695,110	29,638,846	11,067,492	8,162,224	6,824,720



# Repricing period of financial assets and liabilities

The table below indicates the earliest time the Parent can vary the terms of the underlying financial asset or liabilities and analyses the Parent's interest rate risk exposure on assets and liabilities included at carrying amount and categorised by the earlier of contractual re-pricing or maturity dates. Repricing maturities take into account the fact that the terms of the underlying financial assets or liabilities of the Parent can be varied, which in turn affects its liquidity risk exposure.

Company Dec-2022							
In thousands of Nigerian Naira	Note	Carrying amount	Less than 3 months¹	3 to 6 months	6 to 12 months	1 to 5 years	More than 5 years
Financial assets							
Restricted deposits and other assets <sup>2</sup>	33	ı	ı	ı	ı	ı	ı
		1	1	1	1	ı	1
Financial liabilities							
Other liabilities <sup>3</sup>	37	26,043,503	ı	ı	26,043,503	ı	ı
Other borrowed funds	39	1	ı	1	1	1	ı
		26,043,503	•	1	26,043,503	1	1
		(26,043,503)	•	•	(26,043,503)	•	1

<sup>1</sup> Excludes equity securities.

 $^2$  Excludes prepayments, Stocks  $^3$  Excludes deferred income, provision for litigations & impairment on contingents



## Repricing period of financial assets and liabilities

The table below indicates the earliest time the Parent can vary the terms of the underlying financial asset or liabilities and analyses the Parent's interest rate risk exposure on assets and liabilities included at carrying amount and categorised by the earlier of contractual re-pricing or maturity dates. Repricing maturities take into account the fact that the terms of the underlying financial assets or liabilities of the Parent can be varied, which in turn affects its liquidity risk exposure.

Company Dec-2021							
In thousands of Nigerian Naira	Note	Carrying amount	Less than 3 months <sup>1</sup>	3 to 6 months	6 to 12 months	1 to 5 years	More than 5 years
Financial assets							
Restricted deposits and other assets <sup>2</sup>	34	18,183	ı	18,183	1	1	I
		18,183	1	18,183	1	,	1
Financial liabilities							
Other liabilities <sup>3</sup>	38	6,076,055	ı	ı	6,076,055	I	I
Other borrowed funds	40	ı	ı	1	1	ı	ı
		6,076,055	•	•	6,076,055	•	•
		(6,057,872)	1	18,183	(6,076,055)	1	1

 $<sup>^1</sup>$  Excludes equity securities.  $^2$  Excludes prepayments, Stocks  $^3$  Excludes deferred income, provision for litigations & impairment on contingents



### (h) Settlement Risk

The Treasury Group activities with counterparties may give rise to settlement risk at the time of settlement of trade transactions. Settlement risk is the risk of loss due to the failure of a counterparty to honour its obligations i.e. deliver cash, securities or other assets, as contractually agreed.

In order to ensure that these risks are mitigated and controlled, the Market & Liquidity Risk Management (MLRM) Group has put in place Settlement Limits. These limits are sought periodically using various criteria based on the counterparty's financial statement and some other non-financial parameters. The FX Settlement limits are approved at the Management Credit Committee meeting and / or Board level, depending on the limit of each counterparty.

### (i) Market Risk

Market risk is the risk of loss in On- or Off-balance sheet positions, as a result of adverse movement in foreign exchange rate, interest rate, and equity or commodity prices. Whilst the Group may be faced with myriads of market risks, the Market & Liquidity Risk Management Group ensures these risks are managed and controlled within the Group's acceptable parameters, while optimising returns on risk.

### (i) Management of Market Risk

The Market & Liquidity Risk Management Group separates its market risk exposures into the trading and banking books. Due to the various macro-economic indices and unanticipated market happenings, it has become more imperative for the Group to engage in continuous but proactive monitoring of market risks inherent in both trading and non-trading activities.

The trading portfolio resides with the Treasury & Sales Division of the Group, and they maintain positions arising from market making and proprietary trading activities. With the exception of translation risk arising from the Group's net investment in foreign currency, the Market & Liquidity Risk Group monitors the foreign exchange position in the trading and banking books.

The overall authority of the Market & Liquidity Risk Management Group is vested in the Management Risk Committee.

### (ii) Exposure to Market Risks – Trading Book

The principal tools used by Market & Liquidity Risk Management Group to measure and control market risk exposure within the Group's trading portfolios are the Open Position limits, Mark-to-Market Analysis, Value-at-Risk Analysis, Sensitivity Analysis and the Earning-at-Risk Analysis. Specific limits (regulatory and in-house) across the trading portfolios

have been clearly defined, in line with the Group's overall risk appetite. These set limits shall prevent undue exposure in the event of abrupt market volatility. The MLRM group ensures that these limits and triggers are adhered to by the Treasury & Sales Group.

The Group traded in the following financial instruments in the course of the period;

- 1. Treasury Bills
- 2. Bonds
- 3. Foreign Currencies (Spot and Forwards)
- 4. Money Market Instruments

### (iii) Exposure to Interest Rate Risk – Banking Book

The principal risk to which non-trading portfolios are exposed to, is the risk of loss from fluctuations in the future cash flows or fair values of financial instruments because of a change in market interest rates. Interest rate risk is managed principally using interest rate gaps. The Asset & Liability Management (ALM) Group is responsible for managing and monitoring mismatches between the Group's assets and liabilities. The Asset & Liability Management Committee (ALMAC) is responsible for ensuring compliance with these limits while the limits are independently verified by Market & Liquidity Risk Management group.

The Group makes use of limit monitoring, earnings-at-risk and gap analyses to measure and control the market risk exposures within its banking book.

The Group also performs regular stress tests on its banking and trading books. In performing this, the Group ensures there are quantitative criteria in building the scenarios. The Group determines the effect of changes in interest rates on interest income; volatility in prices on trading income; and changes in funding sources and uses on the Group's liquidity.

During the period, the foreign exchange risk, interest rate risk and price risk, were the key risks the Group was exposed to. However, all potential risk exposures in the course of the year were successfully mitigated as mentioned above.



### Value-at-Risk (VaR)

The Group applies VaR, a statistical risk measure, to estimate the maximum potential loss the Group can incur on trading positions at a given confidence level under normal market condition. VaR is the Group's primary market risk management measure for assets and liabilities classified as trading positions. However, the Group does not only base its risk estimates on VaR models, it uses sensitivity, scenario analysis and stress testing to further complement it.

The Group uses the analytical variance-covariance method to estimate VaR, which takes cognizance of factor sensitivities of the trading portfolio, the volatilities and correlations of market risk factor. The model is employed across the Group and applies observable historical rates, yields and prices for the previous 12months to its current positions. It assumes that historical changes in market values are representative of the distribution of potential outcome in the immediate future. The Group's VaR

is calculated assuming a one-day holding period and an expected tail loss methodology which approximates a 99% confidence level.

VaR statistics can be materially different across firms due to differences in portfolio composition, differences in VaR methodologies, and differences in model parameters. As a result, the Group believes VaR statistics can be used more effectively as indicators of trends in risk-taking within a firm, rather than as a basis for inferring differences in risk-taking across firms.

The Group trades on foreign currencies, Bonds and Treasury bills instruments, while its subsidiaries trade mainly in bills and bonds and an insignificant amount of foreign currencies. The resultant risk exposures are interest and foreign exchange risks.

The table below presents, risk by category, average VaR and end of period-end VaR as well as the high and low VaR for the period.

Group VaR by risk type		Dec-2022		
In thousands of Naira	Average	High	Low	At reporting date
Foreign exchange risk	22,325	62,903	187	14,578
Interest rate risk	1,903,545	5,106,692	383,503	2,425,148
Total	1,925,870	5,169,595	383,690	2,439,725

Group VaR by risk type		Dec-2021		
In thousands of Naira	Average	High	Low	At reporting date
Foreign exchange risk	31,220	2,391,524	357	46,712
Interest rate risk	739,689	7,961,341	9,731	523,140
Total	770,908	10,352,865	10,088	569,852



### (iv) Other market risks: Sensitivity analysis of non-trading portfolios to various scenarios

The management of interest rate risk against interest rate gap limits is supplemented with monitoring the sensitivity of the Group's financial assets and liabilities to various scenarios. Credit spread risk (not relating to changes in the obligor / issuer's credit standing) on debt securities held by the Group and equity price risk is subject to regular monitoring by Group Management Risk committee but is not currently significant in relation to the overall results and financial position of the Group.

Interest rate movement have both cash flow and fair value effect depending on whether interest rate is fixed or floating. The impact resulting from adverse or favourable movement flows from either retained earnings or OCI and ultimately ends in equity in the following manner:

- Retained earnings arising from increase or decrease in net interest income and the fair value changes reported in profit or loss.
- Fair value reserves arising from increases or decreases in fair value of financial instruments FVOCI reported directly in other comprehensive income.

At 31 December 2022, the group's interest rate risk arises principally from risk assets and borrowings i.e. (deposit liabilities and long-term borrowings). Borrowings issued at variable rates expose the group to cash flow interest rate risk which is partially offset by cash held at variable rates. Borrowings issued at fixed rates expose the group to fair value interest rate risk.

The Group therefore analyses its interest rate exposure on a dynamic basis. Various scenarios are simulated taking into consideration refinancing, renewal of existing positions, alternative financing and hedging. Based on these scenarios, the group calculates the impact on profit and loss of a defined interest rate shift. For each simulation, the same interest rate shift is used for all currencies. The scenarios are run only for assets and liabilities that represent the major interest-earning and bearing positions. Major assumptions underlying the sensitivity are as follows:

- 100 basis point changes in floating interest rate on assets held at amortized cost; assets accounted at fair value through profit or loss as well as other comprehensive income (Dec 2022 – 100 basis points) with all other variables held constant, resulted in the impact on profit or loss as set out in the table on page 187 - 188.
- 100 basis point changes in floating interest rate for Borrowed funds, Financial liabilities held for trading, Term deposits; 30 basis point changes for Savings deposits; and 15 basis point changes for Current deposits.

In arriving at the 100-basis point used for the sensitivity analysis of interest rate, the fluctuation in the interest rate of the Group's major assets and liabilities were considered as shown below:

- The prime lending rate on loans and advances which ranged between 11.68% and 13.17% over the period, a change of about 100 basis points is therefore probable.
- The discount rate on various maturities of treasury bills ranged between 1.74% and 14.84% over the financial period as published by Central Bank of Nigeria (CBN).
- A 100 basis point proportional change in the cost of fund was also assumed because costs of funds seldom vary beyond 100 basis point.

The table below shows the changes that would impact the income statement after carrying out interest rate sensitivity:

### Group

In thousands of Naira	Dec-22 Pre-tax	Dec-22 Post-tax	Dec-21 Pre-tax	Dec-21 Post-tax
Decrease	(25,217,194)	(19,687,063)	(14,655,860)	(11,598,648)
Asset	(37,979,682)	(29,650,738)	(26,327,463)	(20,835,554)
Liabilities	12,762,488	9,963,674	11,671,602	9,236,906
Increase	25,217,194	19,687,063	14,655,860	11,598,648
Asset	37,979,682	29,650,738	26,327,463	20,835,554
Liabilities	(12,762,488)	(9,963,674)	(11,671,602)	(9,236,906)

The aggregated figures presented above are further segregated into their various components as shown in the following tables:



### Components of Statement of financial position Interest Rate sensitivity (Fair Value and Cash Flow Interest Rate Risk)

### Group

In thousands of Naira	Dec-22 Pre-tax	Dec-22 Post-tax	Dec-21 Pre-tax	Dec-21 Post-tax
Decrease				
Assets				
Cash and bank balances	(3,941,098)	(3,076,815)	(2,238,179)	(1,771,295)
Loans and advances to banks	(1,244,986)	(971,960)	(1,197,574)	(947,760)
Loans and advances to customers	(18,433,642)	(14,391,144)	(16,274,741)	(12,879,830)
Financial assets held for trading	(2,310,543)	(1,803,841)	(1,661,161)	(1,314,642)
Investment securities	(11,293,583)	(8,816,900)	(4,265,900)	(3,376,033)
Assets pledged as collateral	(755,830)	(590,077)	(689,907)	(545,992)
	(37,979,682)	(29,650,738)	(26,327,463)	(20,835,554)
Liabilities				
Deposits from banks	65,143	50,857	62,079	49,129
Deposits from customers	11,388,155	8,890,733	10,278,539	8,134,436
Financial liabilities held for trading	41,718	32,569	28,651	22,674
Debt Securities	0	0	0	0
Other borrowed funds	1,267,472	989,515	1,302,333	1,030,667
	12,762,488	9,963,674	11,671,602	9,236,906
Total	(25,217,194)	(19,687,063)	(14,655,860)	(11,598,648)

Increase				
Assets				
Cash and bank balances	3,941,098	3,076,815	2,238,179	1,771,295
Loans and advances to banks	1,244,986	971,960	1,197,574	947,760
Loans and advances to customers	18,433,642	14,391,144	16,274,741	12,879,830
Financial assets held for trading	2,310,543	1,803,841	1,661,161	1,314,642
Investment securities	11,293,583	8,816,900	4,265,900	3,376,033
Assets pledged as collateral	755,830	590,077	689,907	545,992
	37,979,682	29,650,738	26,327,463	20,835,554
Liabilities				
Deposits from banks	(65,143)	(50,857)	(62,079)	(49,129)
Deposits from customers	(11,388,155)	(8,890,733)	(10,278,539)	(8,134,436)
Financial liabilities held for trading	(41,718)	(32,569)	(28,651)	(22,674)
Debt securities	0	0	0	0
Other borrowed funds	(1,267,472)	(989,515)	(1,302,333)	(1,030,667)
	(12,762,488)	(9,963,674)	(11,671,602)	(9,236,906)
Total	25,217,194	19,687,063	14,655,860	11,598,648

As for Cash flow interest rate risk, this risk arises from long-term borrowings. Borrowings issued at variable rates expose the group to cash flow interest rate risk which is partially offset by cash held at variable rates.



At 31 December 2022, if interest rates on borrowed funds at amortised cost increased or reduced by 100 basis points with all other variables held constant, the effect on cash flow would have been as set out below:

<b>Group</b> In thousands of Naira	Dec-22 Pre-tax	Dec-22 Post-tax	Dec-21 Pre-tax	Dec-21 Post-tax
Decrease	1,267,472	989,515	1,315,521	1,041,104
Increase	(1,267,472)	(989,515)	(1,315,521)	(1,041,104)

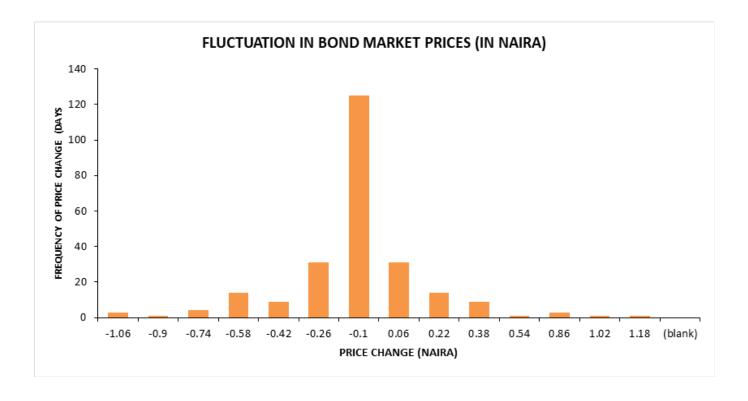
### (v) Sensitivity Analysis of Fair Value Through Other Comprehensive Income Portfolio to Price

### 1. Financial Instrument held as Fair Value through Other Comprehensive Income

The Group recognized fair value changes for FVOCI Bonds, Bills and Equities as at 31st Dec 2022 and the comparative period in 2021. The Group carried out the following in determining sensitivity of its other comprehensive income to fluctuations in market prices of the financial assets:

Bonds to be Fair Valued through Other Comprehensive Income

- Daily bond prices were obtained and trended for the different series of Bonds in issue as at the reporting date.
- A reasonably possible change of (+1.18/-1.06) Naira was determined based on the distribution of one-year daily change in market prices. The results were that fluctuations were in the range of (+1.18/-1.06) Naira.
- The chosen reasonable change in market prices was then applied to the Group's holding of bonds designated as FVOCI as at end of the period.





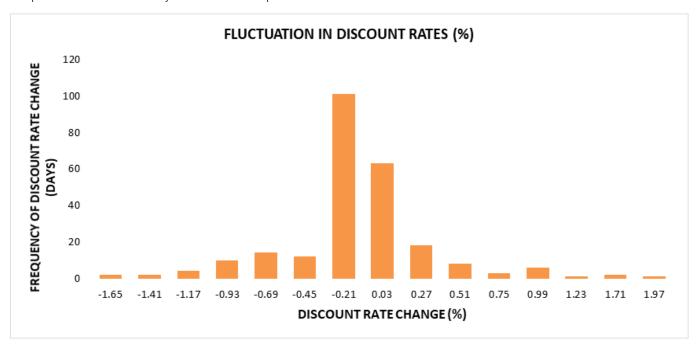
The result of the price sensitivity i.e. impact on other comprehensive income as at 31 December 2022, when price of bonds designated as FVOCI increased or decreased by one Naira with all other variables held constant, would have been as set out in the tables below:

Group In thousands of Nigerian Naira	Dec-22 Pre-tax	Dec-22 Post-tax	Dec-21 Pre-tax	Dec-21 Post-tax
Decrease	(247,481)	(193,208)	(190,478)	(150,738)
Increase	343,994	268,556	257,764	203,986

### Treasury Bills to be Fair Valued through Other Comprehensive Income OCI

The Group carried out the following in determining sensitivity of the Group's profit to fluctuations in market prices of treasury bills:

- Daily market discount rates were obtained and trended for the different maturities of treasury bills in issue as at the reporting date.
- A reasonably possible change of (+1.97/-1.65) was determined based on the distribution of one year daily change in discount rates on treasury bills. A large proportion of changes in discount rates falls in the range of (+1.97/-1.65).
- The chosen reasonable change in market discount rates was then applied to the Group's holding of Fair value through other comprehensive income treasury bills at end of the period.



The result of the price sensitivity i.e. impacts on other comprehensive income as at 31st December 2022, if discount rates of treasury bills designated as FVOCI, converted to prices, increased or reduced by (+1.97/-1.65) with all other variables held constant, would have been as set out in the tables below:

<b>Group</b> In thousands of Nigerian Naira	Dec-22 Pre-tax	Dec-22 Post-tax	Dec-21 Pre-tax	Dec-21 Post-tax
Decrease	2,595,979	2,026,681	1,644,775	1,301,621
Increase	(2,754,481)	(2,150,423)	(1,675,552)	(1,325,977)



### (vi) Sensitivity analysis of level 3 equity Instruments and its impact on OCI

The estimated fair value per share of each of the unquoted equity instruments has been determined using the relevant valuation models (where applicable/suitable). IFRS 13 outlines three approaches to fair value measurements. We have adopted the income approach in determining the fair values of these investments. Among the significant inputs into the models are the following:

- 1. Risk free rate (Rf)
- 2. Beta (B) coefficient
- 3. Market return (Rm)
- 4. Free cash flow (FCF)
- 5. Cost of debt/equity etc.

The inputs were used to determine appropriate weighted cost of capital which subsequently was used to discount the free cash flow of the company before arriving at the appropriate fair value of the share of the unquoted equity.

In determining the sensitivity of the fair value of the share of the unquoted equity to changes to the various inputs, we have assumed a 100 basis points increase or decrease to the risk free rate, the resultant impact to pre-tax and post-tax results arising from the sensitivity analysis are as shown in the table below:

### Impact on Other Comprehensive Income

<b>Group</b> In thousands of Nigerian Naira	Dec-22 Pre-tax	Dec-22 Post-tax	Dec-21 Pre-tax	Dec-21 Post-tax
Decrease	196,570	153,462	196,570	156,910
Increase	(162,868)	(127,151)	(162,868)	(130,009)

### Impact on Income statement

<b>Group</b> In thousands of Nigerian Naira	Dec-21 Pre-tax	Dec-21 Post-tax	Dec-20 Pre-tax	Dec-20 Post-tax
Decrease	663,559	518,040	663,559	529,682
Increase	(494,870)	(386,345)	(494,870)	(395,027)

### (iv) Exposure to foreign currency risk

The Group operates internationally and is exposed to foreign exchange risk arising from various currency exposures primarily with respect to the US dollar, UK pound and Euro. Foreign exchange risk represents exposures to changes in the values of current holdings and future cash flows denominated in other currencies. The types of instruments exposed to this risk include investments in foreign subsidiaries, foreign currency-denominated loans and securities, future cash flows in foreign currencies arising from foreign exchange transactions, foreign currency denominated debt amongst others. The value of these instruments fluctuates with changes in the level or volatility of currency exchange rates or foreign interest rates. The Group deploys foreign derivative instruments whose values hedges currency debts to foreign currency loans and advances to eliminate exchange exposures on such borrowings.

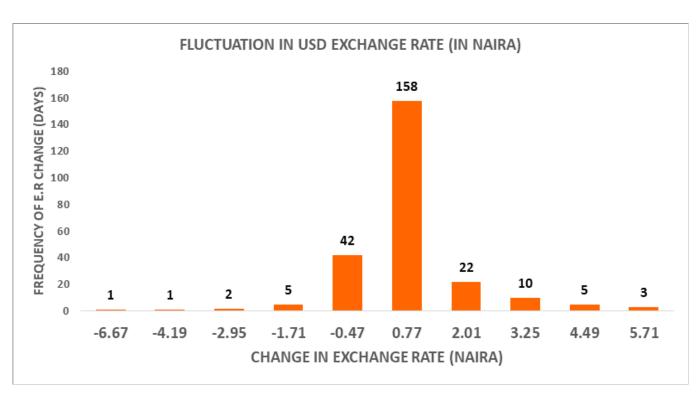
### Foreign exchange profit or loss (Dollars)

The Group carried out the following in determining sensitivity of the Group's profit to fluctuations in exchange rate of dollars:

- Daily dollar exchange rates were obtained for one year and trended
- A reasonably possible change of -6.67/5.71 (Dec 2021-2.74/5.78) was determined based on the distribution of 12-month daily change in exchange rates.
- The change in exchange rates was then applied to the bank's dollar position at the end of the period.



As at 31 December 2022, if the Naira had strengthened/weakened by -6.67/5.71 against the Dollar with all other variables held constant, the pre-tax and post-tax profit for the period ended would have increased/(decreased) as set out in the table below mainly as a result of foreign exchange gains or losses on the translation.



<b>Group</b> In thousands of Nigerian Naira	Dec-22 Pre-tax	Dec-22 Post-tax	Dec-21 Pre-tax	Dec-21 Post-tax
Decrease	(1,132,805)	(884,381)	(90,904)	(71,939)
Increase	1,434,689	1,120,062	82,426	65,229
Company				
In thousands of Nigerian Naira	Dec-2022	Dec-2022	Dec-2021	Dec-2021
	Pre-tax	Post-tax	Pre-tax	Post-tax
Decrease	-	-	-	-
Increase	-	-	-	-

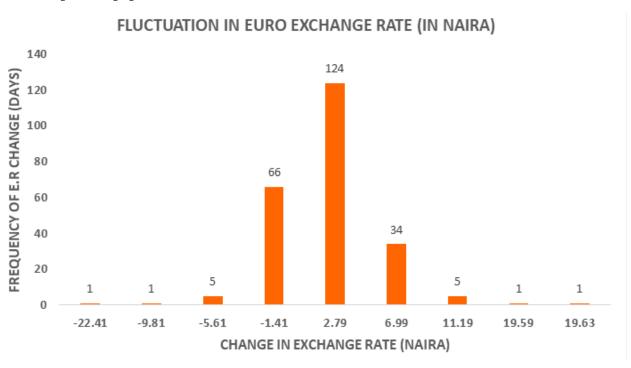
### Foreign exchange profit or loss (Euros)

The Group carried out the following in determining sensitivity of the Group's profit to fluctuations in exchange rate of Euro:

- Daily Euro exchange rates were obtained and trended
- A reasonably possible change of -22.41/19.63 (Dec 2021 -8.15/8.70) was determined based on the distribution of 12-month daily change in exchange rates.
- The chosen reasonable change in exchange rates was then applied to the bank's position as at end of the period.



As at 31 December 2022, if the Naira had strengthened/weakened by -22.41/19.63 against the Euro with all other variables held constant, the pre-tax and post-tax profit for the period ended would have increased/(decreased) as set out in the table below mainly as a result of foreign exchange gains or losses on the translation.



<b>Group</b> In thousands of Nigerian Naira	Dec-22 Pre-tax	Dec-22 Post-tax	Dec-21 Pre-tax	Dec-21 Post-tax
Decrease	(363,775)	(283,999)	(14,691)	(11,626)
Increase	931,594	727,295	13,763	10,891
Company				
In thousands of Nigerian Naira	Dec-2022	Dec-2022	Dec-2021	Dec-2021
	Pre-tax	Post-tax	Pre-tax	Post-tax
Decrease	-	-	-	-
Increase	-	-	-	-

### Foreign Exchange Profit or Loss (Other Currencies)

As at 31 December 2022, if Naira had strengthened/weakened by -18.64/19.76 (December 2021: -8.15/8.70) against the other currencies with all other variables held constant the pre-tax and post-tax profit for the period, the impact of possible fluctuations in exchange rates on the overall foreign exchange revaluation profit of the bank is as shown below:

<b>Group</b> In thousands of Nigerian Naira	Dec-22 Pre-tax	Dec-22 Post-tax	Dec-21 Pre-tax	Dec-21 Post-tax
Decrease	(6,213,532)	(4,850,905)	(13,198)	(10,445)
Increase	10,788,756	8,422,782	12,196	9,652
Company				
In thousands of Nigerian Naira	Dec-2022	Dec-2022	Dec-2021	Dec-2021
	Pre-tax	Post-tax	Pre-tax	Post-tax
Decrease	-	-	-	-
Increase	-	-	-	-



### (ix) Sensitivity analysis of derivative valuation

The fair value of foreign exchange contracts varies largely due to changes in foreign currency exchange rates. For the purpose of assessing specific risks, the Group carried out a sensitivity analysis to determine the effects that market risk exposures may have on the fair value of the Group's derivative financial instruments and results of operations. To perform the sensitivity analysis, daily U.S. Dollar exchange rates were obtained from the Investors & Exporters FX Window (I & E FX Window) and trended with all other variables kept constant. A proportional foreign exchange rate movement of  $\pm \#0.5$  (Dec 2022:  $\pm \#0.5$ ) depreciation of the Nigerian Naira and  $\pm \#0.5$  (Dec 2022:  $\pm \#0.5$ ) appreciation of the Nigerian Naira against the U.S. Dollar have been considered to be reasonably possible based on the distribution of one-year daily change in exchange rates of the U.S. Dollar.

The following table summarizes our derivatives financial instruments as at 31st December 2022 and analyzes the sensitivity of their fair values to an immediate change in foreign currency rates. Fair values represent the present value of forecasted fu-

ture cash flows at market foreign currency exchange rates. A favourable change indicates a weakening of the Nigerian Naira against the U.S. Dollar and an unfavourable change indicates a strengthening of the Nigerian Naira against the U.S. Dollar. The selection of  $\pm$   $\bigstar$ 0.5 (Dec 2022:  $\pm$   $\bigstar$ 0.5) favourable or unfavourable change in foreign currency exchange rates should not be construed as a prediction by the Group of future market events, but rather, to illustrate the potential impact of such an event. The modeling technique used to calculate the exposure does not take into account correlation among foreign currency exchange rates, or correlation among various markets such as the foreign exchange, equity and fixed-income markets. Actual experience may differ from the results in the table below due to the correlation assumptions utilized, or if events occur that were not included in the methodology, such as significant liquidity or market events.

The net impact of sensitivity for both favorable and unfavorable exchange rate of  $\pm$  #0.5 will be #270,096,343.92 and (#270,096,343.92) respectively.



Group Dec-22 Total derivatives	-			Favourable changes (Pre-tax)	Unfavourable changes (Pre-tax)	Favourable changes (Post-tax)	Unfavourable changes (Post-tax)
In thousands of Nigerian Naira	Notional Contract Amount	Fair Value	Asset/ (Liability)	Income Statement	Income Statement	Income Statement	Income Statement
Derivative Assets	372,104,377	33,913,351	Asset	366,410	96,314	286,056	75,192
Derivative Liabilities	89,457,520	(4,367,494)	Liability	(96,314)	(366,410)	(75,192)	(286,056)

Dec-21				Favourable	Unfavourable	Favourable	Unfavourable
Total derivatives				changes	changes	changes	changes
				(Pre-tax)	(Pre-tax)	(Post-tax)	(Post-tax)
	Notional		;	•			
In thousands of Nigerian Naira	Contract		Asset/	Income	Income	Income	Income
	Amount	Fair Value	(Liability)	Statement	Statement	Statement	Statement
Derivative Assets	352,282,093	24,913,434	Asset	460,113	(460,113)	364,134	(364,134)
Derivative Liabilities	70,907,015	(1,580,970)	Liability	17,622	(17,622)	(13,946)	(13,946)



### Sensitivity analysis on ECL Model

The following are the most significant assumption affecting the ECL allowance:

### **Corporate Portfolios**

- Crude Oil Prices, given the significant impact on the performance of companies in the oil and gas sector.
- II. Exchange rate, given the significant impact on companies' ability to meet contractual payments denominated in foreign currency.
- III. Inflation, given its significant impact on collateral valuations
- IV. GDP, given its impact on companies' performance and collateral valuations.
- V. Interest rate, given its impact on the ability of companies to meet contractual cashflows on both local and foreign currency denominated obligations.

### **Retail Portfolios**

 Inflation, given its significant impact on purchasing power of individual borrowers and ultimately, the capacity to repay obligations. II. Interest rate, given its impact on the ability of individual borrowers to meet contractual cashflows on both local and foreign currency denominated obligations.

In sensitising the variables above to determine their impact on Expected Credit Losses (ECL), the Group adjusted its Forward-Looking Information forecast as follows

- 50 basis points Increase / decrease in GDP growth rate over forecasted GDP growth rate
- 100 basis points Decrease / 200 basis points Increase in inflation rate over Inflation rate forecast
- 100 basis points Decrease / Increase in interest rate over Interest rate forecast
- Decrease / Increase in USD/NGN exchange rate by ₩20 over forecasted exchange rate
- Increase / Decrease in Crude Oil Price by \$14pbl over forecasted Crude Oil Price

Set out below are the changes to the ECL as at 31 December 2022 and 31 December 2021 that would result from the possible changes in these parameters from the actual assumptions used in the Group's economic variables assumption.

Group Dec-2022				
In thousands of Nigerian Naira	Impr	ovement	Wor	rsening
	Pre-Tax	Post Tax	Pre-Tax	Post Tax
COMMERCIAL	(2,619,180)	(1,833,426)	12,670,757	8,869,530
CORPORATE	(6,616,972)	(4,631,880)	2,389,460	1,672,622
PUBLIC SECTOR	(523,717)	(366,602)	359,929	251,950
RETAIL	(2,905,863)	(2,034,104)	11,489,082	8,042,357
SME	(934,715)	(654,300)	3,713,155	2,599,208
	(13,600,447)	(9,520,313)	30,622,383	21,435,668

Parent				
In thousands of Nigerian Naira	Impr	ovement	Wor	rsening
	Pre-Tax	Post Tax	Pre-Tax	Post Tax
COMMERCIAL	(2,494,457)	(1,746,120)	12,067,388	8,447,172
CORPORATE	(6,242,426)	(4,369,698)	2,254,207	1,577,945
PUBLIC SECTOR	(503,574)	(352,502)	346,086	242,260
RETAIL	(2,715,760)	(1,901,032)	10,737,460	7,516,222
SME	(890,205)	(623,143)	3,536,338	2,475,437
	(12,846,422)	(8,992,495)	28,941,479	20,259,035



Group Dec-2021				
In thousands of Nigerian Naira	Imp	rovement	Woı	rsening
	Pre-Tax	Post Tax	Pre-Tax	Post Tax
COMMERCIAL	(11,102,228)	(7,771,559)	7,835,988	5,485,192
CORPORATE	(3,325,502)	(2,327,851)	8,330,792	5,831,554
PUBLIC SECTOR	(58,021)	(40,615)	101,662	71,163
RETAIL	(1,617,721)	(1,132,405)	2,058,851	1,441,196
SME	(324,834)	(227,384)	414,124	289,886
	(16,428,306)	(11,499,814)	18,741,417	13,118,992

Parent				
In thousands of Nigerian Naira	Impi	rovement	Wor	rsening
	Pre-Tax	Post Tax	Pre-Tax	Post Tax
COMMERCIAL	(10,573,550)	(7,401,485)	7,462,846	5,223,992
CORPORATE	(3,137,266)	(2,196,086)	7,859,238	5,501,466
PUBLIC SECTOR	(55,790)	(39,053)	97,752	68,426
RETAIL	(1,511,889)	(1,058,322)	1,924,160	1,346,912
SME	(309,366)	(216,556)	394,403	276,082
	(15,587,860)	(10,911,502)	17,738,399	12,416,879



The table below summaries the Group's financial instruments at carrying amount, categorised by currency:

Group Dec-2022 Financial instruments by currency							
In thousands of Nigerian Naira							
		Total	Naira	OSD	GBP	Euro	Others
	Note						
Cash and bank balances	22	1,621,101,169	475,661,111	947,455,700	72,208,093	48,204,849	77,571,416
	23	128,782,374	117,887,770	3,499,653			7,394,951
Derivative financial assets	24	33,913,351	319,659	33,593,692	1		1
Investment securities:	1						
– Fair Value through other comprehensive Income	25	355,684,406	214,324,490	72,469,633	10,009,372	ı	58,880,911
– Held at amortised cost	25	863,421,525	564,639,436	96,394,803		1	202,387,286
Assets pledged as collateral	26	80,909,062	71,657,323	1	1	ı	9,251,739
Loans and advances to banks	27	54,765	54,765			1	1
Loans and advances to customers	28	1,885,798,639	803,988,794	858,219,421	34,629,135	3,823,222	185,138,067
Restricted deposits and other assets1	33	1,211,806,618	1,080,265,275	72,180,438	22	16,224,602	43,180,398
		6,181,471,909	3,328,798,623	2,081,528,643	116,846,622	68,252,673	583,804,768
Deposits from banks	34	125,229,187	480,095	99,627,106	1,814,077	8,105,232	15,202,677
Deposits from customers	35	4,485,113,979	2,865,553,062	1,057,239,487	77,656,255	39,147,796	445,517,379
Financial liabilities at fair value through profit or loss	36	1,830,228	1,830,228	1	1	1	1
Derivative financial liabilities	24	4,367,494	4,062,795	304,699	1	1	1
Other liabilities <sup>2</sup>	37	721,189,275	427,844,390	248,826,315	9,417,718	4,393,633	30,707,219
Other borrowed funds	39	126,528,105	126,225,653	-	-	-	302,452
		5,464,258,268	3,425,996,223	1,405,997,607	88,888,050	51,646,661	491,729,727
Financial Instrument Gap		717,213,641	(97,197,600)	677,771,616	27,958,572	16,606,012	92,075,041

<sup>&</sup>lt;sup>1</sup> Excludes prepayments and Stocks

The above table does not give representation of the On-Balance sheet gap of the Group in terms of currency (foreign and local currencies) because non-monetary items in NFI are not taken into consideration as it falls outside the IFRS 7 disclosure requirement. On the Asset side Property, Plant & Equipment, Intangible Assets and Prepayment are not included while on the Liability side, Deferred income, Tax payable and Deferred tax and Positions have also been excluded.

<sup>&</sup>lt;sup>2</sup> Excludes Deferred Income and impact of non-monetary items in Non-Financial Instruments (NFI)



Group Dec-21 Financial instruments by currency							
In thousands of Nigerian Naira							
		Total	Naira	OSD	GBP	Euro	Others
	Note						
Cash and bank balances	22	933,591,069	84,324,593	633,365,589	93,757,182	37,158,839	84,984,866
Financial assets at fair value through profit or loss	23	104,397,651	42,643,770	2,383	1	1	61,751,498
Derivative financial assets	24	24,913,435	24,913,435	1	1	1	1
Investment securities:	1						
– Fair value through profit or loss	25	ı	ı	1	1	1	ı
– Fair Value through other comprehensive Income	25	274,375,372	149,397,538	56,220,345		1	68,757,489
– Held at amortised cost	25	846,923,215	645,385,810	37,191,183	1	1	164,346,222
Assets pledged as collateral	26	79,273,911	68,430,171	1	1	1	10,843,740
Loans and advances to banks	27	115,014	114,915	66	1	1	1
Loans and advances to customers	28	1,802,587,381	731,131,771	819,327,165	35,042,115	7,642,921	209,443,409
Restricted deposits and other assets <sup>1</sup>	33	1,121,888,414	1,009,119,008	75,848,426	1	4,199,627	32,721,353
		5,188,065,462	2,755,461,011	1,621,955,190	128,799,297	49,001,387	632,848,577
Deposits from banks	34	118,027,576	658,166	90,667,389	16,429,281	9,346,480	926,260
Deposits from customers	35	4,012,305,554	2,533,471,934	896,946,970	86,256,170	31,318,610	464,311,870
Financial liabilities at fair value through profit or loss	36		1	ı	ı	ı	ı
Derivative financial liabilities	24	1,580,971	1,580,971	1	1	1	1
Other liabilities <sup>2</sup>	37	227,576,293	68,658,983	104,161,567	1,639,268	410,631	22,705,844
Other borrowed funds	39	153,897,499	133,289,197	20,202,138	•	•	406,164
		4,513,387,893	2,767,659,251	1,111,978,064	104,324,719	41,075,721	488,350,138
Financial Instrument Gap		674,677,569	(12,198,240)	509,977,126	24,474,578	7,925,666	144,498,439

<sup>&</sup>lt;sup>1</sup> Excludes prepayments and Stocks

The above table does not give representation of the On-Balance sheet gap of the Group in terms of currency (foreign and local currencies) because non-monetary items in NFI are not taken into consideration as it falls outside the IFRS 7 disclosure requirement. On the Asset side Property, Plant & Equipment, Intangible Assets and Prepayment are not included while on the Liability side, Deferred income, Tax payable and Deferred tax and Positions have also been excluded.

<sup>&</sup>lt;sup>2</sup> Excludes Deferred Income and impact of non-monetary items in Non-Financial Instruments (NFI)



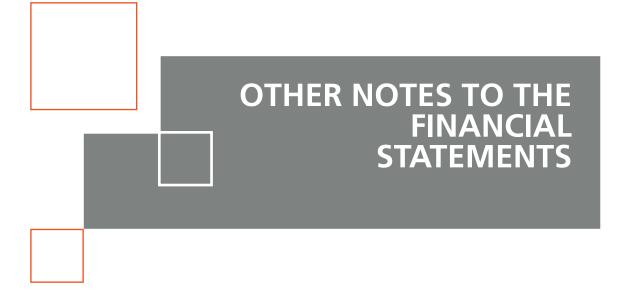
Company Dec-22 Financial instruments by currency							
In thousands of Nigerian Naira							
		Total	Naira	USD	GBP	Euro	Others
	Note						
Restricted deposits and other assets <sup>1</sup>	33	1	1	1	1	1	ı
		1	1	-	1	•	Γ
Derivative financial liabilities	24	ı	ı	1	ı	1	1
Other liabilities²	37	26,043,503	26,043,503	1	1	1	ı
Other borrowed funds	39	ı	1	1	1	1	ı
		26,043,503	26,043,503	-	-	-	-
Financial Instrument Gap		(26,043,503)	(26,043,503)	•	•	•	1

<sup>1</sup> Excludes prepayments and Stocks

<sup>2</sup> Excludes Deferred Income and impact of non-monetary items in Non-Financial Instruments (NFI)

The above table does not give representation of the On-Balance sheet gap of the Group in terms of currency (foreign and local currencies) because non-monetary items in NFI are not taken into consideration as it falls outside the IFRS 7 disclosure requirement. On the Asset side Property, Plant & Equipment, Intangible Assets and Prepayment are not included while on the Liability side, Deferred income, Tax payable and Deferred tax and Positions have also been excluded.







### 5. Capital management and other risks

### (a) Regulatory capital

Guaranty Trust Holding Company manages its capital base to achieve a prudent balance between maintaining capital ratios to support business growth and depositor confidence and providing competitive returns to shareholders. The Company's objectives when managing capital are (i) to comply with the capital requirements set by the regulators (Central Bank of Nigeria and the respective regulatory authorities in the countries in which the subsidiary banking operations are domiciled) (ii) to safeguard the Group's ability to continue as a going concern and (iii) to maintain a sufficient capital base to achieve the current regulatory capital requirement of the Company and its subsidiaries. The regulatory capital requirement for entities within the Group, as well as the internal target for capital management are as follows:

### The regulatory capital requirement for the holding company according to the issued guideline for licensing and regulation of Financial Holding Companies in Nigeria:

Name of Entity	Paid-Up Capital (₩)	Holdco Interest (%)	Equity/Equity Reserves (料)
Guaranty Trust Bank Limited	14,715,590,000	100%	14,715,590,000
Guaranty Trust Pension Managers Limited	5,625,000,000	100%	5,625,000,000
Guaranty Trust Fund Managers Limited	3,000,000,000	100%	3,000,000,000
Habari Pay	250,000,000	100%	250,000,000
Total	23,590,590,000		23,590,590,000

<sup>\*</sup>The Capital Requirement of Guaranty Trust Holding Company represents the sum of the minimum paid up capital of all its subsidiaries.

The Central Bank of Nigeria (CBN) on 29th August 2014 issued Guidelines for Licensing and Regulation of Financial Holding Companies in Nigeria ("Guidelines"). According to the Guidelines, a financial holding company shall have a minimum paid up capital which shall exceed the sum of the minimum paid up capital of all its subsidiaries, as may be prescribed from time to time by the sector regulators. A review of the capital level as at 31 December 2022 shows that Guaranty Trust Holding Company complies with paragraphs 7.1 and 7.3 of the regulation, which stipulates that a financial holding company should maintain a minimum paid up capital which equals/ exceeds the aggregate of the minimum paid up capital of all its subsidiaries having set aside capital in the sum of N23.59bn comprising of Equity(N14.715mm) and Equity Reserves(N8.87mm)as represented in the table above. Please refer to page 88 for breakdown.

### (b) Capital Adequacy Position in line with Basel II Accord

The International Convergence of Capital Measurement and Capital Standards: A Revised Framework, popularly known as the Basel II Framework was introduced in 2004 as a new set of international standards and best practices that define the minimum capital requirements for internationally active banks. The Basel II framework stipulates a minimum level of capital that banks must maintain to ensure that they can meet their obligations, cover unexpected losses; and can, very importantly, promote public confidence.

Basel II is a three-pronged approach relying on three Pillars -Minimum Capital Requirements (Pillar 1), Supervisory Review Process (Pillar 2) and Market Discipline (Pillar 3).

- **Pillar 1** Minimum Capital Requirements: It prescribes the capital allocation methodology against the core traditional credit, market and operational risks to ensure these are adequately measured and that banks have adequate capital to mitigate these risks.
- **Pillar 2** Supervisory Review: It requires banks to establish a risk management framework to identify, assess and manage major risks inherent in the institution and allocate adequate capital against those risks. It emphasizes that supervisors should be able to evaluate the soundness of these assessments.
- **Pillar 3** Market Discipline: It sets out to encourage market discipline by requiring a number of disclosure requirements in respect of a bank's risk exposures, risk assessment process and capital adequacy.

The CBN specifies approaches for quantifying the risk weighted assets for credit, market and operational risk for the purpose of determining regulatory capital. Although the computations are consistent with the requirements of Pillar 1 Basel II Accord, certain sections have been adjusted to reflect the peculiarities of the Nigerian environment. In compliance with CBN, the Bank adopted the

### OTHER NOTES TO THE FINANCIAL STATEMENTS



Standardized Approach (SA) in determining capital charge for Credit Risk and Market Risk while capital charge for Operational Risk was determined using the Basic Indicator Approach (BIA).

Pillar 1 focuses mainly on CAR, also known as Capital to Risk (Weighted) Assets Ratio (CRAR). This is the ratio of a bank's capital to its risk. CBN requires the minimum requirement of 10% or 15% of Capital to risk weighted assets be maintained by Nigerian banks or banking groups with regional/national license and international banking license respectively.



The Bank's regulatory capital is analysed into two tiers:

Tier 1 capital includes ordinary share capital, share premium, retained earnings, statutory reserves, and other reserves excluding regulatory reserves. Intangible assets and investments in subsidiaries were also deducted from Tier I capital for capital adequacy purposes.

Tier 2 capital comprises Fair Value Reserves.

The Bank and its individually regulated operations have complied with all externally imposed capital requirements throughout the year. There have been no material changes in the Bank's management of capital during the year.

### Period under review

A fundamental part of the Group's overall business strategy is its sound capital management practices. It adopts a capital planning process that ensures that regulatory capital remains within approved ranges or above target levels across economic and business cycles. The Group is appropriately capitalized under normal and severe scenarios as well as a range of stress events.

Stress-testing models are used to gauge vulnerability of the Group to exceptional yet possible events. The result of stress-testing reveals the minimum capital requirements of the Group in the event that unforeseen negative events crystallize. The critical objective underpinning the stress-testing exercise is to identify as early as possible, any shortfall in capital requirements of the Group and take corrective actions which may be direct or indirect.

The Group throughout the review period, operated above its targeted capitalization range and well over the CBN-mandated regulatory minimum of 16% for Domestic Systemically Important. As at December 31, 2022, the Group's capital adequacy ratio was 24.08% (December 31, 2021- 23.83%).

The following table shows the composition of regulatory capital and risk weighted assets for the Group:



### Capital adequacy ratio

Group Dec-2022		
	Full Impact	Full Impact
In thousands of Nigerian Naira	Dec-2022	Dec-2021
Tier 1 capital		
Share capital	14,715,590	14,715,590
Share premium	123,471,114	123,471,114
Retained profits	214,858,054	263,848,744
Equity Reserve	8,875,000	-
Statutory Reserve	404,050,720	379,415,669
SMEEIS and AGSMEIS Reserves	53,410,653	44,668,679
IFRS 9 Transitional Adjustment	-	-
RRR applied for IFRS 9 Impact	-	(65,490,719)
Non-Controlling Interest	19,145,075	18,870,216
Tier 1 Sub-Total	838,526,206	779,499,293
Less Regulatory deductions :		
Other intangible assets	(10,296,119)	(10,883,946)
Goodwill	(19,115,779)	(8,689,656)
Deferred Tax	(10,983,098)	(3,187,937)
Treasury Shares	(8,125,998)	(8,125,998)
Under Impairment	-	(7,825,121)
Excess exposure(s) over single obligor without CBN approval	-	(36,339,753)
Net Total Tier 1 Capital (A)	790,005,212	704,446,882
Tier 2 capital		
Foreign Exchange Adjustments	(4,003,765)	17,634,006
Fair Value Reserves	11,720,267	6,604,907
Net Total Tier 2 Capital (B)	7,716,502	24,238,913
Total Qualifying Capital (C= A+B)	797,721,714	728,685,795
Composition of Risk-Weighted Assets		
Credit Risk	2,614,159,351	2,430,814,410
Operational Risk	672,289,979	612,311,772
Market Risk	26,934,694	15,214,430
Aggregate	3,313,384,025	3,058,340,611
Total Risk-Weighted Capital Ratio	24.08%	23.83%
Tier 1 Risk-Based Capital Ratio	23.84%	23.03%



### (c) Capital allocation

The allocation of capital between specific operations and activities is, to a large extent, driven by optimization of the return achieved on the capital allocated. The amount of capital allocated to each operation or activity is based primarily upon the regulatory capital, but in some cases, the regulatory requirements do not reflect fully the varying degree of risk associated with different activities. In such cases, the capital requirements may be flexed to reflect differing risk profiles, subject to the overall level of capital to support a particular operation or activity not falling below the minimum required for regulatory purposes. The process of allocating capital to specific operations and activities is undertaken independently of those responsible for the operation, by the Group Enterprise Risk Management Division, and is subject to review by the Group Credit Committee or ALMAC as appropriate.

Although maximisation of the return on risk-adjusted capital is the principal basis used in determining how capital is allocated within the Group to particular operations or activities, it is not the sole basis used for decision making. Consideration is also given to synergies with other operations and activities, the availability of management and other resources, and the fit of the activity with the Group's longer-term strategic objectives. The Group's policies in respect of capital management and allocation are reviewed regularly by the Board of Directors.

### 6. Use of estimates and judgments

These disclosures supplement the commentary on financial risk management (see note 4).

### (a) Key sources of estimation uncertainty

### Measurement of the expected credit losses

The measurement of impairment losses under IFRS 9 across all categories of financial assets requires judgement, in particular, in the application of forward-looking information, the estimation of the amount and timing of future cash flows and collateral values when determining impairment losses and the assessment of a significant increase in credit risk. These estimates are driven by a number of factors, changes in which can result in different levels of allowances.

The measurement of the expected credit loss allowance for financial assets measured at amortised cost and FVOCI is as described in accounting policy 3b (j)(v).

### **Determining fair values**

The determination of fair value for financial assets and liabilities for which there is no observable market price requires the use of valuation techniques as described in accounting

policy 3b (j)(vii). For financial instruments that trade infrequently and have little price transparency, fair value is less objective, and requires varying degrees of judgement depending on liquidity, concentration, uncertainty of market factors, pricing assumptions and other risks affecting the specific instrument.

### (b) Critical accounting judgements in applying the Group's accounting policies

Critical accounting judgements made in applying the Group's accounting policies include:

### Financial asset and liability classification

The Group's accounting policies provide scope for assets and liabilities to be designated on inception into different accounting categories in certain circumstances:

- In classifying financial assets as measured at amortised cost, the Group has determined that it meets the description of financial assets set out in accounting policy 3b(j)(ii)(a).
- 2. In designating financial assets as measured at FVOCI, the Group has determined that it has met the criteria for this designation set out in accounting policy 3b (j)(ii) (b).
- 3. In classifying financial assets as measured at FVTPL, the Group has determined that it meets the description of financial assets set out in accounting policy 3b(j)(ii)(c).
- In accounting for financial liabilities as FVTPL, the Group has determined that it meets the description of financial liabilities set out in accounting policy 3b(j)(ii) (e).
- In carrying financial liabilities at amortised cost, the Group has determined that it meets the description of financial liabilities set out in accounting policy 3b(j)(ii) (f).

### Depreciation and carrying value of property and equipment

The estimation of the useful lives of assets is based on management's judgement. Any material adjustment to the estimated useful lives of items of property and equipment will have an impact on the carrying value of these items.

### Determination of impairment of property and equipment, and intangible assets

Management is required to make judgements concerning the cause, timing and amount of impairment. In the identification of impairment indicators, management considers the impact of changes in current competitive conditions, cost of capital, availability of funding, technological obsolescence, discontinuance of services and other circumstances that could indicate that impairment exists. The Group

### OTHER NOTES TO THE FINANCIAL STATEMENTS



applies the impairment assessment to its separate cash generating units. This requires management to make significant judgements and estimates concerning the existence of impairment indicators, separate cash generating units, remaining useful lives of assets, projected cash flows and net realisable values. Management's judgement is also required when assessing whether a previously recognised impairment loss should be reversed.

**Translation of FX position during the year:** This is referenced to the Investors & Exporters FX Window (I & E FX Window) rate quoted on FMDQ.

### Defined benefits plan

The present value of the retirement benefit obligations depends on a number of factors that are determined on an actuarial basis using a number of assumptions. Any changes in these assumptions will impact the carrying amount of pension obligations.

The assumptions used in determining the net cost (income) for pensions include the discount rate. The Group determines the appropriate discount rate at the end of each year. This is the interest rate that should be used to determine the present value of estimated future cash outflows expected to be required to settle the pension obligations. In determining the appropriate discount rate, the Group considers the market yields on Government Bonds of medium duration as compiled by the Debt Management Organisation that are denominated in the currency in which the benefits will be paid and that have terms to maturity approximating the terms of the related pension liability. Other key assumptions for pension obligations are based in part on current market conditions.

### Impairment of Goodwill

The Group tests annually whether goodwill has suffered any impairment in accordance with the accounting policy in note 3(q). The recoverable amounts of cash generating units have been determined based on value in use calculations. These calculations require the use of estimates.

Goodwill and Goodwill Impairment testing are shown in note 32(c) below.

### IFRIC 23 - Uncertain Tax Position

The tax legislation in relation to the treatment of expected credit loss on stage 2 loans is unclear with respect to whether the stage 2 impairment should be treated as specific or collective in the assessment of deferred tax.

The Group has opted to treat these stage 2 expected credit loss balances as collective in the determination and computation of deferred taxes because they are assessed as having a less significant increase in credit risk and their computation was based on lifetime expected credit losses in accordance with IFRS 9.

This treatment does not give rise to any deductible temporary difference. If the Group had not treated the stage 2 impairment as being a collective provision within the context of deferred tax assessment, a deferred tax asset of N4.9bn would not have been recognised.

### Valuation of equity financial instruments

The Group's accounting policy on fair value measurements is discussed under note 3b (j)(iid).

The Group measures fair values using the following hierarchy of methods.

Level 2: Valuation techniques based on observable inputs. This category includes instruments valued using: quoted market prices in active markets for similar instruments; quoted prices for similar instruments in markets that are considered less than active; or other valuation techniques where all significant inputs are directly or indirectly observable from market data.

Level 3: This includes financial instruments, the valuation of which incorporate significant inputs for the asset or liability that is not based on observable market data (unobservable inputs). Unobservable inputs are those not readily available in an active market due to market illiquidity or complexity of the product. These inputs are generally determined based on inputs of a similar nature, historic observations on the level of the input or analytical techniques.

### OTHER NOTES TO THE FINANCIAL STATEMENTS



The table below analyses financial instruments measured at fair value at the end of the reporting year, by the level in the fair value hierarchy into which the fair value measurement is categorised:

All fair values are on a recurring basis. The sensitivity of investments and derivatives to fluctuation in market prices and yields are disclosed in note 4(i) under market risk above.

Group					
Dec-2022					
In thousands of Nigerian Naira					
Assets	Note	Level 1	Level 2	Level 3	Total
Financial assets at fair value through profit or loss:					
-Debt securities	24	128,782,374	-	-	128,782,374
Derivative financial assets	25	-	33,913,351	-	33,913,351
Investment securities:					
-Debt securities at FVOCI	26	355,684,406	-	-	355,684,406
-Equity securities at FVOCI	26	-	-	1,665,805	1,665,805
-Equity securities FVTPL	26	-	-	3,904,458	3,904,458
Assets pledged as collateral	27	71,657,322	9,251,740	-	80,909,062
Total assets		556,124,102	43,165,091	5,570,263	604,859,456
Liabilities					
Financial liabilities at fair value through profit or loss	37	1,830,228	-	-	1,830,228
Derivative financial liabilities	25	-	4,367,494	-	4,367,494
Total liabilities		1,830,228	4,367,494	-	6,197,722
Group					
Dec-2021					
In thousands of Nigorian Maira					
In thousands of Nigerian Naira					
	Noto	Lovel 1	Lovel 2	Lovel 2	Total
In thousands of Nigerian Naira  Assets	Note	Level 1	Level 2	Level 3	Total
Assets	Note	Level 1	Level 2	Level 3	Total
Assets Financial assets at fair value through profit or loss:			Level 2	Level 3	
Assets	Note	<b>Level 1</b> 104,397,651	Level 2	Level 3	
Assets  Financial assets at fair value through profit or loss: -Debt securities	24		-	Level 3	104,397,651
Assets Financial assets at fair value through profit or loss:			Level 2 - 24,913,435	Level 3	104,397,651
Assets  Financial assets at fair value through profit or loss: -Debt securities  Derivative financial assets	24		-	Level 3	104,397,651
Assets  Financial assets at fair value through profit or loss: -Debt securities	24 25	104,397,651	-	Level 3	104,397,651 24,913,435
Assets  Financial assets at fair value through profit or loss: -Debt securities  Derivative financial assets  Investment securities: -Debt securities at FVOCI	24		- 24,913,435	- -	104,397,651 24,913,435 274,375,372
Assets  Financial assets at fair value through profit or loss: -Debt securities  Derivative financial assets  Investment securities:	24 25 26	104,397,651	- 24,913,435 -	-	104,397,651 24,913,435 274,375,372
Assets  Financial assets at fair value through profit or loss:  -Debt securities  Derivative financial assets  Investment securities:  -Debt securities at FVOCI  -Equity securities at FVOCI  -Investment securities - FVPL Notes	24 25 26 26	104,397,651	- 24,913,435 - -	- -	104,397,651 24,913,435 274,375,372 1,665,818
Assets  Financial assets at fair value through profit or loss: -Debt securities  Derivative financial assets  Investment securities: -Debt securities at FVOCI -Equity securities at FVOCI	24 25 26 26 26	104,397,651	- 24,913,435 - - -	- - 1,665,818 -	104,397,651 24,913,435 274,375,372 1,665,818
Assets  Financial assets at fair value through profit or loss: -Debt securities  Derivative financial assets  Investment securities: -Debt securities at FVOCI -Equity securities at FVOCI -Investment securities - FVPL Notes	24 25 26 26 26	104,397,651	- 24,913,435 - - -	- - 1,665,818 -	Total  104,397,651  24,913,435  274,375,372  1,665,818  -  3,904,458  79,273,911



Liabilities					
Financial liabilities at fair value through profit or loss	37	-	-	-	-
Derivative financial liabilities	25	-	1,580,971	-	1,580,971
Total liabilities		-	1,580,971	-	1,580,971

Reconciliation of Level 3 Items				
-Investment Securities (unquoted equity securities)				
In thousands of Nigerian Naira	Group	Group	Company	Company
	Dec-2022	Dec-2021	Dec-2022	Dec-2021
Opening balance	5,570,276	4,939,779	-	-
Effect of exchange rate fluctuations	(13)	(190)	-	-
Total unrealised gains or (losses) in Profit and Loss	-	-	-	-
Total unrealised gains or (losses) in OCI	-	630,687	-	-
Additional investment during the year	-	-	-	-
	5,570,263	5,570,276	-	-

### DISCLOSURE: IMPACT OF GHANA DEBT DEFAULT ON THE GROUP'S FINANCIAL RESULT Background

On December 19th 2022, the Government of Ghana announced the suspension of all Debt Service Payments on its External Debt, a move that was made to restore the country's macro-economic stability, amid the country's economic and financial challenges. On 5th Dec 2022, the Government of Ghana launched a voluntary Domestic Debt Exchange Programme (DDEP), an invitation for the voluntary exchange of approximately US \$15.99billion of existing Domestic Notes/Bonds held by various local investors, for a package of new bonds with extended payout dates and reduced coupon rates.

The DDEP was the first step of the Country's Debt Restructuring Exercise, which was a pre-condition for a US \$3bn bail out, that the Government had sought from the International Monetary Fund (IMF), due to its unsustainable debt levels (with public debt at over 100% of GDP, and debt service costs absorbing 70%-100% of revenues).

### Group's Exposure/Implication

Guaranty Trust Holding Company Plc is exposed to Ghana's Sovereign Debt Restructuring, as a result of its indirect investment in GT-Bank Ghana, which is a direct subsidiary of GTBank Nigeria Ltd (98% ownership).

As a means of deploying US Dollar Liquidity, the Group also has exposures to Eurobonds issued by the Government of Ghana through the following entities: GTBank Nigeria Limited, GTBank Sierra Leone, GTBank Liberia and GTBank Rwanda.

The Government's Effective Default on Debt Payments and Debt Restructuring Plan resulted in each of the Entities with exposures to the Ghanaian Sovereign Securities taking an Impairment Loss, in line with the requirement of IFRS 9 Financial Instruments. The applied Loss Rate per instrument type as agreed and advised by the various External Auditors has been provided in Table 1 below:

Table 1: Assumptions per Instrument Type

Instrument Type- issued by the Government of Ghana	Assumptions
Treasury Bills*	3.1% Loss Rate, after excluding settlements post year- end
Eurobonds	30%-45% Loss Rate
Bond: Local USD Bonds	13% Loss Rate
Bond: Local Cedis Bonds	27% Loss Rate

### OTHER NOTES TO THE FINANCIAL STATEMENTS



<sup>\*</sup> The Loss Rate of 3.1% was applied on the EAD after deducting post year-end redemptions by the Government of Ghana in the sum of N6.99 billion.

The Breakdown of the Group's Exposure to Securities issued by the Ghanaian Government has been provided below:

Table 2: Group Exposure to the Ghanaian Government per instrument Type (In Thousands of Naira)

Instrument Type	Exposure	Impairment	Net Position
Treasury Bills	34,711,003	(986,889)	33,724,114
Eurobonds**	41,656,110	(14,058,999)	27,597,111
Bond: Local USD Bonds	31,528,537	(4,164,849)	27,363,687
Bond: Local Cedis Bonds	59,662,214	(16,341,118)	43,321,097
TOTAL	167,557,864	(35,551,855)	132,006,009

<sup>\*\*</sup> Total Eurobonds Exposure includes exposures by other Entities within the Group, which has been detailed in Table 3 below.

Table 3: Eurobond Exposure by other Entities within the Group (In Thousands of Naira)

Other Entities	Exposure	Impairment	Net Position
GT Bank Sierra Leone	5,045,049	(2,605,264)	2,439,786
GT Bank Nigeria	5,189,580	(1,556,874)	3,632,706
GT Bank Liberia	3,991,644	(1,299,560)	2,692,084
GT Bank Rwanda	2,415,617	(1,172,485)	1,243,132
TOTAL	16,641,890	(6,634,182)	10,007,708



### (e) Disclosure Requirement for Level 2 and 3 Financial Instruments

### Valuation control framework

The key elements of the control framework for the valuation of financial instruments include model validation, product implementation review and independent price verification. These functions are carried out by an appropriately skilled finance team, independent of the business area responsible for the products.

Model validation covers both qualitative and quantitative elements relating to new models. In respect of new products, model validation examines the explanatory power of the implemented model, actively monitoring model parameters and comparing in-house pricing to external sources.

Independent price verification procedures cover financial instruments carried at fair value. The frequency of the review is matched to the availability of independent data, monthly being the minimum. Valuation differences in breach of established thresholds are escalated to senior management. The results from independent pricing and valuation reserves are reviewed monthly by senior management.

### Valuation technique and Input used in Level 2 Fair Value Measurement

Where there is limited trading activity in financial instruments, the Group uses valuation models, consensus pricing information from third party pricing services and quotes to determine an appropriate valuation.

### Disclosure Requirements for Level 3 Financial Instruments

### Valuation Technique:

The investment valuation policy (IVP) of the Group provides the framework for accounting for the Group's investment in unquoted equity securities while also providing a broad valuation guideline to be adopted in valuing them. Furthermore, the IVP details how the group decides its valuation policies and procedures and analyses changes in fair value measurements from period to period.

IFRS 13 - Fair Value Measurement outlines three approaches for valuing unquoted equity instruments; market approach, the income approach and the cost approach. The Group estimated the fair value of its investment in each of the unquoted equity securities at the end of the financial year using the income approach.

The Discounted Cash flow (DCF) technique of the income approach was adopted in valuing each of these equity investments taken into cognizance the suitability of the model to each equity investment and the available financial information

### **Description of Valuation Methodology and inputs:**

### Discounted Cash flow Technique (DCF)

The fair value of the other unquoted equity securities was derived using the Discounted Cash Flow technique. The steps involved in estimating the fair value of the Group's investment in each of the investees (i.e. unquoted equity securities) are as follows:

- Step 1: A five-year forecast of the Free Cash Flow to the Firm (FCFF) for each of the equity investments was made (see (a) below for the definition, explanation and derivation of FCFF).
- Step 2: The yearly FCFF forecasts were discounted to present value using the company's WACC. (See (b) below for the definition, explanation and derivation of WACC).
- Step 3: The terminal value at year five was estimated by dividing the compounded (with 'g') year five FCFF by the capitalization rate (please see (c) below).
- Step 4: The terminal value was discounted to present value using the company's WACC.
- Step 5: The firm value was obtained by adding the present value of the five-year FCFF obtained in step (2) above to the present value of terminal value obtained in step (4) above.
- Step 6: The equity value of the firm was obtained by deducting the value of the debt of the company from the firm value obtained in step (5) above (i.e. Firm value minus market value of debt = Equity value).
- Step 7: The equity value per share was obtained by dividing the Equity value obtained in step (6) above by the number of shares outstanding in the company.
- Step 8: The fair value of the group's investment in each of the relevant unquoted equity securities was derived by multiplying the number of the Groups' shares in the investee by the value per share obtained in step (7) above.

### a. Free Cash flow to the Firm (FCFF):

A measure of financial performance that expresses the net amount of cash that is generated for the firm, consisting of expenses, taxes and changes in net working capital and investments. Free cash flow to the firm is the cash available to all investors, both equity and debt holders.

FCFF = NI + NCC + [Int x (1-tax rate)] – Changes in FCInv – Changes in WCInv

Where:

NI = Net Income

NCC = Non- Cash Charges

Int = Interest

T= tax rate

FCI = Fixed Capital Investment

WCI = Working Capital Investment



### b. Weighted average Cost of Capital (WACC):

This is the average cost of both equity and debt capital used in financing a business.

**WACC**=  $\{(D/D+E) \times Kd(1-T)\} + \{(E/D+E) \times Ke \}$ **Where**:

D = Value of Debt E = Equity value Ke = Cost of equity Kd = Cost of debt

T = Tax rate

### c. Capitalization Rate= WACC - g

**Terminal value** = (FCFF5 \*(1+g))/(WACC - g)

### Where:

FCFF = Year<sup>5</sup> FCFF g = Growth rates WACC = Weighted average Cost of Capital

### Valuation Assumptions - Discounted Cash flow

- 1. The Bank applies Capital Asset Pricing Model in determining the cost of equities for its various unquoted equities which were fair valued at the reporting period.
- 2. The risk-free rate was determined using the yield on the 10-year Nigerian Government bond (for unquoted securities denominated in Naira) of 12.6% and the yield on the 10-year US Government bond (for unquoted securities denominated in US \$) of 1.51%.
- 3. Market premium of 4.38% was adopted based on trend analysis and research of market premiums across the globe by Aswath Damodaran.
- 4. Beta = 1
- 5. Growth rate used is growth rate in earnings between the latest period and prior period.

### The movement in equity securities at fair value through OCI during the year is as follows:

In thousands of Nigerian Naira	Group	Group
	Dec-22	Dec-21
Balance, beginning of the year	1,665,818	1,666,008
Effect of exchange rate fluctuation	(13)	(190)
Derecognition via sales option	-	-
Balance, end of the year	1,665,805	1,665,818

### The movement in equity securities fair value through profit and loss during the year is as follows:

In thousands of Nigerian Naira	Dec-22	Dec-21
Historical cost	636,048	636,048
Unrealized Fair Value Gain recognized in FVPL	3,268,410	3,268,410
Fair value	3,904,458	3,904,458

### OTHER NOTES TO THE FINANCIAL STATEMENTS



The Group is eligible to present net on the balance sheet, certain financial assets and liabilities according to criteria described in Note 3 on Offsetting Financial Instruments. For the financial assets and liabilities subject to enforceable master netting arrangements or similar arrangements above, each agreement between the Group and the counterparty allows for net settlement of the relevant financial assets and liabilities.

The following financial assets and liabilities are subject to offsetting, enforceable master netting arrangements and similar agreements.

Group						
Dec-2022	Gross amounts of Financial Assets/ liabilities	Gross amounts set off on the SOFP	Net amounts presented on the SOFP	Related amount not set off in the SOFP	Cash collateral	Net amount
In thousands of Nigerian Naira						
Financial assets						
Cash and bank balances (a)	24,413,124	(47,678,227)	(23,265,103)	-	-	(23,265,103)
Other Assets (b)	85,334,382	-	85,334,382	-	85,334,382	-
	109,747,506	(47,678,227)	62,069,279	-	85,334,382	(23,265,103)
Financial liabilities						
Other Liabilities (b)	85,334,382	-	85,334,382	85,334,382	-	-
	85,334,382	-	85,334,382	85,334,382	-	-

Group						
Dec-2021						
In thousands of Nigerian Naira	Gross amounts of Financial Assets/ liabilities	Gross amounts set off on the SOFP	Net amounts presented on the SOFP	Related amount not set off in the SOFP	Cash collateral	Net amount
Financial assets						
Cash and bank balances (a)	31,528,214	(33,777,265)	(2,249,051)	-	-	(2,249,051)
Other Assets (b)	63,097,791	-	63,097,791	-	63,097,791	-
	94,626,005	(33,777,265)	60,848,740	-	63,097,791	(2,249,051)
Financial liabilities						
Other Liabilities (b)	63,097,791	-	63,097,791	63,097,791	-	-
	63,097,791	-	63,097,791	63,097,791	-	-

### OTHER NOTES TO THE FINANCIAL STATEMENTS



### 7. Operating segments

The Group has six reportable segments, as described below, which are the Group's strategic business units. The strategic business units offer varied products and services and are managed separately based on the Group's management and internal reporting structure. For each of the strategic business units, the Executive Management Committee reviews internal management reports on at least a quarterly basis.

The following summary describes the operations in each of the Group's reportable segments:

- **Corporate banking** Incorporates current accounts, deposits, overdrafts, loans and other credit facilities, foreign currency and derivative products offered to very large corporate customers and blue chips.
- **Commercial banking** Incorporates current accounts, deposits, overdrafts, loans and other credit facilities, foreign currency and derivative products for mid-size and fledgling corporate customers.
- **Business banking** Incorporates current accounts, deposits, overdrafts, loans and other credit facilities, foreign currency and derivative products for mid-size commercial customers.
- **Retail banking** Incorporates private banking services, private customer current accounts, savings deposits, investment savings products, custody, credit and debit cards, consumer loans and mortgages.
- **SME banking** Incorporates current accounts, deposits, overdrafts, loans and other credit facilities, foreign currency and derivative products for small and medium-size enterprises and ventures.
- **Public Sector** Incorporates current accounts, deposits, overdrafts, loans and other credit facilities, foreign currency and derivative products for Government Ministries, Departments and Agencies.

Information regarding the results of each reportable segment is included below. Performance is measured based on segment profit before income tax, as included in the internal management reports that are reviewed by the Executive Management Committee. Segment profit is used to measure performance as management believes that such information is the most relevant in evaluating the results of certain segments relative to other entities that operate within these industries. Inter-segment pricing is determined on an arm's length basis.

No single external customer accounts for 10% or more of the Group's revenue.

The measurement policies the Group uses for segment reporting are the same as those used in its financial statements, except that activities of Staff Investment Trust have not been consolidated in arriving at the operating profit, assets and liabilities of the operating segment (see note 30(b)). There have been no changes from prior periods in the measurement methods used to determine reported segment profit or loss.



### Operating segments (Continued)

Information about operating segments

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In thousands of Nigerian Naira	Corporate Banking	Retail Banking	Business Banking	Commercial Banking	SME Banking	Public Sector Banking	Total Continuing Operations	Total
Revenue:								
Derived from external customers	296,246,967	147,009,493	7,298,440	37,535,485	36,949,502	10,501,025	535,540,910	535,540,910
Derived from other business segments	(23,901,496)	16,121,606	937,053	2,178,855	4,274,133	389,850	0	0
Total revenue	272,345,470	163,131,098	8,235,493	39,714,339	41,223,634	10,890,874	535,540,910	535,540,910
Interest expenses	(46,048,001)	(10,913,668)	(765,667)	(3,680,993)	(2,363,257)	(2,324,950)	(66,096,535)	(96,096,535)
Fee and commission expenses	(3,838,432)	(6,627,552)	(232,115)	(1,211,369)	(1,145,612)	(100,480)	(13,155,560)	(13,155,560)
Net operating income	222,459,038	145,589,879	7,237,712	34,821,978	37,714,766	8,465,445	456,288,815	456,288,815
Expense:								
Operating expenses	(49,400,487)	(62,626,846)	(5,219,282)	(18,774,341)	(21,351,729)	(5,057,745)	(162, 430,430)	(162, 430,430)
Net impairment loss on financial assets	(18,821,350)	(22,044,640)	571,807	2,120,179	(7,918,923)	(1,838,183)	(47,931,110)	(47,931,110)
Depreciation and amortisation	(10,074,483)	(11,873,186)	(1,542,813)	(4,915,802)	(6,340,101)	(720,784)	(35,467,168)	(35,467,168)
Total cost	(78,296,320)	(96,544,672)	(6,190,288)	(21,569,964)	(35,610,753)	(7,616,712)	(245,828,708)	(245,828,708)
Profit before income tax from reportable segments	144,162,718	49,045,207	1,047,424	13,252,014	2,104,013	848,733	210,460,107	210,460,107
Tax	(30,686,398)	(10,574,547)	(225,833)	(2,857,243)	(453,643)	(182,993)	(44,980,657)	(44,980,657)
Profit after income tax from reportable segments	113,476,320	38,470,660	821,591	10,394,771	1,650,370	665,740	165,479,450	165,479,450
Assets and liabilities:								
Total assets	4,084,038,207	1,360,455,837	64,259,527	421,526,636	346,307,342	169,868,879	6,446,456,429	6,446,456,429
Total liabilities	(1,856,983,296)	(2,522,004,873)	(131,760,361)	(401,496,801)	(570,309,983)	(26,429,800)	(5,508,985,114)	(5,508,985,114)
Net assets/ (liabilities)	2,227,054,911	(1,161,549,036)	(67,500,834)	20,029,835	(224,002,641)	143,439,079	937,471,315	937,471,315
Additions to Non-Current Assets	19,324,782	10,593,556	1,376,537	4,386,002	5,656,797	643,102	41,980,776	41,980,776
Assets:								
Loans and advances to banks	54,765	1	1	1		1	54,765	54,765
Loans and advances to customers	1,455,589,672	190,143,704	11,143,191	99,941,742	55,038,484	73,941,846	1,885,798,639	1,885,798,639
Others	2,628,393,770	1,170,312,133	53,116,336	321,584,895	291,268,858	95,927,033	4,560,603,025	4,560,603,025
	4,084,038,207	1,360,455,837	64,259,527	421,526,637	346,307,342	169,868,879	6,446,456,429	6,446,456,429
Liabilities:								
Deposits from banks	125,229,187	•	•	•	•		125,229,187	125,229,187
Deposits from customers	807,633,820	2,570,560,016	132,242,567	378,215,775	573,040,055	23,421,747	4,485,113,979	4,485,113,979
Others	924,120,289	(48,555,143)	(482,205)	23,281,028	(2,730,072)	3,008,051	898,641,948	898,641,948
	1,856,983,296	2,522,004,873	131,760,362	401,496,803	570,309,983	26,429,798	5,508,985,114	5,508,985,114



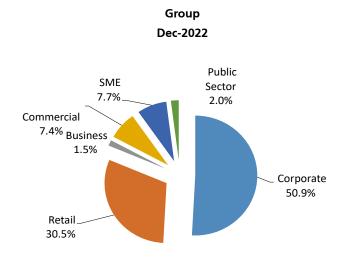
Dec-2021								
In thousands of Nigerian Naira	Corporate Banking	Retail Banking	Business Banking	Commercial Banking	SME Banking	Public Sector Banking	Total Continuing Operations	Total
Revenue:								
Derived from external customers	255,105,136	121,787,229		33,675,019	25,084,374	8,405,104	444,056,862	444,056,862
Derived from other business segments	(24,057,659)	16,436,255		3,133,026	4,164,413	323,965	1	1
Total revenue	231,047,477	138,223,484		36,808,045	29,248,787	8,729,069	444,056,862	444,056,862
Interest expenses	(36,477,267)	(4,789,740)		(2,428,043)	(1,081,139)	(1,504,932)	(46,281,121)	(46,281,121)
Fee and commission expenses	(1,438,161)	(5,725,823)		(762,202)	(502,362)	(44,433)	(8,472,981)	(8,472,981)
Net operating income	193,132,049	127,707,921	•	33,617,800	27,665,286	7,179,704	389,302,760	389,302,760
Expense:								
Operating expenses	(34,189,821)	(52,860,108)		(19,335,643)	(16,633,521)	(3,947,667)	(126,966,760)	(126,966,760)
Net impairment loss on financial assets	(11,917,753)	629,679		1,843,130	38,118	84,876	(9,291,950)	(9,291,950)
Depreciation and amortisation	(9,304,160)	(12,668,266)		(6,052,689)	(6,268,592)	(1,006,390)	(35,300,097)	(35,300,097)
Total cost	(55,411,734)	(64,868,695)	-	(23,545,202)	(22,863,995)	(4,869,181)	(171,558,807)	(171,558,807)
Profit before income tax from reportable segments	137,720,315	62,839,226	•	10,072,598	4,801,291	2,310,523	217,743,953	217,743,953
Tax	(29,553,668)	(13,431,467)		(2,152,951)	(1,026,244)	(493,859)	(46,658,189)	(46,658,189)
Profit after income tax from reportable segments	108,166,647	49,407,759		7,919,647	3,775,047	1,816,664	171,085,764	171,085,764
Assets and liabilities:								
Total assets	3,265,422,141	1,387,784,695	1	379,647,284	309,395,537	93,785,340	5,436,034,997	5,436,034,997
Total liabilities	(1,345,245,040)	(2,211,420,267)	-	(473,029,756)	(495,815,098)	(19,135,520)	(4,544,645,681)	(4,544,645,681)
Net assets/ (liabilities)	1,920,177,101	(823,635,572)	•	(93,382,472)	(186,419,561)	74,649,820	891,389,316	891,389,316
Additions to Non-Current Assets	12,935,968	24,775,788	•	11,873,695	10,835,151	2,352,038	62,772,640	62,772,640
Assets.								
Loans and advances to banks	115,014						115,014	115,014
Loans and advances to customers	1,407,971,349	192,721,372		101,516,994	31,191,834	69,185,832	1,802,587,381	1,802,587,381
Others	1,857,335,779	1,195,063,323		278,130,290	278,203,702	24,599,508	3,633,332,602	3,633,332,602
	3,265,422,142	1,387,784,695		379,647,284	309,395,536	93,785,340	5,436,034,997	5,436,034,997
Liabilities:								
Deposits from banks	118,027,576	•	•	•			118,027,576	
Deposits from customers	904,803,210	2,175,636,896		429,864,769	484,323,261	17,677,418	4,012,305,554	4,012,305,554
Others	322,414,254	35,783,371	,	43,164,987	11,491,837	1,458,102	414,312,551	414,312,551
	1,345,245,040	2,211,420,267	•	473,029,756	495,815,098	19,135,520	4,544,645,681	4,544,645,681

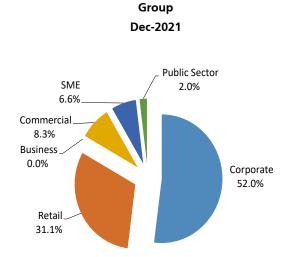


### **Operating segments (Continued)**

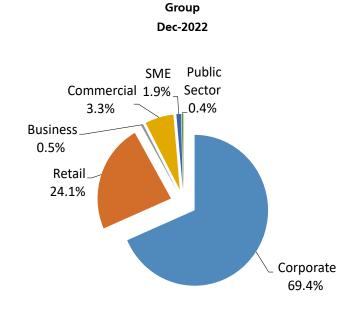
### Information about operating segments

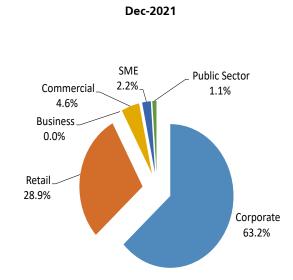
### Revenue





### Profit before tax

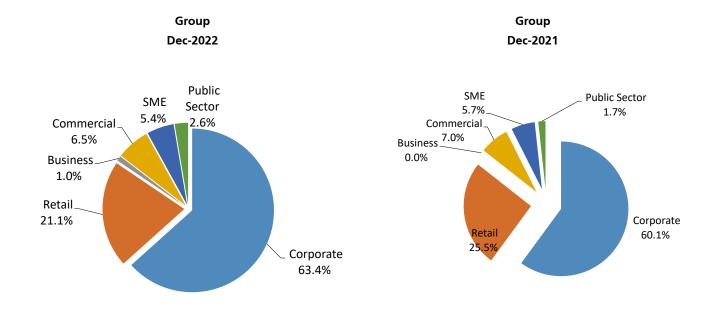




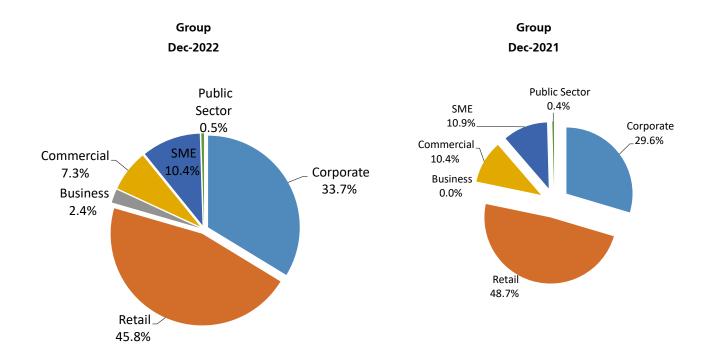
Group



### **Assets**



### Liabilities





### **Operating segments (Continued)**

The following is an analysis of the Group's revenue and gains from continuing operations by products and services;

	Group	Group	Company	Company
In thousands of Nigerian Naira	Dec-2022	Dec-2021	Dec-2022	Dec-2021
Bonds	5,934,784	2,351,768	-	-
Placements	16,282,738	14,679,881	90,385,870	8,829,354
Treasury Bills	65,570,556	56,738,083	-	-
Loans	352,122,365	311,797,849	-	-
Contingents	99,324,454	62,243,004	-	-
	539,234,897	447,810,585	90,385,870	8,829,354

Contingents relates to Bonds and Guarantees, Letters of Credit

Reconciliation of reportable segment revenues, operating expenses, profit or loss and assets and liabilities

### Reconciliation of revenues

	Group	Group	Company	Company
In thousands of Nigerian Naira	Dec-2022	Dec-2021	Dec-2022	Dec-2021
Continuing Operations:				
Total revenue from reportable segments	535,540,910	444,056,862	90,385,870	8,829,354
Consolidation and adjustments:				
- Other operating income	3,693,987	3,753,723	-	-
Revenue from continuing operations	539,234,897	447,810,585	90,385,870	8,829,354

### Revenue from continuing operations as shown above is made up of:

	Group	Group	Company	Company
In thousands of Nigerian Naira	Dec-2022	Dec-2021	Dec-2022	Dec-2021
Interest income	325,399,662	266,893,743	-	-
Fee and commission income	90,612,848	74,123,774	2,092,332	-
Net gains on financial instruments classified as held for trading	40,282,341	29,646,010	-	-
Other operating income	82,940,046	77,147,058	88,293,538	8,829,354
Revenue and gains from continuing operations	539,234,897	447,810,585	90,385,870	8,829,354
Less gains:				
- Gain on disposal of fixed assets	-	-	-	-
- Dividends income	-	-	-	-
- Valuation income on repossessed collateral	-	-	-	-
Revenue from continuing operations	539,234,897	447,810,585	90,385,870	8,829,354



### Reconciliation of operating expenses

	Group	Group	Company	Company
In thousands of Nigerian Naira	Dec-2022	Dec-2021	Dec-2022	Dec-2021
Continuing Operations:				
Total operating expense from reportable segments	162,430,430	126,966,760	1,692,737	510,869
Operating expense from continuing operations	162,430,430	126,966,760	1,692,737	510,869

Operating expense from continuing operations as shown above is made up of:

		-	-	-
	Group	Group	Company	Company
In thousands of Nigerian Naira	Dec-2022	Dec-2021	Dec-2022	Dec-2021
Personnel expenses (See Note17)	36,076,627	33,430,007	1,283,312	353,877
Operating lease expenses	-	-	-	-
Other operating expenses (See Note20)	126,353,803	93,536,753	409,425	156,992
	162,430,430	126,966,760	1,692,737	510,869

### Reconciliation of profit or loss

	Group	Group	Company	Company
In thousands of Nigerian Naira	Dec-2022	Dec-2021	Dec-2022	Dec-2021
Continuing Operations:				
Total profit or loss for reportable segments	210,460,108	217,743,953	88,605,108	8,282,599
Consolidation and adjustments:				
- Operating expenses	-	-	-	-
- Other operating income	3,693,986	3,753,723	-	-
Gains:				
- Gain on disposal of fixed assets	-	-	-	-
- Dividends income	-	-	-	-
- Valuation income on repossessed collateral				
Profit before income tax from continuing operations	214,154,094	221,497,676	88,605,108	8,282,599



### Reconciliation of assets

	Group	Group	Company	Company
In thousands of Nigerian Naira	Dec-2022	Dec-2021	Dec-2022	Dec-2021
Continuing Operations:				
Total assets for reportable segments	6,446,456,429	5,436,034,997	163,995,022	143,716,004
Consolidation and adjustments	-	-	-	-
Total assets	6,446,456,429	5,436,034,997	163,995,022	143,716,004

### Reconciliation of liabilities

	Group	Group	Company	Company
In thousands of Nigerian Naira	Dec-2022	Dec-2021	Dec-2022	Dec-2021
Continuing Operations:				
Total liabilities for reportable segments	5,508,985,114	4,544,645,681	26,043,503	6,076,055
Consolidation and adjustments	6,322,113	8,162,224	-	-
Total liabilities	5,515,307,227	4,552,807,905	26,043,503	6,076,055



### Geographical segments

The Group operates in four geographic regions, being:

Nigeria

Rest of West Africa (comprising Ghana, Gambia, Sierra Leone, Liberia, Cote D'Ivoire)

East Africa (comprising Kenya, Uganda, Rwanda and Tanzania)

Europe (UK )

### Dec-2022

		Rest of West	East		Total Continuing	Discontinued	
In thousands of Nigerian Naira	Nigeria	Africa	Africa	Europe	Operations	Operations	Total
Derived from external customers	401,951,870	102,139,685	24,808,639	10,334,703	539,234,897	ı	539,234,897
Derived from other segments	1	1	ı	1	ı	1	ı
Total Revenue	401,951,870	102,139,685	24,808,639	10,334,703	539,234,897	•	539,234,897
Interest expense	(48,258,519)	(12,370,306)	(4,600,098)	(867,612)	(96,096,535)	1	(96,096,535)
Fee and commission expenses	(8,286,686)	(3,520,409)	(1,348,465)	ı	(13,155,560)	1	(13,155,560)
Net interest margin	345,406,665	86,248,970	18,860,076	9,467,091	459,982,802	•	459,982,802
Profit before income tax	182,248,420	26,269,306	7,220,661	(1,584,293)	214,154,094	-	214,154,094
Assets and liabilities:							
Total assets	5,169,265,152	733,249,636	225,473,806	318,467,835	6,446,456,429	1	6,446,456,429
Total liabilities	(4,482,264,598)	(575,310,928)	(173,779,895)	(283,951,806)	(5,515,307,227)	1	(5,515,307,227)
Net assets/(liabilities)	687,000,554	157,938,708	51,693,911	34,516,029	931,149,202	•	931,149,202



		Rest of West	East		Total Continuing	Discontinued	
In thousands of Nigerian Naira	Nigeria	Africa	Africa	Europe	Operations	Operations	Total
Derived from external customers	331,716,713	87,830,548	23,503,218	4,760,106	447,810,585	ı	447,810,585
Derived from other segments	1	1	1	ı	1	1	1
Total Revenue	331,716,713	87,830,548	23,503,218	4,760,106	447,810,585	•	447,810,585
Interest expense	(29,402,053)	(12,057,637)	(4,411,817)	(409,614)	(46,281,121)	ı	(46,281,121)
Fee and commission expenses	(4,479,054)	(2,869,757)	(1,124,170)	1	(8,472,981)	ı	(8,472,981)
Net interest margin	297,835,606	72,903,154	17,967,231	4,350,492	393,056,483	•	393,056,483
Profit before income tax	169,437,001	46,566,980	6,618,147	(1,124,452)	221,497,676	•	221,497,676

Dec-2021						
Assets and liabilities:						
Total assets	4,262,111,737	680,761,944	229,490,928	263,670,388	5,436,034,997	- 5,436,034,997
Total liabilities	(3,615,214,768)	(519,719,398)	(179,627,552)	(238,246,187)	(4,552,807,905)	- (4,552,807,905)
Net assets/(liabilities)	646,896,969	161,042,546	49,863,376	25,424,201	883,227,092	- 883,227,092

Dec-2021



## Financial assets and liabilities

# Accounting classification measurement basis and fair values

The table below sets out the Group's classification of each class of financial assets and liabilities and their fair values.

Group Dec-2022

		G	Carrying Amount					Fair Value	a)	
NON.	Note	Fair value through profit or loss	Held at ammortised cost	Fair value through other omprehensive income	Other financial assets / liabilities at amortised cost	Total carrying amount	Level 1	Level 2	Level 3	Total Fair value
In thousands of Nigerian Naira										
Cash and cash equivalents <sup>3</sup> 2.	22	•	1,621,101,169			1,621,101,169	1,621,101,169	•		1,621,101,169
Loans and advances to banks <sup>3</sup>	27		54,765			54,765		54,765		54,765
Loans and advances to customers 28	28	,	1,885,798,639	•	,	1,885,798,639	•	1,687,139,516	78,253,429	1,765,392,945
Financial assets at fair value through 23 profit or loss	23 1.	128,782,374			•	128,782,374	128,782,374	1	1	128,782,374
Derivative financial assets	24	33,913,351				33,913,351		33,913,351	•	33,913,351
Assets pledged as collateral	. 56	79,975,389	1	933,674	ı	80,909,063	80,909,062	1	ı	80,909,062
Investment securities:										
– Fair value through profit or loss	25	3,904,458	1	ı	1	3,904,458	ı	1	3,904,458	3,904,458
– Fair Value through other comprehensive Income	25			357,704,355	•	357,704,355	355,684,406		1,665,805	357,350,211
– Held at amortised cost	25		863,421,525			863,421,525	298,782,196	564,871,800		863,653,996
Restricted deposits and other assets <sup>1</sup> 33	33	ı	1,211,806,618	1	1	1,211,806,618	1	1,237,477,559		1,237,477,559
	2	246,575,572	5,582,182,716	358,638,029	•	6,187,396,317	2,485,259,207	3,523,456,991	83,823,692	6,092,539,890
Deposits from banks	34	•	•	•	125,229,187	125,229,187	•	125,229,187		125,229,187
Deposits from customers 35	35	,	,		4,485,113,979	4,485,113,979	•	4,447,055,104	•	4,447,055,104
Financial liabilities at fair value through 36 profit or loss	36	1,830,228	•	•		1,830,228	1,830,228			1,830,228
Derivative financial liabilities 24	24	4,367,494				4,367,494		4,367,494		4,367,494
Other borrowed funds	39	,		•	126,528,105	126,528,105	•	126,528,105		126,528,105
Other liabilities <sup>2</sup> 3 <sup>7</sup>	37		-	-	721,472,646	721,472,646	-	721,472,646		721,472,646
		6,197,722			5,458,343,917	5,464,541,639	1,830,228	5,424,652,536		5,426,482,764

<sup>&</sup>lt;sup>1</sup> Excludes prepayments and stocks

<sup>&</sup>lt;sup>2</sup>Excludes Deferred Income and Provision for Litigations

<sup>&</sup>lt;sup>3</sup> it is assumed that fair value approximates the carrying amount



Group Dec-2021

			Carrying Amount					Fair Value	,ne	
	Note	Fair value through profit or loss	Held at ammortised cost	Fair value through other comprehensive income	Other financial assets / liabilities at amortised cost	Total carrying amount	Level 1	Level 2	Level 3	Total Fair value
In thousands of Nigerian Naira									Fair value	
Cash and cash equivalents <sup>3</sup>	22	1	933,591,069	ı	ı	933,591,069	933,591,069	1	1	933,591,069
Loans and advances to banks <sup>3</sup>	27		115,014	•	•	115,014		115,014		115,014
Loans and advances to customers	28	•	1,802,587,381	•	•	1,802,587,381	*	1,717,611,936	66,025,961	1,783,637,897
Financial assets at fair value through profit or loss	23	104,397,651	•	•		104,397,651	104,397,651			104,397,651
Derivative financial assets	24	24,913,435	1	1	1	24,913,435	1	24,913,435	1	24,913,435
Assets pledged as collateral	56	79,273,911	ı	1	1	79,273,911	79,273,911	1		79,273,911
Investment securities:										
– Fair value through profit or loss	25	3,904,458	ı	1	1	3,904,458	1		3,904,458	3,904,458
– Fair Value through other comprehensive Income	25	•	1	276,041,190	1	276,041,190	274,375,372	•	1,665,818	276,041,190
- Held at amortised cost	25	1	846,923,215	ı	ı	846,923,215	195,749,092	645,265,150	1	841,014,242
Restricted deposits and other assets <sup>1</sup>	33	1	1,121,888,414	T	1	1,121,888,414	T	1,121,870,231	1	1,121,870,231
		212,489,455	4,705,105,093	276,041,190	•	5,193,635,738	1,587,387,095	3,509,775,766	71,596,237	5,168,759,098
Deposits from banks	34	1	1	1	118,027,576	118,027,576	1	118,024,975	1	118,024,975
Deposits from customers	35	1	1	•	4,012,305,554	4,012,305,554	1	4,012,401,723		4,012,401,723
Financial liabilities at fair value through profit or loss	36	1	1	1	1	•	1	1	1	1
Derivative financial liabilities	24	1,580,971	ı	ı	1	1,580,971	1	1,580,971	1	1,580,971
Other borrowed funds	39		1	1	153,897,499	153,897,499	1	153,897,499	1	153,897,499
Other liabilities <sup>2</sup>	37	1	ı	1	227,576,293	227,576,293	1	227,576,293	1	227,576,293
		1,580,971			4,511,806,922	4,513,387,893	,	4,513,481,461	•	4,513,481,461

<sup>1</sup>Excludes prepayments and Stocks

<sup>&</sup>lt;sup>2</sup> Excludes Deferred Income and Provision for Litigations

<sup>&</sup>lt;sup>3</sup> it is assumed that fair value approximates the carrying amount



Company Dec-2022

Held at Fair value Other financial Total Total Level 1 Level 2 Level 3 Total ammortised through assets / liabil- carrying amount cost comprehen- at amortised sive cost income income cost comprehen- at a mortised sive cost at a cost and a cost a		ŭ	Carrying Amount					Fair Value		
Z6,043,503       -       26,043,503       -       26,043,503       -         26,043,503       -       26,043,503       -       -	Note Fair value through profit or loss		Held at ammortised cost	Fair value through other comprehen- sive income	Other financial assets / liabil-ities at amortised cost	ying an	Level 1	Level 2	Level 3	Total Fair value
26,043,503 - 26,043,503 - <b>26,043,503</b> - <b>26,045,503</b> - <b>26,045,50</b>									Fair value	
26,043,503       -       26,043,503       -         26,043,503       -       26,043,503       -										
26,043,503 - 26,043,503 -	37		-	-	26,043,503	26,043,503	1	26,043,503	•	26,043,503
	•		•	•	26,043,503	26,043,503	Ī	26,043,503	•	26,043,503

Excludes prepayments

<sup>2</sup> Excludes Deferred Income and Provision for Litigations

<sup>3</sup> it is assumed that fair value approximates the carrying amount

Company Dec-2021

		Car	Carrying Amount					Fair Value		
	Note	Fair value through profit or loss	Held at ammortised cost	Fair value through other comprehensive sive income	Other financial assets / liabil- ities at amortised cost	Total carrying amount	Level 1	Level 2	Level 3	Total Fair value
In thousands of Nigerian Naira										
Restricted deposits and other assets <sup>1</sup>	33	ı	18,183	•	,	18,183	1	18,183	1	18,183
			18,183		•	18,183	ı	18,183		18,183
Other liabilities <sup>2</sup>	37		-	-	6,076,055	6,076,055	-	6,076,055	-	6,076,055
		•	•		6,076,055	6,076,055		6,076,055	•	6,076,055

Excludes prepayments

<sup>2</sup> Excludes Deferred Income and Provision for Litigations



### Accounting classification measurement basis and fair values (continued)

Financial instruments at fair value (including those FVTPL and FVOCI) are either priced with reference to a quoted market price for that instrument or by using a valuation model. Where the fair value is calculated using a valuation model, the methodology is to calculate the expected cash flows under the terms of each specific contract and then discount these values back to present value. The expected cash flows for each contract are determined either directly by reference to actual cash flows implicit in observable market prices or through modelling cash flows using appropriate financial markets pricing models. Wherever possible these models use as their basis observable market prices and rates including, for example, interest rate yield curves and prices.

### 9. Interest income

	Group	Group	Company	Company
In thousands of Nigerian Naira	Dec-2022	Dec-2021	Dec-2022	Dec-2021
Interest income calculated using the effective interest method				
Loans and advances to banks	4,787,112	749,325	-	-
Loans and advances to customers	219,927,603	194,268,302	-	-
	224,714,715	195,017,627	-	-
Cash and cash equivalents	14,871,706	4,173,220	-	-
Investment securities:				
– Investment securities FVOCI	9,778,828	14,498,100	-	-
- Investment securities at amortised cost	37,128,999	30,127,628	-	-
Euro Bonds	249,546	33,704	-	-
Assets pledged as collateral	8,378,396	7,615,982	-	-
	295,122,190	251,466,260	-	-
Interest income on financial assets FVTPL				
Investment securities FVTPL	30,277,472	15,427,483	-	-
	30,277,472	15,427,483	-	-
Total interest income	325,399,662	266,893,743	-	-
Geographical location				
Interest income earned in Nigeria	232,492,128	196,225,798	-	-
Interest income earned outside Nigeria	92,907,534	70,667,945	-	-
	325,399,662	266,893,743	-	-



### 10 Interest expense

	Group	Group	Company	Company
In thousands of Nigerian Naira	Dec-2022	Dec-2021	Dec-2022	Dec-2021
Interest expense calculated using the effective interest method				
Deposit from banks	1,653,324	1,777,592	-	-
Deposit from customers	59,749,107	41,576,692	-	-
	61,402,431	43,354,284	-	-
Other borrowed funds	4,360,516	2,687,942	-	-
	65,762,947	46,042,226	-	-
Interest expense on financial liabilities FVTPL				
Financial liabilities at fair value through profit or loss	333,588	238,895	-	-
Total interest expense	66,096,535	46,281,121	-	-
Geographical location				
Interest expense paid in Nigeria	46,875,879	28,056,697	-	-
Interest expense paid outside Nigeria	19,220,657	18,224,424	-	-
	66,096,535	46,281,121	-	-

### Loan impairment (reversal) / charges 11

	Group	Group	Company	Company
In thousands of Nigerian Naira	Dec-2022	Dec-2021	Dec-2022	Dec-2021
Loans and advances to banks (Note 27)	(87,928)	18,780	-	-
Stage 1 - 12 Months ECL	(62,589)	(730)	-	-
Stage 2 - Lifetime ECL Not Credit Impaired	-	(5)	-	-
Stage 3 - Lifetime ECL Credit Impaired	(25,339)	19,515	-	-
Loans and advances to customers (Note 28)	8,619,083	19,554,113	-	-
Stage 1 - 12 Months ECL	1,455,438	(2,276,374)	-	-
Stage 2 - Lifetime ECL Not Credit Impaired	2,108,512	11,219,308	-	-
Stage 3 - Lifetime ECL Credit Impaired	5,055,133	10,611,179	-	-
	11,986,545	8,531,155	-	-



### 12 Fee and commission income

	Group	Group	Company	Company
In thousands of Nigerian Naira	Dec-2022	Dec-2021	Dec-2022	Dec-2021
Credit related fees and commissions <sup>1</sup>	7,637,895	6,046,631	-	-
Account maintenance charges	19,346,649	16,684,861	-	-
Corporate finance fees	5,811,288	2,962,077	-	-
Asset management fees	808,926	-	-	-
E-business Income	23,201,248	21,083,191	-	-
Commission on foreign exchange deals	8,724,928	7,334,127	-	-
Commission on touch points	2,246,583	2,482,955	-	-
Income from financial guarantee contracts issued	3,481,344	3,471,161	-	-
Account services, maintenance and anciliary banking charges	13,395,412	9,436,953	-	-
Shared service fees	-	-	2,092,332	-
Transfers related charges	5,958,575	4,621,818	-	-
	90,612,848	74,123,774	2,092,332	-

<sup>&</sup>lt;sup>1</sup>Credit related fees and commissions are loans and advances related fees that are not integral part of effective interest.

### 13 Fee and commission expense

	Group	Group	Company	Company
In thousands of Nigerian Naira	Dec-2021	Dec-2020	Dec-2021	Dec-2020
Bank charges	5,734,532	4,058,506	-	-
Loan recovery expenses	2,738,449	2,186,048	-	-
	13,155,560	8,472,981	-	-

### 14 Net trading gains on financial instruments held at FVPL

	Group	Group	Company	Company
In thousands of Nigerian Naira	Dec-2022	Dec-2021	Dec-2022	Dec-2021
Bonds FVPL	2,779,715	4,224,017	-	-
Treasury bills FVPL	2,198,438	1,043,055	-	-
Special Bills	(49)	-	-	-
Euro Bond	375,596	4,275	-	-
Net foreign exchange trading gain	34,928,641	24,374,663	-	-
Net trading income	40,282,341	29,646,010	-	-



### 15 Other income

	Group	Group	Company	Company
In thousands of Nigerian Naira	Dec-2022	Dec-2021	Dec-2022	Dec-2021
Mark to market gains/(loss) on trading investments	(1,762,792)	6,422,058	-	-
Foreign exchange revaluation gain <sup>1</sup>	64,150,372	45,017,296	-	-
Gain/ (Loss)on disposal of fixed assets	82,694	(15,001)	-	-
Discounts and recoverables (FX)	18,186,820	15,829,154	-	-
Recoveries	1,989,562	9,596,190	-	-
Dividends income	293,390	297,361	88,293,538	8,829,354
	82,940,046	77,147,058	88,293,538	8,829,354

<sup>&</sup>lt;sup>1</sup> This relates to unrealised gain

### 16 Net impairment charge / (reversal) on other financial assets

		Group	Group	Company	Company
In thousands of Nigerian Naira		Dec-2022	Dec-2021	Dec-2022	Dec-2021
Impairment charges/(reversal) on investment securities	25bii	36,260,510	757,142	-	-
Impairment charges on other assets	33iv	(1,132)	3,653	-	-
Impairment reversal on placements	22b	(43,554)	-	-	-
Impairment charges/(reversal) on contingents	37e	(271,259)	-	-	-
		35,944,565	760,795	-	-

### 17 Personnel expenses

	Group	Group	Company	Company
In thousands of Nigerian Naira	Dec-2022	Dec-2021	Dec-2022	Dec-2021
Wages and salaries	37,198,046	33,206,118	1,283,312	353,877
Contributions to defined contribution plans	1,624,940	1,587,535	-	-
Defined benefit costs	(2,130,306)	(402,697)	-	-
Cash-settled share-based payments (see 17(b) below)	(616,053)	(960,949)	-	-
	36,076,627	33,430,007	1,283,312	353,877

### Cash- settled share-based payments

This relates to estimated gains at the point of exit of employees from the share based scheme, it is calculated as the difference between the Cost and expected Market price of the underlying shares purchased by employee at the point of exit discounted to present value. This is in line with IFRS 2 as these estimated gains are deemed to be directly attributable to the fact that employee within the Scheme provides services to the Bank. The estimated gain resulted from the operation of cash settled payment by the Group. The Group operates a cash-settled share based compensation plan (share appreciation rights (SARs)) and profit-sharing scheme (PSS) for its management personnel from the Administrative fee which the Scheme receives for the management of the employee shares held by SIT. The management personnel are entitled to share appreciation rights after spending ten years in the Bank while PSS is paid on a deferred basis. Qualified employees must have been in the scheme for five years and must have held the shares for at least three years. The amount of cash payment is determined based on the fair value of the shares of the Bank. The details of SARs granted at the reporting date are provided below:



In thousands	Number of shares
SARs granted to senior management employees at 31 Dec 2022	280,235
SARs granted to senior management employees at 31 Dec 2021	328,036

### (b) Employee expenses for share-based payments

		Group	Group
In thousands of Nigerian Naira	Note	Dec-2022	Dec-2021
Total carrying amount of liabilities for cash-settled arrangements	37	6,322,112	8,162,224

### (i) The average number of persons employed during the year was as follows:

	Group	Group	Company	Company
	Dec-2022	Dec-2021	Dec-2022	Dec-2021
	Number	Number	Number	Number
Executive directors	2	2	2	2
Management	270	262	5	6
Non-management	4,920	4,625	54	67
	5,192	4,889	61	75

### (ii) The average number of persons in employment during the year is shown below:

	Group	Group	Company	Company
	Dec-2022	Dec-2021	Dec-2022	Dec-2021
	Number	Number	Number	Number
Administration	154	155	12	2
Commercial Banking Abuja	26	23	-	-
Commercial Banking Lagos	72	34	-	-
Commercial Banking North East	43	39	-	-
Commercial Banking North West	48	39	-	-
Commercial Banking South East	58	48	-	-
Commercial Banking South South	126	28	-	-
Communication and External Affairs	58	40	9	8
Compliance Group	95	104	5	6
Enterprise Risk Management	103	106	5	4
Chief Executive Director	1	1	1	1
Financial Control, Group Reporting & Strategy	89	76	4	7
Human Resources	64	81	4	19
Institutional Banking	62	99	-	-
International Banking	91	92	-	-
Operations	387	328	-	-
Procurement & Expense Control	9	1	-	-



	5,192	4,889	61	75
Financial Institutions & Telecoms	20	23	-	-
Legal Group	67	64	2	5
Data Analytics Division	6	7	6	7
Customer Experience Management Division	96	88	-	-
Business Banking	40	-	-	-
Other Support Services Subsidiaries	421	105	-	-
Public Sector Subsidiaries	28	30	-	-
Agency Banking Group	6	-	-	-
Retail Subsidiaries	291	374	-	-
Energy Banking Division	35	33	-	-
Corporate Bank	40	-	-	-
Treasury & ALM	7	-	-	-
Commercial Banking Subsidiaries	75	139	-	-
Wholesale Banking	47	69	-	-
Transaction Services	1,464	1,478	-	-
Technology & Digital Banking Division	414	400	9	12
Systems and Control	141	134	4	4
SME Division - South East	-	34	-	-
Global Markets Division	15	-	-	-
Foods and Beverages	14	-	-	-
SME Division - Lagos	130	80	-	-
SME Abuja	-	40	-	-
Retail South-South	-	63	-	-
South West Division	-	108	-	-
Retail Abuja	74	68	-	-
Retail Lagos	245	217	-	-
Public Sector Lagos	12	16	-	-



(iii) Average number of employees other than directors, earning more than N720,000 per annum, received emoluments (excluding pension contributions and certain benefits) in the following ranges:

	Group	Group	Company	Company
	Dec-2022	Dec-2021	Dec-2022	Dec-2021
	Number	Number	Number	Number
N720,001 - N1,400,000	774	753	-	-
N1,400,001 - N2,050,000	340	351	-	-
N2,190,001 - N2,330,000	108	730	-	-
N2,330,001 - N2,840,000	577	16	-	-
N2,840,001 - N3,000,000	56	60	-	-
N3,001,001 - N3,830,000	134	1,060	-	21
N3,830,001 - N4,530,000	1,458	90	-	2
N4,530,001 - N5,930,000	126	533	16	20
N6,000,001 - N6,800,000	424	332	-	9
N6,800,001 - N7,300,000	11	11	-	-
N7,300,001 - N7,800,000	197	194	10	-
N7,800,001 - N8,600,000	279	285	-	7
N8,600,001 - N11,800,000	471	314	18	3
Above N11,800,000	235	158	15	11
	5,190	4,887	59	73

### 18 Depreciation and amortisation

	Group	Group	Company	Company
	Dec-2022	Dec-2021	Dec-2022	Dec-2021
In thousands of Nigerian Naira				
Amortisation of intangible assets (see note 31)	6,100,800	4,723,656	-	-
Depreciation of property equipment (see note 30)	29,366,368	30,576,441	88,025	35,886
	35,467,168	35,300,097	88,025	35,886



### 19 Other operating expenses

	Group	Group	Company	Company
	Dec-2022	Dec-2021	Dec-2022	Dec-2021
Deposit insurance premium	14,395,123	12,239,801	-	-
Other insurance premium	1,638,192	1,537,983	-	-
Auditors' remuneration <sup>1</sup>	1,100,620	1,173,713	50,000	53,750
Professional fees and other consulting costs	2,684,465	1,880,721	157,316	60,835
AMCON expenses	23,288,178	21,888,910	-	-
Stationery and postage	1,601,254	1,096,073	-	-
Business travel expenses	817,675	483,014	-	-
Advert, promotion and corporate gifts	7,252,875	5,843,991	-	-
Repairs and maintenance <sup>5</sup>	5,981,066	4,633,870	-	-
Occupancy costs <sup>2</sup>	9,164,399	5,014,696	-	-
Directors' emoluments	781,092	928,634	54,500	7,903
Outsourcing services <sup>3</sup>	10,793,074	10,075,202	-	-
Communications, technological related expense and Administrative expense <sup>4</sup>	30,854,708	18,455,719	147,609	34,504
General welfare expenses <sup>6</sup>	11,507,880	6,541,879	-	-
Shared Service Fees	406,842	-	-	-
Customer service related expenses	4,086,360	1,742,547	-	-
	126,353,803	93,536,753	409,425	156,992

<sup>&</sup>lt;sup>1</sup> Auditor's remuneration represents fees for the interim and full year audits of the Group and Company for the year ended 31 December 2022. The Company also paid the auditors professional fees for non-audit services. These services, in the Company's opinion, did not impair the independence and objectivity of the external auditor. Non- audit services provided during the year are stated below:

Name of Signer	FRC Number	Name of Firm	Services Rendered	Amount
Anthony Oputa	FRC/2013/ICAN/00000000980	EY	RRP Validation	₩3,000,000
Anthony Oputa	FRC/2013/ICAN/00000000980	EY	NDIC Certification	<b>₩</b> 2,000,000

<sup>&</sup>lt;sup>2</sup> This relates to diesel, fuel, and electricity cost as well as ground rates and water cost

<sup>&</sup>lt;sup>3</sup> Outsourcing services relates to salaries paid to outsourced contract staff

<sup>&</sup>lt;sup>4</sup> Inclusive of Administrative fee due to SIT for management of the shares held by the Scheme.

<sup>&</sup>lt;sup>5</sup> Repair and maintenance includes restoration cost in the sum of ₩95,470,000 respresenting accrual for future restoration leased branches

<sup>&</sup>lt;sup>6</sup> These relate to training expenses, estimate of employee benefits determined as required by IAS 19 for Loans granted to Staff at interest rate lower than the market interest rate and provision for deferred incentives. The loans are measured at fair value at initial recognition. The difference between the PV 'of cash flows discounted at the contractual rate and PV of cash flows discounted at market rate has been recognised as prepaid employee estimates which is amortised to general welfare expenses over the life of the loan.



### 20 Income tax expense recognised in the Income statement

	Group	Group	Company	Company
In thousands of Nigerian Naira	Dec-2022	Dec-2021	Dec-2022	Dec-2021
a) Current tax expense:				
Company income tax	31,865,077	28,824,628	-	-
Education Tax	3,929,866	1,978,556	-	-
Police Trust Fund Levy	9,031	7,270	-	-
NASENI Levy	451,571	-	-	-
NITDEF tax levy	1,806,283	1,761,214	-	-
Financial Sector Clean-up Levy	511,728	-	-	-
National fiscal Stabilization levy	511,728	-	-	-
	39,085,284	32,571,668	-	-
Prior year's under provision	617,179	166,352	-	-
Deferred tax expense:				
Origination of temporary differences	5,278,194	13,920,169	-	-
	44,980,657	46,658,189	-	-

### Reconciliation of effective tax rate Group

In thousands of Nigerian Naira	Dec-2022	Dec-2022	Dec-2021	Dec-2021
Profit before income tax	214,154,094	-	221,497,676	-
Income tax using the domestic corporation tax rate	64,246,228	30.0%	66,613,330	30.1%
Effect of tax rates in foreign jurisdictions	(1,432,601)	-0.7%	2,943,914	1.3%
Tax reliefs/WHT Credits	(1,213,937)	-0.6%	(650,143)	-0.3%
Non-deductible expenses	10,031,883	4.7%	10,137,277	4.6%
Education tax levy	3,929,866	1.8%	1,978,556	0.9%
Police Trust Fund Levy	9,031	0.0%	7,270	0.0%
NASENI tax levy	451,571	0.2%	-	0.0%
NITDEF tax levy	1,806,283	0.8%	1,761,214	0.8%
Financial Sector Clean-up Levy	511,728	0.2%	-	0.0%
National fiscal Stabilization levy	511,728	0.2%	-	0.0%
Tax exempt income	(33,946,417)	-15.9%	(35,771,217)	-16.1%
Deductible expenses	(541,885)	-0.3%	(528,364)	-0.2%
Prior year's under provision	617,179	0.3%	166,352	0.1%
Total income tax expense	44,980,657	21.0%	46,658,189	21.1%

### Company

In thousands of Nigerian Naira	Dec-2022	Dec-2022	Dec-2021	Dec-2021
Profit before income tax	88,605,108		8,282,599	



### Income tax recognised in other comprehensive income

	Group	Group	Company	Company
In thousands of Nigerian Naira	Dec-2022	Dec-2021	Dec-2022	Dec-2021
Income tax relating to remeasurements of post-employment benefit obligations	(420,666)	76,850	-	-
Income tax relating to Foreign currency translation differences for foreign operations	(9,965,438)	(1,284,540)	-	-
Income tax relating to Net change in FVOCI financial assets	(3,327,810)	(5,718,918)	-	-
	(13,713,914)	(6,926,608)	-	-

### (b) Current income tax payable

The movement on the current income tax payable account during the year was as follows:

	Group	Group	Company	Company
In thousands of Nigerian Naira	Dec-2022	Dec-2021	Dec-2022	Dec-2021
Balance, beginning of the year	22,676,168	21,592,016	-	-
Exchange difference on translation	(139,016)	417,521	-	-
Charge for the year	39,085,284	32,571,668	-	-
Prior year's under provision	617,179	166,352	-	-
Payments during the year	(26,934,352)	(32,071,389)	-	-
Assets of subsidiaries acquired	2,597	-	-	-
Balance, end of the year	35,307,860	22,676,168	-	-

### 21 Basic and Diluted earnings per share

Basic earnings per share is calculated by dividing the net profit attributable to equity holders of the company by the weighted average number of ordinary shares in issue during the year, excluding the average number of ordinary shares purchased by the company and held as treasury shares.

The calculation of basic earnings per share for the reporting period was based on the profit atttributable to ordinary shareholders of N166,736,803,000 (Company: N88,605,108,000) and a weighted average number of ordinary shares outstanding of 28,022,000,000 (after adjusting for Treasury shares) for the Group and 29,431,179,000 for the Company.

### Profit attributable to ordinary shareholders

	Group	Group	Company	Company
In thousands of Nigerian Naira	Dec-2022	Dec-2021	Dec-2022	Dec-2021
Net profit attributable to equity holders of the Company	166,736,803	172,107,185	88,605,108	8,282,599
Net profit used to determine diluted earnings per share	166,736,803	172,107,185	88,605,108	8,282,599

### Number of ordinary shares

	Group	Group	Company	Company
In thousands of shares	Dec-2022	Dec-2021	Dec-2022	Dec-2021
Weighted average number of ordinary shares in issue	28,022,000	28,037,834	29,431,179	29,431,179
Basic earnings per share (expressed in naira per share)	5.95	6.14	3.01	0.28

The Group does not have any dilutive potential ordinary shares. Therefore, Basic EPS and Diluted EPS are the same for the Group.



### 22 Cash and bank balances

(a)

	Group	Group	Company	Company
In thousands of Nigerian Naira	Dec-2022	Dec-2021	Dec-2022	Dec-2021
Cash in hand	107,997,487	129,448,060	-	-
Balances held with other banks	465,134,092	318,218,071	-	-
Unrestricted balances with central banks	469,078,932	156,998,908	-	-
Money market placements	578,984,805	329,063,731	-	-
	1,621,195,316	933,728,770	-	-
Impairment on Placements	(94,147)	(137,701)	-	-
	1,621,101,169	933,591,069	-	-

Current	1,621,101,169	933,591,069	-	-
Non-current	-	-	-	-

### (b) Cash and cash equivalents in statement of cash flows includes:

	Group	Group	Company	Company
In thousands of Nigerian Naira	Dec-2022	Dec-2021	Dec-2022	Dec-2021
Cash and bank balances	1,621,195,315	933,728,770	-	-
Cash and bank balances above three months	(25,116,676)	(28,071,534)	-	-
	1,596,078,639	905,657,236	-	-

### Movement in Impairment on Cash and bank balances

	Group	Group	Company	Company
In thousands of Nigerian Naira	Dec-2022	Dec-2021	Dec-2022	Dec-2021
Opening balance	137,701	137,701	-	-
Addition/(Reversal) during the year	(43,554)	-	-	-
Closing balance	94,147	137,701	-	-

Expected credit losses on Balances held with other banks and Unrestricted balances with Central banks are assessed as immaterial and classified in Stage 1.

### 23 Financial assets at fair value through profit or loss

(a)

( <del>-</del> /				
	Group	Group	Company	Company
In thousands of Nigerian Naira	Dec-2022	Dec-2021	Dec-2022	Dec-2021
Financial assets Fair Value through Profit or Loss:				
Bonds - (see note 23(b) below)	17,080,629	53,005,868	-	-
Treasury Bills - (see note 23(c) below)	108,489,239	49,350,665	-	-
Trading Euro Bonds	3,212,506	2,041,118	-	-
	128,782,374	104,397,651	-	-

Current	114,791,954	58,066,099	-	-
Non-current	13,990,420	46,331,552	-	-



### (b) Bonds FVPL are analysed below:

	Group	Group	Company	Company
In thousands of Nigerian Naira	Dec-2022	Dec-2021	Dec-2022	Dec-2021
FGN Bond 16.2884 17-MAR-27/10Y	-	119,815	-	-
FGN Bond 12.1493 18-JUL-2034/20Y	-	263	-	-
FGN Sukuk 13.00 29-DEC-2031/10Y	-	1,001,071	-	-
FGN Bond 12.98 27-MAR-2050/30Y	-	1,538,122	-	-
FGN Bond 13.98 23-FEB-2028/10Y	-	891,573	-	-
FGN Bond 16.2499 18-APR-2037/20Y	8,133,354	498,593	-	-
FGN Bond 14.55 26-APR-2029/10Y	-	561,240	-	-
FGN Bond 13.53 23-MAR-2025/7Y	4,277,106	-	-	-
Non-Nigerian trading bonds	4,670,169	48,395,191	-	-
	17,080,629	53,005,868	-	-

### (c) Treasury bills FVPL is analysed below:

	Group	Group	Company	Company
In thousands of Nigerian Naira	Dec-2022	Dec-2021	Dec-2022	Dec-2021
Nigerian treasury bills' maturities:				
13-January-2022	-	61,681	-	
17-January-2022	-	1,495,792	-	
27-January-2022	-	121,240	-	
01-February-2022	-	268	-	
10-February-2022	-	5,054	-	
15-February-2022	-	3,598	-	
24-February-2022	-	205,355	-	
28-February-2022	-	396,663	-	
10-March-2022	-	3,307	-	
17-March-2022	-	32,101	-	
31-March-2022	-	168,402	-	
14-April-2022	-	16,058	-	
28-April-2022	-	58,456	-	
03-May-2022	-	37,371	-	
12-May-2022	-	120,104	-	
26-May-2022	-	120,233	-	
09-June-2022	-	233,181	-	
30-June-2022	-	98,330	-	
14-July-2022	-	73,387	-	
26-July-2022	-	37,391	-	
28-July-2022	-	105,101	-	
11-August-2022	-	55,648	-	
16-August-2022	-	86,345	-	
25-August-2022	-	97,252	-	
30-August-2022	-	27,765,890	-	
08-September-2022	-	692,273	-	





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29-September-2022	-	107,877	-	-
13-October-2022	-	116,354	-	-
25-October-2022	-	4,575	-	-
27-October-2022	-	48,996	-	-
10-November-2022	-	179,681	-	-
22-November-2022	-	1,731,592	-	-
24-November-2022	-	1,712,421	-	-
03-January-2023	45,464	-	-	-
10-January-2023	83,884	-	-	-
12-January-2023	225	-	-	-
26-January-2023	15,512	-	-	-
07-February-2023	13,661	-	-	-
09-February-2023	10,003	-	-	-
14-February-2023	3,340	-	-	-
21-February-2023	25,877	-	-	-
23-February-2023	23,984	-	-	-
06-March-2023	9,850	-	-	-
07-March-2023	4,003	-	-	-
09-March-2023	23,228	-	-	-
14-March-2023	23,150,612	-	-	-
28-March-2023	30,170	-	-	-
30-March-2023	3,635	-	-	-
27-April-2023	15,884	-	-	-
02-May-2023	3,135	-	-	-
25-May-2023	15,849	-	-	-
30-May-2023	2,035	-	-	-
08-June-2023	103,705	-	-	-
13-July-2023	401	-	-	-
10-August-2023	1,021	-	-	-
24-August-2023	29,726	-	-	-
29-August-2023	77,877,793	-	-	-
07-September-2023	299,954	-	-	-
12-September-2023	3,849	-	-	-
14-September-2023	355,168	-	-	-
28-September-2023	22,856	-	_	-
26-October-2023	55,363	-	-	-
09-November-2023	9,657	_	_	-
23-November-2023	26,862	-	-	-
07-December-2023	890,989	_	_	-
26-December-2023	1,982,102	-	-	-
28-December-2023	337,476	-	-	-
Non-Nigerian treasury bills	3,011,969	13,358,690	-	-
J,	108,489,239	49,350,665		_



### 24 Derivative financial instruments

### (a) Group Dec-2022

In thousands of Nigerian Naira	Notional Contract Amount	Fair Value Assets	Fair Value Liability
Foreign Exchange Derivatives:			
Foreign exchange forward	372,104,377	33,913,351	(4,367,494)
Derivative assets/(liabilities)	372,104,377	33,913,351	(4,367,494)

### Group Dec-2021

In thousands of Nigerian Naira	Notional Contract Amount	Fair Value Assets	Fair Value Liability
Foreign Exchange Derivatives:			
Foreign exchange forward	352,282,093	24,913,435	(1,580,971)
Derivative assets/(liabilities)	352,282,093	24,913,435	(1,580,971)

All derivative assets/(liabilities) are current.

(b) All derivatives are settled in less than one year.

### (c) Foreign exchange contracts

The Group enters into forward foreign exchange contracts which include currency swaps and normal trading forwards designated as held for trading. A forward foreign exchange contract is an agreement by two counterparties to exchange currencies at a pre-determined rate on some future date. No funds change hands when a typical forward foreign exchange contract originates; a funds flow occurs only at the contract's stated future delivery time.

Additionally the Group offers its customers derivatives in connection with their risk management objectives to transfer or reduce market risk (commodity price) for their own trading purpose. The hedge transaction with the customer is backed by visible trade transaction. The foreign currency forward is subject to the same risk management policies. The Group's foreign exchange derivatives do not qualify for hedge accounting; therefore all gains and losses from changes in their fair values are recognised immediately in the income statement and are reported in 'Net gains/(losses) on financial instruments at fair value through profit or loss'.

### 25 Investment securities

(a) (i)

	Group	Group	Company	Company
In thousands of Nigerian Naira	Dec-2022	Dec-2021	Dec-2022	Dec-2021
Investment securities at fair value through OCI				
Debt securities - Treasury bills FVOCI	314,985,532	252,778,278	-	-
Debt securities - Bonds FVOCI	18,155,403	13,641,920	-	-
Eurobond	22,543,471	7,955,174	-	-
Investment securities - Equity (See note 25(a)(ii) below	1,665,805	1,665,818	-	-
Investment in Mutual Funds	354,144	-	-	-
Total	357,704,355	276,041,190	-	-



### Investment securities at fair value through profit or loss

	3,904,458	3,904,458	-	-
Investment securities - Equity	3,904,458	3,904,458	-	-

### Investment securities at amortised cost:

Total investment securities	1,225,030,338	1,126,868,863	-	
Total Investment securities at amortised cost	863,421,525	846,923,215	-	
ECL on Special Treasury Bills - Amortized Cost	(229,702)	-	-	
ECL on Promissory- Amortised Cost	(762)	-	-	
ECL on Corporate bond - Amortised Cost	(258,022)	(40,043)	-	
ECL on Treasury Bills - Amortised Cost	(1,993,366)	(653,633)	-	
ECL on Bonds - Amortised Cost	(33,227,807)	(691,627)	-	
	899,131,184	848,308,518	-	
Corporate bond	1,706,139	1,993,274	-	
HTM Eurobonds	9,070,783	2,222,850	-	
Special Treasury Bills - Amortized Cost	560,883,207	560,806,136	-	
Promissory Note	1,906,881	7,628,456	-	
Treasury bills	98,489,709	162,709,296	-	
Bonds	227,074,465	112,948,506	-	

Current	1,026,565,253	1,031,486,797	-	-
Non-current	198,465,085	95,382,066	-	-



### (a) (ii) Equity investment securities is analysed below:

	Group	Group	Company	Company
In thousands of Nigerian Naira	Dec-2022	Dec-2021	Dec-2022	Dec-2021
FVOCI equity instrument				
- GIM UEMOA	11,256	11,269	-	-
- SANEF	50,000	50,000	-	-
- Unified Payment Services Limited <sup>1</sup>	712,725	712,725	-	-
- Nigeria Automated Clearing Systems	776,608	776,608	-	-
- Afrexim	115,216	115,216	-	-
	1,665,805	1,665,818	-	-
FVTPL equity instrument				
- Africa Finance Corporation <sup>1</sup>	3,904,458	3,904,458	-	-
	3,904,458	3,904,458	-	-
	5,570,263	5,570,276	-	-

<sup>&</sup>lt;sup>1</sup> Unified Payment Services Limited was formerly known as Valucard Nigeria Plc

Except for African Finance Corporation (AFC) designated as FVPL, all other equity investments are designated at FVOCI.

The Group received dividend income of \mathref{\mathref{H}}192,400,000 (Dec 2021: \mathref{\mathref{H}}214,153,000) from the equity investments designated at FVOCI during the year.

Kindly refer to Note 6e for the movement in the value of equity securities at fair value during the year.

### **(b)** (i) Impairment on investment securities

	37,699,629	1,439,119	-	-
ECL on Special Treasury Bills - Amortised Cost	229,702	-	-	-
ECL on Promissory note - Amortised Cost	762	-	-	-
ECL on Corporate bond - Amortised Cost	258,022	40,043	-	-
ECL on Treasury Bills - Amortised Cost	1,993,366	653,633	-	-
ECL on Bonds - Amortised Cost	33,227,807	691,627	-	-
ECL on Treasury Bills	74,765	53,536	-	-
ECL on EuroBonds - FVOCI	1,572,946	-	-	-
ECL on Bonds	342,259	280	-	-

This includes life time ECL of N35.6bn relating to group exposure to securities issued by Ghanaian Government

### **(b)** (ii) Movement in Impairment on investment securities

	Group	Group	Company	Company
In thousands of Nigerian Naira	Dec-2022	Dec-2021	Dec-2022	Dec-2021
Opening balance	1,439,119	681,977	-	-
Addition during the year	36,260,510	757,142	-	-
Closing balance	37,699,629	1,439,119	-	-



### 26 Assets pledged as collateral

(a)	Group	Group	Company	Company
In thousands of Nigerian Naira	Dec-2022	Dec-2021	Dec-2022	Dec-2021
Financial assets at FVOCI				
- Treasury bills	933,674	-	-	-
Financial assets at FVPL				
- Treasury bills	72,523,706	79,273,911	-	-
- Bonds	7,451,682	-	-	-
Total Assets Pledged as Collateral	80,909,062	79,273,911	-	-

Current	80,909,062	79,273,911	-	-
Non-current	-	-	-	-

(b) Assets pledged as collateral for both periods relate to assets pledged to Federal Inland Revenue Service (FIRS), Nigerian Interbank Settlement System (NIBSS), Interswitch Nigeria Limited, Unified payment Services Ltd and Bank of Industries Limited for collections and other transactions. The Group is required to pledge the funds in order to have continuous access to the collection and settlement platforms, as well as the underlying transactions. There are no readily determinable associated liabilities to these pledged assets.

### 27 Loans and advances to banks

	Group	Group	Company	Company
In thousands of Nigerian Naira	Dec-2022	Dec-2021	Dec-2022	Dec-2021
Loans and advances to banks	129,437	117,490	-	-
Less Impairment:				
Stage 1 Loans	-	(281)	-	-
Stage 2 Loans	-	-	-	-
Stage 3 Loans	(74,672)	(2,195)	-	-
	54,765	115,014	-	-
Current	54,765	115,014	-	-
Non-current	-	-	-	-



### Reconciliation of allowance accounts for losses on loans and advances to banks

### Dec-2022

### Group

In thousands of Nigerian Naira	Impairment on Stage 1 - 12 Months ECL	Impairment on Stage2 - Life Time ECL Not Credit Impaired	Impairment on Stage 3 - Non Perform- ing Loans	Total allowance for impairment
Balance at 1 January 2022	281	-	2,195	2,476
Foreign currency translation and other adjustments	-	-	-	-
Impairment allowances for the year	(281)	-	72,477	72,196
	-	-	74,672	74,672

### Dec-2021

### Group

In thousands of Nigerian Naira	Impairment on Stage 1 - 12 Months ECL	Impairment on Stage2 - Life Time ECL Not Credit Impaired	Impairment on Stage 3 - Non Perform- ing Loans	Total allowance for impairment
Balance at 1 January 2021	59,855	-	27,534	87,389
Foreign currency translation and other adjustments	3,015	-	-	3,015
Impairment allowances for the year	(62,589)	-	(25,339)	(87,928)
	281	-	2,195	2,476



Reconciliation of allowance accounts for losses on loans and advances to banks Group

	Total allowance for im- pairment	2,476	72,477	(281)	74,672			Total allowance for im- pairment	87,389	3,015	(62,589)	(25,339)	2,476
	Impair- ment on Stage 3 - Non Performing Loans	2,195	72,477		74,672			Impair- ment on Stage 3 - Non Performing	27,534	T		(25,339)	2,195
I e+oT				•			Total	Impairment on Stage 2 - Life Time ECL Not Credit Impaired	,			•	
	Impairment on Stage 1 - 12 Months ECL	281	•	(281)				Impairment on Stage 1 - 12 Months ECL	59,855	3,015	(62,589)	•	281
	Total allowance for impair- ment	,	•		•			Total allowance for impair- ment	-	1	•	1	•
2,04 <del>1</del>	Impairment on Stage 3 - Non Performing Loans		•				ers	Impairment on Stage 3 - Non Performing Loans		1		•	•
2	Impairment on Stage 2 - Life Time ECL Not Credit Impaired		•				Others	Impairment on Stage 2 - Life Time ECL Not Credit Impaired		1		•	
	Impair- ment on Stage 1 - 12 Months ECL	ı	•					Impairment on Stage 1-12 Months		•	•	1	
	Total allowance for impair- ment	954	72,394	(281)	73,067			Total allowance for impair- ment	19,781	1	281	(19,108)	954
- <del>+</del> +c	Impair- ment on Stage 3 - Non Per- forming Loans	673	72,394		73,067		afts	Impair- ment on Stage 3 - Non Per- forming Loans	19,781	1		(19,108)	673
afferbrance	Impair- ment on Stage 2 - Life Time ECL Not Credit Impaired		1				Overdrafts	Impair- ment on Stage 2 - Life Time ECL Not Credit Impaired		1	1	•	
	Impair- ment on Stage 1 - 12 Months ECL	281	•	(281)				Impair- ment on Stage 1- 12 Months ECL		•	281		281
	Total allowance for im- pairment	1,522	83	•	1,605			Total allowance for im- pairment	67,608	3,015	(62,870)	(6,231)	1,522
	Impair- ment on Stage 3 - Non Performing Loans	1,522	83	•	1,605		sui	Impair- ment on Stage 3 - Non Performing Loans	7,753	•	,	(6,231)	1,522
3460	Impair- ment on Stage 2 - Life Time ECL Not Credit Impaired		•				Loans	Impair- ment on Stage 2 - Life Time ECL Not Credit Impaired				•	•
	Impair- ment on Stage 1 - 12 Months ECL		•					Impairment on Stage 1 - 12 Months	59,855	3,015	(62,870)		•
Dec.2022	In thousands of Nigerian Naira	Balance at 1 January 2022	Impairment allowances for the year	Transfer be- tween stages	Balance, end of year	Group	Dec-2021	In thousands of Nigerian Naira	Balance at 1 January 2021	Foreign currency translation and other adjust-ments	Impairment allowances for the year	Transfer be- tween stages	Balance, end of year



28. Loans and advances to customers	Group	Group	Company	Company
In thousands of Nigerian Naira	Dec-2022	Dec-2021	Dec-2022	Dec-2021
Loans to individuals:				
Loans	241,389,561	221,613,629		
			-	-
Balance at 1 January 2022	33,160,066	27,401,788	-	-
Others¹	119,836	88,289	-	-
Gross loans	274,669,463	249,103,706	<u>-</u>	
Loans	(1,175,663)	(741,327)	-	-
Overdrafts	(253,055)	(466,263)	-	-
Others <sup>1</sup>	-	-	-	-
Impairment on Stage 1 - 12 Months ECL	(1,428,718)	(1,207,590)	-	-
Loans	(71,925)	(14,645)	-	-
Overdrafts	(93,364)	(216,199)	-	-
Others <sup>1</sup>	-	-	-	-
Impairment on Stage 2 - Life Time ECL Not Credit Impaired	(165,289)	(230,844)	-	-
Loans	(13,071,548)	(5,541,566)	-	-
Overdrafts	(10,330,965)	(9,023,896)	-	-
Others <sup>1</sup>	-	-	-	-
Impairment on Stage 3 - Non Performing Loans	(23,402,513)	(14,565,462)	-	-
Loans	(14,319,136)	(6,297,538)	-	-
Overdrafts	(10,677,384)	(9,706,358)	-	-
Others <sup>1</sup>	-	-	-	-
Total impairment	(24,996,520)	(16,003,896)	-	-
Loans	227,070,425	215,316,091	-	-
Overdrafts	22,482,682	17,695,430	-	-
Others <sup>1</sup>	119,836	88,289	-	-
Carrying amount	249,672,943	233,099,810	-	-
Loans to Non-individuals:				
Loans	1,464,020,686	1,435,840,806	-	-
Balance at 1 January 2021	184,933,409	177,525,112	-	-
Others <sup>1</sup>	48,689,202	23,822,332	-	-
Gross loans	1,697,643,297	1,637,188,250	-	-
Loans	(3,965,138)	(3,755,380)	-	-
Overdrafts	(2,524,114)	(2,755,291)	-	-
Others <sup>1</sup>	(1,173,601)	(83,024)	-	-
Impairment on Stage 1 - 12 Months ECL	(7,662,853)	(6,593,695)	-	-
Loans	(18,430,610)	(17,327,334)	-	-
Overdrafts	(4,021,154)	(853,508)	-	-
Others <sup>1</sup>		(104)	-	_
Impairment on Stage 2 - Life Time ECL Not Credit	(22,451,764)	(18,180,946)	-	-
Impaired	(24 439 836)	(35 008 540)	<u>-</u>	_
Impaired Loans	(24,439,836)	(35,008,540)	- -	-
Impaired	(24,439,836) (6,961,881) (1,267)	(35,008,540) (7,917,498)	-	-



Total carrying amount (individual and non individual)	1,885,798,639	1,802,587,381	-	-
Carrying amount	1,636,125,696	1,569,487,571	-	-
Others <sup>1</sup>	47,514,334	23,739,204	-	-
Overdrafts	171,426,260	165,998,815	-	-
Loans	1,417,185,102	1,379,749,552	-	-
Total impairment	(61,517,601)	(67,700,679)	-	-
Others <sup>1</sup>	(1,174,868)	(83,128)	-	-
Overdrafts	(13,507,149)	(11,526,297)	-	-
Loans	(46,835,584)	(56,091,254)	-	-

<sup>&</sup>lt;sup>1</sup> Others include Usances and Usances Settlement

Current	1,163,965,276	1,077,569,145	-	-
Non-current	721,833,363	725,018,236	-	-

### Reconciliation of allowance accounts for losses on loans and advances to INDIVIDUALS Dec-2022 Group

In thousands of Nigerian Naira	Impairment on Stage 1 - 12 Months ECL	Impairment on Stage2 - Life Time ECL Not Credit Impaired	Impairment on Stage 3 - Non Perform- ing Loans	Total allowance for impairment
Balance at 1 January 2022	1,207,590	230,844	14,565,462	16,003,896
Foreign currency translation and other adjustments	56,368	(23,165)	12,524	45,727
Impairment allowances for the year	164,760	(42,390)	9,218,667	9,341,037
Recovery	-	-	(333,022)	(333,022)
Transfer between stages	-	-	-	-
Financial assets derecognised	-	-	(61,118)	(61,118)
Balance, end of year	1,428,718	165,289	23,402,513	24,996,520

### Reconciliation of allowance accounts for losses on loans and advances to INDIVIDUALS Dec-2021 Group

In thousands of Nigerian Naira	Impairment on Stage 1 - 12 Months ECL	Impairment on Stage2 - Life Time ECL Not Credit Impaired	Impairment on Stage 3 - Non Perform- ing Loans	Total allowance for impairment
Balance at 1 January 2021	777,438	44,383	11,131,410	11,953,231
Foreign currency translation and other adjustments	25,901	1,050	21,535	48,486
Impairment allowances for the year	404,251	185,411	3,787,963	4,377,625
Recovery	-	-	(163,607)	(163,607)
Transfer between stages	-	-	-	-
Financial assets derecognised	-	-	(211,839)	(211,839)
Balance, end of year	1,207,590	230,844	14,565,462	16,003,896



### Reconciliation of allowance accounts for losses on Loans to NON - INDIVIDUALS

### Dec-2022 Group

In thousands of Nigerian Naira	Impairment on Stage 1 - 12 Months ECL	Impairment on Stage2 - Life Time ECL Not Credit Impaired	Impairment on Stage 3 - Non Perform- ing Loans	Total allowance for impairment
Balance at 1 January 2022	6,593,695	18,180,946	42,926,038	67,700,679
Foreign currency translation and other adjustments	(616,704)	(627,130)	(758,562)	(2,002,396)
Impairment allowances for the year	1,685,862	4,897,948	(4,010,498)	2,573,312
Recovery	-	-	(109,076)	(109,076)
Transfer between stages	-	-	-	-
Financial assets derecognised	-	-	(6,644,918)	(6,644,918)
Balance, end of year	7,662,853	22,451,764	31,402,984	61,517,601

### Reconciliation of allowance accounts for losses on Loans to NON - INDIVIDUALS

### Dec-2021 Group

In thousands of Nigerian Naira	Impairment on Stage 1 - 12 Months ECL	Impairment on Stage2 - Life Time ECL Not Credit Impaired	Impairment on Stage 3 - Non Perform- ing Loans	Total allowance for impairment
Balance at 1 January 2021	5,741,522	17,874,085	45,408,326	69,023,933
Foreign currency translation and other adjustments	(199,011)	(1,616,240)	7,272,319	5,457,068
Impairment allowances for the year	1,051,184	1,923,101	1,267,170	4,241,455
Recovery	-	-	(618,147)	(618,147)
Transfer between stages	-	-	-	-
Financial assets derecognised	-	-	(10,403,630)	(10,403,630)
Balance, end of year	6,593,695	18,180,946	42,926,038	67,700,679



Reconciliation of allowance accounts for losses on loans and advances to INDIVIDUALS Group

Dec-2022		이	Loans			Overdrafts	afts			Others	93			Total	_	
In thousands of Nigerian Naira	Impair- ment on Stage 1 - 12 Months ECL	Impair- ment on Stage 2 - Life Time ECL Not Credit Impaired	Impair- ment on Stage 3 - Non Performing Loans	Total allowance for impair- ment	Impair- ment on Stage 1- 12 Months ECL	Impair- ment on Stage 2 - Life Time ECL I Not Credit Impaired	Impair- ment on Stage 3 - Non Performing	Total allowance for impair- ment	Impair- ment on Stage 1 - 12 Months ECL	Impairment on Stage 2 - Life Time ECL Not Credit Impaired	Impairment on Stage 3 - Non Performing Loans	Total allow- ance for impair- ment	Impairment on Stage 1 - 12 Months ECL	Impairment on Stage 2 - Life Time ECL Not Credit Impaired	Impair- ment on Stage 3 - Non Performing Loans	Total allowance for impair- ment
Balance at 1 January	741,327	14,645	5,541,566	6,297,537	466,263	216,199	9,023,896	6,706,359	1	'		1	1,207,590	230,844	14,565,462	16,003,896
Foreign currency translation and other adjustments	46,384	(10,080)	6,995	43,299	9,984	(13,085)	5,529	2,428		•	•	1	56,368	(23,165)	12,524	45,727
Impairment allowances for the year	875,648	23,197	7,601,752	8,500,597	(710,888)	(65,587)	1,616,915	840,440	•		•	1	164,760	(42,390)	9,218,667	9,341,037
Recovery	(487,696)	44,163	(44,627)	(488,160)	487,696	(44,163)	(288,395)	155,138		•	1	1	•	ı	(333,022)	(333,022)
Transfer be- tween stages			,	•	1				1	1				,		1
Financial assets derecognised	r	•	(34,138)	(34,138)	•		(26,980)	(26,980)	1	,	1	1	•	1	(61,118)	(61,118)
Balance, end of year	1,175,663	71,925	13,071,548	14,319,135	253,055	93,364	10,330,965	10,677,384	•		•	•	1,428,718	165,289	23,402,513	24,996,520



aroup																
Dec-2021		Ģ	Loans			Overdrafts	afts			Others	S			Total		
In thousands of Nigerian Naira	Impair- ment on Stage 1 - 12 Months ECL	Impair- ment on Stage 2 - Life Time ECL Not Credit Impaired	Impair- ment on Stage 3 - Non Performing	Total allowance for impair- ment	Impair- ment on Stage 1 - 12 Months ECL	Impair- ment on Stage 2 - Life Time ECL Not Credit Impaired	Impair- ment on Stage 3 - Non Performing	Total allowance for impair- ment	Impair- ment on Stage 1 - 12 Months ECL	Impairment on Stage 2 - Life Time ECL Not Credit Impaired	Impairment on Stage 3 - Non Performing Loans	Total allow- ance for impair- ment	Impairment on Stage 1 - 12 Months ECL	Impairment on Stage 2 - Life Time ECL Not Credit Impaired	Impair- ment on Stage 3 - Non Performing Loans	Total allowance for impair- ment
Balance at 1 January	800'809	37,564	5,008,406	5,648,977	174,430	6,819	6,123,004	6,304,254		1	•	1	777,438	44,383	11,131,410	11,953,231
Foreign currency trans-lation and other adjustments	15,900	29	8,193	24,160	10,001	683	13,342	24,326			•		25,901	1,050	21,535	48,486
Impairment allowances for the year	122,419	(22,986)	526,051	625,484	281,832	208,397	3,261,912	3,752,141	ı			1	404,251	185,411	3,787,963	4,377,625
Transfer be- tween stages	•		•			•	•	1			1	· ·	ī	•		,
Recovery	•				•		(163,607)	(163,607)	i	,	•	1	•	1	(163,607)	(163,607)
Financial assets derecognised	•	•	(1,084)	(1,084)	•	•	(210,755)	(210,755)		,		1		•	(211,839)	(211,839)
Balance, end of year	741,327	14,645	5,541,566	6,297,537	466,263	216,199	9,023,896	9,706,359	•	•	•	•	1,207,590	230,844	14,565,462	16,003,896



Reconciliation of allowance accounts for losses on Loans to NON - INDIVIDUALS Group

Dec-2022		의	Loans			Overdrafts	afts			Others	ST			Ď	Total	
In thousands of Nigerian Naira	Impair- ment on Stage 1 - 12 Months	Impair- ment on Stage 2 - Life Time ECL Not Credit Impaired	Impair- ment on Stage 3 - Non Performing	Total allowance for impair- ment	Impair- ment on Stage 1 - 12 Months ECL	Impair- ment on Stage 2 - Life Time ECL Not Credit Impaired	Impair- ment on Stage 3 - Non Performing	Total allowance for impair- ment	Impair- ment on Stage 1 - 12 Months ECL	Impairment on Stage 2 - Life Time ECL Not Credit Impaired	Impairment on Stage 3 - Non Performing Loans	Total allowance for im- pairment	Impair- ment on Stage 1 - 12 Months ECL	Impair- ment on Stage 2 - Life Time ECL Not Credit Impaired	Impair- ment on Stage 3 - Non Performing Loans	Total al- lowance for impairment
Balance at 1 January	3,755,380	17,327,334	35,008,540	56,091,254	2,755,291	853,508	7,917,498	11,526,297	83,024	104		83,128	6,593,695	18,180,946	42,926,038	67,700,679
Foreign currency translation and other adjust-ments	(319,110)	(514,810)	(499,305)	(1,333,225)	(203,142)	(112,320)	(259,210)	(574,672)	(94,452)	•	(47)	(94,499)	(616,704)	(627,130)	(758,562)	(2,002,396)
Impairment allowances for the year	528,868	1,618,086	(4,788,817)	(2,641,863)	(28,035)	3,279,966	776,737	4,028,668	1,185,029	(104)	1,582	1,186,507	1,685,862	4,897,948	(4,010,498)	2,573,312
Recovery			(109,076)	(109,076)	•		T		T	•		1	•		(109,076)	(109,076)
Transfer between stages	ı	1	•		1	•	ı	1	ı	1	ı	ı		•	1	1
Financial assets derecognised		•	(5,171,506)	(5,171,506)		•	(1,473,144) (1,473,144)	(1,473,144)			(268)	(268)		•	(6,644,918)	(6,644,918)
Balance, end of year	3,965,138	18,430,610	24,439,836	46,835,584	2,524,114	4,021,154	6,961,881	13,507,149	1,173,601	•	1,267	1,174,868	7,662,853	22,451,764	31,402,984	61,517,601



aroup																
Dec-2021		2	Loans			Overdrafts	afts			Others	ars			Total	<u></u>	
In thousands of Nigerian Naira	Impair- ment on Stage 1 - 12 Months ECL	Impair- ment on Stage 2 - Life Time ECL Not Credit Impaired	Impair- ment on Stage 3 - Non Performing	Total allowance for impair- ment	Impair- ment on Stage 1 - 12 Months ECL	Impair- ment on Stage 2 - Life Time ECL Not Credit Impaired	Impair- ment on Stage 3 - Non Performing	Total allowance for impair- ment	Impair- ment on Stage 1 - 12 Months ECL	Impairment on Stage 2 - Life Time ECL Not Credit Impaired	Impairment on Stage 3 - Non Performing Loans	Total allowance for im- pairment	Impair- ment on Stage 1 - 12 Months ECL	Impair- ment on Stage 2 - Life Time ECL Not Credit Impaired	Impair- ment on Stage 3 - Non Performing	Total al- lowance for impairment
Balance at 1 January	4,199,404	16,073,623	37,303,390	57,576,417	1,537,332	1,800,462	8,086,935	8,086,935 11,424,729	4,786		18,001	22,787	5,741,522	17,874,085	45,408,326	69,023,933
Foreign currency translation and other adjust-ments	(113,345)	(1,540,356)	7,331,640	5,677,939	(83,160)	(75,875)	(59,321)	(218,356)	(2,506)	(6)	•	(2,515)	(199,011)	(1,616,240)	7,272,319	5,457,068
Impairment allowances for the year	(330,679)	2,794,067	(6,803,997)	(4,340,609)	1,301,119	(871,079)	8,089,167	8,519,207	80,744	113	(18,001)	62,856	1,051,184	1,923,101	1,267,169	4,241,454
Recovery	1	•	•	1	1	ı	(618,147)	(618,147)	ı	,	ı	1	ı	•	(618,147)	(618,147)
Transfer between stages							1		1	i	1	1				1
Financial assets derecognised	r	1	(2,822,493)	(2,822,493)	1		(7,581,137)	(7,581,137)	r	•	1	1	r	1	(10,403,630)	(10,403,630)
Balance, end of year	3,755,380	17,327,334	35,008,540	56,091,254	2,755,291	853,508	7,917,497	11,526,296	83,024	104	•	83,128	6,593,695	18,180,946	42,926,037	67,700,678



### 29 Investment in subsidiaries

### (a) (i) Investment in subsidiaries comprises:

	Company	Company	Company	Company
	Dec-2022	Dec-2021	Dec-2022	Dec-2021
	% ownership	% ownership	<b>⇔</b> '000	<b>⇔'000</b>
GTB Nigeria	100.00	100.00	138,186,703	138,186,703
Habari Pay (Payment Company)	100.00	100.00	3,100,000	3,624,872
GT Fund Managers	100.00	0.00	4,036,560	-
GT Pension Fund Adminstrator	100.00	0.00	17,633,297	-
		-	162,956,560	141,811,575

GTBank Nigeria Limited has investment in the following subsidiaries:

	Dec-2022	Dec-2021
	% ownership	% ownership
GTB Gambia	77.81	77.81
GTB Sierra Leone	83.74	83.74
GTB Ghana	98.32	98.32
GTB UK Limited	100.00	100.00
GTB Liberia Limited	99.43	99.43
GTB Cote D'Ivoire Limited	100.00	100.00
GTB Kenya Limited	71.01	70.00
GTB Tanzania	76.20	76.20

### (a) (ii) The movement in investment in subsidiaries during the year is as follows:

	Company	Company
In thousands of Nigerian Naira	Dec-2022	Dec-2021
Balance, beginning of the year	141,811,575	-
Additions during the year	21,669,857	-
Reclassification to PPE	(484,980)	-
Reclassification to Other Assets	(39,892)	-
Recognition of investment on transition to Holding Company	-	138,186,703
Investment in Payment Company	-	3,624,872
Balance, end of the year	162,956,560	141,811,575

During the year 2022, Guaranty Trust Holding Company Plc completed the acquisition of 100% shares in Investment One Pension Managers Limited in February 2022 and Investment One Funds Management Limited in January 2022 (rebranded as Guaranty Trust Pension Managers Limited and Guaranty Trust Fund Manager Limited respectively) by furnishing a consideration of \(\pm\)7,633,296,000 and \(\pm\)4,036,560,000 for the two entities respectively.

The group further injected the sum of  $\sharp$ 10,000,000,000 as additional equity into Guaranty Trust pension Managers Limited to boost the entity's working capital and in compliance with the new capital requirement specified by PENCOM.



# **Investment One Funds Management Limited**

Fair Value recognised on acquisition	
	₩'000
Assets	
Cash and cash equivalents	4,375,957
Financial assets at fair value through OCI	382,716
Other assets	145,317
Property, plant and equipment	8,582
Intangible assets	21,795
Total Assets	4,934,367
Liabilities	
Funds under management	4,337,250
Other liabilities	156,215
Current income tax payable	20,653
Deferred tax liabilities	1,092
Total Liabilities	4,515,210
Total Identifiable net assets at fair value	419,157
Good will arising on acquisition	3,617,403
Purchased consideration transferred	4,036,560

Cash flow on acquisition	
	₩'000
Net Cash acquired with the subsidiary	4,375,957
Cash paid	(4,036,560)
Net cash flow on acquisition	339,397



# **Investment One Pension Managers Limited**

Fair Value recognised on acquisition	
	₩'000
Assets	
Cash And Cash Equivalents	34,629
Receivables	45,126
Investments At Amortised Cost	1,137,949
Property And Equipment	36,025
Intangible Assets	20,304
Other Assets	101,556
Total Assets	1,375,589
Liabilities	
Other Liabilities	61,661
Current Tax Liabilities	167,037
Deferred Tax Liabilities	853
Total Liabilities	229,551
Total identifiable net assets at fair value	1,146,038
Goodwill arising on acquisition	6,487,258
Purcahsed consideration transferred	7,633,296

Cash flow on acquisition	
	₩'000
Net Cash acquired with the subsidiary	34,629
Cash paid	(7,633,296)
Net cash flow on acquisition	(7,598,667)

Please refer to Note 43 for more information on the Group structure



Condensed results of consolidated entities

(b) Condensed results of the consolidated entities as at 31 Dec 2022, are as follows:

# Full year profit and loss

Dec-2022

			West	West Africa Subsidia	iaries		East Africa	East Africa Subsidiaries	United Kingdom	Non-Ba	Non-Banking Subsidiaries	ries	
In thousands of Nigerian Naira	GT Bank Nigeria	GT Bank Ghana	GT Bank Sierra Leone	GT Bank Liberia	GT Bank Gambia	GT Bank Cote D'Ivoire	GT Bank Kenya Group	GT Bank Tanzania	GT Bank UK	Habari Pay Ltd	Asset Man- agement	Pension Fund	Staff Investment Trust
Operating income	340,912,155	22,554,245	7,329,257	7,658,120	6,914,047	8,804,677	16,448,796	1,022,301	9,439,831	1,542,667	675,333	1,429,144	3,693,984
Operating expenses	(151,346,732)	(11,717,296)	(3,634,202)	(4,453,485)	(2,576,340)	(2,594,277)	(8,068,219)	(1,148,273)	(11,051,384)	(597,923)	(389,124)	(631,912)	1
Loan impairment charges	(8,937,161)	(602,438)	(1,018,818)	(257,849)	79,393	(215,729)	(1,028,405)	(685'5)	1	•	1	,	1
Profit before tax	180,628,262	10,234,511	2,676,237	2,946,786	4,417,100	5,994,671	7,352,172	(131,511)	(1,611,553)	944,744	286,209	797,232	3,693,984
Taxation	(35,332,051)	(4,074,649)	(680,204)	(736, 160)	(1,192,618)	(24,095)	(2,826,320)	(6,349)	-	(108,210)	•	•	'
Profit after tax	145,296,211	6,159,862	1,996,033	2,210,626	3,224,482	5,970,576	4,525,852	(137,860)	(1,611,553)	836,534	286,209	797,232	3,693,984
Condensed finan- cial position													
Dec-2022			West	West Africa Subsidiaries	aries		East Africa	East Africa Subsidiaries	United Kingdom	Non-Ba	Non-Banking Subsidiaries	ries	
In thousands of Nigerian Naira	GT Bank Nigeria	GT Bank Ghana	GT Bank Sierra Leone	GT Bank Liberia	GT Bank Gambia	GT Bank Cote D'Ivoire	GT Bank Kenya Group	GT Bank Tanzania	GT Bank UK	Habari Pay Ltd	Asset Man- agement	Pension Fund	Staff Investment Trust
Assets													
Cash and bank balances	1,158,889,194	95,748,106	16,012,503	22,414,132	18,111,893	9,806,647	48,297,811	5,129,128	245,790,439	3,338,783	68,177,716	11,260,469	4,958,347
Loans and advances to banks	54,765	•	1	1	•	1	1	1	1	ı	•	•	1
Loans and advances to customers	1,577,191,692	109,043,588	8,718,469	50,411,953	11,060,033	14,317,420	76,128,396	4,413,493	34,513,596	•	1	1	1
Financial assets at fair value through profit or loss	121,100,236	7,682,139	1	1	T	1	1	1	1	1	1	1	1



Investment secu- rities:											•	•	
– Fair Value through other comprehensive Income	242,427,005	119,400	T	1	27,074,621	11,256	31,686,945	1	59,935,442	1	354,144	1	32,411,118
<ul><li>Held at amortised cost</li></ul>	564,639,326	564,639,326 114,738,004	24,647,911	27,429,714	18,381,700	73,975,626	37,759,960	1,849,279	1		2	•	'
Derivative financial assets	33,913,351	1	1	1	1	I	ī	•	•	1	•	1	•
Investment in subsidiaries	57,595,367	1	•	1	1	ı	ı	•	•	1	•	1	•
Assets pledged as collateral	71,657,322	8,536,228	•	1	1	I	715,512	•	1	1	•	1	•
Restricted deposits and other assets	1,201,213,842	32,551,153	255,751	4,431,785	4,668,095	3,444,515	2,865,642	370,581	7,384,068	427,808	350,623	593,355	1
Property and equipment	171,453,365	7,206,908	1,060,375	4,777,499	3,080,776	3,083,270	3,360,123	1,530,934	1,274,810	34,842	2,275	101,497	•
Intangible assets	8,441,368	522,757	75,325	226,837	77,997	49,368	565,172	133,387	•	269,686	63	15,867	1
Deferred tax assets	-	7,687,915	330,929			•	1,788,955	1	1,132,979		•	42,321	•
Total assets	5,208,576,833	383,836,198	51,101,263	109,691,920	82,455,115	104,688,102	203,168,516	13,426,802	350,031,334	4,071,119	68,884,822	12,013,508	37,369,465
Financed by:													
Deposits from banks	480,474	1	1	•	•	15,010,543	19,829	•	191,534,095	•	•	•	,
Deposits from customers	3,550,818,948	302,956,606	39,440,391	95,794,940	72,227,333	67,484,168	154,974,868	9,313,301	129,113,711	•	68,007,959	1	•
Financial liabilities held for trading	1,830,228	•	ſ	1	r	1	1	•	•	•	•	1	1
Derivative financial liabilities	4,367,494	•	•	•	1	1		1	ı	•	•	•	1
Current income tax liabilities	33,759,991	•	•	644,112	318,226	1	493,088	1	ı	89,846	2,579	17	1
Other liabilities	685,199,709	8,713,009	696,848	2,021,832	1,524,586	2,712,944	3,583,541	465,742	13,524,308	44,740	63,236	76,717	6,322,112
Other borrowed funds	126,225,654	1	•	1	1	I	302,451	'	•		•	•	'
Deferred tax liabilities	9,942,048	292,873	'	268,132	5,016		•	'	30,591	İ	1,091	'	'
Total liabilities	4,412,624,546	311,962,488	40,137,239	98,729,016	74,075,161	85,207,655	159,373,777	9,779,043	334,202,705	134,586	68,074,867	76,734	6,322,112
Equity and reserve	795,952,287	71,873,710	10,967,024	10,962,904	8,379,954	19,480,447	43,794,739	3,647,759	15,828,629	3,936,533	956'608	11,936,774	31,047,353
	5,208,576,833	383,836,198	51,101,263	109,691,920	82,455,115	104,688,102	203,168,516	13,426,802	350,031,334	4,071,119	68,884,822	12,013,508	37,369,465



# Condensed cash flow

Dec-2022			We	West Africa Subsidiaries	iaries		East Africa Subsidiaries	ubsidiaries	United Kingdom	Non-B	Non-Banking Subsidiaries	laries	
In thousands of Nigerian Naira	GT Bank Nigeria	GT Bank Ghana	GT Bank Sierra Leone	GT Bank Liberia	GT Bank Gambia	GT Bank Cote D'Ivoire	GT Bank Kenya Group	GT Bank Tanzania	GT Bank UK	Habari Pay Ltd	Asset Manage- ment	Pension Fund	Staff Investment Trust
Net cash flow:													
- from operating activities	671,361,457	671,361,457 143,709,170	8,901,980	22,626,379	267,324	31,895,704	25,365,316	1,865,451	68,187,413	73,091	68,562,240	11,377,833	(6,067,649)
- from investing activities	(28,608,189)	(28,608,189) (70,981,975) (6,171,006) (19,549,860)	(6,171,006)	(19,549,860)	(2,263,889)	(27,739,931)	(12,852,910)	(789,653)	(15,373,626)	165,692	(30,378)	(471,510)	7,921,521
- from financing activities	(111,145,046)	•	1		(1,613,833)	•	(7,193,431)	1	•	•	1		1
Increase in cash and cash equivalents	531,608,222	72,727,195	2,730,974	3,076,519	(3,610,398)	4,155,773	5,318,975	1,075,798	52,813,787	238,783	68,531,862	10,906,323	1,853,872
Cash balance, beginning of year	567,906,781		71,032,403 24,340,450	19,690,275	23,661,006	5,614,176	45,036,392	3,892,604	203,573,820	3,100,000		1	3,104,475
Effect of exchange difference	40,909,268	40,909,268 (16,116,231) (8,453,672)	(8,453,672)	946,039	(1,938,715)	369'98	(890,587)	160,727	(10,597,168)	•	•	•	•
Cash balance, end of year	1,140,424,271	1,140,424,271 127,643,367 18,617,752	18,617,752	23,712,833	18,111,893	9,806,647	49,464,780	5,129,129	245,790,439	3,338,783	68,531,862	10,906,323	4,958,347



Condensed results of the consolidated entities of the GT Bank Kenya Group as at 31 Dec 2022, are as follows:

# Profit and loss Dec-2022

In thousands of Nigerian Naira	GT Bank Kenya	GT Bank Uganda	GT Bank Rwanda
Operating income	9,073,012	2,336,499	5,039,285
Operating expenses	(3,467,051)	(1,655,433)	(2,945,735)
Loan impairment charges	(772,456)	150,354	(406,303)
Profit before tax	4,833,505	831,420	1,687,247
Taxation	(2,100,195)	(141,973)	(584,152)
Profit after tax	2,733,310	689,447	1,103,095

# Condensed financial position

# Dec-2022

In thousands of Nigerian Naira	GT Bank Kenya	GT Bank Uganda	GT Bank Rwanda
Assets			
Cash and bank balances	17,692,309	9,204,398	21,401,104
Loans and advances to customers	49,348,205	9,299,333	17,480,858
Investment securities:			
– Fair Value through other comprehensive Income	31,686,945	-	-
– Held at amortised cost	8,895,495	10,589,544	18,274,921
Assets pledged as collateral		715,512	-
Restricted deposits and other assets	1,698,206	764,777	1,437,112
Investment in subsidiaries	12,646,261	-	-
Property and equipment	819,879	630,688	1,909,556
Intangible assets	189,657	133,745	160,067
Deferred tax assets	660,106	862,309	266,540
Total assets	123,637,063	32,200,306	60,930,158

# Financed by:

	123,637,063	32,200,306	60,930,158
Equity and reserve	38,036,821	6,682,581	11,639,875
Total liabilities	85,600,242	25,517,725	49,290,283
Deferred tax liabilities	-	-	-
Other borrowed funds	-	-	302,451
Current income tax liabilities	553,114	-	972,060
Other liabilities	1,274,571	714,279	1,597,078
Deposits from customers	83,763,924	24,792,250	46,418,694
Deposits from banks	8,633	11,196	-



Dec-2021			West	West Africa Subsidiaries	ries		East Africa	East Africa Subsidiaries	United Kingdom	Non-Ban	Non-Banking Subsidiaries	aries	
In thousands of Nigerian Naira	GT Bank Nigeria	GT Bank Ghana	GT Bank Sierra Leone	GT Bank Liberia	GT Bank Gambia	GT Bank Cote D'Ivoire	GT Bank Kenya Group	GT Bank Tanzania	GT Bank UK	Habari Pay	Asset Manage- ment	Pension Fund	Staff In- vestment Trust
Condensed profit and loss													
Operating income	303,977,853	303,977,853 45,202,650	8,440,763	7,015,884	6,038,172	5,514,503	17,062,256	830,805	4,317,283	,	1	ı	3,753,722
Operating expenses	(123,767,504) (11,014,434)	(11,014,434)	(3,521,285)	(3,952,437)	(2,406,290)	(2,439,816)	(8,056,279)	(1,087,114)	(5,474,946)		•		•
Loan impairment charges	(4,088,901)	(345,812)	(1,379,377)	(412,523)	116,922	(289,942)	(2,110,892)	(20,630)	•	•	•	1	1
Profit/(loss) before tax	176,121,448	33,842,404	3,540,101	2,650,924	3,748,804	2,784,745	6,895,085	(276,939)	(276,939) (1,157,663)				3,753,722
Taxation	(29,937,381) (11,844,815)	(11,844,815)	(885,025)	(662,854)	(1,024,015)	(3,954)	(2,287,723)	(3,910)	(8,513)	•	•	•	1
Profit/(loss) after tax	146,184,067	21,997,589	2,655,076	1,988,070	2,724,789	2,780,791	4,607,362	(280,849)	(280,849) (1,166,176)				3,753,722



Condensed results of the consolidated entities as at 31 December 2021, are as follows:

Dec-2021			West	West Africa Subsidiaries	aries		East Africa Subsidiaries	ubsidiaries	United Kingdom	Non-Bank	Non-Banking Subsidiaries	ies	
In thousands of Nigerian Naira	GT Bank Nigeria	GT Bank Ghana	GT Bank Sierra Leone	GT Bank Liberia	GT Bank Gambia	GT Bank Cote D'Ivoire	GT Bank Ken- ya Group	GT Bank Tanzania	GT Bank UK	Habari Pay	Asset Manage- ment	Pen- sion Fund	Staff In- vestment Trust
Condensed financial position													
Assets													
Cash and bank balances	588,572,038	71,032,403	24,340,450	19,690,275	23,661,006	5,614,176	45,036,392	3,892,604	203,573,820	3,100,000			3,104,475
Loans and advances to banks	115,014	1	1	1	1	1	1	•	•		1	1	1
Loans and advances to customers		1,475,674,160 119,444,663 13,438,382	13,438,382	38,257,571	8,213,027	15,665,519	94,333,936	3,747,006	33,813,118		•	1	1
Derivative financial assets	24,913,435	1	1	1	1	1	1	,	•	1	1	ı	1
Financial assets at fair value through profit or loss	42,643,770	61,753,881				1	•	1	1			1	ı
Investment securities:													
– Fair Value through other com- prehensive Income	162,911,719	1	1	1	36,799,328	11,269	31,958,225	1	48,265,108	1	1	1	36,638,655
<ul> <li>Held at amortised cost</li> </ul>	651,174,123	68,178,408	30,457,541	9,104,985	12,594,879	46,910,350	27,354,033	1,148,896	•		1		1
Investment in subsidiaries	56,903,032	•			1	1	1	•		•		1	1
Assets pledged as collateral	68,430,170	10,436,053	1	1	1	1	407,687	,	•	1	1	ı	1
Restricted deposits and other assets	1,099,888,166	34,075,205	1,443,045	3,907,170	1,201,661	1,130,065	4,156,599	571,778	896,232			1	ı
Property and equipment	176,560,154	5,495,506	1,114,719	3,178,716	3,275,903	2,943,186	3,716,190	1,274,522	405,670	524,873	1	1	1
Intangible assets	9,247,353	255,094	105,653	149,540	111,279	59,231	846,949	192,516	•	•	1	1	1
Deferred tax assets	ſ	159,002	17,799	•	ſ	1	2,298,532	•	712,605	-	-	-	1
Total assets	4,357,033,134	370,830,215	70,917,589	74,288,257	85,857,083	72,333,796	210,108,543	10,827,322	287,666,553	3,624,873			39,743,130



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Deposits from banks	658,166	1	191,882	I	•	1,300	977,581	•	171,064,084	1	1	1	•
Deposits from customers	3,235,602,200	3,235,602,200 276,090,345 52,997,387	52,997,387	61,502,475	61,502,475 73,352,577 56,835,804	56,835,804	156,223,786	6,618,079	96,244,033	1		,	1
Financial liabilities held for trading	1	•	•	•	•		•	•	ı	1			ı
Derivative financial liabilities	1,580,971	•	1	•	1	•	1	•	•	1	1	,	1
Current income tax liabilities	19,553,720	396,178	858,478	588,205	307,058	1	972,529	•	1	ľ	1	1	1
Other liabilities	200,258,619	6,090,964	2,082,144	3,254,235	2,304,369	2,554,112	4,578,216	260,507	1,735,488	1	1	,	8,162,224
Other borrowed funds	146,965,178		1	ı	1	•	6,932,321	•	1	ı	1		1
Deferred tax liabilities	5,578,697	237,350		106,575	52,191	•	212,404	•	71,613	1	-		1
Total liabilities	3,610,197,551	3,610,197,551 282,814,837	56,129,891	65,451,490	76,016,195	59,391,216	169,896,837	7,178,586	269,115,218	,		,	8,162,224
Equity and reserve	746,835,583	88,015,378 14,787,698	14,787,698	8,836,767	9,840,888	12,942,580	40,211,706	3,648,736	18,551,335 3,624,873	3,624,873	-	- 3	31,580,906
	4,357,033,134	4,357,033,134 370,830,215 70,917,589	70,917,589	74,288,257	74,288,257 85,857,083	72,333,796	210,108,543 10,827,322		287,666,553 3,624,873	3,624,873		. 33	39,743,130

Dec-2021			West Af	Africa Subsidiaries	ries		East Africa Subsidiaries	ubsidiaries	United Kingdom	Non-Ban	Non-Banking Subsidiaries	ries	
In thousands of Nigerian Naira	GT Bank Nigeria	GT Bank Ghana	GT Bank Sierra Leone	GT Bank Liberia	GT Bank Gambia	GT Bank Cote D'Ivo- ire	GT Bank Kenya Group	GT Bank Tanzania	GT Bank UK	Habari Pay	Asset Manage- ment	Pen- sion Fund	Staff Invest- ment Trust
Condensed cash flow													
Net cash flow:													
- from operating activities	4,157,726	4,157,726 (13,348,170)	10,806,974	13,586,779	21,067,283	21,075,502	6,692,039	2,067,166	13,935,728				(11,325,265)
- from investing activities	4,671,628	48,975,782	(4,538,336)	(8,351,001)	(10,931,136) (19,287,981)	(19,287,981)	(2,962,519)	(159,349)	(12,042,082)	1	1	1	11,408,009
- from financing activities	(8,829,354)	(7,191,891)	1	٠	(1,172,698)	•	6,499,575					1	1
Increase in cash and cash													
equivalents	,	28,435,721	6,268,638	5,235,778	8,963,449	1,787,521	10,229,095	1,907,817	1,893,646	,		•	82,744
Cash balance, beginning of year	ı	42,691,773	19,055,295	13,759,785	13,890,005	3,843,033	34,170,878	1,860,984	192,030,686	•		1	3,021,731
Effect of exchange difference	•	667,783	(983,483)	694,711	807,552	(16,378)	630,023	123,804	9,649,487	•		٠	1
Cash balance, end of year	•	71,795,277	24,340,450	19,690,274	23,661,006	5,614,176	45,029,996	3,892,605	203,573,819	•	•		3,104,475



Condensed results of the consolidated entities of the GT Bank Kenya Group as at 31 December 2021, are as follows:

# Profit and loss Dec-2021

In thousands of Nigerian Naira	GT Bank Kenya	GT Bank Uganda	GT Bank Rwanda
Operating income	9,280,073	2,428,935	5,353,248
Operating expenses	(3,839,767)	(1,643,659)	(2,572,853)
Loan impairment charges	(2,059,312)	(54,687)	3,107
Profit before tax	3,380,994	730,589	2,783,502
Taxation	(1,275,572)	(107,715)	(894,459)
Profit after tax	2,105,422	622,874	1,889,043

# Condensed financial position

# Dec-2021

In thousands of Nigerian Naira	GT Bank Kenya	GT Bank Uganda	GT Bank Rwanda
Assets			
Cash and cash equivalents	8,118,641	16,128,240	20,789,511
Loans and advances to customers	63,865,109	8,664,462	21,804,365
Investment securities:			
– Fair Value through other comprehensive Income	31,958,225	-	-
– Held at amortised cost	9,621,689	4,815,823	12,916,521
Assets pledged as collateral	-	407,687	-
Other assets	1,804,088	379,809	1,302,037
Investment in subsidiaries	12,950,226	-	-
Property and equipment	1,434,851	712,800	2,044,923
Intangible assets	315,168	202,480	245,632
Deferred tax assets	1,664,640	838,372	-
Total assets	131,732,637	32,149,673	59,102,989

# Financed by:

	131,732,637	32,149,673	59,102,989
Equity and reserve	37,378,043	5,776,109	9,934,310
Total liabilities	94,354,594	26,373,564	49,168,679
Other borrowed funds	6,526,158	-	406,163
Deferred tax liabilities	137,625	-	74,779
Other liabilities	1,736,820	891,191	1,950,205
Current income tax liabilities	-	-	972,529
Deposits from customers	85,600,307	24,858,476	45,765,003
Deposits from banks	353,684	623,897	-



Property and equipment and Right of use assets

Group

30 (a)

Cost

	plodesel					Capital	
In thousands of Nigerian Naira	improvement and buildings <sup>1</sup>	ROU Assets <sup>3</sup>	Furniture & equipment	Motor vehicle	Aircraft	work-in - progress <sup>2</sup>	Total
Balance at 1 January 2022	134,044,767	43,482,028	142,137,203	15,900,882	ı	18,004,145	353,569,025
Exchange difference	(1,169,354)	(1,570,662)	(1,676,523)	(607,049)	ı	(343,099)	(5,366,687)
Additions	3,320,300	3,594,815	13,061,819	1,524,836	1	4,368,959	25,870,729
Disposals	(320,384)	1	(162,292)	(1,112,285)	ı	1	(1,594,961)
Transfers	7,573,663	504,502	3,119,285	274,480	ı	(11,471,930)	1
Assets of subsidiaries acquired	4,118	1	188,096	95,062	1	-	287,276
Balance at 31 December 2022	143,453,110	46,010,683	156,667,588	16,075,926	•	10,558,075	372,765,382
Balance at 1 January 2021	111,437,779	1	128,672,153	14,733,537	13,349,915	14,368,732	282,562,116
Exchange difference	510,140	ı	624,532	068'68	ı	9,551	1,233,613
Additions	21,841,455	16,203,031	14,150,753	2,531,011	ı	4,704,976	59,431,226
Disposals	(199,267)	ı	(1,699,642)	(1,625,677)	ı	1	(3,524,586)
Transfers	454,660	1	389,407	172,621	ı	(1,016,688)	1
Reclassifications to other assets	1	27,278,997	1	1	(13,349,915)	(62,426)	13,866,656
Balance at 31 December 2021	134,044,767	43,482,028	142,137,203	15,900,882	•	18,004,145	353,569,025

All Property and equipment are non-current.

<sup>1</sup> Of this amount as at December 2022, Leasehold improvement accounts for N34,801,725,000 (24.26%) while Buildings accounts for N108,651,386,000 (75.74%).

<sup>&</sup>lt;sup>2</sup> Capital work in progess refers to capital expenditure incurred on items of Property and Equipment which are however not ready for use and as such are not being depreciated.

<sup>&</sup>lt;sup>3</sup> Aircraft is now reported as part of ROU Assets, Other items reported as part of ROU Assets include Land and Prepaid Rent on Land and Building.



Property and equipment and Right of use assets (continued) Group Accumulated Depreciation

Accumulated Depleciation							
In thousands of Nigerian Naira	Leasehold improvement and buildings	ROU Assets	Furniture & equipment	Motor vehicle	Aircraft	Capital work-in - progress	Total
Balance at 1 January 2022	28,161,037	5,727,496	104,646,609	11,061,959	1	1	149,597,101
Exchange difference	(408,399)	(624,408)	(1,348,024)	(375,915)	ı	I	(2,756,746)
Charge for the year	5,403,204	4,862,772	16,987,278	2,113,114	1	ı	29,366,368
Disposal	(312,093)	I	(140,996)	(1,005,371)	ı	I	(1,458,460)
Assets of subsidiaries acquired	3,903	ı	93,078	59,654	1	ı	156,635
Balance at 31 December 2022	32,847,652	9,965,860	120,237,945	11,853,441	•	•	174,904,898
Balance at 1 January 2021	22,724,468	I	88,568,619	9,933,454	12,552,740	I	133,779,281
Exchange difference	203,539	i	506,621	73,333	ı	ı	783,493
Charge for the year	5,432,297	4,834,077	17,238,302	2,274,590	797,175	ı	30,576,441
Disposal	(199,267)	ı	(1,666,933)	(1,219,418)	ı	ı	(3,085,618)
Reclassifications to other assets	1	893,419	1	I	(13,349,915)	I	(12,456,496)
Balance at 31 December 2021	28,161,037	5,727,496	104,646,609	11,061,959	-	-	149,597,101
Carrying amounts:							
Balance at 31 December 2022	110,605,458	36,044,823	36,429,643	4,222,485	•	10,558,075	197,860,484
Balance at 31 December 2021	105,883,730	37,754,532	37,490,594	4,838,923	•	18,004,145	203,971,924



Property and equipment and Right of use assets (continued) (b) Company Cost

In thousands of Nigerian Naira	Leasehold improvement and buildings	ROU Assets	Furniture & equipment	Motor vehicle	Aircraft	Capital work-in - progress¹	Total
Balance at 1 January 2022	154,083	1	378,772	1	ı	ı	532,855
Reclassification from Investment in Subsidiaries	1	443,238	41,742	•	1	1	484,980
Balance at 31 December 2022	154,083	443,238	420,514	•	•	•	1,017,835
Balance at 1 January 2021	1	1	I	1	I	I	I
Additions	154,083	-	378,772	-	1	1	532,855
Balance at 31 December 2021	154,083	•	378,772	•	•	1	532,855

All Property and equipment are non-current.

<sup>1</sup> Capital work in progess refers to capital expenditure incurred on items of Property and Equipment which are however not ready for use and as such are not being depreciated.



Property and equipment and Right of use assets(continued) Company Accumulated Depreciation

In thousands of Nigerian Naira	Leasehold improvement and buildings	ROU Assets	Furniture & equipment	Motor vehicle	Aircraft	Capital work-in - progress	Total
Balance at 1 January 2022	1,861	I	34,025	1	ı	I	35,886
Charge for the year	4,466	1,122	82,437	•	1	ı	88,025
Balance at 31 December 2022	6,327	1,122	116,462	•	•	1	123,911
Balance at 1 January 2021	1	1	ı	1	1	I	I
Charge for the year	1,861	1	34,025	•	1	ı	35,886
Balance at 31 December 2021	1,861	ı	34,025	•	ı	ı	35,886
Carrying amounts:							
Balance at 31 December 2022	147,756	442,116	304,052	•	-	•	893,924
Balance at 31 December 2021	152,222	•	344,747	•	•	1	496,969



### 31 Intangible assets

# (a) Group

In thousands of Nigerian Naira	Goodwill	Purchased Software	Total
Cost			
Balance at 1 January 2022	8,689,658	34,881,082	43,570,740
Exchange translation differences	(1,964)	(354,028)	(355,992)
Additions	10,428,085	5,681,962	16,110,047
Assets of subsidiaries acquired	-	64,522	64,522
Balance at 31 December 2022	19,115,779	40,273,538	59,389,317
Balance at 1 January 2021	8,687,970	30,226,353	38,914,323
Exchange translation differences	1,688	174,652	176,340
Additions	-	4,399,142	4,399,142
Disposals	-	80,935	80,935
Balance at 31 December 2021	8,689,658	34,881,082	43,570,740
Amortisation and impairment losses			
Amortisation and impairment losses			
Balance at 1 January 2022	-	23,997,136	23,997,136
Exchange translation differences	-	(229,667)	(229,667)
Amortisation for the year	-	6,100,800	6,100,800
Assets of subsidiaries acquired	-	109,150	109,150
Balance at 31 December 2022	-	29,977,419	29,977,419
Balance at 1 January 2021		19,041,798	19,041,798
Exchange translation differences		150,747	150,747
Exchange translation differences	-	4,723,656	
Amortisation for the year	_		4 / / 3 h 5 h
Amortisation for the year Disposals	-	80,935	4,723,656 80,935

All intangible assets are non-current.

Goodwill is reviewed annually for impairment, or more frequently when there are indications that impairment may have occurred. There was no impairment identified in the year ended December 2022 (December 2021: nil).



### (c) Impairment testing for cash-generating units containing Goodwill

For the purpose of impairment testing, goodwill acquired through business combinations is allocated to each of the cash-generating units or groups of cash-generating units that is expected to benefit from the synergies of the combination.

Goodwill is allocated to the Cash Generating Units (CGUs) as shown below:

In thousands of Nigerian Naira	Dec-22	Dec -21
Cash Generating Units – Banking Subsidiaries		
Rest of West Africa:		
- Corporate Banking	43,630	44,899
- Commercial Banking	4,508	4,196
- Retail Banking	14,549	15,341
East Africa:		
- Corporate Banking	6,228,116	6,009,866
- Commercial Banking	643,489	561,639
- Retail Banking	2,076,827	2,053,717
	9,011,118	8,689,658

In thousands of Nigerian Naira	Dec-22	Dec -21
Cash Generating Units – Non - Banking Subsidiaries		
Nigeria:		
- GTFund Manager	3,617,403	3,617,403
- GTPensions	6,487,258	6,487,258
	10,104,661	10,104,661

No impairment loss on goodwill was recognised for the period ended 31 Dec 2022 (31 December 2021: nil).

The recoverable amounts for the CGUs have been determined based on value-in-use calculations, using cash flow projections covering a five-year period and appropriate discount rates.

### **Cash Flow Forecasts**

The cash flow projections are based on future cash flows and the 5-year business plan appropriately approved by senior management. Cash flows to perpetuity were estimated using a 10-year average growth of GDP in the countries where the subsidiaries operate; 3.20 per cent in West Africa and 5.39 in East Africa and 2.20 in Nigeria. The constant growth rates are based on the long- term forecast of GTBank's growth in the countries in which the CGU's operate centred on past performance, current industry trend and management's expectations of market development. The forecast period is based on the Group's medium to long term perspective with respect to the operations of these units.

### **Valuation Assumptions and Other Disclosures**

For each of the CGUs to which the goodwill was allocated, the key assumptions used in Value-in-use calculations are as follows:

In the East Africa Region, the recoverable amount was determined based on value-in-use calculations which was determined by making cash flow projections to be generated by the segments in the region and then discounting these cashflows to present value using a weighted discount rate of 24.01% derived using the CAPM approach. It would require over 817million reduction in the recoverable amount of the most vulnerable CGU (East Africa – Commercial) before goodwill allocated to the identified CGU can be assumed impaired. In other words, a 317 basis point increase in the discount factor will make the recoverable amount of the Commercial segment in the East African region equal to its carrying amount.



# 2022-Key Assumptions

### **West Africa**

	Corporate	Commercial	Retail
Revenue Growth Rate (%)	14.54%	15.54%	16.04%
Operating Income Growth Rate (%)	16.13%	16.63%	18.13%
Other Operating Costs (#'Million)	17,488	1,836	5,927
Capital Expenditure (#'Million)	3,433	361	1,164
Recoverable Amount (#'Million)	161,041	16,911	54,579
Long Term Growth Rate (%)	15%- 20%	15%- 20%	15%- 20%
Discount Rate (%)	32.83%	32.83%	32.83%

### **East Africa**

# Nigeria

	Corporate	Commercial	Retail	GT Fund Manger	GTPensions
Revenue Growth Rate (%)	12.55%	12.05%	12.65%	15.45%	40.26%
Operating Income Growth Rate (%)	15.81%	15.31%	17.31%	36.56%	40.26%
Other Operating Costs (#'Million)	5,309	557	1,799	419	686
Capital Expenditure (#'Million)	1,453	153	492	33	30
Recoverable Amount (#'Million)	47,958	5,036	16,254	8,264	20,611
Long Term Growth Rate (%)	5%- 10%	5%- 10%	5%- 10%	20%-25%	35%- 40%
Discount Rate (%)	24.01%	24.01%	24.01%	23.50%	23.50%

# 2021-Key Assumptions

# **West Africa**

	Corporate	Commercial	Retail
Revenue Growth Rate (%)	14.15%	15.15%	15.65%
Operating Income Growth Rate (%)	15.59%	16.09%	17.59%
Other Operating Costs (#'Million)	15,620	1,783	6,551
Capital Expenditure (#'Million)	2,291	262	961
Recoverable Amount (#'Million)	155,153	17,712	65,071
Long Term Growth Rate (%)	15%- 20%	15%- 20%	15%- 20%
Discount Rate (%)	27.49%	27.49%	27.49%

# **East Africa**

Corporate	Commercial	Retail
9.05%	8.55%	9.15%
11.48%	10.98%	12.98%
5,209	595	2,185
1,113	127	467
33,227	3,793	13,935
5%- 10%	5%- 10%	5%- 10%
21.82%	21.82%	21.82%

The key assumptions described above may change as economic and market conditions change. The Group estimates that reasonably possible changes in these assumptions are not expected to cause the recoverable amount of the subsidiaries (from which the goodwill arose) to decline below their carrying amount.



# 32 Deferred tax assets and liabilities

Deferred tax assets and liabilities are attributable to the following:

# Group

# **Deferred tax assets**

Dec-2022

	Assets	Liabilities	Net	Income statement	OCI
In thousands of Nigerian Naira					
Property and equipment, and software	3,295,183	-	3,295,183	266,248	-
Fair value reserves	-	-	-	-	-
Allowances for loan losses/Fraud loss provision	7,593,538	-	7,593,538	7,593,538	-
Revaluation gain and Other assets	72,399	-	72,399	(152,314)	-
Net deferred tax assets/(liabilities)	10,983,098	-	10,983,098	7,729,450	-

# Group

# **Deferred tax assets**

Dec-2021

	Assets	Liabilities	Net	Income statement	OCI
In thousands of Nigerian Naira					
Property and equipment, and software	3,028,935	-	3,028,935	(241,425)	-
Allowances for loan losses/Fraud loss provision	-	-	-	(83,543)	-
Revaluation gain and Other assets	159,002	-	159,002	(1,268,960)	-
Net deferred tax assets/(liabilities)	3,187,937	-	3,187,937	(1,593,928)	-

# Group

# **Deferred tax liabilities**

Dec-2022

	Assets	Liabilities	Net	Income statement	OCI
In thousands of Nigerian Naira					
Property and equipment, and software	-	21,105,348	21,105,348	(3,109,157)	-
Fair value reserves	(924,807)	-	(924,807)	7,149,534	(3,327,810)
Allowances for loan losses	(8,342,849)	-	(8,342,849)	(2,398,517)	-
Defined benefit obligation/actuarial loss	(247,691)	-	(247,691)	432,481	(420,666)
Revaluation loss/gain and other assets	(1,050,250)	1,488,421	438,171	10,933,303	(9,965,438)
Net deferred tax (assets)/liabilities	(10,565,597)	22,593,769	12,028,172	13,007,644	(13,713,914)

# Group

# **Deferred tax liabilities**

Dec-2021

DCC LOL I					
	Assets	Liabilities	Net	Income statement	OCI
In thousands of Nigerian Naira					
Property and equipment, and software	-	24,346,640	24,346,640	2,616,850	-
Fair value reserves	(4,746,531)	-	(4,746,531)	(124,134)	(5,718,918)
Allowances for loan losses	(5,944,332)	-	(5,944,332)	(4,686,765)	-
Defined benefit obligation/actuarial loss	(259,506)	-	(259,506)	1,368,421	76,850
Revaluation loss/gain and other assets	(7,137,441)	6,542,036	(595,405)	13,151,869	(1,284,540)
Net deferred tax (assets)/liabilities	(18,087,810)	30,888,676	12,800,866	12,326,241	(6,926,608)



# 33 Restricted deposits and other assets

	Group	Group	Company	Company
In thousands of Nigerian Naira	Dec-2022	Dec-2021	Dec-2022	Dec-2021
Repossessed collaterals	17,027	16,268	-	-
Prepayments (See note 33(iii) below)	17,311,126	13,292,947	144,538	1,389,277
Accounts Receivable	45,920,293	49,183,242	-	18,183
Stocks	3,493,507	2,372,847	-	-
Foreign Banks - cash collateral	85,945,870	63,919,071	-	-
Restricted deposits with central banks (See note 33(i) below)	1,014,322,589	953,179,297	-	-
Contribution to AGSMEIS (See note 34(ii) below)	49,159,700	40,417,726	-	-
Recognised assets for defined benefit obligations (See note 38)	16,709,808	15,442,611	-	-
	1,232,879,920	1,137,824,009	144,538	1,407,460
Impairment on other financial assets (See note 33(iv) below)	(268,669)	(269,801)	-	-
	1,232,611,251	1,137,554,208	144,538	1,407,460
Current	1,212,407,936	1,119,729,929	144,538	1,407,460
Non-current	20.203.315	17.824.279	-	-

- (i) Restricted deposits with central banks comprises of restricted deposits with central banks not available for use in the Group's day-to-day operations. The GTBank Nigeria had restricted balances of #1,014,245,226,000 with the Central Bank of Nigeria (CBN) as at 31 December 2022 (December 2021: #952,295,226,000). This balance is CBN cash reserve requirement. The cash reserve ratio represents a mandatory total Naira deposits which should be held with the Central Bank of Nigeria as a regulatory requirement.
- (ii) This represents contribution to Agri-Business/Small and Medium Enterprises Investment Scheme aimed at supporting the Federal Government's effort at promoting agricultural businesses as well as Small and Medium Enterprises. It is an initiative of the Bankers' Committee in which Banks are required to set aside 5% of their Profit After Tax for investment in qualified players. The fund is domiciled with the Central Bank of Nigeria.
- (iii) This relates to Prepaid fixed asset and other prepaid expenses

# (iv) Movement in impairment of other financial assets:

	Group	Group	Company	Company
In thousands of Nigerian Naira	Dec-2022	Dec-2021	Dec-2022	Dec-2021
Opening Balance	269,801	266,148	-	-
(Reversal)/charge for the year	(1,132)	3,653	-	-
Closing Balance	268,669	269,801	-	-



# 34 Deposits from banks

	Group	Group	Company	Company
In thousands of Nigerian Naira	Dec-2022	Dec-2021	Dec-2022	Dec-2021
Money market deposits	15,019,326	815,780	-	-
Other deposits from banks	110,209,861	117,211,796	-	-
	125,229,187	118,027,576	-	-
Current	125,229,187	118,027,576	-	-
Non-current	-	-	-	-

# 35 Deposits from customers

	Group	Group	Company	Company
In thousands of Nigerian Naira	Dec-2022	Dec-2021	Dec-2022	Dec-2021
Retail customers:				
Term deposits	252,157,525	185,479,003	-	-
Current deposits	721,052,622	647,053,262	-	-
Savings	1,437,056,768	1,211,207,857	-	-
Corporate customers:				
Term deposits	327,038,228	388,507,234	-	-
Current deposits	1,747,808,836	1,580,058,198	-	-
	4,485,113,979	4,012,305,554	-	-
	-	-		
Current	4,394,726,451	3,994,768,430	-	-
Non-current Non-current	90,387,528	17,537,124	-	-

# 36 Financial liabilities at fair value through profit or loss

	Group	Group	Company	Company
In thousands of Nigerian Naira	Dec-2022	Dec-2021	Dec-2022	Dec-2021
Treasury bills short positions	1,830,228	-	-	-
	1,830,228	-	-	-
C	1 020 220			

Current	1,830,228	-	-	-
Non-current	-	-	-	-



### 37 Other liabilities

	Group	Group	Company	Company
In thousands of Nigerian Naira	Dec-2022	Dec-2021	Dec-2022	Dec-2021
Cash settled share based payment liability (Note 37(c))	6,322,112	8,162,224	-	-
Lease liabilities (Note 37(f))	3,947,540	6,130,213	-	-
Liability for defined contribution obligations (Note 37(a))	561,312	450,222	-	-
Deferred income on financial guarantee contracts	154,017	335,522	-	-
Litigation claims provision (Note 37(d))	233,111	267,621	-	-
Certified cheques	8,946,161	9,267,187	-	-
Provision for restoration cost	283,371	187,901	-	-
Customers' deposit for foreign trade (Note 37(b))	232,781,567	87,336,555	-	-
Customers' escrow balancesi	351,415,347	30,350,319	-	-
Account payables	48,144,197	22,534,180	25,993,503	6,059,930
Creditors and agency services	68,106,556	62,996,561	50,000	16,125
Customers deposit for shares of other Corporates	964,483	160,931	-	-
Impairment on contingents (Note 37(e))	3,042,428	3,339,835	-	-
	724,902,202	231,519,271	26,043,503	6,076,055
Current	703,045,171	212,401,448	26,043,503	6,076,055
Non-current	21,857,031	19,117,823	-	-

- (i) Included in the amount is the funds received on behalf of one of the Corporate Customers for a syndicated facility in which the Group acts as principal/settlement agent and the funds is for repayment of loan due to other participants
- (a) The Group and its employees each contribute a minimum of 10% and 8% respectively of basic salary, housing and transport allowance to each employee's retirement savings account maintained with their nominated pension fund administrators.
- (b) This represents the Naira value of foreign currencies held on behalf of customers in various foreign accounts to cover letters of credit transactions. Of the sum of N232,781,567,000 reported, the sum of N85,945,870,000 represents customers cash collateral balances with the corresponding balance included in Foreign Banks Cash Collateral in other assets. The balance of N146,835,697,000 represents customer's FEM balances.
- (c) Movements in the number of share options outstanding and their related weighted average exercise prices are as follows:

	Dec-2022		Dec-2021	
	Average Exercise Price	Share Rights	Average Exercise Price	Share Rights
	Per Share	(thousands)	Per Share	(thousands)
At 1 January	24.88	328,036	27.94	380,587
Granted	21.05	17,578	25.54	21,582
Exercised	24.38	(65,379)	27.83	(74,133)
As at end of the year	22.56	280,235	24.88	328,036

The total unit of shares of the scheme stood at 1,409,179,046 as at December 2022 (Dec 2021: 1,409,179,046), out of which 277,716,202 (Dec 2021: 328,036,482) have been granted. Out of the 277,716,202 Share Appreciation Right (SARs) granted as at December 2022 (Dec 2021: 328,036,482 SARs), 222,604,468.18 SARs (Dec 2021: 253,382,968.26) have met the vesting criteria. SARs exercised in 2022 resulted in 65,379,127 shares (Dec 2021:74,132,829) being granted at a weighted average price of N24.38 each (Dec 2021: N27.83 each)



The fair value of SAR was determined using a multi-factor model which entails using average share price for vested shares and multiple combination of 20.63% probability of exits, number of employees years in the scheme and in the organization for non-vested shares.

As at 31st December 2022, the impact of the SAR on the statement of financial position of the Group stood at N6,322,111,65 (Dec 2021: N8,162,223,861).

The Share Appreciation Right is a cash settled share based compensation scheme managed by a Special Purpose Vehicle (SPV) - Guaranty Trust Bank Staff Investment Trust. The scheme was introduced as a compensation plan for the bank's qualifying personnel to enhance employee retention, by offering the shares acquired by the SPV to qualifying members of staff at the prevailing net book value of the bank. Under the terms of the plan, the shares vest only if a member has spent 10 years in the bank, 5 years in the scheme and the purchased shares are up to 3 years old from the date of purchase. Upon exit if a member meets vesting conditions, the shares would be repurchased from the staff by the scheme.

The liability for the SARs is measured, initially and at the end of each reporting period until settled, at the fair value of the SARs, by applying an option pricing model, taking into account the terms and conditions on which the SARs were granted, and the extent to which the employees have rendered services to date. The expected life used in the model has been adjusted based on management's best estimate for the effects of exercise restrictions (including the probability of meeting market conditions attached to the option), and behavioural considerations. Expected volatility is based on the historical share price volatility over the past 3 years.

As at 31st December 2022, the impact of the SAR on the statement of financial position of the Group stood at N6,322,111,652 (Dec 2021:N8,162,223,861). Of this amount, the liability on vested but unexercised SARs was N5,119,902,768 (Dec 2021:N6,587,957,175)

Share options outstanding at the end of the period have the following expiry date and exercise prices:

	Exercise	price	Share options (thou	ısands of Naira)
Grant-Vest	Dec-2022	Dec-2021	Dec-2022	Dec-2021
2004-2009	23.00	26.00	2,278,513	2,656,310
2004-2017	0.00	25.54	-	120,096
2005-2010	23.00	26.00	197,503	223,264
2020-2025	20.60	20.57	82,378	92,660
2006-2011	22.91	25.61	126,962	141,893
2006-2014	22.87	25.70	236,890	266,214
2007-2012	22.82	25.19	209,071	701,251
2007-2013	22.47	24.60	91,224	99,895
2007-2014	22.87	25.32	61,080	130,927
2007-2015	-	25.73	-	51,461
2007-2016	22.89	25.76	103,536	116,498
2008-2013	22.64	25.21	138,033	312,177
2008-2014	22.68	24.90	66,981	73,544
2008-2015	22.73	25.08	80,863	89,214
2008-2017	22.73	25.41	60,219	66,820
2009-2014	23.00	26.00	12,929	36,469
2009-2015	22.08	22.91	24,882	25,811
2019-2024	21.19	20.57	138,162	137,812
2010-2015	22.09	23.20	44,331	41,910
2010-2016	-	26.00	-	11,712
2010-2017	23.00	26.00	23,325	26,368
2010-2018	22.62	24.71	57,308	62,610
2010-2019	23.00	26.00	51,546	58,270
2011-2016	22.58	24.66	367,103	484,903
2011-2018	22.52	24.59	56,300	61,471
2011-2019	22.15	24.52	34,330	99,424
2011-2020	22.18	24.01	70,961	72,028
2012-2017	22.70	24.42	54,040	58,144



			6,322,112	8,162,224
2022-2027	20.60	-	36,610	-
2018-2023	21.48	21.89	134,156	135,356
2021-2026	20.60	20.57	90,298	69,812
2021-2029	20.60	20.57	765	764
2017-2023	21.37	22.12	9,616	9,955
2017-2022	22.06	22.84	102,753	128,775
2016-2025	-	22.67	-	38,474
2016-2021	22.19	23.75	376,609	487,661
2015-2023	21.21	22.30	34,512	19,111
2015-2022	22.54	24.37	69,860	70,679
2015-2020	22.28	24.16	179,469	227,218
2014-2022	21.96	22.40	15,382	11,214
2014-2019	22.26	24.30	246,400	237,408
2013-2018	22.27	24.08	357,214	385,585
2012-2018	-	26.00	-	21,057

<sup>(</sup>d) Provision for litigation arose from the assessment carried out by the Solicitors of the Bank of all the pending litigations the Bank wasinvolved in as at December 31, 2022. Please see Note 42 for further information on Litigations.

# Movement in provision for litigation claims during the year ended is as follows:

	Group	Group	Company	Company
In thousands of Nigerian Naira	Dec-2022	Dec-2021	Dec-2022	Dec-2021
Opening Balance	267,621	250,995	-	-
Increase/(reversal) during the year ended	(34,510)	19,803	-	-
Write off	-	(3,177)	-	-
Closing Balance	233,111	267,621	-	-

This relates to provision on pending cases that the Company is currently involved in. Please refer to Note 42 for more information. Timing of resulting outflows of economic resources with respect to the provision can not readily be determined.

# (e) Movement in impairment on contingents during the year ended is as follows:

In thousands of Nigerian Naira	Group	Group	Company	Company
	Dec-2022	Dec-2021	Dec-2022	Dec-2021
Opening balance	3,339,835	3,685,475	-	-
Effect of exchange rate fluctuation	(26,148)	(345,640)	-	-
Charge/(Reversal) for the year ended	(271,259)	-	-	-
Closing Balance	3,042,428	3,339,835	-	-

**(f)** The Group leases a number of properties to serve as its branch outlets.

The Group and Company has applied 7.26% as the weighted average incremental borrowing rate to lease liability on transition date

The present value of finance lease liabilities is as follows:

In thousands of Nigerian Naira	Group	Group	Company	Company
	Dec-2022	Dec-2021	Dec-2022	Dec-2021
Less than 3 months	8,205	117,612	-	-
3-6 months	80,240	114,317	-	-
6-12 months	162,250	376,717	-	-
1-5years	257,452	868,208	-	-
More than 5 years	3,439,393	4,653,359	-	-
	3,947,540	6,130,213	-	-



The period of future economic outflows of the lease liabilities is analysed below:

In thousands of Nigerian Naira	Group	Group	Company	Company
	Dec-2022	Dec-2021	Dec-2022	Dec-2021
Less than 3 months	8,267	118,494	-	-
3-6 months	80,842	115,174	-	-
6-12 months	163,467	379,542	-	-
1-5years	259,383	874,720	-	-
More than 5 years	3,465,187	4,688,259	-	-
	3,977,146	6,176,189	-	-

The movement in lease liabilities is shown below:

In thousands of Nigerian Naira	Group	Group	Company	Company
	Dec-2022	Dec-2021	Dec-2022	Dec-2021
Opening Balance	6,130,213	7,899,213	-	-
Exchange difference	170,626	59,130	-	-
Payments	(2,353,299)	(1,828,130)	-	-
	3,947,540	6,130,213	-	-

### **(g)** The movement in Provision on Restoration Cost is shown below:

In thousands of Nigerian Naira	Group	Group	Company	Company
	Dec-2022	Dec-2021	Dec-2022	Dec-2021
Opening Balance	187,901	187,901	-	-
Restoration Cost of lease liabilities	95,470	-	-	-
	283,371	187,901	-	-

# 38 Defined benefit obligations

The Group operates a non-contributory, funded lump sum defined benefit gratuity scheme. Employees are automatically admitted into the scheme after completing 10 consecutive years of service with the Bank. Employees' terminal benefits are calculated based on number of years of continuous service, limited to a maximum of 10 years. The defined benefit obligation valuation was carried out by Alexander Forbes Consulting Actuaries with FRC Number: FRC/2012/000000000504.

The report was sign by Management Partner Wayne van Jaarsveld with FRC Number: FRC/2021/002/00000024507.

# (a) The amounts recognised in the statement of financial position are as follows:

In thousands of Nigerian Naira	Group	Group	Company	Company
	Dec-2022	Dec-2021	Dec-2022	Dec-2021
Present value of funded obligations	(825,635)	(865,020)	-	-
Total present value of defined benefit obligations	(825,635)	(865,020)	-	-
Fair value of plan assets	17,535,443	16,307,631	-	-
Present value of net asset/(obligations)	16,709,808	15,442,611	-	-
Recognized asset/(liability) for defined benefit obligations	16,709,808	15,442,611	-	-

The Company has a right to the surplus on its plan assets. The defined benefit scheme is not open to asset ceiling, therefore, there is no need to determine any difference between net defined benefit asset and asset ceiling.

Recognised asset for defined benefit obligations is included within Restricted deposits and other assets in note 33.



### (b) Movement in the present value of defined benefit obligations:

In thousands of Nigerian Naira	Group	Group	Company	Company
	Dec-2022	Dec-2021	Dec-2022	Dec-2021
surplus on defined benefit obligations, beginning of year	15,442,611	10,381,158	-	-
Net Income recognised in Profit and Loss	2,130,306	402,697	-	-
Re-measurements recognised in Other Comprehensive Income	(1,402,221)	256,165	-	-
Contributions paid	539,112	4,402,591	-	-
Surplus for defined benefit obligations, end of year	16,709,808	15,442,611	-	-

<sup>1</sup>Net (Expense) / Income recognised in Profit and Loss is analysed below:

In thousands of Nigerian Naira	Group	Group	Company	Company
	Dec-2022	Dec-2021	Dec-2022	Dec-2021
Interest income on Net defined benefit obligation	2,163,674	523,393	-	-
Current service costs	(33,368)	(120,696)	-	-
	2,130,306	402,697	-	-

Interest cost on Net Defined benefit Obligation is analysed below:

In thousands of Nigerian Naira	Group	Group	Company	Company
	Dec-2022	Dec-2021	Dec-2022	Dec-2021
Interest income on plan assets	2,250,453	674,677	-	-
Interest cost on defined benefit obligation	(86,779)	(151,284)	-	-
	2,163,674	523,393	-	-

# <sup>2</sup>Remeasurements recognised in Other Comprehensive income is analysed below:

In thousands of Nigerian Naira	Group	Group	Company	Company
	Dec-2022	Dec-2021	Dec-2022	Dec-2021
Return on plan assets, excluding amounts included in interest expense/income	(1,022,641)	(430,793)	-	-
Loss due to experience variance	(324,768)	(407,616)	-	-
Gain due to economic assumptions	84,717	1,175,135	-	-
Loss from change in demographic assumptions	(139,529)	(80,561)	-	-
	(1,402,221)	256,165	-	-

# (c) Plan assets consist of the following:

In thousands of Nigerian Naira	Group	Group	Company	Company
	Dec-2022	Dec-2021	Dec-2022	Dec-2021
Equity securities:				
- Quoted	2,021,548	2,450,892	-	-
Government securities				
- Quoted	1,041,298	939,714	-	-
Commercial papers				
- Quoted	-	179,632	-	-
Cash and bank balances				
- Unquoted	14,472,597	12,737,393	-	-
	17,535,443	16,307,631	-	-



### Group

In thousands of Nigerian Naira	Dec-2	Dec-2022		2021
Equity securities	2,021,548	12%	2,450,892	15%
Government securities	1,041,298	6%	939,714	6%
Commercial papers	-	0%	179,632	1%
Cash and bank balances	14,472,597	83%	12,737,393	78%
	17,535,443	100%	16,307,631	100%

The defined benefit plan assets are under the management of Pension Fund Custodians - Crusader Sterling Pension Limited

The N2,021,548,000 equity investments of the scheme includes the Group's ordinary shares with a fair value of N1,817,231,580 (Dec 2021: N2,016,604,000). Additionally, out of the cash and bank balances of N14,472,597,000 an amount with a fair value of N4,779,945,000 (Dec 2021:N12,737,393,000) represents deposit with the Group.

Expected contributions to post-employment benefit plans for the year ending 31 December 2023 are N95,070,000 (December 2022: N92,544,000) while gratuity payments are estimated to be N95,070,000 (December 2022: N92,544,000)

### (d) Defined benefit cost for the year ended Dec 2023 is expected to be as follows:

	Company	Company
	Dec-2023	Dec-2022
Net Interest on Net benefit assets	2,559,324	2,132,861
Current service cost	(29,739)	(33,368)
Income/(Expense) recognised in profit or loss	2,529,585	2,099,493

Components of net interest on defined benefit liability for the year ended December 2023 is estimated to be as follows:

	Company	Company
	Dec-2023	Dec-2022
Interest income on assets	2,682,923	2,250,453
Interest cost on defined benefit obligation	(123,599)	(117,592)
Total net interest income	2,559,324	2,132,861

Plan assets are valued at current market value. The expected return on plan assets is determined by considering the expected returns available on the assets underlying the current investment policy. Expected yields on fixed interest investments are based on gross redemption yields as at the date of the consolidated statement of financial position. Expected returns on equity reflect long-term real rates of return experienced in the respective markets.

# (e) Movement in plan assets:

In thousands of Nigerian Naira	Group	Group	Company	Company
	Dec-2022	Dec-2021	Dec-2022	Dec-2021
Fair value of plan assets, beginning of the year	16,307,631	16,063,747	-	-
Contributions paid into the plan	539,112	4,402,591	-	-
Benefits paid by the plan	(539,112)	(4,402,591)	-	-
Actuarial loss	(1,022,641)	(430,793)	-	-
Return on plan assets	2,250,453	674,677	-	-
Fair value of plan assets, end of the year	17,535,443	16,307,631	-	-

Actual return on plan asset is made up of expected return on plan assets and actuarial gains / losses.



# (f) Movement in present value of obligations:

In thousands of Nigerian Naira	Group	Group	Company	Company
	Dec-2022	Dec-2021	Dec-2022	Dec-2021
Present value of obligation, beginning of the year	865,020	5,682,589	-	-
Interest cost	86,779	151,284	-	-
Current service cost	33,368	120,696	-	-
Benefits paid	(539,112)	(4,402,591)	-	-
Actuarial loss/(gain) on obligation <sup>1</sup>	379,580	(686,958)	-	-
Present value of obligation at end of the year	825,635	865,020	-	-

<sup>&</sup>lt;sup>1</sup> The actuarial loss on obligation arose from the following:

In thousands of Nigerian Naira	Group	Group	Company	Company
	Dec-2022	Dec-2021	Dec-2022	Dec-2021
Experience variance	324,768	407,616	-	-
Change in economic assumptions	(84,717)	(1,175,135)	-	-
Change in demographic assumptions	139,529	80,561	-	-
	379,580	(686,958)	-	-

### (g) Actuarial assumptions

Principal actuarial assumptions at the reporting date (expressed as weighted averages):

	2022	2021
Discount rate	15.3%	13.5%
Salary increase rate	4.2%	4.2%
Inflation	17.2%	13.4%
Retirement age for both male and female	60 years	60 years
Withdrawal Rate: 18 – 29	4.5%	4.5%
Withdrawal Rate: 30 – 44	6.0%	6.0%
Withdrawal Rate: 45 – 50	5.0%	5.0%
Withdrawal Rate: 51	4.5%	4.5%
Withdrawal Rate: 52	4.0%	4.0%
Withdrawal Rate: 53	3.5%	3.5%
Withdrawal Rate: 54	3.0%	3.0%
Withdrawal Rate: 55	2.5%	2.5%
Withdrawal Rate: 56	2.0%	2.0%
Withdrawal Rate: 57	1.5%	1.5%
Withdrawal Rate: 58	1.0%	1.0%
Withdrawal Rate: 59	0.5%	0.5%
Withdrawal Rate: 60	100.0%	100.0%

Assumptions regarding future mortality before retirement are based on A1967/70 ultimate table published by the Institute of Actuaries of United Kingdom.

The overall expected long-term rate of return on assets is 15.3%. The expected long-term rate of return is based on the portfolio as a whole and not on the sum of the returns on individual asset categories. The return is based entirely on current market yields on



Nigerian Government Bonds. The component of the rate of remuneration increase based on seniority and promotion is an average of 4.2% p.a. The inflation component has been worked out at 15.8% per annum.

For members in active service as at the valuation date, the projected unit credit method of valuation as required under the IFRS has been adopted.

**(h)** Reasonably possible changes at the reporting date of discount rate, salary increase rate and mortality rate would have affected the defined benefit obligation by the amounts shown below:

### Group Dec-2022

In thousands of Nigerian Naira	Impact on defi	Impact on defined benefit obligation			
	Change in	Change in Defined benefit obligation			
	Assumption	Increase	Decrease		
Discount rate	1.00%	(776,685)	880,452		
Salary increase rate	1.00%	886,422	(770,982)		
Mortality rate	1 year	828,056	(823,459)		

### Group Dec-2021

In thousands of Nigerian Naira	Impact on defi	Impact on defined benefit obligation			
	Change in	Change in Defined benefit obligation			
	Assumption	Increase	Decrease		
Discount rate	1.00%	(809,532)	927,617		
Salary increase rate	1.00%	933,451	(803,888)		
Mortality rate	1 year	867,277	(862,992)		

In practice, changing an actuarial assumption while holding other assumptions constant is unlikely to occur as changes in some of the assumptions may be correlated.

# (i) Expected maturity analysis of undiscounted pension and post-employment benefits:

In thousands of Nigerian Naira	Less than 1 year	Between 1-2 years	Between 2-5 years	Over 5 years	Total
Present value of the defined benefit obligation	-	5,344	9,948	10,768,315	10,783,607
	-	5,344	9,948	10,768,315	10,783,607

### (j) Defined Benefit Risk Management

The Group's exposure to risks through its defined benefit plan is mitigated through a number of strategies. Most important of them is the asset-liability matching strategy. Thus, fluctuations in macro-economic variables have minimal impact on its exposure to the plan. Over the years, the Group not only ensures that it has sufficient plan assets to fund its defined benefit obligation but also adopts a robust strategy that ensures that the macro-economic variables affecting the obligations are similar to those of the plan assets. The significant risks inherent in the Group's defined benefit plan are detailed below:

# Asset volatility

Post employment benefit obligations are calculated using a discount rate determined with reference to market yields on high quality bonds. The Group ensures that the plan assets do not underperform this yield. This is achieved through maintaining an efficient portfolio of investments in plan assets significantly made up of high quality equities and government securities. Consequently, the yield on the Group's plan assets has consistently outperformed interest cost on plan obligations. The Group also ensures that as tenured investments in plan assets mature, they are replaced with top quality investments which better match the liabilities.

Overall, the Group's defined benefit investment strategy aims at reducing investment risks while maintaining the right mix of invest-



ments in high quality equities, debt and near cash instruments void of impairment threats. The choice of investment in equities stems from the long term nature of the Group's defined benefit plan and expected maturity of the plan's liabilities.

# Changes in bond yields

The rate used to discount post-employment benefit obligations is determined with reference to market yields at the balance sheet date on high quality corporate bonds. In countries where there is no deep market in such bonds, the market yields on government bonds are used. The Group is of the opinion that there is no deep market in Corporate Bonds in Nigeria and as such assumptions underlying the determination of discount rate are referenced to the yield on Nigerian Government bonds of medium duration, as compiled by the Debt Management Organisation. A decrease in Nigerian Government Bond yields will increase the plan's liabilities. However, this growth is offset by an increase in the value of the plan assets.

### Inflation risk

Current

Non-current

We believe this is less a material risk given the accretion to the Group's plan assets arising from continuous contribution to the plan and improved yield. Growth in inflation, all other things being equal, should lead to increased basic salaries (which is an important determinant of the Group's defined benefit liability) and consequently higher plan liabilities. This growth in liabilities should be offset with increased plan assets.

### 39 Other borrowed funds

	Group	Group	Company	Company
In thousands of Nigerian Naira	Dec-2022	Dec-2021	Dec-2022	Dec-2021
Due to IFC (see note (i) below)	-	18,208,341	-	-
Due to BOI (see note (ii) below)	11,120,233	17,001,727	-	-
Due to CACS (see note (iii) below)	5,052,263	8,046,273	-	-
Due to Proparco	-	1,993,798	-	-
MSME Development Fund (see note (iv) below)	1,743	6,726	-	-
Excess Crude Account -Secured Loans Fund (see note (v) below)	12,928,726	13,978,609	-	-
RSSF on lending (see note (vi) below)	15,471,274	18,821,743	-	-
SANEF Intervention Fund (see note (vii) below)	920,289	980,599	-	-
NESF Fund (see note (viii) below)	586,129	910,975	-	-
Due to Anchor Borrowers' Fund (see note (ix) below)	78,424,163	66,827,611	-	-
Economic Recovery Fund (see note (x) below)	302,451	406,163	-	-
Due to DBN Intervention Fund (see note (xi) below)	-	5,002,671	-	-
Due To P-Aads Loan (see note (xii) below)	1,720,834	1,712,263	-	-
	126,528,105	153,897,499	-	-

i). The amount of # Nil (USD Nil) (December 2021: #18,208,341,000; USD 41,858,000) represents the outstanding balance on the Tranche 4 and Tranche 5 dollar term loan granted to the Company by the International Finance Corporation (IFC). The Tranche 4 facility was disbursed in December 2011(USD 170,000,000) for a period of 8 years and the Tranche 5 was availed in December 2014 ( USD 175,000,000) equally for a period of 8 years. The principal amount is repayable semi annually from December 2013 for Tranche 4 and December 2016 for Tranche 5. The pricing of the Tranche 4 facility is 5.5% and Libor plus 4% for the Tranche 5. Interest is paid semi annually on the two tranches to 5% due to forbearance granted by the CBN as aresult of COVID 19 Pandemic.

96,159,354

30,368,751

102,871,560

51,025,939

ii). The amount of \(\pma11,120,233,000\) (December 2021: \(\pma17,001,727,000\)) represents the outstanding balance on the wholesale funding granted to the Company for the refinancing/restructuring of SME/Manufacturing loan portfolio under the Small and Medium Enterprise Refinancing and Restructuring Fund and to fastrack the development of power projects and aviation sector



so as to improve power supply, under the Power and Airline Intervention Fund (PAIF). The SMERRF and PAIF are administered at an all-in interest rate /charge of 7% per annum payable on a quarterly basis. The BOI is entitled to 1% management fee payable quarterly by the Company. The Loans have a maximum life of 15 years and/or working capital facility of one year with the provision for roll over subject to a maximum tenor of 5 years. The tenor of the facilities as at the end of the period range between 5 years to 13 years. The facility was repriced from 2% to 1% while the loan was repriced from maximum rate of 9% to 5% due to forbearance granted by the CBN as aresult of COVID 19 Pandemic.

- iii). The amount of \(\pmu\_5,052,263,000\) (December 2021: \(\pmu\_8,046,273,000\)) represents the outstanding balance on the on-lending facilities granted to the Company by the Central Bank of Nigeria in collaboration with the Federal Government of Nigeria (FGN) under the Commercial Agriculture Credit Scheme (CACS). The FGN is represented by the Federal Ministry of Agriculture and Rural Development '(FMARD) who has the aim of providing concessionary funding for agriculture so as to promote commercial agricultural enterprises in Nigeria. The Facility is for a period of 7 years at 2% p.a cost to the Company. The maximum interest rate to the borrowers under the Scheme is 9% p.a inclusive of all charges. The facility was repriced from 2% to 1% while the loan was repriced from maximum rate of 9% to 5% due to forbearance granted by the CBN as aresult of COVID 19 Pandemic.
- iv). The amount of \(\pm\)1,743,000 (December 2021: \(\pm\)6,726,000) represents the outstanding balance on the on lending facility granted by the Central Bank of Nigeria targeted at the growth and development of the Micro, Small and Medium Scale sub sector of the economy by providing single digit low interest rate funds. The facility is granted at an interest rate of 2% to the Company. The maximum rate, inclusive of all charges, to the eligible MSMEs is 9% p.a. and the tenor of the facility ranges from 1 to 3 years depending on the type of enterprise. The facility was repriced from 2% to 1% while the loan was repriced from maximum rate of 9% to 5% due to forbearance granted by the CBN as aresult of COVID 19 Pandemic.
- v). The amount of \(\pma12,928,726,000\) (December 2021: \(\pma13,978,609,000\)) represents the outstanding balance on the concessionary loans granted by the Central Bank of Nigeria to State Governments for the execution of developmental and infrastructure projects. The facility is secured by the balance due to State Governments from the Excess Crude Account. The facility is priced at 2% p.a payable on a monthly basis. The loan is granted to the States at 9% p.a inclusive of all charges. The principal is repayable monthly from the Federal Account Allocation Committee(FAAC) allocation of those States as a first line charge upon the issuance of an Irrevocable Standing Payment Order(ISPO) by those States. The tenor of 'the facility is 20 years. The facility was repriced from 2% to 1% while the loan was repriced from maximum rate of 9% to 5% due to forbearance granted by the CBN as aresult of COVID 19 Pandemic.
- vi). The amount of \(\pma15,471,274,000\) (December 2021: \(\pma18,821,743,000\)) represents the outstanding balance on the Real Sector Support Facility (RSSF). The Facility is given by the Central Bank of Nigeria to support large enterprises for startups and expansion financing needs. The real sector activities targeted by the facility are manufacturing, agricultural value chain and selected service sub-sectors. The Facility is administered at an all-in Interest rate/charge of 9% per annum payable on quarterly basis. The facility was repriced from 2% to 1% while the loan was repriced from maximum rate of 9% to 5% due to forbearance granted by the CBN as aresult of COVID 19 Pandemic.
- vii). The Shared Agent Network Facility (SANEF) is an intervention fund under the MSME Development Fund to provide ten (10) year loans to CBN Licensed and pre-qualified Mobile Money and Super- Agent operators for the purposes of rolling out of a Shared Agent Network. The objective of the Shared Agent Network is to deepen financial inclusion in the country with the offering of basic financial services such as Cash-in, Cash-out, Funds, Bills Payments, Airtime Purchase, Government disbursements as well as remote enrollment on BMS infrastructure (BVN). The facility is for 10 years inclusive of a 2-year moratorium on principal and 1- year moratorium on Interest. The facility is disbursed at a single digit, all-inclusive interest rate of 5% per annum. The facility was repriced from 2% to 1% while the loan was repriced from maximum rate of 9% to 5% due to forbearance granted by the CBN as aresult of COVID 19 Pandemic.
- viii). The Non Oil Export Stimulation Facility (NESF) was introduced by the Central Bank of Nigeria (CBN) to diversify the revenue base of the economy and promote growth of the non-oil export sector. The facility is granted at an all-inclusive interest rate of 9% p.a. payable on a quarterly basis. NESF can have a tenor of up to 10 years not exceeding 31st December, 2027 and the principal amount is repayable quarterly over the tenure of the facility. The facility was repriced from 2% to 1% while the loan was repriced from maximum rate of 9% to 5% due to forbearance granted by the CBN as aresult of COVID 19 Pandemic.
- ix). Due to Anchor Borrowers' fund is an initiative of the Central Bank of Nigeria broadly aimed to create economic linkages between small holder farmers and reputable anchor companies involved in the production and processing of key agricultural commodities with a view to increase agricultural output, reduce food import bills and create jobs. The tenor of the facility depends on the gestation period of the targeted commodity but not exceeding 2 years. The facility is disbursed at an all-inclusive interest rate of 9%. The facility was repriced from 2% to 1% while the loan was repriced from maximum rate of 9% to 5% due to forbearance



granted by the CBN as aresult of COVID19 Pandemic.

- x). The Economic Recovery Fund (ERF) was introduced by the Government of Rwanda with the objective of supporting the recovery of businesses adversely affected by COVID-19 so that the businesses can survive, resume operations, safeguard employment and expand domestic production of essential goods.
- xi). Due to DBN intervention fund is a scheme in which the Development Bank of Nigeria (DBN) availed the Company a facility to meet the financing need of entrepreneurs in the Micro, Small and Medium Enterprises sector. The facility attracts an interst rate of 9.75 per annum for 1 year tenor with a maturity date of 30th December 2022.
- xii). The amount of \(\pma1,720,834\) (December 2021: \(\pma1,712,263\)) represents the outstanding balance on the on-lending facility granted by the Central Bank of Nigeria relative to Private sector led accelerated agriculture development scheme(P-AADS). This is a CBN initiative aimed at empowering 370,000 youths in the agricultural sector.. This was introduced to complement AADS, which was implemented initially to address food security and youth unemployment. The maximum amount per obligor has been affixed at N2billion. The facility will be repaid from economics of production for cultivating on the cleared farm land. Collateral to be pledged will be the cleared farm land and any other acceptable type of collateral under the scheme. Based on the underlying forbearance given by the Apex bank on all intervention funds, Interest rate on the facility will run at 5% from 1st March 2021 until 28th February 2022 and thereafter, the interest rate will revert to 9%. Interest payment to CBN will be at 1%, this will revert to 2% in 2022. The tenor of the facility will range within 5 years.

### 39b Reconciliation of Financial Liabilities

### For the Year ended 31 December 2022

### Group

### Dec-2022

200 2012	
In thousands of Nigerian Naira	Long term borrowings
Opening Balance	153,897,499
Cash inflow - Principal	80,936,133
Cash outflow - Principal	(110,254,797)
Cash outflow - Interest	890,405
Effect of exchange rate fluctuation	673,771
Other non-cash <sup>1</sup>	385,094
Closing Balance	126,528,105

# Group

### Dec-2021

In thousands of Nigerian Naira	Long term borrowings
Opening Balance	113,894,768
Cash inflow - Principal	85,593,303
Cash outflow - Principal	(48,211,998)
Cash outflow - Interest	(1,789,773)
Effect of exchange rate fluctuation	2,179,429
Other non-cash <sup>1</sup>	2,231,770
Closing Balance	153,897,499

<sup>&</sup>lt;sup>1</sup>This relates to non-cash movement in interest payable and origination fees.



# 39c Statement of cash flow reconciliation

	Group	Group	Company	Company
In thousands of Nigerian Naira	Dec-2022	Dec-2021	Dec-2022	Dec-2021
(i) Financial assets held for trading				
Opening Balance	104,397,651	67,535,363	-	-
Closing Balance	(128,782,374)	(104,397,651)	-	-
Movement during the year	(24,384,723)	(36,862,288)	-	-
Exchange difference	(15,870,597)	529,658	-	-
Mark to Market Gains on Trading Investments	(1,762,791)	6,422,058	-	-
Recognised in cash flow statement	(42,018,111)	(29,910,572)	-	-

# (ii) Assets pledged as collateral

Recognised in cash flow statement	(4,326,759)	(17,068,555)	-	-
Exchange difference	(2,691,608)	5,031	-	-
Movement during the year	(1,635,151)	(17,073,586)	-	-
Closing Balance	(80,909,062)	(79,273,911)	-	-
Opening Balance	79,273,911	62,200,325	-	-

# (iii) Loans and advances to banks

Recognised in cash flow statement	2,942,910	6,269,061	-	-
Impairment reversal on placements	43,554	-	-	-
Closing Balance of placements(more than 3mths)	27,933,833	34,127,951	-	-
Opening Balance of placements(more than 3mths)	(25,022,530)	(27,933,833)	-	-
Impairment on financial assets	(72,196)	87,928	-	-
Movement during the year	60,249	(12,985)	-	-
Closing Balance	(54,765)	(115,014)	-	-
Opening Balance	115,014	102,029	-	-

# (iv) Loans and advances to customers

	Group	Group	Company	Company
In thousands of Nigerian Naira	Dec-2022	Dec-2021	Dec-2022	Dec-2021
Opening Balance	1,802,587,381	1,662,731,699	-	-
Closing Balance	(1,885,798,639)	(1,802,587,381)	-	-
Movement during the year	(83,211,258)	(139,855,682)	-	-
Exchange difference	(37,834,389)	5,863,244	-	-
Impairment Charge	(11,914,349)	(8,619,083)	-	-
Exchange gain or loss	46,923,668	43,492,628	-	-
Movement in Interest Receivables on Loans advances to customers	1,071,519	18,672,551	-	-
Recognised in cash flow statement	(84,964,809)	(80,446,342)	-	-



# (v) Restricted deposits and other assets

Recognised in cash flow statement	(92,049,411)	80,323,740	1,302,814	(1,407,460)
Effect Exchange fluctuation	(55,631,657)	(27,977,207)	-	-
Deferred tax impact of actuarial gains and losses	(420,665)	76,850	-	-
Derivatives fair value changes	(6,213,393)	357,388	-	-
Non- cash component of Defined benefit	829,843	249,310	-	-
Pre acquisition Other Assets	292,000	-	-	-
Impairment Charges on Other Assets	1,132	(3,653)	-	-
Reclass from Other Asset to PPE (Dep)	-	893,419	-	-
Reclass from Other Asset to PPE (Cost)	-	(27,216,571)	-	-
Reclassification to Other Assets	-	-	39,892	-
Foreign exchange revaluation gain	64,150,372	45,017,296	-	-
Movement during the year	(95,057,043)	88,926,908	1,262,922	(1,407,460)
Closing Balance	(1,232,611,251)	(1,137,554,208)	(144,538)	(1,407,460)
Opening Balance	1,137,554,208	1,226,481,116	1,407,460	-

		18,027,576	-	-
			-	-
	0.27 E76 (10)	)1,509,550)		_
(vi) Deposits from banks				

### (vii) **Deposits from customers**

Recognised in cash flow statement	518,381,812	453,722,548	-	-
Movement in Interest payable	(11,143,813)	(2,028,269)	-	-
Effect of exchange fluctuation	61,054,450	(47,235,500)	-	-
Pre acquistion deposit from customers	(4,337,250)	-	-	-
Movement during the year	472,808,425	502,986,317	-	-
Closing Balance	4,485,113,979	4,012,305,554	-	-
Opening Balance	(4,012,305,554)	(3,509,319,237)	-	-

### (viii) Financial Liabilities at fair value through profit or loss

	Group	Group	Company	Company
In thousands of Nigerian Naira	Dec-2022	Dec-2021	Dec-2022	Dec-2021
Opening Balance	-	-	-	-
Closing Balance	1,830,228	-	-	-
Recognised in cash flow statement	1,830,228	-	-	-

### Other liabilities (ix)

Opening Balance	(231,519,271)	(356,222,575)	(6,076,055)	-
Closing Balance	724,902,202	231,519,271	26,043,503	6,076,055



Movement during the year	493,382,931	(124,703,304)	19,967,448	6,076,055
• •			19,907,440	6,076,055
Exchange Difference	2,512,099	(698,660)	-	-
Pre acquistion Other liabilities	9,757,311	-	-	-
Restoration cost of lease liabilities	(95,470)	-	-	-
Impairment charge on Contigent and Litigation	243,529	(16,242)	-	-
Lease Liability	2,353,299	1,828,131	-	-
Recognised in cash flow statement	508,153,699	(123,590,075)	19,967,448	6,076,055
x) Interest Received				
Interest Income	326,432	,783 266,893,743	3	-
Movement in interest receivables	(3,091,	196) (18,895,643	3)	
Recognised in cash flow statement	323,341	,587 247,998,100	0	-
(xi) Interest Paid Interest Expense	(67,129,	656) (46,281,121	)	
Movement in interest payables	11,352			
Interest Paid on other borrowed fund	1,275			
Recognised in cash flow statement	(54,502,			
xii) Impairment on financial assets				
Impairment on Loans and Advance to Banks	72,196	(87,928)	-	-
Impairment on Loans and Advance to Customers	11,914,349	8,619,083	-	-
Impairment on Other Assets	(1,132)	3,653	-	-
Impairment charge on Litigation Claims	27,730	16,243	-	
Impairment charge on Contingents	(271,259)	-	-	
Impairment charge on Investment Securities	36,232,780	740,899	_	
Impairment reversal on Placement	(43,554)	-	_	
1	( , · )			

# (xiii) Redemption of investment securities

Recognised in cash flow statement

	Group	Group	Company	Company
In thousands of Nigerian Naira	Dec-2022	Dec-2021	Dec-2022	Dec-2021
Opening Balance of FVOCI Investment Securities	273,225,781	701,318,841	-	-
Closing Balance of FVOCI Investment Securities	(361,254,669)	(279,945,648)	-	-
Opening Balance of Amortised cost Investment Securities	817,139,066	284,609,598	-	-
Closing Balance of Amortised Cost Investment Securities	(863,421,522)	(846,923,215)	-	-
Movement during the year	(134,311,344)	(140,940,424)	-	-
Income tax relating to Net change in fair value of available for sale financial assets	(3,327,810)	(5,718,918)	-	-
Fair value adjustment	(7,764,889)	(13,344,142)	-	-
Pre acquisition Investment Securities	1,520,662	-	-	-
Investment in Mutual Funds	(354,144)	-	-	-
Impairment charges on investment securities	(36,232,780)	(740,899)	-	-
purchase of investment securities	2,956,849,807	2,955,871,677	-	-
Recognised in cash flow statement	2,776,379,502	2,795,127,294	-	-

47,931,110

9,291,950



### **Purchase of investment securities** (xiv)

Recognised in cash flow statement	(2,956,849,807)	(2,955,871,677)	-	-
Purchase of subsidairy's investment securities	(260,081,515)	(89,482,459)	-	-
Purchase of promisory Notes	-	(1,966,587)	-	-
Purchase of Amortised cost bills	(34,180)	(269,056,414)	-	-
Purchase of Special bills	(2,271,104,389)	(2,370,173,074)	-	-
Purchase of FVOCI Bonds	(4,871,100)	(100,000)	-	-
Purchase of FVOCI Bills	(420,758,623)	(225,093,143)	-	-

### 40 **Capital and reserves**

# **Share capital**

The holders of ordinary shares are entitled to receive dividends as declared from time to time and are entitled to vote at meetings of the Group. All ordinary shares and GDR shares rank pari-passu with the same rights and benefits at meetings of the Group.

	Group	Group	Company	Company
In thousands of Nigerian Naira	Dec-2022	Dec-2021	Dec-2022	Dec-2021
Issued and fully paid:				
29,431,179,224 ordinary shares of 50 kobo each (31 December 2021: 29,431,179,224 ordinary shares of 50k each)	14,715,590	14,715,590	14,715,590	14,715,590
	Group	Group	Company	Company
In thousands of Nigerian Naira	Dec-2022	Dec-2021	Dec-2022	Dec-2021
28,072,885,687 ordinary shares (Non-GDR) of 50k each (31 December 2021: 28,072,069,887)	14,036,428	14,036,035	14,036,428	14,036,035
1,358,323,537 ordinary shares (GDR) of 50k each (31 December 2021: 1,359,109,337)	679,162	679,555	679,162	679,555
	14,715,590	14,715,590	14,715,590	14,715,590

The movement on the value of issued and fully paid-up share capital (Non GDR and GDR) account during the year ended was as follows:

	Group	Group	Company	Company
In thousands of Nigerian Naira	Dec-2022	Dec-2021	Dec-2022	Dec-2021
Balance, beginning of year	14,715,590	14,715,590	14,715,590	-
Increase in the year	-	-	-	14,715,590
Balance, end of year	14,715,590	14,715,590	14,715,590	14,715,590



### Share capital

Movement in the components of share capital for the Group is as shown below:

	Number of shares (thousands)	Ordinary shares	Share premium	Treasury shares
At January 2021	29,431,180	14,715,590	123,471,114	(6,928,103)
Purchases of treasury shares	-	-	-	(1,197,895)
At 31 December 2021	29,431,180	14,715,590	123,471,114	(8,125,998)
Purchases of treasury shares	-	-	-	-
At 31 December 2022	29,431,180	14,715,590	123,471,114	(8,125,998)

### **Share premium**

Share premium is the excess paid by shareholders over the nominal value for their shares.

# Other regulatory reserves

The other regulatory reserve includes movements in the statutory reserves, the small and medium enterprises equity investment reserve and Agri-Business/Small and Medium Enterprises Investment Scheme (AGSMEIS).

- (i) Statutory Reserves: Nigerian banking regulations require the Bank to make an annual appropriation to a statutory reserve. As stipulated by S.16(1) of the Banks and Other Financial Institution Act of 1991 (amended), an appropriation of 30% of profit after tax is made if the statutory reserve is less than paid-up share capital and 15% of profit after tax if the statutory reserve is greater than the paid up share capital. In the current year, the Company appropriated #24,635,051,000 representing 15% of its profit after tax to statutory reserves. Total statutory reserves was #404,050,720,000 at the end of the year.
- (ii) Small and medium enterprises equity investment reserve (SMEEIS): The SMEEIS reserve is maintained to comply with the Central Bank of Nigeria (CBN) requirement that all licensed banks set aside a portion of the profit after tax in a fund to be used to finance equity investment in qualifying small and medium scale enterprises. Under the terms of the guideline (amended by CBN letter dated 11 July 2006), the contributions will be 10% of profit after tax and shall continue after the first 5 years but banks' contributions shall thereafter reduce to 5% of profit after tax. However, this requirement is no longer mandatory. The small and medium scale industries equity investment scheme reserves are non-distributable. Total SMEEIS reserves was \(\frac{\pmu}{4}\),232,478,000 at the end of the year.
- (iii) Treasury shares: Treasury shares in the sum of ₩8,125,998,000 (31 December 2021:₩8,125,998,000) represents the Company's shares held by the Staff Investment Trust as at 31 December 2022.
- **(iv) Fair value reserve:** The fair value reserve includes the net cumulative change in the fair value of fair value through other comprehensive income investments until the investment is derecognised or impaired.
- (v) Equity reserve: The Equity reserve was created during the year to comply with Section 7.1 of BOFIA which stipulates that Financial Holding Companyshould maintain a minimum paid up capital which equals/exceeds the aggregate of the minimum paid up capital of all its subsidiaries.
- (vi) Regulatory risk reserve: The regulatory risk reserves warehouses the difference between the impairment balance on loans and advances as determined in accordance with the provisions of Prudential guidelines of Central Bank of Nigeria when compared with the assessment in line with the requirement of IFRS 9 Expected credit loss model. The key component of CBN Prudential Guidelines (PG) is the setting aside of additional 2% provision on all performing loans assessed under the PG. This 2% provision is not required under IFRS 9. Therefore it has been recognised in Regulatory Risk Reserve. The Company's total balance in Regulatory Risk Reserve is ₩93,032,492,000.
- (vii) Retained earnings: Retained earnings are the carried forward recognised income net of expenses plus current year profit attributable to shareholders.



#### (viii) Non-controlling interests

The analysis of non-controlling interest per subsidiary is as shown below:

	Group	Group	Group	Group
	Dec-2022	Dec-2021	Dec-2022	Dec-2021
	%	%	N'000	N'000
GTB (Gambia) Limited	22.19	22.19	2,171,605	2,123,484
GTB (Sierra Leone) Limited	16.26	16.26	2,066,556	2,442,165
GTB (Ghana) Limited	1.68	1.68	1,322,109	1,483,538
GTB Liberia	0.57	0.57	62,267	58,433
GTB Kenya Limited	28.99	30.00	12,690,127	11,936,208
GTB Tanzania	23.80	23.80	832,411	826,388
			19,145,075	18,870,216

Please refer to Note 43 for more information on the Group structure

(ix) Agri-Business/Small and Medium Enterprises Investment Scheme (AGSMEIS): The AGSMEIS is maintained to support the Federal Government's effort at promoting Agricultural businesses and Small and Medium Enterprises. Effective 2017 all Deposit Money Banks (DMBs) are required to set aside 5% of their Profit After Tax for equity investment in permissible activities as stipulated in the scheme guidelines. The fund is domiciled with CBN.

# (x) Other regulatory reserves breakdown

		Group				
		Dec-2022				
In thousands of Nigerian Naira	Statutory Reserves	SMEEIS Re- serves	AGSMEIS Reserves	Total		
Opening Balance	379,415,669	4,232,478	40,436,201	424,084,348		
Total comprehensive income for the year:						
Increase during the year	101,724	-	-	101,724		
Transfers for the year ended	24,533,327	-	8,741,974	33,275,301		
Total transactions with equity holders	24,635,051	-	8,741,974	33,377,025		
Balance as at 31 December 2022	403,883,294	4,232,478	49,178,175	457,461,373		



	Group				
	Dec-2021				
In thousands of Nigerian Naira	Statutory Reserves	SMEEIS Re- serves	AGSMEIS Reserves	Total	
Opening Balance	350,297,225	4,232,478	31,526,801	386,056,504	
Total comprehensive income for the year:					
Transfers for the year	29,118,444	-	8,909,400	38,027,844	
Total transactions with equity holders	29,118,444	-	8,909,400	38,027,844	
Balance as at 31 December 2021	379,415,669	4,232,478	40,436,201	424,084,348	

#### 41. Dividends

The following dividends were declared and paid by the Group during the year:

	Group	Group	Company	Company
In thousands of Nigerian Naira	Dec-2022	Dec-2021	Dec-2022	Dec-2021
Balance, beginning of year	-	-	-	-
Final dividend declared <sup>1</sup>	80,520,935	79,818,739	79,464,184	-
Interim dividend declared	8,829,354	8,829,354	8,829,354	8,829,354
Payment during the year	(89,350,289)	(88,648,093)	(88,293,538)	(8,829,354)
Balance, end of year	-	-	-	-

<sup>&</sup>lt;sup>1</sup> This relates to the dividend declared for 2022 and 2021 financial year.

Subsequent to the balance sheet date, the Board of directors proposed a final dividend of 280k per share (Dec 2021: 270k per share) on the issued ordinary shares of 29,431,179,224 of 50k each.

The following dividend per share were declared by the group during the year :

	Group	Group	Company	Company
In thousands of Nigerian Naira	Dec-2022	Dec-2021	Dec-2022	Dec-2021
Final dividend per share declared	270kobo	270kobo	270kobo	-
Interim dividend per share declared	30kobo	30kobo	30kobo	30kobo
Total Dividend per share	300 kobo	300 kobo	300 kobo	30 kobo

#### **Dividend declared by Subsidiaries**

The Holding Company has dividend receivable of N85,350,419,749.60 representing final dividend for 2022 financial year declared and authorised by the Board of Guaranty Trust Bank Limited at its Board meeting held 25th January 2023 for final distribution to shareholders of Guaranty Trust Holding Company Plc upon receiving the Central Bank of Nigeria and Annual General Meeting approvals respectively. The final dividend so declared by Guaranty Trust Bank Limited brings the total dividend payable by the Holding Company for 2022 financial year to \(\frac{\text{\text{\text{H}}}}{3.10kobo}\).



#### 42 Contingencies

#### Claims and litigation

The Group, in its ordinary course of business, is presently involved in 842 cases as a defendant (31 December 2021: 721) and 454 cases as a plaintiff (31 December 2021: 442). The total amount claimed in the 842 cases against the Group is estimated at #609.5 Billion and \$33.08 Million (31 December 2021: #570.28 Billion and \$32.82 Million) while the total amount claimed in the 454 cases instituted by the Group is #109.73 Billion (31 December 2021: #98.64 Billion). However, the solicitors of the Group are of the view that the probable liability which may arise from the cases pending against the Group is not likely to exceed #205.38 Million (31 December 2021: #205.38 Million). This probable liability has been fully provided for by the Group (please refer to Note 37).

#### Contingent liabilities and commitments

In common with other banks, the Group conducts business involving transaction related bonds and indemnities. Contingent liabilities and Commitments comprise guarantees and letters of credit.

#### Nature of instruments

Guarantees and letters of credit are given as security to support the performance of a customer to third parties. As the Group will only be required to meet these obligations in the event of the customer's default, the cash requirements of these instruments are expected to be considerably below their nominal amounts.

Other contingent liabilities include transaction related customs and performances bond and are, generally, commitments to third parties which are not directly dependent on the customer's creditworthiness Documentary credits commit the Group to make payments to third parties on production of documents, which is usually reimbursed immediately by customers. The following tables summarise the nominal amount of contingent liabilities and commitments with off-financial position risk.

Acceptances, bonds, guarantees and other obligations for the account of customers:

#### a. These comprise:

	Group	Group	Company	Company
	Dec-2022	Dec-2021	Dec-2022	Dec-2021
Contingent liabilities:				
Transaction related bonds and guarantees	334,000,498	361,977,858	-	-
	334,000,498	361,977,858	-	-
Commitments:				
Clean line facilities and letters of credit	50,669,259	65,055,611	-	-
Other commitments	9,881,788	5,786,093	-	-
	60,551,047	70,841,704	-	-



#### 43. Group entities

The Group is controlled by Guaranty Trust Holding Company Plc "the ultimate Parent" (incorporated in Nigeria). The controlling interest of Guaranty Trust Holding Company Plc in the Group entities is disclosed in the table below:

	Dec-2022	Dec-20201	Dec-2022	Dec-20201
	% ownership	% ownership	N'000	N′000
GTBank Nigeria Limited*	100.00	100.00	138,186,703	138,186,703
Habari Pay	100.00	100.00	3,100,000	3,624,872
GT Fund Managers	100.00	0.00	4,036,560	0.00
GT Pension Fund Administrator	100.00	0.00	17,633,296	0.00
			162,956,559	141,811,575

<sup>\*</sup>GTBank Nigeria Limited has investment in the following subsidiaries:

		Country of incorporation	Ownership Interest	NCI	Ownership interest	NCI
			Dec-22	Dec-22	Dec-21	Dec-21
1	Guaranty Trust Bank Gambia Limited	Gambia	77.81%	22.19%	77.81%	22.19%
2	Guaranty Trust Bank Sierra Leone Limited	Sierra Leone	83.74%	16.26%	83.74%	16.26%
3	Guaranty Trust Bank Ghana Limited	Ghana	98.32%	1.68%	98.32%	1.68%
4	Guaranty Trust Bank UK Limited	United Kingdom	100.00%	0.00%	100.00%	0.00%
5	Guaranty Trust Bank Liberia Limited	Liberia	99.43%	0.57%	99.43%	0.57%
6	Guaranty Trust Bank Cote D'Ivoire S.A	Cote D'Ivoire	100.00%	0.00%	100.00%	0.00%
7	Guaranty Trust Bank Kenya Limited	Kenya	71.01%	28.99%	70.00%	30.00%
8	Guaranty Trust Bank Tanzania Limited	Tanzania	76.20%	23.80%	76.20%	23.80%
	Special purpose entity:					
	Staff Investment Trust	Nigeria	100.00%	0.00%	100.00%	0.00%

#### ii Indirect investment in Subsidiaries

		Country of	Ownership		Ownership	
		incorporation	interest	NCI	interest	NCI
			Dec-22	Dec-22	Dec-21	Dec-21
1	Guaranty Trust Bank Rwanda Limited	Rwanda	67.20%	32.80%	67.20%	32.80%
2	Guaranty Trust Bank Uganda Limited	Uganda	70.00%	30.00%	70.00%	30.00%

The subsidiaries and sub-subsidiaries of GTBank Nigeria Limited are all involved in banking business only.

- (a) GTB Gambia was incorporated in April 2001 and commenced operations in March 2002.
- (b) GTB Sierra Leone was incorporated in September 2001 and commenced operations in January 2002.
- (c) Guaranty Trust Bank (Ghana) was incorporated in October 2004 and commenced operations in March 2006.
- (d) Guaranty Trust Bank (UK) Limited was incorporated in February 2007 and commenced operations in January 2008.
- (e) Guaranty Trust Bank (Liberia) Limited was incorporated in September 2008 and commenced operations in March 2009.
- (f) Guaranty Trust Bank (Cote D'Ivoire) is Guaranty Trust Bank Plc's first subsidiary in Francophone West Africa. The Bank was licensed by the Central Bank of Cote D'Ivoire to offer banking services to the Ivorian public and commenced operations on April 16, 2012.
- (g) The Bank extended its regional presence in Africa in December 2013 by acquiring 70% stake in Fina Bank Limited, a commercial

# OTHER NOTES TO THE FINANCIAL STATEMENTS



bank incorporated in Kenya with subsidiaries in Uganda and Rwanda. The bank has been re-branded as Guaranty Trust Bank Kenya Limited.

- (h) Guaranty Trust Bank (Tanzania) was incorporated in July 14th 2016 and commenced operations in December 2017 to spread its delivery of superior financial services to its East African customers.
- (i) Staff Investment Trust (SIT) is the Special Purpose Vehicle (SPV) set up to operate the Share-Based Payment compensation scheme of the Bank.

#### Non-controlling interest of significant subsidiaries

The following relates to the Company's accumulated non-controlling interest and profit or loss allocated to non-controlling interest for significant subsidiaries for the period ended 31 Dec 2022:

	Significant subsidiaries	Principal place of business		Accumulated Non-controlling Interest		ofit or loss llocated to ng Interest
In tho	usands of Nigerian Naira		Dec-22	Dec-21	Dec-22	Dec-21
1	Guaranty Trust Bank Gambia Limited	Gambia	2,171,605	2,123,484	715,575	604,684
2	Guaranty Trust Bank Sierra Leone Ltd	Sierra Leone	2,066,556	2,442,165	324,542	431,699
3	Guaranty Trust Bank Ghana Limited	Ghana	1,322,109	1,483,538	103,661	370,184
4	Guaranty Trust Bank Liberia Limited	Liberia	62,267	58,433	12,527	11,266
5	Guaranty Trust Bank Kenya Limited	Kenya	12,690,129	11,936,207	1,312,147	1,378,288
6	Guaranty Trust Bank Tanzania Limited	Tanzania	832,411	826,388	(31,818)	(64,819)

#### 44. Unconsolidated interests in structured entities

The table below describes the types of structured entities that the Group does not consolidate but in which it holds an interest.

Name of the entity	3 Peat Investment Ltd
Percentage holding	70%
Nature of entity	Hotel & Leisure
Purpose of investment	Government-induced investment
Activities of entity	Provision of hospitality services
Line item in SOFP	Investment securities-FVOCI***
Loans granted	₦9,922,466,607 (Dec-2021: ₦8,483,018,466)
**Maximum exposure to loss	₩9,922,466,607 (Dec-2021: ₩8,483,018,466)
Source of Financing	Equity financing and loans from financial institutions

<sup>\*\*</sup> Maximum exposure comprises the cost of investment and total facilities granted at arm's length to the entity.

The Group does not provide financial support to the unconsolidated structured entity and has no plans to provide financial support to the entity in the future. However, the Group extended loans to the entity in the normal course of business at arm's length.

The Group does not have the rights to direct the entity to enter into, or veto any changes to transactions for the benefit of the Group. In addition, the group does not exercise decision-making rights that gives it the ability to direct the relevant activities of the entity. Furthermore, there is no inter-change of personnel between the Group and the entity. Likewise, the Group does not have any form of control or influence on decision making apparatus of the entity. Accordingly, the account of the entity is not consolidated.

<sup>\*\*\*</sup>Fair Value through Other Comprehensive Income.



# 45. Related parties

#### (a) Related party transactions

Parties are considered to be related if one party has the ability to control the other party or exercise influence over the other party in making financial and operational decisions, or another party controls both. The definition includes subsidiaries, associates, joint ventures and the Group's pension schemes, as well as key management personnel.

#### (b) Subsidiaries

Transactions between the Company and its subsidiaries also meet the definition of related party transactions. These transactions are eliminated on consolidation; hence, they are not disclosed in the consolidated financial statements.

As at 31 December 2022, GTBank Limited had receivables from its subsidiaries, which is shown below;

	Receivables fro	m Subsidiaries
In Nigerian Naira	Dec-22	Dec-21
GTBank Kenya	315,285	904,619
GTBank Sierra Leone	9,512,491	1,639,353
GTBank Gambia	1,440,886	368,672
GTBank Ghana	8,480,680	5,053,359
GTBank UK	1,057,810	1,057,810
GTBank Liberia	354,436	156,728
GTBank Rwanda	-	199,817
GTBank Uganda	-	1,717,500
GTBank Tanzania	76,676,809	68,510,932

GTBank Limited also received interest of #27,259,736 on its placement with GTBank UK (Dec 2021: #33,052,000

#### (c) Transactions with key management personnel

The Group's key management personnel, and persons connected with them, are also considered to be related parties. The definition of key management include the close family members of key personnel and any entity over which they exercise control. The key management personnel have been identified as the Assistant General Managers, Deputy General Managers, General Managers, Executive and Non-Executive directors of the Group. Close family members are those family members who may be expected to influence, or be influenced by that individual in their dealings with Guaranty Trust Holding Company Plc and its subsidiaries.



# (d) Risk assets outstanding 31 December 2022

During the year the Group granted various credit facilities to companies whose directors are also directors of Company (DirectorRelated) 'or related to a Key Management Personnel (Insider Related) at rates and terms comparable to other facilities in the Bank's portfolio. An aggregate of N76,549,000 (31 December 2021:N6,859,722,000) was outstanding on these facilities at the end of the year. The Company earned a sum of N102,343,000 (Dec 2021: N10,258,000) on insider related facilities during the year. The outstanding balance and status of performance of each facility is as shown below:

Name of company /individual	Relationship	Facility type	Status	Nature of Security	Group Dec-2022	Group Dec-2021
In thousands of Nigerian Naira						
Osot Associates Consulting Engineers	Director related (Bank)	Time Loan	Performing	Cash in pledged Funds	-	-
Hassan Ibrahim	Director related (Bank)	Credit Card	Performing	Legal Mortgage	19,331	8,125
Olabode Mubasheer Agusto	Director related (Bank)	Credit Card	Performing	Clean	18,481	52,258
Hydrodive Nigeria Limited	Director related (Bank)	Term Loan	Performing	Vessel Mortgage	-	2,286,446
Hydrodive Nigeria Limited	Director related (Bank)	Bonds & Guarantees	Performing	Vessel Mortgage	-	4,393,324
Echeozo, Catherine Nwakaego	Director related (Holdco)	Overdraft	Performing	Cash	-	29,988
Hassan Ibrahim	Director related (Bank)	Term Loan	Performing	Legal Mortgage	38,737	89,581
					76,549	6,859,722

#### (e) Director/insiders related deposit liabilities

Name of company /individual	Relationship	Type of Deposit	Group Dec-2022	Group Dec-2021
In thousands of Nigerian Naira				
Hassan Ibrahim	Director related (Bank)	Demand Deposit	211,169	17,728
Jaykay Pharmacy Limited	Director related (Holdco)	Demand Deposit	17,597	10
Agbaje, Olufemi Augustus	Director related (Holdco)	Demand Deposit	1,262	39,686
Osot Associates Consulting Eng	Director related (Bank)	Demand Deposit	-	18
Hydrodive Nigeria Limited	Director related (Bank)	Demand Deposit	20,134	620,214
Agusto & Co. Limited	Director related (Bank)	Demand Deposit	35,944	125,145
Alliance Consulting	Director related (Bank)	Demand Deposit	98,853	168
IBFC Limited	Director related (Bank)	Demand Deposit	10,412	50
WSTC Financial Services Ltd	Director related (Bank)	Demand/Time Deposits	-	202,079
WSTC Nominee Limited	Director related (Bank)	Demand Deposit	314,383	431
Fcsl Asset Mgt Company Ltd	Director related (Bank)	Demand Deposit	50	52,987
Jaykay Pharmaceutical & Chem.	Director related (Holdco)	Demand Deposit	150	28
Wstc Securities Limited	Director related (Bank)	Demand Deposit	1,003	192,651
Echeozo, Catherine Nwakaego	Director related (Holdco)	Demand Deposit	48,879	90,726
IBFC Alliance	Director related (Bank)	Demand Deposit	18	10,417
Agusto, Olabode Mubasheer	Director related (Bank)	Demand Deposit	38,901	1,782
			798,753	1,354,121

Interest expense on insider related deposits was N717,000 (Dec 2021: N676,000) during the year.



#### (f) Subsidiaries' deposit account balances

Name of company /individual	Relationship	Type of Deposit	Dec-2022	Dec-2021
In thousands of Nigerian Naira				
GTB Sierra Leone	Subsidiaries	Domicilliary	1,708	1,610
GTB Ghana	Subsidiaries	Demand Deposit	2,145	3,462
GTB Ghana	Subsidiaries	Domicilliary	54,728	51,586
GTB Rwanda	Subsidiaries	Domicilliary	152,980	137,069
			211,561	193,727

# (g) Key management personnel and their immediate relatives engaged in the following transactions with the Group during the year:

#### Loans and advances:

In thousands of Nigerian Naira	Group	Group	Company	Company
	Dec-2022	Dec-2021	Dec-2022	Dec-2021
Secured loans	76.548	6.859.721	76.548	6,859,721

#### **Secured loans**

	Group	Group	Company	Company
In thousands of Nigerian Naira	Dec-2022	Dec-2021	Dec-2022	Dec-2021
Total deposits	798,753	1,354,121	798,753	1,354,121

Interest rates charged on balances outstanding are at rates that would be charged in the normal course of business. The secured loans granted are secured over real estate, equity and other assets of the respective borrowers. No impairment losses have been recorded against balances outstanding during the year with key management personnel, and no specific allowance has been made for impairment losses on balances with key management personnel and their immediate relatives at the end of the year.

#### (h) Key management personnel compensation for the period comprises:

	Group	Group	Company	Company
In thousands of Nigerian Naira	Dec-2022	Dec-2021	Dec-2022	Dec-2021
Wages and salaries	1,460,613	1,575,044	415,512	148,609
Post-employment benefits	97,158	4,124,562	-	-
Share-based payments	765,119	1,257,667	-	-
Increase /(decrease) in share appreciation rights	(312,384)	(514,455)	-	-
	2,010,506	6,442,818	415,512	148,609



# (i) (i) Directors' remuneration

Directors' remuneration excluding pension contributions and certain benefits was provided as follows:

	Group	Group	Company	Company
In thousands of Nigerian Naira	Dec-2022	Dec-2021	Dec-2022	Dec-2021
Fees as directors	455,117	335,628	17,000	-
Other allowances	325,975	593,007	37,500	7,903
	781,092	928,635	54,500	7,903
Executive compensation	1,019,388	757,353	541,588	209,242
	1,800,480	1,685,988	596,088	217,145

#### (ii) The directors' remuneration shown above includes:

	Company	Company
In thousands of Nigerian Naira	Dec-2022	Dec-2021
Chairman	11,000	1,500
Highest paid director	445,697	171,957

# (iii) The emoluments of all other directors fell within the following ranges:

	Company	Company
In thousands of Nigerian Naira	Dec-2022	Dec-2021
N6,500,001 - N11,000,000	2	4
N13,500,001 - N22,500,000	2	-
Above N22,500,001	2	2
	6	6

## 46 Contraventions

INFRACTION	AMOUNT
NIGERIA	
2021 Risk Asset Examination	<b>₩</b> 20,000,000
2021 AML/CFT Examination	<b>₩</b> 21,250,000
2021 CBN Prospective Employee Clearance Review	<b>₩</b> 10,000,000
2022 Consumer Protection Review	<b>₩</b> 10,000,000
CBN Review Infraction	<b>₩</b> 67,350,000
GHANA	
Inaccurate submission of FX End -Day Transaction Return	₩2,892,947
A review of the bank's credit portfolio showed that six (6) impaired loans	₩7,714,526
UK	
Deficient AML control -2014-2017	₩4,053,767,037





KENYA	
Non- compliance with banking act 28/50(1)	<b>₩</b> 7,260,000
Non-compliance with CBK cash reserve requirement	₩3,993,000
TANZANIA	
Late rendition of daily liquidity report	<b>₩</b> 180,000
GT PENSION MANAGER	
Registration of two (2) FGN Employees without complete documentation	<b>₩</b> 200,000
Violation of minimum credit rating requirement	₩3,000,000
GT FUND MANAGER	
Issuance of units in excess of the registered units	
with Securities and Exchange Commission (SEC)	<b>₩</b> 520,000

# 47 Subsequent events

There were no other events subsequent, to the financial position date which require adjustments to, or disclosure in, these financial statements.







#### Regulatory Requirements under the IFRS Regime

Iln addressing the challenges faced by the Nigerian Banking industry which was at the brink of a crisis as a result of spiral effects of the global financial meltdown, the CBN undertook a review of the prudential guidelines. In the revised guidelines, which became effective 1st of July, 2010, the CBN provided for the adaptation of the prudential guidelines to IFRS after it has been adopted in Nigeria. Paragraph 12.4 of the revised Prudential Guidelines for Deposit Money Banks in Nigeria stipulates that Banks would be required to make provisions for loans as prescribed in the relevant IFRS Standards when IFRS is adopted. However, Banks would be required to comply with the following:

- (a) Provisions for loans recognized in the profit and loss account should be determined based on the requirements of IFRS. However, the IFRS provisions should be compared with provisions determined under prudential guidelines and the expected impact/changes in general reserve should be treated as follows:
  - Prudential Provisions is greater than IFRS provisions; transfer the difference from the general reserve to a non-distributable regulatory reserve.
  - Prudential Provisions is less than IFRS provisions; the excess charges resulting should be transferred from the regulatory reserve account to the general reserve to the extent of the non-distributable reserve previously recognized.
- (b) The non-distributable reserve should be classified under Tier 1 as part of core capital.

The Group has fully complied with the requirements of the guidelines.

#### Provisioning as recommended by Prudential Guideline

Loan provisioning is segregated along two (2) categories as detailed below:

#### 1. Loans other than Specialized Loans

The provisioning policy for 'loans other than specialized loans' covers the following:

- i. Commercial Loans
- ii. Commodities Financing
- iii. Corporate Loans
- iv. Retail & Consumer Credits
- v. Facilities granted to Federal, State and Local governments and

- their parastatals.
- vi. Facilities not specifically classified as specialized loans by the CBN.

The Group's provisioning benchmark for loans other than specialized loans is highlighted in the table below:

No of Days Overdrawn	Classification	% Provision taken
90 – 180	Substandard	10
180 – 360	Doubtful	50
Over 360	Lost	100

As soon as an account is classified as non-performing, the interest is accounted for on non-accrual basis i.e. interest is not recognized as income but suspended.

Furthermore, if the occurrence of a loss event is certain, appropriate provisions will be made regardless of the fact that such loans does not fall in any of the above categories.

#### 2. Specialized Loans

The provisioning policy for specialized loans covers the following:

- i. Agriculture Finance
- ii. Mortgage Loan
- iii. Margin Loan
- iv. Project Finance
- v. Object Finance
- vi. SME Loan
- vii. Real Estate Loan (Commercial and Residential)

The Group's provisioning benchmarks are spelt out below under each of the specialized loan types:



#### i. Agriculture Finance

a. Agriculture Finance - short term facilities (purchase of seeds, fertilizers, WC, and other Inputs)

Category	Classification	Days past due	% provision
1	Watchlist	Markup / interest or principal past due by up to 90days	0% of total outstanding balance
1A	Substandard	Markup / interest or principal past due by 90days to 1year	25% of total outstanding balance
2	Doubtful	Markup / interest or principal past due by 1 to 1.5 years	50% of total outstanding balance
3	Very Doubtful	Markup / interest or principal past due by 1.5 to 2 years	75% of total outstanding balance
4	Lost	Markup / interest or principal past due by more than 2 years	100% of total outstanding balance

b. Agriculture Finance – long term facilities (Farm development finance, purchase of machinery, livestock financing)

Category	Classification	Days past due	% provision
1	Watchlist	Markup / interest or principal past due by up to 90days	0% of total outstanding balance
1A	Substandard	Markup / interest or principal past due by 90days to 1year	25% of total outstanding balance
2	Doubtful	Markup / interest or principal past due by 1 to 2years	50% of total outstanding balance
3	Very Doubtful	Markup / interest or principal past due by 2 to 3 years	75% of total outstanding balance
4	Lost	Markup / interest or principal past due by more than 3 years	100% of total outstanding balance

#### ii. Mortgage Loans

Category	Classification	Days past due	Treatment of Un- realised Markup / Interest income	% provision
1	Watchlist	Markup / Interest or principal Days past due by more than 90 days	Suspend	0% of total outstanding balance
2	Substandard	Markup / interest or principal past due by more than 180days	Suspend	10% of total outstanding balance
3	Doubtful	Markup / interest or principal past due by more than 1year	Suspend	Un-provided balance should not exceed 50% of NRV of security.
4	Lost	Markup / interest or principal past due by more than 2 years	Suspend	100% of total outstanding balance

# iii. Margin Loans

The shares backing margin facilities shall be marked to market on a daily basis in order to determine the potential loss in the portfolio. Provisions shall be made periodically for the excess of loan balance over the market value of the underlining shares. Any increase in the mark to market value from the previous valuation shall be recognized to the extent of the previous charge-off made.

# iv. Project Finance

Category	Classification	Days past due	Treatment of Income	% provision
1	Watchlist	Repayment on obligation between 60% and 75% of amount due or installment up to 180days past due	Suspend interest and realize on cash basis	0% of total outstanding balance
1A	Substandard	Repayment below 60% of amount due or installment btw 180days to 2years past due	As above	25% of total outstanding balance
2	Doubtful	Repayment below 60% of amount or installment overdue by 2 to 3 years	As above	50% of total outstanding balance

# OTHER NATIONAL DISCLOSURES/OTHER INFORMATION



3	Very Doubtful	Repayment below 60% of amount due or installment overdue by 3 to 4 years	As above	75% of total outstanding balance
4	Lost	Repayment below 60% of amount due or installment overdue by more than 4 years	As above	100% of total outstanding balance

# v. Object Finance

Category	Classification	Days past due	Treatment of Income	% provision
1	Watchlist	Repayment on obligation between 60% and 75% of amount due or installment up to 180days past due	Suspend interest and realize on cash basis	0% of total outstanding balance
1A	Substandard	Repayment below 60% of amount due or installment btw 180 to 1year past due	As above	25% of total outstanding balance
2	Doubtful	Repayment below 60% of amount or installment overdue by 1 to 2 years	As above	50% of total outstanding balance
3	Very Doubtful	Repayment below 60% of amount due or installment over due by 2 to 3 years	As above	75% of total outstanding balance
4	Lost	Repayment below 60% of amount due or installment overdue by more than 3 years	As above	100% of total outstanding balance

#### vi. SME Loan

# a. SME Loan - SME short term facilities (Maturities of 1 year)

Category	Classification	Days past due	% provision
1	Watchlist	Markup / interest or principal past due by up to 90days	0% of total outstanding balance
1A	Substandard	Markup / interest or principal past due by 90days to 1year	25% of total outstanding balance
2	Doubtful	Markup / interest or principal past due by 1 to 1.5 years	50% of total outstanding balance
3	Very Doubtful	Markup / interest or principal past due by 1.5 to 2 years	75% of total outstanding balance
4	Lost	Markup / interest or principal past due by more than 2 years	100% of total outstanding balance

# b. SME Loan - SME Long term facilities (Maturities of more than 1 year)

Category	Classification	Days past due	% provision
1	Watchlist	Markup / interest or principal past due by up to 90days	0% of total outstanding balance
1A	Substandard	Markup / interest or principal past due by 90days to 1year	25% of total outstanding balance
2	Doubtful	Markup / interest or principal past due by 1 to 2years	50% of total outstanding balance
3	Very Doubtful	Markup / interest or principal past due by 2 to 3 years	75% of total outstanding balance
4	Lost	Markup / interest or principal past due by more than 3 years	100% of total outstanding balance

# OTHER NATIONAL DISCLOSURES/OTHER INFORMATION



# vii. Real Estate Loan (Commercial and Residential)

Category	Classification	Days past due	Treatment of Income	% provision
1	Watchlist	Repayment on obligation between 60% and 75% of amount due or installment up to 180days past due	Suspend interest and realize on cash basis	0% of total outstanding balance
1A	Substandard	Repayment below 60% of amount due or installment btw 180 to 1year past due	As above	25% of total outstanding balance
2	Doubtful	Repayment below 60% of amount or installment overdue by 1 to 2 years	As above	50% of total outstanding balance
3	Very Doubtful	Repayment below 60% of amount due or installment over due by 2 to 3 years	As above	75% of total outstanding balance
4	Lost	Repayment below 60% of amount due or installment overdue by more than 3 years	As above	100% of total outstanding balance







#### (e) Statement of Prudential Adjustment

The GTBank Limited's provision level adequately meets the recommended provision by the Regulators. The reassessed CBN recommended provision as at December 31, 2022 amounted to N141,187,324,000. Of the amount recommended by the Central Bank of Nigeria, N60,582,330,000 largely relates to 2% General Loan Loss Provision on performing loans and contingents, while N2,357,950,000 relates to Other Known Losses. The Bank maintained a Regulatory Risk Reserve of N93,504,363,000 at the end of the year. Regulatory risk reserve represents the difference between the Central Bank of Nigeria (CBN) recommended Provision for Loan Losses under the Prudential Guideline and the Loan Impairment allowance determined in accordance with provisions of IFRS.

The Reconciliation between the CBN Recommended provisions and that under IFRS as at December 31, 2022 is as shown in the table below:

	In thousands of Nigerian Naira	Reference	Specific	General	Total
а	Loans and Advances:				
	Provision per CBN Prudential Guideline	s (including SMEEIS)	78,247,044	60,582,330	138,829,374
	Provision for Other Known Losses -	- CBN recommende	d		
	- Other known losses		2,357,950	-	2,357,950
	Total recommended provision per C	CBN (A)	80,604,994	60,582,330	141,187,324
	Impairment allowance per IFRS 9:				
	(Stages 1,2,3)	(Note 27 & 28)	(75,603,162)	-	(75,603,162)
	Impairment allowance on contingents	(Note 37)	(3,013,450)	-	(3,013,450)
	Other assets	(Note 33)	(263,001)	-	(263,001)
	Impairment on investment securities	(Note 25)	(1,886,470)	-	(1,886,470)
	Total IFRS Provision (B)		(80,766,083)	-	(80,766,083)
	Required Amount in Risk Reserve (A	A-B)			(60.421.241)
	Amount in Regulatory Risk Reserve	1			93,504,363
	Excess over required regulatory pro	visions.			33,083,122

<sup>&</sup>lt;sup>1</sup> Regulatory Risk Reserve refers to the difference between the Provision assessment under CBN Prudential Guideline and impairment assessment under IFRS

b	Movement in Regulatory Reserves				
	In thousands of Nigerian Naira	Specific	General	Others	Total
	Balance as at 1 January	-	87,256,158	248,205	87,504,363
	Movement during the year	-	6,000,000	-	6,000,000
	Balance, end of the year	-	93,256,158	248,205	93,504,363







#### **Operational Risk Management**

Guaranty Trust Holding Company defines Operational Risk (OpRisk) as "the direct or indirect risk of loss resulting from inadequate and/or failed internal processes, people, and systems or from external events". These risks originate from the actions of the Company's staff, its processes and systems, activities of interested parties and events that have direct or indirect impact on the Company.

In GTCO, Operational Risk Management involves the review and monitoring of all strategies and initiatives deployed in its people management, process engineering and re-engineering, technology investment and deployment, management of all regulatory responsibilities, engagement of third-party services, and response to major disruptions and external threats.

The Company manages Operational risk by continually using up to date qualitative & quantitative methods in day to day management processes and adopts various risk mitigating strategies. The following practices, tools and methodologies have been deployed across the Group for the purpose of Operational Risk Management implementation:

#### **Loss Incident Reporting**

Loss incidents are reported to the Operational Risk Management Group by all business areas in the Group to enable collection of internal OpRisk losses and near misses. Additionally, all operational issues which could negatively impact on the organisation's process, people, systems and other incidents are required to be reported by stakeholders (whether these risks crystallize into actual losses or not) making use of the available channels of communication. Owing to this, the Company maintains a robust OpRisk loss database detailing the various categories of losses and relevant OpRisk loss data within an 12-year period. Information collated is analyzed for identification of risk concentrations, appropriate OpRisk risk profiling and capital estimation.

#### Risk and Control Self-Assessment (RCSA)

RCSA exercise assesses and examines operational risks at inherent and residual levels and the effectiveness of controls used to mitigate them. It is a qualitative risk identification tool deployed company-wide. A risk-based approach is in use for RCSAs to be conducted by branches, departments, groups and divisions of the Company. All branches and Head-Office teams are required to complete the Risk Self-Assessment process at least once a year. These assessments enable risk profiling and risk mapping which provides a consolidated view of all identified operational risks emanating from the business and functional units of the Company and the effectiveness of controls adopted to mitigate the risks.

All branches and head office teams in the Company are assigned individual risk ratings upon completion of the exercise. A detailed risk register cataloguing key risks identified and controls

for implementation is also developed and maintained from this process.

Risk Assessments are also carried out for the Company's key processes, new and existing products, services, branches and vendors/contractors.

#### **Key Risk Indicators (KRI)**

These are quantitative parameters defined for the purpose of monitoring operational risk trends across the Group. A comprehensive KRI Dashboard set with thresholds is in place and it is supported by specific KRIs for key departments in the Company. Medium to High risk trends are reported in the Monthly and Quarterly Operational Risk Status reports circulated to Board, Management and key stakeholders.

**Fraud Risk Management Initiatives** – Causal analysis of key fraud and forgeries incidents (over the counter or cybercrimes) identified in the Group or prevalent in local and global business environments are carried out and reported. Likely and unlikely loss estimations are also determined in the process as input in the OpRisk capital calculation process. The focus in Fraud Risk Management is to ensure that processes for preventing, deterring, detecting fraud and forgeries incidents, and sanctioning offenders are effective.

**Business Continuity Management (BCM) in line with ISO 22301:2019 Standards** – To ensure the resilience of our business to any disruptive eventuality, the Company has in place a robust Business Continuity Management System (BCMS). This system assures timely resumption of critical business activities with minimal financial losses or reputational damage and continuity of service to the Group's customers, vendors and regulators. GTBank Limited has remained certified ISO 22301 BC compliant by the globally recognized Professional Evaluation and Certification Board (PECB) for over 9 years and continually improving in its BCM maturity, thereby signifying that the Bank has instituted internationally accepted processes, structures and systems that demonstrate its capacity to resume business within a short timeframe in the event of any business disruption.

Part of the BCMS is a Business Continuity Plan (BCP), which is reviewed and updated periodically to ensure reliability and relevance of information contained.

Various BCP testing and exercising programs are conducted across the Group at predetermined and ad-hoc timelines to ensure that recovery coordinators are aware of their roles and responsibilities and ultimately ensuring that the Company remains a going concern.

Occupational Health and Safety Procedure Initiatives – In line with ISO 45001 and global best practices, the Company commits to ensuring the health, safety and welfare of all staff, customers and 3rd parties visiting its business premises. Branch Risk Assessments and Fire Risk Assessments are conducted to identify health and safety hazards in order to recommend adequate control measures for identified risks; Branches are man-



dated to conduct fire drills on a quarterly basis, for areas with high security risks, Table Talk Fire Drills are implemented to ensure staff are apprised of their roles and responsibilities during emergency evacuations. The regular Bankwide fire drill exercises (suspended because of the COVID-19 pandemic) has fully resumed

Health and Safety related incidents reported to Operational Risk Management are thoroughly investigated for identification of causal factors and implementation of appropriate mitigants to forestall reoccurrence. In addition, awareness on health and safety issues are presented periodically on the intranet and via other forums.

Safety audits are conducted on the Company's premises by the Federal and various State Safety Commissions on the Company's occupational Health and safety management system and standards.

**Operational Risk Champions & BCM Champions** – Members of staff from various teams are selected and undergo intensive Operational Risk Management trainings. They become Operational Risk ambassadors and further enshrine the OpRisk standards, culture and practices in their various departments/ groups. The same is done in selecting Business continuity Champions (BCM).

**Reputational and Strategic Risk Monitoring**— To ensure a holistic framework is implemented; Operational Risk Management also monitors Strategic and Reputational Risks from a broad perspective.

The Company regards Reputational Risk as the current and prospective adverse impact on earnings and capital arising from negative public opinion. It measures the change in perception of the Company by its stakeholders. It is linked with customers' expectations regarding the Company's ability to conduct business securely and responsibly. A detailed template with internal and external factors that might impact the Company adversely is used to monitor the Group's exposure to reputational risk. All adverse trends identified are reported to relevant stakeholders for timely redress

GTCO considers strategic risk as the risks that not only affect but are created by the Company's strategic decision. It is the possibility that the Company's strategy may be inappropriate to support its long-term corporate goals due to the inadequacy of its strategic planning and/or decision-making process, inadequate implementation of such strategies and strategy failure due to unexpected circumstances.

The Group aligns strategy and risk by identifying, assessing and managing risks and uncertainties, affected by internal and external events or factors, which could inhibit the Group's ability to achieve its strategic objectives. This is done with the ultimate goal of creating and protecting stakeholder value.

A specialized template is deployed for tracking key business activities designed or defined by the Company to measure and monitor performance in the achievement of its strategic intent in the short, medium and long term.

The Company is currently working on its next 5-year strategy (review operating models and business strategy to be adopted).

#### **Operational Risk Management Philosophy and Principles**

**Approach to Managing OpRisk** – GTCO continually adopts operational risk procedures and practices that are "fit for purpose" this increases the efficiency and effectiveness of the Group's resources, minimize losses and utilize opportunities.

This outlook entrenches OpRisk practices in the Company's day-to-day business activities.

It also aligns the Company's Operational Risk Management framework with sound practices recommended by various local and globally-accepted regulatory agencies such as Basel II & III Accord's "Sound Practices for the Management and Supervision of Operational Risk", Committee of Sponsoring Organizations (COSO) and International Organization for Standardization (ISO).

**Operational Risk Capital Calculation** – In line with the directive of the regulator, the Company has adopted the Basic Indicator Approach (BIA) under Basel II Pillar 1 for the calculation of its Operational Risk Economic Capital for internal risk monitoring and decision-making. However, the Company has the required OpRisk loss data to migrate to other capital calculation methods i.e. the Standardized Approach, the application of the BIA is in line with the Central Bank of Nigeria's (CBN) recommendation for all banks in Nigeria.

The estimated OpRisk Capital Charge is reported to the Board and Management for guidance in Capital Planning and decision making.

**Governance Structure** – The Board through its Board Risk Committee (BRC) oversees the operational risk function in the Company and reviews OpRisk reports on a quarterly basis. It ensures that the OpRisk policy is robust and provides an updated framework for the Company's OpRisk profile and limits. It also determines the adequacy and completeness of the Company's risk detection, measurement systems and mitigants whilst ensuring review and approval of the Company's contingency plans for Specific risks. The Board lays down the principles on how operational risk incidents are to be identified, assessed, controlled, monitored and measured.

The Management Risk Committee monitors and ensures the implementation of the guiding OpRisk framework across the Group. It considers and approves key decisions relating to Operational Risk before presentation to the Board. The Committee ensures that all departments in the Company are fully aware of the risks embedded in respective process flows and business activities.

All process owners are responsible for the day-to-day management of OpRisk prevalent in their respective Departments, Groups, Divisions and Regions.

The Internal Audit function conducts independent reviews on

#### OPERATIONAL RISK MANAGEMENT



the implementation of OpRisk Policies and Procedures across the Group.

#### TREATMENT OF OPERATIONAL RISKS

GTCO maintains several risk treatment strategies to mitigate identified operational risks. These mitigants are applied to achieve a residual risk level aligned with the Company's risk tolerances. In line with best practices, the cost of risk treatments introduced must not exceed the reward. OpRisk treatment options adopted by the Company include Risk Acceptance / Reduction, Risk Transfer, Risk Sharing and Risk Avoidance.

**Operational Risk Reporting** – Weekly, Monthly and Quarterly reports are circulated to relevant stakeholders highlighting key operational risks identified for awareness and timely implementation of mitigation strategies. Reports are also generated and circulated on a need-basis.

To ensure timely and comprehensive reporting of prevalent OpRisk exposures across the Group, an OpRisk Management software/application is being used across the Group. This is to aid data collation and information gathering, analysis, escalation and reporting of key OpRisk incidents or emerging trends observed. Current processes are also being automated.

#### **THE FLOOD INCIDENCE 2022**

Flood incidence usually occurs in Nigeria from a combination of sources including heavy downpour, ocean surge, drainage blockage and the release of water from the Lagbo Dam (every 10 years) in northern Cameroon. Each year, coastal communities, and those on flood plains, especially, on the Niger/Benue trough are affected causing a disruption in economic and social activities.

The impact of flood varies according to the type of, and magnitude of flood experienced at a point in time. Banking operations are not spared from the disruptions of flood thus its risk is taken seriously. Impacts can include physical damage to bank buildings and systems, bank inaccessibility, undue increased demand for credit availment, reduced workhours, increased cost of bank operations, loss of data and increased security threat, incurred cost of recovery, increased exposure to bank break-ins and looting of cash to mention but a few, staff unavailability (loss manhours), increased susceptibility to waterborne diseases amongst others. These floods impact may also impair customers' ability to repay loans as assets/stock may be damaged by the flood.

The impact of a flood risk on the business operations of GTBank Nigeria was considered to enable the Company to effectively manage major disruptions that may crystalize from flood incidences.

The flood incidence Response plan" has therefore been developed. The 5 stages plan covers Awareness, Flood Audit, Preparedness, Response and Recovery, as well as an Action Plan Sample to be adapted for different flooding scenarios. This will help reduce and or mitigate flood impacts.







LIST OF	AGENTS AND LOCATIONS	
S/N	NAME	LOCATION
1	DE PRINCE SUPERMARKET	3A ADEJOKUN STREET, ISHERI-MAGODO, LAGOS
	DEALER OWNED FILLING STATIONS OS TRADING UNDER ARDOVA PLC.	
2	FADE-ZARF INVESTMENT LTD AJI- WE-AJAH (BRANDED ARDOVA)	BLOCK A, PLOT 7, BUDO FARM LAYOUT, AJIWE-AJAH LAGOS
3	MERIT PETROLEUM LTD IDIMU (BRAND- ED ARDOVA)	222 EGBEDA-IDIMU ROAD, CARWASH BUS-STOP, IDIMU
4	TIMAC GLOBAL CONCEPT IWAYA MAKOKO	IWAYA-MAKOKO ROAD YABA-LAGOS
5	NINICON PETROLEUM LTD CEMENT IPAJA (BRANDED ARDOVA)	CEMENT BUS-STOP IPAJA LAGOS
6	TAFMAH OIL AND GAS LTD MILE 12 BUS-STOP LAGOS (BRANDED ARDOVA)	MILE 12 BUS-STOP, KETU ALAPERE LAGOS
7	MUTASIT MULTI-LINKS OIL AND GAS LIMITED (BRANDED ARDOVA)	6/ 8 FETUGA STREET, BARIGA
SELECT	SWIFT OIL AND GAS FILLING STATION	S IN OGUN STATE
8	SWIFT OIL & GAS IYANA-IYESI SAN- GO-TTA	IYANA IYESI ROAD, SANGO OTTA
9	SWIFT OIL & GAS ILOAWELA SAN- GO-OTTA	11, ILO AWELA ROAD, SANGO OTTA
SELECT	TOTAL ENERGIES FILLING STATIONS IN	I PORT-HARCOURT
10	TOTAL TRANSAMADI PH	SLAUGHTER MARKET ROAD, TRANSAMADI INDUSTRIAL LAYOUT PORT-HAR-COURT.
SELECT	TOTAL ENERGIES FIILLING STATIONS II	N LAGOS
11	TOTAL, SURA - LAGOS ISLAND	4 SIMPSON STREET BESIDE SURA SHOPPING COMPLEX, LAGOS ISLAND
12	TOTAL LAKOWE LAKES AJAH	LAKOWE LAKES AJAH.
13	TOTAL STATION, MM WAY, EBUTE METTA	150/152 MM WAY, EBUTE METTA LAGOS.
14	TOTAL STATION, ITIRE	23/25 ITIRE RD, LAWANSON LAGOS
15	TOTAL OJOTA	IKORODU ROAD OJOTA BUS-STOP LAGOS
16	TOTAL IGBOBI ONIPANU	136/138 IKORODU-OSOSUN RD, ONIPANU 102216, LAGOS
SELECT	TOTAL ENERGIES FILLING STATIONS IN	IBADAN
17	TOTAL ELEYELE IBADAN	JERICHO RD. IBADAN, ALONG ONIREKE/JERICHO RD
18	TOTAL SABO OYO IBADAN	SABO ROAD, OYO STATE.
SELECT	TOTAL ENERGIES FILLING STATIONS IN	I ABUJA
19	TOTAL KURUDU ABUJA	OPPOSITE ARMY ESTATE, KARSHI ROAD ABUJA
20	TOTAL NEW KARU ABUJA	KM 20 ABUJA KEFFI ROAD ABUJA



LIST OF	OF BANK *737# CASH-OUT LOCATIONS				
S/N	STATION NAME	ADDRESS			
SELECT	LOCATIONS ON LAGOS ISLAND				
1	TOTAL STATION, AGUNGI	LEKKI/EPE EXP WAY, AFTER JAKANDE ROUND-ABOUT AJAH, LAGOS.			
2	TOTAL STATION, AJAH AJIWEH	LEKKI/ EPE EXP WAY BY ABRAHAM ADESANYA ESTATE AJAH, LAGOS.			
3	TOTAL STATION, CAMPBELL	CAMPBELL STREET, LAGOS ISLAND, LAGOS.			
4	TOTAL STATION, AWOLOWO	33 AWOLOWO ROAD, IKOYI, LAGOS			
5	TOTAL STATION, LAKOWE LAKES	LAKOWE LAKES, IBEJU LEKKI, LAGOS			
6	TOTAL STATION, LEKKI 2	PLOT 42 OBA ELEGUSI STREET, IKATE, LEKKI, LAGOS			
7	TOTAL STATION, LEKKI 1	ONIRU ESTATE LEKKI SHOPRITE			
8	TOTAL STATION, LEWIS	34 LEWIS STREET SANDGROUSE, LAGOS			
9	TOTAL STATION, EPE TOWN LAGOS	EPE TOWN, EPE, LAGOS			
10	TOTAL STATION SURA LAGOS	SIMPSON STREET, LAGOS ISLAND, LAGOS.			
11	TOTAL STATION ADDOH ROAD 1	ADDOH ROAD, OFF LEKKI/EPE LAGOS.AFTER JAKANDE ROUNDABOUT, LEKKI/ EXPRESS			
12	TOTAL STATION IBEJU LEKKI	LEKKI/EPE EXPRESS WAY, IBEJU, LAGOS.IBEJU LOCAL GOVT. SECRETARIAT, IBEJU LEKKI.			
13	TOTAL STATION SANGOTEDO	SANGOTEDO BUSTOP, BESIDE GOLDEN PARK ESTATE, LEKKI-AJAH			
SELECT	LOCATIONS ON LAGOS MAINLAND				
14	TOTAL STATION, AJEGUNLE	MOBIL ROAD, AJEGUNLE			
15	TOTAL STATION, AKOKA	52, ST FINBARRS ROAD, AKOKA, LAGOS			
16	TOTAL STATION, ALAPERE	139/143 DEMURIN STREET, KETU.			
17	TOTAL STATION, ALAPERE 2	IBADAN-LAGOS EXPRESSWAY,ALAPERE BUS STOP, LAGOS			
18	TOTAL STATION, ALAUSA	MOBOLAJI JOHNSON WAY, ALAUSA			
19	TOTAL STATION, BENSON BUS STOP	27 LAGOS RD IKORODU			
20	TOTAL STATION, BONNY	BONNY, MARINE BEACH APAPA LAGOS			
21	TOTAL STATION, CHALLENGE	282 AGEGE MOTOR RD, MUSHIN			
22	TOTAL STATION, COATES	19 COATES STREET, OYINGBO, YABA			
23	TOTAL STATION, DIYA	49, DIYA STREET, IFAKO-GBAGADA, LAGOS			
24	TOTAL STATION, IGANDO	IKOTUN ROAD, IGANDO			
25	TOTAL STATION, IJORA	4 CAUSE WAY, IJORA			
26	TOTAL STATION, IKEJA	19 TOYIN STREET, IKEJA			
27	TOTAL STATION, IKORODU ROAD	193, IKORODU ROAD, PALGROOVE, LAGOS			
28	TOTAL STATION, IKOSI ROAD	54, IKOSI ROAD, KETU, LAGOS			
29	TOTAL STATION, ILUPEJU	INDUSTRIAL AVENUE, ILUPEJU			
30	TOTAL STATION, LASU IDIMU	KM 4 LASU IDIMU ROAD, IDIMU			
31	TOTAL STATION, M M WAY	150/152 MM WAY, EBUTE METTA			
32	TOTAL STATION, MILE 2	MILE 2 BUS STOP AMUWO ODOFIN, BADADRY E/WAY			
33	TOTAL STATION, MUSHIN	217 AGEGE MOTOR RD, MUSHIN			
34	TOTAL STATION, OGBA 2	11B METAL BOX ROAD, OGBA			
35	TOTAL STATION, OJOTA 1	1, IKORODU ROAD, OJOTA, LAGOS			
36	TOTAL STATION, OJOTA 2	430, IKORODU ROAD, OJOTA, LAGOS			
37	TOTAL STATION, OJUELEGBA	36 OJUELEGBA ROAD, SURULERE, LAGOS			
38	TOTAL STATION, OKE AFA	3 OKOTA ROAD, OKE AFA, LAGOS			
39	TOTAL STATION, OLD OJO ROAD	118 OLD OJO RD. AGBOJU MAZA-MAZA ORIADE LCDA			
40	TOTAL STATION, OLD TOLL GATE	LAGOS/IBADAN EXPRESSWAY, ALAUSA			
41	TOTAL STATION, ONIGBAGBO	25 MOBOLAJI BANK ANTHONY WAY, IKEJA			
42	TOTAL STATION, OSHODI	OSHODI APAPA EXPRESSWAY, OSHODI			
43	TOTAL STATION, SURULERE	LUTH ISHAGA RD, SURULERE			
44	TOTAL STATION, TIN CAN	APAPA OSHODI EXPRESS WAY			
45	TOTAL STATION, TOYIN	39 TOYIN STREET, IKEJA			



46	TOTAL STATION, WESTERN AVENUE	115,FUNSHO WIILIAMS ROAD, IPORI, LAGOS			
47	TOTAL STATION, WHARF ROAD	294 WHARF ROAD, APAPA			
48	TOTAL STATION, MOSALASI	22/23 MOSHALASHI, EGBEDA IDIMU, LAGOS			
49	TOTAL STATION, H/MACAULAY	272 HERBERT MACAULAY ROAD, YABA, LAGOS			
50	TOTAL STATION, OREGUN	47 KUDIRAT ABIOLA WAY, OREGUN, LAGOS			
51	TOTAL STATION, ISOLO 2	201 MUSHIN ROAD, ISOLO, LAGOS			
52	TOTAL STATION, IGBOBI	136/138 IKORODU ROAD, LAGOS			
53	TOTAL STATION, TINUBU VILLAGE	52 IKORODU ROAD, LAGOS			
54	TOTAL STATION, ABULE EGBA	ABEOKUTA EXPRESS ROAD ABULE-EGBA LAGOS			
55	TOTAL STATION, AGEGE	ABEORUTA EXPRESS ROAD ABULE-EGBA LAGOS  142. ABEOKUTA/AGEGE MOTOR ROAD			
56	TOTAL STATION, AGEGE	LAGOS ABEOKUTA EXPRESS ROAD ALAKUKO			
57	TOTAL STATION ATAN	SOKOTO BADDAGRY EXP. AGBARA-ATAN			
58	TOTAL STATION KIORODU TOWN	6 SAGAMU RD IKORODU			
59	TOTAL STATION IYANA MEIRAN	MEIRAN ROAD MEIRAN LAGOS			
	TOTAL STATION OGIJO	KM6 SAGMU RD OGIJO			
60					
61	TOTAL STATION OF ORO	KM 14 LAGOS ABEOKUTA EXPRESS OJOKORO			
62	TOTAL STATION OKE ODO	LAGOS ABEOKUTA EXPRESS RD, OKE-ODO			
63	TOTAL STATION OKO OBA	OLD ABEOKUTA MOTOR RD, OKO-OBA			
64	TOTAL STATION PENCINEMA	18, BALOGUN STREET AGEGE			
65	TOTAL STATION AJANGBADI	273 OJO IJEDE RD AJANGBADI			
66	TOTAL STATION IJANIKIN	KM28 BADAGRY EXPWAY IJANIKIN			
67	TOTAL STATION OKOKOMAIKO	KM22 BADAGRY EXPRESSWAY			
68	TOTAL STATION SEME-BADAGRY	SEA BEACH SEME BADAGRY			
69	TOTAL STATION ITIRE	23/25 ITIRE RD, LAWANSONALONG ITIRE RD, BY LAWANSON B/STOP			
70	TOTAL STATION "KM 40 PSS (low volume and on the highway)"	KM 40, IBADAN-LAGOS EXPRESSWAY, MOWE, OGUN STATE.REDEEMED CAMP			
71	TOTAL STATION LASU IBA	LASU/IBA ROAD. IBA			
72	TOTAL STATION TOGAZANU	ALONG TOGA ROAD, BADAGRY			
73	TOTAL STATION AJARA TOPA	ALONG LAGOS BADAGRY EXPRESSWAY, BY CEMETRY ROADOPPOSITE TOPA ROAD			
SELECT	LOCATIONS IN OGUN STATE				
74	TOTAL STATION, ODE REMO	KM 55 ODE-REMO SAGAMU- IBADAN EXPRESS RD			
75	TOTAL STATION, SAGAMU CENTRE	152, AKARIGBO STREET, SAGAMU			
76	TOTAL STATION EPE GARAGE	EPE GARAGE, IJEBU ODE			
77	TOTAL STATION IPARA	146 OLD IBADAN RD IPARA			
78	TOTAL STATION ISHARA	43 ODEREMO RD ISHARA			
79	TOTAL STATION OPIC	OPIC ESTATE AGBARA-OGUN STATE			
80	TOTAL STATION SAGAMU LAGOS ROAD	185 AKARIGBO STREET IJOKO SAGAMU			
81	TOTAL STATION SANGO OTTA	ABEOKUTA EXPRESS ROAD SANGO			
82	TOTAL STATION IDIROKO	IDIROKO			
83	TOTAL STATION KM2	KM2 SAGAMU BENIN EXPRESS WAY			
84	TOTAL STATION IJEBU ITOKIN ROAD	ITOKIN RD KASOLERRI IKORODU			
85	TOTAL STATION IFO	LAGOS-ABEOKUTA EXPRESS-WAY,IFO			
86	TOTAL STATION ADATAN ABEOKUTA	75, IBADAN ROAD, ABEOKUTA.			
87	TOTAL STATION IKEREKU ABEOKUTA	70,MAJEKODUNMI STREET,IKEREKU			
88	TOTAL STATION ILARO 1 ABEOKUTA	5, ONA-OLA STREET,ILARO			
89	TOTAL STATION LAFENWA ABEOKUTA	8,BRIDGE STREET , LAFENWA ABEOKUTA			
90	TOTAL STATION OKEITOKU ABEOKUTA	48,OSHOLE STREET,ABEOKUTA			
	TOTAL STATION OWODE ABEOKUTA	OWODE-ILARO RD			
91	I TOTAL STATION OWODE ADEOROTA				
91	TOTAL STATION WASIMI ABEOKUTA	LAGOS-ABEOKUTA EXPRESS-WAY,WASIMI			



94	TOTAL STATION IBADAN RD IJEBU	12 IBADAN ROAD, IJEBU-ODE.			
95	TOTAL STATION IJEBU IGBO	TOTAL FILLING STATION, IJEBU-IGBO.			
96	TOTAL STATION IKANGBA IJEBU	TOTAL FILLING STATION, IKANGBA HOUSING ESTATE, IKANGBA.			
97	TOTAL STATION IPERU IJEBU	TOTAL FILLING STATION, IPERU-REMO			
98	TOTAL STATION MAMU IJEBU	TOTAL FILLING STATION, MAMU.			
99	TOTAL STATION ORU IJEBU	TOTAL SERVICE STATION, ORU ROAD, IJEBU-IGBO.			
100	TOTAL STATION ARIGBAJO PSS	LAGOS-ABEOKUTA EXPRESS-WAY,ARIGBAJOAFTER RAILWAY CROSSING ARIGBAJO, OPPOSITE ARIGBAJO MARKET			
101	TOTAL STATION EJIRIN PFS	TOTAL SERVICE STATION, EJIRIN ROAD.2KM AFTER IJEBU-ODE ROUND ABOUT			
102	TOTAL STATION IKENNE PSS	TOTAL SERVICE STATION, AWOLOWO WAY, IJEBU-ODE.ALONG AWOLOWO WAY, OFF IJEBU-SAGAMU EXPRESS			
103	TOTAL STATION JUBILEE ESTATE	ALONG IKORODU-SHAGAMU ROAD, OPPOSITE BOT EVENT PALACE			
104	TOTAL STATION OLOFIN ROAD, ILISAN	ALONG OLOFIN ROAD, OPP ILISAN MICRO FINANCE BANK, OFF IKENNE ILISAN ROAD.			
105	TOTAL STATION OPP GOVT COLL	244 LAGOS RD IKORODUSTATION IS OPPOSITE GOVERMENT COLLEGE IKORODU			
106	TOTAL STATION SAGAMU JUNCTION	SAGAMU JUNCTION LAGOS BENIN EXPRESSPOPULAR JUNCTION TO ENTER SAGAMU TOWN			
107	TOTAL STATION EWEKORO	LAGOS ABEOKUTA EXPRESS RD, EWEKORO			
SELECT I	LOCATIONS IN IBADAN , OYO STATE				
108	TOTAL STATION, NEW RESERVATION	IYAGANKU RD, AREA POLICE COMMAND, IBADAN			
109	TOTAL STATION, SANGO STATION	OYO ROAD, SANGO, IBADAN			
110	TOTAL STATION OKE ADO IBADAN	MOLETE RD., OKE ADO MOLETE-OKE BOLA RD			
111	TOTAL STATION OLD LAGOS ROAD IBADAN	OLD LAGOS RD, IBADAN			
112	TOTAL STATION ELEIYELE I IBADAN	JERICHO RD. IBADAN, ALONG ONIREKE/JERICHO RD			
113	TOTAL STATION ADAMASINGBA IBADAN	FAJUYI RD. IBADAN, ALONG DUGBE-MOKOLA RD			
114	TOTAL STATION ELEIYELE II IBADAN	JERICHO RD. IBADAN, ALONG ELEYELE-SANGO RD			
115	TOTAL STATION RING ROAD S/S	LIBERTY RD. IBADAN, OLUSANYA AREA, RING ROAD			
116	TOTAL STATION ORITA CHALLENGE IBADAN	OLD LAGOS RD. IBADAN, IYANA-ODOONA, ORITA CHALLENGE			
117	TOTAL STATION ILUGUN IBADAN	ABEOKUTA RD., ABEOKUTA-ERUWA RD, ILUGUN TOWN			
118	TOTAL STATION OLUYOLE IBADAN	OLUYOLE ESTATE, ALAAFIN AVENUE, OLUYOLE ESTATE			
119	TOTAL STATION AGODI IBADAN	AGODI JUNCTION , GATE, IBADAN			
120	TOTAL STATION MOKOLA IBADAN	MOKOLA ROUNDABOUT, MOKOLA, IBADAN			
121	TOTAL STATION IWO ROAD IBADAN	IWO ROAD, IBADAN			
122	TOTAL STATION NEW IFE RD IBADAN	NEW IFE ROAD ROUNDABOUT, NEW IFE ROAD			
123	TOTAL STATION OLODE IBADAN	ALAKIA EXPRESS WAY, OLODE, ALAKIA			
124	TOTAL STATION BODIJA IBADAN	SECRETARIAT-AGODIROAD, BESIDE BODIJA MARKET, IBADAN			
125	TOTAL STATION ASHI IBADAN	ASHI ROAD, IBADAN, OPP CHRIST CHAPEL INTERNATIONAL CHURCH, ASHI, IBADAN			
126	TOTAL STATION AGO TAPA F/S IBADAN	SANGO RD, MOKOLA			
127	TOTAL STATION AKANRAN S/S IBADAN	WESLEY COLLEGE RD. LABO			
128	TOTAL STATION ITUTABA F/S IBADAN	AKINLOYE WAY			
129	TOTAL STATION OJE MKT S/S IBADAN	OJE MARKET, IBADAN			
130	TOTAL STATION OJOO IBADAN	OYO RD. OJOO (BY ODOGBO ARMY BARRACK)			
131	TOTAL STATION QUEEN ELIZABETH S/S IBADAN	TOTAL GARDEN			
132	TOTAL STATION TRAILER PARK S/S IBADAN	POLY RD, IJOKODO			
133	TOTAL STATION APATAPETE S/S IBADAN	ABEOKUTA RD.			
134	TOTAL STATION GAISER S/S IBADAN	UMC ROAD, MOLETE			
135	TOTAL STATION KINGS MKT F/S IBADAN	MOLETE RD., OJA OBA			
136	TOTAL STATION RING ROAD IBADAN	LIBERTY RD. IBADAN (OLUSANYA AREA, RING ROAD)			
137	TOTAL STATION WORKSHOP S/S IBADAN	KM 7, OLD LAGOS RD. IBADAN			
138	TOTAL STATION EDE RD. OSHOGBO OYO	EDE ROAD, OSHOGBO.			



139	TOTAL STATION EDE TOWN OYO	EDE TOWN			
140	TOTAL STATION IBADAN RD. OYO	IBADAN RD. IFE			
141	TOTAL STATION IGBETI OYO	IGBETTI TOWNSHIP			
142	TOTAL STATION IKIRUN MP OYO	OTAEFUN, OSHOGBO			
143	TOTAL STATION ISEYIN RD S/S OYO	ISEYIN RD, OYO			
144	TOTAL STATION IWO M/P OYO	IWO TOWNSHIP			
145	TOTAL STATION LAUTECH OYO	OPP.LADOKE AKINTOLA UNIVERSITY OGBOMOSHO			
146	TOTAL STATION OSHOGBO MP OYO	STATION ROAD, OSHOGBO			
147	TOTAL STATION OSHOGBO SERV. STN OYO	OLD GARAGE, OSHOGBO			
148	TOTAL STATION OYO CENTER OYO	OYO TOWNSHIP			
149	TOTAL STATION OYO RD. OGBOMOSO OYO	OGBOMOSHO TOWNSHIP			
150	TOTAL STATION SABO RD OYO	SABO RD,OYO			
151	TOTAL STATION SHAKI OYO	SHAKI TOWNSHIP			
152	TOTAL STATION AIYETORO	ALONG ORITA SABO-AYETORO ROAD, CLOSE TO OJUOLAPE SHOPPING COMPLEX			
153	TOTAL STATION APATAPETE S/S	ABEOKUTA RD.AFTER TURNING TO NNPC DEPOT			
154	TOTAL STATION BARRACKS ROAD S/S	2, BARRACKS ROAD, SHAKI, OYO STATE			
155	TOTAL STATION IGBOHO P,S,S	IGBOHO TOWNSHIP HEALTH CENTRE ROAD, IGHOHO			
156	TOTAL STATION ILORIN RD, IKIRUN	ALONG OSHOGBO-IKIRUN RD, CLOSE TO AFORUSH SUPERMARKETAROUND THE AREA OF PHCN			
157	TOTAL STATION IRESE-APA RD SS	ALONG OGBOMOSHO/IKIRUN, EJIGBO ROAD OYOCLOSE TO AJILETE HOUSING ESTATE OGBOMOSHO			
158	TOTAL STATION J,ALLEN (COCOA HOUSE)	1, OBAFEMI AWOLOWO WAY, J-ALLEN, DUGBE, IBADAN.			
159	TOTAL STATION NEW IFE RD, S/S	NEW GBAGI RD, UNDER BRIDGE			
160	TOTAL STATION OLD IFE RD, S/S	OLD IFE ROAD			
161	TOTAL STATION OSHOGBO SERV, STN	OSHOGBO ROAD ILESHAISOKUN STREET OSHOGBO RD			
162	TOTAL STATION RANDAN OGBOMOSHO	RANDAN, ALAO-AKALA RD, OGBOMOSHOCLOSE TO BOWEN UNIVERSITY TEACHING HOSPITAL			
163	TOTAL STATION SANGO U.I ROAD	SANGO-UI ROAD, OPPOSITE HALLELUYA FILLING STATION, SAMONDA, IBADAN			
164	TOTAL STATION UCH PFS	UCH IBADAN UCH			
	SELECT LOCATIONS IN KADUNA				
165	TOTAL STATION UNGWAN RIMI	KADUNA UNGWA RIMI, KADUNA NORTH			
166	TOTAL STATION SOUTH BRIDGE	KADUNA SOUTH			
167	TOTAL STATION KADUNA ZARIA	ZARIA RD,KADUNA NORTH			
168	TOTAL STATION WAFF RD	WAFF RD,KADUNA, KADUNA NORTH			
169	TOTAL STATION KACHIA RD 1	KACHIA RD,KADUNA SOUTH			
170	TOTAL STATION REFINERY RD	REFINERY RD, KADUNA SOUTH			
171	TOTAL STATION KADARA SS	KADARA, KADUNA SOUTH			
172	TOTAL STATION DOKA CRS SS	DOKA CRESCENT, KADUNA NORTH			
173	TOTAL STATION BARNAWA	MOZAMBIQUE ROAD BARNAWA			
174	TOTAL STATION MALALI	KADUNA NORTH			
175	TOTAL STATION COURT HOUSE ROAD KADUNA	COURT HOUSE RD-ALONG PZ ROAD OPPSITE UNION BANK ZARIA			
176	TOTAL STATION FUNTUA BYEPASS KADUNA	BYPASS FUNTUA			
177	TOTAL STATION FUNTUNA MOTOR PARK KADUNA	BYPASS FUNTUA-GUSAU BYPASS ALONG GUSAU FUNTUA RD			
178	TOTAL STATION HANWA JUNCTION KADUNA	HANWA JUNCTION			
179	TOTAL STATION HOSPITAL ROAD ZARIA KADUNA	ALONG HOSPITAL ROAD (OPP OLD TEACHING HOSPITAL)			
180	TOTAL STATION MAIN STREET KADUNA	1.MAIN ST. RD			
181	TOTAL STATION MALUMFASHI KADUNA	KANO RD. MALUFASHI			



100	TOTAL STATION NEW PRINCE WARLING	NEW BRIDGE BR			
182	TOTAL STATION NEW BRIDGE KADUNA	NEW BRIDGE RD			
183	TOTAL STATION UNGWAN TV PSS	H 1, UNGWAN TELEVISIONTOWARDS COMMAND SECONDARY SCHOOL			
1	OCATIONS IN ABUJA				
184	TOTAL STATION ASOKORO	OPP POLICE HQTR, AREA 11 JUNCTION			
185	TOTAL STATION JS TARKA	4 JS TARKA STREET,AREA 2			
186	TOTAL STATION KURUDU	KURUDU ROAD, KURUDU, ABUJA			
187	TOTAL STATION NEW KARU	NEW NYANYAN, KEFFI ROAD, ABUJA			
188	TOTAL STATION MASAKA 2	KUCHIKAWU, KEFFI ROAD, ABUJA			
189	TOTAL STATION UKE	UKE, KEFFI ROAD, ABUJA			
190	TOTAL STATION KEFFI	KEFFI ROUNDABOUT, AKWANGA ROAD, ABUJA			
191	TOTAL STATION MARARABA 2	BESIDE AA RANO, KEFFI ROAD, ABUJA			
192	TOTAL STATION MASAKA 1	MASAKA, ABUJA ROAD, ABUJA			
193	TOTAL STATION AIRPORT RD.	ABUJA AIRPORT ROAD			
194	TOTAL STATION TOTAL HOUSE	TOTAL HOUSE ABUJA, OPP NNPC TOWERS, ABUJA			
195	TOTAL STATION WUSE 1	ZONE 5 JUNCTION, OPP FEBSON MALL, ABUJA			
196	TOTAL STATION WUSE 2	BERGER JUNCTION, ZONE 6, ABUJA			
197	TOTAL STATION SULTAN ABUBAKAR	NEAR CUSTOMS, ZONE 3, ABUJA			
198	TOTAL STATION HERBERT MACAULAY	OPP SKY MEMORIAL, ZONE 6, ABUJA			
199	TOTAL STATION INDEPENDENT LAYOUT	IND. LAYOUT CBD, CARDASTRAL ZONE, ABUJA			
200	TOTAL STATION UTAKO	UTAKO FCT ABUJA			
201	TOTAL STATION KUBWA 1	22 JUNCTION KUBWA , ALONG GADO NASCO ROAD			
202	TOTAL STATION ZUBA JUNCTION	ZUBA JUNCTION, ALONG SULEJA ROAD			
203	TOTAL STATION MADALLA 2	ALONG ZUBA - KADUNA RD, MADALLA			
204	TOTAL STATION POST OFFICE RD	MM WAY LOKOJA, ALONG POST OFFICE RD			
205	TOTAL STATION GWAGWALADA	ALONG GWAGWALADA - ABAJI RD			
206	TOTAL STATION GANAJA RD	ALONG GANAJA LOKOJA ROAD, OPPOSITE FIRST 200 HOUSING UNIT			
207	TOTAL STATION TIPPER GARAGE	GWARIPA ABUJA ROAD			
208	TOTAL STATION AJAOKUTA RD (SIBM)	LOKOJA AJAOKUTA RD, LOKOJA			
209	TOTAL STATION SULEJA EXPRESS	ALONG KADUNA -ABUJA RD, LIVING FAITH CHURCH			
210	TOTAL STATION GWARINPA	FIRST AVENUE GWARINPA			
211	TOTAL STATION KUJE	KUJE TOWN			
212	TOTAL STATION LUGBE ABUJA	2ND AVENUE, H CLOSE, LUGBE			
213	TOTAL STATION GWAGWALADA ABUJA	ALONG GWAGWALADA - ABAJI RD			
	LOCATIONS IN KANO	THEORY CONTROLLED TO THE PROPERTY OF THE PROPE			
214	TOTAL STATION KANO COOP	1 ZARIA ROAD,NASSARAWA,KANO			
215	TOTAL STATION AIRPORT ROAD KANO	181 A AIRPORT ROAD .KANO			
216	TOTAL STATION TAXI PARK KANO	2 MIDDLE/COURT ROAD SABON GARI			
217	TOTAL STATION CORONATION KANO	16,LAGOS STREET,CIVIC CENTER ,KANO			
218	TOTAL STATION ZARIA ROAD KANO	ZARIA ROAD DAWAKIN KUDU			
219	TOTAL STATION WUDIL ROAD KANO	KM 11 WUDIL ROAD KANO			
220	TOTAL STATION DAURA TOWN KANO	DAURA TOWN,DAURA			
221	TOTAL STATION CLUB ROAD KANO	181 B, AIRPORT ROAD,KANO			
222	TOTAL STATION HOTOPO KANO	ZOO ROAD,GANDUN ALBASA, KANO			
223	TOTAL STATION HOTORO KANO	KM 2 MAIDUGURI ROAD HOTORO			
224	TOTAL STATION CAVARZO ROAD KAND	KOFAR KWAYA,KATSINA			
225	TOTAL STATION IRR MANY KATSINA TOMAN	GWARZO RD			
226	TOTAL STATION IBB WAY KATSINA TOWN KANO	IBB WAY, KATSINA TOWN			
227	TOTAL STATION KATSINA ROAD KANO	KATSINA RD. BACHIRAWA			
228	TOTAL STATION BUK ROAD	B5 BUK RD KANOALONG BUK RD			



229	TOTAL STATION FARM CENTER	Along guda abdullahi road, farm centre, tarauni lga, kano state			
230	TOTAL STATION HADEJIA ROAD, KANO	HADEJI RD. MOTOR PARKHADEJIA RD. KANO			
SELECT I	LOCATIONS IN RIVERS IMO STATE				
231	TOTAL STATION RUMUOBIAKANI	ALONG PHC ABA EXPRESS RIVER-STATE, ALONG ABA/PHC ROAD BY MARKET JUNCTION			
232	TOTAL STATION RUMUOMASI	ALONG STATION R/D P.H CITY, ALONG OLD ABA ROAD BEFORE RUMUOMASI ROUNDABOUT			
233	TOTAL STATION OROGBUM	PLOT IO8 ABA R/D ALONG OROGBUM P.H, ALONG ABA/PHC ROAD BY GARRISON JUN TION			
234	TOTAL STATION MILE 2	123 IKWERE ROAD MILE 2 PHC CITY, ALONG IKWERRE ROAD, MILE 2			
235	TOTAL STATION MILE 5	ALONG OBIO AKPOR PH EXPRESS P.H, ALONG IKWERRE ROAD, MILE 5			
236	TOTAL STATION PH 1	EXPRESSWAY PHC, OBIO/AKPOR RIVER-STATE, ALONG ABA/PH ROAD, AFTER SHELL			
237	TOTAL STATION LIBERATION DRIVE	TOTAL STATION ROAD RIVER STATE, ALONG STATION ROAD, AFTER HIGH COURT			
238	TOTAL STATION ELELE ALIMINI	P.H OWERRI EXPRESS R/D ALIMINI R/STATE, ALONG PHC-WARRI EXPRESS, ALIMINI			
239	TOTAL STATION GRA	PLOT 171 ABA R/D P.H EXPRESS OBIO AKPOR, ALONG ABA/PHC ROAD BY GRA JUNCTION			
240	TOTAL STATION PH 2	PLOT 124 TRANS AMADI LAYOUT P.H, AT SLAUGHTER ROUND ABOUT TRANSAMADI			
241	TOTAL STATION RUMUADAOLU	RUMUADAOLU-RUMUOLA ROAD, PHC			
242	TOTAL STATION IGWURUTA	ALONG AIRPORT ROAD, IGWURITA			
243	TOTAL STATION PALM EXPRESSWAY	N/A			
SELECT I	LOCATIONS IN OWERRI-IMO STATE				
244	TOTAL STATION OGBAKU	OWERRI - ONITSHA EXPRESSWAY, OGBAKU TOWN			
245	TOTAL STATION ARUGO PARK	OWERRI-ONITSHA EXPRESSWAY BY ARUGO PARK			
246	TOTAL STATION ANARA	ISIALA ROUND ABOUT			
247	TOTAL STATION DOUGLAS ROAD	ALONG OWERRI - ABA EXPRESSWAY, BY DOUGLAS			
248	TOTAL STATION EGBU ROAD	OWERRI - UMUAHIA RD, BY EGBU ROAD			
249	TOTAL STATION OKIGWE	69 OWERRI ROAD, NEW UMUAHIA RD.			
250	TOTAL STATION OWERRI CENTRE	BY OWERRI CENTRAL MARKET, BY DOUGLAS ROAD			
251	TOTAL STATION ANARA OWERRI	ISIALA MBANO ROUNDABOUT ANARA			
252	TOTAL STATION RESCUE LAYOUT (SUPER-POINT)	OWERRI –PH EXPRESS , OWERRI			
SELECT I	LOCATION IN ENUGU STATE				
253	TOTAL STATION NSUKKA	NSUKKA ROUND ABOUT, NSUKKA			
254	TOTAL STATION 9TH MILE F/S ENUGU	9TH MILE CORNER ENUGU			
255	TOTAL STATION ABAKALIKI F/S ENUGU	55 OGOJA RD, ABAKALIKI			
256	TOTAL STATION AGBANI ENUGU	82 AGBANI ROAD,ENUGU			
257	TOTAL STATION AKAGBE UGWU ENUGU	ENUGU-PORT HARCOURT EXPRESSWAY, ENUGU			
258	TOTAL STATION IBAGWA F/S ENUGU	IBAGWA NSUKKA			
259	TOTAL STATION OGBETE ENUGU	OGBETE ROAD,COAL CAMP ENUGU			
260	TOTAL STATION OJI RIVER F/S ENUGU	OLD ENUGU ROAD,OJI RIVER			
261	TOTAL STATION ORBA ENUGU	KM 200, ENUGU/MAKURDI EXP, AMALLA-ORBA			
262	TOTAL STATION PRESIDENTIAL RD S/S ENUGU	46/46 PRESIDENTIAL ROAD,ENUGU			
263	TOTAL STATION UWANI	24 EDINBURGH ROAD, ENUGUALONG ZIKS AVE/EDINBURGH ROAD, ENUGU			
SELECT I	LOCATIONS IN ANAMBRA STATE				
264	TOTAL STATION OGUTA RD	34 OGUTA RD, ONITSHA			
265	TOTAL STATION IHIALA	ALONG OWERRI - ABA EXPRESSWAY, IHIALA TOWN			
266	TOTAL STATION ABAGANA ONITSHA	OYEAGU MARKET,ABAGANA, ANMBRA STATE			
267	TOTAL STATION AWKA OLD ENUGU ROAD ONITSHA	8 OLD ENUGU ROAD, AWKA,ANAMBRA			
268	TOTAL STATION EKWULOBIA ONITSHA	1 AWKA ROAD, EKWULOBIA,ANAMBRA STATE			
269	TOTAL STATION ENUGU ONITSHA EXP. AWKA ONITSHA	ENUGU-ONITSHA EXPRESSWAY, AWKA ANAMBRA. (NEAR AROMA JUNCTION, AWKA)			



270	TOTAL STATION ENUGU ROAD ONITSHA	70 AWKA RD, ONITSHA ,ANAMBRA STATE			
271	TOTAL STATION ENUGU UKWU ONITSHA	OLD ONITSHA -ENUGU ROAD, ENUGU UKWU.			
272	TOTAL STATION NEW MKT ROAD ONITSHA	84 NEW MARKET RD, ONITSHA			
273	TOTAL STATION NKPOR JUNCTION (NEW TARZAN) ONITSHA	KM 9 ENUGU -ONITSHA EXPRESSWAY,OGIDI, ANAMBRA			
274	TOTAL STATION OLD MKT ROAD ONITSHA	54 OLD MARKET RD, ONITSHA,ANAMBRA			
275	TOTAL STATION ASABA COKER S/S	AFTER KOKA JUNCTION, AFTER NNPC MEGA STATION, ASABA ONITSHA EXPRESS WAY			
	SELECT LOCATION IN EBONYI STATE				
276	TOTAL STATION KPIRI KPIRI	KPIRI KPRI , MILE 50, ABAKALIKI, EBONYI STATE			
SELECT L	OCATION IN CROSSRIVER STATE				
277	TOTAL STATION MARIAN ROAD	MARIAN ROAD, CALABAR			
278	TOTAL STATION ABAK RD SS CALABAR	189 ABAK ROAD, UYO, AKWA IBOM STATE			
279	TOTAL STATION CALABAR RD SS	12 CALABAR ROAD, CALABAR-(ALONG CALABAR RD.CALABAR)			
280	TOTAL STATION IKOM-OLD DEALER CAL- ABAR	60 CALABAR ROAD, 4 CORNER SQUARE, IKOM, CROSS RIVER STATE			
281	TOTAL STATION IKOT EKPENE FS CALABAR	1 ABA ROAD, OPPOSITE MOTOR PARK, IKOT EKPENE, AKWA IBOM STATE			
282	TOTAL STATION YELLOW DUKE SS CALA-BAR	EKPO ABASI-YELLO DUKE JUNCTION, CALABAR SOUTH			
283	TOTAL STATION ORON RD	ORON RD, UYO TOWN, Along Uyo Airport RD			
284	TOTAL STATION ORON TOWN	ORON-UYO ROAD OPPOSITE METHODIST SENIOR SCIENCE SCHOOL, ORON TOWN.			
	SELECT LOCATIONS IN ABIA STATE				
285	TOTAL STATION ABA CTR.	42 ASA RD., ABA-CENTRAL			
286	TOTAL STATION ABA GRA.	BRASS JUNCTION ABAYI, ABA OWR.RD.			
287	TOTAL STATION ABA OWR.RD.	ABA OWR.RD.ABAYI, OPP.RHEMA UNV.			
288	TOTAL STATION OGBOR HILL	1 UMUOBA ROAD, NEW UMUAHIA RD.			
289	TOTAL STATION OLD ABA RD.UMUAHIA	OLD ABA ROAD, ABA			
290	TOTAL STATION MISSION HILL	MISSION HILL ROADMISSION HILL ROAD			
291	TOTAL STATION UKWA TOWN	ALONG PH-ABA EXPRESS ROAD, UKWA TOWN. OPP. 144 ARMY BATTALION, UKWA TOWN			
292	TOTAL STATION AHIARA JUNCTION S/S	AHIARA JUNCTION ABIA STATE			
293	TOTAL STATION UMUAHIA S/S	UMUAHIA TOWN, UMUAHIA ABIA STATE			
SELECT L	OCATION IN YENEGOA-BAYELSA STATE				
294	TOTAL STATION BAYELSA	EPIA YENEGWE – YENAGUA ROAD, BAYELSA STATE			
SELECT L	OCATIONS IN BENIN-EDO STATE				
295	TOTAL STATION UGBOWO	UWASOTA JUNCTION, BENIN CITY, EDO STATE.			
296	TOTAL STATION KM8	KM 8, SAPELE ROAD, BENIN CITY, EDO STATE.			
297	TOTAL STATION 138 AKPAKPAVA	138 AKPAKPAVA ROAD, BENIN CITY, EDO STATE.			
298	TOTAL STATION BENIN CENTRE	8 / 10 AKPAKPAVA ROAD, BENIN CITY, EDO STATE.			
299	TOTAL STATION OLUKU JUNCTION	OLUKU JUNCTION, LAGOS ROAD, BENIN, EDO STATE.			
300	TOTAL STATION 1ST EAST CIRCULAR	34 1ST EAST CIRCULAR ROAD, BENIN, EDO STATE.			
301	TOTAL STATION LAGOS RD	14 URUBI STREET, IYARO, BENIN CITY, EDO STATE.			
302	TOTAL STATION AUCHI SS	AUCHI TOWN			
303	TOTAL STATION IKPOBA SLOPE BENIN	99 AKPAKPAVA ROAD, BENIN CITY			
304	TOTAL STATION LORRY PARK BENIN	LORRY PARK, NEW BENIN MARKET, BENIN CITY			
305	TOTAL STATION MISSION ROAD BENIN	41 MISSION ROAD,. BENIN CITY			
306	TOTAL STATION OWO ROAD BENIN	OWO ROAD, OLUKU, BENIN CITY			
307	TOTAL STATION WIRE ROAD BENIN	59 WIRE ROAD, BENIN CITY			
308	TOTAL STATION 3RD EAST CIRCULAR RD	MURITALA MOHAMMED WAY, BENIN CITY			
309	TOTAL STATION EYAEN S/S BENIN	BENIN AUCHI ROAD, EYAEN, BENIN CITY			
310	TOTAL STATION USELU PSS	163 USELU LAGOS ROAD, BENIN CITY, EDO STATE.AFTER USELU MARKET, TOTAL STATION BY THE LEFT			



CELECTI	OCATIONS IN DELTA STATE				
311	TOTAL STATION EFFURUN SS	298 EFFURUN SAPELE ROAD EFFURUN, WARRI, DELTA STATE			
		· · ·			
312	TOTAL STATION OKUMAGBA ESTATE SS  TOTAL STATION AIRPORT ROAD SS	265 OKUMAGBA ESTATE, WARRI, DELTA STATE			
313		104 AIRPORT ROAD WARRI 1 OKLIMAGBA AVENIJE WARRI			
314	TOTAL STATION OKUMAGBA AVENUE FS	1 OKUMAGBA AVENUE WARRI			
315	TOTAL STATION & SPANNING SOMEON	168 WARRI SAPELE ROAD WARRI			
316	TOTAL STATION AGBARHO SS WARRI	AGBARHO S/S PATANI EXP WAY			
317	TOTAL STATION OSUBI	OSUBI RD BY OSUBI AIRPORT			
318	TOTAL STATION BRIDGE HEAD 1	KM1 ASABA BENIN EXPRESS			
319	TOTAL STATION ASABA UMUEZEI FS	ASABA UMUEZEI			
320	TOTAL STATION BRIDGE HEAD 2	111 DENNIS OSADEBE WAY ASABA			
321	TOTAL STATION ASABA FERRY	ASABA FERRY JUNCTION			
322	TOTAL STATION BENIN/ASABA EXP SS	BENIN ASABA EXPRESS			
323	TOTAL STATION OLD SEC RD PSS	OLD SECT RD ASABA			
324	TOTAL STATION OGORODE FS	108 SAPELE WARRI ROAD SAPELE			
325	TOTAL STATION OKIRIGWHRE SS	OKIRIGHWRE JUNCTION SAPELE			
326	TOTAL STATION KOKO FS	KOKO EXPRESS WAY KOKO			
327	TOTAL STATION MARKET ROAD UGHELLI	101 MARKET ROAD UGHELLI			
328	TOTAL STATION PATANI ROAD FS	265, UGH PATANI RD UGHELLI			
329	TOTAL STATION AGBOR FS	AGBOR TOWN			
330	TOTAL STATION IBILLO F/S ASABA	ODO,IBILLO-FROM AUCHI,2ND TOTAL STATION BY THE RIGHT ALONG OLD UBA BANK (CLOSE TO OLD UBA IBILLO)			
331	TOTAL STATION UMUNEDE ASABA	CLOSE TO UMUNEDE MARKET-UMUNEDE			
332	TOTAL STATION AGBOR EXPRESS PSS	ALONG BENIN/ASABA EXPRESS, AFTER OLD AGBOR TOLL GATE, AGBOR DELTA STATE.			
333	TOTAL STATION BENIN/AUCHI PSS (AVIELLE)	AUCHI/BENIN EXPRESS ROAD, IYAKPI SOUTH, IBIE			
	(AVILLL)				
SELECT	LOCATIONS IN OSUN STATE				
SELECT 334	,	AKURE RD, ILESHA			
	LOCATIONS IN OSUN STATE	AKURE RD, ILESHA OSHOGBO RD, ILESHA			
334	LOCATIONS IN OSUN STATE  TOTAL STATION AKURE ROAD ILESA	·			
334 335	TOTAL STATION OSHOGBO ROAD ILESA	OSHOGBO RD, ILESHA			
334 335 336	TOTAL STATION OSUN STATE  TOTAL STATION AKURE ROAD ILESA  TOTAL STATION OSHOGBO ROAD ILESA  TOTAL STATION IFE ROAD ILESA	OSHOGBO RD, ILESHA  IFE RD, ILESHA			
334 335 336 337	TOTAL STATION OSUN STATE  TOTAL STATION AKURE ROAD ILESA  TOTAL STATION OSHOGBO ROAD ILESA  TOTAL STATION IFE ROAD ILESA  TOTAL STATION ILESHA CENTER SS	OSHOGBO RD, ILESHA  IFE RD, ILESHA  ILESHA CENTRE, ILESHA			
334 335 336 337 338	TOTAL STATION OSUN STATE  TOTAL STATION OSHOGBO ROAD ILESA  TOTAL STATION IFE ROAD ILESA  TOTAL STATION ILESHA CENTER SS  TOTAL STATION IBADAN ROAD IFE	OSHOGBO RD, ILESHA IFE RD, ILESHA ILESHA CENTRE, ILESHA IBADAN RD, IFE			
334 335 336 337 338 339	TOTAL STATION OSUN STATE  TOTAL STATION AKURE ROAD ILESA  TOTAL STATION OSHOGBO ROAD ILESA  TOTAL STATION IFE ROAD ILESA  TOTAL STATION ILESHA CENTER SS  TOTAL STATION IBADAN ROAD IFE  TOTAL STATION IFE CENTER	OSHOGBO RD, ILESHA  IFE RD, ILESHA  ILESHA CENTRE, ILESHA  IBADAN RD, IFE  IFE CENTRE, IFE			
334 335 336 337 338 339 340	TOTAL STATION OSUN STATE  TOTAL STATION AKURE ROAD ILESA  TOTAL STATION OSHOGBO ROAD ILESA  TOTAL STATION IFE ROAD ILESA  TOTAL STATION ILESHA CENTER SS  TOTAL STATION IBADAN ROAD IFE  TOTAL STATION IFE CENTER  TOTAL STATION IPETU IJESHA FS	OSHOGBO RD, ILESHA IFE RD, ILESHA ILESHA CENTRE, ILESHA IBADAN RD, IFE IFE CENTRE, IFE IPETU IJESHA, IPETU IJESHA TOWN			
334 335 336 337 338 339 340 341	TOTAL STATION IRECTION IN OSUN STATE  TOTAL STATION AKURE ROAD ILESA  TOTAL STATION IFE ROAD ILESA  TOTAL STATION IFE ROAD ILESA  TOTAL STATION ILESHA CENTER SS  TOTAL STATION IBADAN ROAD IFE  TOTAL STATION IFE CENTER  TOTAL STATION IPETU IJESHA FS  TOTAL STATION MODAKEKE 2 PSS	OSHOGBO RD, ILESHA  IFE RD, ILESHA  ILESHA CENTRE, ILESHA  IBADAN RD, IFE  IFE CENTRE, IFE  IPETU IJESHA, IPETU IJESHA TOWN  MODAKEKE 2, IRAYE ROAD, MODAKEKE TOWN			
334 335 336 337 338 339 340 341 342	TOTAL STATION OSUN STATE  TOTAL STATION AKURE ROAD ILESA  TOTAL STATION OSHOGBO ROAD ILESA  TOTAL STATION IFE ROAD ILESA  TOTAL STATION ILESHA CENTER SS  TOTAL STATION IBADAN ROAD IFE  TOTAL STATION IFE CENTER  TOTAL STATION IPETU IJESHA FS  TOTAL STATION MODAKEKE 2 PSS  TOTAL STATION APOMU TOWN FS ILESHA	OSHOGBO RD, ILESHA  IFE RD, ILESHA  ILESHA CENTRE, ILESHA  IBADAN RD, IFE  IFE CENTRE, IFE  IPETU IJESHA, IPETU IJESHA TOWN  MODAKEKE 2, IRAYE ROAD, MODAKEKE TOWN  IFE RD. APOMU			
334 335 336 337 338 339 340 341 342 343	TOTAL STATION OSUN STATE  TOTAL STATION OSHOGBO ROAD ILESA  TOTAL STATION OSHOGBO ROAD ILESA  TOTAL STATION IFE ROAD ILESA  TOTAL STATION ILESHA CENTER SS  TOTAL STATION IBADAN ROAD IFE  TOTAL STATION IFE CENTER  TOTAL STATION IPETU IJESHA FS  TOTAL STATION MODAKEKE 2 PSS  TOTAL STATION APOMU TOWN FS ILESHA  TOTAL STATION IBOKUN TOWN FS ILESHA	OSHOGBO RD, ILESHA  IFE RD, ILESHA  ILESHA CENTRE, ILESHA  IBADAN RD, IFE  IFE CENTRE, IFE  IPETU IJESHA, IPETU IJESHA TOWN  MODAKEKE 2, IRAYE ROAD, MODAKEKE TOWN  IFE RD. APOMU  IBOKUN TOWN			
334 335 336 337 338 339 340 341 342 343 344 345	TOTAL STATION IFE CENTER  TOTAL STATION OBDAN ROAD ILESA  TOTAL STATION IFE ROAD ILESA  TOTAL STATION IFE ROAD ILESA  TOTAL STATION IBADAN ROAD IFE  TOTAL STATION IFE CENTER  TOTAL STATION IPETU IJESHA FS  TOTAL STATION MODAKEKE 2 PSS  TOTAL STATION APOMU TOWN FS ILESHA  TOTAL STATION IBOKUN TOWN FS ILESHA  TOTAL STATION ONDO RD. FS ILESHA	OSHOGBO RD, ILESHA  IFE RD, ILESHA  ILESHA CENTRE, ILESHA  IBADAN RD, IFE  IFE CENTRE, IFE  IPETU IJESHA, IPETU IJESHA TOWN  MODAKEKE 2, IRAYE ROAD, MODAKEKE TOWN  IFE RD. APOMU  IBOKUN TOWN  ONDO ROAD IFE  ALONG IBADAN - IFE EXPRESSWAY, AFTER IKIRE JUNCTIONOPPOSITE MOBIL FILLING			
334 335 336 337 338 339 340 341 342 343 344 345	TOTAL STATION OSUN STATE  TOTAL STATION OSHOGBO ROAD ILESA  TOTAL STATION IFE ROAD ILESA  TOTAL STATION IFE ROAD ILESA  TOTAL STATION IBADAN ROAD IFE  TOTAL STATION IFE CENTER  TOTAL STATION IPETU IJESHA FS  TOTAL STATION MODAKEKE 2 PSS  TOTAL STATION APOMU TOWN FS ILESHA  TOTAL STATION IBOKUN TOWN FS ILESHA  TOTAL STATION ONDO RD. FS ILESHA  TOTAL STATION NAIRA & KOBO	OSHOGBO RD, ILESHA  IFE RD, ILESHA  ILESHA CENTRE, ILESHA  IBADAN RD, IFE  IFE CENTRE, IFE  IPETU IJESHA, IPETU IJESHA TOWN  MODAKEKE 2, IRAYE ROAD, MODAKEKE TOWN  IFE RD. APOMU  IBOKUN TOWN  ONDO ROAD IFE  ALONG IBADAN - IFE EXPRESSWAY, AFTER IKIRE JUNCTIONOPPOSITE MOBIL FILLING			
334 335 336 337 338 339 340 341 342 343 344 345 <b>SELECT</b>	TOTAL STATION OSUN STATE  TOTAL STATION OSHOGBO ROAD ILESA  TOTAL STATION OSHOGBO ROAD ILESA  TOTAL STATION IFE ROAD ILESA  TOTAL STATION ILESHA CENTER SS  TOTAL STATION IBADAN ROAD IFE  TOTAL STATION IFE CENTER  TOTAL STATION IPETU IJESHA FS  TOTAL STATION MODAKEKE 2 PSS  TOTAL STATION APOMU TOWN FS ILESHA  TOTAL STATION ONDO RD. FS ILESHA  TOTAL STATION NAIRA & KOBO  LOCATIONS IN KWARA STATE	OSHOGBO RD, ILESHA  IFE RD, ILESHA  ILESHA CENTRE, ILESHA  IBADAN RD, IFE  IFE CENTRE, IFE  IPETU IJESHA, IPETU IJESHA TOWN  MODAKEKE 2, IRAYE ROAD, MODAKEKE TOWN  IFE RD. APOMU  IBOKUN TOWN  ONDO ROAD IFE  ALONG IBADAN - IFE EXPRESSWAY, AFTER IKIRE JUNCTIONOPPOSITE MOBIL FILLING STATION			
334 335 336 337 338 339 340 341 342 343 344 345 <b>SELECT</b> 346	TOTAL STATION MODAKEKE 2 PSS TOTAL STATION MODAKEKE 2 PSS TOTAL STATION IPETU IJESHA TOTAL STATION IPETU IJESHA TOTAL STATION MODAKEKE 2 PSS	OSHOGBO RD, ILESHA  IFE RD, ILESHA  ILESHA CENTRE, ILESHA  IBADAN RD, IFE  IFE CENTRE, IFE  IPETU IJESHA, IPETU IJESHA TOWN  MODAKEKE 2, IRAYE ROAD, MODAKEKE TOWN  IFE RD. APOMU  IBOKUN TOWN  ONDO ROAD IFE  ALONG IBADAN - IFE EXPRESSWAY, AFTER IKIRE JUNCTIONOPPOSITE MOBIL FILLING STATION  ALONG OLD JEBBA ROAD, ILORIN			
334 335 336 337 338 339 340 341 342 343 344 345 <b>SELECT</b> 346 347	TOTAL STATION MODAKEKE 2 PSS TOTAL STATION APOMU TOWN FS ILESHA TOTAL STATION ONDO RD. FS ILESHA TOTAL STATION NAIRA & KOBO  LOCATIONS IN KWARA STATE  TOTAL STATION BBBA ROAD ILORIN TOTAL STATION OF BBBA ROAD ILORIN TOTAL STATION MODAKEKE 2 PSS TOTAL STATION APOMU TOWN FS ILESHA TOTAL STATION ONDO RD. FS ILESHA TOTAL STATION NAIRA & KOBO	OSHOGBO RD, ILESHA  IFE RD, ILESHA  ILESHA CENTRE, ILESHA  IBADAN RD, IFE  IFE CENTRE, IFE  IPETU IJESHA, IPETU IJESHA TOWN  MODAKEKE 2, IRAYE ROAD, MODAKEKE TOWN  IFE RD. APOMU  IBOKUN TOWN  ONDO ROAD IFE  ALONG IBADAN - IFE EXPRESSWAY, AFTER IKIRE JUNCTIONOPPOSITE MOBIL FILLING STATION  ALONG OLD JEBBA ROAD, ILORIN  ALONG UMAR SABO ROAD, ILORIN			
334 335 336 337 338 339 340 341 342 343 344 345 SELECT 346 347 348	TOTAL STATION OSUN STATE  TOTAL STATION OSHOGBO ROAD ILESA  TOTAL STATION OSHOGBO ROAD ILESA  TOTAL STATION IFE ROAD ILESA  TOTAL STATION IFE ROAD ILESA  TOTAL STATION IBADAN ROAD IFE  TOTAL STATION IFE CENTER  TOTAL STATION IPETU IJESHA FS  TOTAL STATION MODAKEKE 2 PSS  TOTAL STATION APOMU TOWN FS ILESHA  TOTAL STATION ONDO RD. FS ILESHA  TOTAL STATION NAIRA & KOBO  LOCATIONS IN KWARA STATE  TOTAL STATION JEBBA ROAD ILORIN  TOTAL STATION GERI ALIMI ILORIN  TOTAL STATION AJASE IPO 1 S/S ILORIN	OSHOGBO RD, ILESHA  IFE RD, ILESHA  ILESHA CENTRE, ILESHA  IBADAN RD, IFE  IFE CENTRE, IFE  IPETU IJESHA, IPETU IJESHA TOWN  MODAKEKE 2, IRAYE ROAD, MODAKEKE TOWN  IFE RD. APOMU  IBOKUN TOWN  ONDO ROAD IFE  ALONG IBADAN - IFE EXPRESSWAY, AFTER IKIRE JUNCTIONOPPOSITE MOBIL FILLING STATION  ALONG OLD JEBBA ROAD, ILORIN  ALONG UMAR SABO ROAD, ILORIN  AJASE IPO TOWN OFFA EXPRESS ROAD			
334 335 336 337 338 339 340 341 342 343 344 345 <b>SELECT</b> 346 347 348 349	TOTAL STATION OSUN STATE  TOTAL STATION AKURE ROAD ILESA  TOTAL STATION OSHOGBO ROAD ILESA  TOTAL STATION IFE ROAD ILESA  TOTAL STATION IFE ROAD ILESA  TOTAL STATION IBADAN ROAD IFE  TOTAL STATION IFE CENTER  TOTAL STATION IPETU IJESHA FS  TOTAL STATION MODAKEKE 2 PSS  TOTAL STATION APOMU TOWN FS ILESHA  TOTAL STATION ONDO RD. FS ILESHA  TOTAL STATION NAIRA & KOBO  LOCATIONS IN KWARA STATE  TOTAL STATION JEBBA ROAD ILORIN  TOTAL STATION GERI ALIMI ILORIN  TOTAL STATION AJASE IPO 1 S/S ILORIN  TOTAL STATION EYENKORIN ILORIN	OSHOGBO RD, ILESHA  IFE RD, ILESHA  ILESHA CENTRE, ILESHA  IBADAN RD, IFE  IFE CENTRE, IFE  IPETU IJESHA, IPETU IJESHA TOWN  MODAKEKE 2, IRAYE ROAD, MODAKEKE TOWN  IFE RD. APOMU  IBOKUN TOWN  ONDO ROAD IFE  ALONG IBADAN - IFE EXPRESSWAY, AFTER IKIRE JUNCTIONOPPOSITE MOBIL FILLING STATION  ALONG OLD JEBBA ROAD, ILORIN  ALONG UMAR SABO ROAD, ILORIN  AJASE IPO TOWN OFFA EXPRESS ROAD  OGBOMOSHO/ILORIN RD.			
334 335 336 337 338 339 340 341 342 343 344 345 <b>SELECT</b> 346 347 348 349 350	TOTAL STATION OSUN STATE  TOTAL STATION AKURE ROAD ILESA  TOTAL STATION OSHOGBO ROAD ILESA  TOTAL STATION IFE ROAD ILESA  TOTAL STATION IFE ROAD ILESA  TOTAL STATION ILESHA CENTER SS  TOTAL STATION IBADAN ROAD IFE  TOTAL STATION IPETU IJESHA FS  TOTAL STATION MODAKEKE 2 PSS  TOTAL STATION APOMU TOWN FS ILESHA  TOTAL STATION ONDO RD. FS ILESHA  TOTAL STATION NAIRA & KOBO  LOCATIONS IN KWARA STATE  TOTAL STATION JEBBA ROAD ILORIN  TOTAL STATION AJASE IPO 1 S/S ILORIN  TOTAL STATION EYENKORIN ILORIN  TOTAL STATION EYENKORIN ILORIN	OSHOGBO RD, ILESHA  IFE RD, ILESHA  ILESHA CENTRE, ILESHA  IBADAN RD, IFE  IFE CENTRE, IFE  IPETU IJESHA, IPETU IJESHA TOWN  MODAKEKE 2, IRAYE ROAD, MODAKEKE TOWN  IFE RD. APOMU  IBOKUN TOWN  ONDO ROAD IFE  ALONG IBADAN - IFE EXPRESSWAY, AFTER IKIRE JUNCTIONOPPOSITE MOBIL FILLING STATION  ALONG OLD JEBBA ROAD, ILORIN  ALONG UMAR SABO ROAD, ILORIN  AJASE IPO TOWN OFFA EXPRESS ROAD  OGBOMOSHO/ILORIN RD.  AJASE IPO RD, OFFA (NEW OFFA GARAGE)			
334 335 336 337 338 339 340 341 342 343 344 345 <b>SELECT</b> 346 347 348 349 350 351	TOTAL STATION OSUN STATE  TOTAL STATION OSHOGBO ROAD ILESA  TOTAL STATION IFE ROAD ILESA  TOTAL STATION IFE ROAD ILESA  TOTAL STATION IFE ROAD ILESA  TOTAL STATION IBADAN ROAD IFE  TOTAL STATION IFE CENTER  TOTAL STATION IPETU IJESHA FS  TOTAL STATION MODAKEKE 2 PSS  TOTAL STATION APOMU TOWN FS ILESHA  TOTAL STATION ONDO RD. FS ILESHA  TOTAL STATION NAIRA & KOBO  LOCATIONS IN KWARA STATE  TOTAL STATION GERI ALIMI ILORIN  TOTAL STATION AJASE IPO 1 S/S ILORIN  TOTAL STATION EYENKORIN ILORIN  TOTAL STATION OFFA RD ILORIN  TOTAL STATION OFFA RD ILORIN	OSHOGBO RD, ILESHA  IFE RD, ILESHA  ILESHA CENTRE, ILESHA  IBADAN RD, IFE  IFE CENTRE, IFE  IPETU IJESHA, IPETU IJESHA TOWN  MODAKEKE 2, IRAYE ROAD, MODAKEKE TOWN  IFE RD. APOMU  IBOKUN TOWN  ONDO ROAD IFE  ALONG IBADAN - IFE EXPRESSWAY, AFTER IKIRE JUNCTIONOPPOSITE MOBIL FILLING STATION  ALONG OLD JEBBA ROAD, ILORIN  ALONG UMAR SABO ROAD, ILORIN  AJASE IPO TOWN OFFA EXPRESS ROAD  OGBOMOSHO/ILORIN RD.  AJASE IPO RD, OFFA (NEW OFFA GARAGE)  OFFA TOWN			
334 335 336 337 338 339 340 341 342 343 344 345 <b>SELECT</b> 346 347 348 349 350 351 352	TOTAL STATION OSUN STATE  TOTAL STATION OSHOGBO ROAD ILESA  TOTAL STATION IFE ROAD ILESA  TOTAL STATION IFE ROAD ILESA  TOTAL STATION IFE ROAD ILESA  TOTAL STATION IBADAN ROAD IFE  TOTAL STATION IFE CENTER  TOTAL STATION IPETU IJESHA FS  TOTAL STATION MODAKEKE 2 PSS  TOTAL STATION APOMU TOWN FS ILESHA  TOTAL STATION ONDO RD. FS ILESHA  TOTAL STATION NAIRA & KOBO  LOCATIONS IN KWARA STATE  TOTAL STATION GERI ALIMI ILORIN  TOTAL STATION AJASE IPO 1 S/S ILORIN  TOTAL STATION OFFA RD ILORIN  TOTAL STATION OFFA RD ILORIN  TOTAL STATION OFFA TOWN ILORIN  TOTAL STATION OFFA TOWN ILORIN  TOTAL STATION OFFA TOWN ILORIN	OSHOGBO RD, ILESHA  IFE RD, ILESHA  ILESHA CENTRE, ILESHA  IBADAN RD, IFE  IFE CENTRE, IFE  IPETU IJESHA, IPETU IJESHA TOWN  MODAKEKE 2, IRAYE ROAD, MODAKEKE TOWN  IFE RD. APOMU  IBOKUN TOWN  ONDO ROAD IFE  ALONG IBADAN - IFE EXPRESSWAY, AFTER IKIRE JUNCTIONOPPOSITE MOBIL FILLING STATION  ALONG OLD JEBBA ROAD, ILORIN  ALONG UMAR SABO ROAD, ILORIN  AJASE IPO TOWN OFFA EXPRESS ROAD  OGBOMOSHO/ILORIN RD.  AJASE IPO RD, OFFA (NEW OFFA GARAGE)  OFFA TOWN  OGBOMOSHO RD. SURULERE, ILORIN (BY ABDULAZEEZ ROAD)			



271		DAILWAY CIDEET CUCALI COVOTO DOAD (CUCALI METRODOLITAN LIGITI)			
370	TOTAL STATION JEGA R/ABOUT B/KEBBI GUSAU	JEGA RD, BIRNIN KEBBI (JEGA ROUNDABOUT, BIRNIN KEBBI)			
371	TOTAL STATION RAILWAY STREET FS GUSAU	RAILWAY STREET GUSAU SOKOTO ROAD (GUSAU METROPOLITAN HOTEL)			
372	TOTAL STATION SOKOTO ROAD, GUSAU	GADA BIYU, SOKOTO ROAD GUSAU			
373	TOTAL STATION TALATA MAFARA GUSAU	SOKOTO RD, TALATA MAFARA			
374	TOTAL STATION ARGUNGU PSS	SOKOTO RD ARGUNGU, KEBBIBIRNIN KEBBI ROAD			
	LOCATIONS IN ADAMAWA STATE				
375	TOTAL STATION AIRPORT ROAD YOLA	AIRPORT ROAD JUNCTION, JIMETA YOLA			
376	TOTAL STATION GALADIMA AMINU WAY YOLA	52,GALADIMA AMINU WAY,JIMETA YOLA			
377	TOTAL STATION JALINGO S/S YOLA	80,HAMMAN RUWA WAY,JALINGO			
378	TOTAL STATION MICHIKA MUBI S/S YOLA	KM 18 MUBI RD MARARABA, HONG LGA			
	TOTAL STATION MM WAY S/S YOLA	55 MOHAMMED MUSTAPHA WAY,JIMETA			
379		·			
	TOTAL STATION NUMAN FERRY YOLA	NUMAN FERRY			
380		NUMAN FERRY  ALONG MURI ROAD MARARARA MURI			
380 381	TOTAL STATION RAJAB MUBI PSS YOLA	ALONG MUBI ROAD,MARARABA MUBI			
380 381 382	TOTAL STATION RAJAB MUBI PSS YOLA TOTAL STATION YOLA RD YOLA				
380 381 382 <b>SELECT</b>	TOTAL STATION RAJAB MUBI PSS YOLA TOTAL STATION YOLA RD YOLA LOCATIONS IN PLATEAU STATE	ALONG MUBI ROAD,MARARABA MUBI ALONG YOLA ROAD,JIMETA YOLA (BY FEDERAL SECRETARIAT)			
380 381 382	TOTAL STATION RAJAB MUBI PSS YOLA TOTAL STATION YOLA RD YOLA	ALONG MUBI ROAD,MARARABA MUBI			
380 381 382 <b>SELECT</b>	TOTAL STATION RAJAB MUBI PSS YOLA TOTAL STATION YOLA RD YOLA LOCATIONS IN PLATEAU STATE	ALONG MUBI ROAD,MARARABA MUBI ALONG YOLA ROAD,JIMETA YOLA (BY FEDERAL SECRETARIAT)			
380 381 382 <b>SELECT</b> 383	TOTAL STATION RAJAB MUBI PSS YOLA  TOTAL STATION YOLA RD YOLA  LOCATIONS IN PLATEAU STATE  TOTAL STATION BARKI LADI JOS	ALONG MUBI ROAD,MARARABA MUBI ALONG YOLA ROAD,JIMETA YOLA (BY FEDERAL SECRETARIAT)  BARKIN LADI ALONG PANKSHINAFTER BARKIN LADI LOCAL GOVT SECRETARIATE			
380 381 382 <b>SELECT</b> 383 384	TOTAL STATION RAJAB MUBI PSS YOLA  TOTAL STATION YOLA RD YOLA  LOCATIONS IN PLATEAU STATE  TOTAL STATION BARKI LADI JOS  TOTAL STATION BUKURU BYE PASS SS JOS	ALONG MUBI ROAD,MARARABA MUBI ALONG YOLA ROAD,JIMETA YOLA (BY FEDERAL SECRETARIAT)  BARKIN LADI ALONG PANKSHINAFTER BARKIN LADI LOCAL GOVT SECRETARIATE BUKURU BYEPASS			
380 381 382 <b>SELECT</b> 383 384 385	TOTAL STATION RAJAB MUBI PSS YOLA  TOTAL STATION YOLA RD YOLA  LOCATIONS IN PLATEAU STATE  TOTAL STATION BARKI LADI JOS  TOTAL STATION BUKURU BYE PASS SS JOS  TOTAL STATION DOGON DUTSE SS JOS	ALONG MUBI ROAD,MARARABA MUBI ALONG YOLA ROAD,JIMETA YOLA (BY FEDERAL SECRETARIAT)  BARKIN LADI ALONG PANKSHINAFTER BARKIN LADI LOCAL GOVT SECRETARIATE BUKURU BYEPASS DOGON DUTSE FS-ALONG BAUCHI ROAD (BEFORE UNIJOS MAIN CAMPUS)			
380 381 382 <b>SELECT</b> 383 384 385 386	TOTAL STATION RAJAB MUBI PSS YOLA  TOTAL STATION YOLA RD YOLA  LOCATIONS IN PLATEAU STATE  TOTAL STATION BARKI LADI JOS  TOTAL STATION BUKURU BYE PASS SS JOS  TOTAL STATION DOGON DUTSE SS JOS  TOTAL STATION JOS MOTOR PARK FS JOS	ALONG MUBI ROAD,MARARABA MUBI ALONG YOLA ROAD,JIMETA YOLA (BY FEDERAL SECRETARIAT)  BARKIN LADI ALONG PANKSHINAFTER BARKIN LADI LOCAL GOVT SECRETARIATE BUKURU BYEPASS DOGON DUTSE FS-ALONG BAUCHI ROAD (BEFORE UNIJOS MAIN CAMPUS) JOS MOTOR PARK			
380 381 382 <b>SELECT</b> 383 384 385 386 386	TOTAL STATION RAJAB MUBI PSS YOLA  TOTAL STATION YOLA RD YOLA  LOCATIONS IN PLATEAU STATE  TOTAL STATION BARKI LADI JOS  TOTAL STATION BUKURU BYE PASS SS JOS  TOTAL STATION DOGON DUTSE SS JOS  TOTAL STATION JOS MOTOR PARK FS JOS  TOTAL STATION MARKET STREET SS JOS  TOTAL STATION SHENDAM FS JOS  TOTAL STATION YAKUBU GOWON WAY	ALONG MUBI ROAD,MARARABA MUBI ALONG YOLA ROAD,JIMETA YOLA (BY FEDERAL SECRETARIAT)  BARKIN LADI ALONG PANKSHINAFTER BARKIN LADI LOCAL GOVT SECRETARIATE BUKURU BYEPASS DOGON DUTSE FS-ALONG BAUCHI ROAD (BEFORE UNIJOS MAIN CAMPUS) JOS MOTOR PARK MARKET STREET			
380 381 382 <b>SELECT</b> 383 384 385 386 387 388	TOTAL STATION RAJAB MUBI PSS YOLA  TOTAL STATION YOLA RD YOLA  LOCATIONS IN PLATEAU STATE  TOTAL STATION BARKI LADI JOS  TOTAL STATION BUKURU BYE PASS SS JOS  TOTAL STATION DOGON DUTSE SS JOS  TOTAL STATION JOS MOTOR PARK FS JOS  TOTAL STATION MARKET STREET SS JOS  TOTAL STATION SHENDAM FS JOS  TOTAL STATION SHENDAM FS JOS  TOTAL STATION YAKUBU GOWON WAY SS JOS	ALONG MUBI ROAD,MARARABA MUBI ALONG YOLA ROAD,JIMETA YOLA (BY FEDERAL SECRETARIAT)  BARKIN LADI ALONG PANKSHINAFTER BARKIN LADI LOCAL GOVT SECRETARIATE BUKURU BYEPASS DOGON DUTSE FS-ALONG BAUCHI ROAD (BEFORE UNIJOS MAIN CAMPUS) JOS MOTOR PARK MARKET STREET SHENDAM YAKUBU GOWON WAY			
380 381 382 <b>SELECT</b> 383 384 385 386 387 388 389	TOTAL STATION RAJAB MUBI PSS YOLA  TOTAL STATION YOLA RD YOLA  LOCATIONS IN PLATEAU STATE  TOTAL STATION BARKI LADI JOS  TOTAL STATION BUKURU BYE PASS SS JOS  TOTAL STATION DOGON DUTSE SS JOS  TOTAL STATION JOS MOTOR PARK FS JOS  TOTAL STATION MARKET STREET SS JOS  TOTAL STATION SHENDAM FS JOS  TOTAL STATION YAKUBU GOWON WAY SS JOS  TOTAL STATION ZARIA BYE PASS SS JOS	ALONG MUBI ROAD,MARARABA MUBI ALONG YOLA ROAD,JIMETA YOLA (BY FEDERAL SECRETARIAT)  BARKIN LADI ALONG PANKSHINAFTER BARKIN LADI LOCAL GOVT SECRETARIATE BUKURU BYEPASS  DOGON DUTSE FS-ALONG BAUCHI ROAD (BEFORE UNIJOS MAIN CAMPUS)  JOS MOTOR PARK MARKET STREET SHENDAM YAKUBU GOWON WAY  ZARIA BYE PASS			
380 381 382 <b>SELECT</b> 383 384 385 386 387 388	TOTAL STATION RAJAB MUBI PSS YOLA  TOTAL STATION YOLA RD YOLA  LOCATIONS IN PLATEAU STATE  TOTAL STATION BARKI LADI JOS  TOTAL STATION BUKURU BYE PASS SS JOS  TOTAL STATION DOGON DUTSE SS JOS  TOTAL STATION JOS MOTOR PARK FS JOS  TOTAL STATION MARKET STREET SS JOS  TOTAL STATION SHENDAM FS JOS  TOTAL STATION SHENDAM FS JOS  TOTAL STATION YAKUBU GOWON WAY SS JOS	ALONG MUBI ROAD,MARARABA MUBI ALONG YOLA ROAD,JIMETA YOLA (BY FEDERAL SECRETARIAT)  BARKIN LADI ALONG PANKSHINAFTER BARKIN LADI LOCAL GOVT SECRETARIATE BUKURU BYEPASS DOGON DUTSE FS-ALONG BAUCHI ROAD (BEFORE UNIJOS MAIN CAMPUS) JOS MOTOR PARK MARKET STREET SHENDAM YAKUBU GOWON WAY			



393	TOTAL STATION AKWANGA F/S MAKURDI	ALONG AKWANGA LAFIA RD			
394	TOTAL STATION GBOKO F/S (MARKET	ALONG MARKET RD GBOKO BY MAIN ROUND ABOUT			
	ROAD) MAKURDI				
395	TOTAL STATION JERICO ROAD SS MAKURDI	JERICHO RD OTUKPO (AFTER AP FILLING STATION)			
396	TOTAL STATION K/IBRAHIM F/S MAKURDI	ALONG KASHIM IBRAHIM RD			
397	TOTAL STATION LAFIA S/S MAKURDI	ALONG AKWANGA-MAKURDI RD			
398	TOTAL STATION MKD CENTRE S/.S MAK- URDI	MARKET RD WADATA			
399	TOTAL STATION N.A. ROAD OTUKPO MAKURDI	N.A RD OTUKPO			
400	TOTAL STATION OTUKPO RD. F/S MAKURDI	ALONG OTUKPO ROAD			
401	TOTAL STATION WUKARI F/S MAKURDI	ALONG WUKARI IBE ROAD			
SELECT	LOCATIONS IN BORNO STATE				
402	TOTAL STATION AIRPORT ROAD MAIDU- GURI	AIRPORT RD SS KANO ROAD MAIDUGURI			
403	TOTAL STATION BAMA ROAD MAIDUGURI	UNIMAID SS BAMA ROAD BY UNIVERSITY			
404	TOTAL STATION DAMATURU S/S MAIDU- GURI	FEZZAN PSS-KANO ROAD BY DAMBOA ROAD-BY KANO MOTOR PARK JUNTION, OPPO- SITE BORNO EXPRESS PARK.			
405	TOTAL STATION FEZZAN S/S (DAMBOA) MAIDUGURI	LORRY PARK,POTISKUM(MOHD IDRIS WAY,OPPOSITE MOTOR PARK)			
406	TOTAL STATION GAMBORU RD SS MAIDU- GURI	RACE COURSE			
407	TOTAL STATION L/PARK POTISKUM SS MAIDUGURI	MAIDUGURI RD,POTISKUM			
408	TOTAL STATION MAIDUGURI RD SS	DAMATURU SS			
409	TOTAL STATION RACE COURSE MAIDUGURI	BAMA ROAD BY LAGOS STREET (ALONG UNIVERSITY OF MAIDUGURI.)			
410	TOTAL STATION UNIMAID S/S MAIDUGURI	GAMBORU RD SS (ALONG CHAD BASIN CUSTOM ROUND ABOUT)			
411	TOTAL STATION ANKPA F/,S	ANKPA ROUND ABOUTANKPA ROUND ABOUT			
412	TOTAL STATION AYANGBA F/S	ALONG DEKINA ROADOPP AYANGBA POLICE STATION			
SELECT	LOCATIONS IN GOMBE STATE				
413	TOTAL STATION AHMADU BELLO WAY GOMBE	AHMADU BELLO WAY, SOKOTO			
414	TOTAL STATION ALKALAM SS GOMBE	BAUCHI RD, GOMBE OPPOSITE GOMBE MOTORS			
415	TOTAL STATION ATBU , BAUCHI GOMBE	ALONG UNIVERSITY HOSTEL ROAD BESIDE SUG GARDEN GOMBE			
416	TOTAL STATION BAUCHI R/ABOUT FS GOMBE	BAUCHI ROUND ABOUT LEADING TO KANO ROAD GIDAN-MAI			
417	TOTAL STATION BAUCHI RD, GOMBE	BAUCHI RD, GOMBE CLOSE GOMBE MOTOR PARK			
418	TOTAL STATION BIU RD SS GOMBE	BIU RD,GOMBE BY LIJI VILLAGE			
419	TOTAL STATION JOS RD SS, BAUCHI	JOS RD,BAUCHI (OPPOSITE SHABA-WANKA ARMY BARACK)			
420	TOTAL STATION YANDOKA SS GOMBE	YANDOKA RD,BAUCHI (OPPOSITE AHMADU BELLO STADIUM,BAUCHI)			
421	TOTAL STATION YOLA RD, KALTUNGO GOMBE	YOLA RD,KALTUNGO			
422	TOTAL STATION DUKKU RD	ALONG DUKKU ROAD, OPPOSITE MUSABA HOSPITAL			
SELECT	LOCATIONS IN NIGER STATE				
423	TOTAL STATION BIDA ROAD 1 SS MINNA	MARKET ROAD, BIDA-ALONG MARKET RD, BIDA			
424	TOTAL STATION BOSSO ROAD SS MINNA	26 BOSSO RD, MINNA-ALONG BOSSO RD, NEAR MOBIL ROUND ABOUT (OPPOSITE OBASANJO SHOPPING COMPLEX)			
425	TOTAL STATION KADUNA ROAD KONTAG- ORA MINNA	COLLEGE RD, KONTAGORA (OPPOSITE HYDRO GARAGE)			
426	TOTAL STATION LAGOS ROAD, KONTAGO- RA MINNA	ALONG LAGOS RD, KONTAGORA (AFTER YAURI RD JUNCTION)			
427	TOTAL STATION MOKWA S/S MINNA	KM 2 BIDA MOKWA RD			



428	TOTAL STATION NEW BUSSA MINNA	KAINJI ROUND ABOUT			
429	TOTAL STATION RIVER BASIN, MINNA	MINNA- ZUNGERU RD			
430	TOTAL STATION TEGINA MINNA	KADUNA RD, TEGINA			
431	TOTAL STATION TUNDUN FULANI MINNA	TUNDUNFULANI,MINNA			
432	TOTAL STATION WESTERN BYE PASS, MINNA	Western Bypass, Minna (opposite NNPC Mega Station)			
SELECT	LOCATIONS IN ONDO STATE				
433	TOTAL STATION ADEMULEGUN RD AKURE	NO 220, ADEMULEGUN ROAD, KOLA REWIRE, ONDO TOWNSHIP			
434	TOTAL STATION AKURE MOTOR PARK AKURE	CLOSE TO AKURE MOTOR PARK, ONDO TOWNSHIP, ONDO STATE			
435	TOTAL STATION EREKESAN MARKET AKURE	ADESIDE ROAD, OJA MARKET, AKURE, ONDO STATE			
436	TOTAL STATION HOSPITAL ROAD AKURE	OLUWATUYI RD, IJOKA AKURE			
437	TOTAL STATION ILESHA ROAD AKURE	AKURE SOUTH LOCAL GOVT ROAD, AKURE ONDO STATE			
438	TOTAL STATION ONDO MOTOR PARK AKURE	ODO JOMU, ONDO TOWNSHIP, ONDO STATE			
439	TOTAL STATION ONDO ODOTU AKURE	ODO IJOMU, ONDO TOWNSHIP, ONDO STATE			
440	TOTAL STATION ONDO YABA AKURE	EBIDO JUNCTION, YABA STREET, ONDO TOWNSHIP, ONDO STATE			
441	TOTAL STATION ORE EXPRESS AKURE	IJEBU/SAGAMU EXPRESSWAY, ORE			
442	TOTAL STATION ORE JUNCTION AKURE	OLD BENIN ROAD, ORE, ONDO STATE			
443	TOTAL STATION ST. DAVIDS AKURE	ondo ijomu street, akure ondo state			
444	TOTAL STATION AKURE MOTOR PARK	CLOSE TO AKURE MOTOR PARK, ONDO TOWNSHIP, ONDO STATEFROM AKURE, FIRST TOTAL BY THE LEFT			
445	TOTAL STATION ONDO MOTOR PARK	ODO JOMU, ONDO TOWNSHIP, ONDO STATEFROM ORE, FIRST TOTAL STATION IN OND TOWM			
446	TOTAL STATION ONDO RD S/S	AKURE ONDO RD OPP CAC GRAMMAR SCHOOL AKURE ONDO STATE			
SELECT LOCATIONS IN EKITI STATE					
447	TOTAL STATION ADO IKERE EKITI	ADO IKERE RD, FAYOSE MKT, ADO EKITI			
448	TOTAL STATION ADO IWOROKO EKITI	FAJUYI PARK, ALONG IWOROKO RD, ADO EKITI.			
449	TOTAL STATION ADO OWO EKITI	OWO EXPRESS WAY, AKURE, ONDO STATE.			
450	TOTAL STATION BIG H (FCE OKENE) EKITI	EIKA-ADAGU OTITE, ALONG DAURA RD (OKENE-LOKOJA RD), BY EID PRAYER GROUND			
451	TOTAL STATION IKARE CENTRE EKITI	ILEPA STREET, BESIDE MOBIL FILLING STATION, IKARE, ONDO STATE			
452	TOTAL STATION IKARE OWO ROAD EKITI	ALONG OWO ROAD, OKERUWA, IKARE AKOKO, ONDO STATE			
453	TOTAL STATION IKERE EKITI	OKE IKERE, ALONG ADO AKURE RD, IKERE EKITI			
454	TOTAL STATION IKOLE EKITI	OBA AYEYEMI ROAD, OPP FIRST BANK, IKOLE EKITI			
455	TOTAL STATION OGBESE EKITI	KILO 18, AKURE OWO EXPRESS WAY, OGBESE, ONDO STATE.			
456	TOTAL STATION OKENE EKITI	ABUJA LOKOJA ROAD, OKENE, KOGI STATE.			
457	TOTAL STATION OWO CENTRE EKITI	NO 14 OODASA STREET, ADJACENT FIRST BANK, OWO, ONDO STATE.			
458	TOTAL STATION POLY ROAD EKITI	POLY ROAD EKITI			
		N/A			
459	TOTAL STATION AFAO ROAD	N/A			
459 460	TOTAL STATION AFAO ROAD  TOTAL STATION IDDO EKITI	NO. 94 OBARO WAY, KABBA. LOKOJA.FROM ADO EKITI, LOCATE AT ROUNDABOUT IN MAIN TOWN			
		NO. 94 OBARO WAY, KABBA. LOKOJA.FROM ADO EKITI, LOCATE AT ROUNDABOUT IN			
460	TOTAL STATION IDDO EKITI	NO. 94 OBARO WAY, KABBA. LOKOJA.FROM ADO EKITI, LOCATE AT ROUNDABOUT IN MAIN TOWN  KABBA BYEPASS, OMUO EKITI, EKITI STATE.FROM OKENE, TO KABBA, ONLY TOTAL IN			
460 461	TOTAL STATION IDDO EKITI  TOTAL STATION KABBA - LOKOJA PSS	NO. 94 OBARO WAY, KABBA. LOKOJA.FROM ADO EKITI, LOCATE AT ROUNDABOUT IN MAIN TOWN  KABBA BYEPASS, OMUO EKITI, EKITI STATE.FROM OKENE, TO KABBA, ONLY TOTAL IN KABBA TOWN.  EIKA-ADAGU OTITE, ALONG DAURA RD (OKENE-LOKOJA RD), BY GRACELAND MINIS-			







#### 5. Activities of Cards Operations

Within Nigeria and all other countries where we have a foothold, the Company continues to abide by strict standards and requirements for the issuance and usage of payment cards. We carry out continuous upgrades of our card systems to ensure optimal security, efficiency, cost effectiveness and best in class customer satisfaction. To reduce financial loss to both customers and the Company, we have implemented stringent fraud control measures to achieve this.

With relentless focus on delivering exceptional service to our customers, we diversified our card portfolio and offered a range of new products and services spanning various retail customer segments – from mass market to premium. Additionally, we increased operational efficiency via process automations and self-service enabled channels which created an improved customer experience.

We continually encourage the usage of our cards both locally and internationally by providing an enabling environment for smooth operations in terms of provision of modern technology, one of which is the contactless payment technology.

Presented below are the highlights of our card transaction volumes for the period ended 31 December 2022. With less stringent restriction on travel, there has been a gradual increase in international spend on our foreign currency cards, when comparing the same period last year. However, we were compelled to restrict our Naira denominated card products on various terminals outside Nigeria including ATMs, to curb round tripping and fraudulent activities.

# 5.1. Table below shows a summary of Card transactions

Category	No. of Transactions		Value of International Transaction		Value of Local Transactions	
	Dec-22	Dec-21	Dec-22	Dec-21	Dec-22	Dec-21
	<b>'</b> 000	'000	<b>∺</b> 'mm	<b>∺</b> 'mm	<b>∺</b> 'mm	<b>∺</b> 'mm
Naira denominated debit cards	635,074	524,060	33,627	48,590	6,784,509	4,855,496
Foreign currency credit cards	444	273	58,121	58,121	-	-
Foreign currency debit cards	3,335	1,593	481,898	239,760	8,771	-

#### Breakdown of transactions done using Cards (Number of transactions)

	International Transactions				Local Transactions			
	ATM		POS/Web		ATM		POS/Web	
In thousands	Dec-22	Dec-21	Dec-22	Dec-21	Dec-22	Dec-21	Dec-22	Dec-21
Naira MasterCard debit	0	0	3,991	4,117	115,998	139,783	515,084	380,160
Foreign Currency								
Denominated Cards:								
MasterCard debit	121	60	2,197	1,044	-	-	-	-
MasterCard credit	8	5	226	135	-	-	-	-
Visa classic debit	32	25	764	414	-	-	-	-
Visa classic credit	8	5	217	122	-	-	-	-
World credit	0.6	0.3	13.9	9.1	-	-	-	-
Total	169.6	95.3	7,408.9	5,841	58,545	139,783	515,084	380,160

Breakdown of transactions done using Cards (Value of Transactions)



		International Transactions				Local Transactions			
	Αī	ГМ	POS/\	<i>N</i> eb	AT	М	POS	/Web	
In thousands	Dec-22	Dec-21	Dec-22	Dec-21	Dec-22	Dec-21	Dec-22	Dec-21	
Naira MasterCard debit	0	0	33,627	48,591	1,279,637	1,414,261	5,504,872	3,441,235	
MasterCard debit	42,431	24,115	288,146	139,008	-	-	-	-	
MasterCard credit	3,953	2,432	41,074	25,184	-	-	-	-	
Visa classic debit	12,670	7,236	113,355	62,572	-	-	-	-	
Visa classic credit	3,092	1,888	44,054	24,934	-	-	-	-	
World credit	552	174	6,569	4,472	-	-	-	-	
Total	62,698	35,845	526,825	304,761	1,279,637	1,414,261	5,504,872	3,441,235	

#### Type of customers' complaints and remedial measures taken 5.2

COMPLAINTS	CATEGORY OF COMPLAINT	REASONS	REMEDIAL MEASURES
Declined Transactions	Declined Transactions on International ATMs & POS/ WEB	Dynamic currency conversion transactions (Naira billing)  Reduced monthly international limits on the Naira Cards  Insufficient funds  Restriction on international ATM withdrawals	Awearness
Complaints on delayed debits & double debits for Domestic POS & Web Transactions	Delayed Debits & Double Debits	System glitch/ Technical error from Third party processors	Continuous engagement with Third party processors to ensure adequate and effective maintenance of their systems to prevent such incidences.  Escalation to the relevant department of the regulators (CBN) to assist to check the activities of processors/switches responsible for persistent incidents.
Dispense Error	ATM and POS /WEB transactions (Value not received for transactions)	This occurs when an ATM attempts to dispense cash after an account has been debited but fails due to network failure.  This also occurs when a customer's account has been debited for a certain amount for goods/services on POS/WEB terminals, but value is not received	Strict adherence to resolution of customers' complaints within stipulated SLA .  Proactive reversal of failed transactions that are not auto reversed.  Constant follow up with relevant stakeholders (e.g. switches and TPPs) to address any identified cause(s) of delayed refund.



# 6. Involvement with Unconsolidated Structured Entities

The table below describes the various investment funds which the Group does not consolidate but in which it holds interest. The funds are not consolidated because they are held in other entities which are considered as legally separate from the Group.

Type of Investment funds	Nature and purpose	Revenues
Mutual Funds	<ul> <li>To generate fees arising from managing assets on behalf of third party investors.</li> <li>These vehicles are financed through the issue of units to investors.</li> </ul>	Investments in units issued by the funds from which the Group earns Management Fees
<ul><li>Retirement Savings Accounts (RSAs);</li><li>Approved Existing Schemes;</li><li>Closed Pension Fund Administrators</li></ul>	<ul> <li>To generate fees arising from managing pension contributions and investing same in safe and high yield investment opportunities on behalf of Pension Contributors.</li> </ul>	Administrative and Management Fees earned by the Group on the Net asset Value of the Funds under Management
	- To seamlessly handle benefit payment to Retirees	

The table below sets out an analysis of the Investment funds managed by the Group, their Assets Under Management, and the carrying amounts of interest held by the Group in the investment funds. The maximum exposure to loss is the carrying amount of the interest held by the Group.

### **Assets under Management (AuM)**

In thousands of Nigerian Naira	Asset under Ma	Asset under Management		he Group
Investment funds	Dec-22	Dec-21	Dec-22	Dec-21
Guaranty Trust Money Market Fund	11,220,260	8,646,209	155,124	168,342
Guaranty Trust Guaranteed Income Fund	10,214,224	10,959,696	116,888	140,361
Guaranty Trust Balanced Fund	2,162,505	2,117,757	-	-
Guaranty Trust Dollar Fund	15,576,971	1,668,563	51,004	50,205
Guaranty Trust Equity Income Fund	335,399	324,330	31,023	32,063
Kedari Investment Fund	180,428	173,283	-	-
TOTAL	39,689,788	23,889,837	354,039	390,971

# Funds under Management (FuM)

In thousands of Nigerian Naira	Funds under Management			
Investment funds	Dec-22	Dec-21		
Retirement Savings Account Fund Classes:				
Fund I	68,947	54,212		
Fund II	23,508,022	17,410,141		
Fund III	5,045,196	3,094,211		
Fund IV	1,627,782	1,551,709		
Fund V	1,832	1,020		
Fund VI	2,156	948		
Privately Managed Funds:				
Approved Existing Schemes	29,134,102	26,642,024		
TOTAL	59,388,039	48,754,263		

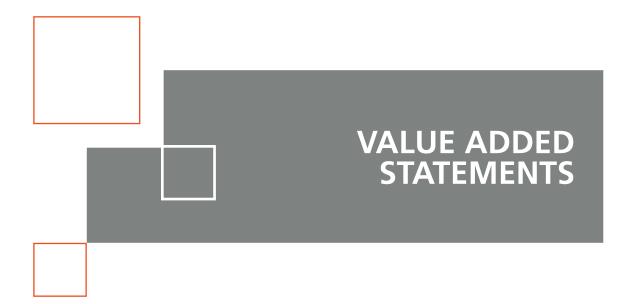
# **ACTIVITIES OF CARDS OPERATIONS**



#### 7. **Securities Trading Policy**

In compliance with Rule 17.15 Disclosure of Dealings in Issuers' Shares, Rulebook of the Exchange 2015 (Issuers Rule) Guaranty Trust Holding Company Plc maintains a Security Trading Policy which guides Directors, Audit Committee members, employees and all individuals categorized as insiders as to their dealing in the Company's shares. The Policy undergoes periodic reviews by the Board and is updated accordingly. The Company has made specific inquiries of all its directors and other insiders and is not aware of any infringement of the policy during the period.







# **Value Added Statements** For the Year ended 31 December 2022

### Group

Group								
		Dec-2022				Dec-2021		
	Continuing operations	Discontinued operations	Total		Continuing operations	Discontinued operations	Total	
In thousands				%				%
Gross earnings	539,234,897	-	539,234,897		447,810,585	-	447,810,585	
Interest expense:								
-Local	(46,875,879)	-	(46,875,879)		(28,056,697)	-	(28,056,697)	
- Foreign	(19,220,657)	-	(19,220,657)		(18,224,424)	-	(18,224,424)	
	473,138,362	-	473,138,362		401,529,464	-	401,529,464	
Loan impairment charges / Net								
impairment loss on financial assets	(47,931,110)	-	(47,931,110)		(9,291,950)	-	(9,291,950)	
	425,207,252	-	425,207,252		392,237,514	-	392,237,514	
Bought in materials and services								
- Local	(137,321,067)	-	(137,321,067)		(99,821,438)	-	(99,821,438)	
- Foreign	(2,188,296)	-	(2,188,296)		(2,188,296)	-	(2,188,296)	
Value added	285,697,889	-	285,697,889	100	290,227,780	-	290,227,780	100
Distribution								
Employees								
- Wages, salaries, pensions, gratuity and other employee benefits	36,076,627	-	36,076,627	13	33,430,007	-	33,430,007	12
Government								
- Taxation	44,980,657	-	44,980,657	16	46,658,189	-	46,658,189	16
Retained in the Group								
- For replacement of Property and equipment / intangible assets (depreciation and amortisation)	35,467,168	-	35,467,168	12	35,300,097	-	35,300,097	12
-Profit for the year (including non - controlling interest, statutory and regulatory risk reserves)	169,173,437	-	169,173,437	60	174,839,487	-	174,839,487	60
	285,697,889	-	285,697,889	100	290,227,780	-	290,227,780	100







# Five Year Financial Summary Statements of Financial Position

In thousands of Nigorian Naira	Dos 2022	Dos 2024	Dos 2020	Dos 2010	Dos 2040
In thousands of Nigerian Naira	Dec-2022	Dec-2021	Dec-2020	Dec-2019	Dec-2018
Assets			7.5 555 656		
Cash and bank balances	1,621,101,169	933,591,069	745,557,370	593,551,117	676,989,012
Financial assets at fair value through profit or loss	128,782,374	104,397,651	67,535,363	-	-
Financial assets held for trading	-	-	-	73,486,101	11,314,814
Derivative financial assets	33,913,351	24,913,435	26,448,550	26,011,823	3,854,921
Investment securities:					
– Fair Value through profit or loss	3,904,458	3,904,458	3,273,771	33,084,367	2,620,200
– Fair Value through other comprehensive Income	357,704,355	276,041,190	693,371,711	585,392,248	536,084,955
– Held at amortised cost	863,421,525	846,923,215	283,582,832	145,561,232	98,619,509
Assets pledged as collateral	80,909,062	79,273,911	62,200,326	58,036,855	56,777,170
Loans and advances to banks	54,765	115,014	99,043	1,513,310	2,994,642
Loans and advances to customers	1,885,798,639	1,802,587,381	1,662,731,699	1,500,572,046	1,259,010,359
Restricted deposits and other assets	1,232,611,251	1,137,554,208	1,226,481,116	577,433,006	508,678,702
Property and equipment	197,860,484	203,971,924	148,782,835	141,774,863	111,825,917
Intangible assets	29,411,898	19,573,604	19,872,523	20,245,232	16,402,621
Deferred tax assets	10,983,098	3,187,937	4,716,154	2,256,570	2,169,819
Total assets	6,446,456,429	5,436,034,997	4,944,653,293	3,758,918,770	3,287,342,641
Liabilities					
Deposits from banks	125,229,187	118,027,576	101,509,550	107,518,398	82,803,047
Deposits from customers	4,485,113,979	4,012,305,554	3,509,319,237	2,532,540,384	2,273,903,143
Financial liabilities at fair value through profit or loss	1,830,228	-	-	1,615,735	1,865,419
Derivative financial liabilities	4,367,494	1,580,971	2,758,698	2,315,541	3,752,666
Other liabilities	724,902,202	231,519,271	356,222,575	233,425,713	140,447,508
Current income tax liabilities	35,307,860	22,676,168	21,592,016	20,597,088	22,650,861
Debt securities issued	-	-	-	-	-
Other borrowed funds	126,528,105	153,897,499	113,894,768	162,999,909	178,566,800
Deferred tax liabilities	12,028,172	12,800,866	24,960,772	10,568,534	7,075,956
Total liabilities	5,515,307,227	4,552,807,905	4,130,257,616	3,071,581,302	2,711,065,400

# Capital and reserves attributable to equity holders of the parent entity

Total equity and liabilities	6,446,456,429	5,436,034,997	4,944,653,293	3,758,918,770	3,287,342,641
Total equity	931,149,202	883,227,092	814,395,677	687,337,468	576,277,241
Non-controlling interests in equity	19,145,075	18,870,216	15,780,809	13,730,024	12,433,461
Capital and reserves attributable to equity holders of the parent entity	912,004,127	864,356,876	798,614,868	673,607,444	563,843,780
Other components of equity	567,085,367	535,938,145	473,434,457	422,704,836	323,991,767
Retained earnings	214,858,054	198,358,025	193,921,810	119,247,653	107,248,944
Treasury shares	(8,125,998)	(8,125,998)	(6,928,103)	(6,531,749)	(5,583,635)
Share premium	123,471,114	123,471,114	123,471,114	123,471,114	123,471,114
Share capital	14,715,590	14,715,590	14,715,590	14,715,590	14,715,590



# Five Year Financial Summary Cont'd Statements of comprehensive income

### Group

In thousands	Dec-2022	Dec-2021	Dec-2020	Dec-2019	Dec-2018
Interest income	325,399,662	266,893,743	300,737,588	296,204,699	306,963,482
Interest expense	(66,096,535)	(46,281,121)	(47,069,441)	(64,841,597)	(84,529,681
Net interest income	259,303,127	220,612,622	253,668,147	231,363,102	222,433,801
Loan impairment charges	(11,986,545)	(8,531,155)	(19,572,893)	(4,911,666)	(4,906,485)
Net interest income after loan impair- ment charges	247,316,582	212,081,467	234,095,254	226,451,436	217,527,316
Fee and commission income	90,612,848	74,123,774	53,179,802	62,418,779	52,367,605
Fee and commission expense	(13,155,560)	(8,472,981)	(6,244,554)	(2,975,272)	(1,897,532)
Net fee and commission income	77,457,288	65,650,793	46,935,248	59,443,507	50,470,073
Net gains on financial instruments classified as held for trading	40,282,341	29,646,010	24,486,177	20,889,849	24,583,974
Other income	82,940,046	77,147,058	76,826,192	55,793,214	50,783,908
Total other income	123,222,387	106,793,068	101,312,369	76,683,063	75,367,882
Total Operating income	447,996,257	384,525,328	382,342,871	362,578,006	343,365,271
Net impairment reversal / (charge) on other financial assets	(35,944,565)	(760,795)	3,190,517	100,473	(650,015)
Net operating income after net impairment loss on financial assets	412,051,692	383,764,533	385,533,388	362,678,479	342,715,256
Personnel expenses	(36,076,627)	(33,430,007)	(37,606,138)	(37,284,204)	(36,856,121)
Right-of-use asset depreciation	-	-	(2,108,645)	(2,114,007)	(2,085,035)
Depreciation and amortisation	(35,467,168)	(35,300,097)	(29,046,513)	(22,692,637)	(17,629,276)
Other operating expenses	(126,353,803)	(93,536,753)	(78,677,022)	(68,879,797)	(70,558,054)
Total expenses	(197,897,598)	(162,266,857)	(147,438,318)	(130,970,645)	(127,128,486)
Profit before income tax	214,154,094	221,497,676	238,095,070	231,707,834	215,586,770
Income tax expense	(44,980,657)	(46,658,189)	(36,655,130)	(34,842,168)	(30,875,741)
Profit for the year from continuing operations	169,173,437	174,839,487	201,439,940	196,865,666	184,711,029
Loss for the year from discontinued operations	-	-	-	(16,385)	
Profit for the year	169,173,437	174,839,487	201,439,940	196,849,281	184,711,029

Earnings per share for the profit from continuing operations attributable to the equity holders of the parent entity during the period (expressed in naira per share):

– Basic	5.95	6.14	7.11	6.96	6.54
– Diluted	5.95	6.14	7.11	6.96	6.54







# **Share Capitalization History**

CONSIDERATION	NO. OF SHARES	CUMMULATIVE	ISSUED INCREASE	CUMULATIVE	AUTHORISED INCREASE	YEAR
Cash	25,000,000	25,000,000	25,000,000	25,000,000	25,000,000	1991
NIL	25,000,000	25,000,000	NIL	60,000,000	35,000,000	1992
Scrip	50,000,000	50,000,000	25,000,000	60,000,000	NIL	1993
NIL	50,000,000	50,000,000	NIL	100,000,000	40,000,000	1994
SCRIP	100,000,000	100,000,000	50,000,000	100,000,000	NIL	1995
Cash	400,000,000	400,000,000	300,000,000	200,000,000	100,000,000	1996
SCRIP	1,000,000,000	1,000,000,000	600,000,000	500,000,000	300,000,000	1997
SCRIP	1,500,000,000	1,500,000,000	500,000,000	750,000,000	250,000,000	1998
NIL	1,500,000,000	1,500,000,000	NIL	750,000,000	NIL	1999
NIL	1,500,000,000	1,500,000,000	NIL	750,000,000	NIL	2000
Initial Public Offer	2,000,000,000	2,000,000,000	500,000,000	1,000,000,000	250,000,000	2001
SCRIP	2,500,000,000	2,500,000,000	500,000,000	2,000,000,000	1,000,000,000	2002
SCRIP	3,000,000,000	3,000,000,000	500,000,000	2,000,000,000	NIL	2003
SCRIP	4,000,000,000	4,000,000,000	1,000,000,000	3,000,000,000	1,000,000,000	2004
Public Offer	6,000,000,000	6,000,000,000	2,000,000,000	3,000,000,000	NIL	2004
NIL	6,000,000,000	6,000,000,000	NIL	5,000,000,000	2,000,000,000	2005
SCRIP	8,000,000,000	8,000,000,000	2,000,000,000	5,000,000,000	NIL	2006
SCRIP	10,000,000,000	10,000,000,000	2,000,000,000	7,500,000,000	2,500,000,000	2007
GDR Underlying Shares	13,679,415,650	13,679,415,650	3,679,415,650	7,500,000,000	NIL	2007
SCRIP	14,922,998,890	14,922,998,890	1,243,583,241	15,000,000,000	7,500,000,000	2008
SCRIP	18,653,748,613	18,653,748,613	3,730,749,723	15,000,000,000	NIL	2008
SCRIP	23,317,185,766	23,317,185,766	4,663,437,153	15,000,000,000	NIL	2009
NIL	23,317,185,766	23,317,185,766	NIL	30,000,000,000	15,000,000,000	2010
SCRIP	29,146,482,207	29,146,482,207	5,829,296,442	50,000,000,000	20,000,000,000	2010
IFC Special Placement	29,431,179,224	29,431,179,224	284,697,017	50,000,000,000	NIL	2011
NIL	29,431,179,224	29,431,179,224	NIL	50,000,000,000	NIL	2012
NIL	29,431,179,224	29,431,179,224	NIL	50,000,000,000	NIL	2013
NIL	29,431,179,224	29,431,179,224	NIL	50,000,000,000	NIL	2014
NIL	29,431,179,224	29,431,179,224	NIL	50,000,000,000	NIL	2015
NIL	29,431,179,224	29,431,179,224	NIL	50,000,000,000	NIL	2016
NIL	29,431,179,224	29,431,179,224	NIL	50,000,000,000	NIL	2017
NIL	29,431,179,224	29,431,179,224	NIL	50,000,000,000	NIL	2018
NIL	29,431,179,224	29,431,179,224	NIL	50,000,000,000	NIL	2019
NIL	29,431,179,224	29,431,179,224	NIL	50,000,000,000	NIL	2020
NIL	29,431,179,224	29,431,179,224	NIL	50,000,000,000	NIL	2021

# SHARE CAPITALISATION AND DIVIDEND HISTORY



# **Dividend History**

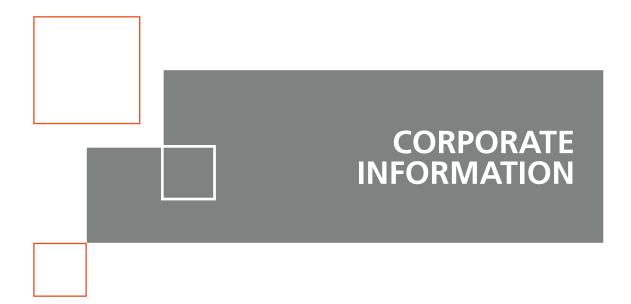
Ten-Year Dividend and Unclaimed Dividend history as at December 31, 2022

Dividend No.	Dividend Type	Financial Year Ended	Total Dividend Amount Declared	Dividend Per Share	Net Dividend Amount Un-claimed as at	Percentage Dividend Amount Unclaimed
					30-Jun-21	
Payment 41	Final	25-04-13	38,260,532,991.20	130 kobo	1,186,731,419.11	3.10%
Payment 42	Interim	16-09-13	7,357,794,806.00	25 Kobo	267,631,403.33	3.64%
Payment 43	Final	14-04-14	42,675,209,874.80	145 kobo	1,415,248,579.44	3.32%
Payment 44	Interim	18-09-14	7,357,794,806.00	25 Kobo	250,086,877.85	3.40%
Payment 45	Final	31-03-15	44,146,768,836.00	150 kobo	1,357,696,648.82	3.08%
Payment 46	Interim	21-09-15	7,357,794,806.00	25 Kobo	234,269,119.83	3.18%
Payment 47	Final	05-04-16	44,735,392,420.48	152 Kobo	1,293,192,416.72	2.89%
Payment 48	Interim	09-09-16	7,357,794,806.00	25 Kobo	231,983,650.11	3.15%
Payment 49	Final	07-04-17	51,504,563,642.00	175 kobo	1,548,403,339.72	3.01%
Payment 50	Interim	05-09-17	8,829,353,767.20	30 kobo	298,723,420.29	3.38%
Payment 51	Final	10-04-18	70,634,830,137.60	240 kobo	3,251,507,410.57	4.60%
Payment 52	Interim	29-08-18	8,829,353,767.20	30 kobo	407,244,881.21	4.61%
Payment 53	Final	18-04-19	72,106,389,098.80	245 kobo	3,296,544,401.23	4.57%
Payment 54	Interim	09-10-19	8,829,353,767.20	30 kobo	412,908,413.56	4.68%
Payment 55	Final	30-03-20	73,577,948,060.00	250 kobo	3,466,773,758.56	4.71%
Payment 56	Interim	21-09-20	8,829,353,767.20	30 kobo	424,714,832.81	4.81%
Payment 57	Final	09-04-21	79,464,183,904.80	270 kobo	3,802,071,612.47	4.78%
Payment 58	Interim	12-10-21	8,829,353,767.20	30 kobo	440,243,489.71	4.99%
Payment 59	Final	08-04-22	79,464,183,904.80	270 kobo	3,951,189,655.84	4.97%
Payment 60	Interim	30-09-22	8,829,353,767.20	30 kobo	451,733,689.31	5.12%

# NOTE:

PAYMENTS 41 to 60 have included in their Balances, the Naira equivalent of their unclaimed GDR Dollar Dividend balances.







# **MANAGEMENT TEAM**

# **GROUP**

S/N	Name	Role
1	Segun Agbaje	Group Chief Executive Officer
2	Adebanji Adeniyi	Executive Director - Group Chief Financial Officer
3	Olusina Ayegbusi	General Manager - Head, Group Information Technology
4	Oyinade Adegite	General Manager - Head, Group Corporate Communication
5	Modupe Olafimihan	Deputy General Manager - Head, Group Sourcing
6	Erhi Obebeduo	Deputy General Manager - Head, Group Legal
7	Nadine Lawal	Assistant General Manager - Head, Group Data Analytics
8	Kofoworola Okochukwu	Head, Group Risk & Compliance
9	Abioye Babatunde	Head, Group Internal Audit

# **BANK NIGERIA**

S/N	Name	Role	Business Unit
1	Miriam Olusanya	Managing Director	Guaranty Trust Bank Limited
2	Babajide Okuntola	Deputy Managing Director	Guaranty Trust Bank Limited
3	Haruna Musa	Executive Director	North East Division & Public Sector Division
4	Ahmed Liman	Head	North West Division
5	Olumide Oguntuase	Head	Enterprise Risk Management Division
6	Chima Azubuike	Head	South East Division
7	Osa Aiwerioghene	Head	Compliance Group
8	Omolara Ogunlaja	Head	Human Resources Group
9	Bharat Soni	Head	Information Security Group
10	Sylvia Nwakwue	Head	Transaction Services (Lagos & S/West) Division
11	Paul Ogwemoh	Head	Technology & Digital Banking Division
12	Sherifat Dawodu	Head	Public Sector Lagos Division
13	Olanrewaju Kola-Banjo	Head	International Settlement Division
14	Omolara Ismail	Head	Retail Lagos Island Division
15	Ronald Nwaezeapu	Head	Treasury/ALM Division
16	Adebayo Omogoroye	Head	Global Markets Division
17	Enoo Ebruke	Head	South South Division
18	Chioma Mogbo	Head	Transaction Services (S/South & S/East) Division
19	Oso Adewumi	Head	Service Management Group
20	Muinat Kasim	Head	Systems and Control Division
21	Olawale Abdul	Head	Administration Group
22	Tinuola Aigwedo	Head	Retail Abuja Division
23	Bulama Laminu	Head	Public Sector Abuja & North East Division
24	Alice Anyim	Head	North West Division
25	Adeola Oyegbade	Head	Small & Medium Enterprises Lagos Mainland 1 Division
26	Maimuna Shonibare	Head	Corporate Bank Island Division
27	Adewumi Ayodele	Head	Small & Medium Enterprises Lagos Island 1 Division



28	Oluwakemi Dele-Odiachi	Head	Retail Lagos Mainland Division
29	Adekunle Adegbenro	Head	Financial Control, Group Reporting & Strategy Division
30	Olayinka Odusote	Head	Digital Banking Division
31	Akinwale Babafemi	Head	Small & Medium Enterprises Lagos Mainland 2 Division

# **BANK UK**

S/N	Name	Role
1	Gbenga Alade	Managing Director, Guaranty Trust Bank UK
2	Paul Gospage	Executive Director, Guaranty Trust Bank UK

# **BANK LIBERIA**

S/N	Name	Role
1	Ikenna Anekwe	Managing Director, Guaranty Trust Bank Liberia
2	Prince Saye	Executive Director, Guaranty Trust Bank Liberia

# **BANK GAMBIA**

S/N	Name	Role
1	Abolaji Yusuff	Managing Director, Guaranty Trust Bank Gambia
2	Daniel Attah	Executive Director, Guaranty Trust Bank Gambia

# **BANK GHANA**

S/N	Name	Role	
1	John Thomas	Managing Director, Guaranty Trust Bank Ghana	
2	Ayokunle Yusuf	Chief Operating Officer, Guaranty Trust Bank Ghana	

# **BANK SIERRA LEONE**

S/N	Name	Role
1	Ade Adebiyi	Managing Director, Guaranty Trust Bank Sierra Leone

# **BANK COTE D'IVOIRE**

S/N	Name	Role
1	Nonso Nzewi	Managing Director, Guaranty Trust Bank Cote d'Ivoire

# **BANK KENYA**

S/N	Name	Role
1	Jubril Adeniji	Managing Director, Guaranty Trust Bank Kenya
2	Ayodele Popoola	Chief Operating Officer, Guaranty Trust Bank Kenya

# **BANK RWANDA**

S/N	Name	Role
1	Emmanuel Ejizu	Managing Director, Guaranty Trust Bank Rwanda
2	Irenosen Ohiwerei	Chief Operating Officer, Guaranty Trust Bank Rwanda

# CORPORATE INFORMATION



# **BANK UGANDA**

S/N	Name	Role
1	Oluwole Shodiyan	Managing Director, Guaranty Trust Bank Uganda

# **BANK TANZANIA**

S/N	Name	Role	
1	Odunayo Akinyede	Managing Director, Guaranty Trust Bank Tanzania	
2	Folayinka Animashaun	Chief Operating Officer, Guaranty Trust Bank Tanzania	



### **SUBSIDIARY MANAGEMENT**

### 1 Gbenga Alade

Managing Director, Guaranty Trust Bank UK

### **Paul Gospage**

Executive Director, Guaranty Trust Bank UK

### 2 Ikenna Anekwe

Managing Director, Guaranty Trust Bank Liberia

### **Prince Saye**

Executive Director, Guaranty Trust Bank Liberia

# 3 Abolaji Yusuff

Managing Director, Guaranty Trust Bank Gambia

### **Daniel Attah**

Executive Director, Guaranty Trust Bank Gambia

### 4 John Thomas

Managing Director, Guaranty Trust Bank Ghana

### **Ayokunle Yusuf**

Chief Operating Officer, Guaranty Trust Bank Ghana

### 5 Ade Adebiyi

Managing Director, Guaranty Trust Bank Sierra Leone

### 6 Nonso Nzewi

Managing Director, Guaranty Trust Bank Cote d'Ivoire

### 7 Jubril Adeniji

Managing Director, Guaranty Trust Bank Kenya

### **Ayodele Popoola**

Chief Operating Officer, Guaranty Trust Bank Kenya

### 8 Emmanuel Ejizu

Managing Director, Guaranty Trust Bank Rwanda

### Irenosen Ohiwerei

Chief Operating Officer, Guaranty Trust Bank Rwanda

# 9 Oluwole Shodiyan

Managing Director, Guaranty Trust Bank Uganda

### 10 Odunayo Akinyede

Managing Director, Guaranty Trust Bank Tanzania

### Folayinka Animashaun

Chief Operating Officer, Guaranty Trust Bank Tanzania









### **Quick Credit**

Are you a salary earner with need for more cash upfront? Quick Credit is for you. Cheap, easy and readily available, Quick Credit gives you funds worth up to three months of your salary at an interest rate of 2.0% monthly and a maximum tenor of 12months.

### **Quick Credit For Business**

This is a time loan product aimed at financing the working capital of small businesses in various industries\*. Quick Credit for Business offers small enterprises up to 10 Million Naira at a low-interest rate of 1.85% monthly. (\*TERMS AND CONDITIONS APPLY)



# GTCrea8 Account Free Banking for Undergraduates Aged 16 - 25.

The GTCrea8 Account is an interest-bearing account designed to provide Students of post-secondary institutions with value-added banking services which are tailored to their lifestyle and designed for their needs. GTCRea8 also allows undergraduates between the ages of 16-25 to bank for free with Guaranty Trust Bank (GTBank).

Some of the charges that GTCrea8 account holders do not have to pay for include charges on bank transfers, even when the transfer is to other banks. Undergraduates will also not be charged for transactions using the Bank's Internet Banking Platform, Mobile Banking Applications and 737 USSD service. They will also not be charged for transaction alerts and Card Issuance.

GTCrea8 account holders will also enjoy special offers and discounts when they make use of GTBank's trendsetting digital platforms, such as Habari, which offers access to music and video streaming, shopping, messaging, and bills payment all in one place.



# GTWORLD It's Banking, only Easier.

With GTWorld, you have a Mobile Banking App that is designed to cater to all that's important to you easily and seamlessly. Sign up in under 60 seconds with your debit card and gain instant access to all essential services on your mobile phone.





# GTCONNECT Nigeria's first interactive contact centre

GTConnect is our interactive contact centre that provides you with instant service via telephone. It is accessible from anywhere in the world and open for business 24 hours a day, seven days a week; even on public holidays.

GTConnect allows you perform 90% of your transactions via the telephone. Custom- ers can check account(s) balances, request electronic cards, request cheque books, stop cheques, reactivate dormant accounts, effect own and 3rd party transfers within GTBank and get up to date information on every aspect of the Bank's operations using this medium.

Our GTConnect numbers are: 0700 482 666 328, 01 4480000, 080 2900 2900 or 080 3900 3900.

\*For all international calls, please use the prefix +234



### **GTBank Internet Banking**

The Guaranty Trust Bank Internet Banking Service is a free, reliable and flexible way of managing your bank account(s) conveniently 24/7 from anywhere in the world. Our internet Banking Service is equipped to enable you make 3rd party transfers to all bank accounts in Nigeria and foreign exchange transfers to any account in the world. You can also perform own account transfers, check account balances, print account statements, apply for loans and stop/confirm cheques.

Please visit www.gtbank.com to experience our internet banking service.



### **GTBank Automated Payment System (GAPS)**

GAPS is a web-based service that facilitates the processing of vendor (and other) pay- ments in batches, using either a dial-up connection to the Bank or a secured (https) connection over the Internet. It also gives you 24/7 online real-time access to your account.

The GAPS application form can be downloaded at www.gtbank.com, completed and submitted at any of our branches nationwide.







The Guaranty Trust Bank electronic Notification Service (GeNS) provides instant details of transactions on your account(s).

This service is designed to generate and send out notification prompts to customers via electronic mail and SMS\*. Whenever any transaction is carried on customers' account(s), GeNS ensures these customers have real time knowledge of their trans- actions.

Customers are automatically registered for the SMS service as well as the free Electronic mail notifications

To opt-out of the SMS service, customers should submit an indemnity form to deregister.



### **GTBank Point of Sale (POS) Terminal**

The GTBank Point of Sale (PoS) terminal is a portable device that allows bank cus- tomers (irrespective of the financial institution they bank with) make payments for goods and services with their debit cards. The device provides a convenient, modern and efficient way of processing real time payments and supports a variety of other financial transactions that include; printing mini statements, cash advances, balance enquires, loading funds from a current/savings account unto a cash card and vending airtime (recharge).

The benefits of a GTBank POS terminal to Merchants include:

- Improved efficiency (minimizes cash handling costs and aids account reconciliation),
- Reduction in operational costs associated with equipment for handling cash receipts,
- Minimized exposure to theft.

Merchants can request for GTBank POS terminals by downloading a POS Merchant Registration form at www.gtbank.com, completing it and submitting at any of our branches nationwide.





# GTBank Naira Debit MasterCard It's more than an ATM Card

The GTBank Naira Debit MasterCard is a multi-purpose debit card issued in partnership with MasterCard to provide unlimited access to customers' accounts.

The card is linked to your Naira Denominated GTBank Current and/or Savings account and can be used for online transactions, to pay for goods and services at Point of Sale (POS) terminals and also to withdraw cash from ATMs (Local ATMs only), wherever the MasterCard logo is displayed.

Please visit any GTBank branch to get the GTBank Naira MasterCard instantly.



### GTBank Platinum Debit MasterCard

The GTBank Platinum Debit MasterCard is a Naira denominated premium card which offers the cardholder with premium benefits beyond those enjoyed by Standard Naira MasterCard holders.

The GTBank Platinum Debit MasterCard is issued by invitation only.



# GTBank Dollar Debit MasterCard Experience a World without Limits

The GTBank Dollar Debit MasterCard is an international payment card issued in part- nership with MasterCard Worldwide. It is denominated in US Dollars and can be used to settle payments in other major currencies. All transactions with the GTBank Dollar Debit MasterCard are charged to your account in real time. There is no spending limit on the GTBank Dollar Debit MasterCard for POS terminals and Online transactions. You can also withdraw up to \$1,000 daily on the Card. You can apply for the GTBank Dollar Debit MasterCard via any one of the following options:

GTWorld Mobile App: Download the GTWorld app from your app

store, open and select 'Sign Up'. Select the Cards tab and enter your account number, card details and OTP sent to you registered

email/phone number.

Internet Banking: Visit www.gtbank.com, enter your NUBAN

and card details as prompted

GTBank branch: Visit our customer information desk to fill out

a Dollar Card application form.



# GTBank World MasterCard With You as You Conquer the World

The GTBank World MasterCard is a prestigious card designed to deliver unique and exclusive benefits to our premium cardholders. It features extensive purchasing and travel benefits that are carefully designed to provide privileged access and memorable experiences.

The World Card is issued with a complimentary Priority Pass which grants access to 600 VIP airport lounges worldwide.

The GTBank World MasterCard is issued strictly by invitation.





### **GTBank Dollar Credit MasterCard**

The GTBank Dollar Credit MasterCard is an international payment card issued in part- nership with MasterCard Worldwide. It is denominated in US Dollars and can be used to settle payments in other currencies.

There is no transaction spending limit on the card for POS terminals and Online trans- actions. You can also withdraw up to \$1,000 daily on the Card.

Please visit any GTBank branch to request for the GTBank Dollar Credit MasterCard.

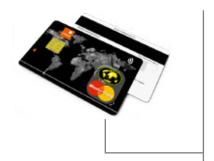


# The GTBank Prepaid Utility Card A Card for your Errands

The GTBank Prepaid Utility Card is an all-purpose card that can be used to make a wide variety of payments. The card is designed to provide ultimate convenience, flex- ibility and security, making casual purchases at supermarkets and shops, pur- chasing fuel at filling stations and so much more!

Unlike other GTBank Naira Cards, the GTBank Prepaid Utility Card is prepaid, which means you will have to load cash on the card prior to use.

Please visit any GTBank branch to request for the GTBank Prepaid Utility Card.



### **GTBank Visa Dollar Classic Credit Card**

The GTBank Visa Dollar Credit card is an international payment card issued in partner- ship with Visa International. It is denominated in US Dollars and can be used to settle payments in other major currencies.

There is no transaction spending limit on the card for POS terminals and Online trans- actions. You can also withdraw up to \$1,000 daily on the Card

Please visit any GTBank branch to request for the GTBank Visa Dollar Classic Credit Card.



### **BANK 737**

737 Banking is our USSD-based Banking platform that allows you access all the bank- ing services they need by simply dialling \*737# on your mobile phone. Some of the services available on the platform include:

### **Open Account**

To open a GTBank Account instantly from anywhere in Nigeria, simply dial \*737\*0# on your mobile phone and follow the prompts.

### \*737\* Funds Transfer

This service enables GTBank customers conveniently transfer funds to both GTBank and other bank account holders in Nigeria.

# For transfers to GTBank accounts, simply dial \*737\*1\*Amount\*NUBAN#

e.g. \*737\*1\*1000\*1234567890# from the mobile number registered with the Bank. For transfers to other Banks, simply dial



\*737\*2\*Amount\*NUBAN# e.g. \*737\*2\*1000\*1234567890# from the mobile number registered with the Bank. Please note that the last four digits of your GTBank Naira MasterCard is needed to authenticate each transaction.

### \*737\* Airtime Purchase

For self-purchase, simply dial \*737\*Amount# e.g. \*737\*1000# from the mobile number registered with the Bank.

For 3rd party-purchase, simply dial \*737\*Amount\*recipient's mobile no# e.g. \*737\*1000\*08012345678#.

### 737 Cardless Withdrawal:

You can withdraw cash from GTBank ATMs nationwide without your card, by simply dialling \*737\*3\*AMOUNT#.



# GTBank Dollar Debit Visa Card Experience a World without Limits

The GTBank Dollar Debit Visa Card is an international payment card issued in part- nership with Visa International and accepted as a means of payment in over 200 countries and territories worldwide. It is denominated in US Dollars and can be used to settle payments in other currencies. All transactions with the GTBank Dollar Debit Visa Card are charged to your Dollar Card account in real time.

There is no transaction spending limit on the card for POS terminals and Online transactions. You can also withdraw up to \$1,000 daily on the Card.

You can apply for the GTBank Dollar Debit MasterCard via any of the following channels:

- GTWorld Mobile App: Download the GTWorld app from your app store, open and select 'Sign Up'. Select the Cards tab and enter your account number, card details and OTP sent to you registered email/ phone number.
- **Internet Banking:** Visit www.gtbank.com, enter your NUBAN and card details as prompted
- **GTBank branch:** Visit our customer information desk to fill out a Dollar Card application form.

# The GTBank Prepaid Virtual Card A Card for your Online Payments

The GTBank Virtual Naira MasterCard is a digital payment Card designed to provide you with a secure and flexible alternative to physical payment cards. It is designed primarily for:

- Customers who prefer not to use their Debit/Credit Cards linked to their regular bank account online.
- As a fall back option to customers who have forgotten or lost their Card, but need to perform urgent online purchase.

As a prepaid card, the GTBank Prepaid Virtual Card is preloaded through money transfer from your regular account to a Card account. To get a GTBank Virtual Naira MasterCard, simply log on to Internet Banking to create your prepaid card instantly.



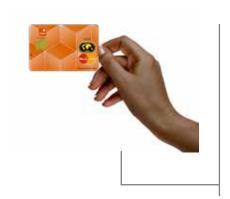
### **GTBank personalized Card Delivery Service**

A home delivery service for all Platinum Cardholders.

With the GTBank personalized Card Delivery Service, you can get your Platinum Cards delivered to your home. You can request for this service via any one of the following channels:

- 737: Dial \*737\*33\*13\*13#
- Internet Banking: Log on to Internet Banking and select "Card Delivery/Transfer" under the "Cards" menu.

<sup>\*</sup>Please note that this service is currently available only within Lagos State.



# Instant Card Issuance Service Ready When You Are

If your GTBank Naira MasterCard is missing, damaged or you just need a new Card, you can get a new Card INSTANTLY. Simply walk into any GTBank branch, request for a replacement Debit Card and walk out with the new Debit Card in-hand instantly.

Alternatively, self-service kiosks have been made available at 75 branches nationwide. This means you can get a card in 2 minutes 24/7, even on weekends!



### **Individual Current Account**

The Guaranty Trust Bank Current Account is a checking account which allows you to conduct own and 3rd party transactions from over 200 business locations nationwide using our real-time online IT platform.

The account is unique because it has no minimum account balance requirements and further enables you to safely and securely conduct online transactions whilst on the move.

The account accepts all clearing house instruments including cheques, dividend war- rants and allows you access your funds from all ATMs with the MasterCard sign worldwide.

Having a Guaranty Trust Bank current account also gives you free access to our in-ternet banking service 24/7, GTConnect and GeNs; thereby providing a convenient way of managing your day-to-day finances.

The current account opening form can be downloaded from our website, www.gtbank.com, completed and submitted along with all required documents at any of our branches nationwide.

### **Domiciliary Account**

The Guaranty Trust Bank Domiciliary account is a foreign currency based current ac- count. The account is available in US Dollar, British Pounds and Euro Currencies. We also provide dollar cheque books to aid third party withdrawals and have a very efficient means of transferring funds abroad.





### **GTSave (savings account)**

GTSave is an interest-bearing savings account that also offers account holders access to our internet banking service, GTConnect, GeNS and other e-channels.

The account comes with a Guaranty Trust Bank Naira MasterCard which is accepted at 33 million merchant locations worldwide and all ATMs that have the MasterCard logo worldwide.

The savings account opening form can be downloaded from our website, www. gtbank.com, completed and submitted along with required documents at any of our branches or via GTWorld.



# Smart Kids Save (SKS) ACCOUNT A Savings Account for Kids & Teenagers

The Guaranty Trust Bank Smart Kids Save (SKS) and SKS Teens Card accounts are unique products that enable parents to save for their children whilst inculcating in their kids the value of saving. To open an SKS Account for your child (aged 0-18), please visit any of our branches nationwide.

Children 13 and above get an SKS Teens Card account which, depending on the pref- erence of the parent, can come with a debit MasterCard that is acceptable worldwide for POS and Web transactions. Parents can now also save for their kids in multiple currencies, including Dollars, Pounds, and Euros.

For more information, please visit www.gtbank.com/sks.



# GTMax Something for everyone

GTMax is a high yield current account enabling customers to minimize bank charges\* whilst earning interest on their balances.

The account is available in three variants; Platinum, Gold and Silver, with each variant uniquely designed to ensure there is something for everyone. Account holders also enjoy Zero Account Maintenance fees\* and free customized cheque book\*

A GTMax Account opening form can be downloaded at www.gtbank. com, complet- ed and submitted along with required documents at any of our branches nationwide. (\*TERMS AND CONDITIONS APPLY)



### Mobile Banking App

Our Mobile Banking App lets you carry your bank with you wherever you go. You can perform transactions and manage your bank account(s) from your mobile device. It is secure and very simple to use.







The Seniors Account is a current account which offers free banking services to senior Nigerian citizens who are aged 65 years and above.

Seniors Account holders enjoy Zero Account Maintenance fee, free Debit Naira MasterCards, cheque books, SMS notifications and access to Priority service in our branches.

A Seniors Account opening form can be downloaded at www.gtbank. com, complet- ed and submitted along with required documents at any of our branches nationwide.



### **GT-TARGET**

The GT Target account is a savings account with competitive interest rates designed to help customers save towards specific goals. It is a transactional account funded via cash deposits, transfers or daily/ monthly/quarterly/ bi-annually standing order Instructions. The account offers an additional 1% interest bonus if the standing in- struction is maintained for 1 year.

A GT-Target Account opening form can be downloaded at www.gtbank. com, com- pleted and submitted along with required documents at any of our branches na- tionwide. The account can also be opened from the request menu on the following e-channels; GTWorld, Internet Banking, Mobile Banking and at our GTExpress locations. Convenient and quick liquidation process for customers who have an urgent need for funds.

### **GTSweep Service Offering**

GTSweep is a service that automatically transfers funds from a customer's funded account to cover a shortfall in an unfunded transacting account\*. This service is ap- plicable to cheque and card transactions only. It is available to both Corporate, indi- vidual and joint account holders and can be set up in any of our branches nationwide or via Internet banking.



### GTBank's Non Resident Nigerian (NRN) Service

The Non Resident Nigerian service is a platform that provides Nigerians who reside abroad access to a wide range of products and services. These include accounts, investment products, cards, transfers and remittances, electronic banking and notification services. It is an effective channel for Nigerians to open and operate a GTBank account from anywhere in the world.

To take advantage of this service, please visit www.gtbank.com, download the NRN account opening form, complete it and e-mail the form along with copies of all required documents to nrnaccount@gtbank.com.



## **MaxAdvance**

MaxAdvance is an all-purpose loan designed to meet the financial needs of staff of corporate and government organisations\* whose salary accounts reside with us.

An application form can also be picked up at any of our branches nationwide

(\*TERMS AND CONDITIONS APPLY)





### **GTBusiness Account**

The GTBusiness account is a fixed charge current account designed specifically for Small and Medium scale businesses (SMEs), The account is available in three variants: Platinum, Gold, and Silver.

### GTBUSINESS PLATINUM:

Monthly turnover of N100M Fixed charge of N10,000 Minimum balance of N50,000

### **GTBUSINESS GOLD:**

Monthly turnover of N50M Fixed charge of N5,000 Minimum balance of N20,000

### **GTBUSINESS SILVER:**

Monthly turnover of N20M Fixed charge of N2,000 Minimum balance of N10,000

A GTBusiness account opening form can be downloaded at www.gtbank. com, completed and submitted along with the required documents at any of our branches nationwide.



### **MaxPlus**

MaxPlus is a personal loan product designed to address the unique financial needs of staff of select corporate and public organisations that have their salary accounts domiciled with the Bank and earn a minimum net annual income of N10 million\*.

An application form can also be picked up at any of our branches nationwide.

(\*TERMS AND CONDITIONS APPLY)



# **Salary Advance** Cash Guaranteed... anytime of the month

Salary Advance is a short-term overdraft product which allows you withdraw cash against your monthly salary. The product is designed for convenience and enables customers draw up to 50% of their monthly salary in advance without having to provide any form of security.

Customers can apply for this product on our Internet Banking platform, GTworld App, or by downloading a Salary Advance application form at www. gtbank. com or by dialing \*737#. An Application form can also be picked up from any of our branches nationwide.





### **GTMortgage**

GTMortgage is a product that provides customers with mortgage facilities to part- finance the outright acquisition of residential properties at very attractive rates in location acceptable to the Bank\*. The product is available to both public and private sector employees.

An application form can also be picked up at any of our branches nationwide

(\*TERMS AND CONDITIONS APPLY)



### **School Fees Advance**

The GTBank School Fees Advance provides credit facility to our customers who are parents in order to meet up with the school fees commitments for their children and wards.

This product is available to customers working for public and private institutions and whose salary accounts are domiciled with the bank.

An application form can also be picked up at any of our branches nationwide. (\*TERMS AND CONDITIONS APPLY)



# Invoice Discounting Facility For Small And Medium Scale Enterprises (SMEs)

The Invoice Discounting Facility is a short term borrowing facility designed to prompt- ly address the cash flow challenges and other business needs of SMEs by providing funds against receivables for jobs executed or services rendered.

The facility enables receipts of up to 70% of the confirmed invoice value to be ad- vanced for a pre-defined period prior to receipt of payments from Principals. The service is available to SMEs in the contractor, service provider and professional firm sectors.

Customers can apply for this product by downloading an SME Invoice Discounting application form at www.gtbank.com or at any of our branches nationwide.





### WhatsApp Banking Chat with us on 09040002900

The GTBank WhatsApp Banking channel offers our customers a more personalized and easy-to-access customer service from anywhere in the world. With WhatsApp Banking, customers can log complaints and dispense errors, open new accounts, make enquiries, and resolve service complaints.

Our WhatsApp number is 09040002900 and available between the hours of 8am and 5pm from Monday to Friday.



# GTInstant A Simplified Savings Account for anyone

GTInstant is a simplified account designed to enable individuals enjoy a banking re-lationship even when they do not possess the full documentation required to open a regular account.

GTInstant was introduced to enable the bank cater for the financial needs of a large segment of the nation's population that are presently financially excluded. Account holders enjoy zero opening and minimum balances.



# SME Term Loan for school: 'Build or Buy'

SME Term loan is a facility designed to part-finance the construction and purchase of school buildings. This product is targeted at registered and approved schools only.



### **GTPatriot Account**

The GTPatriot Account is a unique Salary Account Package which offers Nigeria's ser- vice men and service women subsidized banking products and dedicated value-add- ed services.

The GTPatriot Account operates on a zero minimum opening balance and automat- ically entitles account holders to life insurance, amongst other benefits. It is our little way of applauding and appreciating the invaluable service that women and men in military and paramilitary institutions offer to our great nation.



### **Spend 2 Save**

This service enables individual customers to save while spending by setting a savings percentage from 1%-5% on every debit transaction made via ATM, POS or online. The value of the set percentage is transferred to the Spend 2 Save account from the nominated account.

Spend 2 Save is available to individual and joint account customers and can be set up on any GTBank Mobile Application, via internet banking or in any of our branches nationwide. Convenient and quick liquidation process for customers who have an urgent need for funds.





### **iRequire**

iRequire is a premium service designed to enable Personal Banking customers preor- der whatever items they need, such as cash, cards, cheque books and account state- ments, amongst others, and pick up at their preferred time (including after banking hours and weekends).

To make use of the iRequire service, simply log on to Internet Banking



# Premium Advance (Revolving Debit Naira MasterCard Limit)

This is a card-based overdraft facility offered to our customers whose salary accounts are domiciled with the bank. Premium Advance offers up to N1 Million overdraft with a 1year tenor, very competitive interest rate and a 2% flat fee on N1million upon first utilization.



# Help Centre www.gtbank.com/help-centre

This is our online, one-stop self-service platform where customers resolve issues or make enquiries about their account. The Help Centre also provides useful and easy- to-find information about the Bank's products and services with a wide range of Frequently Asked Questions and how-to guides covering everything, from banking basics to fraud protection.







### **CORPORATE SOCIAL RESPONSIBILITY REPORT**

At Guaranty Trust, our commitment to giving back runs just as deep as our passion for creating value and is driven by our belief that creating great experiences and better outcomes for everyone are essential for long-term success. It is for this reason that we maintain a clearly defined CSR strategy focused on championing causes that transform the lives of our customers and uplift communities in line with the strategic pillars of Education, Community Development, and Art.

This report highlights the various ways we have continued to build strong connections with people in our communities, foster engagements with our stakeholders, and deliver great experiences through CSR.

### **Fostering Cooperation Through Sports**

### **Lagos International Polo Tournament**

Widely regarded as the Sports of Kings, Polo has continued to gain popularity in Africa with Nigeria emerging as a major polo destination. The Lagos International Polo Tournament is an important fixture on the Nigerian sporting calendar. The prestigious tournament made a return to social circles in February 2022 after a two-year covid-induced break, and hosted some of the finest polo ponies, top athletes, and umpires at the Lagos Polo Club, Ikoyi. A total of 30 teams competed in 4 major cup categories including the Silver Cup, Lagos Low Cup, Lagos Open Cup, and the tournament's most sought-after prize, the Majekodunmi Cup. The expanded tournament also featured 6 other subsidiary cups over a 3-week long display of high-class polo and entertainment.

Our longstanding support for the Lagos International Polo Tournament demonstrates our commitment to the growth and advancement of the sport thus amplifying the great stories being told across Africa and around the world.

### **Nigerian University Games**

The 26th edition of the Nigerian University Games (NUGA) held at the University of Lagos from March 16th to 27th, 2022. Over 5,000 athletes from 75 accredited universities competed in 16 sporting events including athletics, badminton, basketball, chess, cricket, football, handball, hockey, judo, scrabble, squash, swimming, table tennis, taekwondo, tennis, and volleyball. The event also featured exhibition sports like weightlifting, water sports, and rowing.

NUGA aims to foster unity amongst youths in Nigerian universities and encourage participation in sports in the spirit of friendship, solidarity, and fair play. Over the years, the Nigerian University Games has produced notable athletes who went on to represent Nigeria on the global stage in competitions like the Commonwealth Games and the Olympics. In supporting NUGA, GTCO continues to lead the line in sports advocacy as a way of

promoting excellence and fair play whilst laying a solid foundation for talent development in the community.

### **Community Development and Health**

### Orange Ribbon Initiative: GTCO Autism Conference

The Orange Ribbon Initiative was created to support children and adults with developmental disabilities focusing on those with autism spectrum disorders. Now in its 12th year, the annual Autism Conference has shaped a community of people with a shared commitment to create better outcomes for those who find themselves in the margins of society simply because they are different from the rest.

The theme for the 2022 conference was "Creating a Community of Awe-Tism Advocates" to highlight the issue of social isolation of persons with autism spectrum disorder whilst calling for everyone to do more in showing practical support for this special group of persons by adopting a mindset of inclusion. As an added feature of this year's Autism Conference and to ensure more persons with developmental disorders can benefit from professional help, we made provisions to offer specialist care to autistic children in the areas of speech and behaviour therapy, child psychology and psychiatry, as well as occupational development for adults living with autism via in-person consultations over a period of five days. For the first time, the conference was expanded beyond Nigeria to include a post-conference consultation for wider engagements with specialists in Accra, Ghana.

Beyond helping those with ASD directly, their families and primary caregivers stand to benefit greatly from our growing community of "Awe-Tism Advocates."

### **Support for Women and Children**

Women and children occupy a special place in society. While women contribute in no small measure to social and economic transformation, children represent the future. It is therefore crucial for women and children to be celebrated not just on special occasions but every day, with each opportunity.

The campaign for International Women's Day (IWD) 2022 was themed #BreakTheBias to highlight the need for gender equality towards creating a world free of bias and discrimination against women. We backed several activities in support for IWD 2022 centered around inclusivity and care for women.

For Children's Day 2022, we partnered with various schools nationwide to deliver impactful extracurricular activities for the students.

### Care for Pregnant Women with HIV

Our long-running partnership with St. Kizito Clinic, an accredited Prevention Mother to Child Transmission (PMTCT) Centre

### CORPORATE SOCIAL RESPONSIBILITY



offering expert medical care to women and children affected by the Human Immunodeficiency Virus (HIV), serves to support the hospital in their efforts to stop mother-to-child transmission of HIV. On an annual basis, St Kizito Clinic provides clinical care for over 70,000 pregnant women living with HIV.

This year, we donated a Haematology Analyzer Mindray BC-3200 machine and reagents to the clinic which will provide free blood tests for white blood cell count, complete blood count, coagulation, and reticulocyte analysis as well as clinical screening (covering immunity, effectiveness of treatment and the collateral effects of drugs) of patients with Tuberculosis (TB).

### Walk for Better Health

The Covid-19 pandemic exposed weaknesses in global health-care systems especially as it relates to the poor and vulnerable in society. It also highlighted effective measures to maintain good health with simple lifestyle choices such as proper hygiene and moderate exercise. We supported the Monthly Health Walk organised by The Limi Hospital, Abuja, with the theme, "Walk Together for Better Health." The community outreach event also included free medical checkups as well as webinars aimed at combating the serious health implications of a sedentary lifestyle and promoting awareness on cardiovascular diseases.

### **Financial Education**

### **Financial Literacy Day**

To mark Financial Literacy Day 2022, over 413 students in Osun, Plateau, and Kwara States participated in various activities to promote financial literacy. The primary objective of this initiative as promoted by the Central Bank of Nigeria (CBN) is to inculcate financial discipline in children and improve their ability to effectively understand and apply financial skills such as personal financial management, savings, investing, and budgeting, which will empower them for the future.

### **Promoting Enterprise**

# 2022 GTCO Food and Drink Festival

The annual GTCO Food and Drink Festival is a platform for promoting enterprise in the food retail sector. Over the years, we have been consistent in bringing together thousands of people from around the world to create the biggest retail and culinary experience in Africa.

For its 5th Edition, the three-day event offered over 120 free

retail stalls to local vendors and featured 14 masterclasses facilitated by amazing chefs from around the world who combined elements of storytelling and culture in their delivery. The well-fitted play area served to add another layer of excitement for children at the event, keeping them meaningfully engaged. For the first time since its inception, the food festival included a cooking competition tagged, "GTCO Chef Masters", which premiered in Cote d' Ivoire. The winner of the cooking competition, Debora Pangni, hosted a Masterclass on Ivorian cuisine.

### **GTCO Fashion Weekend**

Over the years, the GTCO Fashion Weekend event has brought together universally celebrated fashion icons and engaging style personalities to interact with young Africans who are passionate about fashion. This year's event combined elements of global fashion trends, the delicate nuances of African streetwear styles, and human creative enterprise to create the best experience in fashion retail. Style aficionados were treated to exciting shopping moments at the mall as well as insightful masterclasses by renown designers, models, and fashion business experts. The runway shows featuring some of the best designers in Africa and around the world provided spectacular highlights and got many positive reviews.

With the annual GTCO Fashion Weekend, we have kept our vision of supporting indigenous fashion retailers in focus through the uncertain times of the past two years.

# **Humanitarian Aid**

### **Swiss Red Cross**

For over a decade, we have partnered with the Swiss Red Cross in their humanitarian efforts as sponsors of the annual Red Cross Ball in Geneva—a charity event which has raised over CHF12 million in 20 years to support various humanitarian projects in over 25 countries.

A total of CHF1,035,000 was raised from the 2022 Geneva Ball which went to support two primary causes: Swiss Red Cross projects in Lebanon and Geneva Red Cross projects in Swiss Red Cross projects in Switzerland. Among other projects, the funds will be applied to provide personalized support for migrants and victims of the conflict in Ukraine, improve access to primary and emergency care in Lebanon including safe drinking water and blood transfusion services, support family health and well-being in Bangladesh and Sudan as well as provide aid for the Geneva migrant population.







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S/N	CORRESPONDENT BANK	ADDRESS
1	ABSA BANK LIMITED	SOUTH AFRICA
2	BANK OF BEIRUT (UK) LTD	UNITED KINGDOM
3	BANK OF CHINA	CHINA
4	CITI BANK N.A	UNITED KINGDOM, UNITED STATES
5	DEUTSCHE BANK	UNITED KINGDOM, UNITED STATES, GERMANY
6	GUARANTY TUST BANK UK LTD	UNITED KINGDOM
7	JP MORGAN CHASE	UNITED KINGDOM, UNITED STATES
8	STANDARD BANK	SOUTH AFRICA
9	STANDARD CHARTERED	UNITED KINGDOM, UNITED STATES
10	UBS SWITZERLAND AG	SWITZERLAND
11	ICBC STANDARD BANK PLC	UNITED KINGDOM



South - West
South - East
Morth - East
Abuja North Central

Lages

BRANCH NETWORK



	BRANCH
	NETWORK



# **BRANCHES**

1         ABUJA (F C T)         Adetokunbo Ademola Wuse 2         Plot 198, Adetokunbo Ademola Crescent, Wuse 2 Abuja, Fct, Nigeria           2         ABUJA (F C T)         Aminu Kano Cres Wuse 2         Plot 1200A Ndjamena Cresent Off Aminu Kano Cresent, Cadestral Zone, AO/A, Abuja FCT, Nigeria           3         ABUJA (F C T)         Apo         Samuel Jareton Mariere Road, Gud District, Abuja FCT, Nigeria           4         ABUJA (F C T)         Area 11 Garki         Plot 1473, Ahmadu Bellio Way, Area 11, Garki, Abuja FCT, Nigeria           5         ABUJA (F C T)         Asokoro         No.59, Yakubu Gowon Cresent, Asokoro District, Abuja FCT, Nigeria           6         ABUJA (F C T)         Garki, Area 3         Plot 171 Central Business District, next to Tofa house, Abuja FCT, Nigeria           7         ABUJA (F C T)         Garki, Area 3         Plot 1971 Central Business District, next to Tofa house, Abuja FCT, Nigeria           8         ABUJA (F C T)         Gwagwalada         Plot 1971 Central Business District, Area 3, Abuja, FCT, Nigeria           9         ABUJA (F C T)         Jabi         Plot 1971 Central Business District, Abuja FCT, Nigeria           10         ABUJA (F C T)         Jabi         Plot 1972 Central Business District, Abuja, FCT, Nigeria           11         ABUJA (F C T)         Kubwa Abuja         Plot 188, Jabi District, Jabi           12         ABUJA (F C T)	S/N	STATE	LOCATION	ADDRESS
ABUJA (F C T)         Apo         Samuel Jereton Mariere Road, Gud District, Abuja FCT, Nigeria           4         ABUJA (F C T)         Area 11 Garki         Plot 1473, Ahmadu Bello Way, Area 11, Garki, Abuja FCT, Nigeria.           5         ABUJA (F C T)         Asokoro         No.69, Yakubu Gowon Cresent, Asokoro District, Abuja FCT, Nigeria.           6         ABUJA (F C T)         Cadastral Zone, Cbd         Plot 1771 (Entral Business District, next to Tofa house, Abuja FCT, Nigeria.           7         ABUJA (F C T)         Garki, Area 3         Plot 1072, 15 Tarka/Faskari Street, Area 3, Abuja, FCT           8         ABUJA (F C T)         Gwagwalada         Plot 1072, 15 Tarka/Faskari Street, Area 3, Abuja, FCT           9         ABUJA (F C T)         Gwagwalada         Plot 1073, 15 Tarka/Faskari Street, Area 3, Abuja, FCT           10         ABUJA (F C T)         Jabi         Plot 140A, 3rd Avenue, Gwarinpa II Estate, Abuja           11         ABUJA (F C T)         Jabi         Plot 147, Gadastral Zone A1, Garki, Kaura Namoda Close, Abuja FCT, Nigeria           12         ABUJA (F C T)         Kubwa, Abuja         Glocado Nasko Road, Kubwa FCT, Nigeria           13         ABUJA (F C T)         National Assembly         Nigeria Macula Assembly Complex, Three Arms Zone, Abuja FCT, Nigeria           14         ABUJA (F C T)         Wuse 2 - Abuja         Plot 211, Adetokuho Ademola Cre	1	ABUJA (F C T)	Adetokunbo Ademola Wuse 2	
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10       ABUJA (F C T)       Jabi       Plot 818, Jabi District, Jabi         11       ABUJA (F C T)       Kaura Namoda, Garki Area 3 (Closed)       Plot 1088, Cadastral Zone A1, Garki, Kaura Namoda Close, Abuja FCT, Nigeria         12       ABUJA (F C T)       Kubwa, Abuja       Plot 47, Cadastral Zone, 07-06 Kubwa Commercial District, Gado Nasko Road, Kubwa FCT, Nigeria         13       ABUJA (F C T)       National Assembly       National Assembly Complex, Three Arms Zone, Abuja FCT, Nigeria         14       ABUJA (F C T)       ULO Plaza (Closed)       Plot 1953, Cadastral Zone A2, ULO Plaza, Zone 5, Abuja FCT, Nigeria         15       ABUJA (F C T)       Wuse 2 - Abuja       Plot 211, Adetokunbo Ademola Crescent, Cadastral Zone, Wuse 2, Abuja FCT, Nigeria         16       ABUJA (F C T)       Wuse Market - Abuja       Plot 2388, Cadestral Zone AO2, Herbert Macauly way, Wuse Market, Abuja         17       ABUJA (F C T)       Nigeria Immigration Service Market, Abuja       Nigerian Immigration Service Headquarters, Sauka, Abuja. HQ, Abuja         18       LAGOS       Adeola Odeku       56A, Adeola Odeku Street, Victoria Island, Lagos State, Nigeria         19       LAGOS       Adetokunbo Ademola       714, Adetokunbo Ademola Street, Victoria Island, Lagos State, Nigeria         20       LAGOS       Ajah       Km 22, Lekki-Epe Expressway, Ajah, Lagos State, Nigeria         21       LAGOS <t< td=""><td>8</td><td>ABUJA (F C T)</td><td>Gwagwalada</td><td></td></t<>	8	ABUJA (F C T)	Gwagwalada	
11       ABUJA (F C T)       Kaura Namoda, Garki Area 3 (Closed)       Plot 1088, Cadastral Zone A1, Garki, Kaura Namoda Close, Abuja FCT, Nigeria         12       ABUJA (F C T)       Kubwa, Abuja       Plot 47, Cadastral Zone, 07-06 Kubwa Commercial District, Gado Nasko Road, Kubwa FCT, Nigeria         13       ABUJA (F C T)       National Assembly       National Assembly Complex, Three Arms Zone, Abuja FCT, Nigeria         14       ABUJA (F C T)       ULO Plaza (Closed)       Plot 1953, Cadastral Zone A2, ULO Plaza, Zone 5, Abuja FCT, Nigeria         15       ABUJA (F C T)       Wuse 2 - Abuja       Plot 211, Adetokunbo Ademola Crescent, Cadastral Zone, Wuse 2, Abuja FCT, Nigeria         16       ABUJA (F C T)       Wuse Market - Abuja       Plot 2388, Cadestral Zone AO2, Herbert Macauly way, Wuse Market, Abuja         17       ABUJA (F C T)       Nigeria Immigration Service Market, Abuja       Nigeria Immigration Service Headquarters, Sauka, Abuja.         18       LAGOS       Adeola Odeku       56A, Adeola Odeku Street, Victoria Island, Lagos State, Nigeria         19       LAGOS       Adetokunbo Ademola       714, Adetokunbo Ademola Street, Victoria Island, Lagos State, Nigeria         20       LAGOS       Ajah       Km 22, Lekki-Epe Expressway, Ajah, Lagos State, Nigeria         21       LAGOS       Ajose Adeogun       279, Ajose Adeogun Street, Victoria Island, Lagos State, Nigeria         23	9	ABUJA (F C T)	Gwarinpa	Plot 140A, 3rd Avenue, Gwarinpa II Estate, Abuja
Closed   Abuja FCT, Nigeria   Plot 47, Cadastral Zone, 07-06 Kubwa Commercial District, Gado Nasko Road, Kubwa FCT, Nigeria   National Assembly   National Assembly Complex, Three Arms Zone, Abuja FCT, Nigeria   ABUJA (F C T)   ULO Plaza (Closed)   Plot 1953, Cadastral Zone A2, ULO Plaza, Zone 5, Abuja FCT, Nigeria   Plot 211, Adetokunbo Ademola Crescent, Cadastral Zone, Wuse 2, Abuja FCT, Nigeria   Plot 211, Adetokunbo Ademola Crescent, Cadastral Zone, Wuse 2, Abuja FCT, Nigeria   Plot 2388, Cadestral Zone AO2, Herbert Macauly way, Wuse Market, Abuja   Plot 2388, Cadestral Zone AO2, Herbert Macauly way, Wuse Market, Abuja   Plot 2388, Cadestral Zone AO2, Herbert Macauly way, Wuse Market, Abuja   Plot 2388, Cadestral Zone AO2, Herbert Macauly way, Wuse Market, Abuja   Plot 2388, Cadestral Zone AO2, Herbert Macauly way, Wuse Market, Abuja   Plot 2388, Cadestral Zone AO2, Herbert Macauly way, Wuse Market, Abuja   Plot 2388, Cadestral Zone AO2, Herbert Macauly way, Wuse Market, Abuja   Plot 2388, Cadestral Zone AO2, Herbert Macauly way, Wuse Market, Abuja   Plot 2388, Cadestral Zone AO2, Herbert Macauly way, Wuse Market, Abuja   Plot 2388, Cadestral Zone AO2, Herbert Macauly way, Wuse Market, Abuja   Plot 2388, Cadestral Zone AO2, Herbert Macauly way, Wuse Market, Abuja   Plot 2388, Cadestral Zone AO2, Herbert Macauly way, Wuse Market, Abuja   Plot 2388, Cadestral Zone AO2, Herbert Macauly way, Wuse Market, Abuja   Plot 2388, Cadestral Zone AO2, Herbert Macauly way, Wuse Market, Abuja   Plot 2388, Cadestral Zone AO2, Herbert Macauly way, Wuse Market, Abuja   Plot 2388, Cadestral Zone AO2, Herbert Macauly way, Wuse Market, Abuja   Plot 2411, Adetokunbo Ademola Crescent, Cadestral Zone A02, Herbert Macauly way, Wuse Market, Abuja   Plot 2388, Cadestral Zone A02, Herbert Macauly way, Wuse Market, Abuja   Plot 2388, Cadestral Zone A02, Herbert Macauly way, Wuse Market, Abuja   Plot 2418, Abuja   Plot 2418	10	ABUJA (F C T)	Jabi	Plot 818, Jabi District, Jabi
Gado Nasko Road, Kubwa FCT, Nigeria13ABUJA (F C T)National AssemblyNational Assembly Complex, Three Arms Zone, Abuja FCT, Nigeria14ABUJA (F C T)ULO Plaza (Closed)Plot 1953, Cadastral Zone A2, ULO Plaza, Zone 5, Abuja FCT, Nigeria15ABUJA (F C T)Wuse 2 - AbujaPlot 211, Adetokunbo Ademola Crescent, Cadastral Zone, Wuse 2, Abuja FCT, Nigeria16ABUJA (F C T)Wuse Market - AbujaPlot 2388, Cadestral Zone AO2, Herbert Macauly way, Wuse Market - Abuja17ABUJA (F C T)Nigeria Immigration Service HO, AbujaNigeria Immigration Service Headquarters, Sauka, Abuja.18LAGOSAdeola Odeku56A, Adeola Odeku Street, Victoria Island, Lagos State, Nigeria19LAGOSAdetokunbo Ademola714, Adetokunbo Ademola Street, Victoria Island, Lagos State, Nigeria20LAGOSAjahKm 22, Lekki-Epe Expressway, Ajah, Lagos State, Nigeria21LAGOSAjose Adeogun279, Ajose Adeogun Street, Victoria Island, Lagos State, Nigeria22LAGOSBadore21-23 Addo , Badore Road, Badore, Ajah, Lagos State, Nigeria23LAGOSBadore21-23 Addo , Badore Road, Badore, Ajah, Lagos State, Nigeria24LAGOSBroad Street82/86, Broad Street, Lagos State, Nigeria25LAGOSBroad Street82/86, Broad Street, Lagos State, Nigeria26LAGOSCatholic Mission22/24, Catholic Mission Street, Lagos Island, Lagos State, Nigeria27LAGOSChevron DriveBlock K7 - 118 K 18 - 22, Ikota Shopping Complex, Lekki-Epe Expressway, Lagos State, Nigeri	11	ABUJA (F C T)		
Nigeria  ABUJA (F C T)  ULO Plaza (Closed)  Plot 1953, Cadastral Zone A2, ULO Plaza, Zone 5, Abuja FCT, Nigeria  Plot 211, Adetokunbo Ademola Crescent, Cadastral Zone, Wuse 2, Abuja FCT, Nigeria  BABUJA (F C T)  Wuse 2 - Abuja  Plot 2388, Cadestral Zone AO2, Herbert Macauly way, Wuse Market, Abuja  Plot 2388, Cadestral Zone AO2, Herbert Macauly way, Wuse Market, Abuja  Nigeria Immigration Service Headquarters, Sauka, Abuja.  Nigeria Immigration Service Headquarters, Sauka, Abuja.  RAGOS  Adeola Odeku  56A, Adeola Odeku Street, Victoria Island, Lagos State, Nigeria  AGOS  Adetokunbo Ademola  714, Adetokunbo Ademola Street, Victoria Island, Lagos State, Nigeria  LAGOS  Ajah  Km 22, Lekki-Epe Expressway, Ajah, Lagos State, Nigeria  LAGOS  Ajose Adeogun  279, Ajose Adeogun Street, Victoria Island, Lagos State, Nigeria  LAGOS  Akin Adesola  635 Akin Adesola, Victoria Island, Lagos State, Nigeria  LAGOS  Badore  21-23 Addo, Badore Road, Badore, Ajah, Lagos State  LAGOS  Broad Street  19, Bayo Kuku Road, off Osborne Road, Ikoyi, Lagos State, Nigeria  26 LAGOS  Broad Street  82/86, Broad Street, Lagos State, Nigeria  27 LAGOS  Catholic Mission  22/24, Catholic Mission Street, Lagos State, Nigeria  28 LAGOS  Idumota  134, Nnamdi Azikwe Street, Lagos Island, Lagos State, Nigeria  29 LAGOS  Idumota  Block K7 - 11 & K18 - 22, Ikota Shopping Complex, Lekki-Epe Expressway, Lagos State, Nigeria	12	ABUJA (F C T)	Kubwa, Abuja	
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HQ, Abuja  18 LAGOS Adeola Odeku 56A, Adeola Odeku Street, Victoria Island, Lagos State, Nigeria  19 LAGOS Adetokunbo Ademola 714, Adetokunbo Ademola Street, Victoria Island, Lagos State, Nigeria  20 LAGOS Ajah Km 22, Lekki-Epe Expressway, Ajah, Lagos State, Nigeria  21 LAGOS Ajose Adeogun 279, Ajose Adeogun Street, Victoria Island, Lagos State, Nigeria  22 LAGOS Akin Adesola 635 Akin Adesola, Victoria Island, Lagos State, Nigeria  23 LAGOS Badore 21-23 Addo, Badore Road, Badore, Ajah, Lagos State  24 LAGOS Bayo Kuku 19, Bayo Kuku Road, off Osborne Road, Ikoyi, Lagos State, Nigeria  25 LAGOS Broad Street 82/86, Broad Street, Lagos State, Nigeria  26 LAGOS Catholic Mission 22/24, Catholic Mission Street, Lagos Island, Lagos State, Nigeria  27 LAGOS Chevron Drive Block LXXIV A, Ojomu land, Beside Chevron Roundabout, Lekki/Epe Expressway, Lagos State, Nigeria  28 LAGOS Idumota 134, Nnamdi Azikwe Street, Lagos Island, Lagos State, Nigeria  29 LAGOS Ikota Block K7 - 11 & K18 - 22, Ikota Shopping Complex, Lekki-Epe Expressway, Lagos State, Nigeria	16	ABUJA (F C T)	Wuse Market - Abuja	
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24LAGOSBayo Kuku19, Bayo Kuku Road, off Osborne Road, Ikoyi, Lagos State, Nigeria25LAGOSBroad Street82/86, Broad Street, Lagos State, Nigeria26LAGOSCatholic Mission22/24, Catholic Mission Street, Lagos Island, Lagos State, Nigeria27LAGOSChevron DriveBlock LXXIV A, Ojomu land, Beside Chevron Roundabout, Lekki/Epe Expressway, Lagos State, Nigeria28LAGOSIdumota134, Nnamdi Azikwe Street, Lagos Island, Lagos State, Nigeria29LAGOSIkotaBlock K7 - 11 & K18 - 22, Ikota Shopping Complex, Lekki-Epe Expressway, Lagos State, Nigeria	22	LAGOS	Akin Adesola	
Nigeria  LAGOS Broad Street 82/86, Broad Street, Lagos State, Nigeria  LAGOS Catholic Mission 22/24, Catholic Mission Street, Lagos Island, Lagos State, Nigeria  LAGOS Chevron Drive Block LXXIV A, Ojomu land, Beside Chevron Roundabout, Lekki/Epe Expressway, Lagos State, Nigeria  LAGOS Idumota 134, Nnamdi Azikwe Street, Lagos Island, Lagos State, Nigeria  LAGOS Ikota Block K7 - 11 & K18 - 22, Ikota Shopping Complex, Lekki-Epe Expressway, Lagos State, Nigeria	23	LAGOS	Badore	
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Nigeria  LAGOS Chevron Drive Block LXXIV A, Ojomu land, Beside Chevron Roundabout, Lekki/Epe Expressway, Lagos State, Nigeria  LAGOS Idumota 134, Nnamdi Azikwe Street, Lagos Island, Lagos State, Nigeria  Block K7 - 11 & K18 - 22, Ikota Shopping Complex, Lekki-Epe Expressway, Lagos State, Nigeria	25	LAGOS	Broad Street	82/86, Broad Street, Lagos State, Nigeria
Lekki/Epe Expressway, Lagos State, Nigeria	26	LAGOS	Catholic Mission	Nigeria
29 LAGOS Ikota Block K7 - 11 & K18 - 22, Ikota Shopping Complex, Lekki-Epe Expressway, Lagos State, Nigeria	27	LAGOS	Chevron Drive	
Expressway, Lagos State, Nigeria	28	LAGOS	Idumota	134, Nnamdi Azikwe Street, Lagos Island, Lagos State, Nigeria
30 LAGOS Ikoyi- Awolowo Road 178, Awolowo Road, Ikoyi, Lagos State, Nigeria	29	LAGOS	lkota	
	30	LAGOS	Ikoyi- Awolowo Road	178, Awolowo Road, Ikoyi, Lagos State, Nigeria



31	LAGOS	Lekki	Block 5, Plot 5, Victoria Island Annex, Lekki, Lagos State, Nigeria
32	LAGOS	Lekki Admiralty Road	Block 31A, Admiralty way, Lekki Pennisular scheme, Lekki
33	LAGOS	Marina	49A, Marina Street, Lagos State, Nigeria
34	LAGOS	Moloney	30, Moloney Street, Lagos Island, Lagos State, Nigeria
35	LAGOS	Oke Arin	40, John Street, Oke-Arin, Lagos Island, Lagos State, Nigeria
36	LAGOS	Plural House	Plot 1669, Oyin Jolayemi Street, Victoria Island, Lagos State, Nigeria
37	LAGOS	St Gregory	No. 1 Obadeyi Close, off St. Gregory Road, Ikoyi, Lagos State, Nigeria
38	LAGOS	Tiamiyu Savage	Plot 1400, Tiamiyu Savage Road, Victoria Island, Lagos State, Nigeria
39	LAGOS	Epe	No. 1 Ayotunde Seriki Street Epe Express Road, Lagos State, Nigeria
40	LAGOS	Abule Egba	402, Lagos-Abeokuta Expressway, Abule-Egba, Lagos State, Nigeria
41	LAGOS	Abule Egba 2	641 Lamgan Plaza Abule Tailor Lagos-Abeokuta Expressway, Abule-Egba, Lagos State, Nigeria
42	LAGOS	Abule Egba 3 (U-Turn)	Abule-Egba U-Turn, along Abeokuta Express way, Ifako-Ijaye LGA, Lagos
43	LAGOS	Adeniyi Jones	31, Adeniyi Jones Avenue, Ikeja, Lagos State, Nigeria
44	LAGOS	Akowonjo	35, Shasha Road, Akowonjo, Lagos State, Nigeria
45	LAGOS	Alaba Market	13, Obosi Plaza, Alaba International Market, Lagos State, Nigeria
46	LAGOS	Alausa	Technical Reference Centre, Lagos State Secretariat, Alausa, Ikeja, Lagos State, Nigeria
47	LAGOS	Alausa CBD	Plot 11, Block A, IPM Road, Central Business District, Alausa, Lagos State, Nigeria
48	LAGOS	Allen Avenue	80/82, Allen Avenue, Ikeja, Lagos State, Nigeria
49	LAGOS	Amuwo Odofin	Plot B16, Block 41B, Akin Mateola Close, Amuwo Odofin Residential Scheme, Amuwo Odofiin LGA.
50	LAGOS	Anthony	7, Anthony Village Road, Anthony Village, Lagos State, Nigeria
51	LAGOS	Apapa, Duolla Road	12, Dualla Road, Apapa, Lagos State.
52	LAGOS	Apapa1 - Commercial Road	Doyin House, 4 Commercial Avenue Apapa, Lagos State, Nigeria
53	LAGOS	Apapa2 Creek Road	35, Creek Road, Apapa, Lagos State, Nigeria
54	LAGOS	Aspamda (Trade Fair)	Zone A, R1 Aspamda Plaza, International Trade Fair Complex, Ojo, Lagos State, Nigeria
55	LAGOS	Ayangberu Ikorodu	68, Ayangbure Road, Ikorodu
56	LAGOS	Berger Paints Oba-Akran	Plot 10, Oba Akran Avenue, Ikeja, Lagos State, Nigeria
57	LAGOS	Bode Thomas 2	124, Bode Thomas Street, Surulere, Lagos State, Nigeria
58	LAGOS	Burma Road, Apapa	Plot 17, Burma Road, Apapa, Lagos State, Nigeria
59	LAGOS	Cele Ijesha	44, Ajijedudun Street, Off Agulejika Bus - Stop Ijesha
60	LAGOS	Computer Village Ikeja	5, Osintelu Street, off Oremeji Street, Computer Village, Ikeja, Lagos State, Nigeria
61	LAGOS	Diya Gbagada	14, Diya Street, Ifako, Gbagada, Lagos State, Nigeria
62	LAGOS	Egbe	8, Egbe Road, Isolo, Lagos
63	LAGOS	Egbeda Idimu	26 - 28 Akowonjo Road, Egbeda, Lagos State, Nigeria
64	LAGOS	Festac	House 11, 301 Road, 2nd Avenue, Festac Town, Lagos State, Nigeria



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67         LAGOS         Idi - Oro         110, Agege Motor Road, Idi-Oro, Mushin, Lagos State, Nigeria           68         LAGOS         Iju         90, Ijii Fagba Road, Iju           90         LAGOS         Ikorodu         47, Lagos Road, Iju           70         LAGOS         Ikorodu 3 (Owutu-Agric)         No 218 Lagos Road, Oregun, Ikeja, Lagos State, Nigeria           71         LAGOS         Ikotun         No. 49, Idimu-Ikotun Road, Ikotun, Lagos State, Nigeria           72         LAGOS         Ikotun         No. 49, Idimu-Ikotun Road, Opposite Tayese Towers, Egbe Town, Allmosh Local Government, Lagos State, Nigeria           73         LAGOS         Illupeju         48, Town Planning Way, Ilupeju, Lagos State, Nigeria           74         LAGOS         Illupeju         48, Town Planning Way, Ilupeju, Lagos State, Nigeria           75         LAGOS         Intl Arport Rd 2         10, International Airport Road, Mafoluku Oshodi, Lagos State, Nigeria           76         LAGOS         Intl Arport Rd Isolo         15, International Airport Road, Isolo, Lagos State, Nigeria           77         LAGOS         Isolo         14, Abribola Way, Isolo, Lagos State, Nigeria           80         LAGOS         Isolo         14, Abribola Way, Isolo, Lagos State, Nigeria           81         LAGOS         Lagos Base, Isolo         14, Abribol				
68         LAGOS         liju         90, Iju Fagba Read, Iju           69         LAGOS         Ikorodu         47, Lagos Road, Ikorodu Town, Lagos State, Nigeria           70         LAGOS         Ikoradu 3 (Owuttu-Agric)         No 2 18 Lagos Road, Owuttu-Agric, Ikoradiu, Lagos           71         LAGOS         Ikostun         No 49, Idmu-Ikotun Road, Grotun, Lagos State, Nigeria           72         LAGOS         Ikotun         155/157 Isolo-Roturn Road, Opposite Tayees Provers, Egbe Town, Alimosho Local Government, Lagos State, Nigeria           74         LAGOS         Ilupeju         48, Town Planning Way, Iupeju, Lagos State, Nigeria           75         LAGOS         Intl Airport Rd 2         10, International Airport Road, Isolo, Lagos State, Nigeria           76         LAGOS         Intl Airport Rd Isolo         15, International Airport Road, Isolo, Lagos State, Nigeria           77         LAGOS         Ipaja         199, Ipaja Road, Ipaja         199- Ipaja Road, Ipaja           78         LAGOS         Isolo         1, Abimbola Way, Isolo, Lagos State, Nigeria           80         LAGOS         Ikrier Road         41/43 Itire road, Surulere, Lagos           81         LAGOS         Ritre Road         41/43 Itire road, Surulere, Lagos           82         LAGOS         Laspotech         Lagos State Polytechnic, KM				
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92 LAGOS Ogba 4, Ogunnusi Road, Ogba, Lagos State, Nigeria 93 LAGOS Ogba 2 19, Isheri Road, Opposite WAEC building, Ijaiye-Ogba, Ikeja 94 LAGOS Ojodu 50, Isheri Road, Ojodu, Lagos State, Nigeria 95 LAGOS Ojuelegba 74/76, Ojuelegba Road, Lagos State, Nigeria 96 LAGOS Okota 115A, Okota Road, Okota, Lagos State, Nigeria 97 LAGOS Onipanu 196, Ikorodu Road, Onipanu, Lagos State, Nigeria 98 LAGOS Opebi 14, Opebi Road, Ikeja, Lagos State, Nigeria 99 LAGOS Oregun 100, Kudirat Abiola Way, Oregun, Ikeja, Lagos State, Nigeria 100 LAGOS Orile Coker Plot 3, Block C, Amuwo Odofin Industrial Scheme, Orile Coker, Lagos State, Nigeria 101 LAGOS Sobo 26 Sobo Arobiodu Street, GRA Ikeja 102 LAGOS Unilag University of Lagos, Akoka, Lagos State, Nigeria 104 LAGOS Western Avenue 89, Western Avenue, Surulere, Lagos State, Nigeria	90	LAGOS	Mushin	
93 LAGOS Ogba 2 19, Isheri Road, Opposite WAEC building, Ijaiye-Ogba, Ikeja 94 LAGOS Ojodu 50, Isheri Road, Ojodu, Lagos State, Nigeria 95 LAGOS Ojuelegba 74/76, Ojuelegba Road, Lagos State, Nigeria 96 LAGOS Okota 115A, Okota Road, Okota, Lagos State, Nigeria 97 LAGOS Onipanu 196, Ikorodu Road, Onipanu, Lagos State, Nigeria 98 LAGOS Opebi 14, Opebi Road, Ikeja, Lagos State, Nigeria 99 LAGOS Oregun 100, Kudirat Abiola Way, Oregun, Ikeja, Lagos State, Nigeria 100 LAGOS Orile Coker Plot 3, Block C, Amuwo Odofin Industrial Scheme, Orile Coker, Lagos State, Nigeria 101 LAGOS Sobo 26 Sobo Arobiodu Street , GRA Ikeja 102 LAGOS Surulere- Bode Thomas 94, Bode Thomas Street, Surulere, Lagos State, Nigeria 103 LAGOS Unilag University of Lagos, Akoka, Lagos State, Nigeria 104 LAGOS Western Avenue 89, Western Avenue, Surulere, Lagos State, Nigeria	91	LAGOS	Oba Akran	33, Oba Akran Avenue, Ikeja, Lagos State, Nigeria
94 LAGOS Ojodu 50, Isheri Road, Ojodu, Lagos State, Nigeria 95 LAGOS Ojuelegba 74/76, Ojuelegba Road, Lagos State, Nigeria 96 LAGOS Okota 115A, Okota Road, Okota, Lagos State, Nigeria 97 LAGOS Onipanu 196, Ikorodu Road, Onipanu, Lagos State, Nigeria 98 LAGOS Opebi 14, Opebi Road, Ikeja, Lagos State, Nigeria 99 LAGOS Oregun 100, Kudirat Abiola Way, Oregun, Ikeja, Lagos State, Nigeria 100 LAGOS Orile Coker Plot 3, Block C, Amuwo Odofin Industrial Scheme, Orile Coker, Lagos State, Nigeria 101 LAGOS Sobo 26 Sobo Arobiodu Street , GRA Ikeja 102 LAGOS Surulere- Bode Thomas 94, Bode Thomas Street, Surulere, Lagos State, Nigeria 103 LAGOS Unilag University of Lagos, Akoka, Lagos State, Nigeria 104 LAGOS Western Avenue 89, Western Avenue, Surulere, Lagos State, Nigeria	92	LAGOS	Ogba	4, Ogunnusi Road, Ogba, Lagos State, Nigeria
95 LAGOS Ojuelegba 74/76, Ojuelegba Road, Lagos State, Nigeria 96 LAGOS Okota 115A, Okota Road, Okota, Lagos State, Nigeria 97 LAGOS Onipanu 196, Ikorodu Road, Onipanu, Lagos State, Nigeria 98 LAGOS Opebi 14, Opebi Road, Ikeja, Lagos State, Nigeria 99 LAGOS Oregun 100, Kudirat Abiola Way, Oregun, Ikeja, Lagos State, Nigeria 100 LAGOS Orile Coker Plot 3, Block C, Amuwo Odofin Industrial Scheme, Orile Coker, Lagos State, Nigeria 101 LAGOS Sobo 26 Sobo Arobiodu Street , GRA Ikeja 102 LAGOS Surulere- Bode Thomas 94, Bode Thomas Street, Surulere, Lagos State, Nigeria 103 LAGOS Unilag University of Lagos, Akoka, Lagos State, Nigeria 104 LAGOS Western Avenue 89, Western Avenue, Surulere, Lagos State, Nigeria	93	LAGOS	Ogba 2	19, Isheri Road, Opposite WAEC building, Ijaiye-Ogba, Ikeja
96 LAGOS Okota 115A, Okota Road, Okota, Lagos State, Nigeria 97 LAGOS Onipanu 196, Ikorodu Road, Onipanu, Lagos State, Nigeria 98 LAGOS Opebi 14, Opebi Road, Ikeja, Lagos State, Nigeria 99 LAGOS Oregun 100, Kudirat Abiola Way, Oregun, Ikeja, Lagos State, Nigeria 100 LAGOS Orile Coker Plot 3, Block C, Amuwo Odofin Industrial Scheme, Orile Coker, Lagos State, Nigeria 101 LAGOS Sobo 26 Sobo Arobiodu Street, GRA Ikeja 102 LAGOS Surulere- Bode Thomas 94, Bode Thomas Street, Surulere, Lagos State, Nigeria 103 LAGOS Unilag University of Lagos, Akoka, Lagos State, Nigeria 104 LAGOS Western Avenue 89, Western Avenue, Surulere, Lagos State, Nigeria	94	LAGOS	Ojodu	50, Isheri Road, Ojodu, Lagos State, Nigeria
97 LAGOS Onipanu 196, Ikorodu Road, Onipanu, Lagos State, Nigeria 98 LAGOS Opebi 14, Opebi Road, Ikeja, Lagos State, Nigeria 99 LAGOS Oregun 100, Kudirat Abiola Way, Oregun, Ikeja, Lagos State, Nigeria 100 LAGOS Orile Coker Plot 3, Block C, Amuwo Odofin Industrial Scheme, Orile Coker, Lagos State, Nigeria 101 LAGOS Sobo 26 Sobo Arobiodu Street, GRA Ikeja 102 LAGOS Surulere- Bode Thomas 94, Bode Thomas Street, Surulere, Lagos State, Nigeria 103 LAGOS Unilag University of Lagos, Akoka, Lagos State, Nigeria 104 LAGOS Western Avenue 89, Western Avenue, Surulere, Lagos State, Nigeria	95	LAGOS	Ojuelegba	74/76, Ojuelegba Road, Lagos State, Nigeria
98 LAGOS Opebi 14, Opebi Road, Ikeja, Lagos State, Nigeria 99 LAGOS Oregun 100, Kudirat Abiola Way, Oregun, Ikeja, Lagos State, Nigeria 100 LAGOS Orile Coker Plot 3, Block C, Amuwo Odofin Industrial Scheme, Orile Coker, Lagos State, Nigeria 101 LAGOS Sobo 26 Sobo Arobiodu Street, GRA Ikeja 102 LAGOS Surulere- Bode Thomas 94, Bode Thomas Street, Surulere, Lagos State, Nigeria 103 LAGOS Unilag University of Lagos, Akoka, Lagos State, Nigeria 104 LAGOS Western Avenue 89, Western Avenue, Surulere, Lagos State, Nigeria	96	LAGOS	Okota	115A, Okota Road, Okota, Lagos State, Nigeria
99 LAGOS Oregun 100, Kudirat Abiola Way, Oregun, Ikeja, Lagos State, Nigeria 100 LAGOS Orile Coker Plot 3, Block C, Amuwo Odofin Industrial Scheme, Orile Coker, Lagos State, Nigeria 101 LAGOS Sobo 26 Sobo Arobiodu Street, GRA Ikeja 102 LAGOS Surulere- Bode Thomas 94, Bode Thomas Street, Surulere, Lagos State, Nigeria 103 LAGOS Unilag University of Lagos, Akoka, Lagos State, Nigeria 104 LAGOS Western Avenue 89, Western Avenue, Surulere, Lagos State, Nigeria	97	LAGOS	Onipanu	196, Ikorodu Road, Onipanu, Lagos State, Nigeria
99 LAGOS Oregun 100, Kudirat Abiola Way, Oregun, Ikeja, Lagos State, Nigeria 100 LAGOS Orile Coker Plot 3, Block C, Amuwo Odofin Industrial Scheme, Orile Coker, Lagos State, Nigeria 101 LAGOS Sobo 26 Sobo Arobiodu Street, GRA Ikeja 102 LAGOS Surulere- Bode Thomas 94, Bode Thomas Street, Surulere, Lagos State, Nigeria 103 LAGOS Unilag University of Lagos, Akoka, Lagos State, Nigeria 104 LAGOS Western Avenue 89, Western Avenue, Surulere, Lagos State, Nigeria	98	LAGOS	Opebi	14, Opebi Road, Ikeja, Lagos State, Nigeria
100 LAGOS Orile Coker Plot 3, Block C, Amuwo Odofin Industrial Scheme, Orile Coker, Lagos State, Nigeria 101 LAGOS Sobo 26 Sobo Arobiodu Street , GRA Ikeja 102 LAGOS Surulere- Bode Thomas 94, Bode Thomas Street, Surulere, Lagos State, Nigeria 103 LAGOS Unilag University of Lagos, Akoka, Lagos State, Nigeria 104 LAGOS Western Avenue 89, Western Avenue, Surulere, Lagos State, Nigeria	99	LAGOS	Oregun	100, Kudirat Abiola Way, Oregun, Ikeja, Lagos State, Nigeria
102LAGOSSurulere- Bode Thomas94, Bode Thomas Street, Surulere, Lagos State, Nigeria103LAGOSUnilagUniversity of Lagos, Akoka, Lagos State, Nigeria104LAGOSWestern Avenue89, Western Avenue, Surulere, Lagos State, Nigeria	100	LAGOS	Orile Coker	
102LAGOSSurulere- Bode Thomas94, Bode Thomas Street, Surulere, Lagos State, Nigeria103LAGOSUnilagUniversity of Lagos, Akoka, Lagos State, Nigeria104LAGOSWestern Avenue89, Western Avenue, Surulere, Lagos State, Nigeria	101	LAGOS	Sobo	
103 LAGOS Unilag University of Lagos, Akoka, Lagos State, Nigeria 104 LAGOS Western Avenue 89, Western Avenue, Surulere, Lagos State, Nigeria	102	LAGOS	Surulere- Bode Thomas	94, Bode Thomas Street, Surulere, Lagos State, Nigeria
	103	LAGOS		University of Lagos, Akoka, Lagos State, Nigeria
	105	LAGOS	Yaba	



106	NASARAWA	Karu	Plot 13754, Abuja – Keffi, Expressway, Mararaba, Karu, LGA., Nasarawa State, Nigeria
107	NASARAWA	Karu New Market	GTBank, Along Keffi Express Way, Before Orange Market, Mararaba, Nassarawa State.
108	NASARAWA	Lafia	Jos Road, Lafia, Nasarawa State, Nigeria
109	KOGI	Lokoja	Plot 27, IBB Way, Lokoja, Kogi State, Nigeria
110	BENUE	Makurdi	41 A/B, New Bridge Road, Makurdi, Benue State, Nigeria
111	KOGI	Obajana	Obajana Cement Factory Complex, Obajana, Kogi State, Nigeria
112	KOGI	Okene	Auchi-Abuja Expressway, Okene, Kogi State, Nigeria
113	ADAMAWA	AUN Yola	American University of Nigeria, Yola, Adamawa State, Nigeria
114	BAUCHI	Azare (Closed)	No 1, Jama're Road, Azare, Bauchi State, Nigeria
115	KANO	Bayero University Kano VI	Bayero University, New site Campus, Gwarzo Rd, Kano
116	YOBE	Damaturu	Potiskum Road, Damaturu, Yobe State, Nigeria
117	JIGAWA	Dutse	Plot 727, Kiyawa Road, Dutse, Jigawa State, Nigeria
118	GOMBE	Gombe	Plot 45, New Commercial Layout, Gombe, Gombe State, Nigeria
119	TARABA	Jalingo	Plot 106B, Hamman Ruwa Way, Jalingo, Taraba State, Nigeria
120	KANO	Kano I	145 Muritala Mohammed Way, Kano, Kano State, Nigeria
121	KANO	Kano II - Zaria Road	Plot 22, Zaria Road, Gyadi-Gyadi, Kano Municipal District, Kano State, Nigeria
122	KANO	Kano III - Bello Road	Plot12E, Bello Road, Kano, Kano State, Nigeria
123	KANO	Kano IV - Bachiwara	24, Bachirawa road, Along Katsina Road, Kano, Kano State, Nigeria
124	KANO	Kano V - Wapa	59, Murtala Muhammed Way, Wapa, Kano, Kano State, Nigeria
125	KANO	France Road	11A Galadima Street, By France Road Junction, Kano State
126	BORNO	Maiduguri	59, Kashim Ibrahim Way, Maiduguri, Borno State, Nigeria
127	BORNO	Maiduguri II (Closed)	81, Ali Monguno Street, Monday Market, Maiduguri, Borno State, Nigeria
128	ADAMAWA	Mubi (Closed)	60, Ahmadu Bello Way, Mubi, Adamawa State, Nigeria
129	TARABA	Wukari (Closed)	No 3, Ibi Road, Wukari G.R A., Taraba State, Nigeria
130	ADAMAWA	Yola	No 43, Galadima Aminu Way, Jimeta-Yola, Adamawa State, Nigeria
131	KADUNA	Alkali Road	17B Alkali Road by Suleiman Crescent, Alkali Kaduna State
132	BAUCHI	Bauchi	No 6, Murtala Muhammed Way, Bauchi, Bauchi State, Nigeria
133	KEBBI	Birnin Kebbi	No 9, Sultan Abubakar Way, Birnin Kebbi, Kebbi State, Nigeria
134	ZAMFARA	Gusau	5, Sani Abacha Way, Gusau, Zamfara State, Nigeria
135	PLATEAU	Jos I - Jengre Road	13B, Commercial Layout, Jengre Road, Jos, Plateau State, Nigeria
136	PLATEAU	Jos II - Ahmadu Bello Way	Plot 1902, Ahmadu Bello Way, Jos, Plateau State, Nigeria
137	KADUNA	ABU-Zaria	Ahmadu Bello University , Samaru , Zaria , Kaduna State , Nigeria
138	KADUNA	Kaduna 1 MM Square	7/10 Muritala Mohammed Square, Kaduna, Kaduna State, Nigeria
139	KADUNA	Kaduna 2 Nnamdi Azikwe	Plot 9-11, Nnamdi Azikiwe Expressway, Kaduna Bye pass, Kaduna, Kaduna State, Nigeria
140	KADUNA	Kaduna 3 Kano Road	PPMC, Kaduna, Kaduna State, Nigeria
141	KADUNA	Kaduna 4 (Barnawa)	Plot 1A, Zaire Road, Barnawa Phase 1, Barnawa, Kaduna, Kaduna State, Nigeria



142	KATSINA	Katsina	No. 120, IBB Way, Katsina, Katsina State, Nigeria
143	NIGER	Kontagora	Plot 6C, KTF 139, Lagos - Kaduna Road, Kontagora, Niger State, Nigeria
144	NIGER	Minna	Plot 4936, Paiko Road, Minna, Niger State, Nigeria
145	KADUNA	NDA Kaduna	N.D.A New site, Afarka, Mando, Kaduna State.
146	SOKOTO	Sokoto 1	No.101, Ahmadu Bello Way, Sokoto, Sokoto State, Nigeria
147	SOKOTO	Sokoto 2 Maduguri Rd	No.41, Maiduguri Road, Sokoto, Sokoto State, Nigeria
148	SOKOTO	Usman Dan Fodio	Usman Dan Fodiyo University, Sokoto, Nigeria
149	KADUNA	Zaria	13/15, Manchester Road, GRA, Zaria, Kaduna State, Nigeria
150	RIVERS	Aba Road - PH 2	Plot 279A, Tombia Street, off Aba Road, Port Harcourt, Rivers State, Nigeria
151	RIVERS	Aba Road PH eBranch (Happy Bite)	Happy Bite Plaza, Opposite Air force base, Aba Road, Port Harcourt
152	RIVERS	East West Rd- PH 5	11, East West Road, Port Harcourt, Rivers State, Nigeria
153	RIVERS	Ikwerre Rd- PH 6	225, Ikwerre Road Mile 4, Port Harcourt, Rivers State, Nigeria
154	RIVERS	Industrial Layout - PH 7	Plot 23, Trans-Amadi Layout, Port Harcourt, Rivers State, Nigeria
155	RIVERS	NAOC/Agip - PH 9	NAOC Agip New Base Station Rumueme, Port Harcourt, Rivers
156	RIVERS	Nnamdi Azikwe Road - PH 4	5, Nnamdi Azikiwe Road, Port Harcourt, Rivers State, Nigeria
157	RIVERS	NTA Rd, Mgbuoba- PH 8	110 NTA Road, Location junction, Mgbuoba, Port Harcourt Rivers State, Nigeria
158	RIVERS	Rivers State Govt. Secretariat - PH 10	Ground Floor, Block A, RVSG Secretariat, Port Harcourt
159	RIVERS	Shell RA - PH 3	Plot 215, Aba – Port Harcourt Road, Shell Residential Area, Port Harcort, Rivers State, Nigeria
160	RIVERS	Trans Amadi - PH 1	44,Trans Amadi Industrial Layout, Port Harcourt, Rivers State, Nigeria
161	RIVERS	Woji	44 Woji Road, Port Harcourt City, Rivers State
162	ABIA	Aba I	28, Aba - Owerri Road, Aba, Abia State, Nigeria
163	ABIA	Aba II	4/6, Port-Harcourt Road, Aba, Abia State, Nigeria
164	EBONYI	Abakaliki	35A, Ogoja Road, Abakaliki, Ebonyi State, Nigeria
165	ANAMBRA	Awka	96, Nnamdi Azikiwe Avenue, Awka, Anambra State, Nigeria
166	ENUGU	Enugu I - Ogui Road	1, Ogui Road, Enugu, Enugu State, Nigeria
167	ENUGU	Enugu II - Rangers Avenue	Plot 381 Igboeze Street, Rangers Avenue, Independence Layout, Enugu, Enugu State, Nigeria
168	ANAMBRA	Nnamdi Azikwe University, Awka	Nnamdi Azikwe University, Awka Anambra State
169	ANAMBRA	Nnewi	No 7, Edo-Ezemewi Street, Nnewi, Anambra State, Nigeria
170	ENUGU	Nsukka	No 16, University road, Nsukka Enugu State.
171	IMO	Okigwe (Closed)	Plot C/RH Government Layout Okigwe Township Owerri Road Imo State
172	ANAMBRA	Onitsha II - New Market	15, New Market Road, Onitsha, Anambra State, Nigeria
173	ANAMBRA	Onitsha III - Bridge Head	No 4, Port Harcourt Road, Niger bridge Onitsha
174	IMO	Orlu (Closed)	Plot 5 Asika Ilobi Street Orlu
175	IMO	Owerri I	Plot 265, Ikenegbu Layout, Aladinma Ikenga Road, Owerri, Imo State, Nigeria
176	IMO	Owerri II	Plot 17, Port Harcourt Road, Opp. Owerri Girls High School, Owerri, Imo State, Nigeria
177	ABIA	Umuahia	34, Aba Road, (Opposite Federal Medical Centre) Umuahia, Abia State, Nigeria



178	DELTA	Airport Road, Warri	7B Airport Road, Warri, Delta State, Nigeria
179	DELTA	Asaba	457, Nnebisi Road Asaba, Delta State, Nigeria
180	DELTA	Asaba 2	Ezenel Avenue by Oni Edozien Road, Asaba Delta State
181	RIVERS	Bonny	34, King Perekule Road, Bonny Island, Rivers State, Nigeria
182	CROSS RIVER	Calabar	11, Calabar Road, Calabar, Cross River State, Nigeria
183	CROSS RIVER	Calabar 2	65, Marian Road, Calabar Municipality, Cross River State
184	DELTA	Delta State University, Abraka	Delta State University, Abraka, Delta State
185	DELTA	Effurun Road, Warri	85, Effurun-Warri, Effurun, Delta State, Nigeria
186	CROSS RIVER	Ikom	18, Ogoja Road, Ikom, Cross River State, Nigeria
187	DELTA	Sapele	80, Ajogodo, Sapele - Warri Road, Sapele, Delta State, Nigeria
188	AKWA-IBOM	Uyo	26, Aka Road, Uyo, Akwa Ibom State, Nigeria
189	AKWA-IBOM	Uyo 2	Plot 2, Block F, Salvation Army Road, Banking Layout, Uyo, Akwa Ibom
190	BAYELSA	Yenagoa	Barracuda Square, Ekeki-Ekpe Area, Yenogoa, Bayelsa State, Nigeria
191	OGUN	Abeokuta	IBB Boulevard Road, Abeokuta, Ogun State, Nigeria
192	EKITI	Ado-Ekiti	21/22, New Iyin/Secretariat Road, Ado Ekiti, Ekiti State, Nigeria
193	OGUN	Agbara	Plot C 2/4, Ilaro Road, Agbara Industrial Estate, Agbara, Ogun State, Nigeria
194	ONDO	Akure	Plot 3, Alagbaka Quarters, Alagbaka, Akure, Ondo State, Nigeria
195	OYO	Apata - Ibadan	SW9/21A, Ibadan - Abeokuta Road, Apata, Ibadan, Oyo State, Ngeria
196	OGUN	Asero - Abeokuta	Block 7, Plot 17/20, Abeokuta/Ibadan Road, Asero, Abeokuta, Ogun State, Nigeria
197	EDO	Auchi	31, Polytechnic Road, Auchi, Edo State, Nigeria
198	OGUN	Babcock	Babcock University Campus, Ilisan-Remo, Ogun State, Nigeria
199	EDO	Benin I - Sapele Road	35B, Benin-Sapele Road, Benin City, Edo State, Nigeria
200	EDO	Benin II - Uselu	158, New Lagos Road, Benin City, Edo State, Nigeria
201	EDO	Benin III-Akpakpava	43, Akpakpava Street, Benin City, Edo State, Nigeria
202	EDO	Benin IV - Ekenwan Rd	No 90, Ekenwan Road, Oredo LGA, Benin City, Edo State, Nigeria
203	EDO	Benin V - Ikpoba Hill	62, Agbor Road, Ikpoba Hills, Benin City, Edo State, Nigeria
204	OYO	Bodija - Ibadan	Plot 6A, U.I-Secretriat Road, Bodija, Ibadan, Oyo State, Nigeria
205	OYO	Bodija 2 - Ibadan	30, Awolowo Road Old Bodija Ibadan
206	OYO	Challenge - Ibadan	Plot 14, JFK Osibodu Layout, Ijebu Road, Challenge, Ibadan, Oyo State, Nigeria
207	OYO	Dugbe, Ibadan	11B, Jimoh Odutola Road, Dugbe, Ibadan, Oyo State, Nigeria
208	OYO	Agbowo, Ibadan	N6/880B Oyo Road, Agbowo (opposite University of Ibadan), Oyo State.
209	EKITI	Ekiti	Faculty of Education, Ekiti State University, Ado Ekiti
210	EDO	Ekpoma	No 2 Ihumudumu Road, Ekpoma Edo State.
211	ONDO	FUTA Akure	Federeal University of Technology, Akure, Ondo State, Nigeria
212	OGUN	ljebu - Ode	183, Folagbade Street, Ijebu Ode L.G.A., Ijebu Ode, Ogun State, Nigeria
213	OSUN	lle-lfe	3, Lagere Road, Ile-Ife, Osun State, Nigeria
214	OSUN	llesa	196, Isokun Street, Along Ilesha-Osogbo Road, Ilesa, Osun State, Nigeria
215	KWARA	llorin	1, Wahab Folawiyo Road, Ilorin, Kwara State, Nigeria



216	KWARA	Ilorin GRA	10, Umar Audi Road, GRA, Ilorin, Kwara State, Nigeria
217	KWARA	Kwara Poly	Kwara Polytechnic Main Campus, Old Jebba Road, Ilorin, Kwara
218	OYO	Lautech	Ladoke Akintola University of Technology LAUTECH
219	OYO	Mokola Ibadan	27, Majaro Street, Old Oyo Road, Cocacola Area, Mokola, Ibadan, Oyo State, Nigeria
220	OSUN	OAU lle-Ife	Road 1, Obafemi Awolowo University Campus, Ile- Ife, Osun State, Nigeria
221	KWARA	Offa	No 53, Olofa Way, Offa, Kwara State, Nigeria
222	OYO	Ogbomoso	Ibapon Area, Ilorin-Ogbomoso Express Road, Ogbomoso, Oyo State, Nigeria
223	ONDO	Ondo	48, Yaba, Ondo Town , Ondo State Nigeria
224	OGUN	OOU Ago-lwoye	P.S. Olabisi Onabanjo University, Ago Iwoye, Ogun State, Nigeria
225	OSUN	Oshogbo	No 67, Gbongan / Ibadan Road, Ogo Oluwa, Osogbo, Osun State, Nigeria
226	OSUN	Oshogbo 2	68, Ikirun Road opposite Oshogbo Stadium, Oshogbo, Osun State
227	OYO	Oyo	Ibadan – Ogbomoso Express Road, Owode, Oyo Town, Oyo State, Nigeria
228	OGUN	RCCG Redemption Camp	Redeem Christain Church Camp Ground, KM 46 Lagos Ibadan Expressway, No 1 Salvation Way
229	OYO	Ring Road Ibadan	106, Ring Road, Lister Bus Stop, Ibadan, Oyo State, Nigeria
230	OGUN	Sagamu	143, Akarigbo Street, Sabo, Sagamu, Ogun State, Nigeria
231	OGUN	Sango Otta	63, Abeokuta Expressway, Joju Junction, Sango Otta, Ogun State, Nigeria
232	KWARA	Taiwo Road,Ilorin	147 Upper Taiwo Rd Ilorin Kwara State
233	OGUN	Unaab	University of Agriculture, off Alabata Road, Alabata, Abeokuta, Ogun State, Nigeria
234	EDO	Uniben	University of Benin, Benin City
235	KWARA	Unilorin	University of Ilorin, Campus, Kwara State, Nigeria
236	OGUN	Sango Otta 2	54 Abeokuta Expressway, Sango Otta, Ogun State
237	OGUN	CBD Abeokuta	Along Oba Gbadebo Road, Ibara Central Business District, Oke Ilewo, Abeokuta, Ogun State



# **eBRANCHES**

S/N	STATE	LOCATION	ADDRESS
1	ABUJA	Eagle Square eBranch	Eagle Square Car Park, Opposite Federal Secretariat Complex, Cbd, Abuja
2	LAGOS	1004 Estate eBranch	Block A, Administrative Building, 1st Gate Entrance, 1004 Estate, Victoria Island
3	LAGOS	Ikota eBranch	KM 21, Lekki Epe Expressway, Ikota Shopping Complex, Vgc Ajah (Road 5)
4	LAGOS	Sura eBranch	22A Lewis Street opposite Police Baracks Sandgrouse Sura Lagos State
5	LAGOS	Adeniran Ogunsanya eBranch	No 31 Adeniran Ogunsanya Street, Surulere , Lagos , Nigeria
6	LAGOS	Costain eBranch	Costain Roundabout Lagos
7	LAGOS	Diya Gbagada eBranch	No 59, Diya Gbagada Street, Ifako, Gbagada, Lagos, Nigeria.
8	LAGOS	Egbeda eBranch	26/28 Egbeda Akowonjo Road ,Egbeda,Lagos
9	LAGOS	Ikeja Cantonment eBranch	Headquarters 9 Brigade, Nigerian Army Cantonment,lkeja Lagos
10	LAGOS	Ilupeju eBranch	No 3 Ilupeju Bye Pass, Ilupeju, Lagos Nigeria.
11	LAGOS	Ogudu eBranch	126 Ogudu Road, Ojota, Lagos
12	LAGOS	Shogunle eBranch	360, Agege Motor Road, Pwd, Shogunle Oshodi, Lagos
13	LAGOS	Toyin Street eBranch	47,Toyin Street, Ikeja Lagos
14	RIVERS	Shell RA Port Harcourt eBranch	Shell Residential Area Port Harcourt
15	RIVERS	Genesis Port Harcourt eBranch	Plot 45 Genesis E-branch Trans Amadi
16	OYO	Ring Road eBranch	1 Akinyemi street, off Ring road, Ibadan, Oyo state.

### **CASH CENTRES**

S/N	STATE	LOCATION	ADDRESS
1	LAGOS	MMA 2	New Local Wing, Murtala Mohammed Airport 2, Ikeja, Lagos State, Nigeria
2	OGUN	Sango Idiroko	Idilroko Road, opposite Fowobi filling station, Oju Ore, Sango Otta
3	BENUE	BCC GBOKO	Benue Central Company, Gboko, Benue State, Nigeria
4	BENUE	NAF BASE	Nigerian Air force Base, Makurdi, Benue State
5	KANO	AKTH, Kano	Aminu Kano Teaching Hospital, Zaria Road, Kano State, Nigeria
6	KADUNA	KRPC, Kaduna	Kaduna Refinery Complex, Kaduna, Kaduna State, Nigeria
7	ENUGU	UNTH, Ituku Ozalla	University Road, University of Nigeria Teaching Hospital, Enugu State, Nigeria
8	RIVERS	NLNG	GTB Cash Centre Shopping Complex NLNG Residential Area
9	RIVERS	ONNE	Dangote Depot Intel Onne
10	CROSS RIVER	Obudu	Obudu Cattle Ranch, Obudu, Cross River State, Nigeria
11	OSUN	JABU	Joseph Abu Babalola University, Ikeji-Arakeji, Osun State, Nigeria
12	ONDO	Akure Cash Center	No 16, Oba Ile,Owo Road, Akure, Ondo State Nigeria.
13	EDO	Gaius Obaseki, GRA Benin	Didio Plaza, 66 Gaius Obaseki Shopping Complex, Oko Central, GRA Benin, Edo State, Nigeria
14	OGUN	Ewekoro	Lagos - Abeokuta Expressway, opposite Larfage Cement, Ogun State, Nigeria



# **AGENT BANKING**

S/N	STATE	LOCATION	ADDRESS
1	LAGOS	Total Station Sura, Lagos Island	Beside Sura Shopping Complex, Simpson Street, Lagos Island
2	LAGOS	Fade-Zarf Investment Ltd Ajiwe-Ajah (Branded Ardova)	Opposite Abraham Adesanya Estate, Ajah
3	LAGOS	Total Station, Lakowe Lakes Ajah	Lakowe Lakes, Ajah
4	LAGOS	Mutasit Multi-Links Oil & Gas, Bariga (Branded Ardova)	6/ 8 Fetuga Street, Bariga Lagos
5	LAGOS	Timac Global Concept Iwaya Makoko	Iwaya Makoko Yaba
6	LAGOS	Total MM Way Oyinbo	150/152 MM WAY, Ebute-metta Lagos
7	LAGOS	Ninicon Petroleum Ltd Cement Ipaja (Branded Ardova)	Cement Bus-stop Ipaja-Lagos
8	LAGOS	Total Igbobi Onipanu	Igbogbi Onipanu Bus-stop Lagos
9	LAGOS	Merit petroleum Ltd Idimu (Branded Ardova)	222 Egbeda-Idimu road, Carwash Bus-stop, Idimu
10	LAGOS	De Prince Supermarket Isheri Magodo	3A Adejokun Street Isheri Magodo, Lagos
11	LAGOS	Total Ojota Lagos	Ikorodu Road Ojota Bus-stop Lagos
12	LAGOS	TOTAL Itire-Lawanson	23/25 Itire Road Lawanson Lagos
13	LAGOS	Tafmah Oil and Gas Ltd Mile 12 Bus-stop Lagos (Branded Ardova)	Mile 12 Bus-stop Lagos
14	ABUJA	Total Filling Station New Karu Abuja	KM 20 Abuja Keffi Road Abuja
15	ABUJA	Total Filling Station Kurudu SS Abuja	Opposite Army Estate Karshi Road Abuja
16	OGUN	Miom Petroleum Company Limited Iyana-iyesi Sango-otta (Branded Swift Oil & Gas)	Iyesi Road, Sango Ota Ogun State
17	OGUN	Miom Petroleum Company Limited Iloawela Sango-otta (Branded Swift Oil & Gas)	Ilo-Awela Sango Ota Ogun State
18	OYO	Total Station, Sabo Oyo	Sabo Oyo
19	OYO	Total Station, Eleyele, Ibadan	Eleyele Ibadan

# **CLOSED LOCATIONS**

S/N	STATE	LOCATION	STATUS
1	ABUJA	ULO PLAZA	Branch
2		AZARE	Branch
3		MAIDUGURI II	Branch
4		MUBI	Branch
5		WUKARI	Branch
6		OKIGWE	Branch
7		ORLU	Branch
8	ABUJA (F C T)	KAURA NAMODA, GARKI AREA 3	Branch









Affix Current Passport Photo



		ite your nam ur passport h			E-N	/IAI	NDA	IE A	ACTIVA	ATION FORM		
Instruction	Only Clearing Banks are acceptable							е	Kindly tick & quote your shareholder account no in the box below			
Please complete and return to the The Registra DataMax Regis	address be	elow	rm to mak	e it eligible	e for p	oroces	ssing		Tick	Name of Compa	ny	Shareholder Number
2C, Gbagada Expres By Beko Ransome K Gbagada, P.M.B 10007, Shomo	sway, uti Park,	leu								Guaranty Trust Holo	ling Company Plc.	
Lagos State.  I/ We hereby request which I/we become named below.  Bank Verification	e entitled fo											
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www.datamaxgroup.ng; E-Mail: datamax@datamaxregistrars.com or the completed form can be submitted through any Bank nearest to you.

■■ DataMax Registrars Limited hereby disclaims liability or responsibility for any errors/omissions in any document transmitted electronically.

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#### **PROXY FORM**

 ${f 2}^{nd}$  **ANNUAL GENERAL MEETING** to be held virtually on Thursday, May 11, 2023, at 10 a.m.

I/We
being a member/members of Guaranty Trust Holding Company Plc hereby appoint*
or failing him/her Mr. Hezekiah Adesola Oyinlola or failing him, Mr. Segun Agbaje as my/our proxy to attend and vote for me/us and on my/our behalf at the Annual General Meeting of the Company to be held on Thursday, May 11, 2023, and at any adjournment thereof.
Dated this day of, 2023
Signature of Shareholder
Name of Shareholder
Signature of the person attending (if applicable)
ADMISSION CARD
Second Annual General Meeting to be held on Thursday, May 11, 2023, virtually, at 10 a.m.
Name of Shareholder (in BLOCK CAPITALS):
Surname:
First name:
Shareholder's Account No:
Number of Shares:

#### **GUARANTY TRUST HOLDING COMPANY PLC RC 1690945**

NUMBER OF SHARES:		
RESOLUTIONS	FOR	AGAINST
Ordinary Business:		
To receive the Audited Financial Statements for the year ended December 31, 2022, and the Reports of the Directors, Auditors and Statutory Audit Committee thereon.		
To declare a dividend <sup>1</sup>		
To authorise Directors to fix the remuneration of the Auditors <sup>2</sup>		
To disclose the Remuneration of Managers of the Company		
To elect Members of the Statutory Audit Committee		
Special Business:		
To consider and approve as an Ordinary Resolution of the Company:  "That, in compliance with the Rule of the Nigerian Exchange Limited governing transactions with Related Parties or Interested Persons, the Company and its related entities ("The Group") be and are hereby granted a General Mandate in respect of all recurrent transactions entered into with a related party or interested person provided such transactions are of a revenue or trading nature or are necessary for the Company's day to day operations. This Mandate shall commence on the date on which this resolution is passed and shall continue to operate until the date on which the next Annual General Meeting of the Company is held".		
"That Directors remuneration for the financial year ending December 31, 2023 and for succeeding years until reviewed by the Company in its Annual General Meeting, be and is hereby fixed at N=50,000,000.00 (Fifty million Naira only) for each Director".		
Please mark the appropriate box with an "X" to indicate votes to be cast on the resolutions set above. Unless of the proxy will vote or abstain from voting at his/her/its	herwise	instructed,

#### **IMPORTANT**

#### NOTES:

- A member of the Company is entitled to attend and vote at the Annual General Meeting of the Company. He/She/It is also entitled to appoint a proxy to attend and vote instead of him/her/it, and in this case, the above card is required for the appointment of a proxy.
- Please date, sign and post the proxy form to reach the registrar not less than 48 hours before the time appointed for the Annual General Meeting, at their office, Datamax Registrars Limited, No. 2C, Gbagada Express Road, Gbagada Phase 1, Lagos State. If executed by a corporate body, the proxy form should be sealed with the Common Seal or under the hand and seal of its attorney.
- 3. In line with the current practice, the names of two Directors of the Company have been entered on the Proxy Form to ensure that someone will be at the meeting to act as proxy. You may however wish to insert in the blank space on the form (marked "\*") the name of any person, whether a member of the Company or not, who will attend the meeting and vote on your behalf instead of one of the named Directors.
- 4. It is a requirement of the law under the Stamp Duties Act, Cap. A8, Laws of the Federation of Nigeria, 2004, that any instrument of proxy to be used for the purpose of voting by any person entitled to vote at any meeting of shareholders must be duly stamped in accordance with the provisions of the Stamp Duties Act.

- 1 №2.80K for every 50 Kobo Ordinary Share;
- 2 Ernst & Young are the External Auditors of the Company



# **NOTES**







**Guaranty Trust Holding Company plc** 

RC 1690945